IDBI BANK
CIN: L65190MH2004GOI148838

आईडीबीआई बैंक लिमिटेड
पंजीकृत कार्यालय : आईडीबीआई टॉवर,
डब्ल्यूटीसी कॉम्प्लेक्स, कफ परेड,
मुंबई - 400 005.
टेलिफोन : (+91 22) 6655 3355, 2218 9111
फैक्स : (+91 22) 2218 0411
वेबसाइट : www.idbi.com

IDBI Bank Limited
Regd. Office : IDBI Tower,
WTC Complex, Cuffe Parade,
Mumbai - 400 005.
TEL.: (+91 22) 6655 3355, 2218 9111
FAX : (+91 22) 2218 0411
Website : www.idbi.com

28 अक्तूबर 2016

The Manager (Listing) BSE Ltd., 25th Floor, Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001	The Manager (Listing) National Stock Exchange of India Ltd., Exchange Plaza, 5th Floor, Plot No.C/1, G Block, Bandra Kurla Complex, Bandra(E), Mumbai – 400 051

Dear Sir,

Analyst Meet

In terms of the provisions of Regulation 30 of SEBI (LODR) Regulations, 2015, please find enclosed herewith presentation on financial results for the quarter and half year ended September 30, 2016 being made to Analysts today, October 28, 2016 at 04.30 p.m.

You are requested to kindly take the above intimation on record.

भवदीय,
कृते आईडीबीआई बैंक लिमिटेड

28/10/16

[पवन अग्रवाल]
कंपनी सचिव

IDBI BANK

Bank Aisa Dost Jaisa

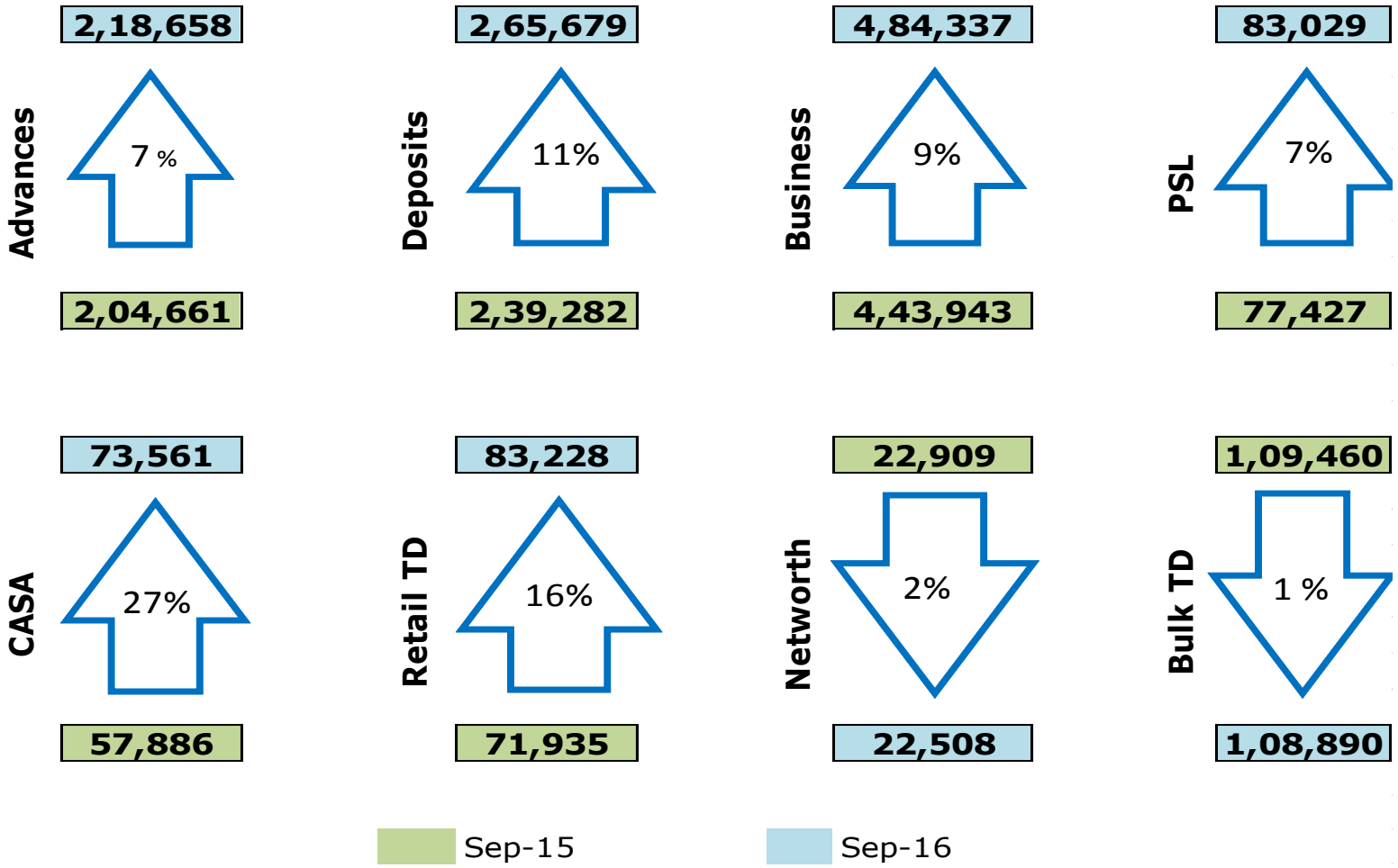
Presentation to Analysts

Q2 FY 2017

Disclaimer: *Certain statements contained in this presentation may be statements of future expectations and other forward-looking statements that are based on third party sources and involve known and unknown risks and uncertainties. Forward-looking statements contained in this presentation regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future. There is no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. You should not place undue reliance on forward-looking statements, which speak only as of the date of this presentation. Please also refer to the statements of unconsolidated, consolidated and segmental result required by Indian regulations that has been filed with stock exchanges in India.*

