

# UTHUM INVESTMENT & INFRASTRUCTURE LTD.

CIN: L51109MH1982PLC319008

November 27, 2025

To,

**Department of Corporate Relationship BSE Ltd.** 

Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001. Scrip Code: 539177

**National Stock Exchange of India Limited** 

Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400051 NSE Symbol – AIIL

Dear Sir/Madam,

#### **Subject: Business Update and Corporate Presentation**

In continuation to our earlier intimation dated November 21, 2025, please find attached the revised Business Update and Corporate Presentation for Authum Investment & Infrastructure Limited.

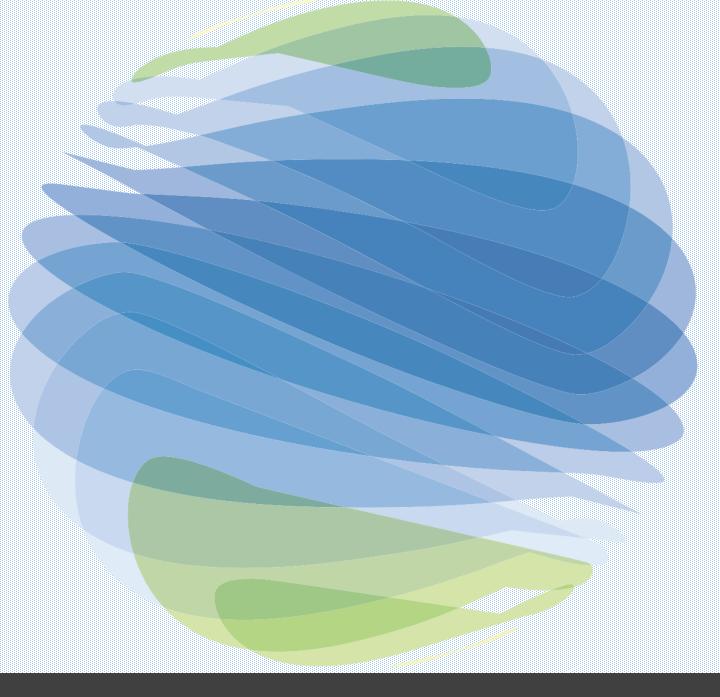
Kindly take the same on your record.

Thank you,

For Authum Investment & Infrastructure Limited

Dipyanti Jaiswar **Company Secretary & Compliance Officer** 

Encl: As above





## MAKING THE BIG LEAP

# **Corporate Presentation**

November 2025

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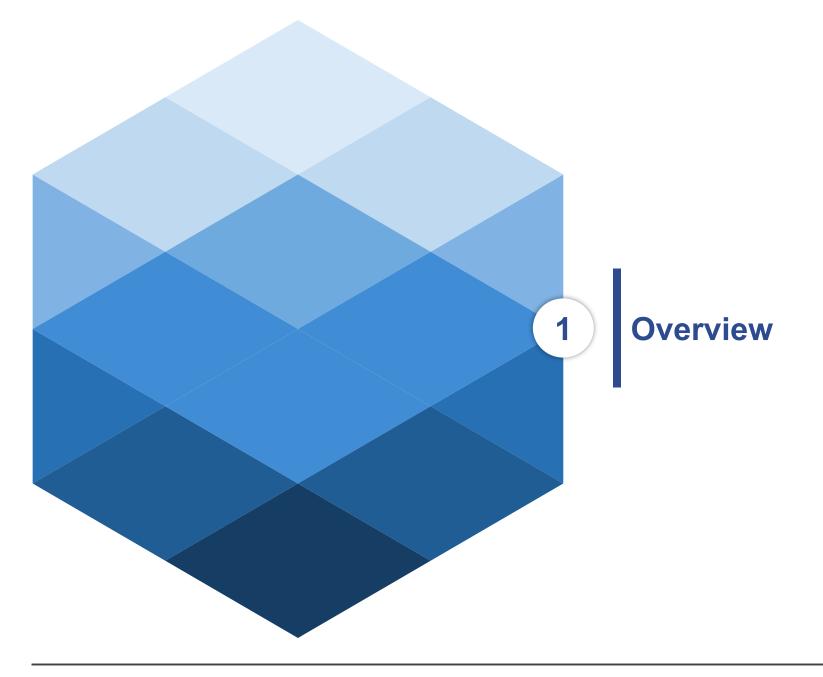
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# **TABLE OF CONTENTS**

- 1 Overview
- 2 Key Highlights : Investments Business
- 3 Key Highlights : Credit and Alternative Assets Business
- 4 Strategic Way Forward
- 5 Summary: Financials
- 6 Corporate Governance







# **Authum's Key Milestones - Journey so far**

## Transforming from Pure-play Investment platform to Diversified Credit Business



- Incorporated in 1982
- Acquired by Alpana Sanjay Dangi in FY2020
- Authum is a registered NBFC
- Promoter shareholding: 68.79%¹

(as on 30th Sep'25)



- Engaged in long term equity investment across listed, unlisted and strategic investments
- Diversifying to a fully integrated Credit Platform
- Market Cap. of ~Rs. 47,500 Cr (as on 10<sup>th</sup> Nov'25) and external rating of A (Stable)<sup>2</sup> by CRISIL

