

Antony Waste Handling Cell Limited

CIN: L90001MH2001PLC130485



Ref.: AW/COMP/SE/2026-27/40

Date: August 11, 2026

To,
Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai – 400001

To,
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C-1,
Block G, Bandra-Kurla Complex,
Bandra (E), Mumbai - 400051

Scrip Code: 543254

Symbol: AWHCL

Dear Madam/Sir,

Sub. : Investor Presentation

Ref. : Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations")

With reference to the captioned subject and in continuation to our letter having reference no. AW/COMP/SE/2026-27/38 dated August 10, 2026, please find enclosed Investor Presentation with regard to the announcement of the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended June 30, 2026 ("Financial Results").

The Investor Presentation is available on the website of the Company i.e. <https://www.antony-waste.com/investors/financial/>

This is for your information and records please.

Thanking You,

Yours faithfully,
For and on behalf of
ANTONY WASTE HANDLING CELL LIMITED

HARSHADA RANE
COMPANY SECRETARY & COMPLIANCE OFFICER
A34268

Enc. a/a



Antony Waste Handling Cell Limited Q1FY27 Investor Presentation

Safe Harbor

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This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

Q1FY27 Highlights

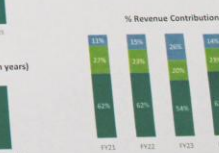
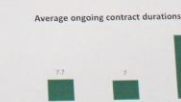
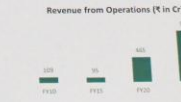
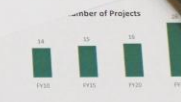
27.8	31.3	Reserves & Surplus	144.7	141.1
31.2	31.3	Non-Controlling Interest		
30.8	1.6		434.9	382.1
258.4	117.4			
9.0	218.3	Non-Current Liabilities		
		Financial Liabilities	307.1	261.4
57.0	47.7	(i) Borrowings	28.4	12
214.0	194.8	(ii) Lease Liabilities	87.0	80.4
56.1	45.4	Provisions	12.4	20.0
8.3	9.5	Deferred Tax Liabilities	308.8	278.5
22.9	36.7	Current Liabilities		
405.8	365.4	Financial Liabilities	107.4	80.4
0.0	0.1	(i) Borrowings	3.9	2.4
		(ii) Lease Liabilities	98.0	92.4
261.9	216.4	(iii) Trade Payables	57.3	64.7
70.9	51.5	Other Current Liabilities	9.9	9.8
16.0	21.5	Income Tax Liabilities	10.2	6.1
53.4	66.6	Provisions	24.9	13.0
8.5	9.3		1,482.0	1,258.4
1,482.0	1,258.4	Total Equity & Liabilities		

Solutions



- Municipal Waste Collection and Transportation
- Mechanised and Non-Mechanised Sweeping
- Waste Processing & Treatment
- Waste to Energy
- Construction and Demolition Waste Management
- Comprehensive Hygiene Solutions for all Spaces

- Operational de-risking
Projects diversified across activities
- Partly hedged for major costs
Tipping Fees with built-in escalations
- Limited, counter-party risk
Targeting municipalities with stable financials
- Financial viability internally
established hurdle rate for bidding



Key Updates

1

~1.40 MMT

Waste Managed*
Q1FY27

4

~20 Mn+ Units

Green Units generated through PCMC
WTE Plant
Q1FY27

2

~40,000 Tonnes

Sale of Refuse Derived Fuel
Q1FY27

5

~2,780+ Tonnes

Avoided tonnes of Co₂e
Q1FY27

3

~6,000 Tonnes

Sale of Compost
Q1FY27

6

~8,310+ Hours

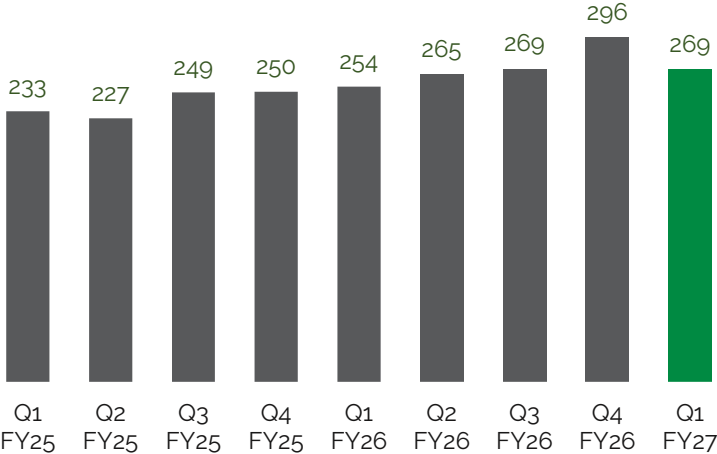
Training Provided
Q1FY27

* Tonnage handled by the C&T business excludes projects billed based on fixed shifts, trips, or household counts.

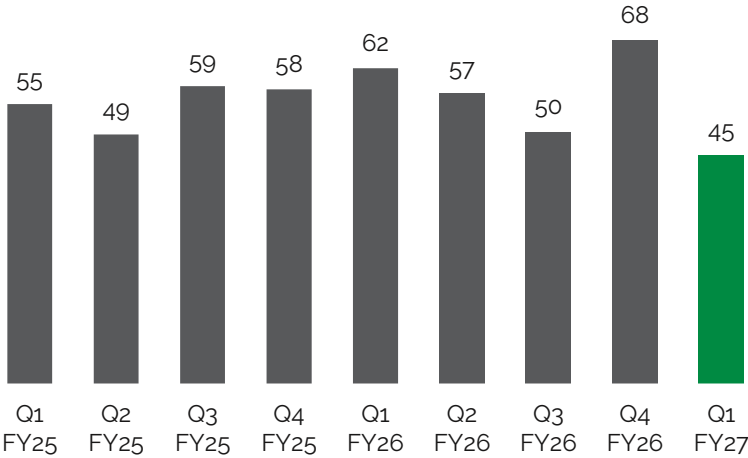
Quarterly Highlights



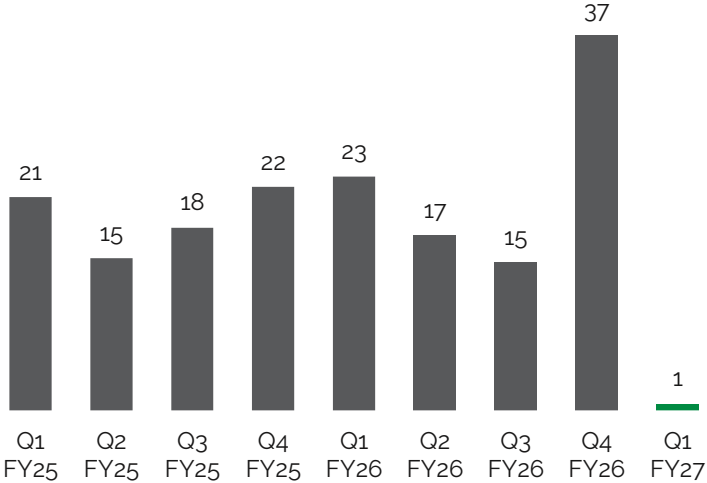
Total Revenue
(₹ in Cr)



