



DCM SHRIRAM

BSE Limited Phiroze JeeJeeBhoy Towers, Dalal Street, <u>Mumbai – 400 001</u>	National Stock Exchange of India Ltd., “Exchange Plaza”, 5 th Floor, Plot No. C-1, G Block, Bandra-Kurla Complex, Bandra (E) <u>Mumbai: 400 051</u>
SCRIP CODE: 523367	SCRIP CODE: DCM SHRIRAM

Kind Attn: Department of Corporate Communications/ Head Listing Department

Sub: Intimation of Schedule of Analyst / Institutional Investor Meetings under Regulation 30 (6) of SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015

Dear Sir/Madam,

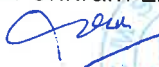
Subsequent to our letter dated 16.3.2018, please find enclosed the presentation to be made at Analyst/Institutional Investor meet to be held on 20.3.2018 and 21.3.2018.

The above said Presentation is also available on the Company's Website (www.dcmshriram.com).

This is for your information and records.

Thanking You

Yours Faithfully,
For DCM Shriram Ltd.


(Sameet Gambhir)
Company Secretary

Date: 19.03.2018

DCM SHRIRAM LTD.

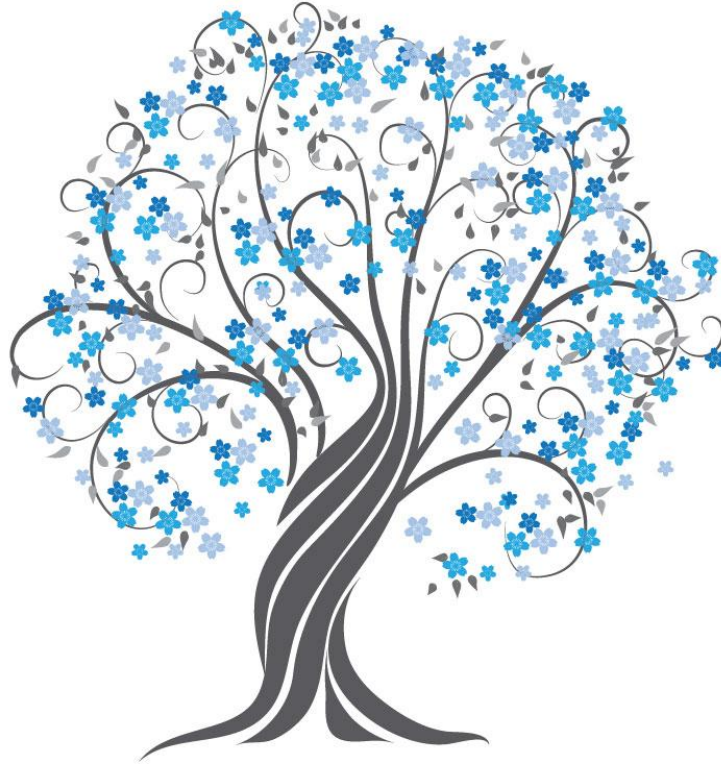
Registered and Corporate Office: 1st Floor, Kanchenjunga Building, 18 Barakhamba Road, New Delhi - 110001, India
Tel: +91 11 23316801 Fax: +91 11 23318072 e-mail: response@dcmshriram.com website: www.dcmshriram.com
CIN No. L74899DL1989PLC034923 • (Formerly DCM Shriram Consolidated Ltd.)

Shriram Fertilisers & Chemicals • Shriram Alkali & Chemicals • DSCL Sugar • Bioseed • Fenesta Building Systems • Shriram Cement



DCM SHRIRAM

Growing with trust



DCM SHRIRAM LTD.

OUR LINEAGE



OUR HISTORY

Delhi Cloth & General Mills Company Ltd was founded in 1889 entering in to the business of spinning & weaving cotton cloth.

The founder of the group Sir Shri Ram was one of the visionary leaders of Indian business and a public-spirited philanthropist.

Sir Shri Ram's contribution to Industry Associations and government institutions is unparalleled.



