

**February 4, 2026**

**The National Stock Exchange of India Limited,**

Exchange Plaza,  
Bandra-Kurla Complex,  
Bandra (E), Mumbai – 400051.

Symbol: REDINGTON

**BSE Limited**

Floor 25, Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai — 400 001

Scrip: 532805

**Sir/Madam,**

**Sub: Earnings and Corporate Presentation- Q3 FY 26**

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This is further to our announcement dated January 30, 2026, on the schedule of Analyst/Investors Conference call to be held on February 5, 2026, we enclose herewith a copy of the Earnings and Corporate Presentation.

The same will also be uploaded on the website of the Company at <https://redingtongroup.com/financial-reports/>

We request you to kindly take the above information on record.

Thank you

**For Redington Limited**

**K Vijayshyam Acharya**  
**Company Secretary**

Encl: a/a



# EARNINGS PRESENTATION

Q3FY26



# Disclaimer

*This presentation contains “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Redington Limited’s future business developments and economic performance.*

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*These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.*

*Redington Limited undertakes no obligation to periodically revise any forward looking statements to reflect future / likely events or circumstances.*



# Financial Highlights

## *Highest Ever Revenue & PAT achieved in any Quarter*

- Q3FY26 – YoY growth
  - Global excl. Arena - Revenue grew by **22%**, EBITDA grew by **10%** and PAT grew by **15%**
  - Global incl. Arena - Revenue grew by **16%**, EBITDA grew by **2%** and PAT grew by **9%**
  - SISA – Revenue grew by **24%**, EBITDA grew by **1%** and PAT grew by **2%**
  - ROW excl. Arena – Revenue grew by **18%**, EBITDA grew by **21%** and PAT grew by **30%**
  - ROW incl. Arena – Revenue grew by **7%**, EBITDA grew by **2%** and PAT grew by **17%**
- 9MFY26 – YoY growth
  - Global excl. Arena - Revenue grew by **22%**, EBITDA grew by **17%** and PAT grew by **23%**
  - Global incl. Arena - Revenue grew by **18%**, EBITDA grew by **10%** and PAT grew by **17%**
  - SISA – Revenue grew by **23%**, EBITDA grew by **13%** and PAT grew by **16%**
  - ROW excl. Arena – Revenue grew by **20%**, EBITDA grew by **25%** and PAT grew by **32%**
  - ROW incl. Arena – Revenue grew by **12%**, EBITDA grew by **5%** and PAT grew by **18%**

*SISA : Singapore, India & South Asia  
ROW : Rest of the World*

# Financial Highlights

- **Key Metrics – Global**

- WC days for Q3FY26 is **28** days, reduced by **5** Days on YoY basis
- Q3FY26 – SSG grew by **40%** on YoY basis and ESG grew by **21%**
- Net Debt to Equity was at **0.08x**
- ROCE was at **22.1%** and ROE was at **18.8%**

SISA : Singapore, India & South Asia  
ROW : Rest of the World

# Financial Highlights – Q3FY26

*SISA maintained revenue growth momentum*

## SISA BUSINESS

- YoY Revenue grew by **24%**, EBITDA grew by **1%** and PAT grew by **2%**
- ROCE was at **22.9%** and ROE at **20.0%**.
- WC days stood at **27** days, reduced by 4 days on YoY basis.
- YoY Strong growth across all BUs - **ESG** grew by **42%**, **MSG** grew by **33%**, **SSG** grew by **31%**
- **India Distribution:** YoY Revenue grew by **25%**, EBITDA grew by **8%** and PAT grew by **11%**

SISA : Singapore, India & South Asia  
ROW : Rest of the World

# Financial Highlights – Q3FY26

## ROW BUSINESS Incl. Arena

- Revenue grew by **7%**, EBITDA grew by **2%** and PAT grew by **17%**
- WC days stood at **31** days, reduced by **4** days on YoY basis
- YoY Strong growth in **SSG** by **46%**

## ROW BUSINESS Excl. Arena

- Revenue grew by **18%**, EBITDA grew by **21%** and PAT grew by **30%**
- YoY Strong growth in **SSG** by **46%**, **TSG** by **18%**, **MSG** by **15%**

## PROCONNECT GLOBAL

- Q3FY26 YoY Revenue grew at **15%**, EBITDA de-grew at **20%** and PAT de-grew at **15%**
- Profit growth impacted by one-time cost on account of Impairment of investments
- Q3FY26 EBITDA margin at **8%** and PAT at **3%**
- Captive business at **28%** for the quarter
- 9MFY26 YoY Revenue grew by **12%**, EBITDA grew by **6%** and PAT grew by **10%**

