

To,
The Listing Department,
The National Stock Exchange Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (E), MUMBAI – 400051

Dear Sir/Madam,

**Sub: Submission of Investor Presentation** 

#### Ref: NSE Symbol BAHETI; ISIN- INE029Q01017

This has reference to Regulation 30(6) read with Para-A of Part-A of Schedule-III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations). In accordance with the Listing Regulations, we hereby enclose a copy of investor presentation for H2FY26 of the Company.

Kindly take note of the same in your records.

Thanking you

Yours faithfully, For, Baheti Recycling Industries Limited

Balkishan Shankerlal Shah Managing Director DIN: 03006486

Encl.: As Above

Date: 15/11/2025



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### **ABOUT BAHETI RECYCLING**





Incorporated in 1994, we are an **Aluminium Recycling** company, primarily engaged in processing Aluminium based metal scrap to manufacture Aluminium alloys in the form of **Ingots** and Aluminium **de-ox alloys** which takes shape of **cubes, ingots, shots** & notch bars.

Our recycled products have end user applications in various industries such as Auto Ancillary, Automobile, Electrical Components, Die-Casting, Steel, Conductors and more.

Our Company is **fully geared** to meet the emerging global requirements of varied industries with premium quality alloys and ferro alloys manufactured at one single location using innovative techniques for maximum use of resources and increasing quality standard continuously.



70+ Years
of Excellence



**300+**Qualified Workforce



150+

Worldwide Customers



29,160 MT

**Production Capacity** 



### **BAHETI: AT A GLANCE**



66

We are in the business of pioneering Sustainable Metal Scrap and Recycling Solutions.

"

7+ Decades

Rich Industry Experience

10+

Industrial Applications

10,323

Volumes Sold in H1FY26

### **IATF License**

Granted in June 2025

### 1 Pair

of New TRF+Skelner to be installed working at full capacity

**5** Acres

Land Parcel

₹ 315.14 Cr.

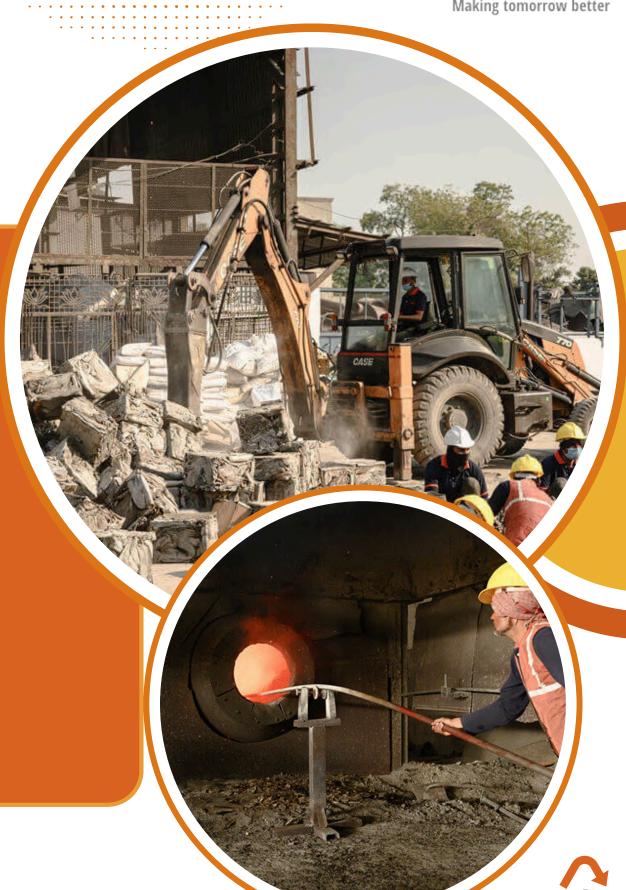
Revenue in H1FY26

₹ 21.24 Cr.

EBITDA in H1FY26

₹ 9.26 Cr.