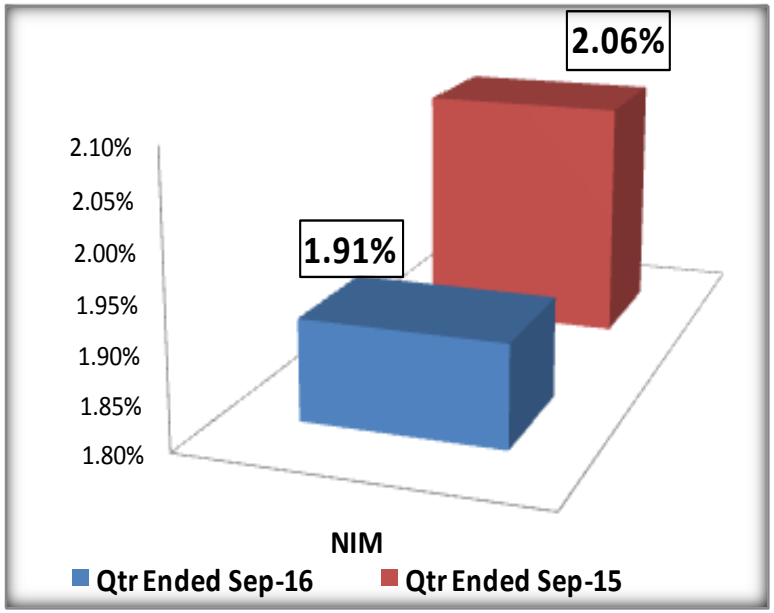
Performance Highlights Q2 FY17 v/s Q2 FY16

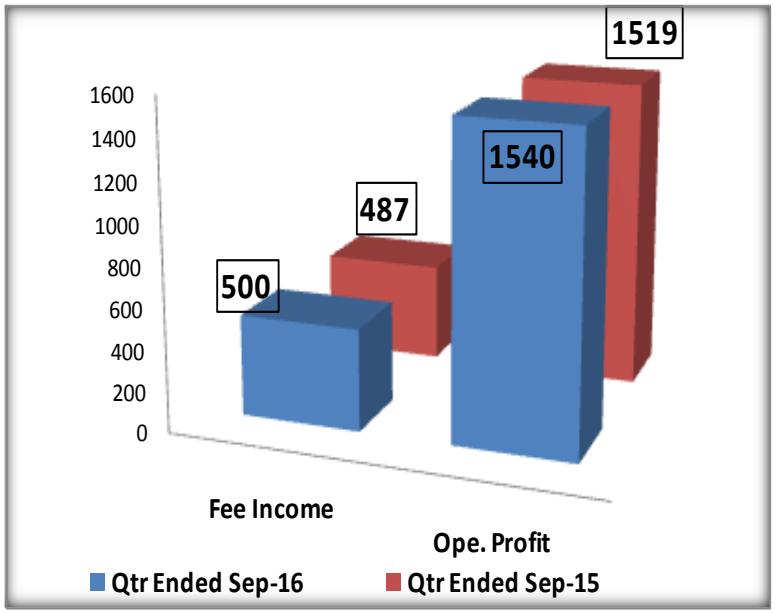
₹ in Crore



Performance Highlights Q2 FY17 (Profitability)

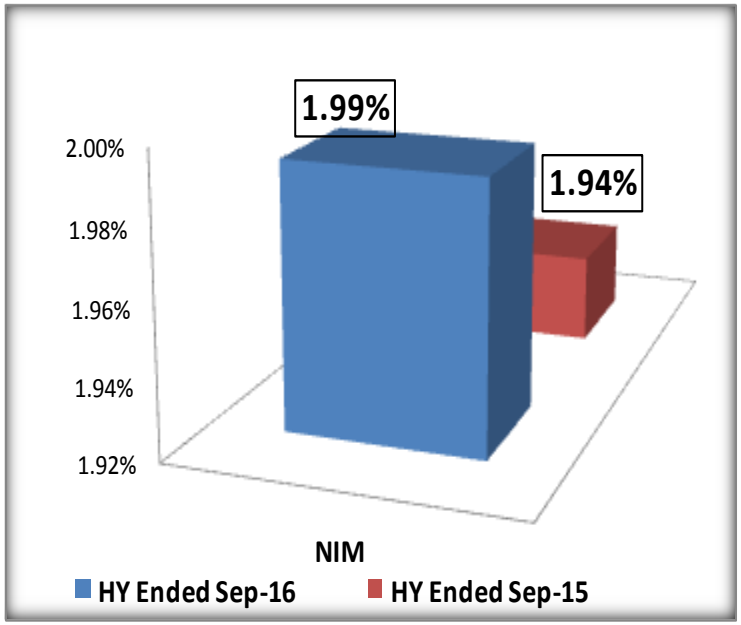
₹ in Crore

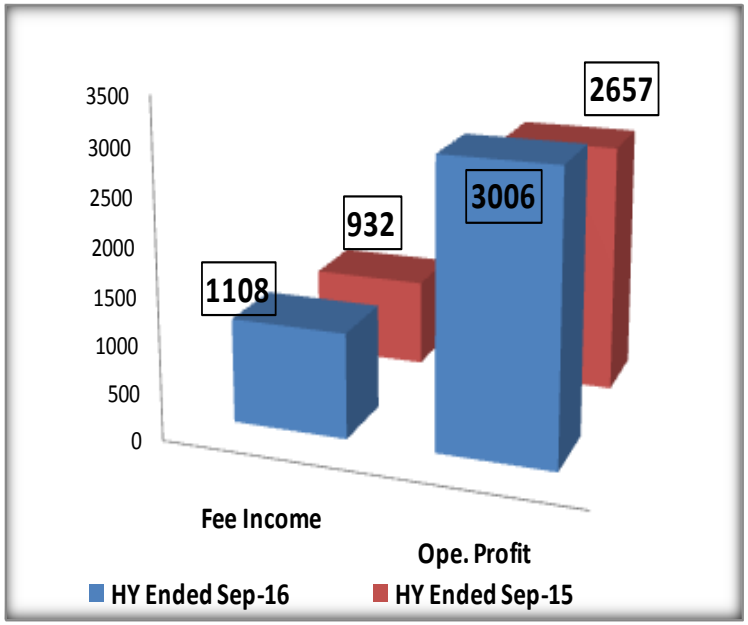




Performance Highlights HY ended Sep16 (Profitability)

₹ in Crore





Profit & Loss - Snapshot

₹ in Crore

	Quarter ended			Half Year ended		
Particulars	**Sep 2016**	**Sep 2015**	**Growth %**	**Sep 2016**	**Sep 2015**	**Growth %**
Interest Income	6 993	7 070	(1)	14 296	14 331	0
Interest Expenses	5 387	5 458	(1)	10 984	11 225	(2)
Net Interest Income	***1 606***	***1 612***	***0***	***3 312***	***3 106***	***7***
Other Income	1 394	844	65	2 311	1 486	56
Net Total Income	3 000	2 456	22	5 623	4 592	22
Operating Expenses	1 461	937	56	2 616	1 935	35
- Employee Cost	687	361	90	1 233	787	57
- Other Operating Cost	773	576	34	1 383	1 148	21
Operating Profit	***1 540***	***1 519***	1	***3 006***	***2 657***	**13**
Provisions & Contingencies	1 484	1 399	6	2 710	2 402	13
- NPAs and write offs	1 385	1 086	28	2 769	2 028	37
- Restructured Assets	(56)	20	(376)	(57)	(334)	(83)
- Others (Invt., Std Asset, etc)	19	183	(89)	1 069	475	125
- Tax	135	110	23	(1,071)	234	(557)
Profit After Tax	**56**	***120***	**(54)**	**297**	***255***	**16**

