



Balaji Telefilms Limited

UN-AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE 3 MONTHS ENDED JUNE 30, 2012

₹ in Lacs

Sr. No.	Particulars	3 months	Preceeding	Corresponding	Previous Year
		ended	3 months ended	3 months ended	ended
		30-6-2012	31-03-2012	30-6-2011	31-3-2012
		Consolidated			
		(Un-Audited)	(Un-audited)	(Un-Audited)	(Audited)
1	a) Net Sales / Income from Operations	3,637.49	4,202.22	3,565.28	17,657.02
	b) Other Operating Income	218.06	908.01	13.30	1,122.88
	Total	3,855.55	5,110.23	3,578.58	18,779.90
2	Expenditure				
	a) (Increase) / Decrease in stock in trade	(1,996.12)	(1,519.92)	419.08	(3,019.14)
	b) Cost of Production / Acquisition and Telecast Fees	5,041.71	4,113.11	2,232.55	15,557.01
	c) Staff Cost	334.58	471.51	513.51	1,998.33
	d) Depreciation	203.32	161.09	159.64	714.75
	e) Other Expenditure	456.77	1,044.35	1,082.89	4,127.96
	Total	4,040.26	4,270.14	4,407.67	19,378.91
3	(Loss) / Profit from Operation Before Other Income and Interest (1-2)	(184.71)	840.09	(829.09)	(599.01)
4	Other Income	504.46	254.10	1,685.14	2,724.17
5	Profit before Interest (3+4)	319.75	1,094.19	856.05	2,125.16
6	Finance Costs	-	-	-	13.91
7	Profit from Ordinary Activities Before Tax (5-6)	319.75	1,094.19	856.05	2,111.25
8	Tax Expenses	182.73	7.67	161.83	142.96
9	Excess / (Short) Provision for Tax in respect of earlier years	1.97	233.37	(8.47)	233.37
10	Net Profit from continuing operations (7-8+9)	138.99	1,319.89	685.75	2,201.66
11	Net (Loss) from dis-continuing operations (before tax)	-	-	(96.83)	(157.88)
12	Tax Expenses on dis-continuing operations	-	-	(4.21)	-
13	Net Profit for the Period / Year (10+11-12)	138.99	1,319.89	593.13	2,043.78
14	Share of profit of associates	-	0.39	-	0.39
15	Net Profit after tax, share of profit of associates (13+14)	138.99	1,320.28	593.13	2,044.17
16	Paid up Equity Share Capital (Face Value Rs. 2/- each)	1,304.21	1,304.21	1,304.21	1,304.21
17	Reserves excluding Revaluation Reserves	-	-	-	37,835.15
18	Earnings Per Share (EPS) Basic and Diluted	0.21	2.02	0.91	3.13
19	Public Shareholding				
	- Number of Shares	38079585	38247285	38640146	38247285
	- Percentage of Shareholding	58.39	58.65	59.25	58.65
20	Promoters and promoter group Shareholding				
	a) Pledged / Encumbered				
	- Number of Shares	-	-	-	-
	- Percentage of Shareholding (as a % of the total share holding of promoter and promoter group)	-	-	-	-
	- Percentage of Shareholding (as a % of the total share capital of the company)	-	-	-	-
	b) Non-encumbered				
	- Number of Shares	27130858	26963158	26570297	26963158
	- Percentage of Shareholding (as a % of the total share holding of promoter and promoter group)	100.00	100.00	100.00	100.00
	- Percentage of Shareholding (as a % of the total share capital of the company)	41.61	41.35	40.75	41.35