PAT in H1FY26



### **KEY HIGHLIGHTS**

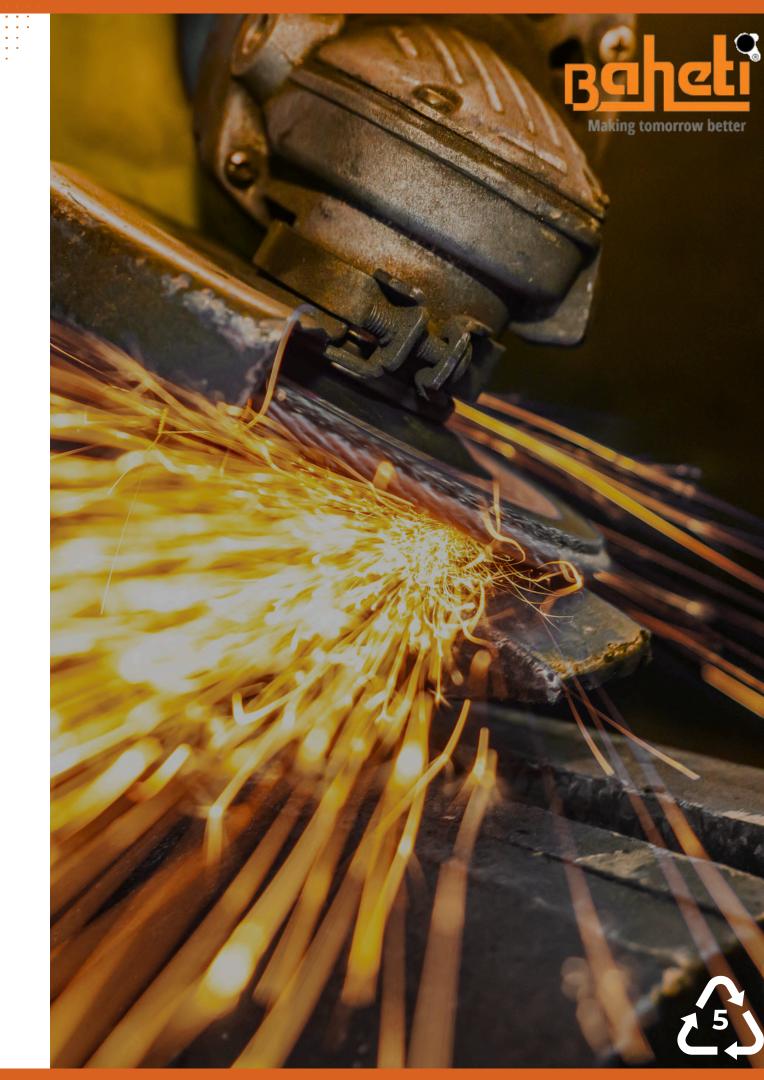
H1FY26

- Bagged an order worth ₹ 50 crores from ArcelorMittal Nippon

  Steel India Private Limited for the supply of 1,720 metric tonnes

  of aluminium deoxidants
- Installed proposed capacity scaled to 38,000 MTPA with ₹10 crores

  CAPEX per combination of Tilting Rotary Furnace(TRF) and Skelner Furnace.
- Implementing 1.65MW DC Solar PV Plant, reducing energy costs by 60% and delivering ₹1.3 Cr in annual savings while advancing sustainability goals.
- Geographic expansion into **South India and Europe** with major automotive clients like **Ashley Alteams, Uno Minda, Samvardhana Motherson, and Caparo India.**
- Strategic entry into **Aluminium Wire Rods, Aluminium Billets and Zinc Alloys** promising Sustainable margins beyond traditional recycling, serving 10+ industrial applications.



### FROM THE PROMOTER'S DESK





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With three decades of pioneering sustainable metal recycling, Baheti Recycling Industries Limited has evolved into one of India's leading aluminium recyclers, trusted by over 150 clients worldwide. We are consistently expanding, now with a new 12,500 MTPA wire rod facility on our freehold land, leveraging cost advantages and strengthening our market position. Our adherence to Extended Producer Responsibility (EPR) and carbon emission controls sets us apart by enhancing sustainability, attracting more ESG-focused clients, and facilitating access to green supply chains which will become mandatory in India in the next few years. We are modernising our melting operations with the second TRF-Skelner unit alongside existing electric furnaces, boosting efficiency, yield, and product consistency.

With demand for recycled aluminium at an all-time high in India and internationally, Baheti Recycling Industries Limited stands proud as a partner-of-choice to marquee clients, but remains uncompromising in our approach to quality and profitability. While our strong capacities allow us to take on bulk orders, our focus is always on sustainable growth: scaling responsibly, maintaining these margins, and steadily becoming a cash flow positive business. This disciplined mindset ensures we capture sector tailwinds without sacrificing long-term value for stakeholders. Lastly, we are focused on reducing working capital and improving cash conversion cycles in H2FY26 to strengthen liquidity and confidently scale revenues. These strategic moves position us to lead in sustainable aluminium recycling through innovation, operational excellence, and financial discipline.



### PRODUCT PORTFOLIO

Recycled Aluminium Solutions





Aluminium
Alloy Ingots

Superior corrosion resistance meets exceptional moldability for seamless manufacturing processes.



Aluminium
Notch Bars

Temperature-resistant engineering with accurate specifications for demanding industrial applications.



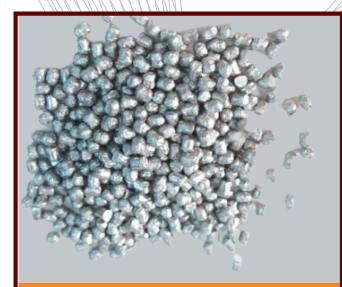
Aluminium Cubes

Precision-engineered dimensions with advanced corrosion protection for consistent performance.



Aluminium Ingots

Dimensional precision technology delivering flawless surface quality for professional-grade results.



05 Aluminium Shots

High-temperature durability combined with premium surface finish for industrial excellence.