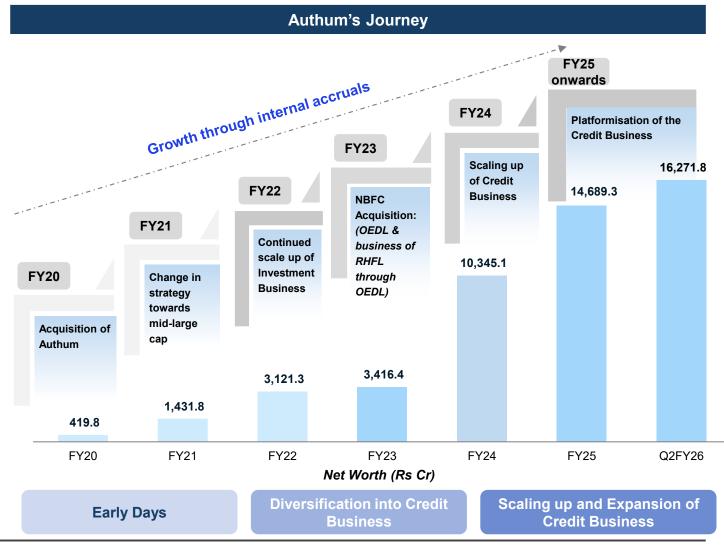


- · Headquarters: Mumbai
- No. of Branches: 25
- No. of People: ~450

(as on 30th Sep'25)



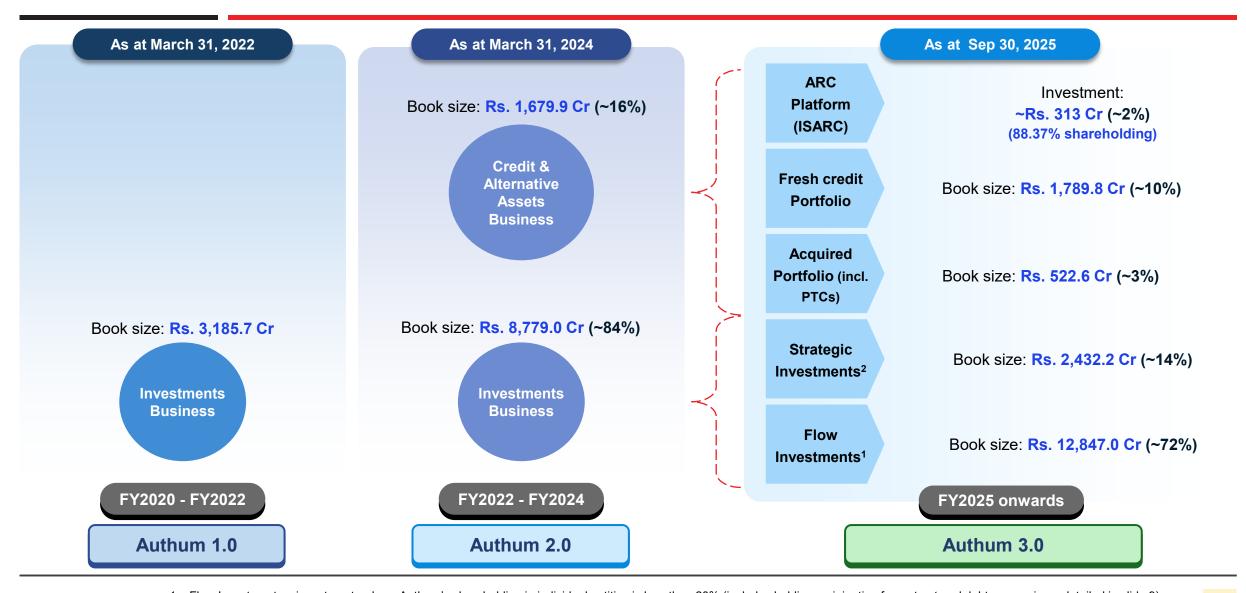
- Promoters with track record of Value Creation
- · Professional team with domain expertise





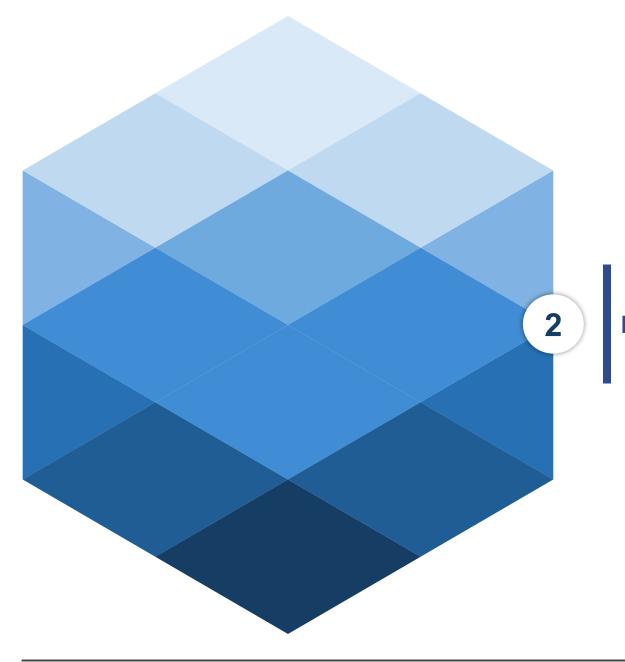
Promoter shareholding was diluted from 74.95% in Q1FY26 to 68.79% in Q2FY26. The entire capital is proposed to be infused back as Preference Shares subject to requisite approvals. The company continues to explore fund raising opportunities on an ongoing basis, to finance the further growth of the company.