Aerial View of Delhi Cloth & General Mills set up in 1889

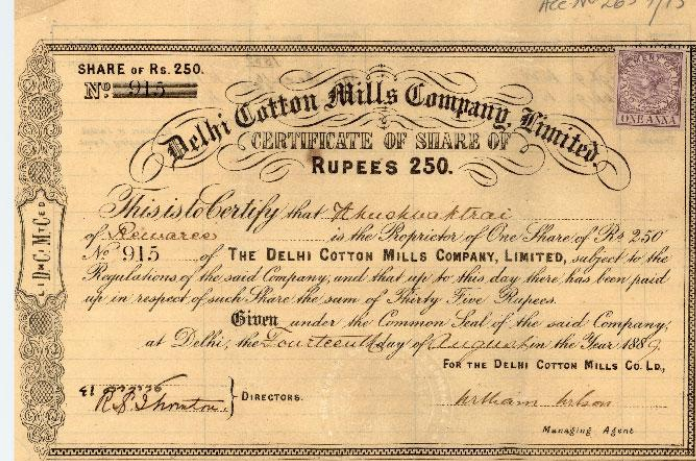


Sir Shri Ram with Mahatama Gandhi at a FICCI event

Sir Shri Ram, transformed the DCM group into a diversified conglomerate, manufacturing Textiles, Chemicals, Sugar, fans, Sewing machines, Electric motors, among others

The group has pioneered many initiatives in Indian Industry as well as society:

- One of the first Joint Stock Company
- 1st Commerce College - Shri Ram College of Commerce (SRCC) in 1926
- 1st Private sector Company to setup a fertilizer manufacturing unit in 1969
- 1st to manufacture PVC through carbide route in 1963
- 1st to setup a Cement plant to utilize waste sludge from PVC manufacturing in 1987



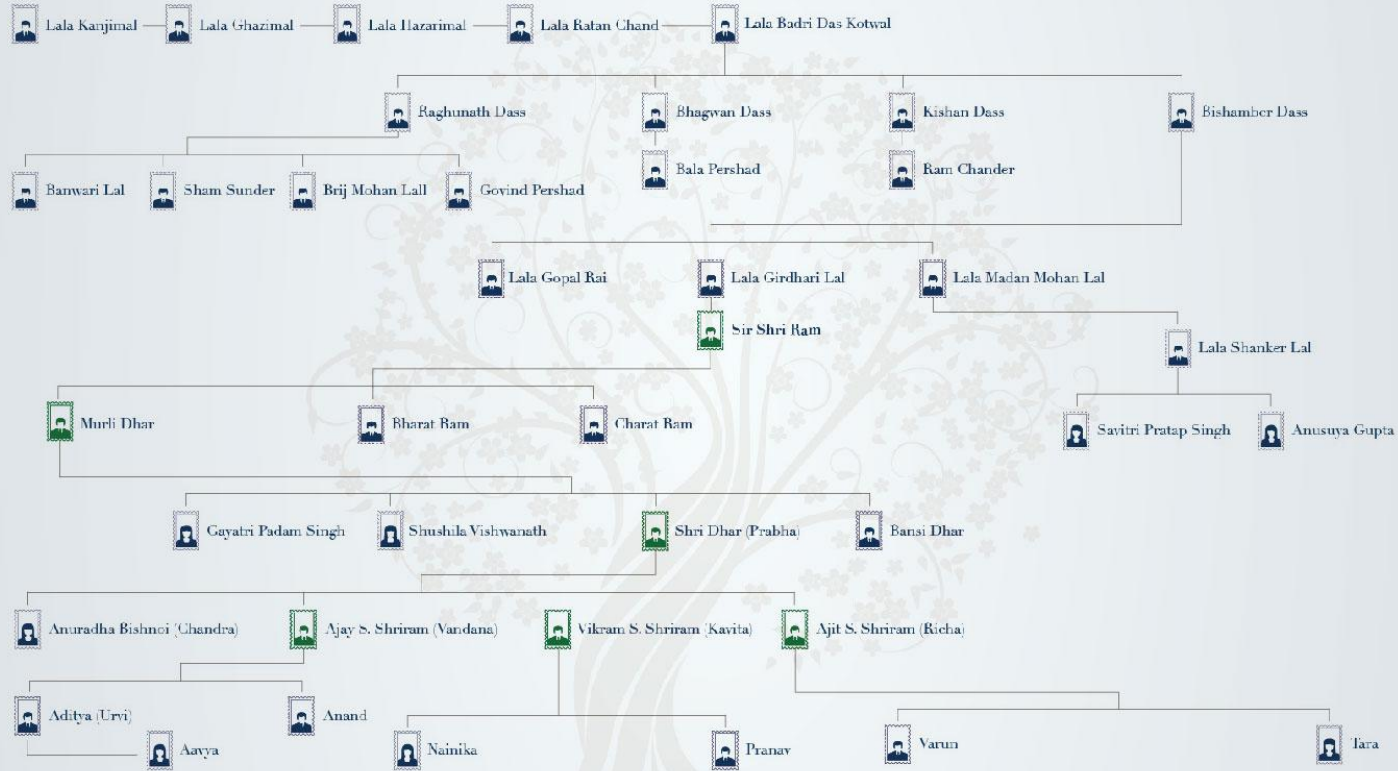
Delhi Cloth & General Mills Share Certificate 1889