### MANUFACTURING FACILITY

Where Quality Takes Shape



64%

Capacity Utilization

#### **BAHETI'S MANUFACTURING EXCELLENCE**

Acres of **Total Land**  2.5

Acres of Idle Land Available 29,160MT

**Production** Capacity

**OUR EXISTING MACHINERY** 

**Furnaces of** 300KGs/each

**Tilting Rotary Furnace with Skelner** 

**Electric Furnaces of** 700KGs/each

#### **CAPACITY DEVELOPMENTS**

One Pair of TRF with Skelner

Both TRF Pairs will replace traditional Pit Furnaces

- We are expanding our Plant & Machinery Portfolio by adding another pair of TRF with Skelner of 40MTPD Installed Capacity and discarding our traditional Rotary Furnaces.
- CAPEX of ₹10Cr. per furnace incurred to strengthen our manufacturing capabilities.
- These modern machines drive operational efficiency through optimum utilization of Power and Fuel.
- One pair has already been commissioned while second goes live by H2FY26. The Furnaces are designed to operate at full capacity utilization.



Our Manufacturing Facility is located at Dahegam, Gujarat.





# RECYCLING PROCESS





Incoming Raw Material Weighment Gate-In

**-**

Visual Inspection
Segregation
Inspection Report



Container Wise Reporting Melting Preparation



Pre-Heating Furnace Melting of Scrap



Fluxing Drossing

Filteration
Pouring
Ingut Casting Tapping



Spectro Analysis Approval by Quality Incharge



Degassing Refining Fluxing



Addition of alloying elements at various stages



Removing of FE content from bottom

Filteration with 20 PPI Cloth/Ceramic Foam Filter



Pouring Ingut Casting Tapping



Final Spectro Analysis
Punching of Alloy Grade



Cooling Bundling Weighment



Warehousing Quality Check Dispatch





# CATALYSTS FOR THE NEXT PHASE OF GROWTH



#### **IATF Certification**

New IATF 16949 certification enables direct supply to Tier-1 automotive manufacturers.

#### **Capacity Scaling Up**

Systematic expansion of manufacturing capabilities to meet growing market demand

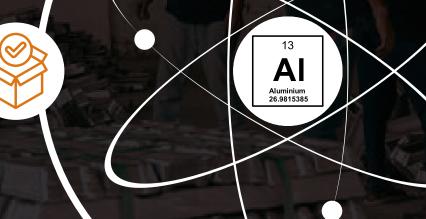


#### Strategic Brownfield Expansion

Replacing traditional Furnaces with pairs of modern TRFs boosting our production capabilities.

#### **Premium Product Mix**

Strategic focus on high-margin specialty products to enhance value creation for customers.



#### **Extended Producer Responsibility (EPR)**

This regulatory framework incentivizes recycling industry growth by mandating producers to manage and recycle their product waste, directly benefiting us.

#### **Superior Asset Efficiency**

Delivering atleast 8-9x asset turnover through addition of specialized machinery and optimized utilization.



#### **Geographic Expansion**

Penetrating new regional and international markets.

#### **Customer Diversification**

Expanding client base across industries to reduce concentration risk and drive growth.



### **CARBON FOOTPRINT & EPR**



Managing carbon footprints and fulfilling EPR norms enhances sustainability credentials, attracts ESG-conscious investors, and opens access to green supply chains.



Aluminium recycling already emits ~95% less CO<sub>2</sub> than producing primary aluminium making it central to the global decarbonization drive

#### WHAT'S HAPPENING GLOBALLY?

Carbon Reporting and EPR Compliance Mandatory - EU, UK, and Japan. EU's Carbon Border Adjustment Mechanism (CBAM) - Requires importers of aluminium to disclose embedded emissions.



India's Evolving
Landscape

Outcome

Sustainability Is Becoming Regulation, Not Choice

- India has introduced EPR norms for plastics and other materials; similar frameworks for metals are under discussion.
- SEBI's BRSR mandate and carbon disclosure requirements are steadily aligning Indian companies with global sustainability norms.
- Pushing Recyclers Worldwide to Measure and Report their Carbon Data.
- Global aluminium majors are publishing carbon intensity per tonne of aluminium as a key performance metric.
- By managing its carbon footprint and aligning with EPR frameworks for the last 5 years,
   Baheti Recycling stands ready for a world where every tonne of recycled aluminium counts - for business, investors, and the planet.



#### **Carbon Footprint Management**

Tracking and reducing greenhouse gas (GHG) emissions generated during aluminium production and recycling, from energy use to logistics.



#### **Extended Producer Responsibility(EPR)**

Ensuring that companies take responsibility for the waste and scrap generated from their products, promoting recycling and circular use of materials



### **8X ASSET TURNOVER MODEL**



Superior Capital Efficiency in Manufacturing

Introducing New Machinery: One Pair of TRF and Skelner, expected to be live by H2FY26

₹25 Cr.