## **Diversification of Revenue Streams**



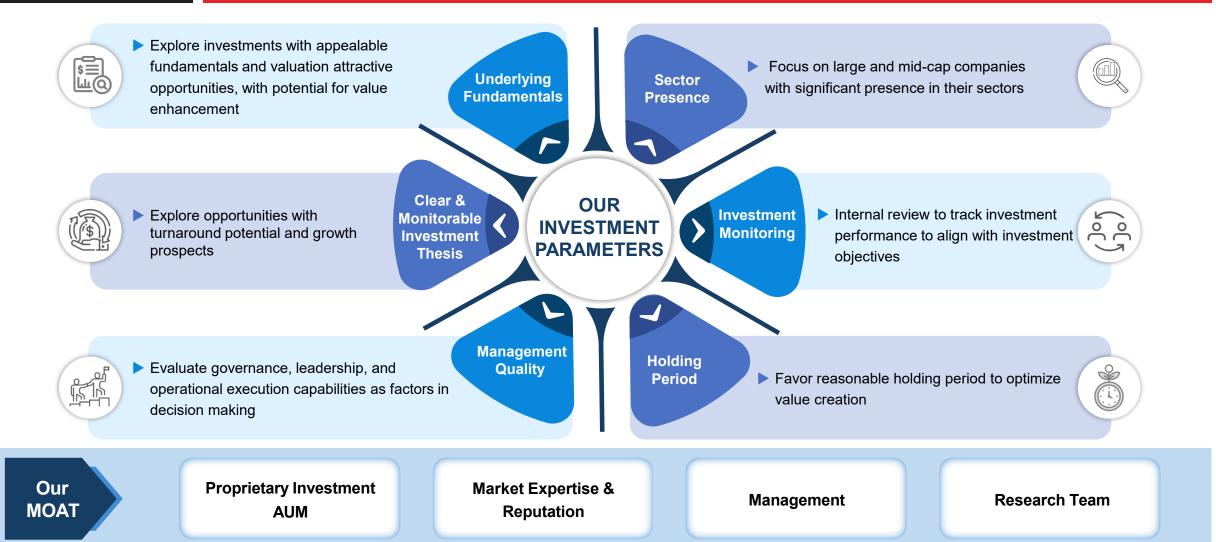


<sup>1 –</sup> Flow Investments – investments where Authum's shareholding in individual entities is less than 20% (includes holdings originating from structured debt conversion – detailed in slide 9) 2 - Strategic investments – control positions / more than 20% shareholding in individual entities. Brief investment details are outlined on slide 12



**Key Highlights: Investments Business** 

## Long term Value Creation Framework





### Portfolio Overview

# Portfolio Composition

## ✓ ~77

#### **Listed Equities (Regular Investments)**

#### **Unlisted Equities / Other Investments**

#### **Strategic Investments**



- ✓ Portfolio with investment in high quality mid and large cap stocks, with strong underlying fundamentals and growth potential / thematic tailwinds
- ✓ Diversified holdings largest single investment is ~10% of the total investment portfolio

- √ ~7% of the investment portfolio
- ✓ Other investments: Mutual funds, Debt instruments / AIFs etc.
- ✓ Unlisted Equities: Highly differentiated and focused companies with strategic moat



- ✓ Global conglomerate engaged in water rehabilitation, transportation, oil & gas and niche technologies
- ✓ Pharma company specializing in complex biologics, biosimilars, and vaccines
- ✓ Integrated metal-producer focusing on long steel products and ferroalloys
- ✓ Infrastructure company operating across multiple core infrastructure segments
- ✓ Company with integrated operations in iron ore mining and steel production

- ✓ Largest stock exchange in India
- ✓ Differentiated reward points management platform
- ✓ Manufacturer of military grade tools and small arms
- ✓ Manufacturer of new age (electromobility) commercial vehicles
- ✓ Differentiated sports / arcade gaming and hospitality business

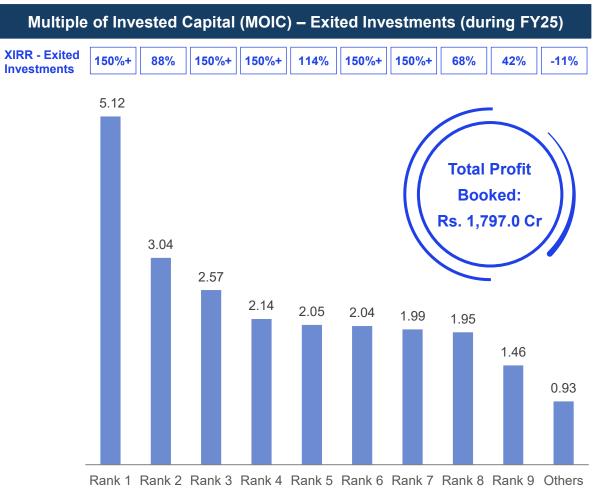
- √ ~16% of the investment portfolio
- ✓ Listed entities
- ✓ Detailed in Slide 12 of this presentation

Flow Investments

Strategic Investments



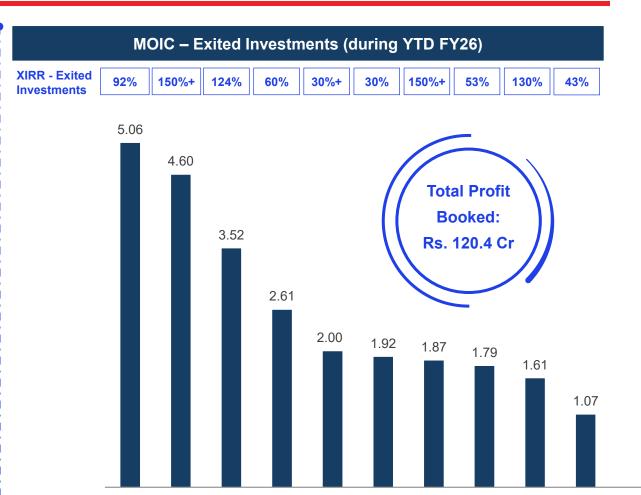
## Portfolio Performance (1 / 2)