SISA : Singapore, India & South Asia  
ROW : Rest of the World



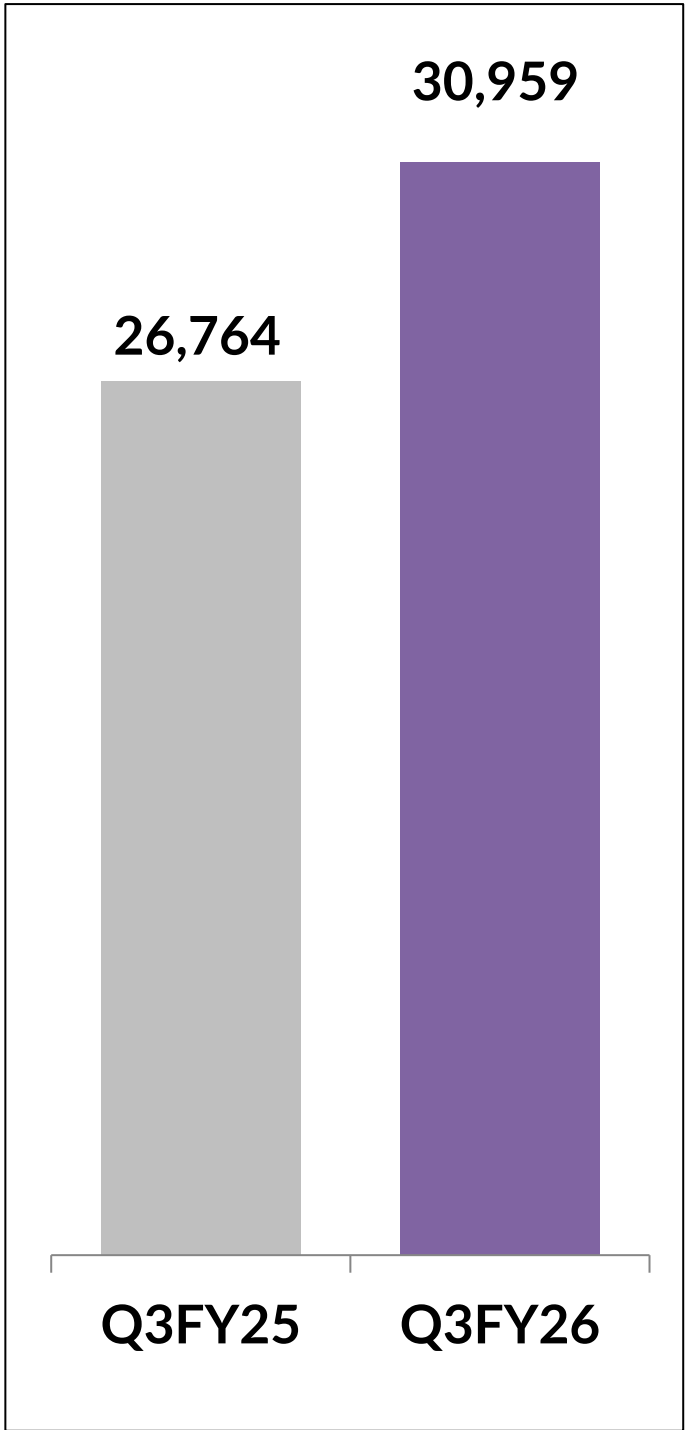
# Q3FY26 Performance Snapshot



# Q3FY26 Redington Global Performance

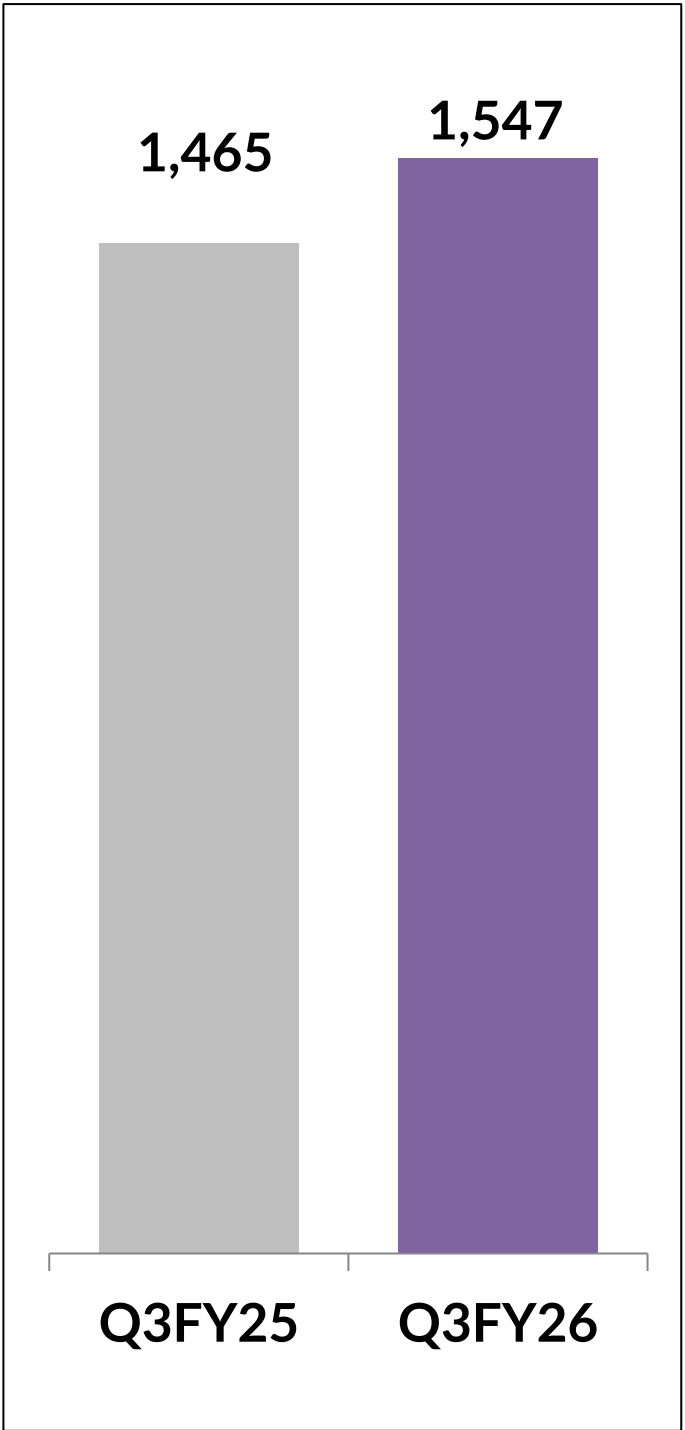
## REVENUE

16%



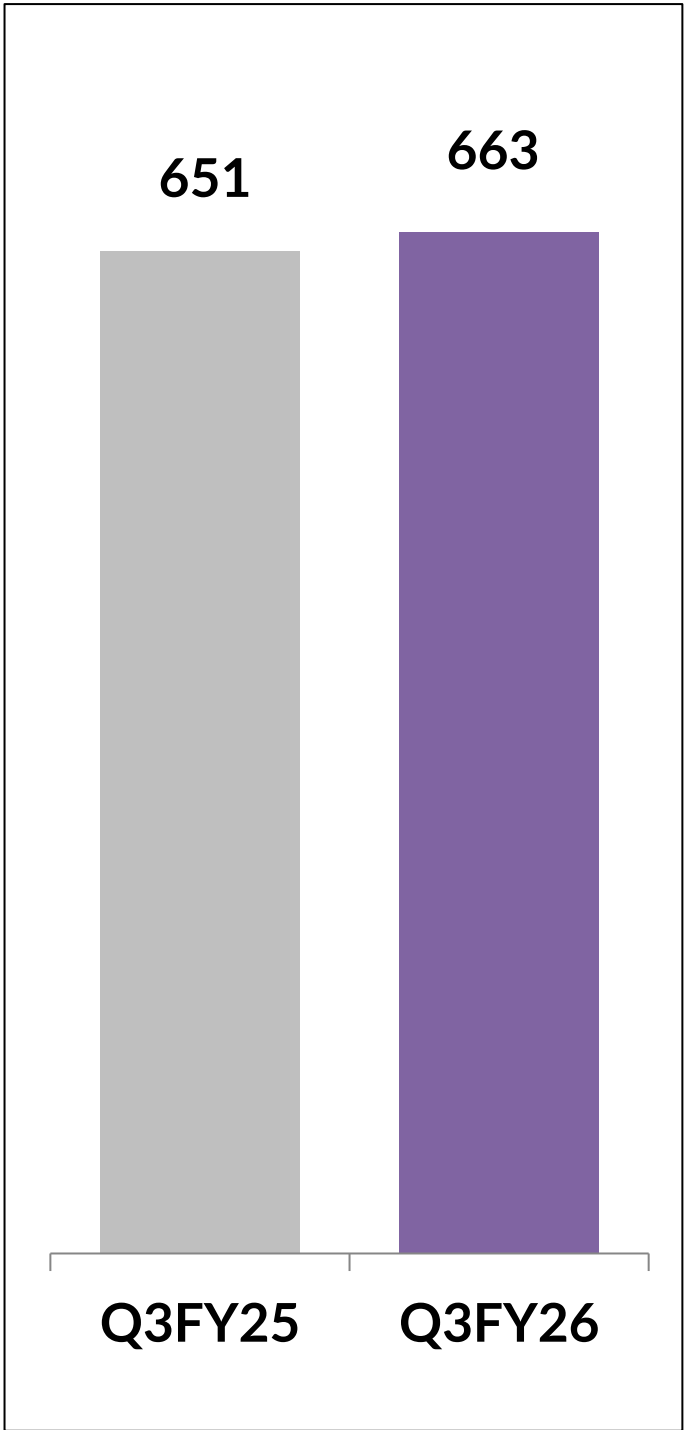
## GM

6%



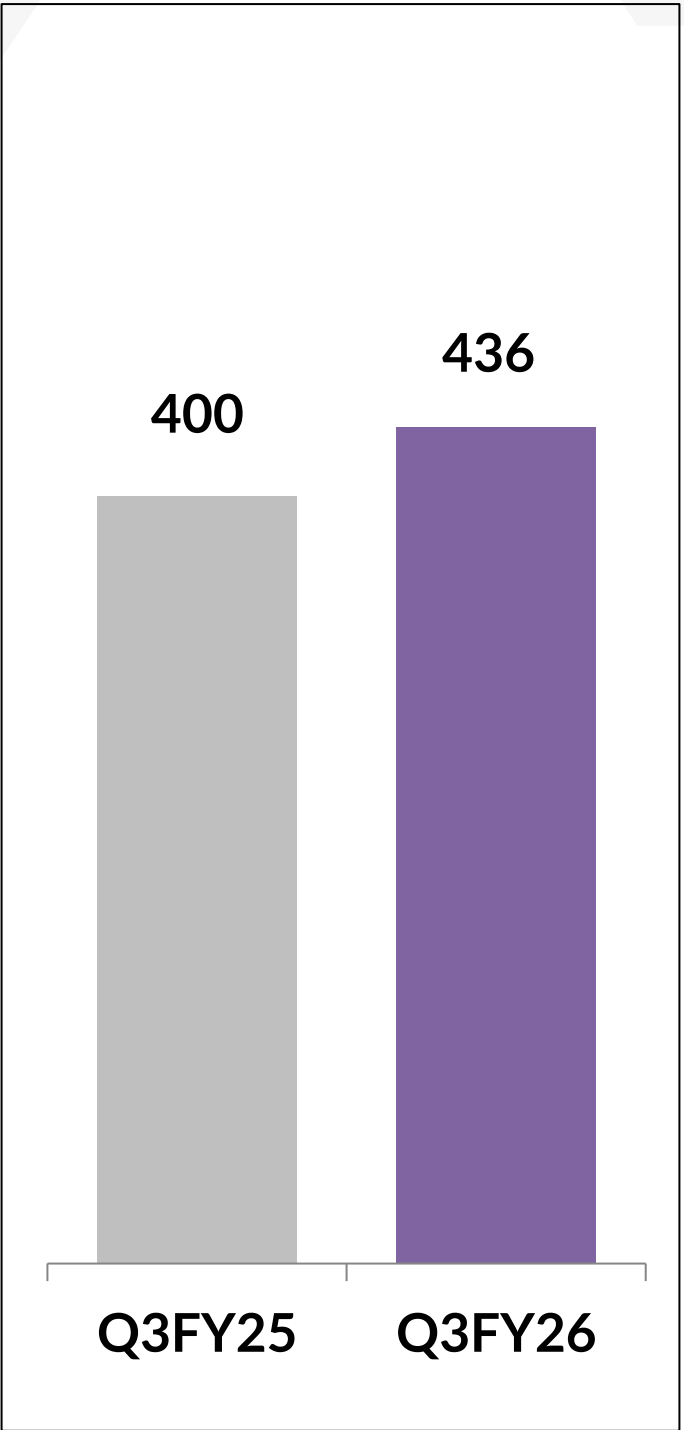
## EBITDA

2%



## PAT

9%

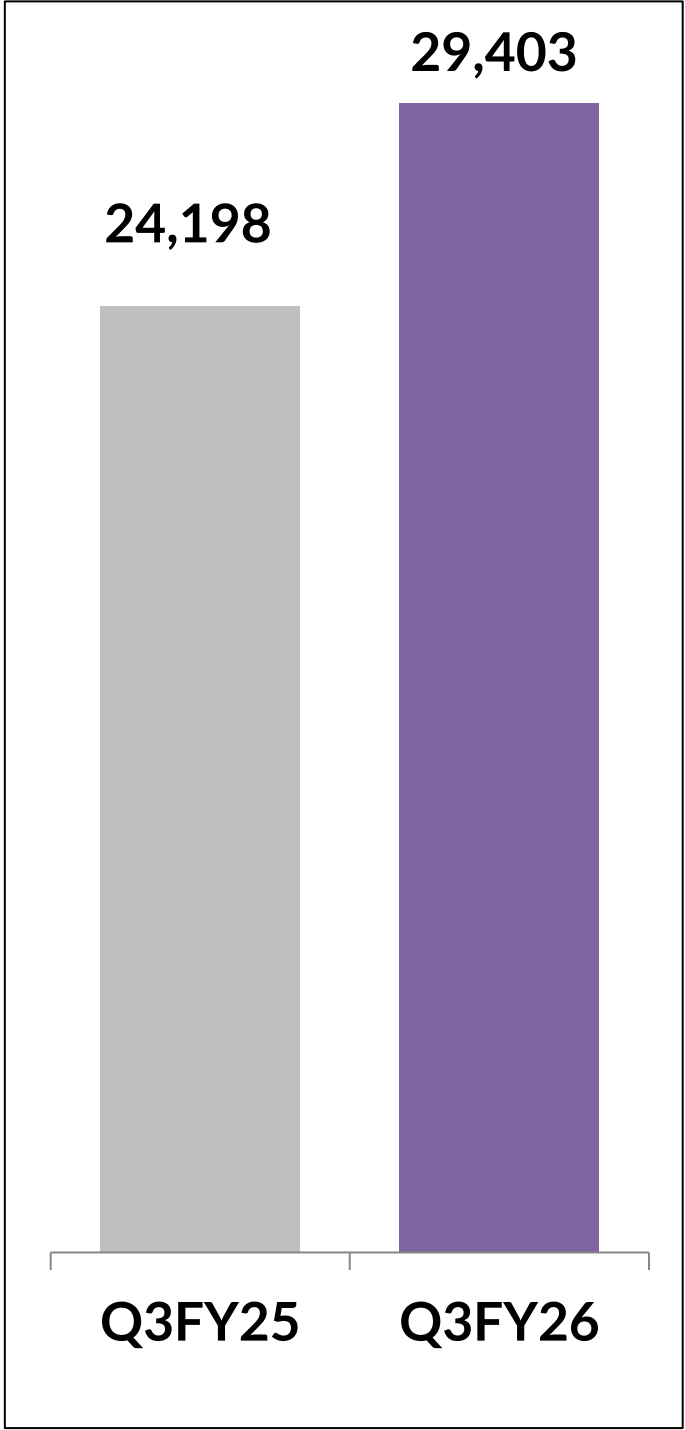


₹ in Cr

# Q3FY26 Redington Global Excl. Arena Performance

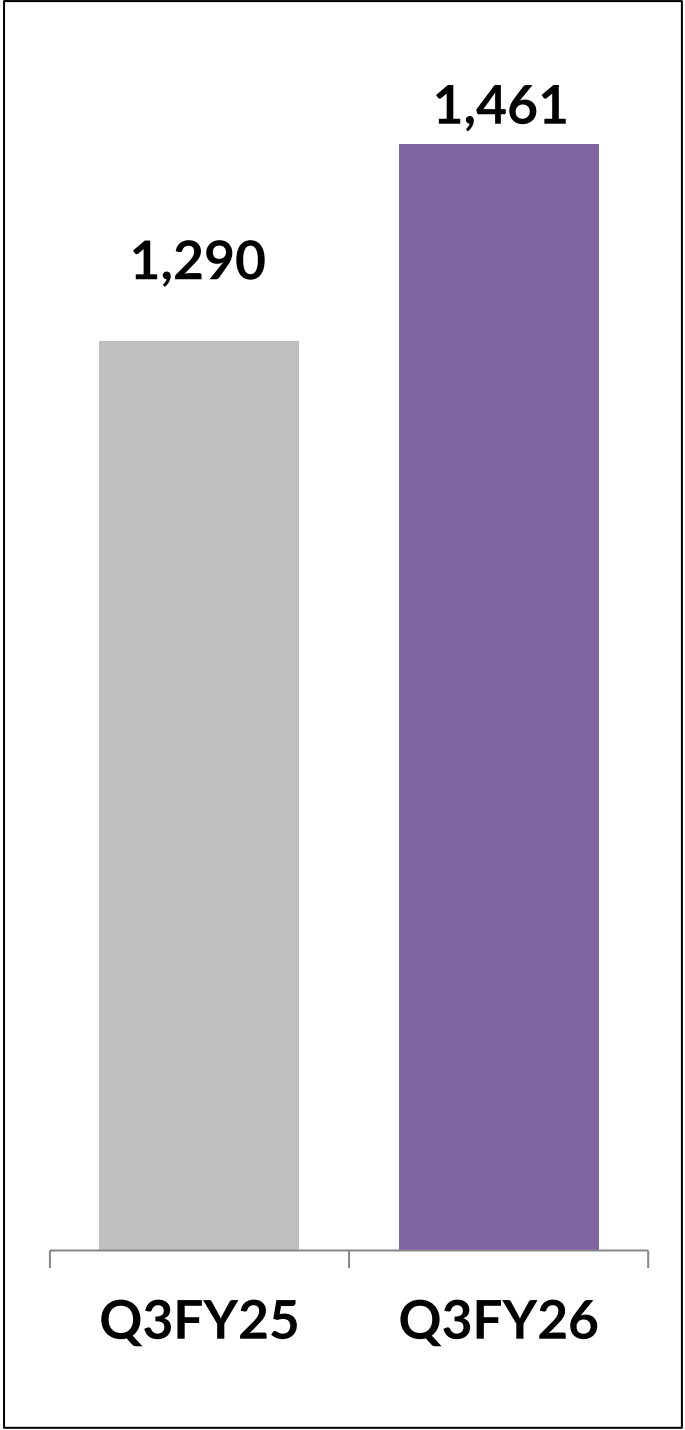
## REVENUE

22%



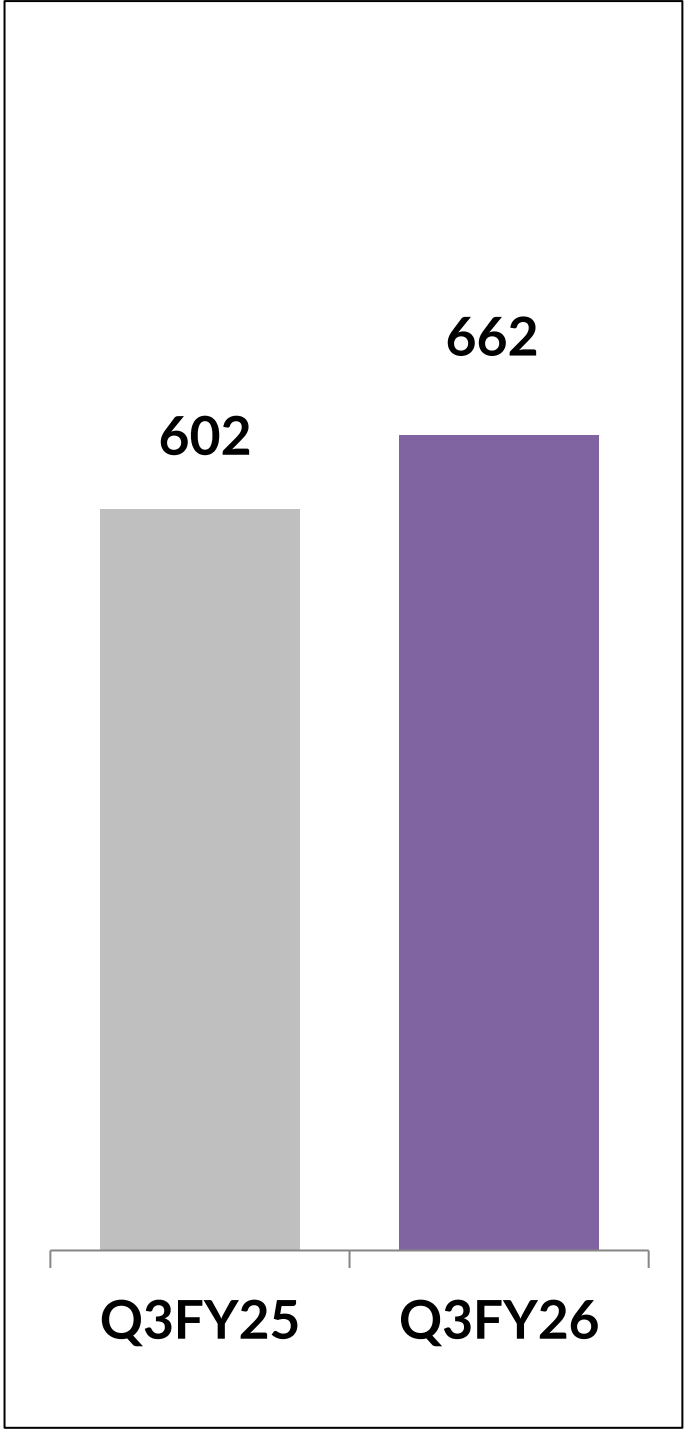
## GM

13%



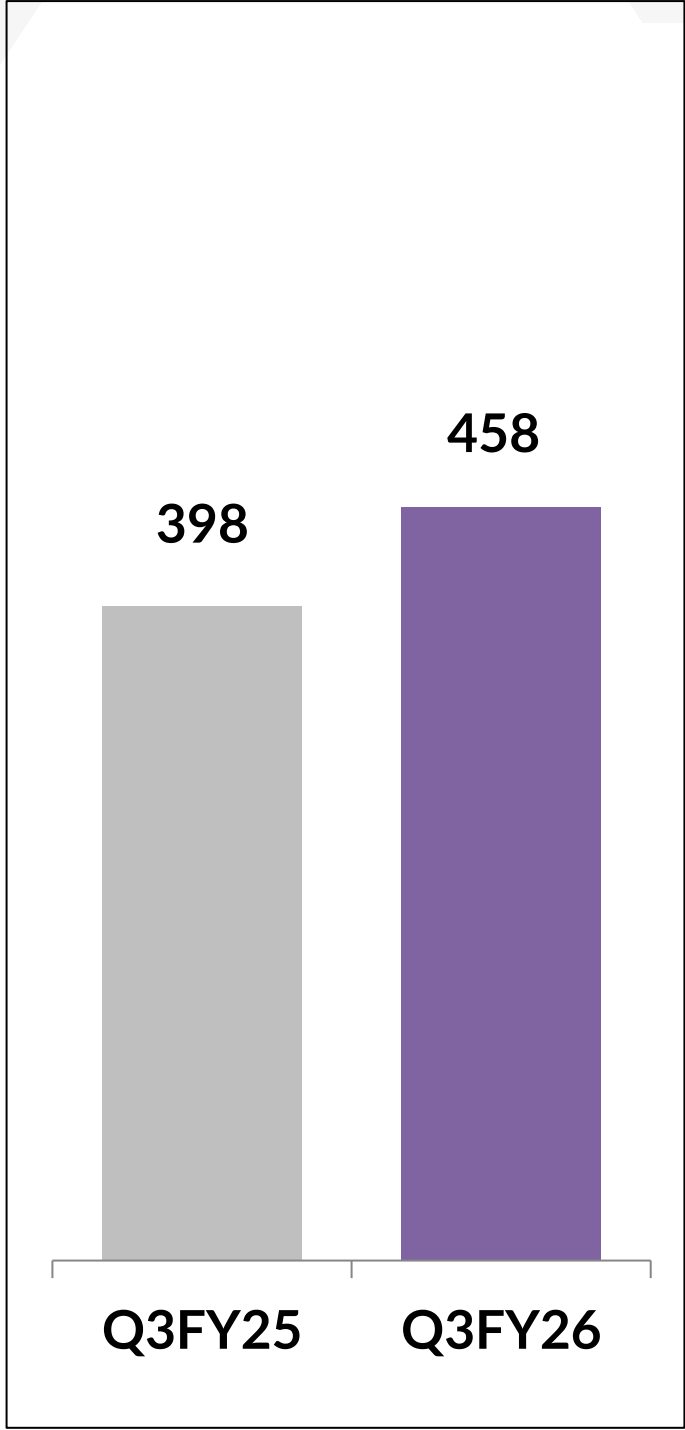
## EBITDA

10%



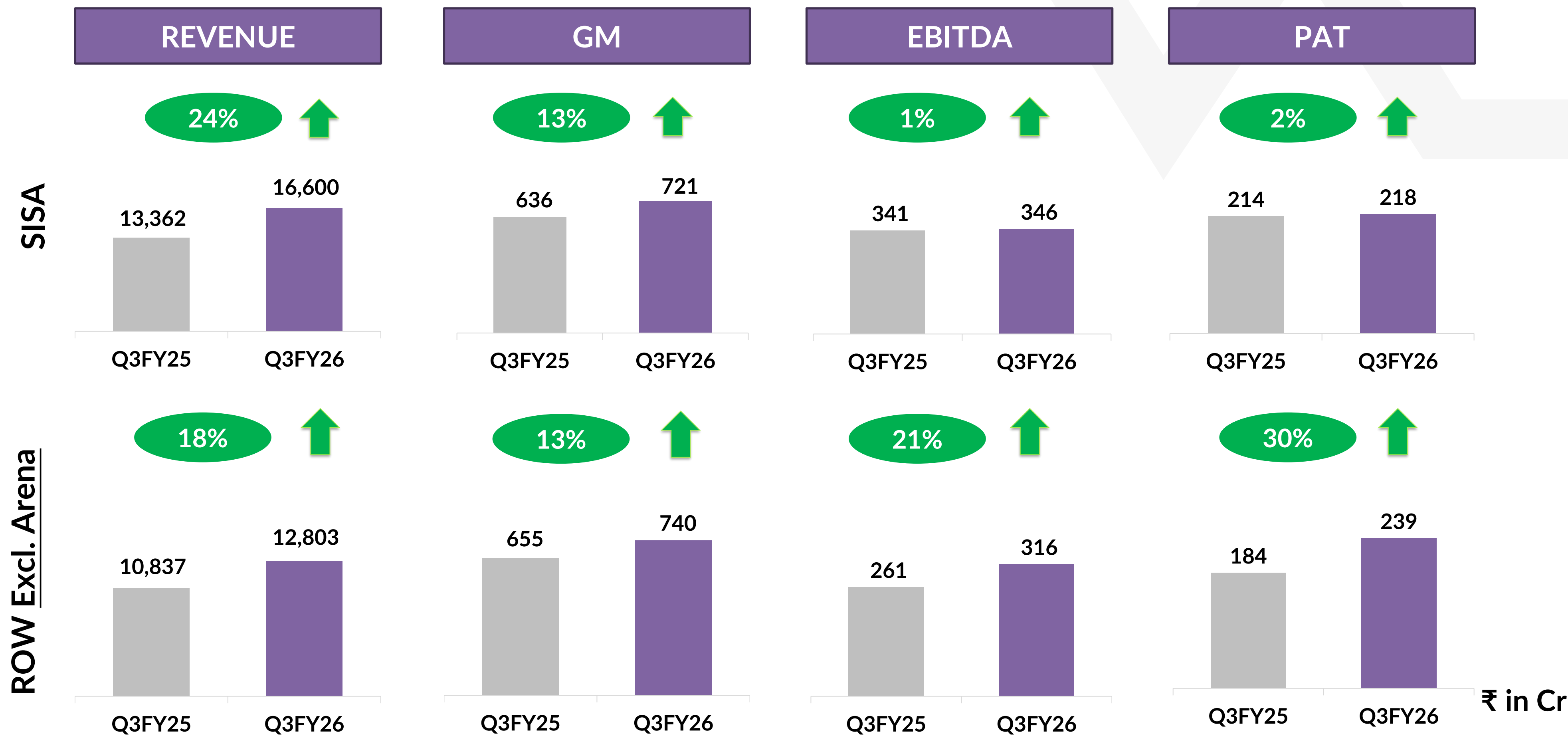
## PAT

15%

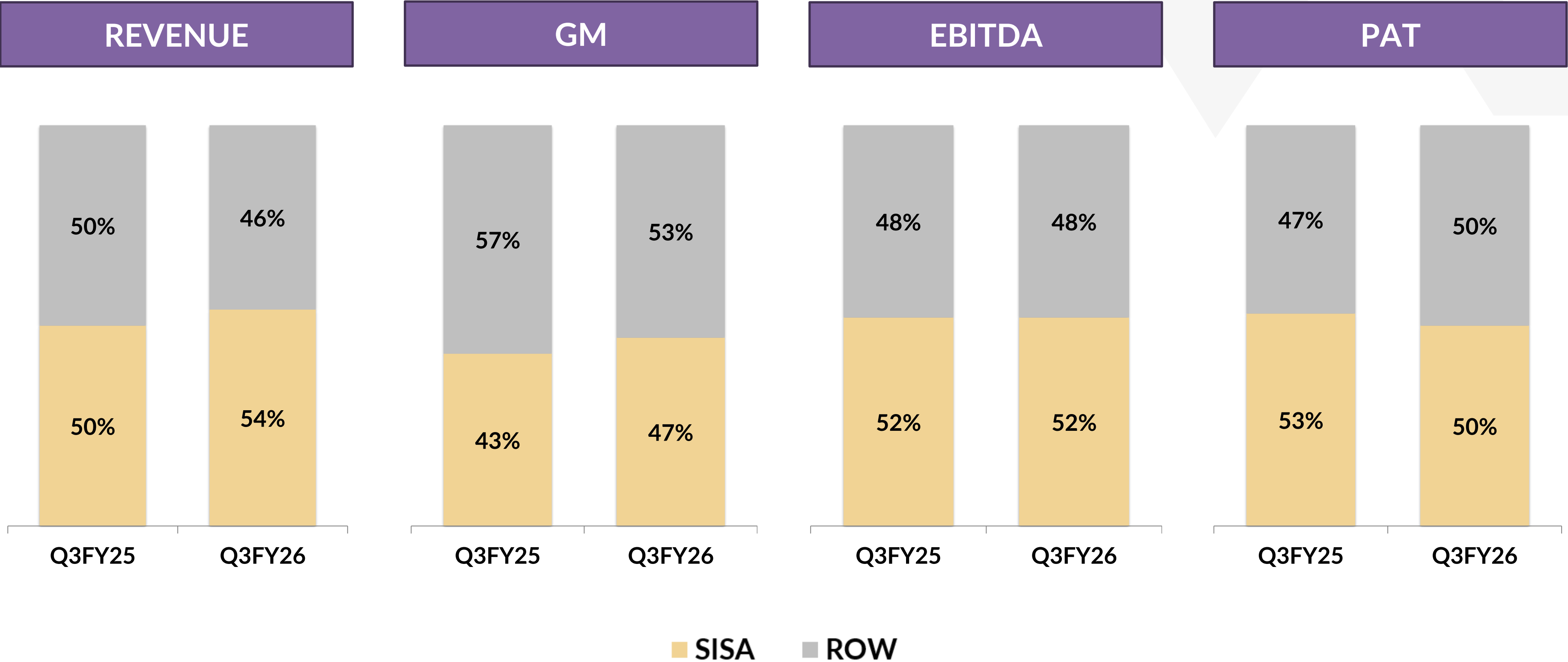


₹ in Cr

# Q3FY26 Performance by Market

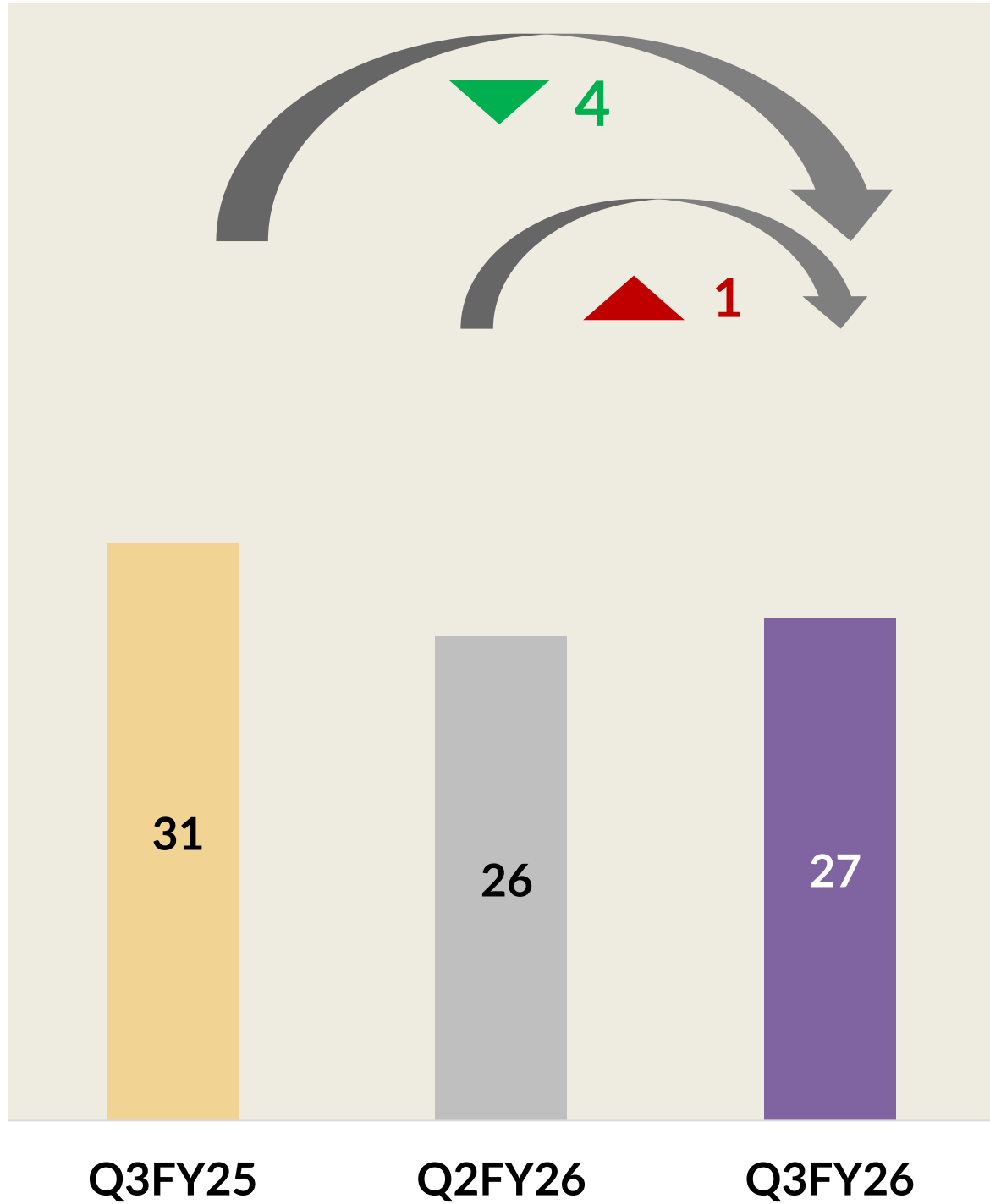


# Q3FY26 Contribution by Market

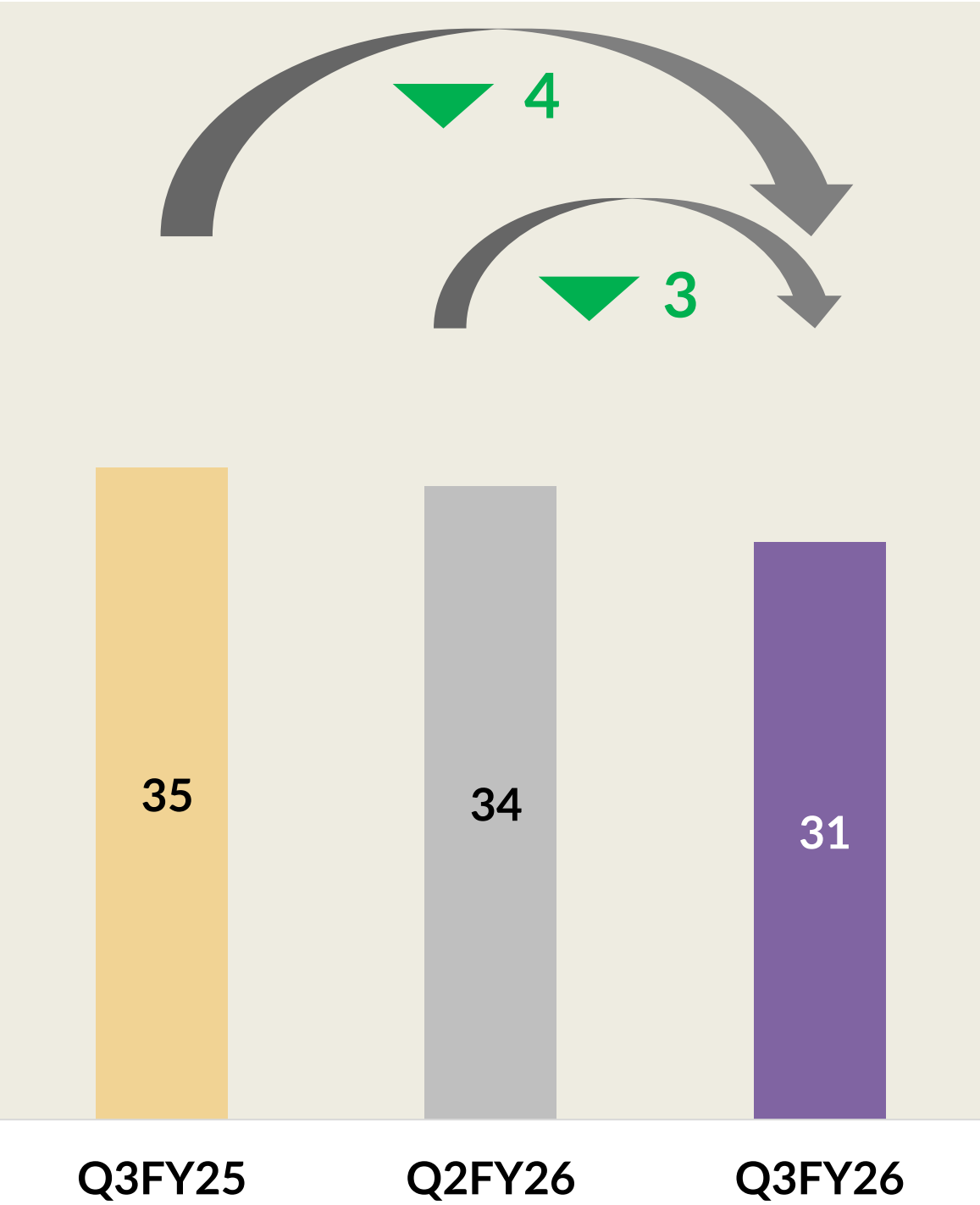


# Q3FY26 Working Capital Days

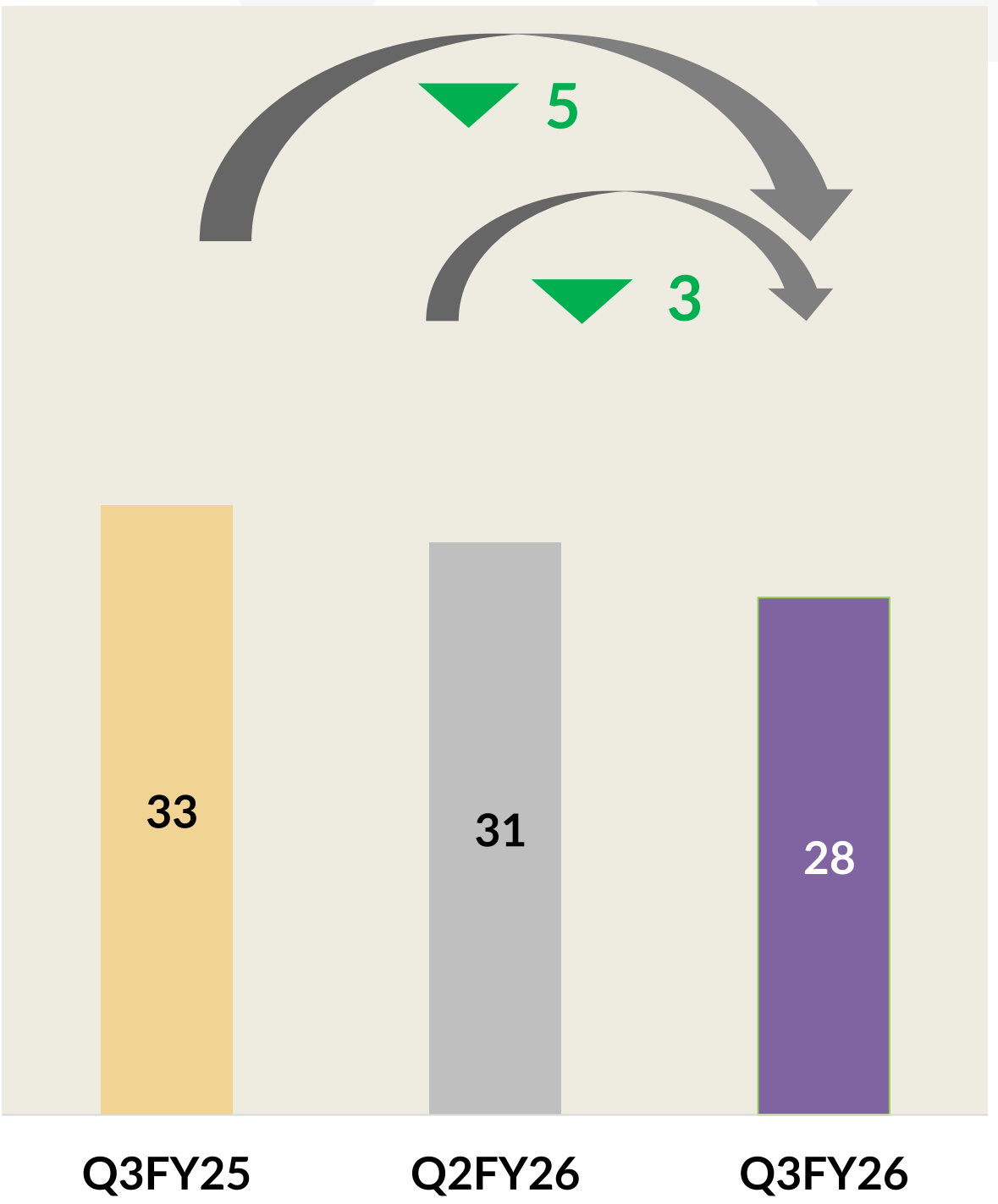
## SISA



## ROW

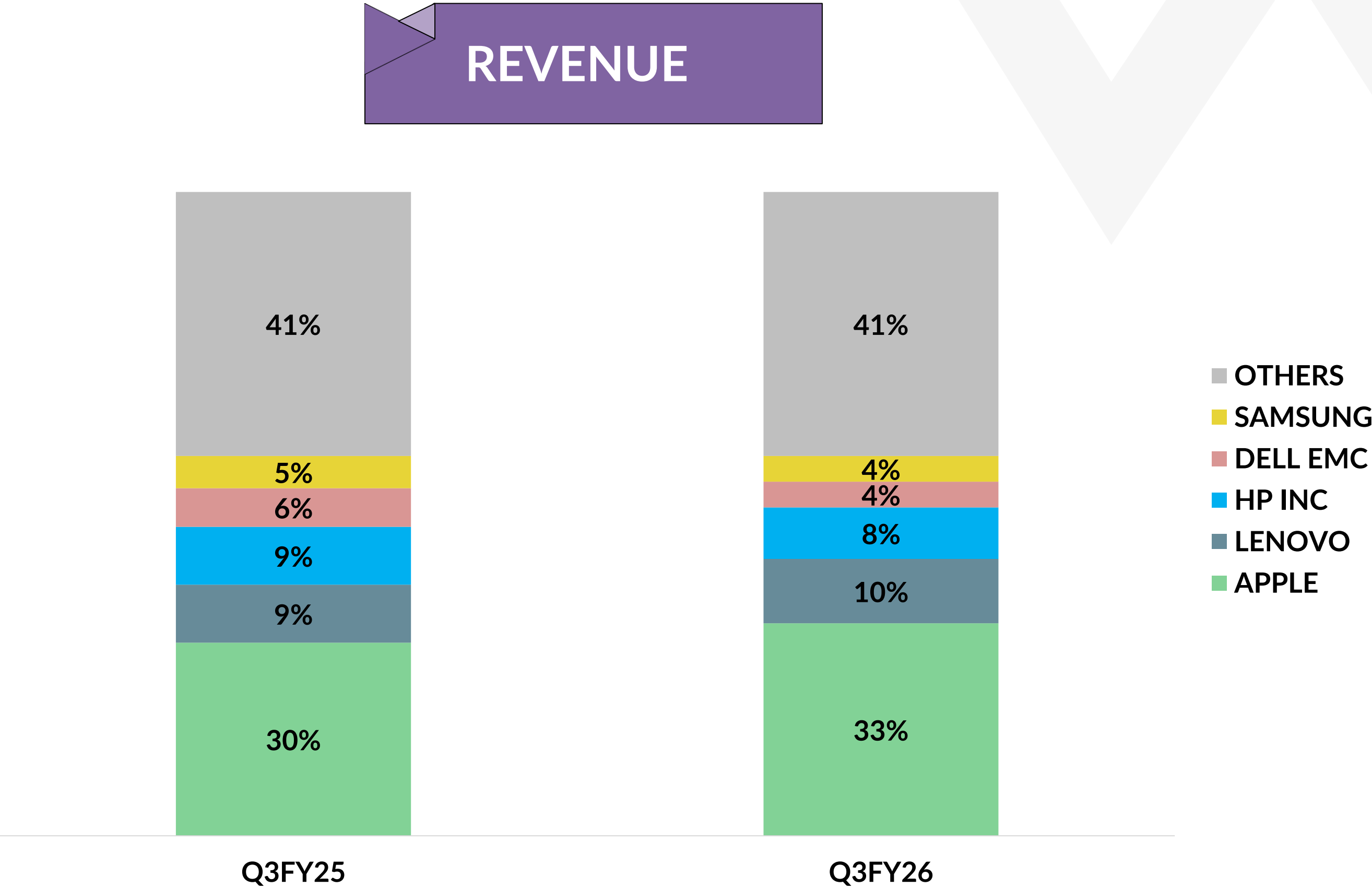


## GLOBAL





# Q3FY26 Top 5 Vendors



# Q3FY26 Verticals Revenue

Verticals	SISA			ROW			GLOBAL		
	Q3FY25	Q3FY26	YoY	Q3FY25	Q3FY26	YoY	Q3FY25	Q3FY26	YoY
ESG	3,565	5,057	42%	4,567	4,793	5%	8,132	9,850	21%
TSG	3,165	2,766	-13%	1,551	1,640	6%	4,715	4,406	-7%
SSG	1,702	2,226	31%	2,402	3,508	46%	4,104	5,734	40%
MSG	4,805	6,413	33%	4,503	4,280	-5%	9,309	10,692	15%