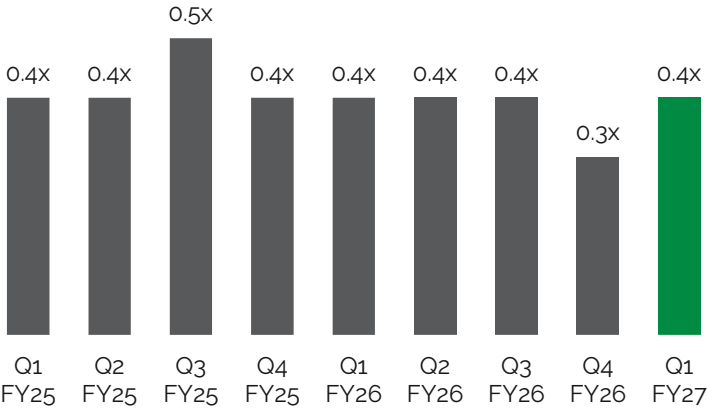
EBITDA
(₹ in Cr)



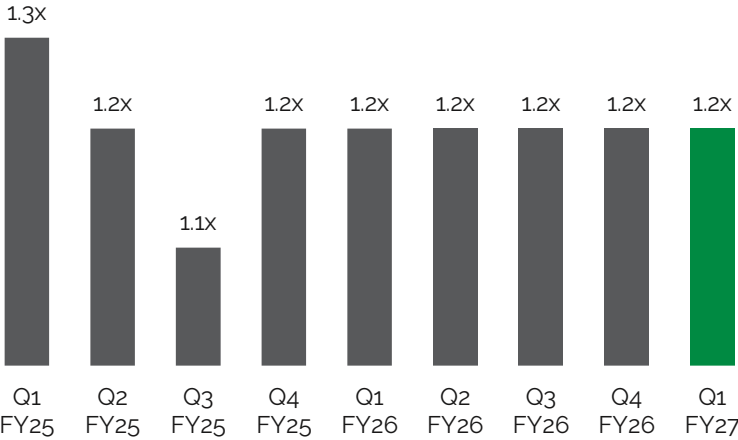
PAT after excluding exceptional item
(₹ in Cr)



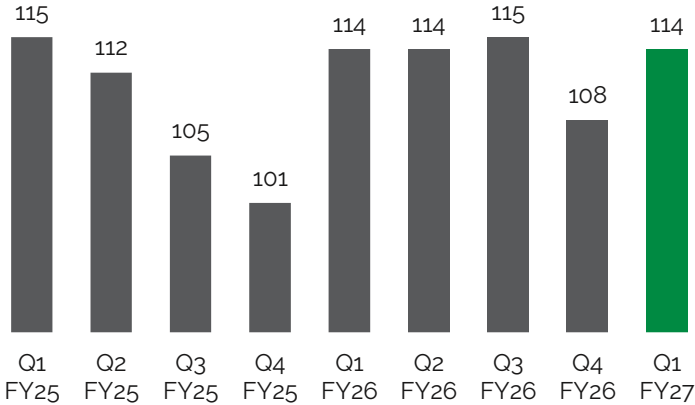
Net Debt/Equity



Current Ratio



Debtor Days



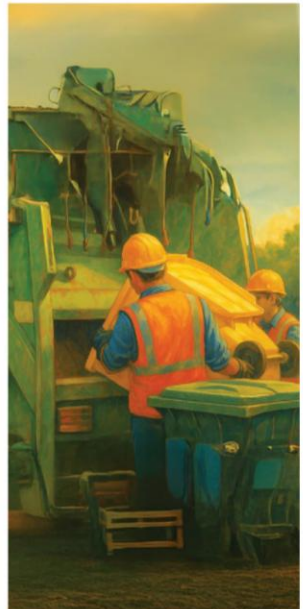
Consolidated Profit & Loss Statement

Profit and Loss (₹ in Cr)	Q1FY27	Q1FY26	Y-o-Y
Revenue from MSW C&T	166.3	151.4	10%
Revenue from MSW Processing	74.7	72.2	3%
Revenue from other operating income	19.1	22.4	(14%)
Total Operating Revenue	260.1	246.0	6%
Contract & Others	8.7	8.4	
Total Revenue	268.8	254.4	6%
Employee Cost	91.1	77.3	
Project Expenses	0.8	1.2	
Other Expenses	131.9	113.7	
EBITDA	45.0	62.1	(27%)
EBITDA Margin	16.8%	24.4%	
Depreciation	22.3	20.6	
EBIT	22.8	41.5	(45%)
EBIT Margin	8.5%	16.3%	
Finance Cost	21.4	15.9	
Profit before Tax	1.3	25.6	(95%)
Profit before Tax Margin	0.5%	10.1%	
Tax	0.6	2.7	
PAT	0.7	23.0	(97%)
PAT Margin %	0.3%	9.0%	
Less: PAT for Non-controlling interest	0.0	5.2	
PAT for Owners of the Company	0.8	17.8	(96%)
EPS	0.27	6.27	

