



Adani Enterprises Limited
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Adani Enterprises to set-up Rail, Port and Power Projects in Indonesia

Indonesian and Australian Coal initiatives to further consolidate Adani's leadership in Thermal Coal imports in India

EDITOR'S SYNOPSIS:

- Adani to create rail and port infrastructure in Indonesia to help transport and ship up to 60 mmtpa of coal
- Project cost estimated at US \$ 1.65 billion
- Signs coal concessions with PT Bukit Asam Tbk, Indonesia for a period of 30 years
- Project envisages the ownership, construction and operation of a 250 km railway line
- Coal initiatives in Indonesia and Australia will consolidate Adani's leadership in imports of Thermal Coal in India
- Adani exploring possibility of setting 2X1100 MW or 3X660 MW lignite based power plant in Indonesia
- Coupled with the coal imports, Adani's Mine Developer and Operator structure in India, will make it one of the largest private sector mining firms in India

Adani Enterprises Ltd, the flagship company of India's infrastructure conglomerate the Adani Group, today announced the signing of an agreement for a setting up of a "Rail and Port project" with the Regional Government of Sumatra Selatan, Indonesia and PT Bukit Asam Tbk, a Government of Indonesia coal mining company.

Estimated to cost USD 1.65 billion, the Rail and Port project will be executed by PT Adani Global, a step-down subsidiary of Adani Enterprises, over a period of 48 months. It will involve the construction of a 250 km railway line and port infrastructure by Adani needed for the transportation and ship loading of upto 60 mmtpa of coal.

Page 1 of 4



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The Adani Group chairman Mr. Gautam Adani today signed this landmark pact with H.E. Mr. Alex Noerdin, the Governor of the South Sumatera province of Indonesia and Mr Sukrisno, President Director, PT Bukit Asam Tbk in the august presence of the Indonesian President – HE Susilo Bambang Yudhoyono. This agreement is pursuant to a tripartite memorandum of understanding signed in August 2010. It reaffirms key milestones and principles of this major infrastructure project.

Commenting on the historic development, Mr. Gautam Adani, Chairman – Adani Group said, "India and Indonesia jointly can be shining examples of nation building through co-operation. The Adani Group is committed to creating win-win situations through private-public partnerships for mutual benefit and this is a huge step in that direction. Driven by our philosophy of innovation, courage and trust; we at Adani are committed towards coal mining and development of a world class port, rail and power infrastructure in Indonesia. Today, we re-affirm our pledge to continue this partnership for creating a robust infrastructure in South East Asia".

Mr. Adani further added, "We at Adani Group are clearly focused on the energy sector and constantly strive to enhance our coal value chain. These initiatives in Indonesia, Australia and even in India will bring us closer to achieve our stated goal of 20,000 MW of power generation, 200 MMTPA of coal mining, 200 MMTPA of cargo handling and owning 20 capesize ship by 2020."

The 250 km railway line will help connect Tanjung Enim, the coal mining area to Tanjung Carat, where the Adani Group will set up a world class port for evacuating the coal.

PT Bukit Asam Tbk, one of Indonesia's leading coal producers with the largest coal reserve in the country, has conferred "coal purchase rights" to PT Adani Global on take or pay basis with minimum volume of 35 million metric tonnes per annum. This concession has an initial validity of 30 years from signing of the agreement and can be extended mutually.

As per the agreement, PT Bukit Asam Tbk will sell 60 percent of its coal from the Tanjung Enim area to Adani at a government notified price and balance coal will be used as contract carriage for Bukit Asam.

This landmark deal will further consolidate Adani's coal sourcing from Indonesia, with the company already operating a coal mine in East Kalimantan. The coal from its Indonesian and Australian assets in Queensland will not only further enhance the Adani Group's position as India's largest thermal coal importer but also give it the required fillip for a rapid expansion of its power and coal businesses, transforming it into the largest private sector mining company in India.



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Separately, under the bilateral India-Indonesia economic framework, the Adani Group has also signed a memorandum of understanding for exploring the possibility of setting up a 2 x1100 or 3X660 MW lignite based power plant in Indonesia.

The Adani Group will use pioneering modern technologies to consume Indonesia's lignite resources which are available in abundance thus making Indonesia self-reliant leading to energy-security.

These initiatives are part of the Adani Group's strategy to emerge as a global player in development and operator of mines and supply coal to support affordable power generation in India. It has already has signed contracts to mine, move and supply 110 million tonnes of coal per year for use by state owned power utilities in India.

ABOUT THE ADANI GROUP:

The Adani Group (founded 1988) is one of India's fastest-growing business houses, having metamorphosed from being a trusted trading house into a multi-business multi-national conglomerate. The Adani Group today ranks amongst India's top 10 business houses by market capitalization and employs over 8500 persons. A conglomerate the Group has business interests ranging from commodity trading on the one hand and the development of infrastructure to the energy business on the other.

OUR BUSINESSES:

Coal: *Adani is the largest importer and supplier of coal in India, enjoys mining rights in Indonesia and Australia. Adani supplies nearly 30 million tonnes of coal in India; it expects to manage 200 million tonnes of coal by 2020.*

Agro-products: *Adani is also engaged in the business of agro-products (wheat, pulses and edible oil); its 'Fortune' brand is the largest edible oil brand in India today.*

Infrastructure: *Adani has been engaged in the creation of a port and special economic zone, logistics management (shipping to container train movement), storage and movement (food grain and orchard products) as well as realty development. Adani established India's largest private sector port and Special Economic Zone at Mundra (Gujarat) and is engaged in developing ports/terminals at Dahej, Hazira and Mormugao. The Group handles about 40 million tonnes of cargo, expected to increase to 200 million tonnes by 2020.*



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Power: Adani is implementing 18,500 MW of power generation projects at seven locations in India with the objective of raising this to 20,000 MW by 2020. It is also investing in cross country power transmission lines to evacuate power from our generation facilities. The energy business basket of Adani also includes the supply of Compressed Natural Gas (CNG) to automobiles and piped natural gas (PNG) to household users. Adani also entered into oil and gas exploration and production with development and production sharing rights in assets in India, Thailand and Egypt.

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