Renewable energy	16	15	-6%	15	1	-94%	31	16	-49%
Logistics	145	170	17%	93	105	13%	238	275	16%
Other Services	19	20	5%	304	63	-79%	323	83	-74%

Decline in Other services due to Paynet divestment.

*Logistics & Other Services Revenue includes captive revenue*

Amounts may not add due to intercompany eliminations, rounding

## Glossary:

Name	Description	Products / Services
ESG	End Point Solutions Group	Consumer & Commercial PCs, Print & Supplies
TSG	Technology Solutions Group	Networking, Server & Storage, Power & Collab
MSG	Mobility Solutions Group	Smart Phones & Feature Phones
SSG	Software Solutions Group	Cloud and Professional Services, Software Licensing & Subscription, Enterprise Security Solutions
Renewable energy	Solar	Solar Panels & Inverters
Logistics	ProConnect Supply Chain Solutions	Logistics, Warehousing, Transportation & VAS
Other Services	Ensure, Paynet & RGS	Ensure : IT Services, Paynet : Fintech (sold in Feb'25), RGS : Shared Services

# Q3FY26 Free Cash Flow Statement

Particulars (₹ in Cr)	Q3FY25	Q2FY26	Q3FY26
Profit Before Taxation	513	460	538
Non-cash items	61	62	129
Finance Cost	84	116	79
Changes in Working Capital	(2,473)	1,096	(117)
Direct Tax Paid	(118)	(134)	(165)
Net Cash Flow from Operations	(1,933)	1,600	463
Capex	(39)	(2)	(112)
Outflow of Finance Cost	(74)	(75)	(134)
Free Cash Flow	(2,046)	1,523	217