Machinery + Land

Capex for 1 pair of Tilting Rotary Furnace with Skelner (Cost per Furnace is ₹10Cr. out of total ₹25Cr.)

₹200 Cr.

Annual Revenue Target from it



**8X** Asset

Turnover



- Replacing traditional Rotary Furnaces with modern

  Tilting Rotary Furnaces + Skelners helps us with scaling capabilities and opens access to lucrative, high-margin revenue streams previously beyond our reach.
- Our expansions target 80-90% utilization within 2 years for all our existing machineries, with 1 TRF already operational, and second by H2FY26.
- Advanced thermal technology reduces operational downtime and dependency on labour and better utilization of electricity.
- Freehold Land Parcel available in our facility gives us an edge to add in more machinery at no additional expense.

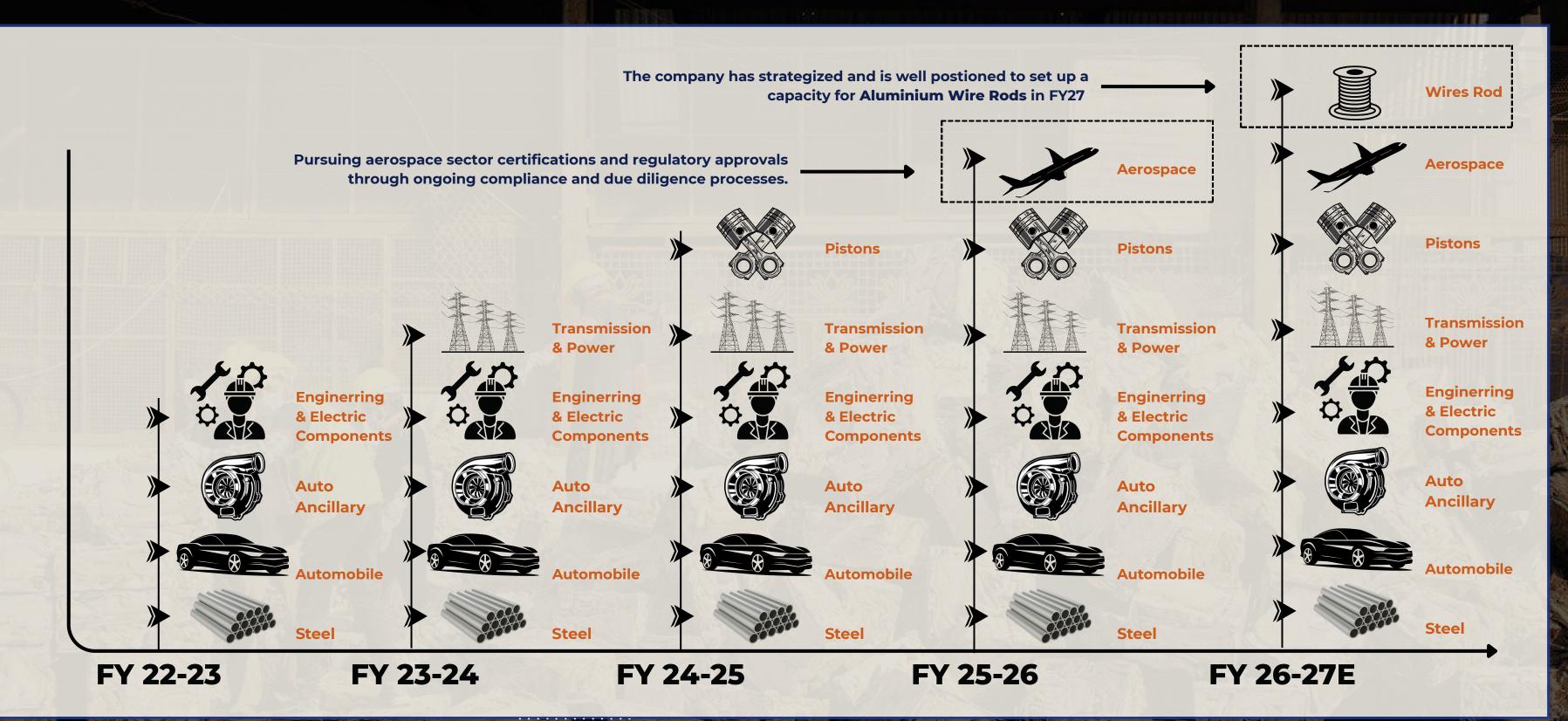


Baheti's
Brownfield
Expansion utilizes
our existing
freehold spare
land, eliminating
land acquisition
costs and enabling
rapid capacity
scaling with
superior capital
efficiency
compared to
greenfield
projects.



