BAJAJ FINSERV

SEC/BM/2014/281 14 May 2014

THE MANAGER,
LISTING DEPARTMENT
NATIONAL STOCK EXCHANGE OF INDIA LTD.
EXCHANGE PLAZA, C-1. BLOCK G,
BANDRA - KURLA COMPLEX, BANDRA (EAST)
MUMBAI - 400 051

Dear Sirs,

Sub: **Outcome of Meeting of Board of Directors**

Ref.: **Company Scrip Code : BAJFINANCE - EQ**

This is to Inform you that the Board of Directors at its meeting held today:

1. Approved Audited Financial Results of the Company for the year ended 31 March 2014. Copy of the said Audited Financial Results (annexure 1) and Press Release in this respect (annexure 2) are enclosed.

2. Recommended Dividend of ₹ 16 per equity share of face value of ₹ 10, subject to approval of the shareholders at the annual general meeting to be held on 16 July 2014. The dividend, if declared by the shareholders, will be credited / dispatched between 21 July 2014 to 23 July 2014.

3. Decided that the register of members and share transfer books will remain closed as under:

Security Code	Type of Security & Paid-up Value	Book Closure From To	Purpose
BAJFINANCE - EQ	Equity Shares (₹10 per Share Paid-up)	Saturday, 05 July 2014 to Wednesday, 16 July 2014 (Both days inclusive)	27th Annual General Meeting to be held on 16 July 2014 and Payment of Dividend of ₹16 per Share of face value of ₹10 each (160 %)

Kindly acknowledge receipt of the same.

Thanking you,
Yours faithfully,
For **BAJAJ FINANCE LIMITED**

BAJAJ FINANCE LTD.

ANANT DAMLE
COMPANY SECRETARY

Encl.: As above

Annexure -1

BAJAJ FINSERV

Bajaj Finance Limited

Registered Office : Akurdi, Pune - 411 035

Corporate Office: 4th Floor, Bajaj Finserv Corporate Office, Off Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014

AUDITED FINANCIAL RESULTS FOR THE QUARTER AND FINANCIAL YEAR ENDED 31 MARCH 2014

Part I (₹ In Crore)

Statement of Standalone Audited Results for the Quarter and Financial Year Ended 31 March 2014

	Particulars	3 months ended 31.03.2014 (Unaudited)	3 months ended 31.12.2013 (Unaudited)	3 months ended 31.03.2013 (Unaudited)	Year ended 31.03.2014 (Audited)	Previous year ended 31.03.2013 (Audited)
	Funds deployed	7042.14	7532.24	5105.43	26023.58	19366.72
1.	**Income from operations**					
	(a) Income from Operations	1003.23	1027.42	778.58	3788.55	2923.08
	(b) Other Operating Income	67.90	42.90	51.96	242.87	168.93
	Total Income from operations (net)	1071.13	1070.32	830.54	4031.42	3092.01
2.	**Expenses**					
	a) Employee benefits expense	92.89	89.16	65.03	340.81	245.15
	b) Depreciation and amortisation expense	14.19	6.15	9.67	29.19	19.56
	c) Loan losses and provisions	62.16	79.45	45.03	257.81	181.75
	d) Marketing and other commissions	56.98	63.61	47.53	230.69	182.66
	e) Recovery costs	46.73	43.76	31.15	167.85	119.56
	f) Other expenses	95.27	95.23	78.51	382.58	283.66
	Total expenses	368.22	377.38	276.92	1408.93	1032.38
3.	**Profit / (Loss) from operations before other income and finance costs (1-2)**	702.91	692.94	553.62	2622.49	2059.63
4.	Other income	23.89	11.58	11.21	41.91	17.65
5.	**Profit /(Loss) from ordinary activities before finance costs (3 + 4)**	726.80	704.52	564.83	2664.40	2077.28
6.	Finance costs	450.05	409.67	326.46	1573.24	1205.68
7.	**Profit / (Loss) from ordinary activities after finance costs (5 - 6)**	276.75	294.85	238.37	1091.16	871.60
8	Tax expense	94.66	100.71	74.56	372.15	280.29
9	**Net Profit / (Loss) from ordinary activites after tax (7 - 8)**	182.09	194.14	163.81	719.01	591.31
10	Extraordinary items	-	-	-	-	-
11	**Net Profit / (Loss) for the period (9+ 10)**	182.09	194.14	163.81	719.01	591.31
12	Paid-up Equity Share Capital (Face Value : ₹10/- per share)	50.14	49.78	49.78	50.14	49.78
13.	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year				3970.12	3317.26
14.	**i. Earnings Per Share (before extraordinary items) (of ₹ 10/- each) (not annualised):**					
	Basic (₹)	36.61	39.07	35.42	144.79	135.88
	Diluted (₹)	36.32	38.78	35.08	143.65	134.56
	ii. Earnings Per Share (after extraordinary items) (of ₹ 10/- each) (not annualised):					
	Basic (₹)	36.61	39.07	35.42	144.79	135.88
	Diluted (₹)	36.32	38.78	35.08	143.65	134.56
Part II						
A	**Particulars of Shareholding**					
1.	Public Shareholding					
	Number of Shares	19247277	18883277	18883277	19247277	18883277
	Percentage of Shareholding	38.39%	37.93%	37.93%	38.39%	37.93%
2.	Promoters and Promoter Group Shareholding					
	a) Pledged / encumbered					
	Number of Shares	Nil	Nil	Nil	Nil	Nil
	Percentage of Shares (as a % of total shareholding of promoters and promoter group)	Nil	Nil	Nil	Nil	Nil
	Percentage of Shares (as a % of the total share capital of the Company)	Nil	Nil	Nil	Nil	Nil
	b) Non-encumbered					
	Number of Shares	30895057	30895057	30895057	30895057	30895057
	Percentage of Shares (as a % of total shareholding of promoters and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
	Percentage of Shares (as a % of the total share capital of the Company)	61.61%	62.07%	62.07%	61.61%	62.07%