FCF = NCFO – Capex – Finance cost  
 Amounts may not add due to rounding

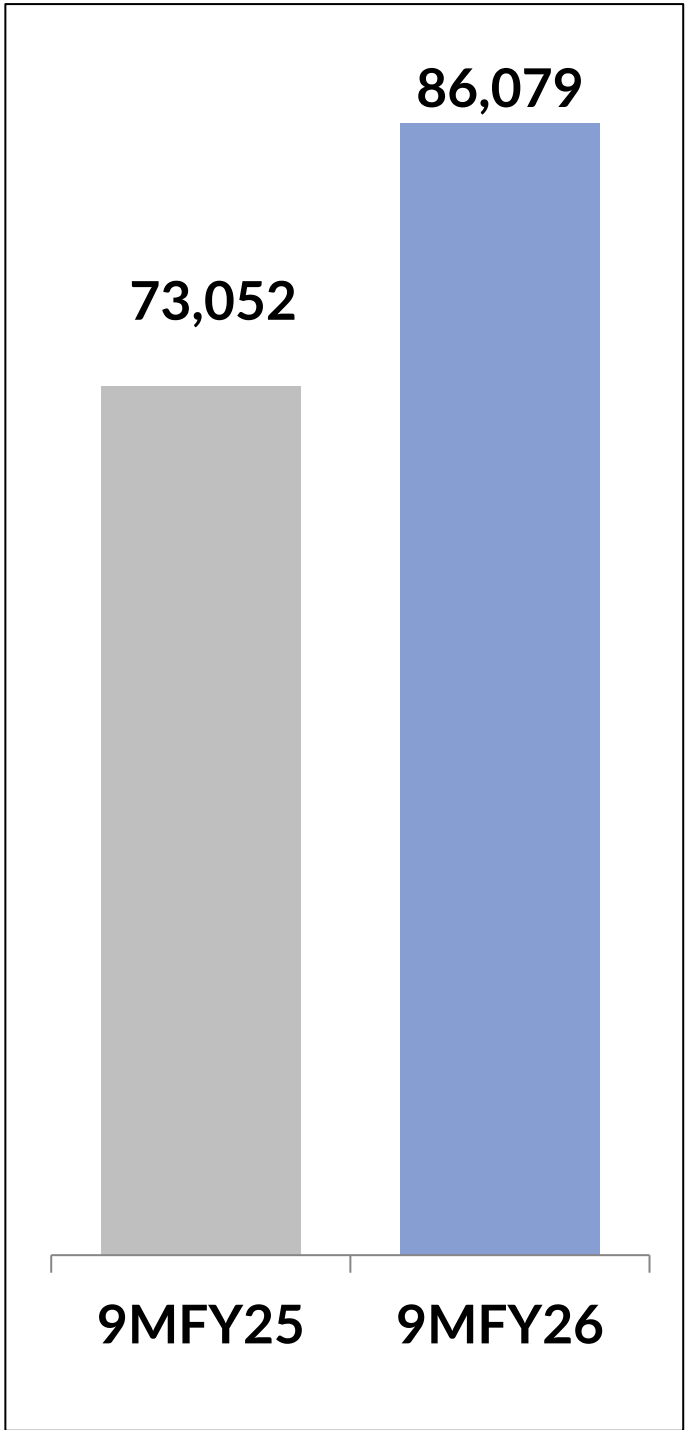


# 9MFY26 Performance Snapshot

# 9MFY26 Redington Global Performance

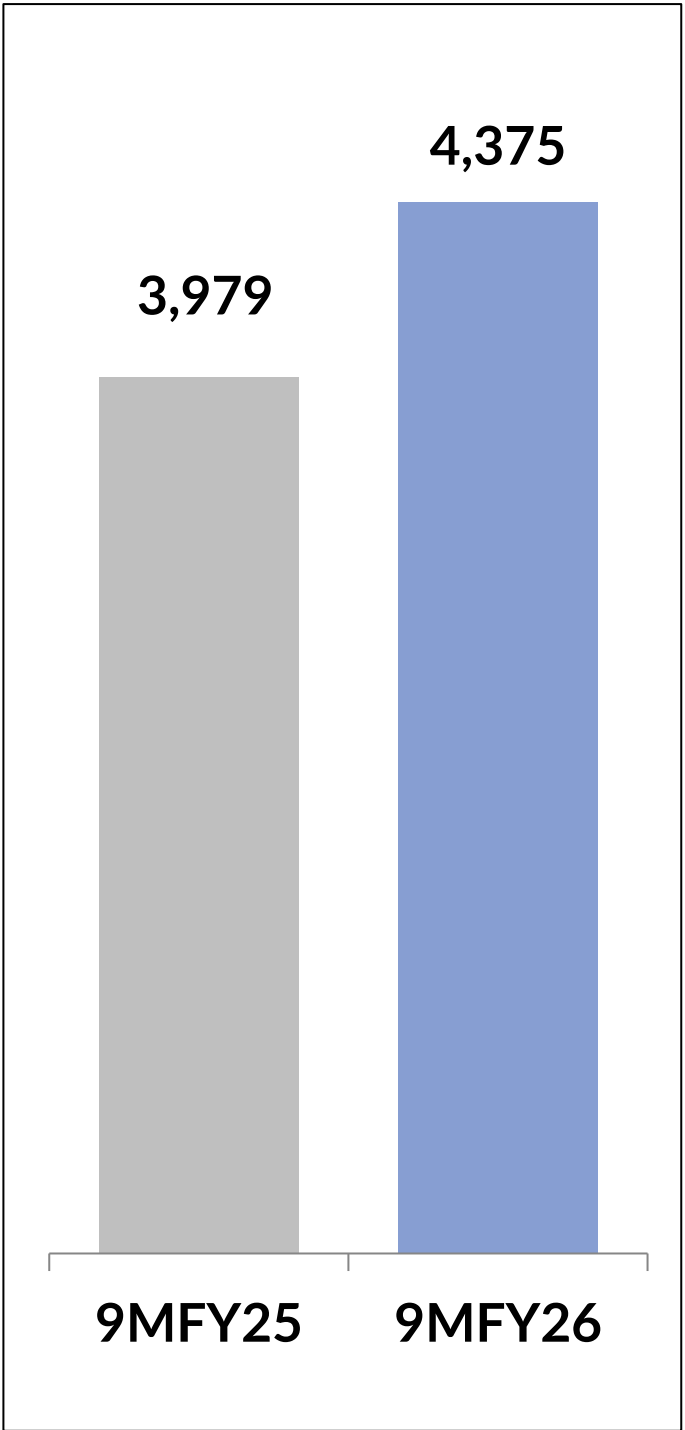
REVENUE

18% 



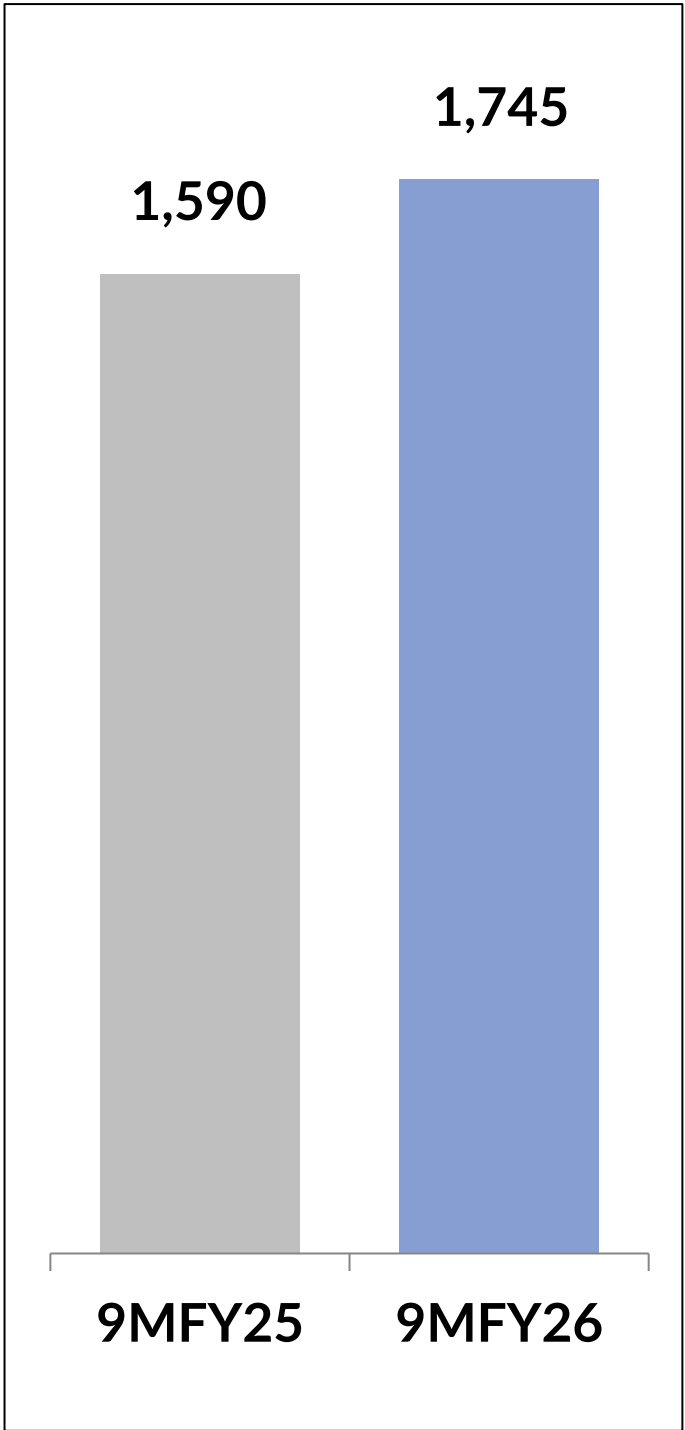
GM

10% 



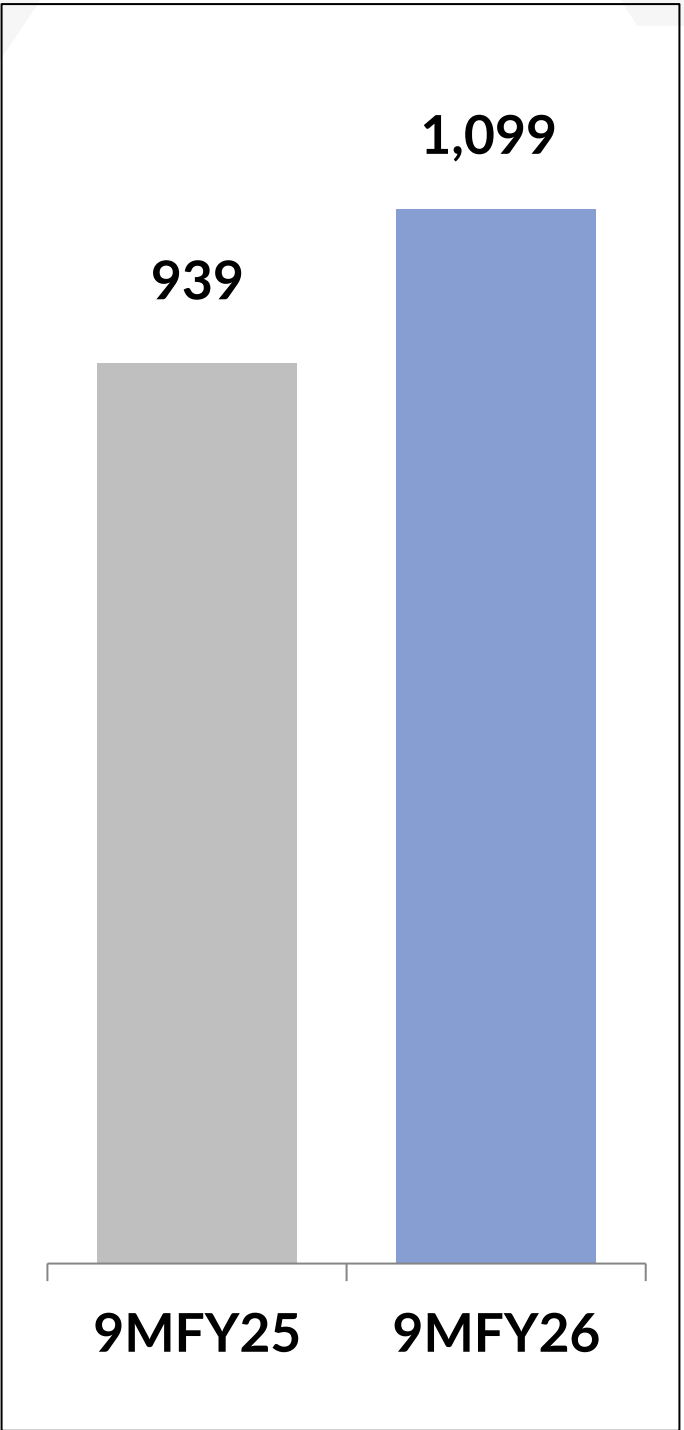
EBITDA

10% 



PAT

17% 



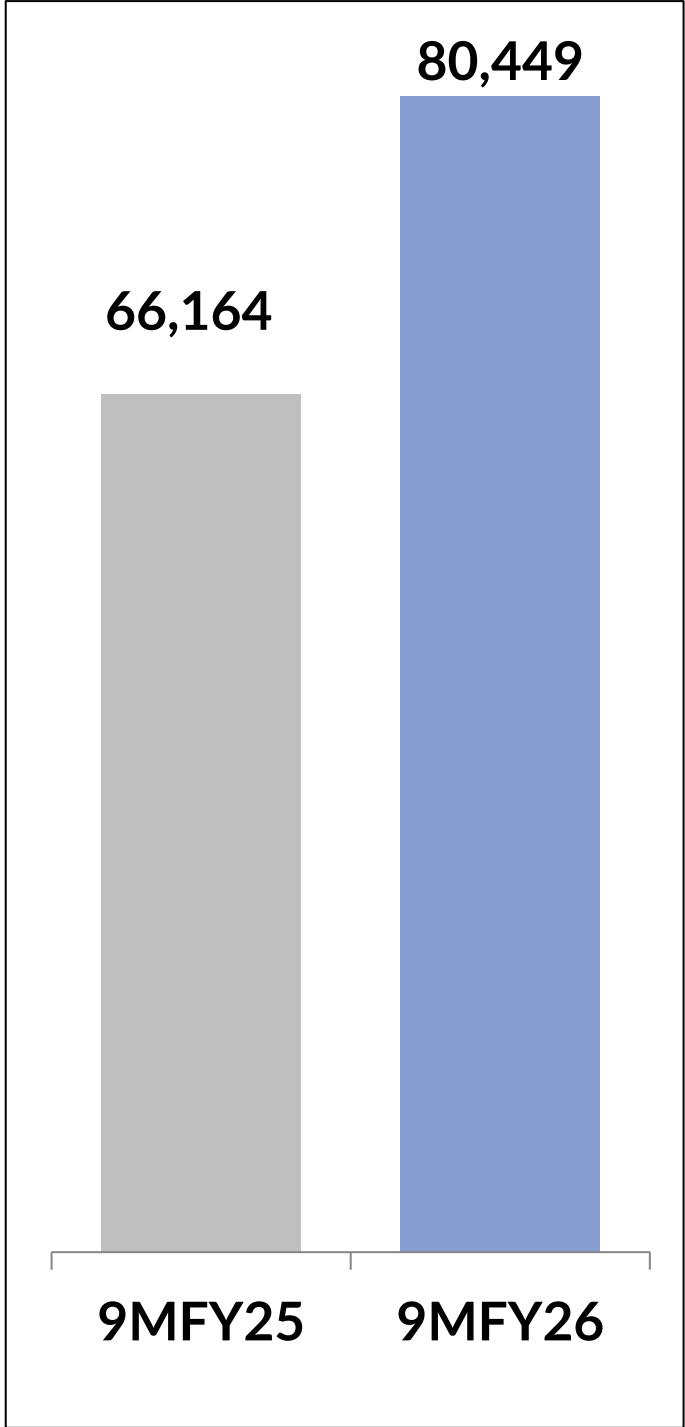
₹ in Cr



# 9MFY26 Redington Global Excl. Arena Performance

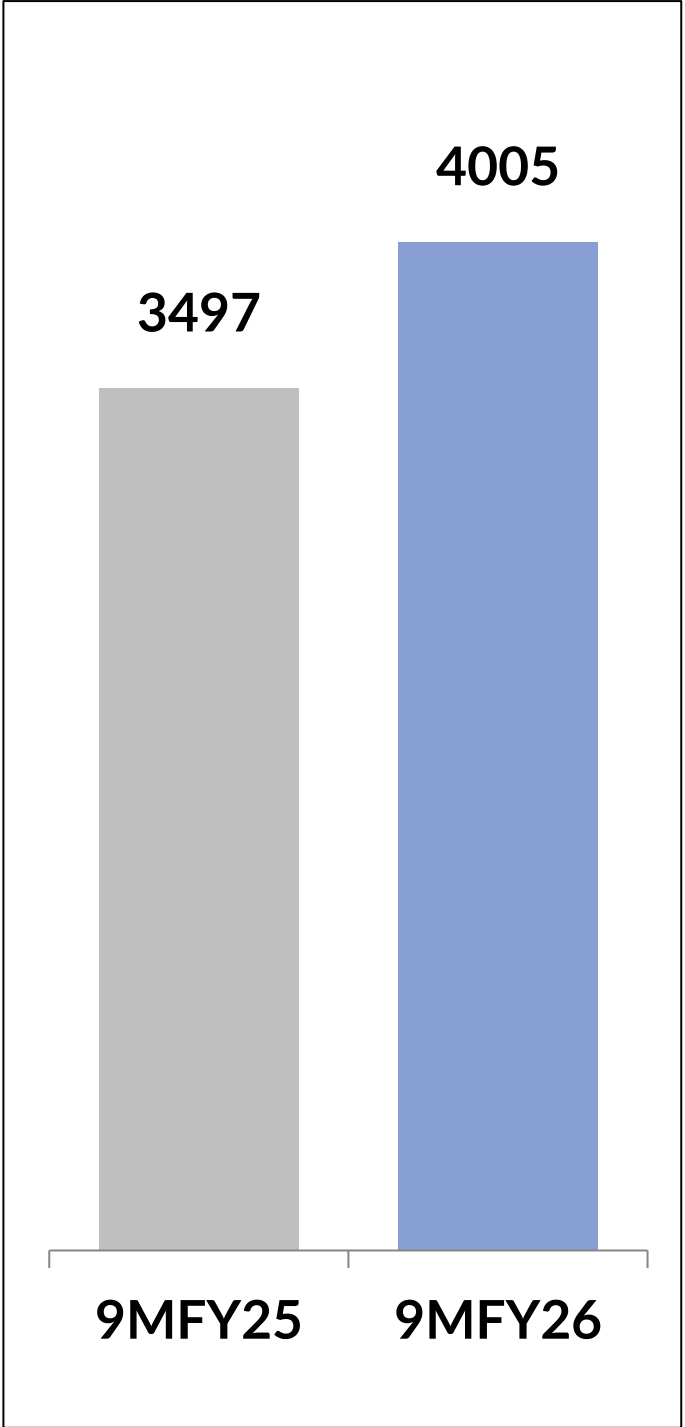
REVENUE

22% 



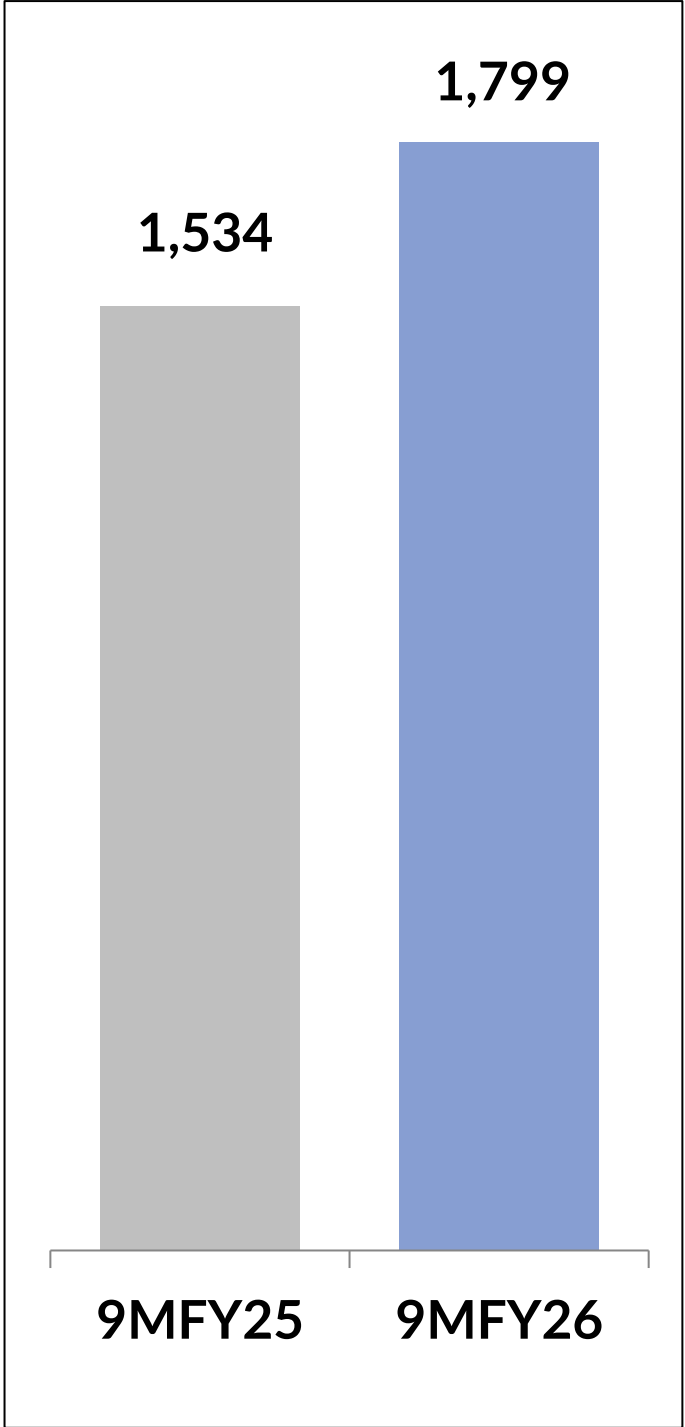
GM

15% 



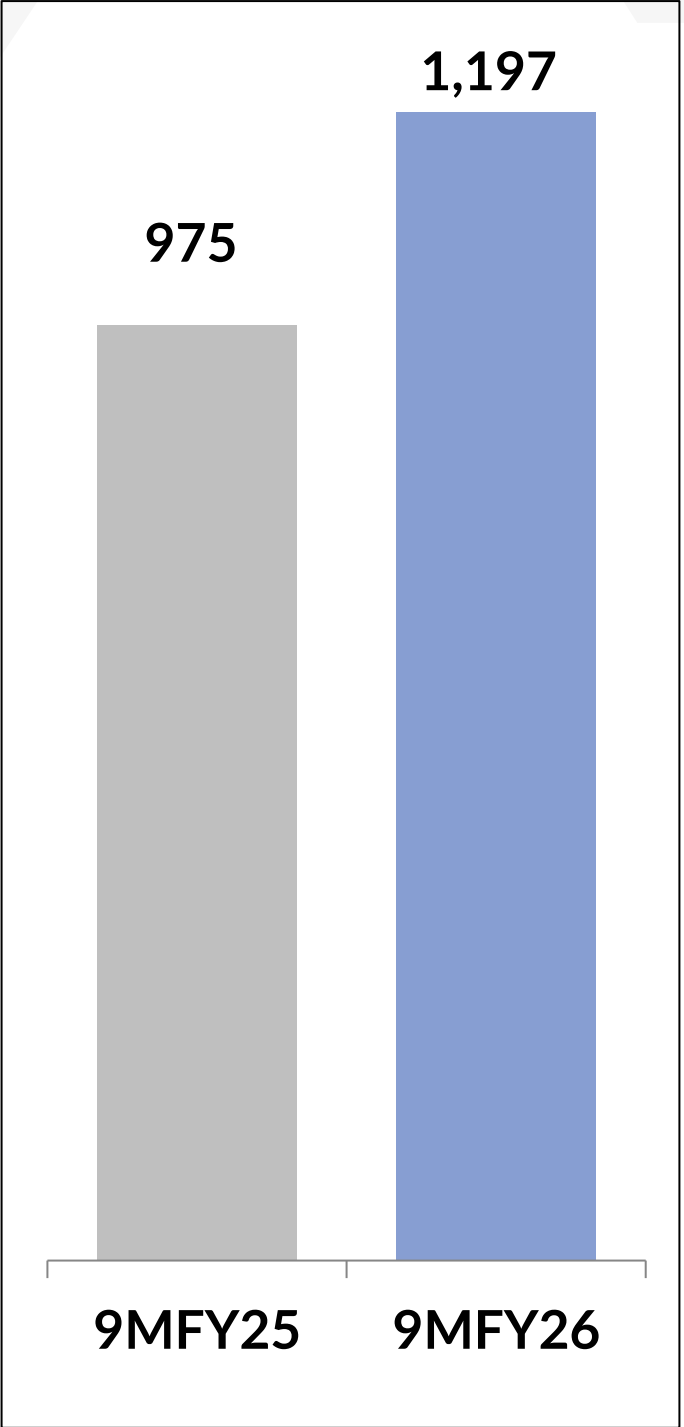
EBITDA

17% 



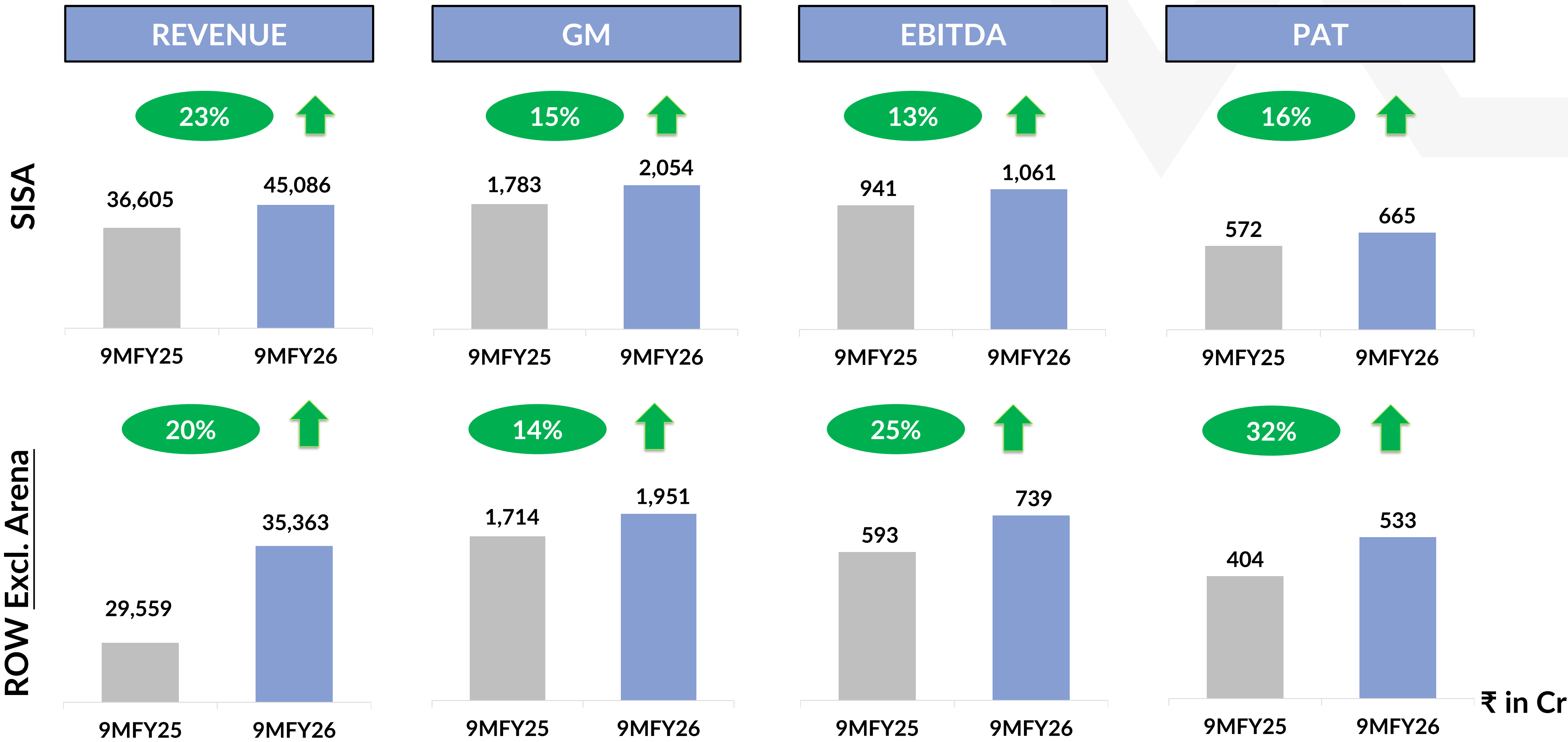
PAT

23% 

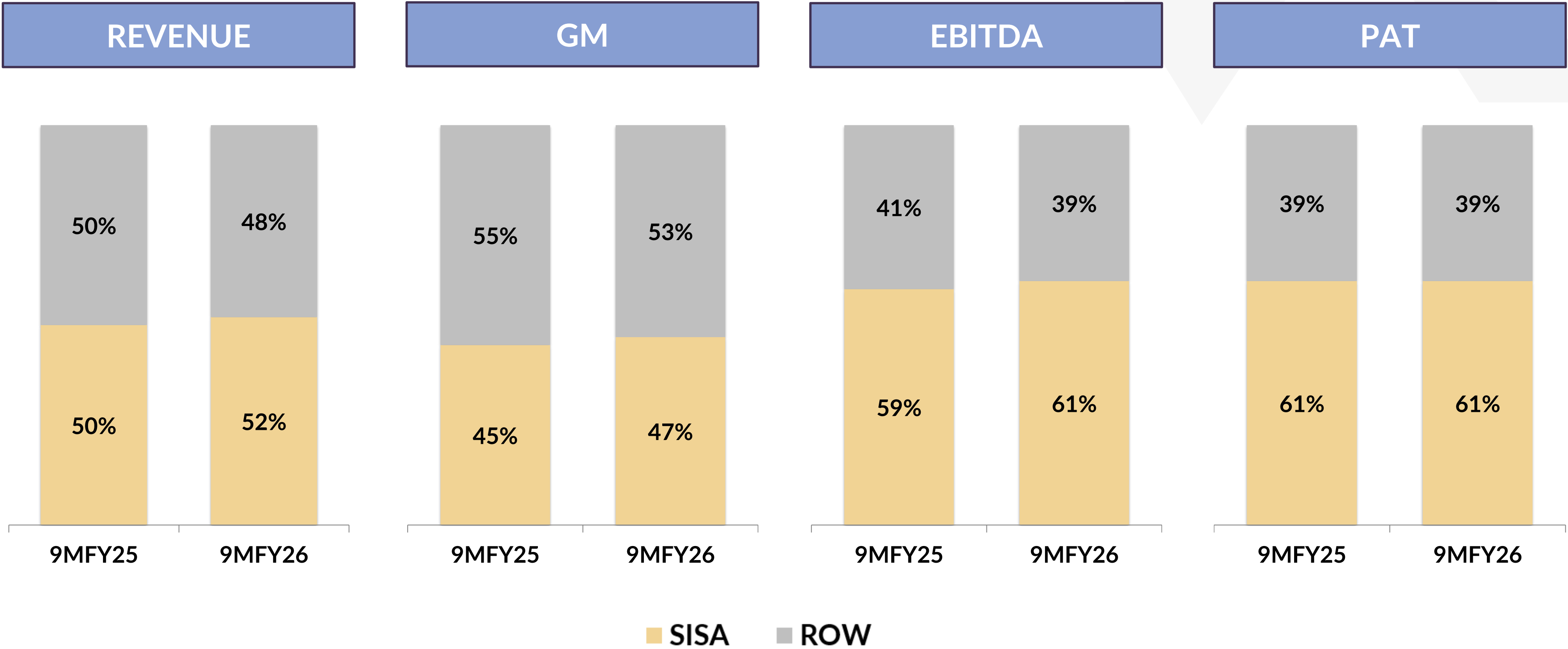


₹ in Cr

# 9MFY26 Performance by Market

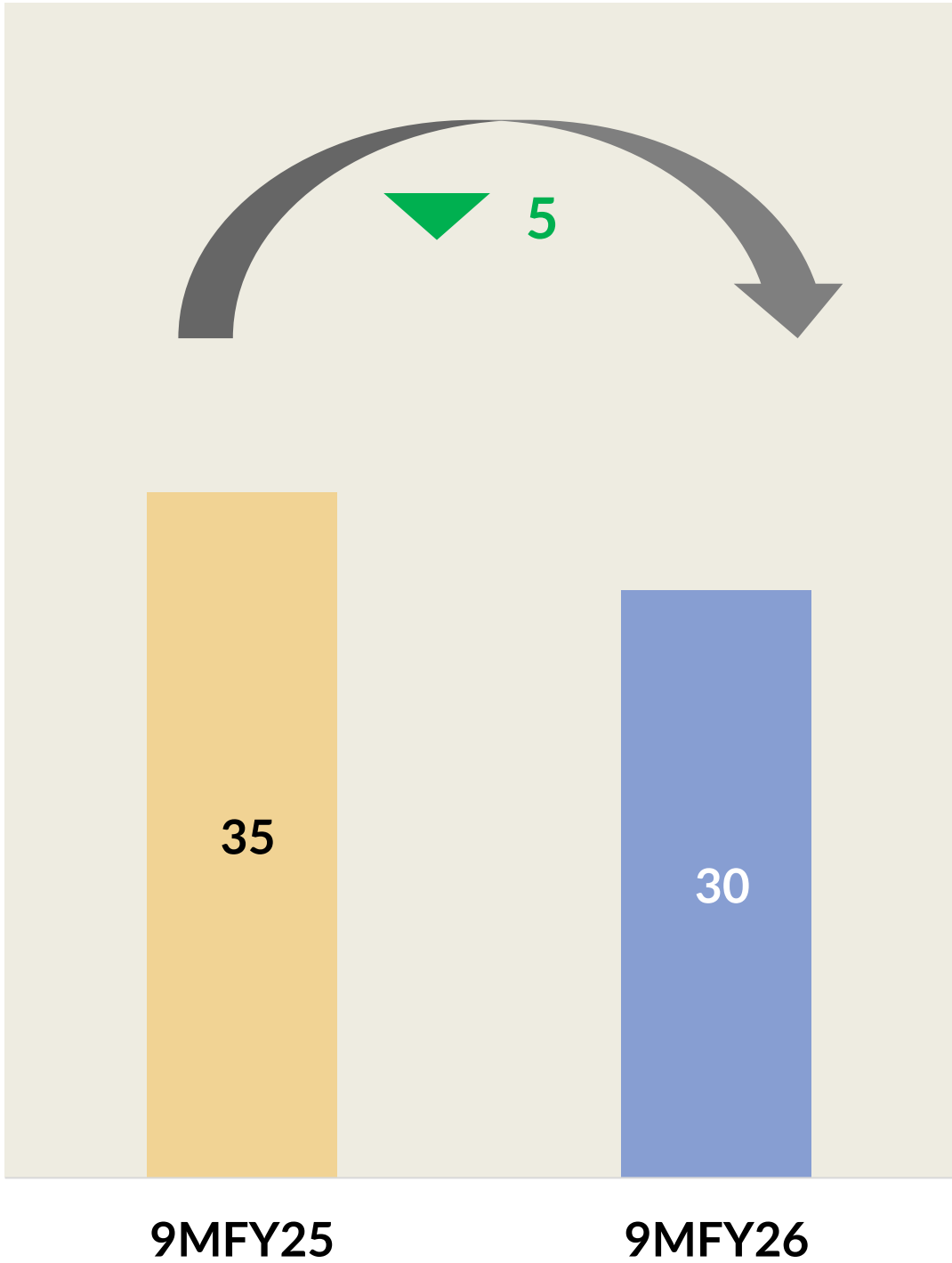


