

Ref No: AWL/SECT/2026-27/37

July 30, 2026

BSE Limited

Floor 25, P J Towers,
Dalal Street,
Mumbai – 400 001

Scrip Code: 543458

National Stock Exchange of India Limited

Exchange Plaza,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400 051

Scrip Code: AWL

Dear Sir/ Madam,

Sub: Press Release/ Media Release- Standalone and Consolidated Unaudited Financial Results for the quarter ended June 30, 2026.

In continuation to our letter of today's date on Standalone and Consolidated Unaudited Financial Results for the quarter ended June 30, 2026, please find attached herewith a copy of media release being issued by the Company in this regard.

The Standalone and Consolidated Unaudited Financial Results for the quarter ended June 30, 2026, approved by the Board of Directors and media release thereon will also be available on the Company's website – www.awl.in.

Kindly take the same on records.

Thanking you,
Yours faithfully,

For, AWL Agri Business Limited
(Formerly known as Adani Wilmar Limited)

Darshil Lakhia
Company Secretary
Memb. No: A20217

Ahmedabad, 30th July 2026

Press Release

Financial Results for the Quarter ended 30th June 2026

AWL reports strong Q1 FY27 results with robust profitability

Operating EBITDA up 34% YoY

PAT up 48% YoY

Strong execution across businesses drives profitable growth; Food & FMCG continues to scale, Alternate Channels and Quick Commerce maintain strong momentum

Key Highlights

- **Consolidated Revenue grew 18% YoY, with 7% Underlying Volume Growth (UVG)**
- **Operating EBITDA grew 34% YoY to INR 693 Crore**
- **Profit After Tax (PAT) up 48% YoY to INR 351 Crore**
- **Food & FMCG Revenue crossed INR 1,700 Crore, growing 22% YoY, while Segment EBITDA crossed ~INR 100 Crore**
- **Growth across channels:**
 - **Alternate Channels (E-commerce, Quick Commerce & Modern Trade) grew 27% YoY, with LTM revenues crossing INR 5,600 Crore**
 - **Quick Commerce grew 56% YoY, significantly outpacing overall market growth**
 - **HoReCa business grew 30% YoY**
 - **Branded Exports volumes doubled during the quarter**

AWL Agri Business Limited ("AWL"), one of India's leading Food FMCG companies, today announced its financial results for the quarter ended June 30, 2026.

The Company delivered another quarter of broad-based profitable growth, reflecting continued progress on its strategy of Building India's Trusted Food Platform. Consolidated Revenue grew 18% YoY to INR 20,048 Crore, supported by healthy underlying volume growth of 7% YoY. Operating EBITDA grew by 34% YoY to INR 693 Crore, while Profit After Tax grew 48% YoY to

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INR 351 Crore, reflecting stronger execution across businesses, disciplined cost management, improving product mix and healthy contribution from all business segments.

The quarter was marked by sustained momentum in the Food & FMCG business, robust profitability in Edible Oil despite a dynamic commodity environment, and healthy earnings contribution from Industry Essentials. Alternate Channels continued to significantly outperform general trade, with Quick Commerce further strengthening its position as an important growth engine for the Company's oil & food portfolio.

Commenting on the performance, Mr. Shrikant Kanhere, MD & CEO, AWL Agri Business Limited (formerly Adani Wilmar Limited), said:

“We have delivered yet another quarter of strong financial performance, with broad-based growth and robust profitability, reflecting the continued execution of our strategy to build a large, trusted Food FMCG platform. We delivered this performance through disciplined execution, a favorable business mix and the strength of our integrated operating model.

Food & FMCG continues to be the primary growth driver for the Company, supported by sustained momentum across our core categories, expanding distribution and increasing consumer preference for branded packaged foods. We are equally encouraged by the rapid growth of Alternate Channels, particularly Quick Commerce, which is emerging as an important growth engine for our food business.

Going forward, our priorities remain clear - strengthening our food portfolio, improving distribution productivity, scaling future-ready channels and driving profitable growth. We remain confident that these strategic priorities will enable us to sustain the growth momentum in our Food & FMCG business while continuing to enhance the quality of earnings and create long-term value for all our stakeholders.”

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Segment Update

Food & FMCG

Food & FMCG continued its strong growth trajectory during the quarter, clocking revenue of INR 1,726 Crore, a 22% YoY growth. The segment also delivered INR 100+ Crore EBITDA, maintaining moderate profitability despite continued investments behind brands, trade promotions and distribution expansion.

Growth remained broad-based across the portfolio, with Rice once again emerging as the fastest-growing category, recording more than 40% YoY growth, reflecting the benefits of strategic initiatives undertaken over the past few quarters. Core staples including Wheat Flour, Pulses, Besan, Poha and other packaged food categories also continued to witness healthy consumer demand and distribution-led growth.

