

## Accelya Kale manages critical financial processes for Air Seychelles

*Accelya Kale provides integrated financial solutions including Passenger Revenue Accounting, Cargo Revenue Accounting, Airmail Revenue Accounting and Miscellaneous (Non-Transport) Billing*

**Mumbai, 26 June, 2013:** Accelya Kale Solutions Limited, part of the Accelya Group, the leading solutions provider to the airline and travel industry, today announced that **Air Seychelles**, the national carrier of Seychelles, has outsourced its Passenger Revenue Accounting, Cargo Revenue Accounting, Airmail Revenue Accounting and Miscellaneous (Non-Transport) Billing to Accelya Kale. The transactions are being processed on Accelya Kale's proprietary platforms - REVERA® and Finesse MBS™.

**Shelley Cole, Chief Financial Officer, Air Seychelles, said,** "Etihad Airways has seen outsourcing benefits from their engagement with Accelya Kale. Therefore, we decided to extend the relationship to include Air Seychelles. This has enabled us to standardize our processes across the group airlines, resulting in better monitoring and control."

The integrated solutions have enabled Air Seychelles to:

- Gain better control and monitoring through standardization of processes across group airlines
- Prevent revenue leakage across passenger, cargo, airmail and miscellaneous billing processes
- Get accurate reporting to support business decision making
- Achieve industry compliance including IATA's SIS (Simplified Interline Settlement)
- Get single-vendor accountability

Speaking on the occasion, **Mr. Vipul Jain, CEO and Managing Director, Accelya Kale** said, "We have a successful relationship with Etihad Airways. The outsourcing engagement with Air Seychelles underlines the consistent value that we bring to the Group. We are happy to extend the partnership to Air Seychelles".

Accelya Kale is a pioneer in platform-based outsourcing in the airline industry. It offers end-to-end revenue accounting and miscellaneous billing services in a fully-outsourced engagement. It takes complete responsibility for the quality and timeliness of revenue accounting and miscellaneous billing data according to customer-defined service level agreements.

### About Accelya Kale

Accelya Kale Solutions Limited (formerly known as Kale Consultants Limited) is part of the Accelya Group. Visit us at: [www.accelyakale.com](http://www.accelyakale.com)

### About Accelya Group



Accelya helps airline and travel companies manage their financial processes and gain insights into their business performance

Accelya's expertise spans across all critical airline financial processes - BSP Processing, Revenue Accounting, Audit & Revenue Recovery, Card Management, Miscellaneous Billing, F&A Processing and Decision Support. Accelya partners with airlines right from the time a ticket or an air waybill is issued, all the way through its entire financial life cycle, until the data is converted into actionable decision support.

With over 200 airline customers, our annual revenue is over \$110 million. Our operations are spread across 10 countries and we employ over 2000 professionals worldwide. Visit us at: [www.accelya.com](http://www.accelya.com)

#### About Air Seychelles

As the national airline of the Republic of Seychelles, Air Seychelles is a pillar of tourism, the island nation's strongest and growing economic sector. Established in 1978, Air Seychelles operates 160 domestic flights a week throughout the archipelago, as well as domestic charter services. The airline began long-haul service in 1983 and now offers international flights to Abu Dhabi, Johannesburg and Mauritius, operated by an A330-200 aircraft. Air Seychelles is a part of Etihad Airways.

Visit at: [www.airseychelles.com](http://www.airseychelles.com)

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