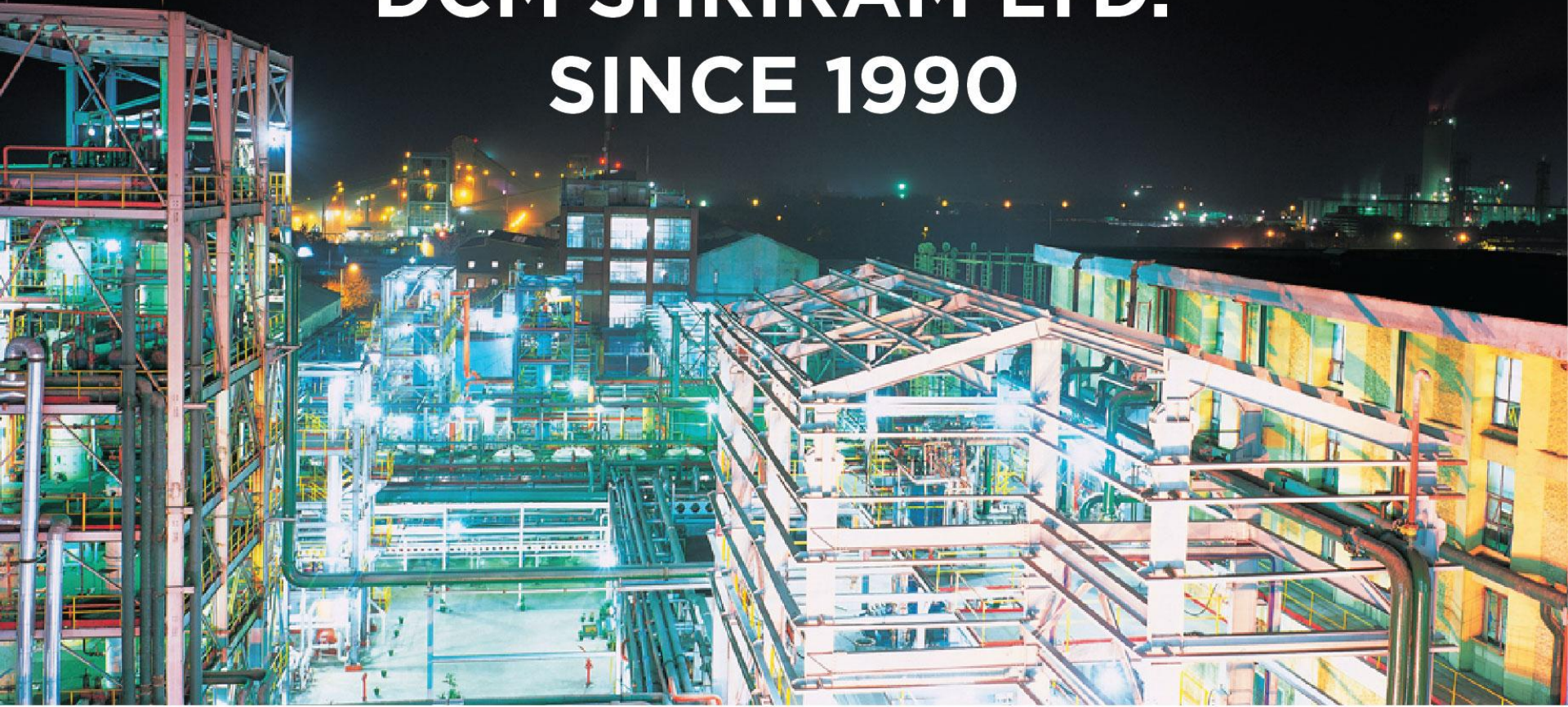
Sir Shri Ram with Dr. S Radhakrishnan at the inauguration of new campus of SRCC, 31st Jan 1954