Other Food & FMCG categories such as soya nuggets, poha, sugar, soaps, biryani kit, etc. also continued to gain meaningful scale, with double digit growth.

Edible Oils

The Edible Oil business delivered 2% YoY volume growth during the quarter, while maintaining robust profitability despite continued volatility in global edible oil markets.

The segment witnessed temporary channel destocking during the quarter amid fluctuations in global edible oil prices. However, underlying consumer demand remained resilient.

Strong execution, improved pricing discipline, better ability to pass through input cost movements and continued premiumization across select markets supported healthy profitability during the quarter.

Industry Essentials

Industry Essentials continued to deliver healthy growth and robust profitability during the quarter, with volume growing 13% YoY and revenue increasing 28% YoY.

The Oleochemicals & Specialty Chemicals business, which contributes around 40% of the segment's revenue, recorded double-digit growth while sustaining high single digit EBITDA margins.

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The Company continues to strengthen its presence in specialty and value-added applications across diverse end-use industries and remains focused on progressively increasing the contribution of Oleochemicals & Specialty Chemicals within the Industry Essentials portfolio. To support this strategy, the Company is also expanding its oleochemicals manufacturing capacity in Southern India, which is expected to further strengthen its value-added product portfolio and long-term growth prospects.

Channel Update

GTM & Distribution Update

The Company continued to strengthen its distribution network during the year, with the direct retail universe expanding by more than 100,000 outlets on a YoY basis.

Sequential outlet additions remained largely stable during the quarter as the Company is increasingly focused on improving distribution productivity, throughput across existing outlets and enhancing the quality and depth of distribution.

Rural town coverage remained strong at more than 63,000 towns, reinforcing the Company's extensive pan-India distribution footprint and deep rural reach.

Alternate Channels

Alternate Channels (E-commerce, Quick Commerce & Modern Trade) continued to significantly outperform general trade, growing 27% YoY during the quarter. On a Last Twelve Months (LTM) basis, revenues from Alternate Channels crossed INR 5,600+ Crore, underlining the increasing strategic importance of these channels within the Company's growth agenda.

Quick Commerce remained the fastest-growing channel, registering 56% YoY growth. Continued investments in digitization, technology, data analytics and channel-specific execution capabilities have enabled the Company to meaningfully strengthen its presence across this rapidly evolving ecosystem.

Other Channels

- **HoReCa:** The HoReCa business delivered 30% YoY growth during the quarter, supported by stronger customer off-take, improved execution, expansion into newer towns and continued addition of channel partners and distributors.
- **Branded Exports:** Branded Exports too continued to scale rapidly, with volumes doubling during the quarter. Growth was supported by accelerated distribution expansion across

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international markets, deeper market activation initiatives and onboarding of new distribution partners across key geographies, reinforcing the Company's growing global food franchise amongst Indian diaspora abroad.

Update on Subsidiaries

GD Foods (Sauces & Condiments business)

GD Foods continued its strong growth trajectory during the quarter, with revenue growth of 23% YoY, supported by healthy growth across both General Trade and Alternate Channels. Continued distribution expansion, stronger execution and improving brand visibility are helping the business strengthen its presence across key packaged food categories.

Omkar Chemicals (specialty chemicals business)

Omkar Chemicals reported double-digit volume growth during the quarter. In Q1 FY27, revenues grew by 41% YoY, with underlying volume growth of 18%, reflecting strong scale-up and improved operating performance.

Note:

Operating EBITDA = Normalized EBITDA – Other Income

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About AWL Agri Business Ltd. (formerly known as Adani Wilmar Ltd.)

AWL Agri Business Ltd. (formerly Adani Wilmar Limited) is one of India's largest Food & FMCG companies, offering a diverse portfolio of essential kitchen staples, including edible oils, wheat flour, rice, pulses, and sugar. AWL through its brands, including flagship brand - Fortune, commands the trust of more than 135 million households, reaching to every 1 in 3 Indian families. With 24 manufacturing facilities across 11 states, including India's largest single-location refinery in Mundra (5,000 tons per day capacity), AWL ensures seamless production and distribution across the country. Its extensive supply chain, supported by 110+ stock points, over 10,000 distributors and sub-distributors, along with a retail network of 2.6 million outlets, guarantees widespread accessibility across urban and rural India.

Beyond serving retail consumers, AWL also caters the HoReCa and institutional consumers, with staple food products, specialized bakery and Lauric fats, Castor Oil derivatives, Oleochemicals, and value-added Soya products. Its advanced castor oil facilities produce pharmaceutical-grade, and low-moisture castor oil, catering to global markets. Additionally, AWL has expanded into the Home & Personal Care (HPC) segment, offering soaps, handwashes, and multipurpose cleaners, further strengthening its product offerings.

For more information, please visit Website - www.awl.in

For media queries, please contact: Priya Agarwal | priya.agarwal@awl.in

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