Note 1: Top 9 exits by MOIC are ranked 1 to 9. Others are clubbed

Note 2: Investment exits during FY25



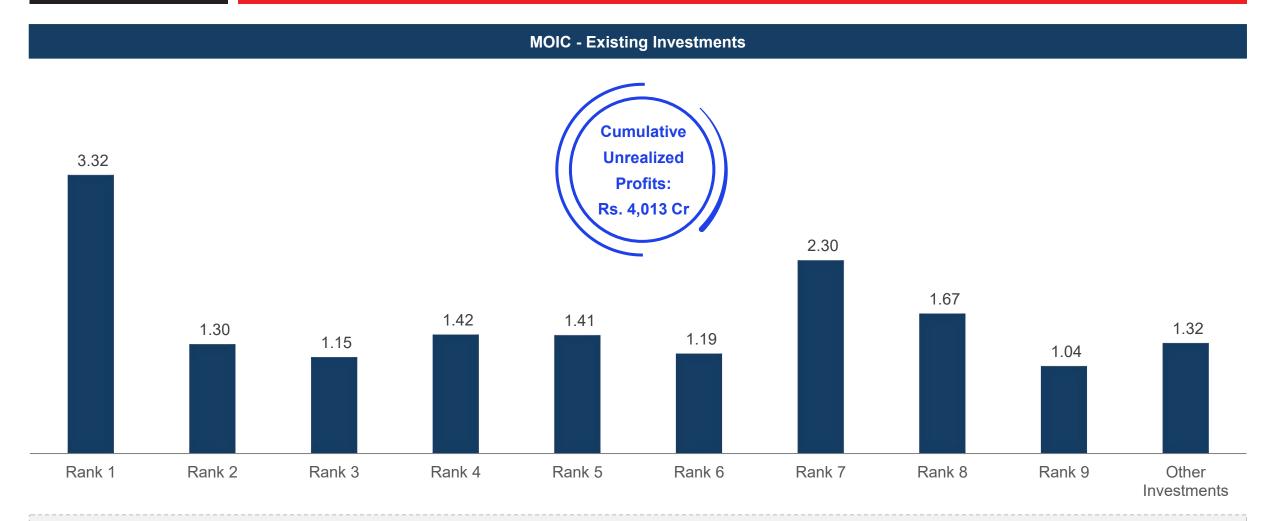
Rank 1 Rank 2 Rank 3 Rank 4 Rank 5 Rank 6 Rank 7 Rank 8 Rank 9 Others

Note 1: Top 9 exits by MOIC are ranked 1 to 9. Others are clubbed

**Note 2:** Investment exits during H1FY26



## Portfolio Performance (2 / 2)



Note 1: MOIC on notional basis, assuming portfolio is divested on September 30, 2025

Note 2: Top 9 investments (as % of portfolio) are ranked 1 to 9; corresponding MOICs shown alongside. All other investments are clubbed under Other Investments



# **Investment Business: Strategic Investments (Overview)**





#### **Prataap Snacks: Acquisition**

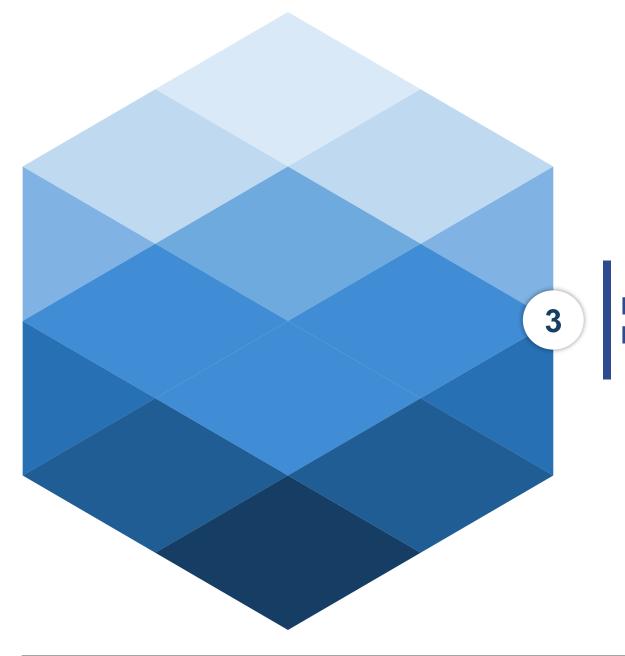
- ✓ Authum had entered into a share purchase agreement for acquisition of ~42.3% stake in Prataap Snacks on September 26, 2024, from Peak XV Partners Growth Investment Holdings I, Sequoia Capital GFIV Mauritius Investments and Peak XV Partners Growth Investments II for a cash consideration of ~ Rs. 764.5 Cr
- ✓ Acquisition price of Rs. 746 per share for the above transaction
- ✓ Authum holds a total shareholding of 42.33% in Prataap Snacks Ltd. (as of June 30, 2025)
- ✓ Prataap Snacks is a distributor of snack foods across savories and sweet snacks.

#### NITCO Ltd.: Conversion of Debt into Equity

- ✓ Authum acquired ~97% of the consortium debt in NITCO (Listed Co.) from an ARC, in April 2024 for a consideration of Rs. 225.1 Cr
- ✓ Under a restructuring scheme, Authum entered into binding agreements to convert part of the unsustainable debt component of approx. Rs. 1,040 Cr into equity at Rs. 93 / share, in October 2024
- ✓ As part of the restructuring scheme, Authum's entire invested
  amount has been fully repaid, and Authum currently holds ~44.6%
  share capital of NITCO on a fully diluted share capital basis
- ✓ NITCO Ltd. is engaged in the business of manufacturing, processing and trading of marbles and ceramic and other types of floorings and wall tiles.