FOLLOWING A TRADITION OF EXCELLENCE

SIR SHRI RAM'S FAMILY TREE



DCM SHRIRAM LTD. SINCE 1990



ABOUT DCM SHRIRAM

DCM Shriram Ltd. is a leading business conglomerate, with a turnover of approximately 1 Billion USD. It is a spin-off from the trifurcation of the distinguished DCM Group in 1990. The company is managed by Mr. Ajay S. Shriram, Chairman & Senior Managing Director, Mr. Vikram S. Shriram, Vice Chairman & Managing Director and Mr. Ajit S. Shriram, Joint Managing Director, along with a highly professional executive team.



Mr. Ajay S. Shriram
Chairman & Senior Managing Director



Mr. Vikram S. Shriram
Vice Chairman & Managing Director



Mr. Ajit S. Shriram
Joint Managing Director

BUSINESS PORTFOLIO



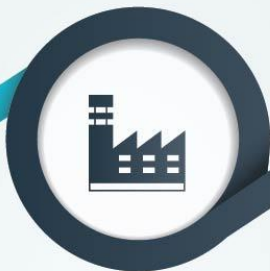
AGRI BUSINESS

AGRI-INPUTS

- Manufacture/Own products
 - Urea (379,500 TPA)
 - Hybrid Seeds
- Merchandising
 - Seeds
- Crop care chemicals
- Specialty chemicals
- SSP

AGRI-OUTPUT

- Sugar (33,000 TCD)
- Co-gen power (111 MW)
- Distillery (150 KLD)



CHLOR - VINYL

- Chlor-Alkali Products
 - Caustic Soda (1343 TPD)
 - Chlorine
 - Vinyl Products
- PVC Resins (70,000 TPA)
- Calcium Carbide (112,000 TPA)
- Cement (400,000 TPA)



VALUE ADDED

- UPVC doors & Windows (5,220 TPA)
- Project to expand Fenesta Business' fabrication capacity announced in Oct 16
 - PVC Compounding business (32,564 TPA). The PVC compounding business operates under a 50:50 JV with US based company Axiall Corporation (A Westlake Company)

EXISTING

PROJECTS UNDER
IMPLEMENTATION

- Expansion underway for increase in Sugar crushing, Co-gen Power and Distillery by 5000 TCD, 34 MW and 100 KLD respectively. Total investment of ~Rs. 500 Crs

- Expansion underway for increase in Chlor-Alkali capacity at Kota plant by 168 TPD (Rs. 130 Crs) and at Bharuch plant by 332 TPD (Rs. 177 Crs); Aluminium Chloride facility of 60 TPD capacity (Rs. 43 Crs) to be set up at Bharuch