Who We Are



Our Sustainability Commitments

A Accountability We own our impact. Every action we take—from collection to disposal—is tracked, measured and transparently managed to ensure environmental responsibility. Relevant Capital Natural, Social and Relationship 	N Neutrality We are committed to achieving carbon neutrality by implementing sustainable technologies and compensating for our emissions. We ensure that our operations contribute to a healthy and balanced ecosystem. Relevant Capital Natural and Intellectual 	T Transparency We maintain open dialogue with clients, communities and regulators. Our processes are transparent; our data is accessible and our commitments are visible. Relevant Capital Social and Relationship, Intellectual 	O Optimization We continuously refine our logistics, recycling methods and resource recovery systems to reduce waste and maximise efficiency. Relevant Capital Manufactured and Intellectual 	N Nurture We nurture sustainable habits in society by educating communities, supporting eco-friendly initiatives and empowering our workforce. Relevant Capital Social and Relationship, Human 	Y Yield We direct our focus at generating measurable outcomes—cleaner cities, reduced landfill utilisation and augmented recycling rates. Relevant Capital Financial, Natural, Manufactured 
	W Waste Reduction We prioritise reducing waste at the source by raising awareness and nurturing collaboration with industries, households and other waste generators, ensuring a collective effort towards sustainable waste management. Relevant Capital Natural, Social and Relationship 	A Awareness We promote environmental awareness through campaigns, workshops and digital outreach to establish a culture of sustainability. Relevant Capital Natural, Social and Relationship 	S Safety We place the highest priority on safety in waste management by adhering to strict protocols, providing sustained training for our staff and integrating best practices to protect our employees, communities and the environment at every stage of our operations. Relevant Capital Human, Social and Relationship 	T Technology We leverage smart technology integration to monitor, manage and modernise waste handling processes. Relevant Capital Intellectual, Manufactured 	E Efficiency We provide top-tier services while conserving resources, ensuring both fiscal efficiency and a strong commitment to environmental sustainability. Relevant Capital Financial, Natural, Manufactured 

Committed to Sustainability with Growth



Operational Excellence

Operates Largest

Single location waste processing plant in Asia

~227 million+ Green Units⁽¹⁾

Since inception of the project till June 2026

25+

Municipal Corps & conglomerate worked, since inception

~24.01 mmt

MSW managed since inception of the projects⁽²⁾

~90%

Processing of waste generated in Mumbai

10 States

(Projects executed till date)

~2,639

Vehicle fleet⁽²⁾

10,946

Full-time employees⁽²⁾



Leading

Player in SWM Industry



25 Years of
Operational Excellence



4.82 Mn+

Household & other Establishments
Served Everyday



40+

Completed & On-going projects

Strong Financial Performance

₹ 1,084 cr.

Revenue
FY26

₹ 92 cr.

Net Profit
FY26

0.3X

Net Debt / Equity
FY26

CARE BBB+; Stable
LT Bank Facility

CARE A3+
ST Bank Facility

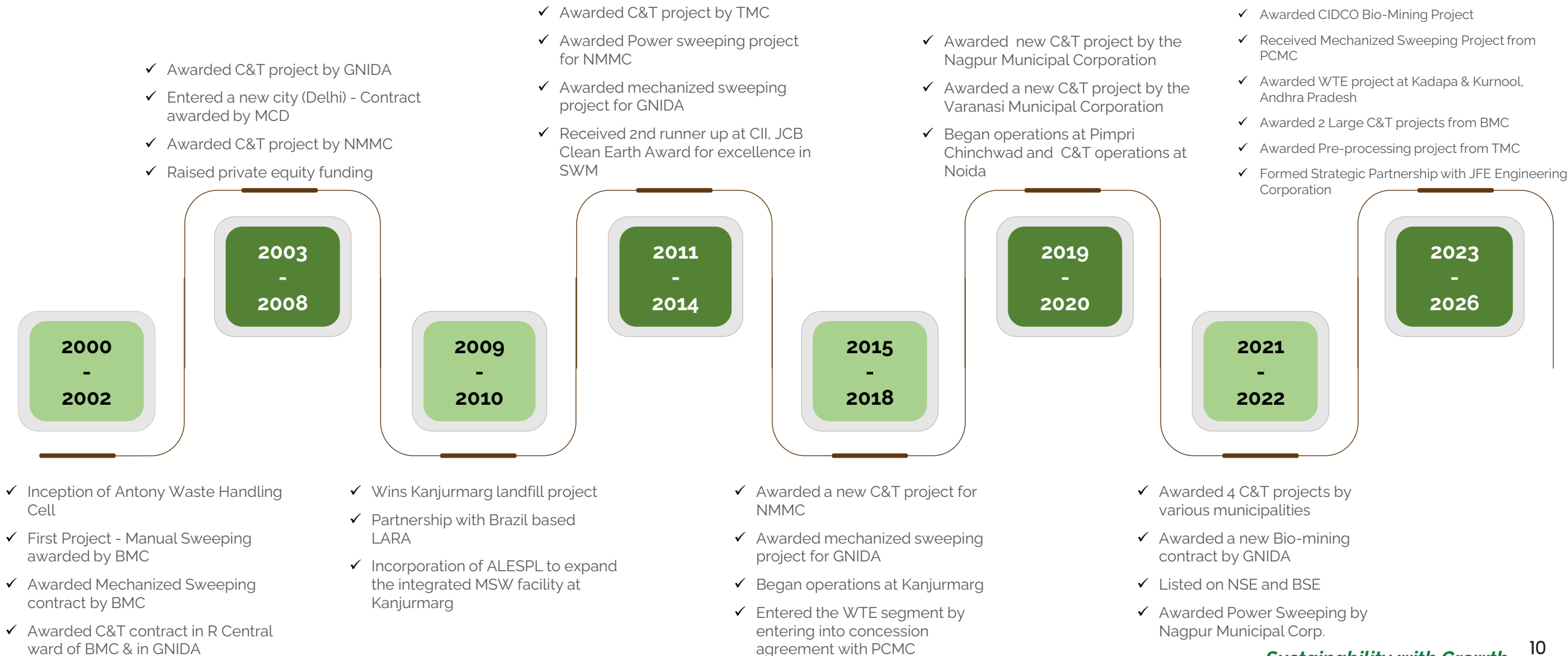
Credit Rating

(1) Power Generation in Pimpri Chinchwad

(2) As on 30th June 2026

Note: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Over 25 years of Journey



Our Waste Management Solutions



End-to-end waste management capabilities...