Focus on improvement in business performance / operational metrics to generate outsized returns





**Key Highlights: Credit and Alternative Assets Business** 

## **Credit and Alternative Assets Business**

## The NBFC Acquisition & Integration

#### **Acquisition Outcome: Key capabilities**



**Presence:** Geographic presence with **25 branches**, wide reach through agency network, and a centralized call center



Expansive Product Suite: Product suite across secured (asset and property backed products) as well as unsecured products, with prior experience and market knowledge



**System capabilities:** Systems include LOS and LMS, Presence of **E-collect** mobile Application, About **25 branch** operations, and an in bound call center



**Agency network:** Access to a **full-fledged agency network** of field agencies for field collections

### **Internal Integration:**

Augmented capabilities & skillsets across people, processes, internal financial controls & governance functions

### Integration with eco-system:

Enhanced engagement with all stakeholders linked to the acquired portfolio

#### Strategic imperative for the NBFC acquisitions



**Growth Potential:** Entry into **Credit Business** Provides for **runway** for Growth in Credit and Adjacencies



Diversification and Income Stability: Re-pivot from Equity Led

Business to a Wide-Ranging Credit Business with relatively stable

and predictable cash flows



**Distribution and Scale:** Pan-India distribution network with ~25 **Branches** and ~450+ **Member Team** with collections capability



**Customer Segment:** Portfolio acquired cuts through **entire spectrum** of product suite

#### **Strategic Focus:**

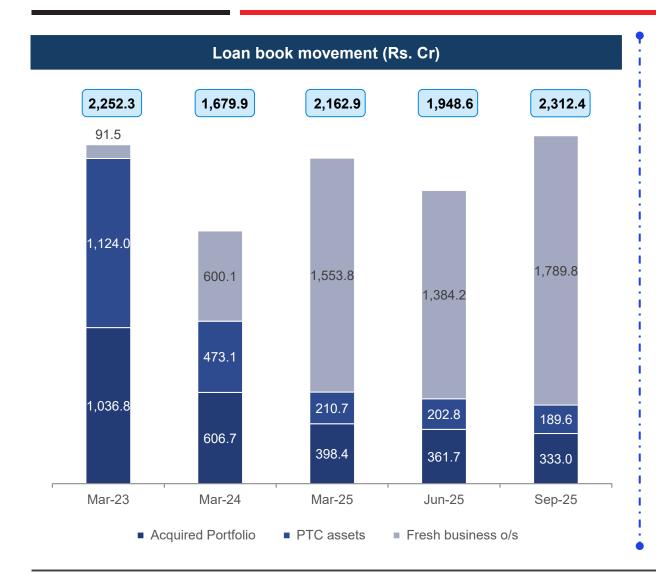
Harvesting recoveries from acquired portfolio in first 12 months; subsequent focus on fresh business growth

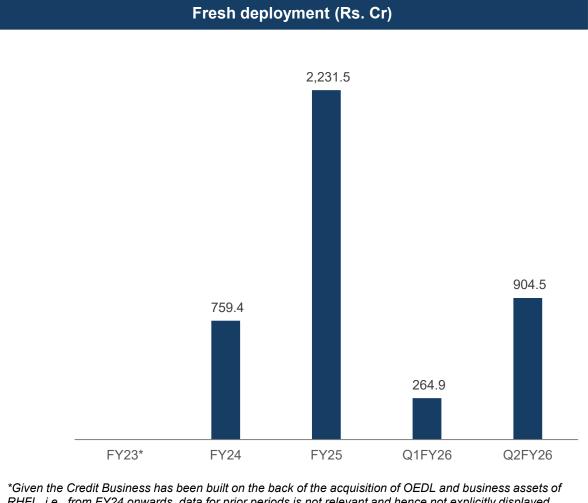
#### "Double Down" on Growth:

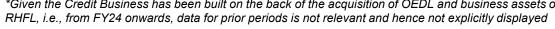
Focused business strategy to grow and scale up to build a professionally led credit business



## **Credit Business Overview**









## **Roadmap: Integrated Credit and Alternative Assets Business**

**NBFC** 



- Collections from the existing debt book
- Redeployment focus on higher Yield products / segments
- 3 Minimal leverage

Fully enabled and active platform; fresh credit disbursements in excess of Rs. 1,150 Cr in H1FY26

**Existing Business** 

ARC



- Fully functional Debt Buy Out
  Platform
- Across Retail & Corporate
  Capabilities
- Diverse recovery strategies for high returns

Post acquisition of ISARC, cash deployed ~Rs. 110 Cr till Sep'25. Free cash ~235 Cr targeted for deployment by Mar'26

Being scaled up

**AMC** 



- 1 Launch Alternative Asset Fund
- 2 Skin in the Game
- Focus on Real Estate & Turnaround Assets

Asset Management Company has been set up

Servicing & Advisory



- Third Party Retail Loans
  Servicing Platform
- Leverage on existing capability & new technology
- Diversify to Corporates / advisory subsequently

Activated in Q4FY25; Assets Under Management (AUM) of ~Rs. 1,900 Cr for servicing third party retail loans

