



BANARAS BEADS LIMITED

AN EXPORT HOUSE RECOGNISED BY GOVERNMENT OF INDIA
CIN No. L01131UP1980PLC004984

AN ISO
CERTIFIED
COMPANY

Regd. & Head Office	: A-1, Industrial Estate, Varanasi - 221106 (INDIA)
Phones	: +91-542-2370161-4 (4 Lines)
Fax	: +91-542-2370165, 2370214
E-mail	: rksingh@banarasbead.com investor@bblinvestor.com
Website	: www.banarasbead.com

Manufacturers & Exporters of All kind of Beads, Fashion Jewelry and Accessories.

REF.: BBL/SECT/

June 22, 2024

To,

The BSE Limited
Department of Corporate Services,
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai - 400001

The National Stock Exchange Of (I) Ltd.,
Exchange Plaza, 5th Floor,
Plot No.C/1, G-Block,
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

Scrip Code: BSE- 526849; NSE- BANARBEADS

Sub: Investors Conference Call Transcripts.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached is Investors Conference Call held through Zoom Meeting Transcripts on 21st June, 2024 along with video recording. Further we are giving relevant link regarding Audio record and other details. <http://bblinvestor.com/meet.html>. This is for your information and record please.

Kindly take the same on your record.

Thanking you,

Yours faithfully,
For **BANARAS BEADS LIMITED**

(R.K. SINGH)
COMPANY SECRETARY
Encl. As above



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Q4 FY 2023-24 INVESTORS CONFERENCE CALL CONDUCTED THROUGH
ZOOM MEETING ON 21ST JUNE, 2024

MANAGEMENT:

MR. RAMESH KUMAR SINGH COMPANY SECRETARY & COMPLIANCE
OFFICER MR. VINAY KUMAR PIYUSH CHIEF FINANCIAL OFFICER



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Ramesh
Kumar
Singh

Namaskar, My self R K Singh, Company Secretary & Compliance Officer of the Company and Moderator for this call meeting. On behalf of Company Banaras Beads Ltd, I extend a very warm welcome to everyone for joining this Earnings conference call through Zoom Meeting on 21ST June, 2024 for 4th Quarter and year ended 31st March, 2024. All participant lines will be in the listen-only mode and there will be an opportunity for you to ask questions after the presentation concludes. Please note that this conference/Zoom meeting is being recorded.

Now I would like to handover the call to Mr. Vinay Piyush, CFO to state about the financial performance of the Company for 4th Quarter and year ended 31st March, 2024.

Vinay
Piyush

Good morning , you have seen fourth quarter and year ended 31st March, 2024. You have also seen that in this financial year, Company's turnover and profit both has been increased during the year in comparison to previous year due to continuous support by US based big Customer Chain Stores. For your ready reference we are giving financial highlights as under.

The Total income is Rs. 868.50 lacs including Rs. 78.21 lacs other Income in the comparison of 3rd Quarter Rs.380.06 Lacs.

- **Revenue increased in 4th Quarter by 128.52%, at Rs. 868.50 lacs** as compared to Rs. 380.06 lacs as compared to previous Quarter ended 31.12.2023.
- **Profit after Tax at increased by 69.50%, at Rs. 76.63 lacs** as compared to Rs. 45.21 lacs as compared to previous Quarter ended 31.12.2023.

Highlights for FY2024

- **Revenue up by 4.64% at Rs. 2821.98 lacs** as compared to Rs. 2696.94 lacs in the corresponding period of the previous year.
- **Profit after Tax up by 8.15% at Rs. 275.08 lacs** as compared to Rs. 254.34 lacs in the corresponding period of the previous year.



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Vinay kumar Piyush	<p>Now I request to Company Secretary to focus somethings on future plan of the company.</p>
Ramesh kumar Singh	<p>Your company is taking all majors increase business in International and indigenous market. In indigenous market company is trading its products in retail segment under the Trade name “ de-Lemon” through Retail Counters, stores and new online system at various facilities available at on line platform.</p> <p>The company expects that its turnover and profitability both increasing trends will be continued in coming periods.</p> <p>During the year the shares of your company were being traded in BSE and NSE between Rs. 119.00 to Rs.80.25 against book value of around Rs. 81.73/-. The future of your company bright and we hope increasing trend in turnover and profit will be continued.</p>
Ramesh kumar Singh	<p>I now declare the Question- Answer session open for the participants.</p> <p>We have received a question one shareholder namely Mr. Gopal wants to know why company did not give dividend in the AGM.</p>
Ramesh kumar Singh	<p>Thanks Mr. Gopal,</p> <p>Replied that Based on the Company’s performance during the year 2023-24, board has not recommended the Final Dividend. However, an Interim dividend of Rs. 2/- per share were declared and paid.</p> <p>Mr. Banarasi Yadav /Mr. Rajesh, can you hear me, you want to know anything further more.</p>
Vinay kumar Piyush	<p>Mr. Vinay Kumar Piyush and Mr. R.K. Singh asked to shareholder Mr. Santosh Kumar, Mr. Banarasi Yadav /Mr. Rajesh about their question. They replied they are aware with company performance and do not one any question.</p>
Ramesh Kumar Singh	<p>Mr. R.K. Singh asked to some Mr. Peter and others to aske their questions but they did not given any reply after repeated request. Then Mr. R.K. Singh given his e-mail – rksingh@banarasbead.com with request to sent their question by e-mail and the same will be replied.</p>



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Ramesh Kumar Singh	<p>Thanks to everyone who has participated directly or indirectly. We hope we were able to resolve all the queries. And if at all there are any queries that are left as unanswered, you may send them to us by email and we'll try to get back to you and answer your queries.</p> <p>On behalf of Banaras Beads Limited, I conclude this conference call. You may now disconnect your lines. Thank you.</p>
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Notes:

1. Figures have been rounded off for convenience and ease of reference.
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