1 Door to Door collection

Involves collection of over 8,330 tonnes of MSW per day, from households, commercial establishments, institutions, public places, and other urban sources



2 Transportation

Our operations are supported by a fleet of over 2,600 specialized vehicles, integrated with advanced technology to ensure optimal transportation of MSW



3 Segregation

We facilitate segregation of waste into organic, recyclable, and inert categories, supported by infrastructure capable of handling over 5,000 tonnes daily



4 Construction and Management of Landfills

At our Kanjurmarg facility in Mumbai, we operate one of Asia's largest bio-reactor landfills, currently managing approximately 6,000 tonnes per day



5 Resource Recovery

We channel recyclables to processing partners and supply over 1.77 lakh tonnes of RDF, during FY26, to cement companies, as a sustainable alternative to fossil fuels



6 Composting

Over 15,500 tonnes of high-quality compost derived from organic waste have been sold in FY26, supporting environmental sustainability and enhancing soil health



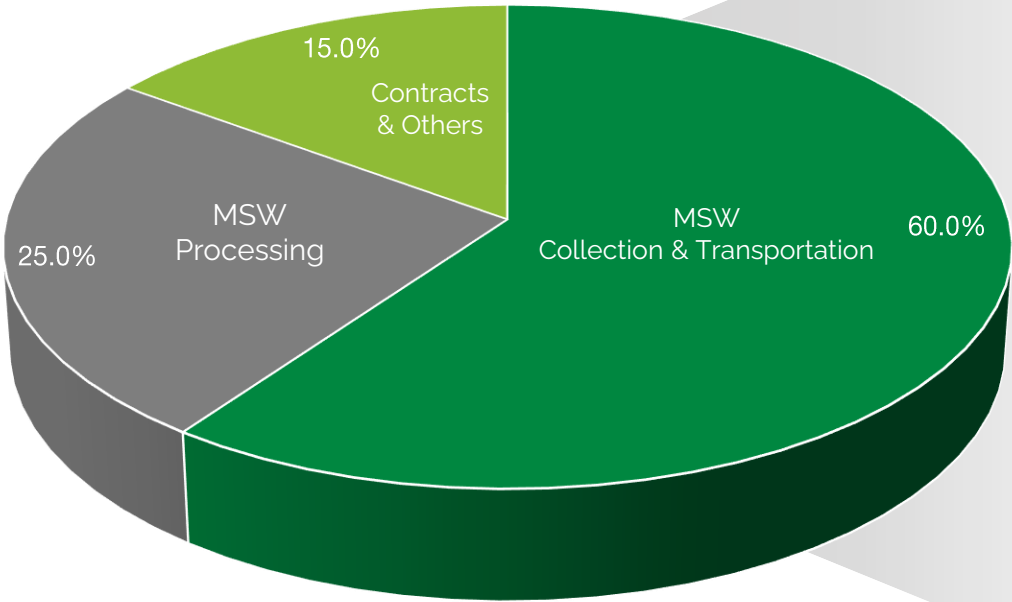
7 Waste to Energy

We operate 3 integrated Waste -to-Energy plants, that converts municipal solid waste into renewable energy, contributing to environmentally responsible waste management



Strategic Revenue Diversification

Revenue Distribution



- ✓ Door to door collection through primary collection vehicles
 - ✓ Transportation of waste to processing facility, transfer station or a landfill disposal site
 - ✓ Revenue calculation based on No. of trips/ Per tonnes/ Fixed per day
 - ✓ Escalation based on flat rate/ inflation/ tender conditions
 - ✓ Currently 19 on-going contracts
 - ✓ Average on-going contract duration is 7.7 years
-
- ✓ Involves sorting & segregating waste received from MSW C&T
 - ✓ Followed by composting, recycling, shredding & compressing into RDF
 - ✓ Revenue calculation based on Per hectare/ Km/ hour
 - ✓ Escalation based on flat rate/ inflation
 - ✓ Currently, there are 6 Waste Processing and 1 C&D ongoing contracts
 - ✓ Average on-going contract duration is 23 years
-
- ✓ Integrated mechanical & manual sweeping , sale of compost, RDF, EPR, etc
 - ✓ Contract revenue arising from IND-AS treatment for capex incurred at DBOOT projects
 - ✓ Revenue calculation based on Per hectare/ Km/ hour
 - ✓ Escalation based on flat rate/ inflation
 - ✓ 5 DBOOT projects & 4 Mechanical Sweeping projects

Detailed viability analysis of the project

- ✓ Focus on contracts with pass-through escalations for major costs
- ✓ Rational bidding after background research

Limited project & counter-party credit risk

User Fees

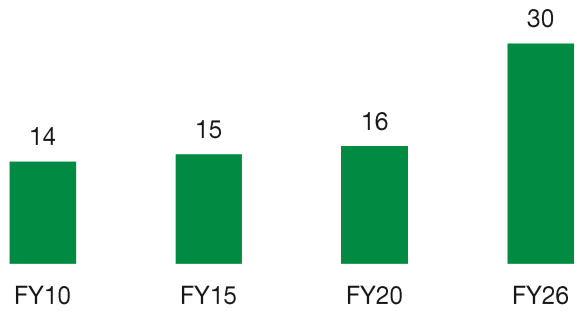
Reducing collections risk through user fee collection from waste generators in NOIDA, Jhansi and Varanasi

Client Selection

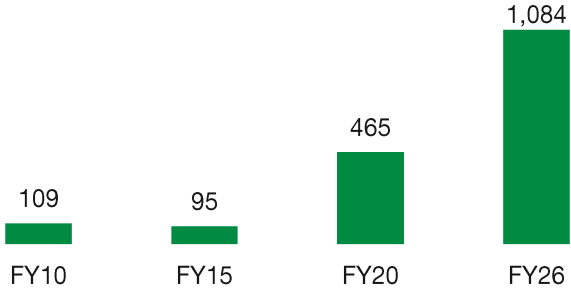
Focus on municipal corporations with strong financials/ credit ratings