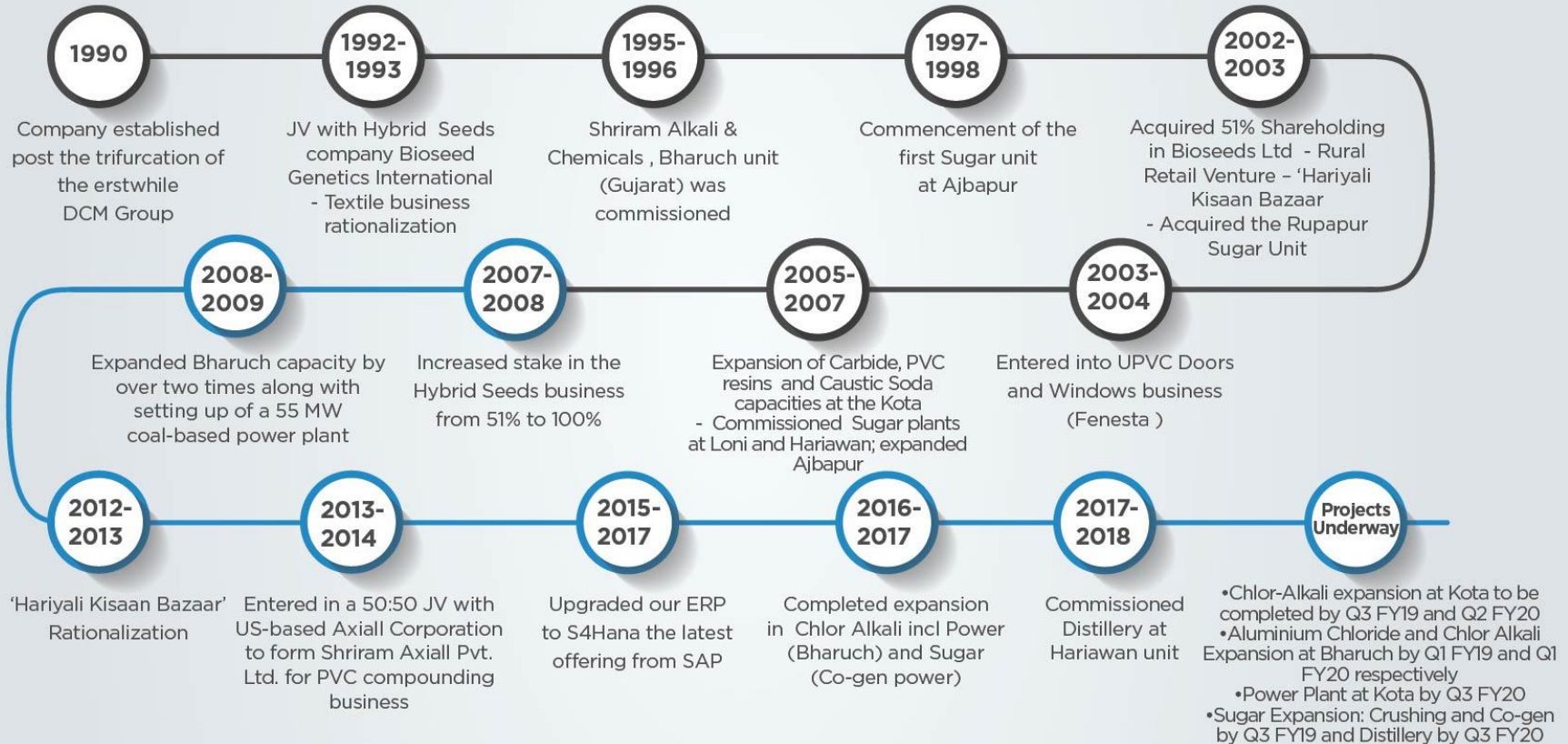
The business is supported by 349 MW of captive power - 248 MW coal based and 111 MW co-gen.
(Plan underway to replace 50 MW Coal based Power plants at Kota by a 66 MW Power plant at cost of Rs. 240 Crs)