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Sr. No.	Particulars	3 months ended	Preceeding 3 months ended	Corresponding 3 months ended	Previous Year ended
		30-6-2012	31-03-2012	30-6-2011	31-3-2012
		Consolidated			
		(Un-Audited)	(Un-audited)	(Un-Audited)	(Audited)
1	Segment Revenue				
	a) Commissioned Programs	3,349.64	2,541.60	2,216.08	10,369.42
	b) Sponsored Programs	242.85	240.86	407.12	1,431.98
	c) Films	44.22	1,418.35	939.97	5,845.50
	Total	3,636.71	4,200.81	3,563.17	17,646.90
	Less: Inter Segment Revenue	-	-	-	-
	Total Net Sales/ Income from Operations	3,636.71	4,200.81	3,563.17	17,646.90
2	Segment Results				
	Profit Before Tax and Interest from each Segment				
	a) Commissioned Programs (includes other operating income)	568.84	218.93	945.30	1,337.68
	b) Sponsored Programs	(73.61)	(137.93)	79.95	18.46
	c) Films	(239.65)	1,165.76	(371.68)	882.78
	Total	255.58	1,246.76	653.57	2,238.92
	Less: (i) Interest	-	-	-	13.91
	(ii) Other Unallocable Expenditure	441.26	727.32	1,722.54	3,911.93
	(iii) Unallocable Income	(505.43)	(574.75)	(1,828.19)	(3,640.29)
	Total Profit / (Loss) before tax	319.75	1,094.19	759.22	1,953.37
3	Capital Employed				
	(Segment Assets - Segment Liabilities)				
	a) Commissioned Programs	4,610.60	4,774.41	4,542.86	4,774.41
	b) Sponsored Programs	333.70	516.18	478.86	516.18
	c) Films	7,797.55	5,435.55	2,554.22	5,435.55
	d) Unallocable	26,536.12	28,413.22	30,263.96	28,413.22
	Total	39,277.97	39,139.36	37,839.90	39,139.36

Notes:

1. The consolidated financial results of Balaji Telefilms Limited (the Company) have been prepared in accordance with Accounting Standard - 21 on "Consolidated Financial Statements". Financial results of the subsidiary company, Balaji Motion Pictures Limited and associate entity, Indus Balaji Education Capital Advisors LLP, have been consolidated with those of the Company.
2. The results for the quarter does not include the Company's share of profit/ (loss), as the case may be, in one of its associates viz., IPB Capital Advisors LLP, where the Company has 50% share, since the unaudited results of the said entity is not readily available. The Company does not expect the results of the said entity to have a material impact on the consolidated results of the group.
3. During the previous year, the Company in accordance with the shareholders approval vide resolution passed through postal ballot has entered into binding business transfer agreements, to sell its Mobile and Education division for a consolidated sum of ₹ 837.00 lacs on slump sale basis, based on fair value determined by an independent firm of Chartered Accountants. As per the terms of the agreements, the transactions would be effective on receipt of full consideration within a period not exceeding a period of 90 days from the date of the agreements. Accordingly, the net consideration of ₹ 824.80 lacs has been accounted in the last quarter of the previous year as "other operating income".

The disclosures as required by AS 24, on consolidated basis are as under:

Details of revenue and expenses of continued and discontinued operations for Consolidated financial results are as follows

₹ in Lacs

Particulars	Quarter ending June 30, 2012			Quarter ending March 31, 2012			Quarter ending June 30, 2011			Year ending March 31, 2012		
	Continuing Operation	Discontinuing Operation	Total	Continuing Operation	Discontinuing Operation	Total	Continuing Operation	Discontinuing Operation	Total	Continuing Operation	Discontinuing Operation	Total
Turnover (net)	3,855.55	-	3,855.55	5,110.23	-	5,110.23	3,578.58	215.16	3,793.74	18,779.90	661.97	19,441.88
Other Income	504.46	-	504.46	254.10	-	254.10	1,685.14	-	1,685.14	2,724.17	-	2,724.17
Total Income	4,360.01	-	4,360.01	5,364.33	-	5,364.33	5,263.72	215.16	5,478.88	21,504.08	661.97	22,166.05
Total Expenditure	4,040.26	-	4,040.26	4,270.14	-	4,270.14	4,407.67	312.00	4,719.67	19,392.83	819.85	20,212.68
Profit / (Loss) before tax	319.75	-	319.75	1,094.19	-	1,094.19	856.05	(96.83)	759.22	2,111.25	(157.88)	1,953.37
Provision for taxation	180.76	-	180.76	(225.70)	-	(225.70)	170.30	4.21	166.09	(90.41)	-	(90.41)
Share of Profit of associate	-	-	-	0.39	-	0.39	-	-	-	0.39	-	0.39
Profit / (Loss) after tax	138.99	-	138.99	1,320.28	-	1,320.28	685.75	(101.04)	584.71	2,202.05	(157.88)	2,044.17