De-risked business model

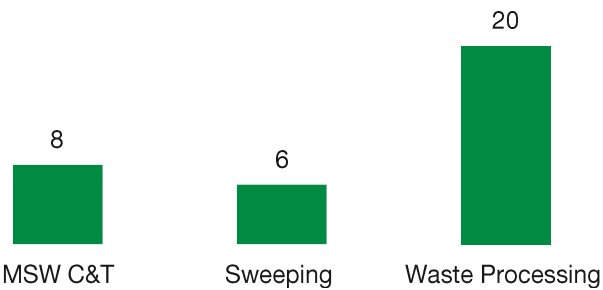
Number of Projects



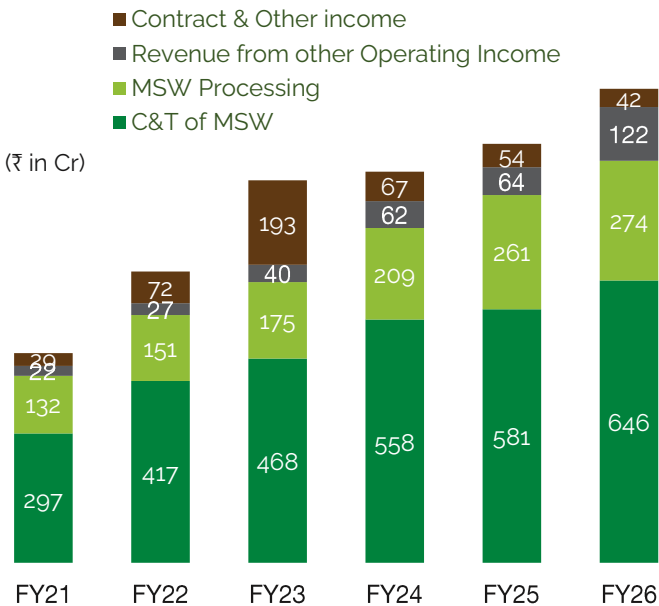
Revenue from Operations (₹ in Cr)



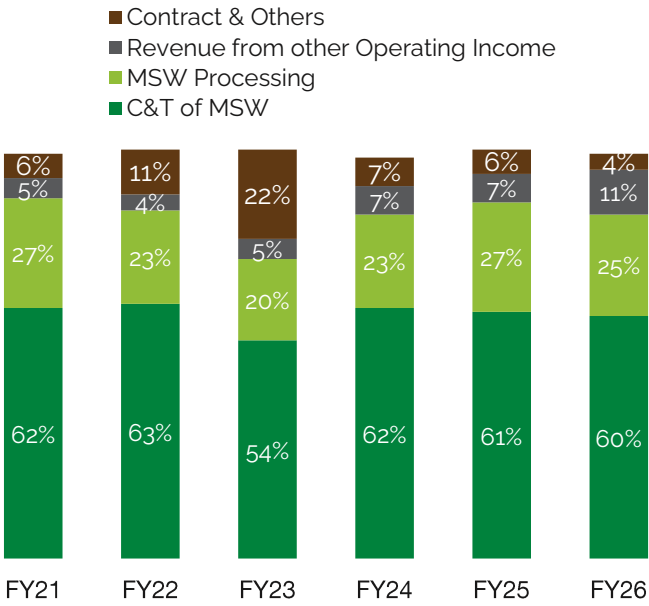
Average ongoing contract durations (in years)



Revenue from Performance



% Revenue Contribution



Factors de-risking the business model

- 1 Staggered revenue stream**
Projects diversified across timelines

3 Partially hedged
against major costs, with tipping fees incorporating built-in escalations

5 Financial viability aligned with internal hurdle rate for bidding
- 2 Operational de-risking**
Projects diversified across activities

4 Limited counter-party risk
Targeting municipalities with stable financials

Our Strategy

Cluster based approach for growth

- ✓ Traditionally we have followed cluster-based approach to bid for projects –
- ✓ 11 on-going projects in MMR
- ✓ 6 on-going projects in NCR
- ✓ Continue to focus on bidding projects in new states in clusters to increase profitability and efficiency
- ✓ Well-positioned to seize growth opportunities arising from industry expansion and accelerating privatization in MSW management

Rational Selection of Projects For Expansion

- ✓ Experience, credentials & financial strength makes us eligible to bid for most projects in MSW sector
- ✓ Continue focus on calibrated growth with selection of projects which are viable
- ✓ Pursue a broad range of projects in urban or semi-urban area with limited counter party risks and healthy operating margins

WTE, Segregation and Bio Mining

- ✓ WTE – Driving growth in the Waste-to-Energy segment through assured raw material availability and secured power offtake arrangements
- ✓ Focus on selling recyclables and RDF as an added source of revenue
- ✓ Focused on bio-mining segment aimed at reclaiming legacy dump sites across Tier 1 and Tier 2 cities, which present significant potential given the large number of sites accumulated over the past 15 years

Ensuring a Steady Source of Revenue from Clients of Proven Economic Position

Adopting Advanced Technology

Exploring Business Opportunities within Existing Clientele

Enhancing Non-Municipal Source of Revenue

Sustainability and the 4Rs of Waste Management

One of the largest single location plant in Asia*

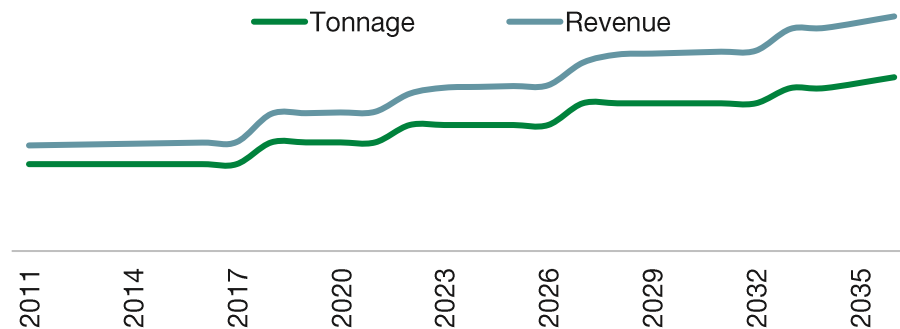


We operate one of the largest single location waste processing plants in Asia

Customer



**Brihanmumbai
Municipal
Corporation**



- ✓ TPD of MSW: Capable of handling **~7,500 TPD**
- ✓ It is one of the largest facility producing **refuse-derived fuel (RDF)** with a **gross calorific value of over 4,000 cal/g***
- ✓ Recorded sales of RDF stood at **~40,000 tonnes in Q1FY27**
- ✓ Recorded compost sale of **~6,000 mt in Q1FY27**

Project scope

- ✓ Design, Construction, operation & maintenance of integrated waste management facilities on DBOOT basis

Capacity

- ✓ Bio-reactor Landfill with **6,500 TPD capacity**
- ✓ Sanitary Landfill of **250 TPD**
- ✓ Material Recovery & Composting Facility (**capacity of 1,000 TPD**)
- ✓ Gas to Energy plant – **0.97 MW**

Waste Processing Technology

Experienced JV Partner for the scientific landfill at Kanjurmarg



Maharashtra's 1st Integrated Waste-to-Energy Project

Technology
Partner

Kanadevia

Technology for people and planet

formerly known as
Hitachi Zosen Corporation

Inaugurated
on August 1, 2023 by Shri Narendra Modi, Hon'ble
Prime Minister of India



Integrated Project
Pre-processing, Composting, Power
generation and Landfill Management



14 MW of Clean and Green Energy
– PCMC to purchase power at ₹ 5 per unit during
concession period



Commencement
of commercial power sale to PCMC in
Oct'23



Estimated CO₂ savings
~7 lakh Tonnes annually, equivalent to ~1.5 lakh
passenger cars' emissions.