IDBI BANK

Other Income

₹ *in Crore*

Particulars	Quarter Ended			Half Year Ended		
	Sep-16	Sep-15	Growth %	Sep-16	Sep-15	Growth %
Commission, Excg & Brkg	497	482	3	1 100	924	19
Profit on sale of Investments	775	154	403	967	229	322
Profit/(Loss) on revaluation of investment	(1)	16	(108)	(5)	19	(127)
Profit on sale of Fixed Assets	(0)	(0)	0	(0)	0	0
Profit on Forex/Derivatives	43	90	(53)	123	158	(22)
Dividend from subsidiaries	9	4	119	9	11	(23)
Recovery from Written Off cases	18	45	(59)	54	67	(19)
Other Misc. Income	55	52	5	63	77	(19)
Total	**1 394**	**844**	**65**	**2 311**	**1 486**	**56**
Fee Based Income	**500**	**487**	**3**	**1 108**	**932**	**19**

Robust & Efficient Operations Management

Fee Income Breakup

₹ in Crore

Particulars	Quarter Ended			HY Ended		
	Sep-16	Sep-15	Growth (%)	Sep-16	Sep-15	Growth (%)
BG Commission	109	105	3	194	205	-5
LC Commission	106	101	5	218	171	27
Bills Commission	6	8	-30	13	17	-26
Proc Fee & Incidental Charges	176	160	10	446	303	48
Remittances Fees	18	18	1	47	35	34
Sourcing Syndication & Advisory Fees	4	16	-77	13	40	-67
Cash Mgmt.Services Fees	4	4	-6	9	9	-3
Card Fees	23	29	-20	50	50	1
ATM Charges	33	29	15	65	56	16
Alternate Channel Fees	1	0	49	1	1	63
Third Party Dist. Fees	10	10	-1	27	23	15
Demat Fees	2	2	-14	7	6	17
Govt. Business Fees	5	-1	-944	10	7	32
Misc Fees	4	5	-18	9	8	1
Total	**500**	**487**	**3**	**1108**	**932**	**19**

Robust & Efficient Operations Management

Balance Sheet - Snapshot

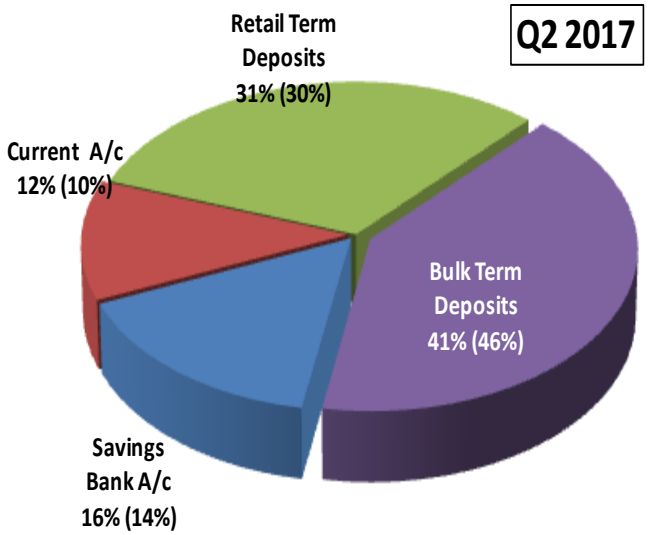
₹ in Crore

As at	30-Sep-16	30-Sep-15
LIABILITIES		
Capital	2 059	1 604
Reserve & Surplus	25 960	22 943
Deposits	2 65 679	2 39 282
Borrowings	68 146	63 006
Other Liabilities & Provisions	14 684	11 623
Total	**3 76 527**	**3 38 458**
ASSETS		
Cash & Balance with RBI	11 731	11 620
Bal. with banks & money at call	5 381	7 217
Investments	97 116	78 405
Advances	2 18 658	2 04 661
Fixed Assets [incl. leased assets]	7 433	3 115
Other Assets	36 209	33 440
- of which RIDF & related	23 306	24 797
Total	**3 76 527**	**3 38 458**

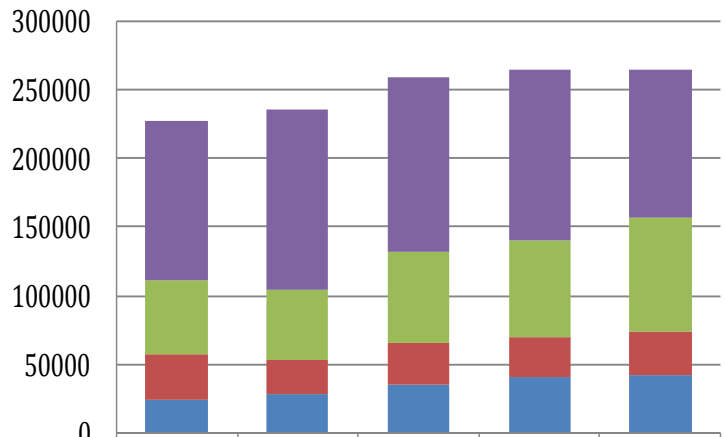
Growing Deposit Base

₹ *in* Crore

Composition of Deposits



Movement of Deposits



	FY 2013	FY 2014	FY 2015	FY 2016	Q2 2017
Bulk Term Deposits	115522	131241	127278	125135	108890
Retail Term Deposits	54545	51181	67441	71580	83228
Current A/c	33289	25018	30416	29154	31702
Savings Bank A/c	23760	28334	34701	39850	41860