B	**Particulars of Investors complaints**	**3 months ended 31.03.2014**
	Pending at the beginning of the quarter	Nil
	Received during the quarter	1
	Disposed off during the quarter	1
	Remaining unresolved at the end of the quarter	Nil

BAJAJ FINANCE LTD.

Bajaj Finance Limited

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Fax: +91 20 30405020
Corporate ID No.: L65910MH1987PLC042961

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Notes:

1. Disclosure of Balance Sheet items as per clause 41(I) (ea) of the listing agreement as at year ended 31 March 2014 (₹ in Crore)

	Standalone Statement of Assets and Liabilities Particulars	As at (Current year end) 31.03.2014	As at (Previous year end) 31.03.2013
A	**EQUITY AND LIABILITIES**		
1	**Shareholders' funds**		
	(a) Share Capital	50.14	49.78
	Less: Equity shares of ₹10 each held in a Trust for employees under ESOP scheme	0.39	0.24
		49.75	49.54
	(b) Reserves and surplus	3970.12	3317.26
	Less: Premium on unexercised equity shares held in trust for employees under ESOP scheme	29.01	14.82
		3941.11	3302.44
	Sub-total - Shareholders' funds	3990.86	3351.98
2	**Non-current liabilities**		
	(a) Long-term borrowings	10477.76	7503.08
	(b) Other long-term liabilities	57.35	41.89
	(c) Long-term provisions	110.47	64.61
	Sub-total- Non-current liabilities	10645.58	7609.68
3	**Current liabilities**		
	(a) Short-term borrowings	5472.78	2080.14
	(b) Trade payables	196.92	174.78
	(c) Other current liabilities	4186.85	4496.81
	(d) Short-term provisions	126.01	92.86
	Sub-total- Current liabilities	9981.56	6844.61
	TOTAL - EQUITY AND LIABILITIES	24618.00	17806.27
B	**ASSETS**		
1	**Non-current assets**		
	(a) Fixed Assets	219.67	176.21
	(b) Non-current investments	-	5.26
	(c) Deferred tax assets (net)	139.16	90.37
	(d) Receivables under financing activity	13852.42	9548.19
	(e) Long-term loans and advances	112.44	72.80
	Sub-total- Non-current assets	14323.89	9892.83
2	**Current assets**		
	(a) Current investments	28.21	-
	(b) Receivables under financing activity	9118.53	7195.45
	(c) Cash and bank balances	776.81	416.37
	(d) Short-term loans and advances	291.84	233.42
	(e) Other current assets	78.72	68.20
	Sub-total- current assets	10294.11	7913.44
	TOTAL - ASSETS	24618.00	17806.27

2. The above results have been reviewed by the Audit Committee and approved by the Board of Directors in its meeting held on 14 May 2014. The accounts have been prepared under the Companies Act, 1956, as per MCA circular no. 8 dated 4.4.2014.
3. Figures of last quarter are the balancing figures between audited figures in respect of full financial year and the published year to date figures upto the third quarter of the financial year as recast to conform to the requirements of the revised Schedule VI of the Companies Act, 1956.
4. Figures for the previous period have been regrouped, wherever necessary, to make them comparable with the current period.
5. The Company continues to strengthen its provisioning norms beyond the RBI regulations to earlier stages of delinquencies.
6. The Board of Directors has recommended a Dividend of ₹ 1.6/- per share of face value of ₹ 10/- (160%) for FY 2013-14 (Previous year: 150%)
7. On 4 January 2014, the Company allotted 3,64,000 equity shares of face value of ₹10/- each, at applicable grant prices, to the Trustees of BFL Employee Welfare Trust under ESOS 2009.
8. The Company is engaged primarily in the business of financing and accordingly there are no separate reportable segments as per Accounting Standard 17 dealing with Segment Reporting.
9. The Company has designated an exclusive e-mail id viz. investor.service@bajajfinserv.in for investor grievance redressal.