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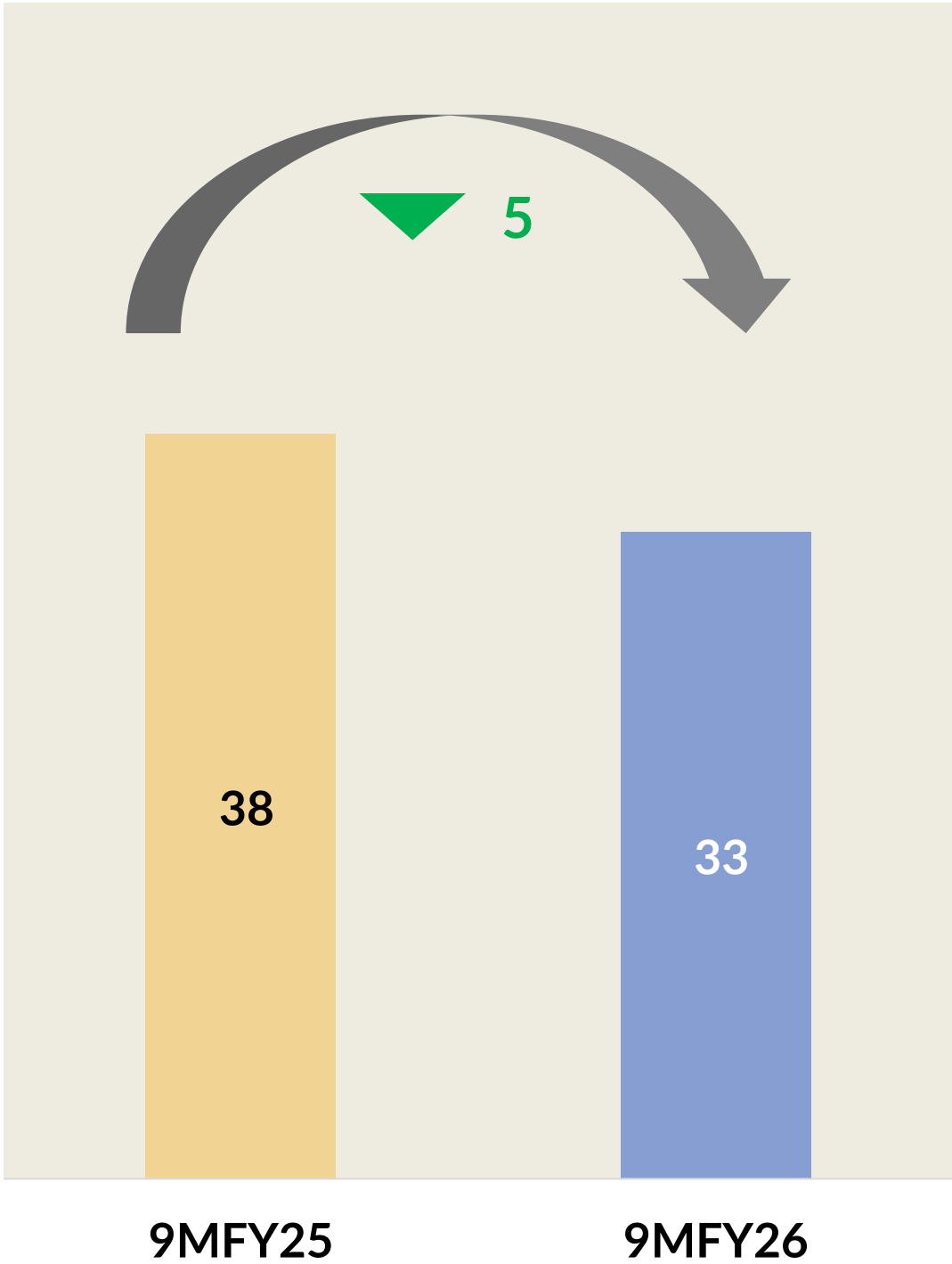


# 9MFY26 Working Capital Days

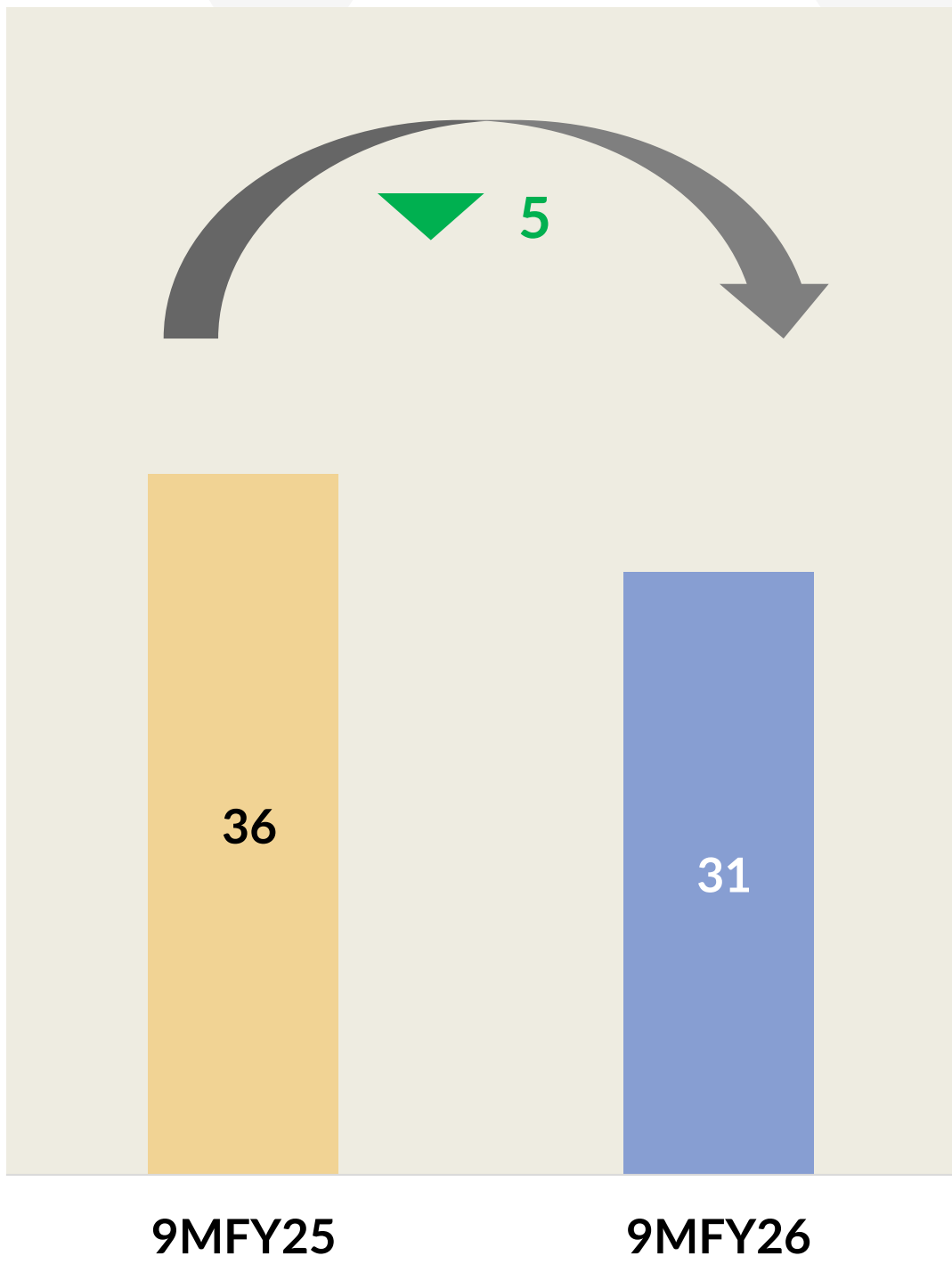
SISA



ROW

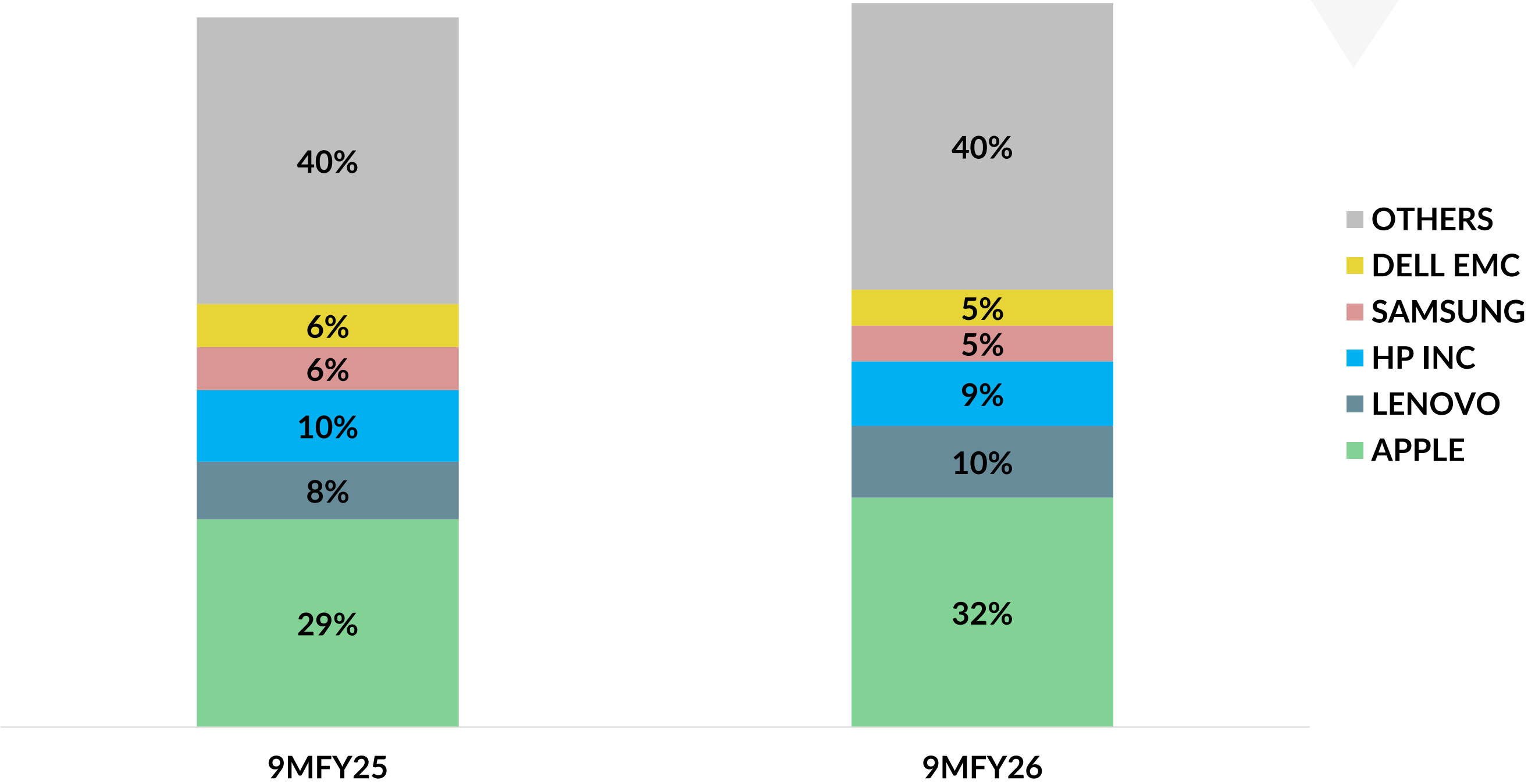


GLOBAL



# 9MFY26 Top 5 Vendors

REVENUE





# 9MFY26 Verticals Revenue

Verticals	SISA			ROW			GLOBAL		
	9MFY25	9MFY26	YoY	9MFY25	9MFY26	YoY	9MFY25	9MFY26	YoY
ESG	11,622	13,986	20%	12,329	12,828	4%	23,951	26,813	12%
TSG	8,105	8,357	3%	4,313	4,689	9%	12,418	13,046	5%
SSG	4,340	6,224	43%	5,800	8,013	38%	10,139	14,237	40%
MSG	12,131	16,083	33%	12,931	15,088	17%	25,062	31,170	24%
Renewable energy	83	67	-20%	26	5	-82%	109	71	-34%
Logistics	428	496	16%	283	297	5%	711	793	12%
Other Services	62	62	-1%	857	164	-81%	919	226	-75%

Decline in Other services due to Paynet divestment.