* Figures in ( ) represent Q2 FY16 data

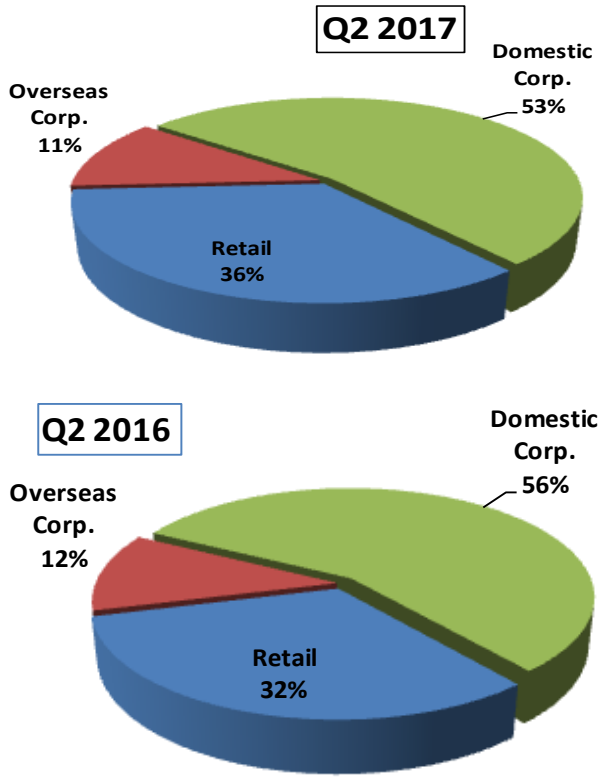
CASA at 27.69% in Q2 FY17 compared to 24.19% in Q2 FY16

IDBI BANK

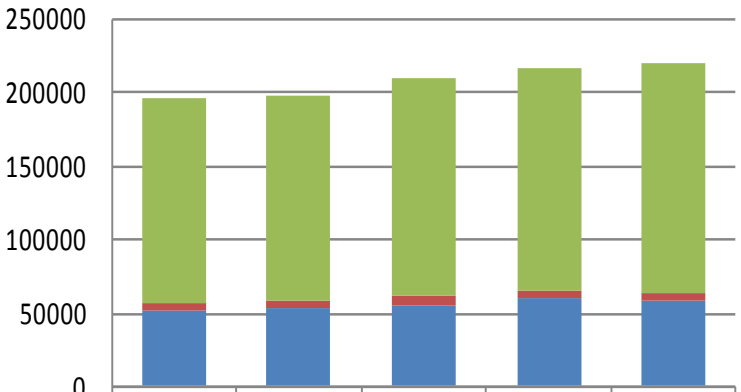
Credit Base

₹ in Crore

Composition of Advances



Movement of Advances



	FY 2013	FY 2014	FY 2015	FY 2016	Q2 2017
Term Loans	140803	140704	147372	150581	155506
Bills	4619	4884	6701	5426	4936
CC/OD	50885	52099	54304	59887	58215

Diversified credit portfolio – Increasing focus in Retail

IDBI BANK

Industry-wise Advances

₹ *in Crore*

Industry	Outstanding			
	FB	NFB	Total	% of Total Outstanding advances (Fund based+Non fund based)
Infrastructure	59335	24742	84077	26.64%
Basic Metal and Metal Products	14892	8845	23737	7.52%
All Engineering	10298	12076	22374	7.09%
Housing Loans (Incl priority sector housing)	28275	5	28280	8.96%
Chemicals and Chemical Products (Dyes, Paints, etc.)	9752	4113	13865	4.39%
Trade	12943	3723	16666	5.28%
Agriculture & Allied Activities	17871	184	18055	5.72%
NBFCs	13585	408	13993	4.43%
Other Services	8405	3562	11966	3.79%
Mining and Quarrying	7701	4282	11983	3.80%
Food Processing	6781	1507	8288	2.63%
Textiles	5706	1419	7125	2.26%
Vehicles, Vehicle Parts and Transport Equipments	6248	1958	8205	2.60%
Construction	2244	5591	7834	2.48%
Cement and Cement Products	5095	338	5433	1.72%
Commercial Real Estate	4177	335	4513	1.43%
Other Retail Loans	4619	0	4619	1.46%
Rubber, Plastic and their Products	2912	355	3267	1.04%
Computer Software	548	310	858	0.27%
Transport Operators	3437	187	3625	1.15%
Total	**2 24 823**	**73 940**	**2 98 763**	**94.68%**

Diversified credit portfolio

IDBI BANK

Composition of Borrowings

₹ in Crore

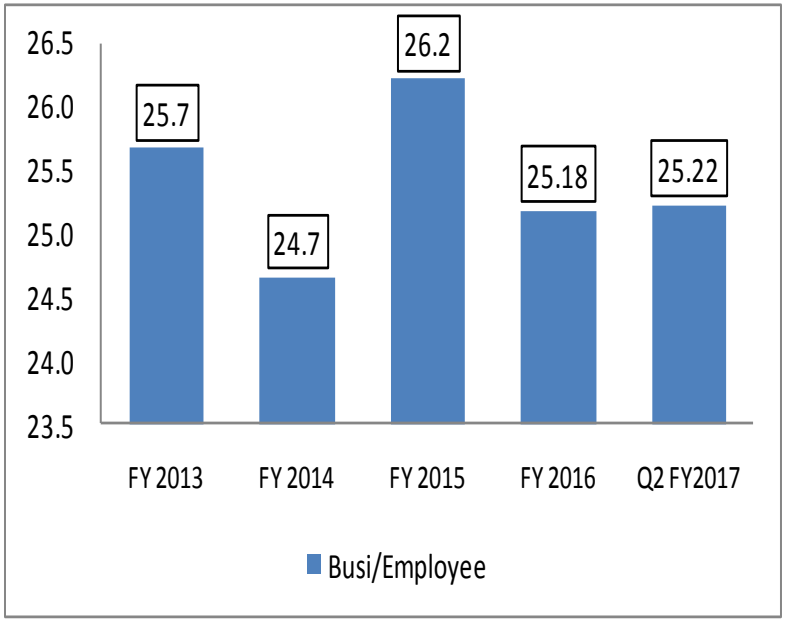
	Sep-16	Sep-15
Domestic		
- Capital instruments	20025	17215
-Other borrowings	20806	18677
-Long term infrastructure bonds	5000	4000
Overseas		
- Capital instruments	0	0
-Other borrowings	22315	22114
Total borrowings	**68146**	**63006**