By order of the Board of Directors

For Bajaj Finance Limited

Rahul Bajaj
Chairman

Pune
14 May 2014

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Annexure-2

BAJAJ FINSERV

PRESS RELEASE

Bajaj Finance Limited Results -4th Quarter FY 13-14

Bajaj Finance reports Assets under Management of ₹ 24,061 crore ↑ 37%, Profit before tax of ₹277 crore ↑ 16% & Profit after tax of ₹182 crore ↑ 11%

The Board of Directors of Bajaj Finance Limited in their meeting held today took on record the Unaudited Financial Results of the Company for the 4th quarter ended 31 March 2014.

Performance Highlights-Q4

- **Total income** for Q4 FY14 ↑ 30% to ₹1095 crore from ₹842 crore in Q4 FY13.
- **Profit before tax for** Q4 FY14 ↑ 16% to ₹277 crore from ₹238 crore in Q4 FY13
- **Profit after tax** for Q4 FY14 ↑ 11% to ₹182 crore from ₹164 crore in Q4 FY13. (Effective tax rate for Q4 FY13 was lower owing to the revaluation of deferred tax assets by the higher tax rate effective April 1, 2013)
- **Customers** acquired during Q4 FY14 ↑ 23% to 7,68,137 from 6,22,513 in Q4 FY13.
- **Deployments** during Q4 FY14 ↑ 38% to ₹7,042 crore from ₹5,106 crore in Q4 FY13.
- **Loan losses and provisions** for Q4 FY14 ↑ 38% to₹62 crore as against ₹45 crore in Q4 FY13.

Performance Highlights-FY 13-14

- **Total income** for FY14 ↑ 31% to ₹4,073 crore from ₹3,110 crore in FY13.
- **Profit after tax** for FY14 ↑ 22% to ₹719 crore from ₹591 crore in FY13.
- **Customers** acquired during FY14 ↑ 21% to 33,89,560 from 28,08,816 in FY13.
- **Deployments** during FY14 ↑ 34% to ₹26,024 crore from ₹19,367 crore in FY13.
- **Loan losses and provisions** for FY14 ↑ 42% to ₹258 crore as against ₹182 crore in FY13. Without the accelerated provisions the increase in loan losses would have been 33%.

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- **Gross NPA and Net NPA** for Q4 FY14 stood at 1.18% and 0.28% respectively. The provisioning coverage ratio stood at 76% as of 31 March 2014. The Company provides for loan losses well in excess of RBI requirements.

- **Capital adequacy ratio** (including Tier-II capital) stood at 19.13%. The Company continues to be well capitalized to support its growth trajectory.

- The Board of Directors has recommended a dividend of ₹ 16 per share (160%).

Key financial figures

(₹ crore)

Particulars	Q4'14	Q4'13	QoQ	FY 13-14	FY 12-13	YOY
Customers acquired (nos in '000)	768	622	23%	3,389	2,808	21%
Assets under Management (at end of period)	24,061	17,517	37%	24,061	17,517	37%
Receivables under financing activity (at end of period)	22,971	16,744	37%	22,971	16,744	37%
Interest and fee income	1,095	842	30%	4,073	3,110	31%
Interest Expenses	450	327	38%	1,573	1,206	30%
Net Interest Income (NII)	645	515	25%	2,500	1,904	31%
Operating Expenses	306	232	32%	1,151	850	35%
Loan Losses & Provisions	62	45	38%	258	182	42%
Profit before tax	277	238	16%	1,091	872	25%
Profit after tax	182	164	11%	719	591	22%

(₹ crore)

Deployments	Q4 FY 14	Q4 FY 13	QoQ	FY 13-14	FY 12-13	YOY
Consumer	3,179	2,364	34%	13,360	9,851	36%
SME	3,019	2,047	47%	9,907	6,505	52%
Commercial	808	695	16%	2,680	3,011	-11%
Rural	36	0		77	0	
Total Deployments	7,042	5,106	38%	26,024	19,367	34%

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BAJAJ FINSERV

(₹ crore)

Assets under Management (AUM) (at end of period)	Q4 FY 14	Q4 FY 13	QoQ
Consumer	9,328	7,138	31%
SME	12,850	8,399	53%
Commercial	1,833	1,980	-7%
Rural	50	0	
Total AUM	24,061	17,517	37%

BFL launched its fixed deposit programme as an anchor wealth management product in Q4 FY14, to help build a strong foundation for a wealth management business as well as diversify its liability mix. The fixed deposit scheme has been rated FAAA/Stable by CRISIL and MAAA/Stable by ICRA. The response has been strong with the Company raising over ₹ 200 crore from over 7,300 customers in less than 90 days of its launch. The strategy would be to start offering broader wealth management services to these customers in the forthcoming years.

For Bajaj Finance Limited

BAJAJ FINANCE LTD.

Rajeev Jain
Chief Executive Officer

Pune
14 May 2014

Bajaj Finance Limited

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