Project Tenure
2019-2040



Processing
over 1,000 Tonnes Per Day of Municipal
Solid Waste



First municipality
to buy power under the Green Energy Open
Access Rules



30 acres
of land provided by corporation



**Eliminating need for fresh-water
dependency**
Entire project utilizes recycled water from the
Chikali Sewage Treatment Plant (STP),



Proven Expertise in Project Execution



30
Ongoing projects

10
States
(Projects executed till date)

Access to Technology Backed Vehicles & Equipment

Collection and Transportation Technological Intervention

	Small Tipper	→	1,583
	Electric Vehicle	→	105
	Compactor	→	570
	Dumper Placer	→	37
	Power Sweeping Machine	→	12
	Big Tipper	→	127
	Drain Stilt Machine & Others	→	143
	Hook Loader	→	62

Key equipment vendors

BUCHER

CATERPILLAR



KÄRCHER

MOBA

 MOBILE AUTOMATION

Waste processing technology



Kanadevia

 Technology for people and planet

Key Processes

- ✓ Aerobic process using MRF and composting facility at Kanjurmarg Plant
- ✓ Anaerobic process using Bioreactor landfill technology at Kanjurmarg Plant
- ✓ A combination of Dry and wet line technology is used in Construction and Demolition waste management at the Dahisar Plant, Mumbai.

2,484 out of 2,639 vehicles fitted with GPS tracking devices

GPS allows movement tracking to optimize route & achieve higher vehicle utilization

Vehicles & Equipment's procured from leading international suppliers including the likes of Compost Systems GMBH

Promoters & Board of Directors



Jose Jacob Kallarakal
Chairman & Managing Director

- ✓ > 25 years experience in waste management
- ✓ Majorly responsible for the business development initiatives
- ✓ Authentic Leader Development Course from Harvard Business School, Boston and B.E. in Mechanical Eng. from Bharati Vidyapeeth's College of Eng., Univ. of Mumbai



Shiju Jacob Kallarakal
Executive Director & Chief Risk Officer

- ✓ > 25 years of experience in waste management
- ✓ Overlooks the business development with the legal functions of the company
- ✓ B.E. in Chemical from Bharati Vidyapeeth's College of Eng., Univ. of Mumbai



Shiju Antony Kallarakal
Non-Executive Director & Chief Sustainability Officer

- ✓ > 25 years of experience in automobile sector and more than 6 years in waste management sector
- ✓ Oversees waste processing operations at the Kanjurmarg Project and the Waste to Energy Projects at PCMC & Andra Pradesh



Ajit Kumar Jain
Independent Director

- ✓ Director of Environment Research Foundation
- ✓ Holds Master's degree in chemistry, Agra University & political science, Meerut University & Master's degree in social science, University of Birmingham



Suneet K Maheshwari
Independent Director

- ✓ > 35 years experience in financial & infrastructure sector and in public-private partnerships & currently Partner of Udvik Infrastructure Advisors LLP
- ✓ Holds MBA from the Symbiosis Institute of Business Management from the University of Pune



Priya Balasubramanian
Independent Director

- ✓ > 10 years experience in securities market
- ✓ Previously associated with Lehman Brothers, Barclays Securities (India) and Barclays Capital Services
- ✓ Holds a PGDM from IIM, Ahmedabad

Credit Rating

Company Name	Agency	Rating	Amount (in Lakh)	Instrument
Antony Waste Handling Cell	CARE Rating	CARE BBB+; Stable	1,350	Working Capital Limits
		CARE A3+	2,200	Bank Guarantee
Antony Lara Enviro Solutions	Crisil	A-/Watch Developing	3,280	Term Loan
		A2+/Watch Developing	20	Overdraft Facility
		A2+/Watch Developing	2,500	Bank Guarantee
Antony Lara Renewable Energy	Crisil	BBB+/Watch Developing	15,200	Term Loan
		BBB+/Watch Developing	800	Cash Credit
		A2/Watch Developing	1,200	Bank Guarantee

Consolidated Average Cost of Borrowings



Group Structure



- Operates Waste-to-Energy Projects
- Provides Waste Management Solutions to corporates to meet their EPR requirements
- Collection & Transportation of waste, Mechanized Sweeping of roads and Toilet Cleaning
- Collection & Transportation of waste
- Operates Bio-Mining projects