Capital instruments constitute 43.69 % of Domestic Borrowings in Sep 16

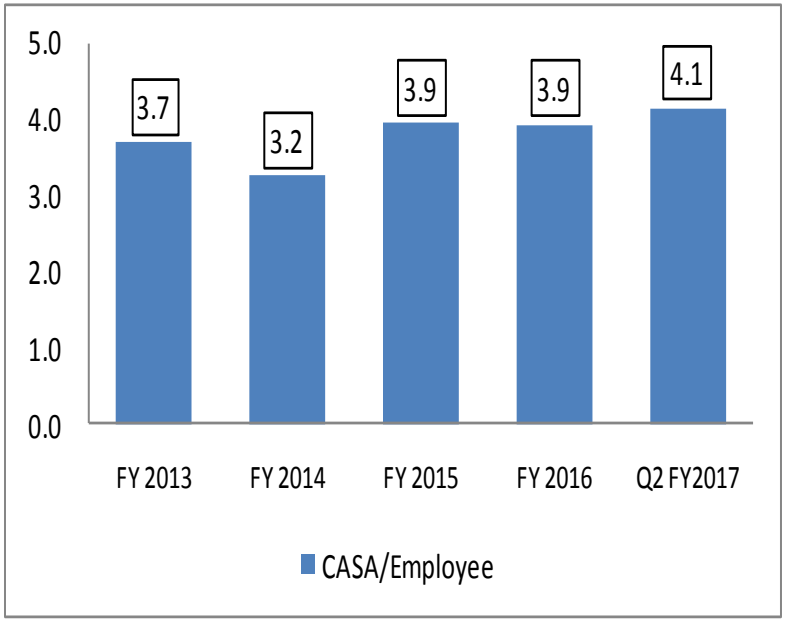
Productivity

₹ *in Crore*

Business per employee



CASA per Employee

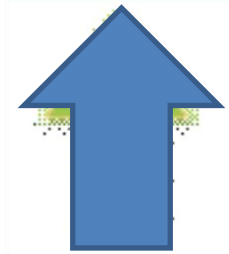


Note: Excluding outsourced employees

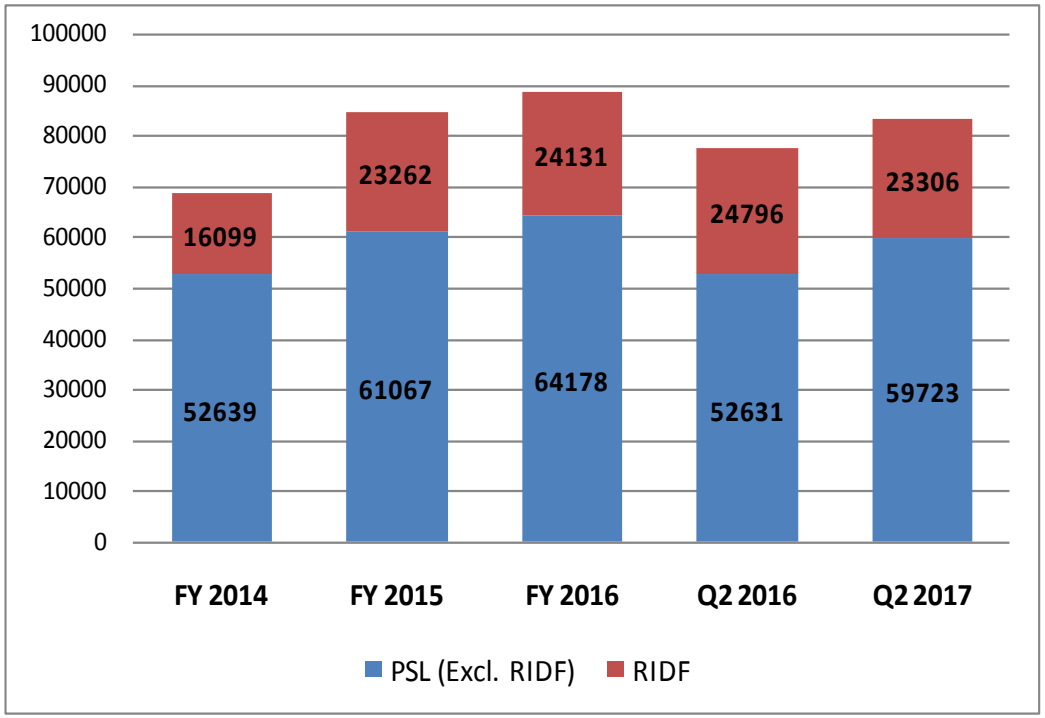
Robust growth in PSL book

₹ in Crore

37.89% of ANBC in Q2 FY17



34.85% of ANBC in Q2 FY16



Relentless focus for increasing PSL Book towards complying regulatory limits

@The actual PSL as on March 31, 2015 stood at Rs. 78,830 Cr, as per erstwhile PSL guidelines. However for the purpose of comparison with Q2 FY2017, the same has been taken as per new PSL guidelines.

Investments

₹ in Crore

Particulars	Sep 2016			
	HTM	AFS	HFT	Total
Government securities	58 400	15 703	4 768	78 871
SASF Securities	4 389	-	-	4 389
Shares (Equity)	-	2 386		2 386
Shares (Preference)	-	240	-	240
Debentures/ Bonds	-	2 836	-	2 836
Subsidiaries / Joint Ventures	702	-	-	702
Security Receipts	-	604	-	604
Others (CPs/CDs/MF/VCF,etc)	40	5 268	1 780	7 088
Total Investments	**63 531**	**27 037**	**6 548**	**97 116**