*Logistics & Other Services Revenue includes captive revenue*

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## Glossary:

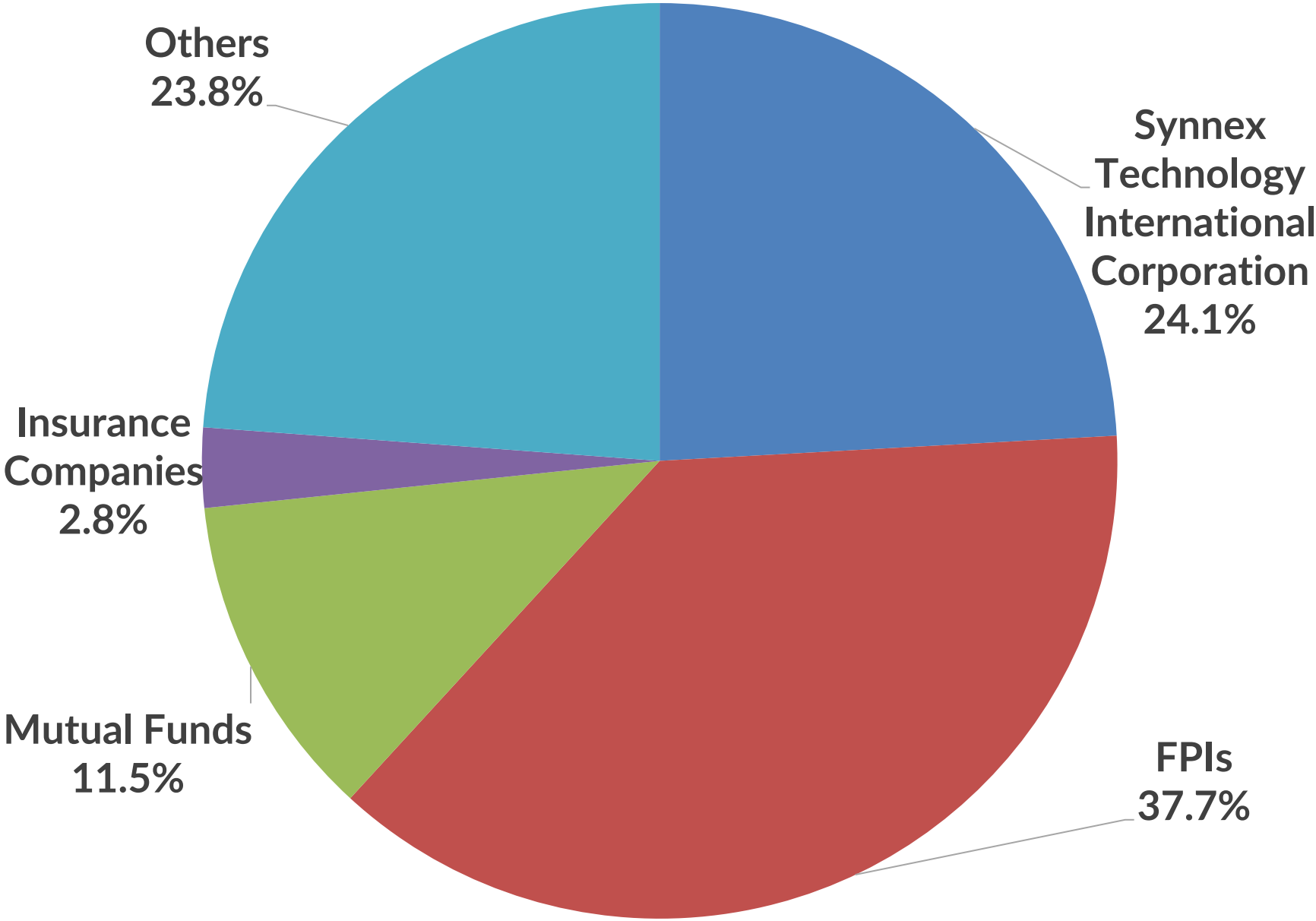
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SSG	Software Solutions Group	Cloud and Professional Services, Software Licensing & Subscription, Enterprise Security Solutions
Renewable energy	Solar	Solar Panels & Inverters
Logistics	ProConnect Supply Chain Solutions	Logistics, Warehousing, Transportation & VAS
Other Services	Ensure, Paynet & RGS	Ensure : IT Services, Paynet : Fintech (sold in Feb'25), RGS : Shared Services

# 9MFY26 Free Cash Flow Statement

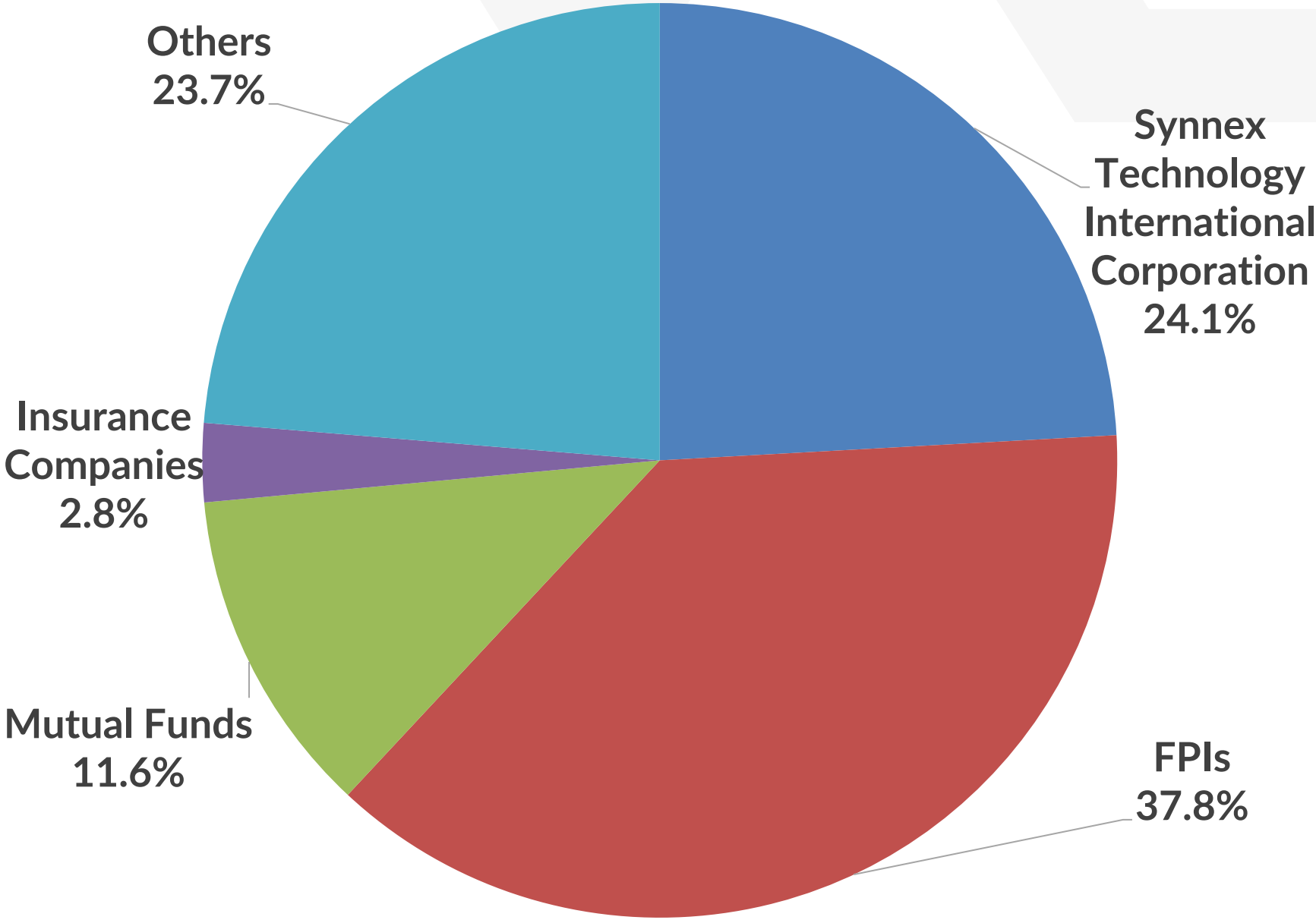
Particulars (₹ in Cr)	9MFY25	9MFY26
Profit Before Taxation	1,187	1,302
Non-cash items	146	328
Finance Cost	249	287
Changes in Working Capital	(1,107)	(345)
Direct Tax Paid	(384)	(372)
<b>Net Cash Flow from Operations</b>	<b>90</b>	<b>1,200</b>
Capex	(73)	(145)
Outflow of Finance Cost	(239)	(256)
<b>Free Cash Flow</b>	<b>(221)</b>	<b>800</b>

FCF = NCFO – Capex – Finance cost  
 Amounts may not add due to rounding

# Shareholding Pattern



Sep-2025



Dec-2025

# Investor Contacts

**Vijayshyam Acharya K**  
Compliance Officer

**Palak Agrawal**  
Head – Investor Relations

**Registered office:**

Block 3, Plathin, Redington Tower,  
Inner Ring Road, Saraswathy Nagar West, 4th Street,  
Puzhuthivakkam,  
Chennai - 600 091

<https://www.redingtongroup.com>

**CIN - L52599TN1961PLC028758**

Thank You



# CORPORATE PRESENTATION

Q3FY26





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# Redington

ABOUT US

**~5,100**

Redingtonians creating a culture of inclusion, creativity, and innovation

**75,000+**

Channel Partners

**~430**

Brands

**160**

Warehouses

**62**

Sales Offices



## Products , Service & Solutions Company

- An Emerging Markets Multinational with presence across 40 markets
- Distributing entire gamut of IT products namely Smartphone, PCs, server, storage, networking, solar, 3D printing, etc.
- Software & solutions, Cloud, Security, XaaS, Professional services



## Professionally managed, Board-governed

- A listed entity with no promoter, Chairman is Non-executive Director
- AA+/Stable long-term rating by ICRA/CRISIL
- Experienced executive Leadership team with stable middle management
- 'A' ESG Rating from MSCI



## Outstanding Financial Performance

- \$11.8bn+ company with a strong double digit-CAGR for 18 years
- Amongst the Top 10 IT distribution company in the world
- ROE # at 17% and ROCE at 21% in FY25

# Excluding profits from divestment of step-down subsidiary, Paynet

# The Making of Redington



## 1993 - 98

- Commenced IT distribution in India with HP Contract.
- Consolidated top 4 brands – HP, Epson, Seagate & Intel.
- Started **Redington Services**, the backbone of Solutions Business



## 1999 - 02

- Implementation of ERP System by JBA.
- Started the PC & Server Division for HP, Compaq, IBM & Microsoft.
- Signed-up with IBM to start Enterprise software Vertical followed by McAfee & Cisco
- **Started operations in Dubai, followed by KSA and other countries in the region.**
- CRISIL upgraded ratings as **P1+ (Degree of safety is very strong)** for short-term debt.



## 2007 - 10

- Listed in NSE and BSE of India.
- First ADC established in Chennai
- Strengthened the Mobility portfolio with BlackBerry Smartphones in India and Nokia in the Gulf Region.
- **#1 Distributor** in India award 2008 by DataQuest.
- Signup with Apple for MAC business.

## 2003 - 06

- Strategic investment by Synnex with 36% equity.
- **Investment by PE Fund Chrys Capital with 11% equity.**
- Forayed into the Mobility Business with Motorola.
- Commenced Operations in Africa – Nigeria & Kenya.
- Redington joins the **\$1Bn Club**.
- Started HP Indigo Business.





## 2011 - 14

- Bought 49% stake in Arena – Turkey in 2012.
- ADC started in MEA.
- Spread across Africa with Operations in more than 18 countries.
- Standard Chartered Equity invests 11% stake.
- Started Supply Chain Business with ProConnect, a fully owned subsidiary.
- Microsoft Cloud portfolio imbibed – setup platform for future cloud business with AWS, Cisco and others.
- Signed up for Apple iPhone business.

## 2019 - 22

- Classified by SEBI as a “LISTED ENTITY” with no promoters.
- Acquisition of Brightstar in Turkey.
- Incorporation of RedServe (Captive BPO)
- Launch of E-Commerce platform: [redingtononline.com](http://redingtononline.com)
- Expansion of Mobility Portfolio into Android with Google Pixel, Motorola and Nothing.
- New Corporate & Registered office Inauguration.
- Achieved the \$1Bn market cap.

## 2015 - 18

- Launch of Cloud Portal, our first e-commerce platform for all cloud products.
- Evolved from a promoter led to a board-governed and professionally managed organization.
- Acquisition of 70% stake in Turkey based Linkplus.
- Crossed the \$5Bn revenue mark.

## 2023 - 25

- India’s No 1 Distributor by VAR India.
- ISO 27001 Certification.
- Most Preferred Workplace 2023
- Awarded LinkedIn Top Companies in India 2024.
- Redington Tower in Chennai gets LEEDS Platinum certified.
- Software & Solutions business crossed \$1bn mark
- Ranked 31st among India's Most Sustainable Companies by Business World
- Divested Paynet, our home-grown Fintech step-down subsidiary
- Transfer of Vodafone Contract by Arena



# Core Values



- Being open, honest and direct in our dealings
- Being transparent with our communications and actions

**Uncompromising Integrity**



- Fostering a culture of inclusion
- Ensuring fairness and dignity for all

**Respect & Trust**



- Best customer experience for the customer
- Keeping customer as the center of our business's philosophy, operations, or ideas

**Customer Centricity**



- High levels of ownership and commitment
- Innovative, flexible and open to new ideas

**Strive for Excellence**

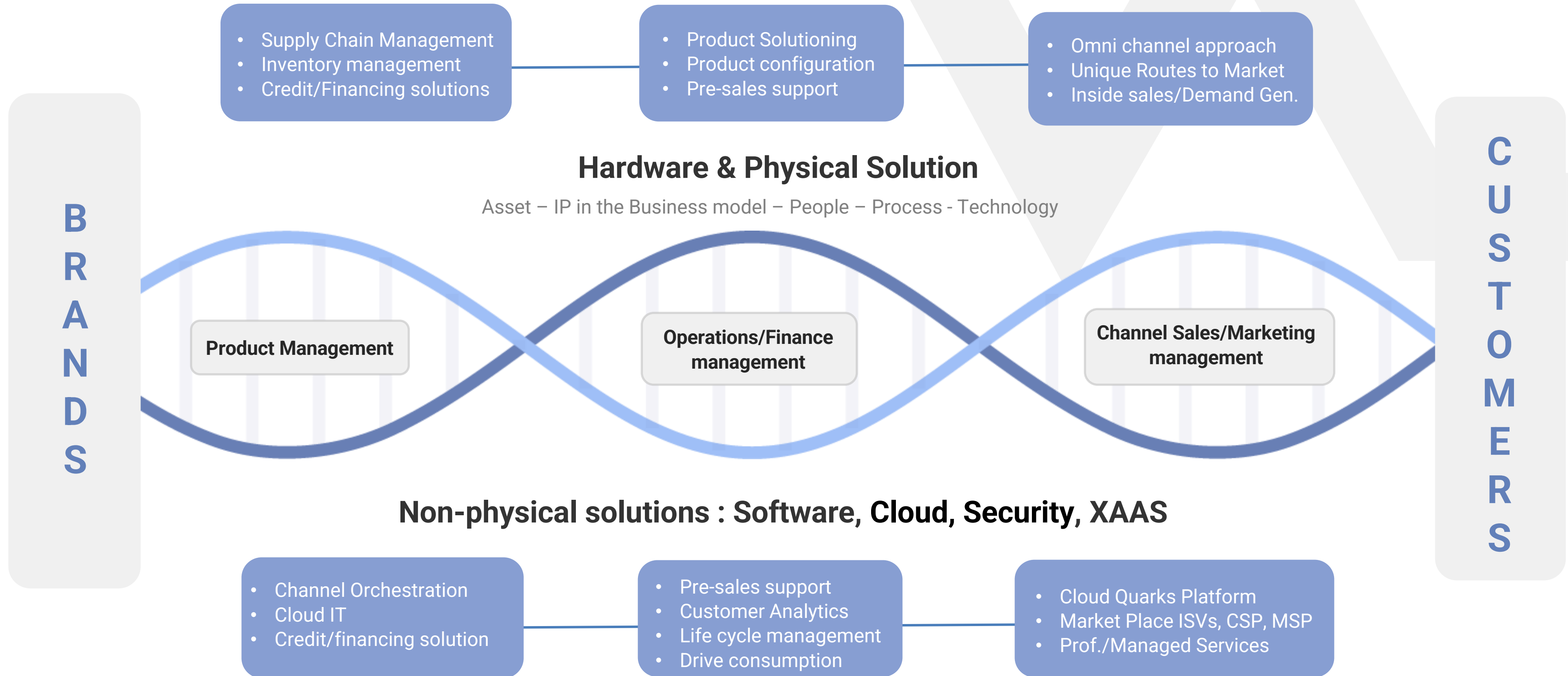


- Individual contribution key to our success
- Ensure effective collaboration

**Results through Teamwork**



# Enabling Technology Adoption : Our DNA & value added



# Portfolio



## End Point Solutions Group

PCs, Laptops, Desktops, All-in-Ones, Printers, Consumables & Accessories



## Technology Solutions Group

Networking, Server, and Storage, Power & Collab



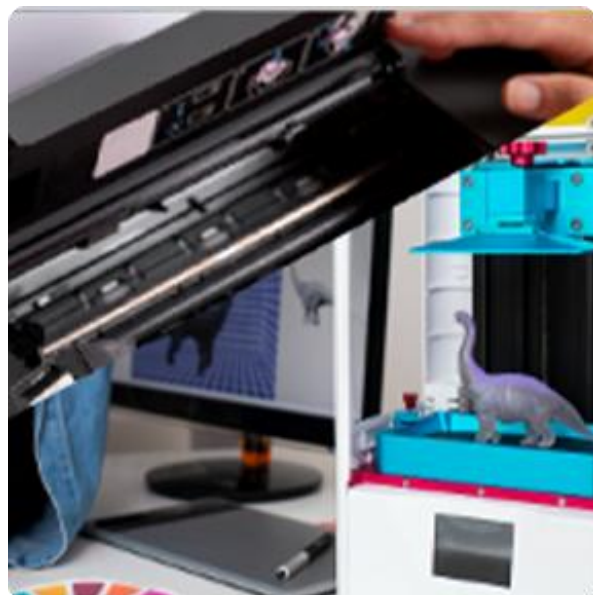
## Mobility Solutions Group

Smartphones



## Software Solutions Group

Cloud and Professional Services, Software Licensing & Subscription, Enterprise Security Solutions



## Digital Printing

2D & 3D Printing



## Solar

Solar Green Energy Products & Services



## ProConnect

Logistics, Warehousing, VAS & Transportation



## Ensure Services

Warranty services, Infrastructure Managed Services

# Brand Collaboration

EnviablE Partnerships with  
~430 brands





# Presence

Global Footprint

#1 - #2

Across All Markets

40

Markets Served

32

In Country Presence

- Turkey, Africa, Egypt, CIS (TAEC)
- India & Middle East
- South Asia and South-East Asia



Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

# Route to Market

Channel partners



## Commercial/Enterprise IT

- System Integrators
- Corporate Resellers
- Cloud Partners & Providers
- ISVs
- Service Providers

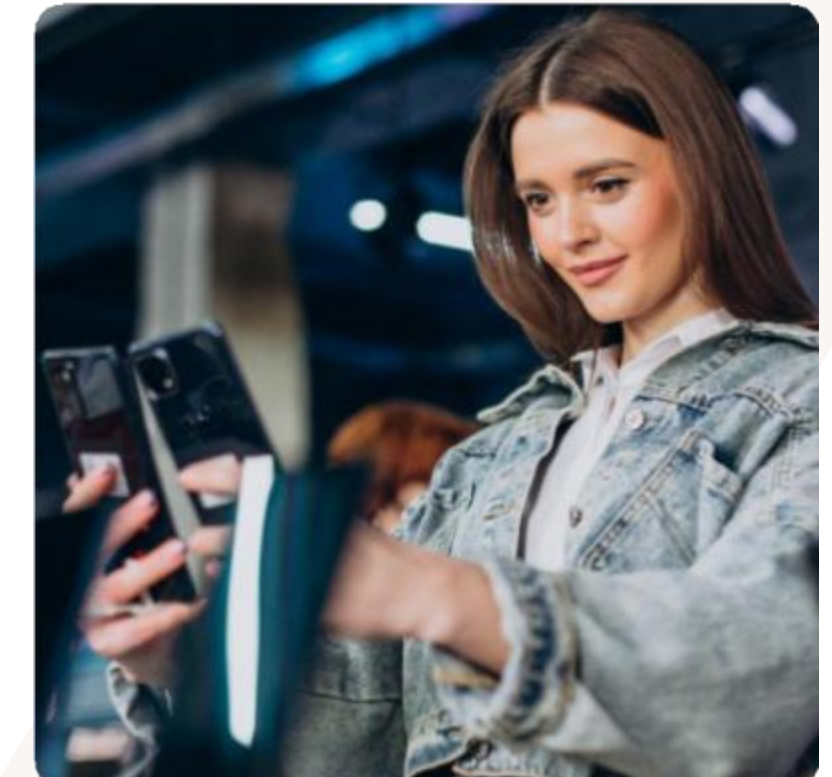
TSG, SSG, ESG



## Consumer IT

- Large Format Retailers
- Hypermarkets
- E-tailers
- Marketplace Players
- Independent Retailers