**Identified Adjacency to Build** 

Being scaled up



# India SME ARC (ISARC): Acquisition of a fully enabled ARC



- ✓ Pursuant to requisite regulatory approval from the Reserve Bank of India, **Authum had** completed the acquisition of 88.37% shareholding in ISARC on June 17, 2025. ISARC is now a subsidiary of Authum (Authum is the sole sponsor)
- ✓ Authum had invested a total amount of ~Rs. 313 crore, which includes ~Rs. 193 crore against primary issuance of fresh shares.
- ✓ ISARC is now a fully enabled platform with experienced team, minimal legacy book, and well capitalized post equity infusion by Authum



#### As on September 30, 2025, ISARC's key financial indicators:

- ✓ Net worth: Rs. 348 crore
- ✓ Free cash reserves of ~Rs. 235 crore available for deployment in debt buyout
- ✓ Minimal legacy issues: ARC's investment in legacy book is almost fully provisioned



- ✓ ~10 debt buyout transactions in ~3 months, with cash investment of ~Rs. 110 crore
- ✓ Assets Under Management (AUM) ~Rs. 150 crore built up post basis these acquisitions
- ✓ Robust investment pipeline being worked on for further closures. Substantial free cash available for further deployment / platform scale-up

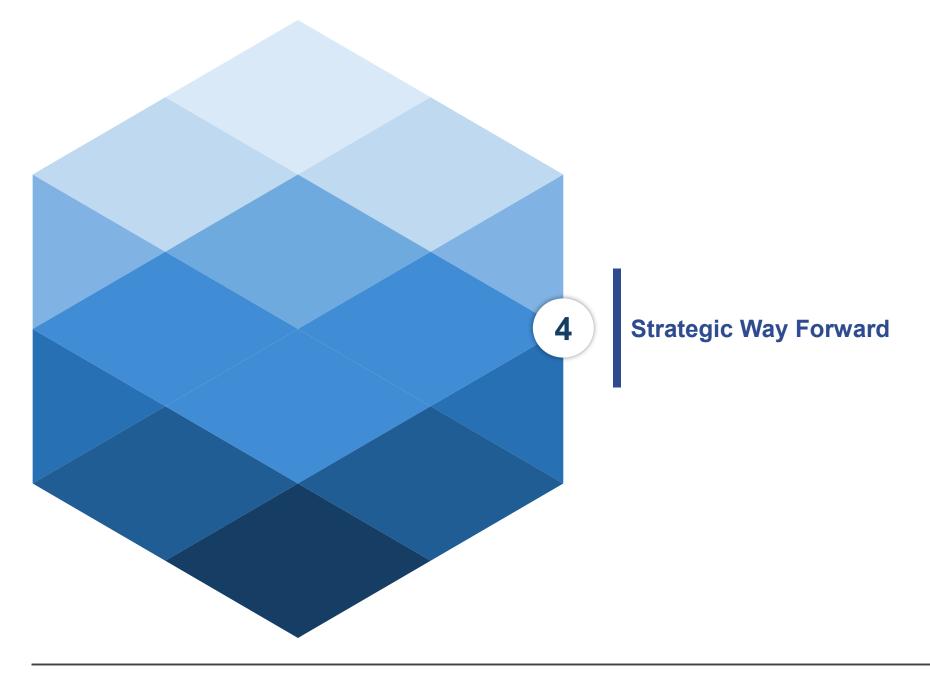
Shareholding Structure (Sep'25)			
Authum	88.37%		
Bank of Baroda	6.09%		
UCO Bank	1.74%		
Indian Bank	1.74%		
Canara Bank	1.74%		
Others	~0.3%		

- Well capitalized platform poised for scale up and growth
- Endeavour to build a differentiated platform with best-in-class resolution capability to create value

#### Summary P&L Statement (Rs. Crs)

Particulars	Q1FY26	Q2FY26
Revenue	2.8	5.7
Expenses	2.3	1.5
Net Profit	0.9	3.9







# **Strategic Way Forward**

# Diversify revenue streams

Revenue primarily from investments prior to initiation of credit business.

**Revenue mix diversified** basis foray in the Credit Business

# Allocate Capital with a favourable risk-reward

Capital Allocation to continue to improve towards a judicious mix between Investments (Flow Business) and Strategic Investments / Credit Business

# Platformize & Professionalize for scale

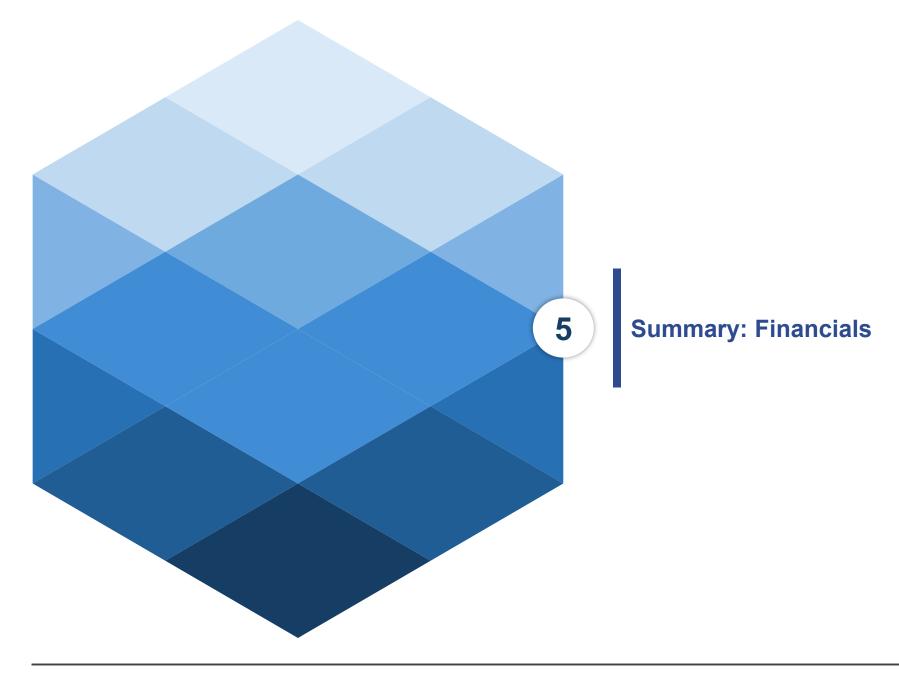
Create and grow multiple
platforms, which are synergistical
yet independent to create a longterm growth roadmap

Build Management team with alignment to long term value creation

# Poised for value creation

Self sustaining platforms to create multiple growth engines and increase overall franchise value.