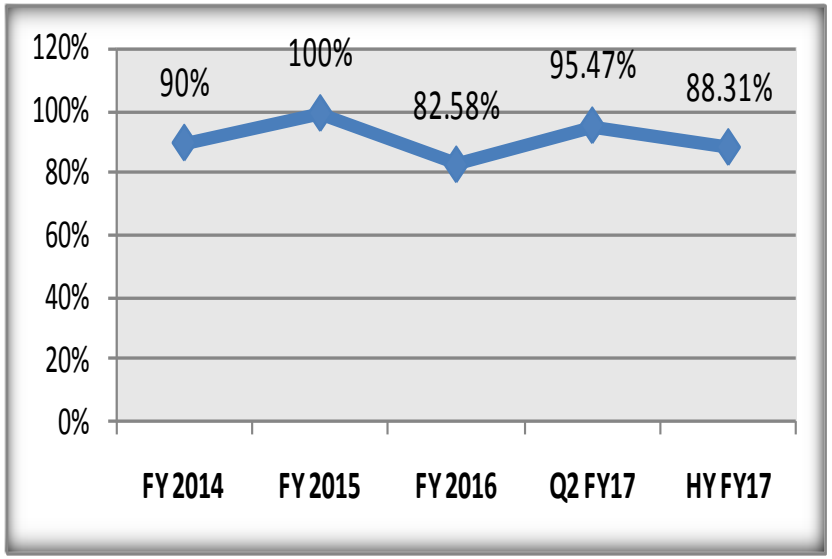
Maturity Profile as on Sep-16

₹ *in* Crore

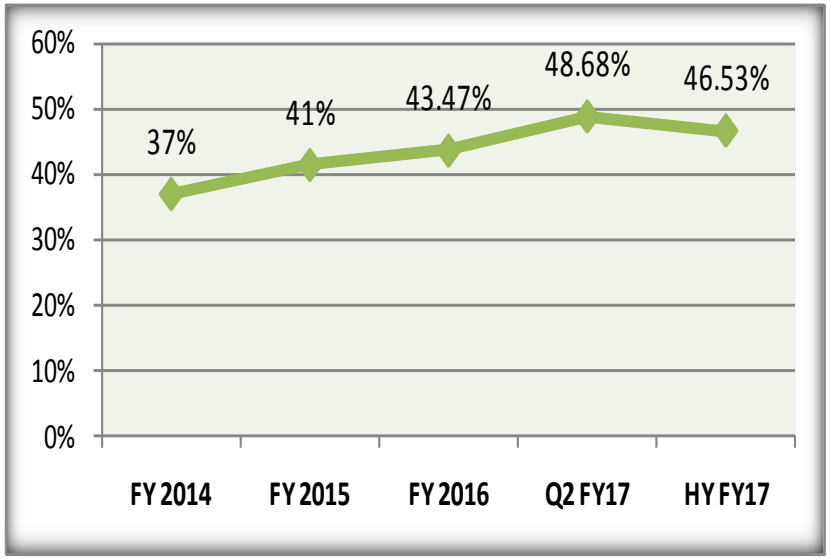
Maturity Profile	Advances	Borrowings	Deposits
Upto 6 months	29044	16580	91037
> 6 months to 1 year	14753	877	39333
> 1 year to 3 years	79304	14420	98750
> 3 years to 5 years	37630	9056	14032
> 5 years	57927	27214	22527
Total	**218658**	**68146**	**265679**