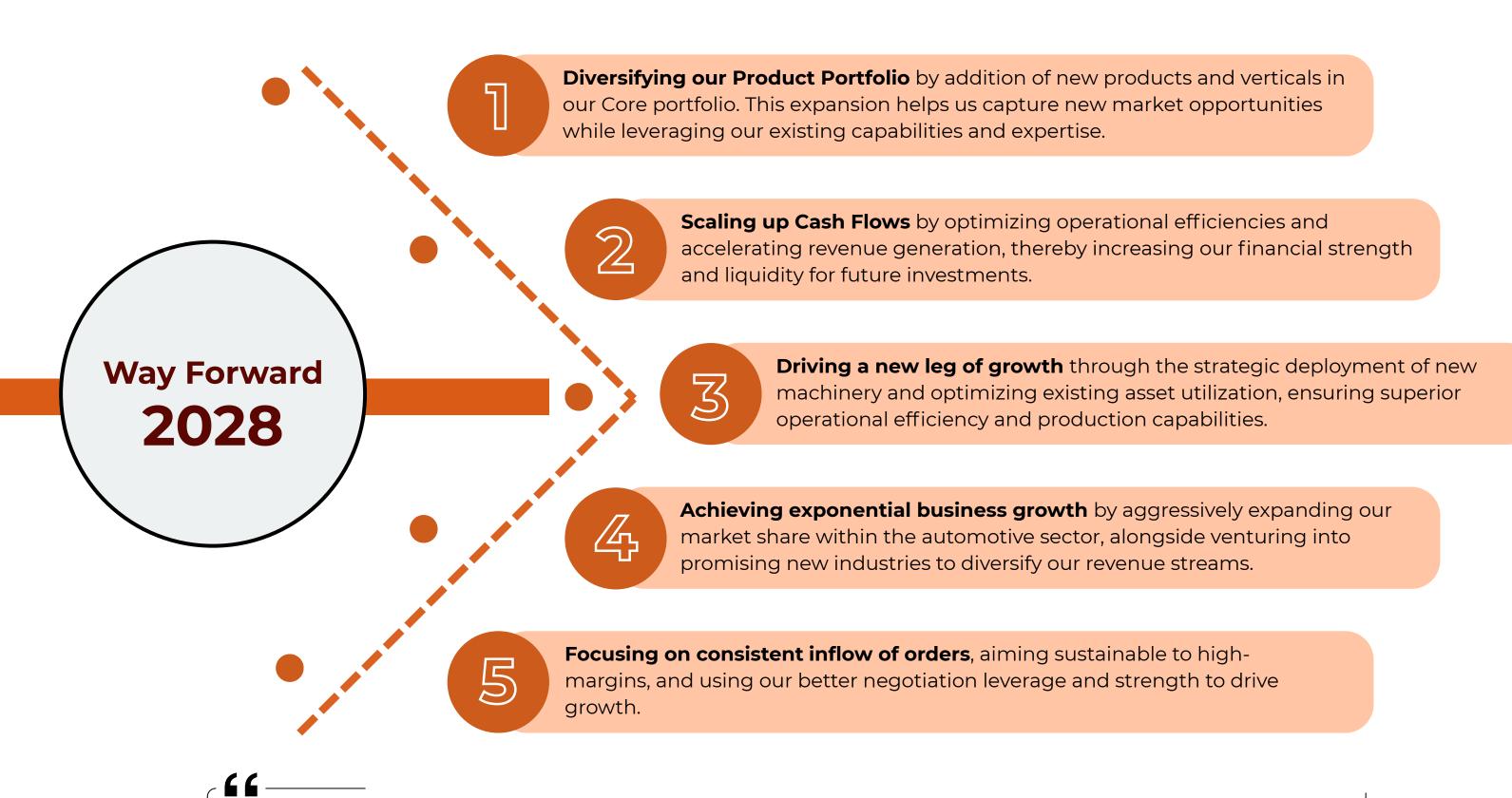
# INDUSTRIAL APPLICATION





### **OUR WAY FORWARD: VISION 2028**





We are confidently positioned to reach a Revenue milestone of ₹1,200+Cr by FY28



### THE BAHETI ADVANTAGE



#### Scrap Processing- Manufacturing Excellence

02

The company operates high-quality processing methods utilizing advanced technology to transform raw metal scrap into potent material that is ready to be smelted in Baheti's furnaces. This process ensures the production of premium aluminium alloys and de-oxidizer products that meet stringent quality standards, supporting superior manufacturing outcomes for automotive, steel, and other industrial sectors.

#### Import Sourcing- Quality, Quantity, and Pricing



Baheti excels in sourcing scrap materials from countries like UK,USA, New Zealand, etc, ensuring optimal quality, ample quantity, and competitive pricing; and a small chunk domestically. Their extensive supplier base and procurement allows them to maintain supply consistency and cost efficiency to meet the demands of different industries.



#### **Consistency of Quality and Yield**

03

Baheti maintains stringent quality control mechanisms across its production processes, delivering standardized products with consistent chemical properties. This consistency supports the customers' manufacturing needs by ensuring predictable performance and optimal yield from recycled aluminium products, and helps us bag bigger orders from industry leaders.