OUR PRESENCE

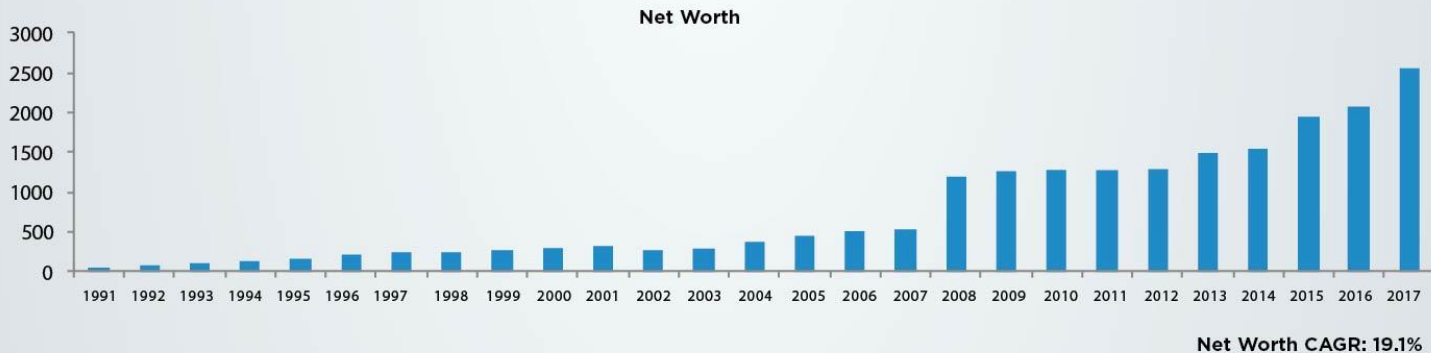
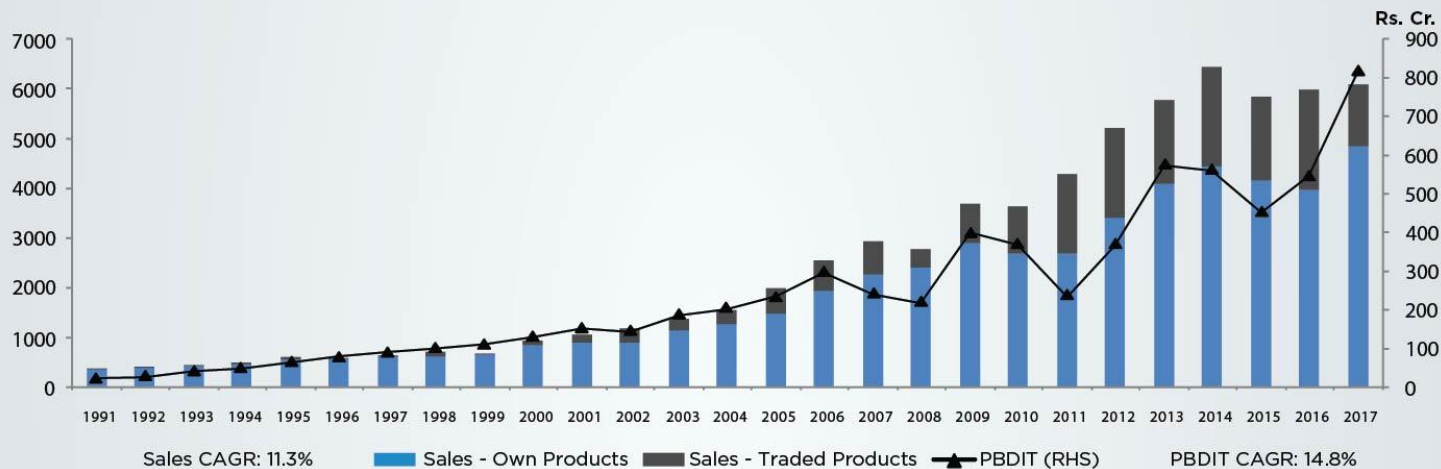


- ★ Shriram Fertilizers & Chemicals, Kota
- ▲ Fenesta Building Systems Bhiwadi, Chennai & Hyderabad
- ⊙ Shriram Alkali & Chemicals, Bharuch
- ◆ SSP production unit Kapsan
- 📍 Bioseed Hyderabad, Vietnam, Philippines & Indonesia
- Sugar Production units - Ajbapur, Rupapur, Hariawan & Loni