# Balance Sheet Highlights (as at September 30, 2025)

Assets (Rs. Cr)	Mar-23	Mar -24	Mar-25	Jun-25	Sep-25
A. Investments	3,543.5	8,779.0	12,641.3	15,237.8	15,592.1
<ul><li>Flow Investments</li></ul>	3,543.5	8,779.0	10,213.2	12,357.9	12,847.4
<ul> <li>Strategic Investments</li> </ul>	-	-	2,428.1	2,567.4	2,432.2
<ul><li>Investment in subsidiaries (ISARC)</li></ul>	-	-	-	312.5	312.5
B. Loans / credit substitute	2,252.3	1,679.9	2,162.9	1,948.6	2,312.4
<ul><li>Acquired Portfolio</li></ul>	1,036.8	606.7	398.4	361.7	333.0
– PTC assets	1,124.0	473.1	210.7	202.8	189.6
<ul><li>Fresh business o/s</li></ul>	91.5	600.1	1,553.8	1,384.2	1,789.8
C. Other assets	1,103.9	1,162.3	1,283.2	2,109.6	2,171.1
<ul> <li>Cash &amp; cash equivalents</li> </ul>	630.7	455.2	471.5	1,246.6	1,127.3
- Property Investments & Fixed Assets	315.0	355.2	414.3	447.9	460.0
<ul> <li>Receivables &amp; misc.</li> </ul>	156.3	350.1	391.2	398.5	318.8
– Intangible Assets	1.9	1.8	6.2	16.7	265.1
Grand Total (A+B+C)	6,899.7	11,621.2	16,087.4	19,296.1	20,075.7

#### Notes:

- 1. Investments include stocks held for sale, other tradable securities and Mutual funds.
- 2. Acquired Portfolio means the credit business portfolio of OEDL and RHFL acquired by Authum
- 3. Fixed assets include Property, Plant & Equipment (PPE), Investment property.
- 4. Receivables include balance with Govt authorities (GST / Income Tax), and other assets including interest accruals on investments, Receivables against securitisation, security deposit etc.



# Balance Sheet Highlights (as at September 30, 2025)

Liabilities (Rs. Cr)	Mar-23	Mar-24	Mar-25	Jun-25	Sep-25
A. Net-worth	3,416.4	10,345.1	14,689.3	16,669.8	16,271.8
B. Borrowings & Payables	3,483.3	1,276.1	1,398.1	2,586.4	3,763.7
– PTC borrowings	1,273.2	491.2	360.0	335.9	323.9
<ul><li>Dissenting creditors</li></ul>	736.4	177.8	177.8	177.8	177.8
– Third-party credit line	659.0	351.8	403.2	1,330.7	1,158.1
– Inter Corporate Deposits	106.5	-	83.1	62.5	1,619.4
– Redeemable pref. shares	202.1	107.6	30.1	30.3	30.5
– Other payables	506.1	147.7	343.9	649.3	453.9
C. Non-controlling Interest	-	-	-	39.8	40.2
Grand Total (A+B+C)	6,899.7	11,621.2	16,087.4	19,296.1	20,075.7

#### Notes:

- 1. Dissenting creditors (~ 13% of total creditors) includes lenders of OEDL who did not assent to the Resolution Plan; consideration as per plan has been set aside for these.
- 2. Third Party credit continues to be less than 0.1x of Net-worth
- 3. Minimal Net Leverage: considering cash & cash balance
- 4. Inter Corporate Deposits is from the promoter Mentor Capital Ltd who is committed to convert the same into Preference Shares subject to requisite approvals