### HIGH ENTRY BARRIER



#### Clientele

**Customer Relationships** 

Decades-old OEM partnerships

#### Machinery

Scrap Sourcing Network

Globally trusted suppliers

#### Legacy

Importance of Legacy, Brand Trust, and Institutional Knowledge

7 Decades of Family Legacy

#### **Financials**

Working Capital Intensity and Financial Strain

High-volume inventory cycles

#### Compliance

Regulatory Compliance

Multiple global certifications

01

02

03

04

05

#### **Environmental**

Environmental Permitting Complexities

Strict Green India norms

06

#### Logistics

Complex
Supply Chain

Domestic and export reach

07

#### Manufacturing

Infrastructure Requirements

Modern high-tech customised machineries

#### **CAPEX**

Massive Capital Investment

Large-scale capital deployed

09

08



# **OUR GROWTH STORY**

Baheti Making tomorrow better

Baheti Recycling Industries Ltd was founded by Late Shri Bansilal Ramkishan Shah. The company used to trade aluminium, copper, zinc, brass, etc.

Shifted from 5 small plants to 1 big plant.

Mr. Yash Shah joined the business.

The company got listed on NSE.

2022

First time revenue crossing 500 crore. Entered into South India Market. Modernization of Plants. Added new customers including Caparo, Alubee etc.

1956

1994

2016

2025

1985

Mr. Shankerlal Shah joined the business and started with manufacturing of Ferro Alloy and Aluminium Deox.

2008

Mr. Balkishan Shah joined the business.

2018

The company shifted focus from ferroy alloy to aluminium alloy and aluminium deox.

2024

Big automotive players like Ashley Alteams, Uno Minda, amd Spark Minda Ltd onboarded.



### **OPERATIONAL PERFORMANCE**

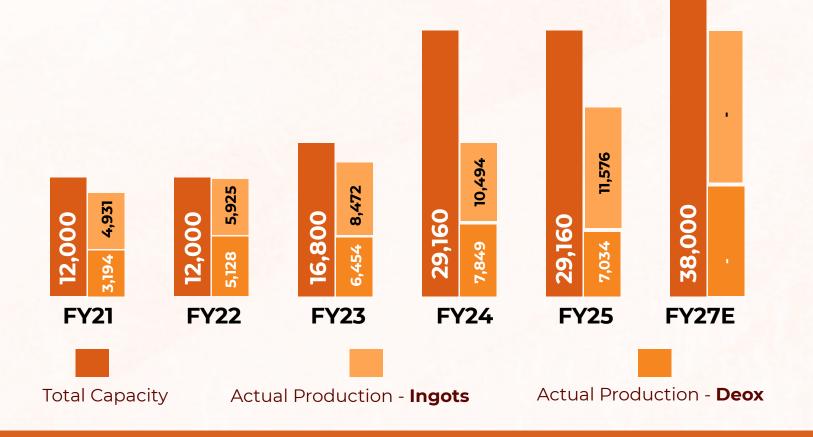


Particulars	FY21	FY22	FY23	FY24	FY25	FY27E
Capacity (MT)	12,000	12,000	16,800	29,160	29,160	38,000
Actual Production (MT):						
- Aluminium Alloy Ingots	4,931	5,925	8,472	10,494	11,576	-
- Aluminium Deox	3,194	5,128	6,454	7,849	7,034	-
Total Actual Production (MT)	8,125	11,053	14,926	18,343	18,160	32,300
Total Capacity Utliziation (%)	67.70%	92.10%	88.80%	62.90%	63.80%	85%

### **Balancing Growth & Efficiency-**

- Increased Resource Demand:
  Capacity Expansion to meet surging demand
- Fixed Cost Efficiency:
  Optimizing cost structure through enhanced operational scale
- Expansion in Utilizations:

  Maximizing asset productivity across production facilities
- Operational Leverage:
  Converting scale advantages into sustainable profitability





# MARQUEE CLIENTELE

**CHEMICALS & MATERIALS** 





**ENERGY, POWER & ELECTRICALS** 



LEGI®N ENERGY









**ENGINEERING & MANUFACTURING** 













STEEL & **METAL** 













**DIVERSIFIED** 















**AUTOMOTIVE** 





























### **OUR PROMOTERS**





Mr. Shankerlal Shah

Chairman & Whole Time Director

- Completed Higher Secondary from H. B. Kapadia New High School, Ahmedabad.
- Have an experience of around 35 years in the metal industry.
- He is on the board since inception and currently looks after the overall management and operation of the company.

#### **Our Business Prodigy**



Mr. Balkishan Shah

Managing Director

- Completed Bachelor of Commerce from Gujarat University in 2008 and post Graduate Program in Management (Family Managed Business) from S.P. Jain Institute of Management and Research, Mumbai in 2010.
- Have an experience of around 10 years in the metal industry.
- Currently overseas and controls the production and purchase operations of our Company. Under his guidance, our Company has witnessed continuous growth.



Mr. Yash Shah

Joint Managing Director

- Completed Bachelor of Commerce from Ahmedabad University in 2014 and post Graduate Program in Global Family Managed Business from SP Jain School of Global Management in 2016.
- Have an experience of around 6 years in the metal industry.
- Currently overseas and controls the marketing and finance operations of our Company. Under his guidance, our Company has witnessed continuous growth.