MILESTONES

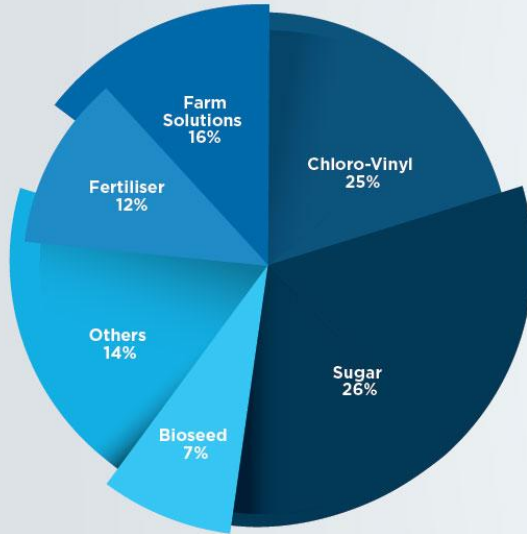


STRONG FINANCIALS



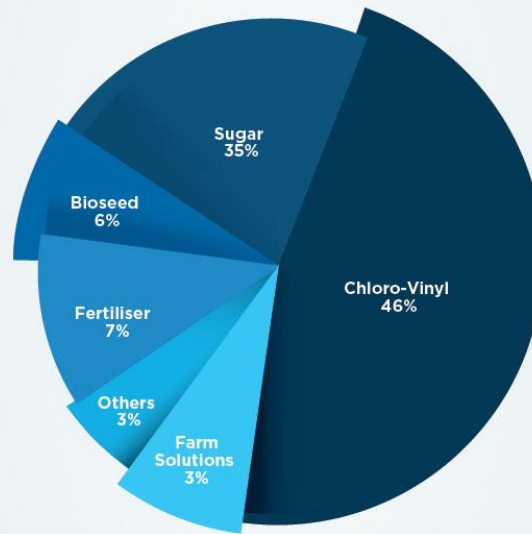
BUSINESS MIX – 2017

Segment Revenue (FY 2017)



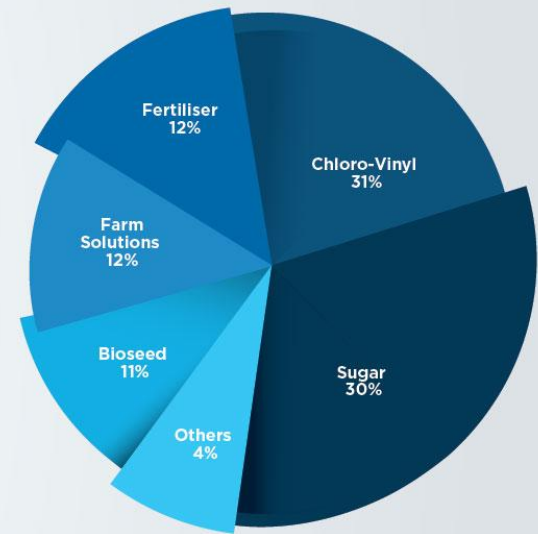
100% = USD 966 mn

PBDIT (FY 2017)



100% = USD 148 mn

Capital Employed (FY 2017)



100% = USD 519 mn

All figures converted to \$ at exchange rate Rs./\$ of 64.855 (as on Mar 31, 2017)

Inclusive of Intersegment revenue

Excludes Bioseed International business' losses and Unallocated expenses

These are year end nos., however capital employed varies during the year, driven by seasonality of Agri businesses. Exclusive of unallocated capital employed DCM Shriram's other operations, reported as 'Others' in the financial results, include its businesses of Cement, Fenesta Building Systems and Hariyali Kisaan Bazaar

KEY FINANCIALS

KEY P&L FINANCIALS

Rs. Crs	FY 14	FY 15	FY 16	FY 17	9M FY 18
Gross Sales					
-Own Products	4444	4157	3969	4844	4539
-Traded	1987	1693	2014	1243	875
Total Gross Sales	6431	5850	5984	6086	5413
Net Sales	6159	5606	5734	5758	5307
PBIT	421	340	448	704	892
PBDIT	559	450	546	818	996
PBT	272	228	362	633	829
Profit after Tax	242	211	302	552	619
Cash Profit	360	319	397	706	780