# P&L Statement Highlights (as at September 30, 2025)

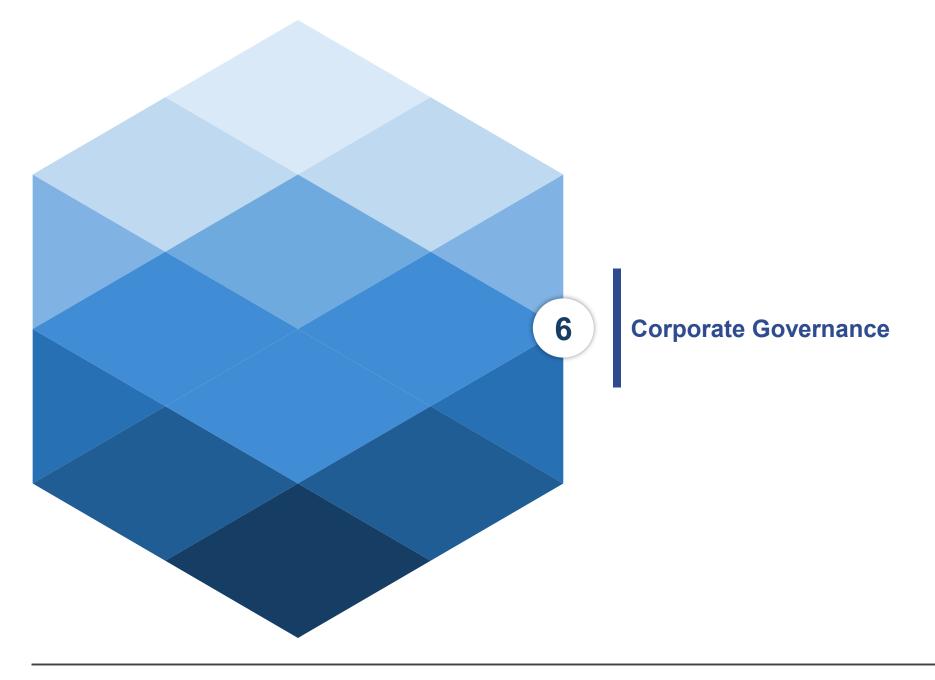
Revenues Mix Details (Rs. Cr)	FY2023	FY2024	FY2025	Q1FY2026	Q2FY2026
Investment Income	371.5	1,803.4	2,663.4	473.6	347.5
Interest Income	106.8	512.5	396.0	148.8	152.6
Change in provision / bad debts recovery/ Redemption upside	-24.4	2,050.8	1,145.2	544.1	116.7
Other Income					
- Fees & Commission		4.4 26.0	75.1	27.1	4.2
- Miscellaneous Income	4.4		42.4	12.8	8.1
Exceptional Income	4,285.9	57.6	_	_	_
Total	4,744.3	4,450.3	4,322.1	1,206.4	629.1
Expenses split	FY2023	FY2024	FY2025	Q1FY2026	Q2FY2026
Finance Costs	280.8	65.2	52.0	21.3	42.4
Employee Benefit Expenses	14.5	42.3	47.7	11.2	19.2
Other Expenses					
- Rent, Taxes, and Energy Costs			12.7	1.2	1.0
- IT Expenses	97.6		21.5	4.1	4.5
- Professional & Consultancy Charges		117.3	32.6	5.7	9.0
- Froiessional & Consultancy Charges					
- Miscellaneous Expenses (incl. Depreciation, Securities Transaction Tax, CSR expenses and others)			88.4	19.4	13.7



# Assets Breakdown (as at September 30, 2025)

Particulars	Amount	Remarks
Investments	Rs. 15,592.2 Cr	✓ Flow Investments: ~Rs. 12,847.4 Cr ✓ Strategic Investments: ~Rs. 2,432.2 Cr ✓ Investment in ISARC ~Rs. 312.5 Cr
Loans & credit substitutes: standard	Rs. 2,296.5 Cr	✓ Primarily comprising fresh credit deployed including credit substitutes
Loans & credit substitutes: - NPA	Gross NPA - Rs. 198.5 Cr Net NPA - 15.9 Cr	<ul> <li>✓ 100% provision created for legacy book</li> <li>✓ ~ 85% - 90% of this book is mortgage backed</li> </ul>
Property Investments and Fixed Assets	Rs. 460.0 Cr	<ul><li>✓ Property Investments at Cost Price</li><li>✓ Fixed Assets at WDV</li></ul>
Other Tangible assets	Rs. 1,446.1 Cr	✓ Includes cash & cash equivalents & receivables
Other Intangible assets	Rs. 265.1 Cr	✓ Includes Goodwill & other intangible assets
Total:	Rs. 20,075.7 Cr	
100% <u>written off</u> <b>retail mortgage loans</b>	Rs. 443.6 Cr	✓ Mortgage-backed book (Steady recoveries from this portfolio)
100% written off retail other loans	Rs. 2,140.9 Cr	✓ Includes vehicle, CV, other loans where recovery efforts are ongoing
100% <u>written off</u> <b>corporate loans</b>	Rs. 6,225.2 Cr	✓ Fully focused to ensure superior recovery outcomes from this portfolio







## **Corporate Governance**

Promoters, Board & Management



## **Promoters**



- ✓ First-generation entrepreneurs
- ✓ Track record of value creation in capital market
- ✓ Recently diversified to credit products vide acquisition of OEDL and business assets of RHFL through OEDL
- ✓ Commitment to build an integrated credit platform as the next driver of value creation, which is already underway

2

### **Board**



- ✓ Board of Directors encompassing various backgrounds and skill sets
- ✓ Diversified representation on the Board through Promoter Directors, Professional Executive Director and Independent Directors
- Majority of the Board comprises of Independent Directors

3

## Management



- ✓ Management team with specialization in the areas of build out
- √ Young management teams with a focus on creating value



## **Balance Sheet**



- ✓ Fortress Balance Sheet with ~Rs. 16,271.8 Cr net worth, minimal net leverage and ~Rs. 47,500 Cr market capitalisation (as on 10<sup>th</sup> Nov'25)
- ✓ Rating upgraded to A / Stable by CRISIL in October 2025



## **Corporate Governance**

**Board of Directors** 

**Advisor** 

### **Promoter Management**

Mr. Amit Dangi

Whole Time Director



Mr. Divy Dangi

Whole Time Director

### **Professional Management**



Mr. Akash Suri

CEO & Whole Time Director

# Mr. Sanjay Dangi Advisor to the Board

### \*Notes:

- Mr. Rajeev RA was appointed as a Non-Executive Independent Director w.e.f 07.10.2025
- Mrs. Alpana Dangi resigned as a Non-Executive Director of the company on 16.10.2025

#### **Independent Directors**



Mr. Havidas Phot

Mr. Haridas Bhat

Independent Director





Mrs. Asha Agarwal

Independent Director



Mr. Santosh Nayar

Independent Director



Mr. Rajeev RA\*

Independent Director