### **OUR BOARD OF DIRECTORS**





Mr. Manoj Shah
Chief Financial Officer



Mr. Dheeraj Singhvi
Chief Transformation Officer



Mr. Shankerlal Bahedia
Chief Administrative Officer



Mr. Devang Patel
QC Head



Ms. Ayushi Shah
Non - Executive Director

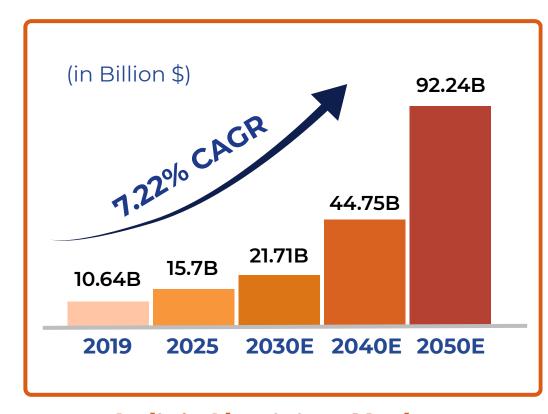


Mr. Atul Sharma
General Manager: Strategic Sales &
Brand Promotion

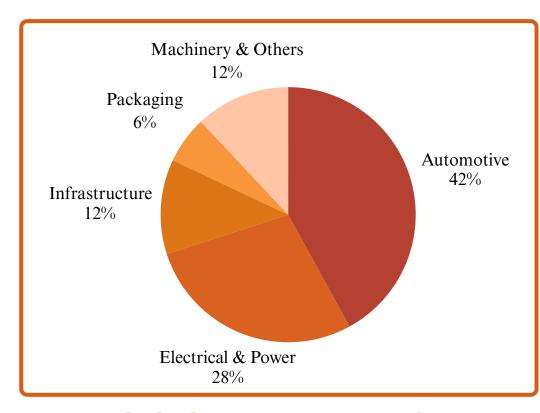
### **INDUSTRY TAILWINDS**

Bahatis Making tomorrow better

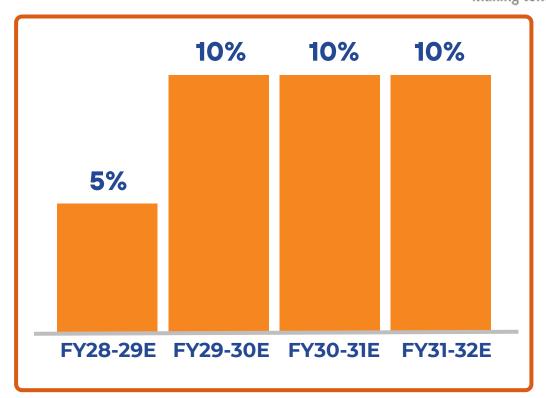
- The **India Aluminium Scrap Recycling Market** is experiencing robust expansion, valued at \$3.8 billion in 2024 and projected to reach \$11.2 billion by 2034, growing at a CAGR of 10.9%.
- The **Automotive Sector** is the most significant driver, accounting for 40% of secondary aluminium demand in 2024 and expected to increase to 40-45% by 2028
- India is positioning itself as a leader in global green aluminium markets, with the **European Union's low-carbon** markets creating significant export opportunities for Indian recycled aluminium producers.
- With EVs requiring more aluminium than traditional vehicles- particularly for battery casings, body structures, and chassis components- global demand for aluminium in EVs is projected to reach nearly 10 million tonnes by 2030.
- Government initiatives like the **Jawaharlal Nehru Aluminium Research Development and Design Centre** (**JNARDDC**), is helping push industry standards in aluminium recycling, supporting sustainable practices and enabling Indian recyclers to adopt world-class processes and quality benchmarks.



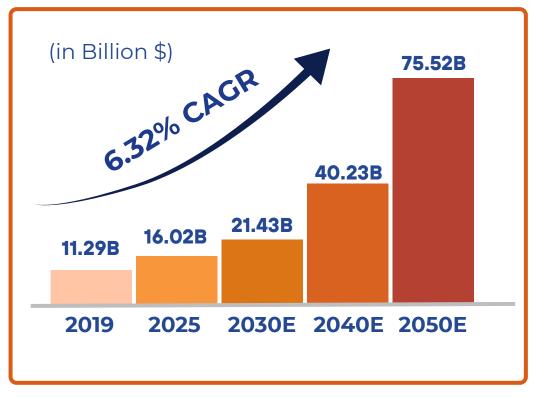




**Recycled Aluminium Demand-FY30E** 



Government mandate - Rate of Recycled Aluminium Content (in %)