ESG & MSG



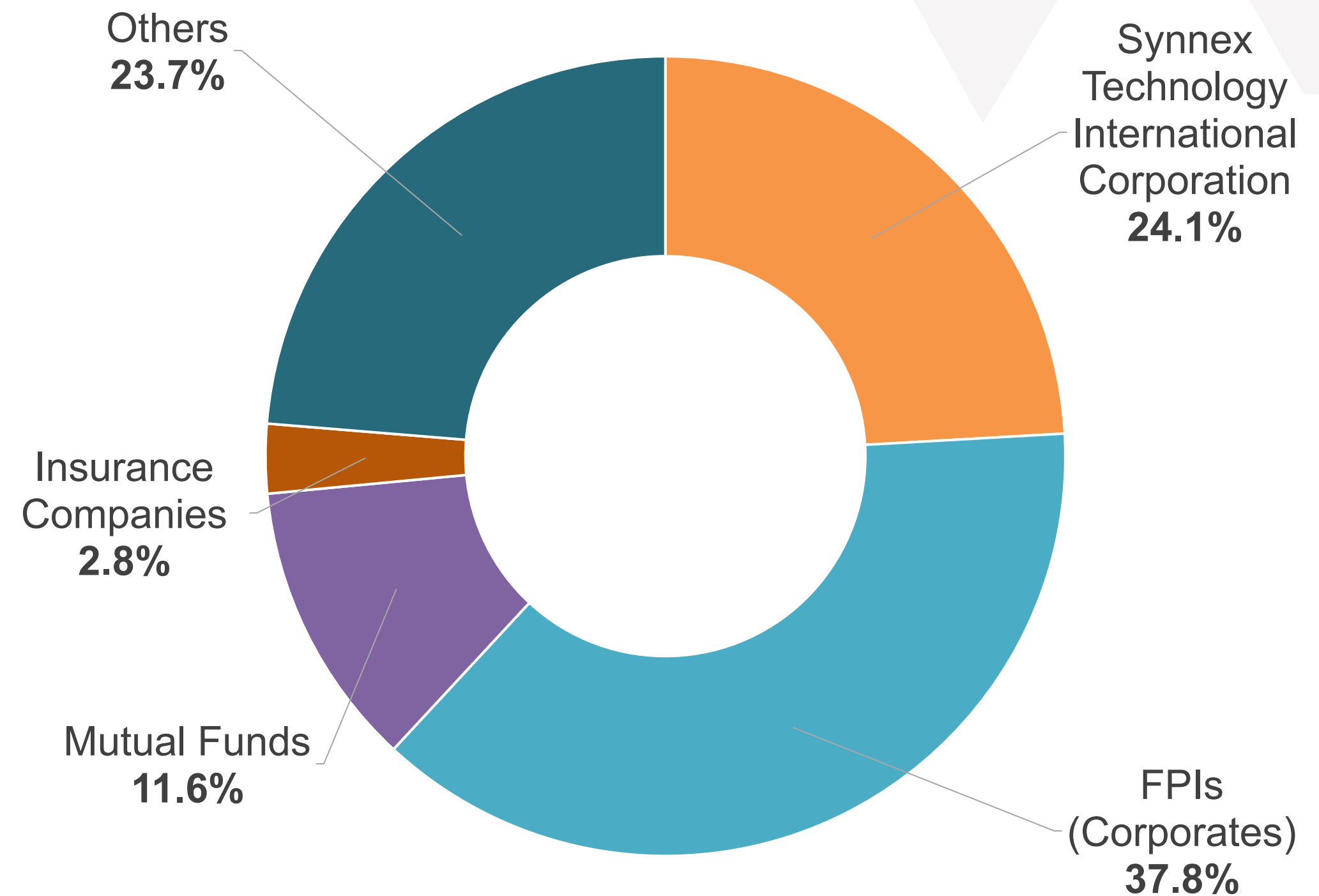
## Mobility

- Large Format Retailers
- Exclusive Brand Stores
- Hypermarkets
- E-tailers
- Marketplace Players
- Telecom Channels
- Corporate Resellers
- Independent Retailers

# Shareholders



Shareholding date:  
31 December 2025





# Board of Directors



**Professor J. Ramachandran**  
Chairman & Non Executive  
Director



**Anita P Belani**  
Independent Director



**B. Ramaratnam**  
Independent Director



**Tu, Shu-Chyuan**  
Non Executive Director



**V S Hariharan**  
Managing Director & Group CEO



**Sudip Nandy**  
Independent Director



**S.V. Krishnan**  
Finance Director



**Chen, Yi-Ju**  
Non Executive Director

# Leadership

## Leadership Team

Experienced & Diverse

## Middle Management

Long Tenure & Domain expertise



**Ramesh Natarajan**  
CEO, India & Middle East



**Vijay Swaminathan**  
Global Chief Human Resource Officer



**Viswanath Pallasena**  
CEO, Emerging Business



**V. S. Hariharan**  
Managing Director & Group CEO



**Serkan Çelik**  
CEO, Turkey, Africa, Egypt & CIS



**Serkan Kutlu**  
Global Chief Strategy Officer



**Vijay Raghavan**  
CEO, ProConnect



**S V Krishnan**  
Finance Director



**Cem Borhan**  
CEO, Southeast & South Asia



**Deepak Puligadda**  
Global Chief Technology Officer



**R Venkatesh**  
Global Chief Sustainability Officer



**Sayantan Dev**  
Global Head, Software Solution Group



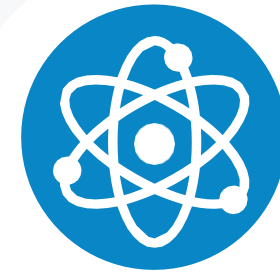
**Puneet Chadha**  
Global Chief Marketing Officer



**Srinivasababu Vellanki**  
CEO, Redserv Global

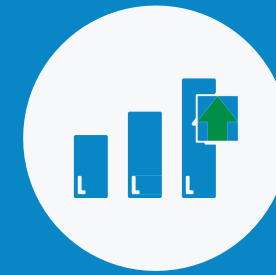


# Corporate Strategy



## Sustainable Profitable Core

Maintaining leadership position across geographies, while sustaining healthy business returns via operational efficiency and focused investment to profitable spaces.



## Accelerate Business Growth

Faster adoption of subscription and consumption business, enhanced by professional services.

Localized approach for expansion in growth geographies.



## Route to market Transformation

Segmented approach that enables high-touch coverage for large partners serving enterprise, mid-market and consumer.

Ensuring efficient reach to long tail partners through low-touch and digital platforms.



## Power of "One Redington"

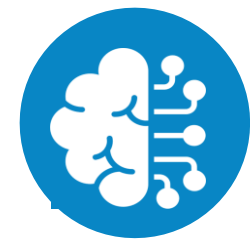
Engaging our ecosystem by co-creating distinctive initiatives and leveraging them globally as our best practices.

Re-investing profits for future, build best customer access RTMs, efficient tech platforms, and adapting to evolving business models.

# Key Technology Trend



Hybrid  
Cloud



Artificial  
Intelligence



Cyber  
Security



Software



Sustainability  
Tech

## Technology Trends

GROWTH CAGR% 2024-32

**INDIA**  
21%

**MEA**  
20%

**INDIA**  
29%

**MEA**  
40%

**INDIA**  
17%

**MEA**  
17%

**INDIA**  
13%

**MEA**  
15%

**INDIA**  
29%

**MEA**  
26%

## What it means for Redington

Building a diverse product portfolio catering to hybrid cloud requirements

Enhancing support for cloud migration and hybrid infrastructure management

Forging alliances with AI technology providers to deliver cutting-edge solutions to customers

Providing specialized technical support for AI implementation and troubleshooting

Partnering with leading cybersecurity vendors to deliver integrated security solutions

Scaling up the Managed Security Services Practice (MSSP)

Software contribution in ICT Distribution Industry grew from **12% to 24%** in last two years (2022-24)

Re-aligning org & ops model for Software led business growth.  
*Current contribution of software in Redington >15%*

Expanding product catalog to include sustainable tech solutions

Establishing partnerships for responsible disposal and e-recycling

2025

Global IT spend growth  
9.8% \$5.6 Tn



India  
11.1% \$161.5Bn



MEA  
7.4% \$230.7Bn




# Biz Model Trends

## Business Model Trends


 **Subscription Model**  
Product to Services

## What it means for Redington


- Focusing on life-cycle management and expand service offerings for long-term customer success
- Leveraging on technology to embrace recurring revenue models: invest in new cloud platform, build an ISV ecosystem enabling the cloud marketplace

 **Work Location**  
Hybrid work Model

- Offering technology solutions for seamless collaboration in hybrid environments
- Invest in digital tools to enhance connectivity and efficiency in hybrid workspaces

 **Circular Economy**  
Circulate Products and Material

- Implementing reverse logistics for efficient product return and recycling
- Promoting reuse and refurbishment to minimize environmental footprint
- Managing disposition of e-waste & support EPR\* policies for OEMs

 **BOP Affordability**  
Product for low Income earners

- Forging partnerships to develop cost effective solutions and building new route to markets to serve in low-income
- Offering financing options to make products accessible to a wider audience

# Approach towards ESG

## Our Sustainability Strategy



1100 MW

Solar Capacity created in India

19 MT

Successfully diverted e-waste from landfills through responsible collection and recycling efforts

Safely Managed hazardous substances and recovered materials from obsolete electronics, reducing contamination risks and supporting a circular economy

3%

Renewable energy (2.5X Y-o-Y increase)

19%

Reduction in emissions intensity tCO2 e /Million \$ (Scope 1 & Scope 2)

3%

Reduction in water consumption

81%

Global Employee Engagement Score

25%

Women representation on Board

38%

Independence in Board composition

100%

Oversight of ESG risks and implementation plan through ESG Committee

100%

Training completion on ABAC

80%

Trade vendors ESG aligned

1,00,000+

Beneficiaries from CSR projects undertaken during FY24-25

31st

Ranked among 250 Most Sustainable Companies in Inaugural IMSC listing by Business World

1,40,000+

hours of Skill training through COLTE in partnership with the Government through Logistics Skill Council, an NGO set-up by the National Skill Development Corporation (NSDC)

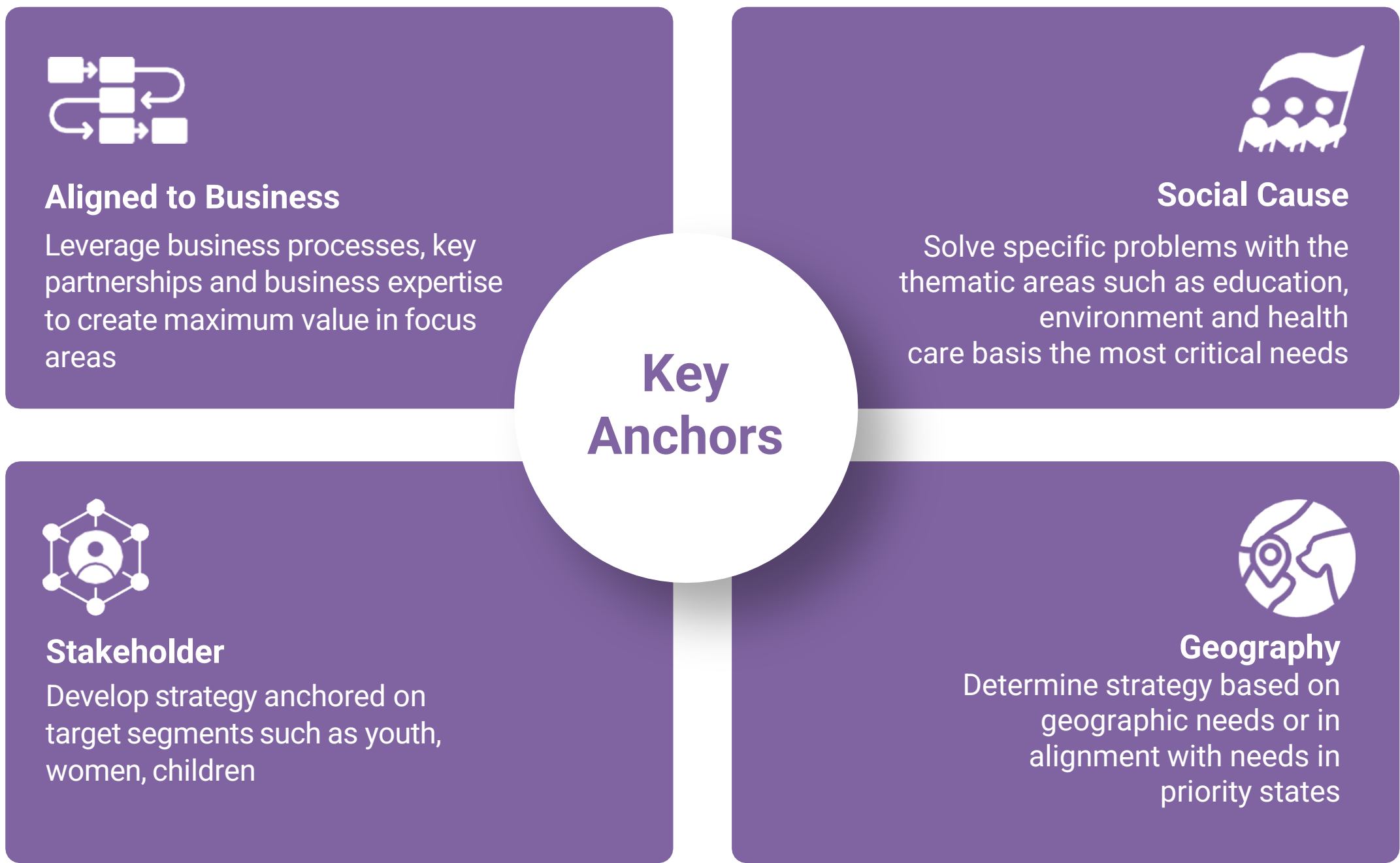
### Our ESG Credentials





# Approach towards CSR

REDINGTON FOUNDATION



## Our Portfolio with Breadth and Depth of Programmers



**Skill to Employ**  
Skilling programmes in logistics & supply chain management, IT/ITeS/Emerging Technology training programmes, Solar Skill Training programs



**Educate to Empower**  
Digital inclusion through education programmes, scholarships, behavioral change on health & sanitation, promotion of art & culture

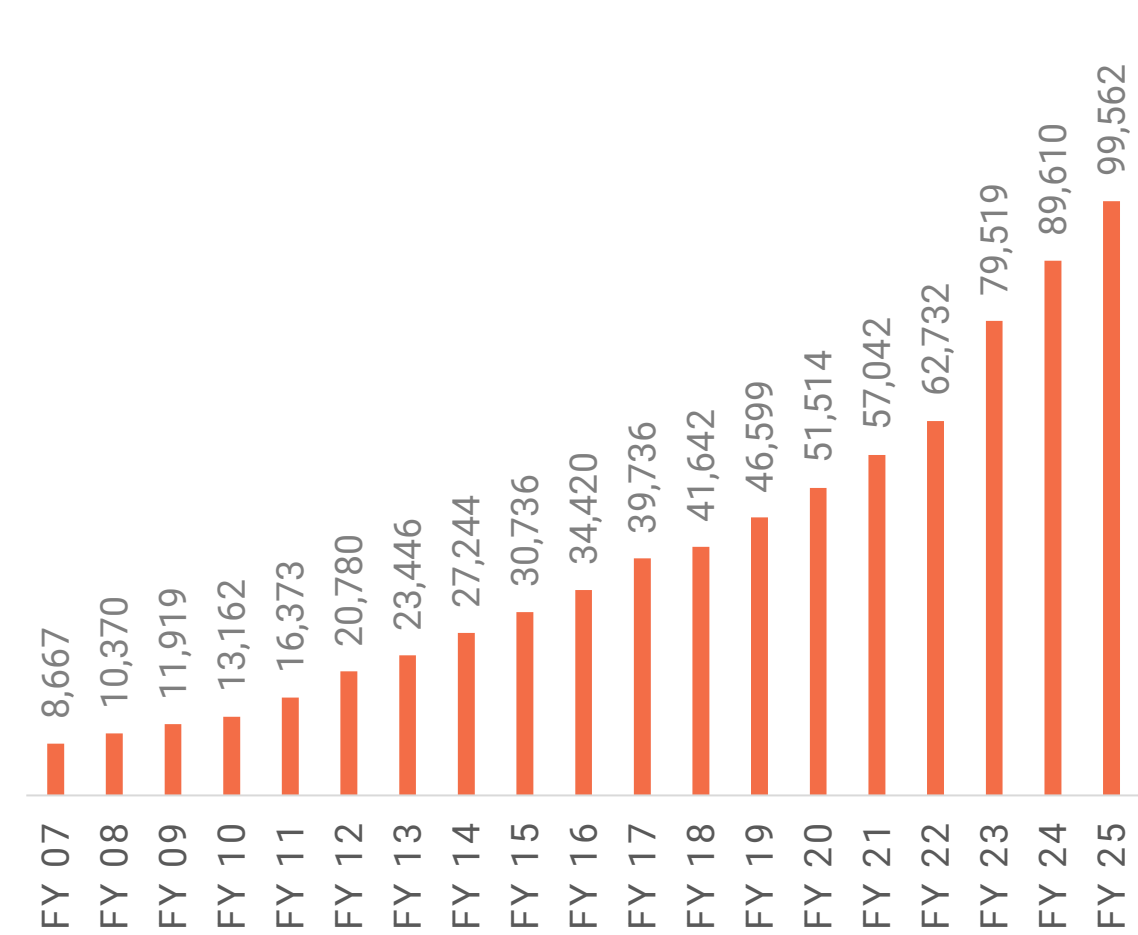


**Community Development**  
Social progress through environmental programmes, preventive healthcare interventions, integrated village development programmes, need-based interventions aligned to disaster relief, etc.

# Performance Since listing

Revenue

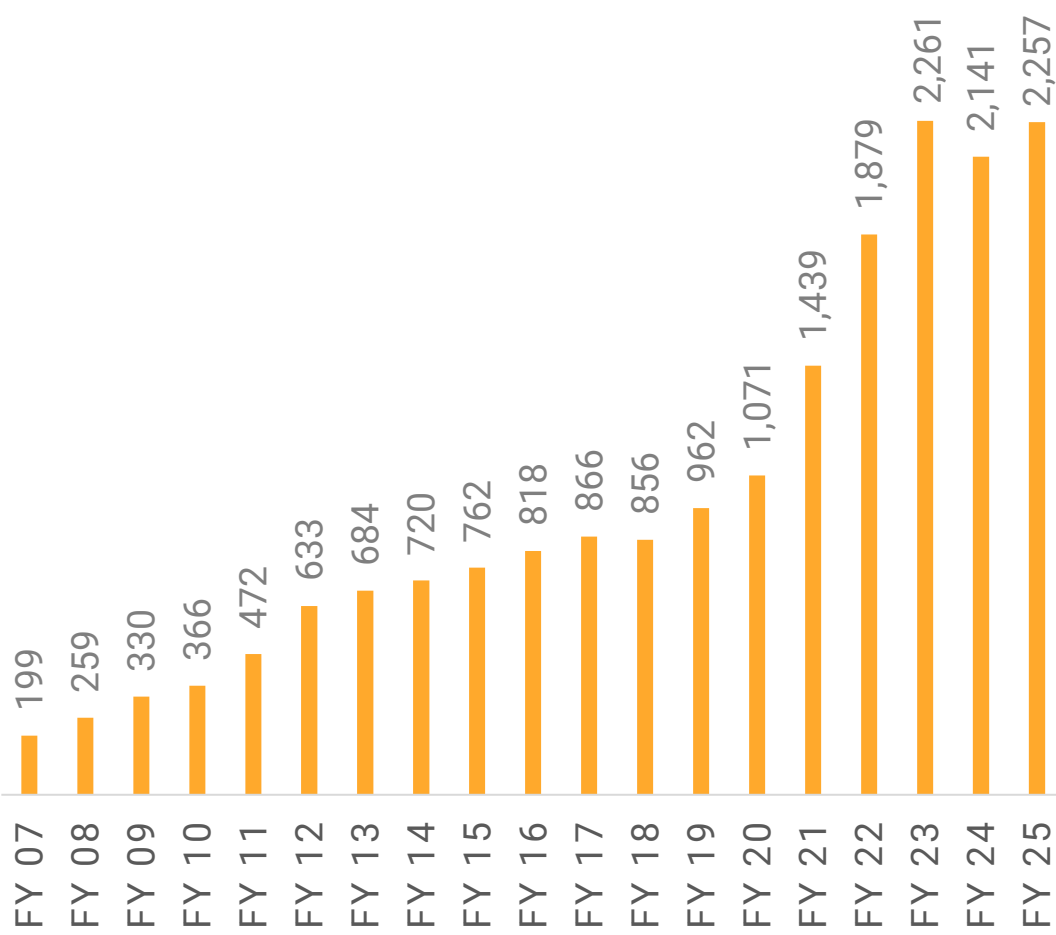
CAGR 15%



₹ in Cr.

EBITDA

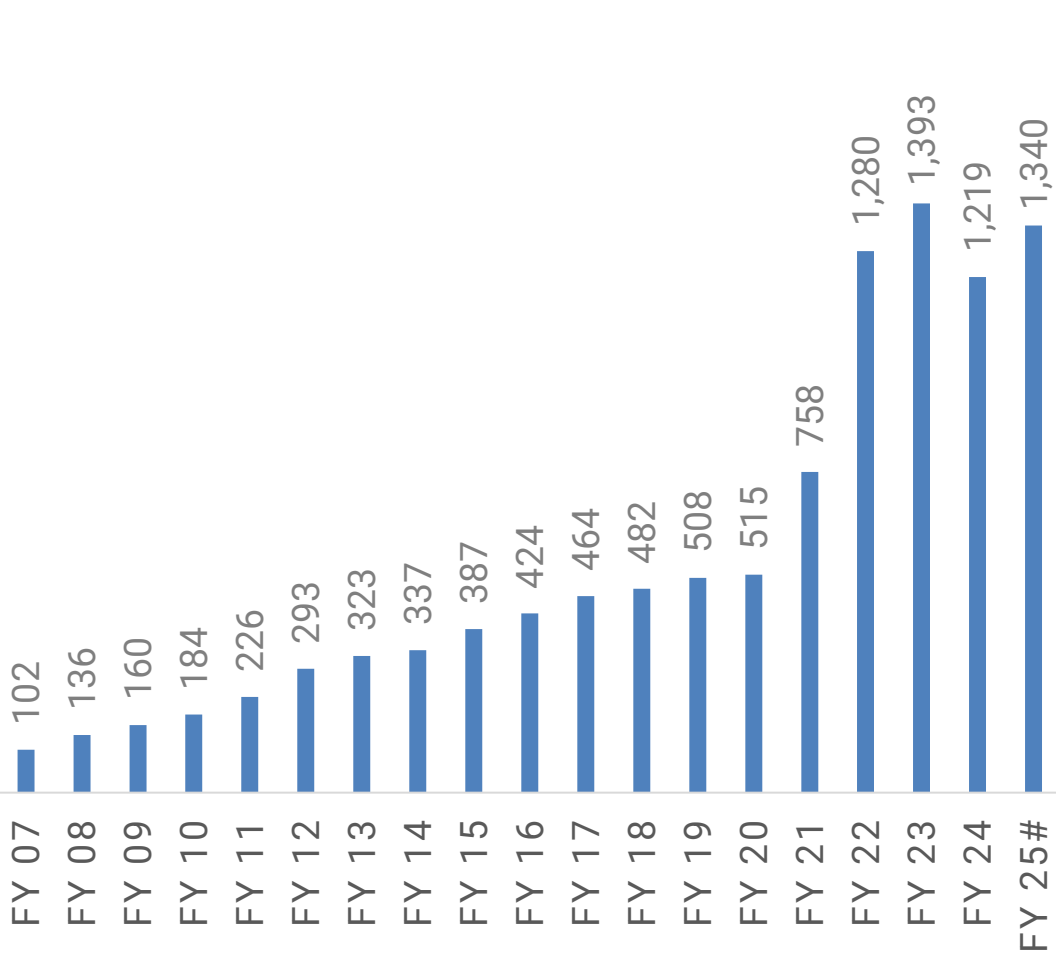
CAGR 14%



₹ in Cr.