4. During the previous financial years, the Company had received demand notices from the Office of the Commissioner of Service Tax, Mumbai aggregating to ₹ 9,245.00 lacs (excluding interest and penalty) pertaining to Service tax for the period from April 2006 to March 2010 on exports made to one of the customers of the Company. On appeal, the matter pertaining to the period from April 2006 to March 2008 was adjudicated in favour of the Company. The Commissioner has further filed an appeal against the adjudication with the Customs, Excise & Service Tax Appellate Tribunal. The matter is pending for hearing, including for the balance period from April 2008 to March 2010.
5. During the previous financial years, the Company had received notices of demand from the Department of Sales Tax, Government of Maharashtra, to the extent of ₹ 17,107.87 lacs (including interest and penalty) pertaining to the years 2000 to 2004. The department has sought to tax the Sales revenue of the Company under the 'Commissioned Programs' category to Sales tax under the Bombay Sales Tax Act, 1959. The Company has appealed against the said order of the Sales Tax Officer to the Deputy Commissioner (Appeals) and the same is pending adjudication.
6. There were no Investors Complaints pending at the beginning of the quarter. The Company has received 9 complaints from the investors during the quarter ended June 30, 2012 and all the

complaints were disposed off during the quarter. There were no complaints lying unsolved at the end of the quarter.

7. Un-audited financial results of Balaji Telefilms Limited (Standalone) :-

Particulars	Quarter ended			Year ended
	30-6-2012	31-03-2012	30-6-2011	31-3-2012
	(Un-Audited)	(Un-audited)	(Un-Audited)	(Audited)
Total Revenue	3,778.30	3,591.88	2,638.62	12,935.60
Profit before Tax	559.41	(71.56)	1,130.89	1070.58
Net Profit after Tax	438.65	154.14	854.80	1160.99

8. The standalone results of the Company are available on the Company's website www.balajitelefilms.com.
9. Corresponding figures of the previous period /year have been regrouped / restated, wherever necessary.
10. This being the first quarter where the Company has decided to publish unaudited consolidated results, the figures in respect of preceding/ corresponding quarter are as per the internal management accounts of the Company and the same have not been subjected to a limited review by the statutory auditors.
11. The above un-audited consolidated financial results, have been reviewed by the Audit Committee and by the Board of Directors at their meeting held on July 31, 2012.

Place: Mumbai

Date: July 31, 2012

By Order of the Board
For Balaji Telefilms Limited


Jaetendra Kapoor
Chairman

LIMITED REVIEW REPORT ON CONSOLIDATED FINANCIAL RESULTS

Board of Directors
Balaji Telefilms Limited

1. We have reviewed the accompanying statement of unaudited consolidated financial results ("the Statement") of Balaji Telefilms Limited ("the Company") and its subsidiary (collectively referred as "the Group") for the quarter ended 30th June, 2012. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial results based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatements. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly we do not express an opinion.
3. The Statement includes the results of Balaji Motion Pictures Limited (100% subsidiary of the Company)
4. As explained in note 2 to the Statement, the results for the quarter does not include the Company's share of profit/ (loss), as the case may be, of one its associates viz., IPB Capital Advisors LLP, where the Company has 50% share, since the unaudited results of the said entity is not readily available. The Company does not expect the results of the said entity to have a material impact on the consolidated results of the group.
5. Read with our comments in Para 4 above and based on our review, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the accounting standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with stock exchanges including the manner in which it is to be disclosed, or that it contains any material misstatement.

6. Further, we also report that we have traced the number of shares as well as the percentage of shareholdings in respect of aggregate amount of public shareholdings, pledged/encumbered shares and non-encumbered shares of promoter and promoter group shareholders in terms of Clause 35 of the Listing Agreements and the particulars relating to undisputed investor complaints from the details furnished by the Registrars.

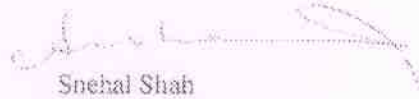
For Deloitte Haskins & Sells,
Chartered Accountants
(Reg. No. 117366W)



A.B. Jam
Partner
Membership No. 46488

Mumbai, dated: July 31, 2012

For Snehal & Associates,
Chartered Accountants
(Reg. No. 110314W)



Snehal Shah
Proprietor
Membership No. 40016

Mumbai, dated: July 31, 2012