All India Ranking as per Swachh Bharat Survey – 2025

Leading Player in Indian Municipal Solid Waste Management Industry

Ranking
Category

31st

Delhi
>10 Lakh
Population

27th

Nagpur
>10 Lakh
Population

22nd

Nashik
>10 Lakh
Population

Super Swachh
League City

Navi Mumbai
>10 Lakh
Population

07th

Pimpri Chinchwad
>10 Lakh
Population

Ranking
Category

15th

Thane
>10 Lakh
Population

17th

Varanasi
>10 Lakh
Population

17th

Jhansi
<10 Lakh
Population

Super Swachh
League City

Noida
<10 Lakh
Population

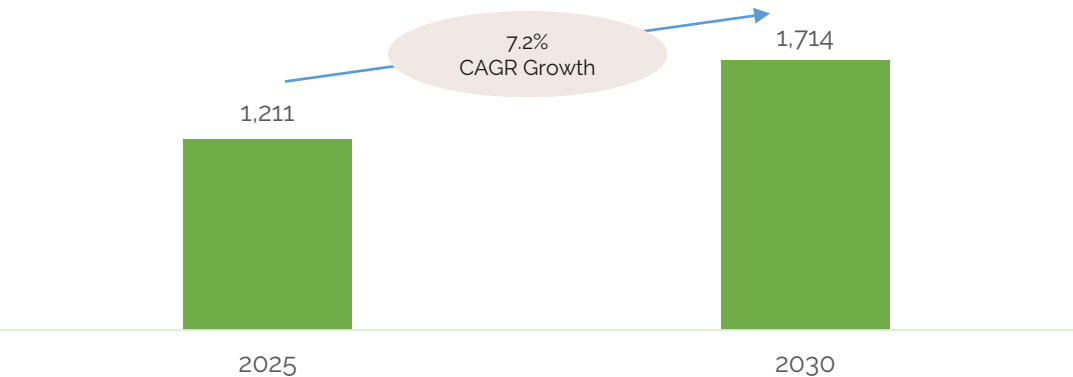
06th

Panvel
<10 Lakh
Population

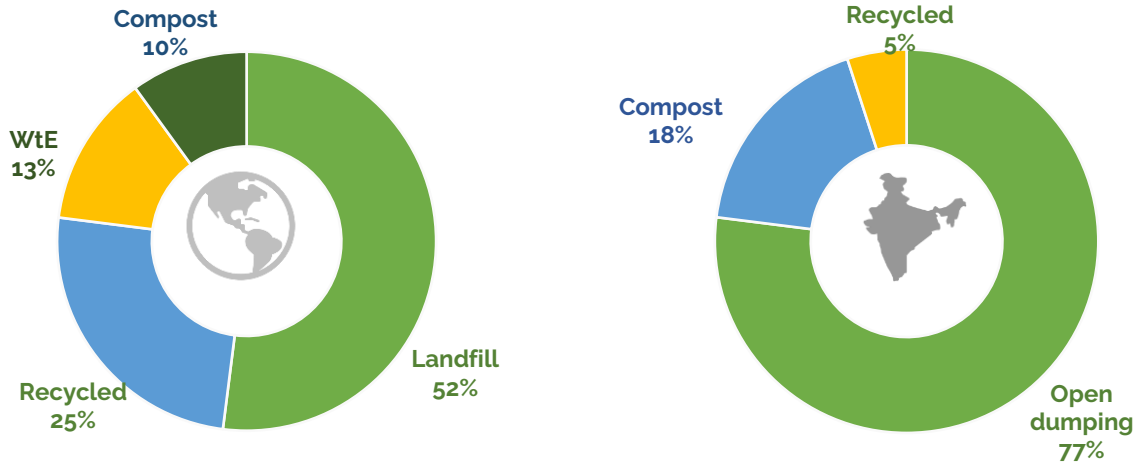
Industry Dynamics

India's Waste Management Industry has enormous growth potential

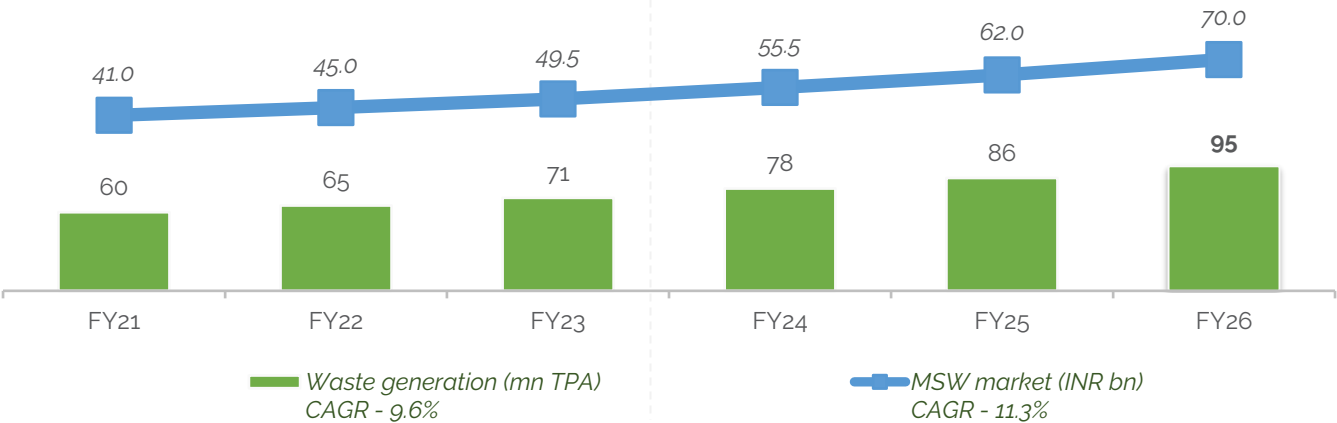
India Waste Management Market (in ₹ billion)



On average India practices higher open dumping vs global average



MSWM is expected to double in India in the next 5 yrs



Source – PWC

Emerging areas of growth

Biomethanation

- Anaerobic fermentation of bio-degradable waste in an enclosed space - generates methane rich bio-gas fuel and sludge, used for making compost
- Like composting, biomethanation is also a technically suitable option for Indian municipal waste due to high organic and moisture content
- Plants can be of small scale (5 TPD, for population size of 5,000 to 25,000)

Refuse Derived Fuel

- Refers to residual dry combustible fraction of municipal solid waste such as leather, paper, textile, rubber, non-recyclable plastic etc.
- Used as a substitute for coal in energy intensive processes such as cement kilns, power production and steel manufacturing

Bio-mining

- Loosened layers of old waste are sprayed with composting bio cultures and then formed into conventional aerobic windrows on the site, the waste is then sterilized, stabilized, and readied for segregation using machinery as organic and inorganic substances to be later sent for recycling, re-using or composting
- World's largest Biomining project on 24 hectares of land was started in 2018 at Mulund dumping ground
- Other cities like Indore, Delhi, Mangalore, Coimbatore, Pune, Kolhapur and Kolkata have started Bio mining projects recently