India's Metal Scrap Recycling Industry



### **CERTIFICATIONS AND ACCREDITATIONS**







ISO: 45001:2018



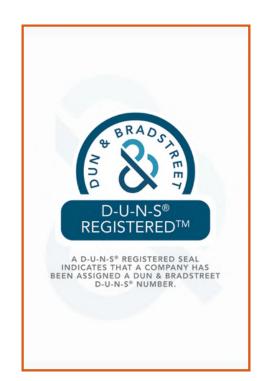
IS 617:1994:



ISO: 14001:2015



**One Star Export House** 



**DUNS Registered** 



ISO: 9001:2015

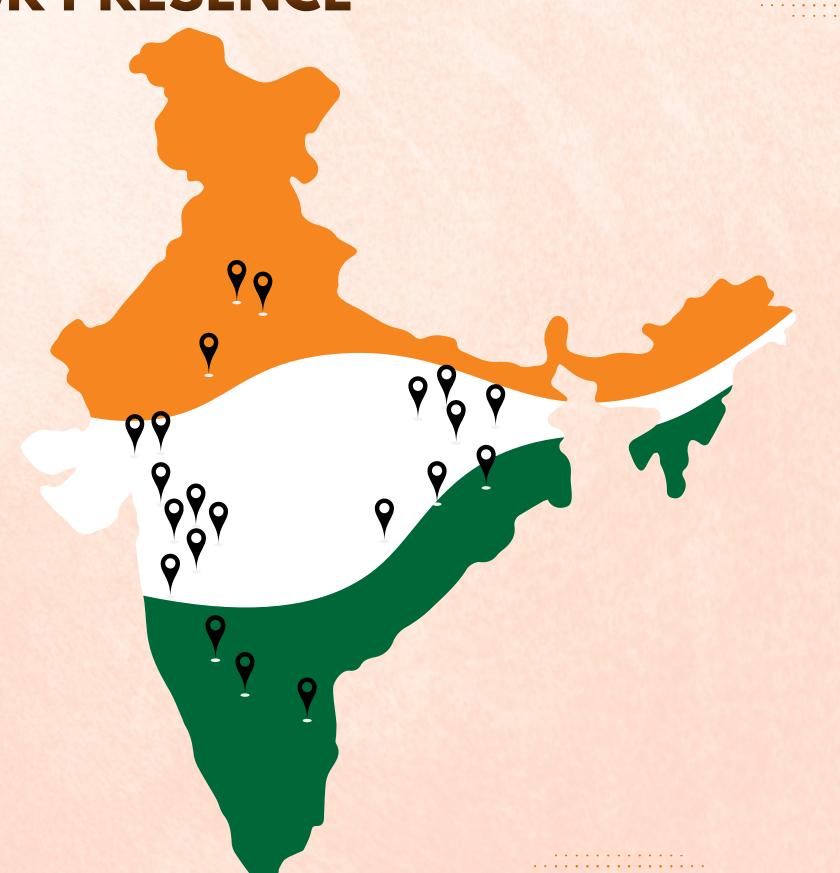


Certification granted in June 2025



## **OUR PRESENCE**







To boost our global presence, we plan to expand our international operations into European countries, including Hungary, Turkey, Germany, and the UK.



### **ESG PRACTICES**



#### Recycling

Recycling is the key component of modern waste reduction theory. At BRIL, aluminium scrap is used to produce fine aluminium products.



#### **Environmental Friendly**

Recycling process saves lot of natural resources and energy. It also reduces greenhouse gas emission.



#### **Social Relations**

Our long term relationships with customers, suppliers and communities are key to our business sustainability







#### **Human Resources**

We have strong commitment to our employees and our peopleWe have strong commitment to our employees and our people



#### **Financial Capital**

At Baheti (BRIL), We seek to maximize surplus funds from business operations as well as relevant monetization of assets and investments.



# **PROFIT AND LOSS**



(₹ in Crores)

	H1FY26	H1FY25	YoY %	FY25
Revenue from Operations	315.14	257.19	22.53	534.31
Cost of materials consumed	231.98	192.20	-	416.98
Employee Expenses	5.67	2.16	-	5.5174
Other Expenses	12.16	11.59	-	24.24
EBITDA	21.23	16.47	28.94	40.63
EBITDA %	6.74	6.40	-	7.75
Other income	0.02	0.19	-	0.23
Depreciation	0.87	0.76	-	1.45
Finance Cost	8.39	6.41	-	24.24
PBT	11.97	9.48	26.27	24.12
Tax expense	2.71	2.46	-	6.10
PAT from operations	9.26	7.02	32.01	18.00
PAT margin %	2.94	2.73	-	3.43%
Diluted EPS (in Rs)	8.94	6.77	32.05	17.37

# **BALANCE SHEET**



(₹ in Crores)

Particulars	March 2025	March 2024	
Equity Capital	10	10	
Reserves	49	31	
Borrowings	158	102	
Other Liabilities	32	21	
Total Liabilities	249	165	
Fixed Assets	20	10	
CWIP	2	8	
Investments	-	-	
Other Assets	227	147	
Total Assets	249	165	

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# Get in touch

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