Overhead Efficiency

Overhead Efficiency

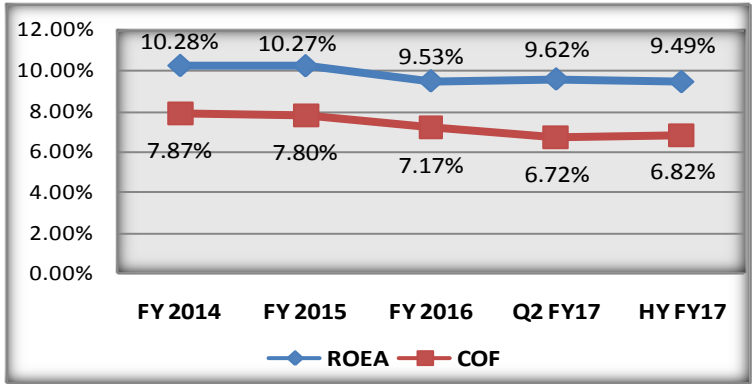


Cost to Income

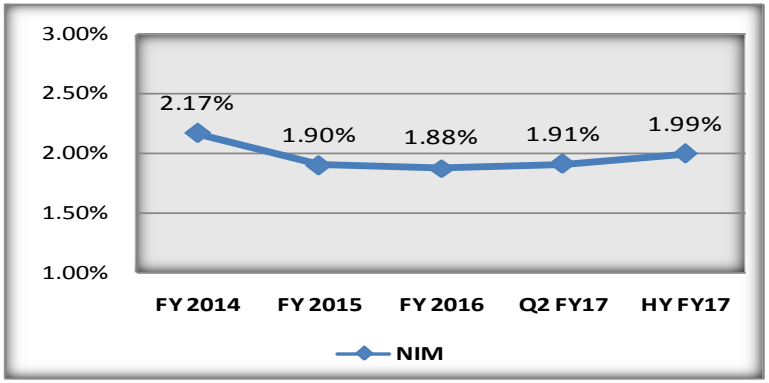


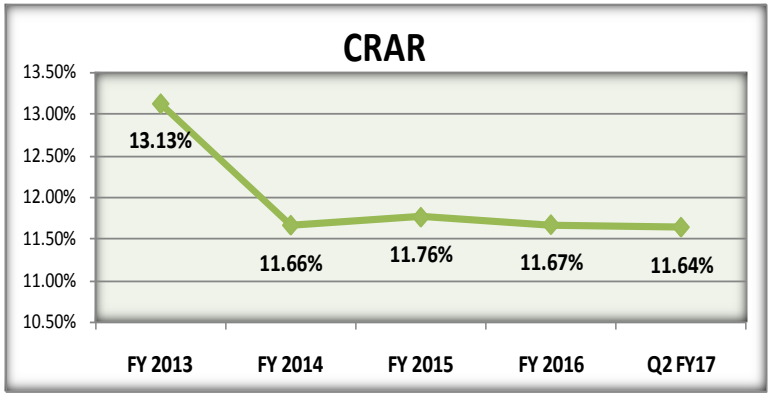
Movement in Key Ratios

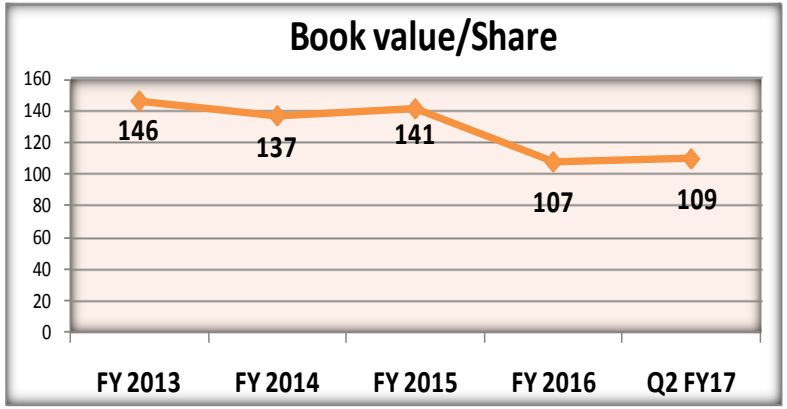
ROEA Vs COF



NIM





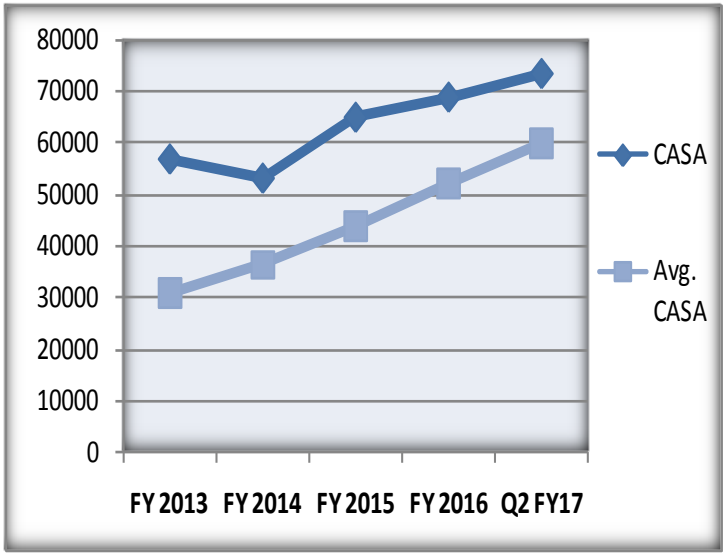


**CRAR Figures for FY 2013 are as per Basel II*

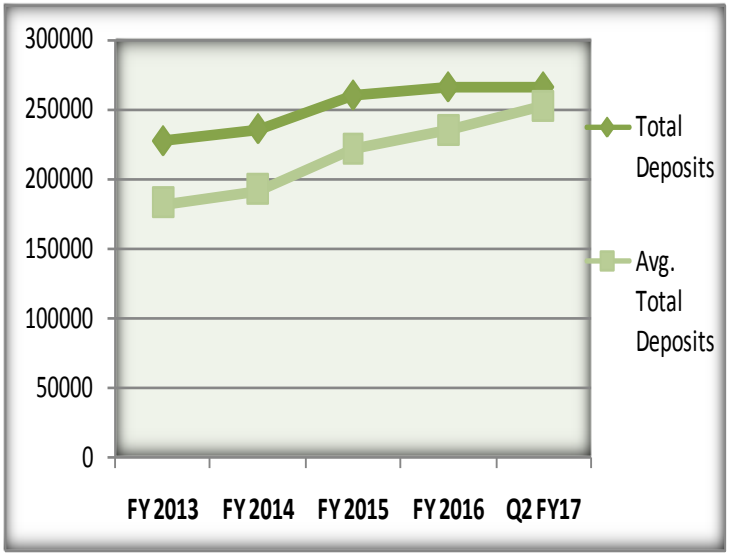
Movement in Key Ratios

₹ in Crore

Growth in Average CASA



Growth in Average Deposits



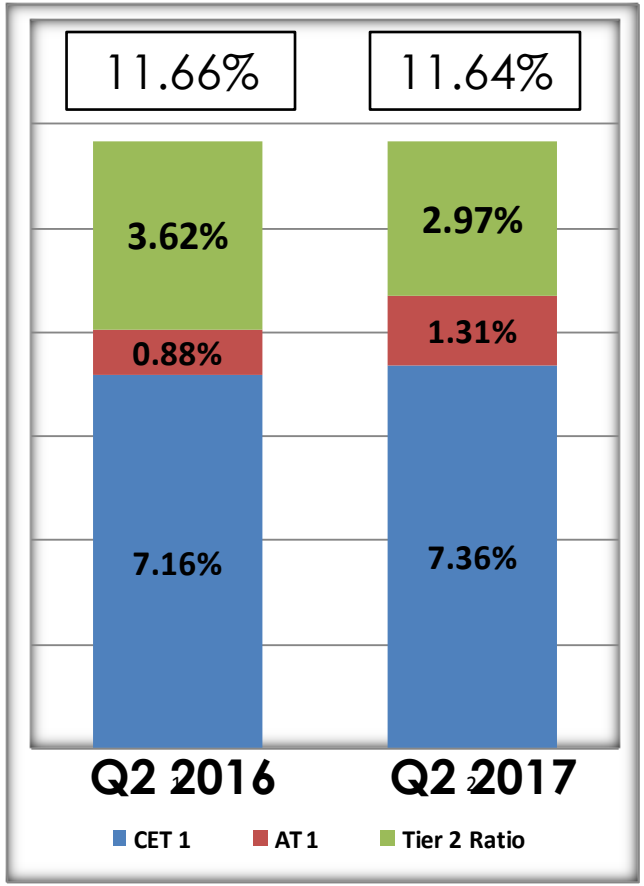
Healthy growth recorded in Average CASA and Average Deposits

Capital Adequacy

(₹ Crore)

Particulars	Q2 2016	Q2 2017
CET 1 (Rs.)	20804	23618
AT 1 (Rs.)	2559	4196
Tier 2 Capital (Rs.)	10508	9503
Total Capital (Rs.)	33871	37317
RWA (Rs.)	290406	320579
CET 1	7.16%	7.36%
AT 1	0.88%	1.31%
Tier 1 Ratio	**8.04%**	**8.67%**
Tier 2 Ratio	**3.62%**	**2.97%**
CRAR	**11.66%**	**11.64%**

Tier 1 at 8.67 % as at Q2 FY17 increased by 63 Basis Points compared to Q2 FY16



Basel III Compliant

NPA Movement

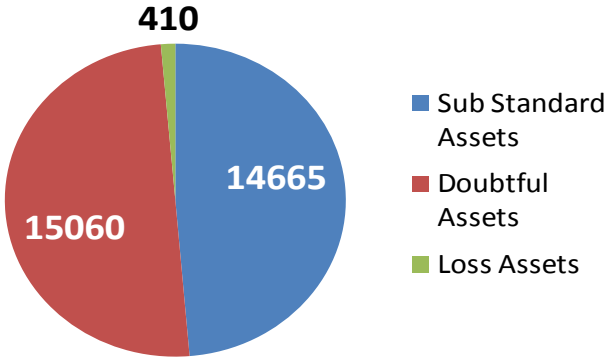
₹ *in* Crore

Particulars	For the Quarter Sep 16	For HY Sep 16
Opening Balance	**27275**	**24875**
Add:		
-Fresh Slippages*	5699	8908
Of Which Restructured A/cs are		
Less:		
-Recovery**	252	391
-Upgradation	2123	2338
-Write-off	465	920
Closing Balance	**30134**	**30134**
Gross NPA %	**13.05%**	**13.05%**
Net NPA %	**8.32%**	**8.32%**
Prov. Coverage Ratio as per RBI Guidelines	**54.91%**	**54.91%**
** Including Ageing*		
***Including Forex Fluctuation of Rs. 74.47 Crore*		

PCR has been highest amongst peers

IDBI BANK

NPA Classification



₹ in Crore

Particulars	Gross NPA
Sub Standard Assets	14665
Doubtful Assets	15060
Loss Assets	410
Total	**30134**