KEY BALANCE SHEET FINANCIALS

Rs. Crs	FY 14	FY 15	FY 16	FY 17	9M FY 18
Net Worth	1787	1859	287	2530	3052
Total Loans (Gross)	1177	760	117	1074	631
Total Loans (Net)	683	688	106	928	177
Capital Employed	2456	3068	423	3368	3010

KEY FINANCIAL RATIOS

	FY 14	FY 15	FY 16	FY 17	9M FY 18
Earnings per share (Rs.)	14.6	13.0	18.6	34.0	38.1
Dividend per share (Rs.)	2.0	2.2	3.2	5.8	7.4
Return on Net Worth (%)	15.2	11.9	15.3	23.9	29.6
Total Loans (Gross)/PBDIT	2.1	1.7	2.0	1.3	0.5
Total Loans (Gross)/Net Worth	0.7	0.4	0.5	0.4	0.2



Corporate Social Responsibility

SECTORS OF INTERVENTION



**Preventive Healthcare
and Sanitation**



**Education, Vocational Skills
and livelihood**



Environment Sustainability



Rural Development

CORPORATE SOCIAL RESPONSIBILITY

EDUCATION, VOCATIONAL SKILLS, LIVELIHOOD

- Scholarship programs in schools and colleges, mostly in rural areas.
- Manages Shri Ram College of Commerce, premier educational institution of India.
- Initiatives to create a cadre of well trained youth in the emerging sectors.

PREVENTIVE HEALTHCARE & SANITATION

- Reaches out to community - either independently or by supporting
 - Government Health Infrastructure and systems.
 - Actively participating in the Swachh Bharat Mission of Government of India. It has improved sanitation infrastructure in around 90 government schools across Uttar Pradesh, Rajasthan, Gujarat, and Andhra Pradesh.



ENVIRONMENT

- Water conservation continues to be a focus area for CSR programs supported Government of Rajasthan by constructing water conservation structures in the districts of Jhalawar and Kota.
- Green belt has been created in and around all its facilities.
- As part of its project with multilateral partners like IFC & Solidaridad, the company is sensitising farmers to take up water management and improve soil health.

RURAL DEVELOPMENT

- Focus on infrastructure development activities in the rural areas like safe drinking water facilities in villages where water quality is poor, up-gradation of schools and hospitals municipal bodies etc.



TRUST BEGETS HONOUR



Mr. Ajay Shiram with Prime Minister of India, Mr. Narendra Modi at the CII-CEO visit in US, the US- India Business Councils reception honoring the PM in September 2014



Mr. Ajay Shiram being conferred with Degree of Doctor of Letters (Honoris Causa) by Mr. Sunil Munjal, Vice Chancellor, BML Munjal University on April 28, 2017



Mr. Ajay Shiram with President of India, Mr. Pranab Mukherjee at SRCC Annual Day, Sept 10, 2012



Mr. Ajay Shiram with the US President, Mr. Barack Obama at Rashtrapati Bhavan on Jan 26, 2015



Mr. Ajay Shiram with Hon'ble Dalai Lama at the SRCC Annual Day March 24, 2014



Mr. Ajay S. Shiram with the Australian Prime Minister Mr. Tony Abbott at a CII Function, Sept 5, 2014

Our Core Values & Beliefs

At DCM Shriram Ltd. our Core Values and beliefs are rooted in our heritage and reflect our conviction to build a vibrant, growing and resilient Organization

Agility & Execution

- Be agile with focus on results & deliverables.
- Make continuous improvement a way of life, drive performance and accountability.

Openness & Learning

- Build a strong outside-in perspective to acquire new skills, technologies and competencies.
- Nurture and empower talent, foster collaborative working.

Governance & responsibility

- Conduct ethically with highest standards of credibility and integrity.
- Be socially responsible, addressing the needs of the community and environment.

Deliver Value

- Listen to the voice of the customer and all stake holders, gather insights and respond to the changing needs.
- Build trust and long-term relationship by consistently providing superior value.

Respect & Human Dignity

- Nurture understanding, empathy, care and trust in all relationships.
- Value fairness and dignity, treat everyone with respect.



DCM SHRIRAM LTD.

THANK YOU