PAT\*

CAGR 15%



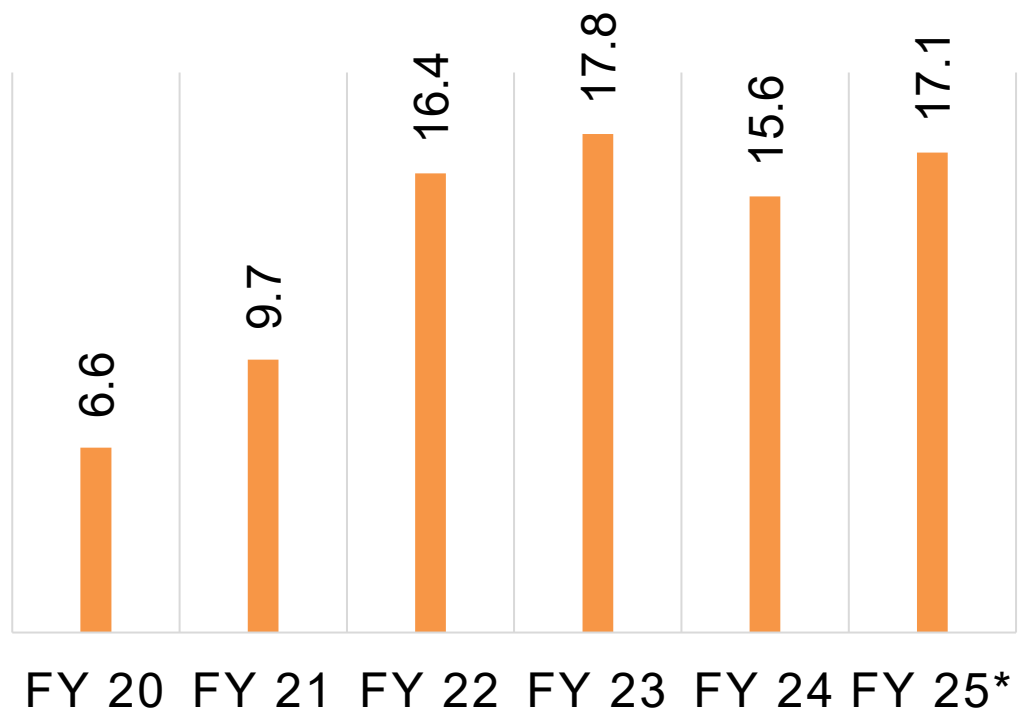
₹ in Cr.

FY25 Revenue \$11.8 Bn  
\* after minority interest  
# Excluding profits from divestment of step-down subsidiary, Paynet

# Shareholder Value Creation

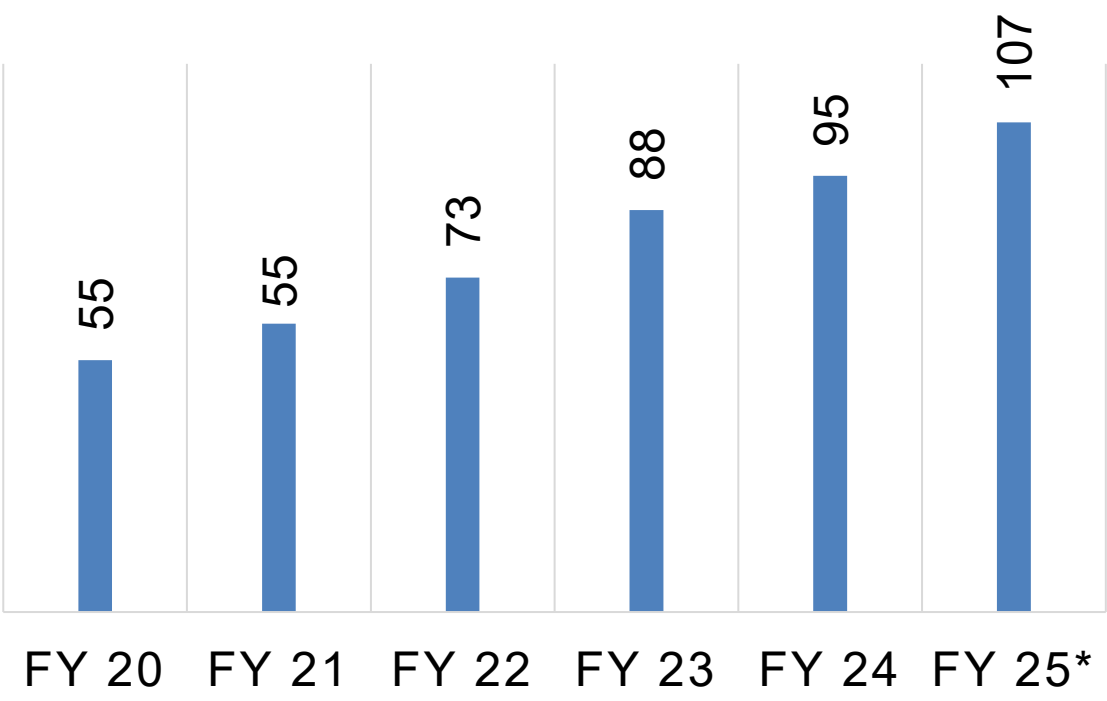
EPS

CAGR 21%



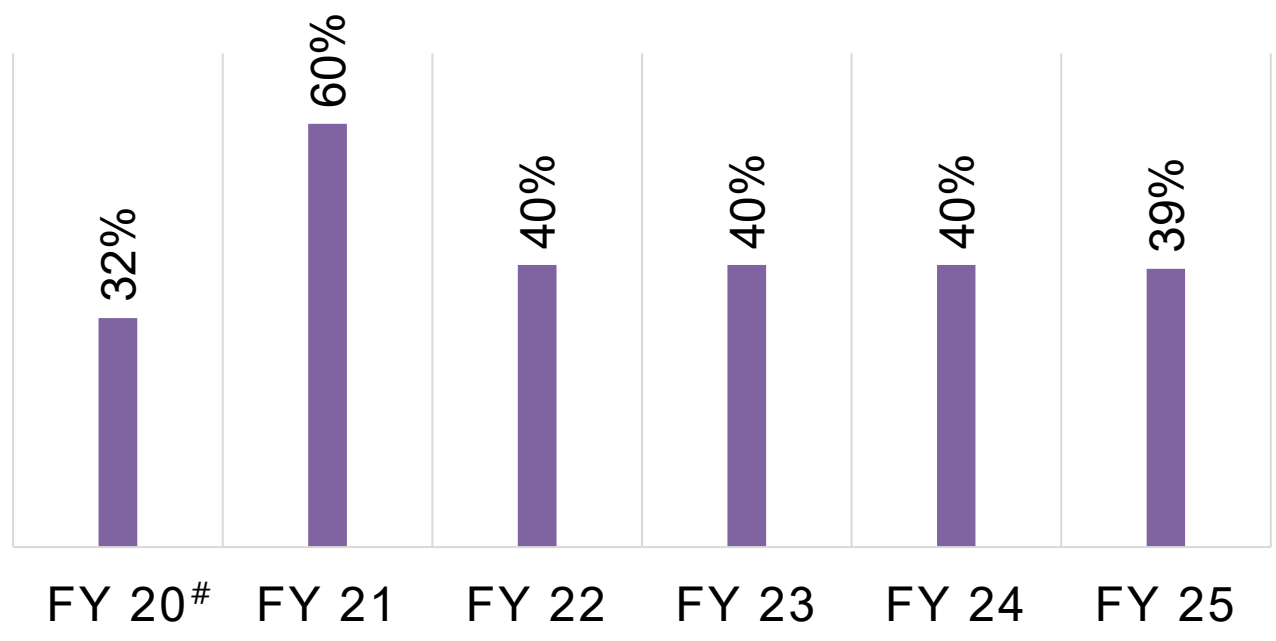
Book Value/Share

CAGR 14%

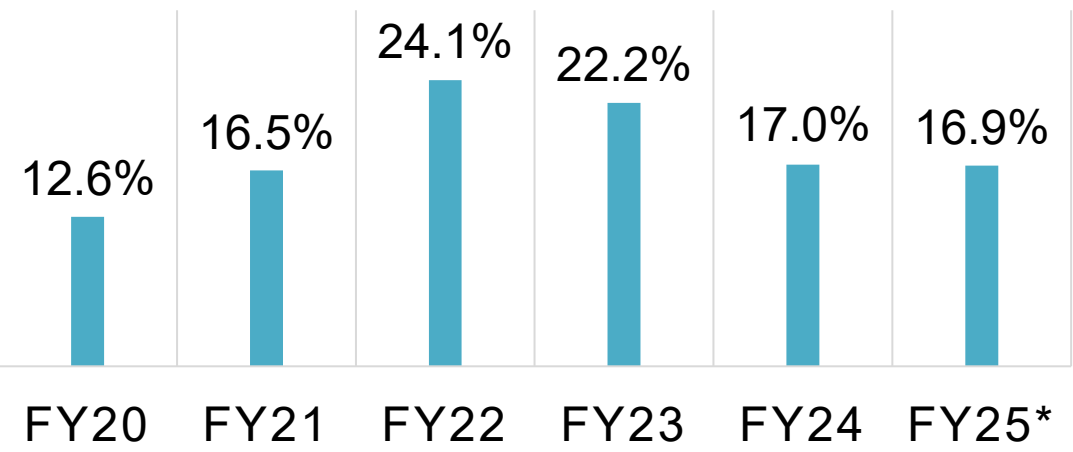


Shareholder Payout<sup>#</sup>

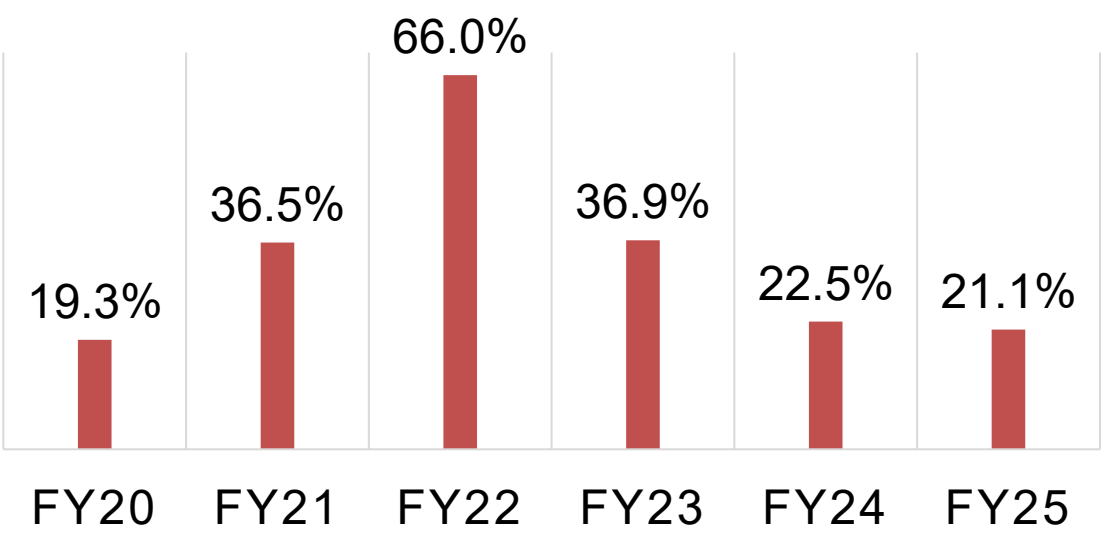
~42% of profit earned



ROE



ROCE



<sup>#</sup> Including Buyback  
<sup>\*</sup> Excluding profits from divestment of step-down subsidiary, Paynet

# Q3 FY26 Performance Snapshot

Revenue

16%



Q3 FY26 ₹30,959 Cr.  
Q3 FY25 ₹26,764 Cr.

EBITDA

2%



Q3 FY26 ₹663 Cr.  
Q3 FY25 ₹651 Cr.

PAT

9%



Q3 FY26 ₹436 Cr.  
Q3 FY25 ₹400 Cr.

Net Debt - Equity

Q3 FY26 0.08x  
Q3 FY25 0.22x

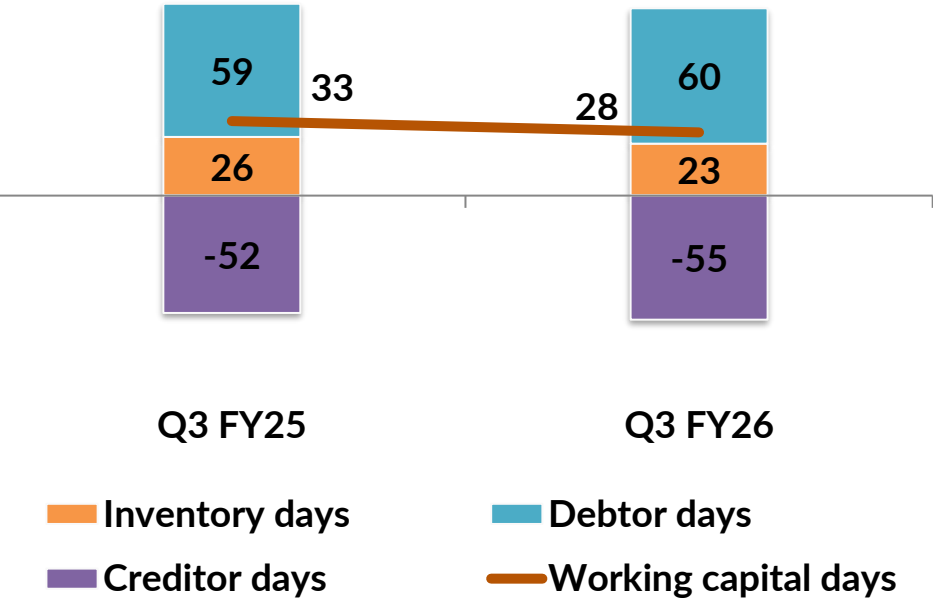
ROE

Q3 FY26 18.8%  
Q3 FY25 20.5%

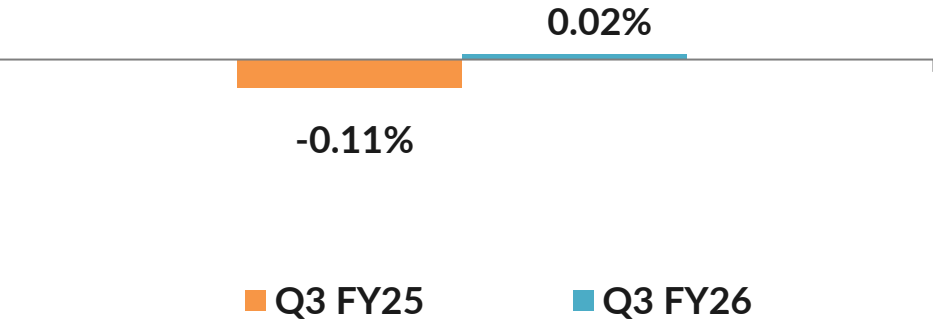
ROCE

Q3 FY26 22.1%  
Q3 FY25 26.7%

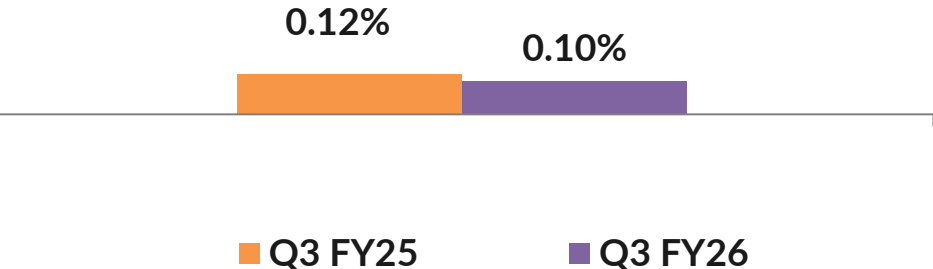
## WC Components (days of sale)



## Inventory Charge (% of sale)

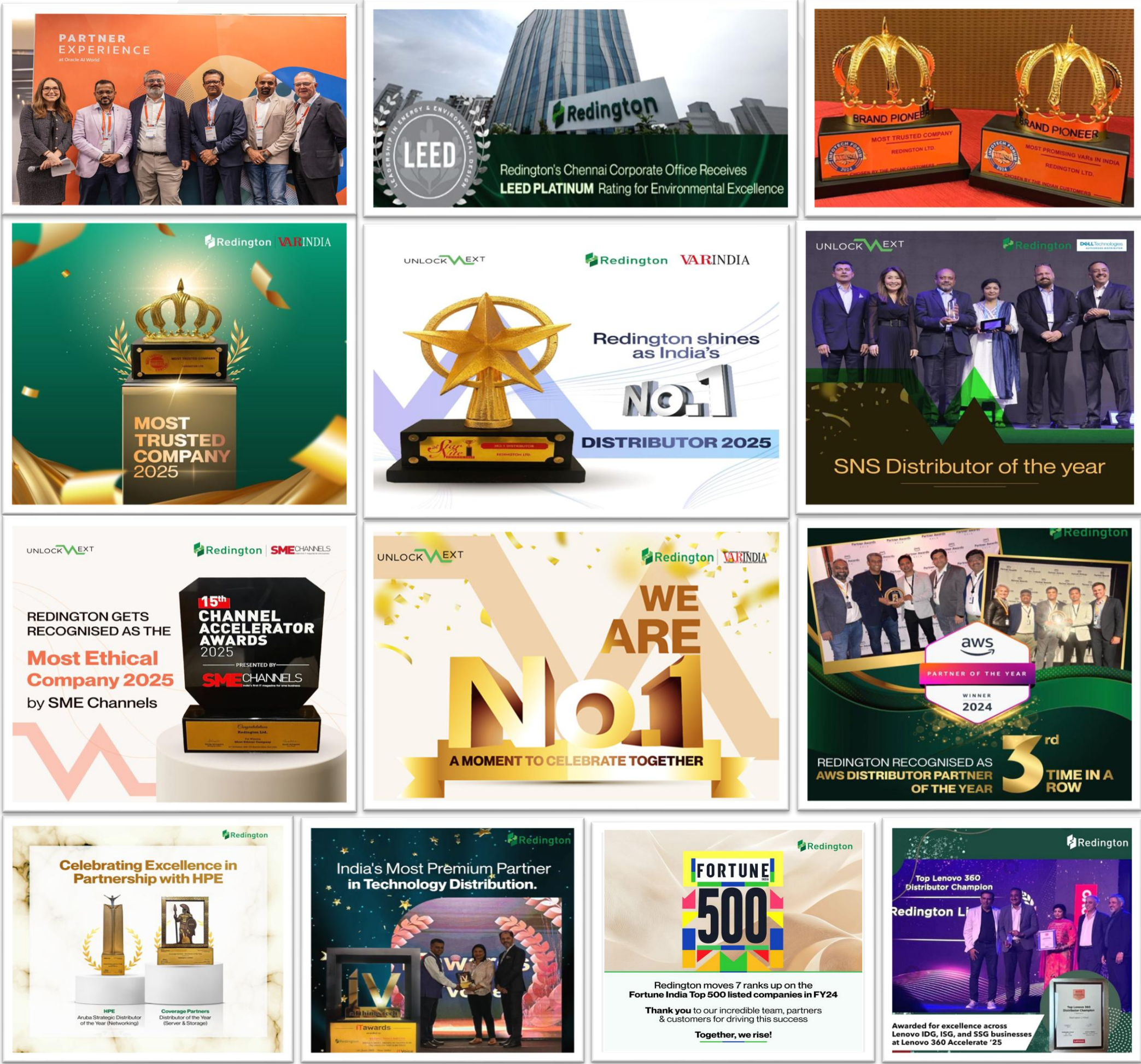


## AR Provision (% of sale)





# Awards





# Thank You