Category	Oustanding Advances (A)	Gross NPA (B)	GNPA % to Total GNPA	GNPA % of Sector wise O/S (B/A)	GNPA % of Total O/S
Agri and Allied Activities	15842	1620	5.38%	10.23%	0.70%
Industry (Micro, Small, Medium & Large)	114986	22472	74.57%	19.54%	9.73%
-of which Infrastructure	47679	8249	27.37%	17.30%	3.57%
Services	31199	2266	7.52%	7.26%	0.98%
Personal Loans	35251	545	1.81%	1.54%	0.24%
Others	33669	3231	10.72%	9.60%	1.40%
Total	**230947**	**30134**			**13.05%**

Summary of Restructured Advances as on Sep 30, 2016

₹ in Crore

Particulars	PA	NPA	Total
Gross	15993	13150	29143
Less: FITL Provision	728	640	1368
Net of FITL Provision	**15265**	**12510**	**27775**
Less: Cases considered for Provisioning @ 0.40%	1432	0	1432
Total	**13833**	**12510**	**26343**

Industry-wise Restructured Advances as on Sep 30, 2016

₹ *in* Crore

Industry Type	Net Outstanding	% of Total Outstanding Gross advances	Industry Type	Net Outstanding	% of Total Outstanding Gross advances
Agriculture & Allied Activities	320	0.14	Petroleum (non-infra), Coal Products (non-mining) and Nuclear Fuels	21	0.01
Other Services	76	0.03	Chemicals and Chemical Products (Dyes, Paints, etc.)	417	0.18
Computer Software	72	0.03	Rubber, Plastic and their Products	1748	0.76
Tourism, Hotel and Resturants	9	0.00	Glass & Glassware	45	0.02
Shipping	1070	0.46	Cement and Cement Products	286	0.12
Trade	22	0.01	Basic Metal and Metal Products	1176	0.51
Aviation	0	0.00	All Engineering	1219	0.53
Education Loans	34	0.01	Vehicles, Vehicle Parts and Transport Equipments	1867	0.81
Mining and Quarrying	180	0.08	Gems and Jewellery	276	0.12
Food Processing	745	0.32	Construction	381	0.16
Beverages (excluding Tea & Coffee) and Tobacco	1	0.00	Residuary	2	0.00
Textiles	361	0.16	Infrastructure	15929	6.90
Leather and Leather products	2	0.00	Other Industries	64	0.03
Paper and Paper Products	20	0.01	**Grand Total**	**26343**	**11.41%**

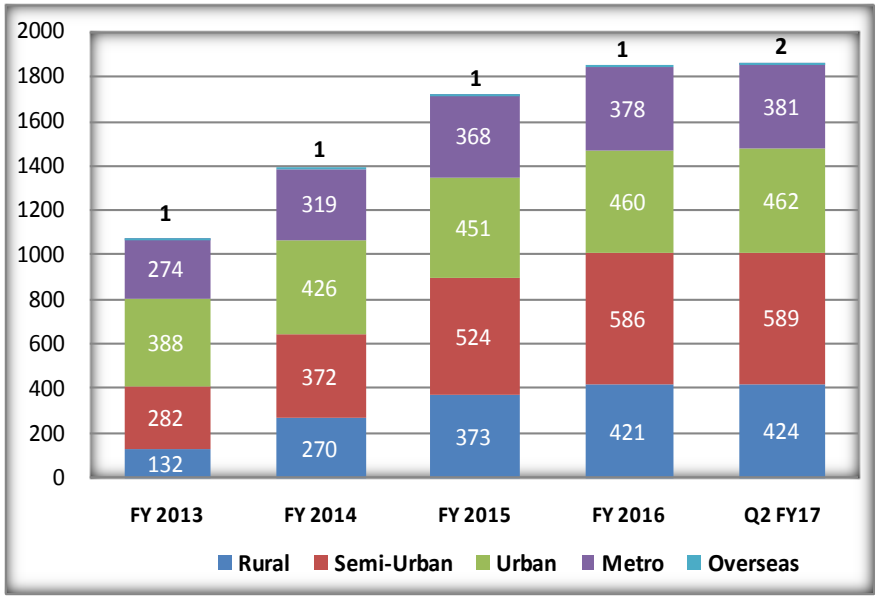
Provisions & Contingencies

(₹ in Crore)

Particulars	Quarter Ended		HY ended	
	Sep-16	Sep-15	Sep-16	Sep-15
Depreciation on Investment	237	2	355	58
Provision for NPAs	920	666	1 689	1 606
Provision towards standard assets	(254)	179	631	393
Provision for Restructured Assets (including FITL)	(56)	20	(57)	(334)
Income Tax	135	110	(1071)	234
Bad Debts Writen off	465	420	1 081	421
Other Provisions	36	2	82	23
Total	**1 484**	**1 399**	**2 710**	**2 402**

In 2006, the Bank had exchanged certain assets with SASF for equivalent value. A view has now been taken that the further transfer of assets by the Bank to SASF is not within the scope of SASF trust deed and, hence, Special Securities of GOI to the extent of ₹1064.27 Crore (representing net impact of the asset exchange) need to be surrendered by the Bank. The Bank is in discussion with GOI for providing for the surrender of the securities over a period of eleven quarters. Awaiting GOI's response in this regard, the Bank has provided ₹ 96.75 Crore during the quarter, being 1/11th of ₹1064.27 Crore.

Fast Growing Distribution Network



- 1858 Branches
- 3392 ATMs
- 14 Currency Chest
- 53 e-Lounges
- 73 Retail Assets Centers
- 6 Regional Processing Units

Robust branch expansion over the years specially in rural and semi-urban locations

IDBI BANK

Digital Footprint

Digital Initiatives	No. of Customer Registrations till 30 Sep 2016	Transaction Amt for the Qtr Sep 2016 (Rs in Cr.)	Transaction Amt for the Half Year ended Sep 2016 (Rs in Cr.)
Mobile Banking	10,31,175	55	95
Internet Banking	73,45,605	113301	232530
ATM Banking	-	10292	20691
Bunch Note Acceptors (Cash Deposit)	-	2228	4120
Bunch Note Acceptors(Cash Dispense)	-	204	306
POS Transactions	-	3151	6167

Digital Initiatives taken during the Quarter ended Sep 2016:

- **mPassbook** Application (Android based) which is a digital form of physical passbook, has been hosted on Google Play Store.

- **Inward Clearing View facility through Corporate Net Banking** launched on 13th July 2016.

Thank You

Bank Aisa Dost Jaisa