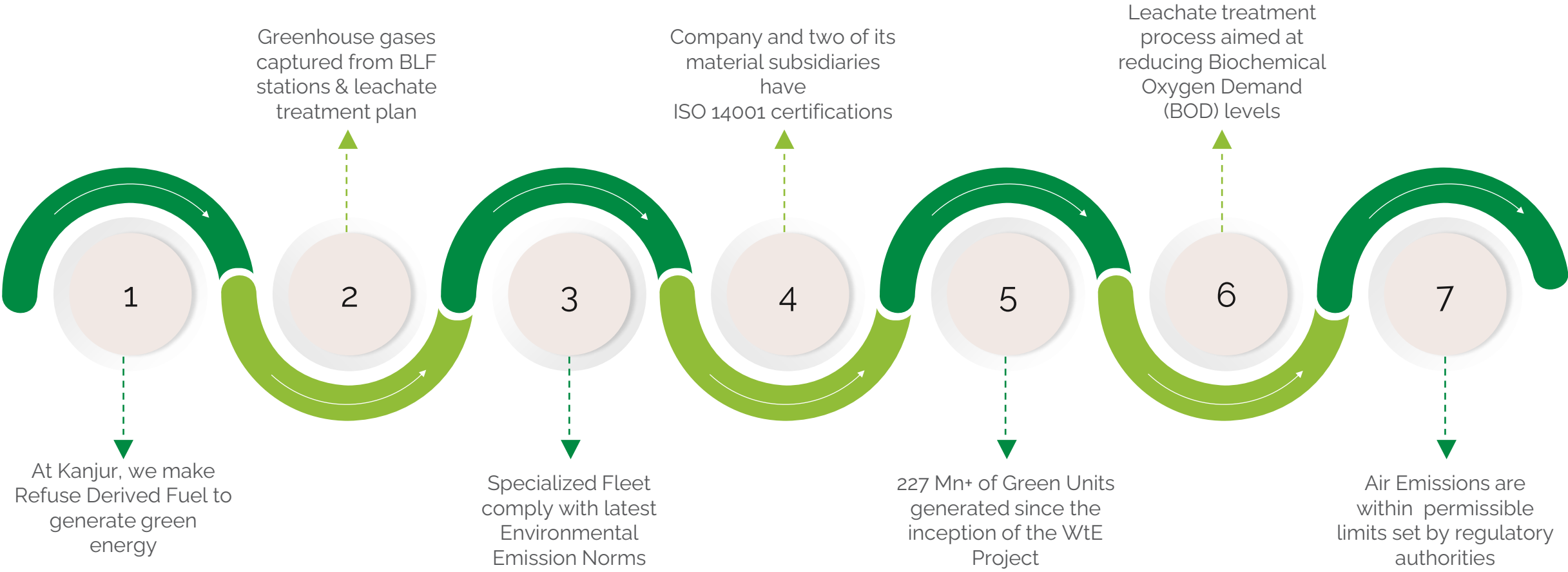
Population ('000)	Waste Qty (TPD)	Treatment option	Approx. Capex (₹ in lakh/TPD)	Products
15 – 50	3 – 10	Bio-methanation & conventional composting	20	Bio-gas & manure
		Vermi composting	8	Compost
		Conventional composting	10	Compost
50 – 100	10 – 20	Bio-Methanation & conventional composting/ vermi composting	10	Bio-gas & Compost
100 – 1,000	20 – 350	Integrated waste processing – Bio-methanation / Compost/ RDF	4	Bio-gas, Compost & RDF
1,000 – 20,000	350 – 8,000	Integrated waste processing – Bio-methanation / compost/ RDF/ WTE	15 – 20	Bio-gas, Compost, RDF & Electricity

An ESG Centric Business

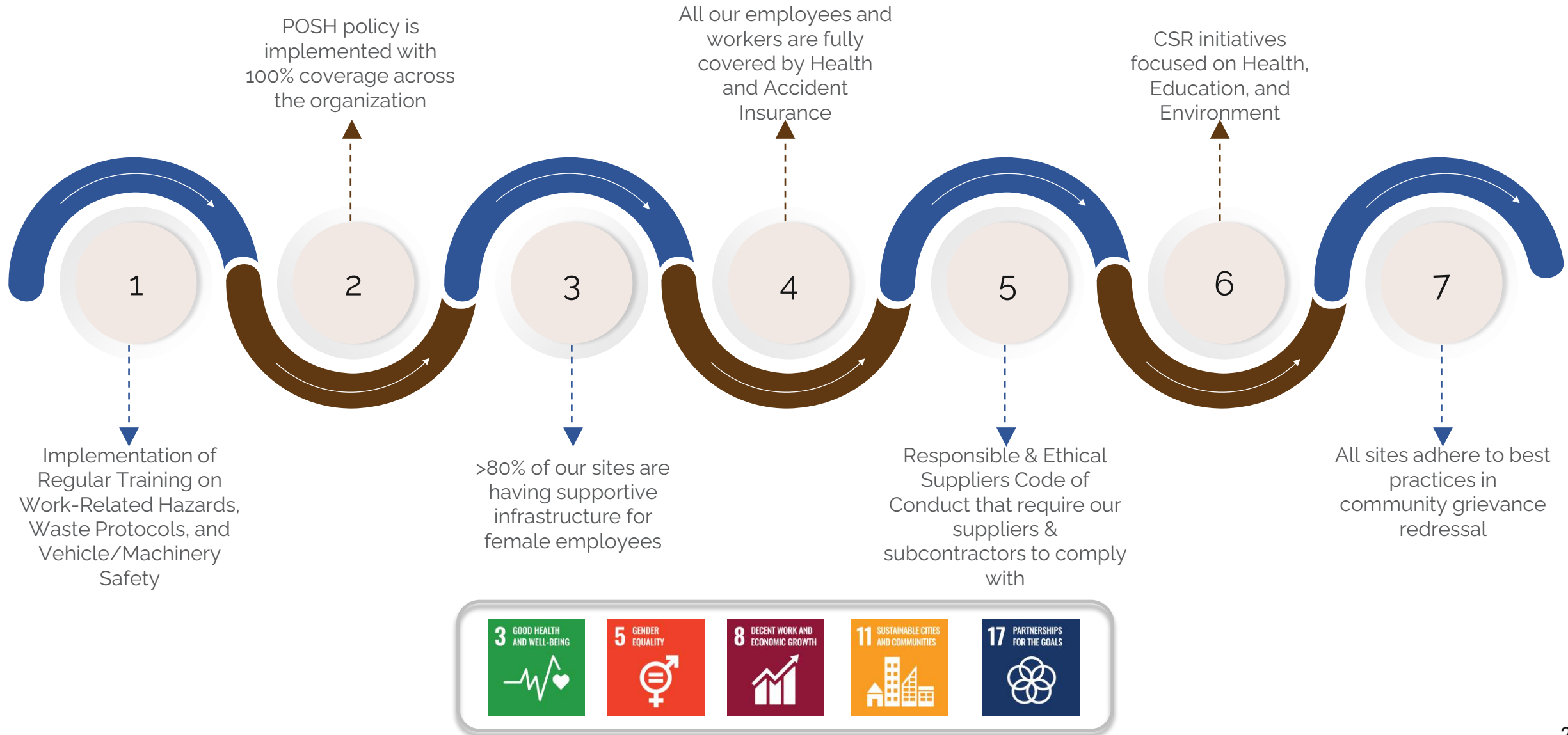
Our Ratings:
Crisil - ESG 54
SES – ESG 65.2



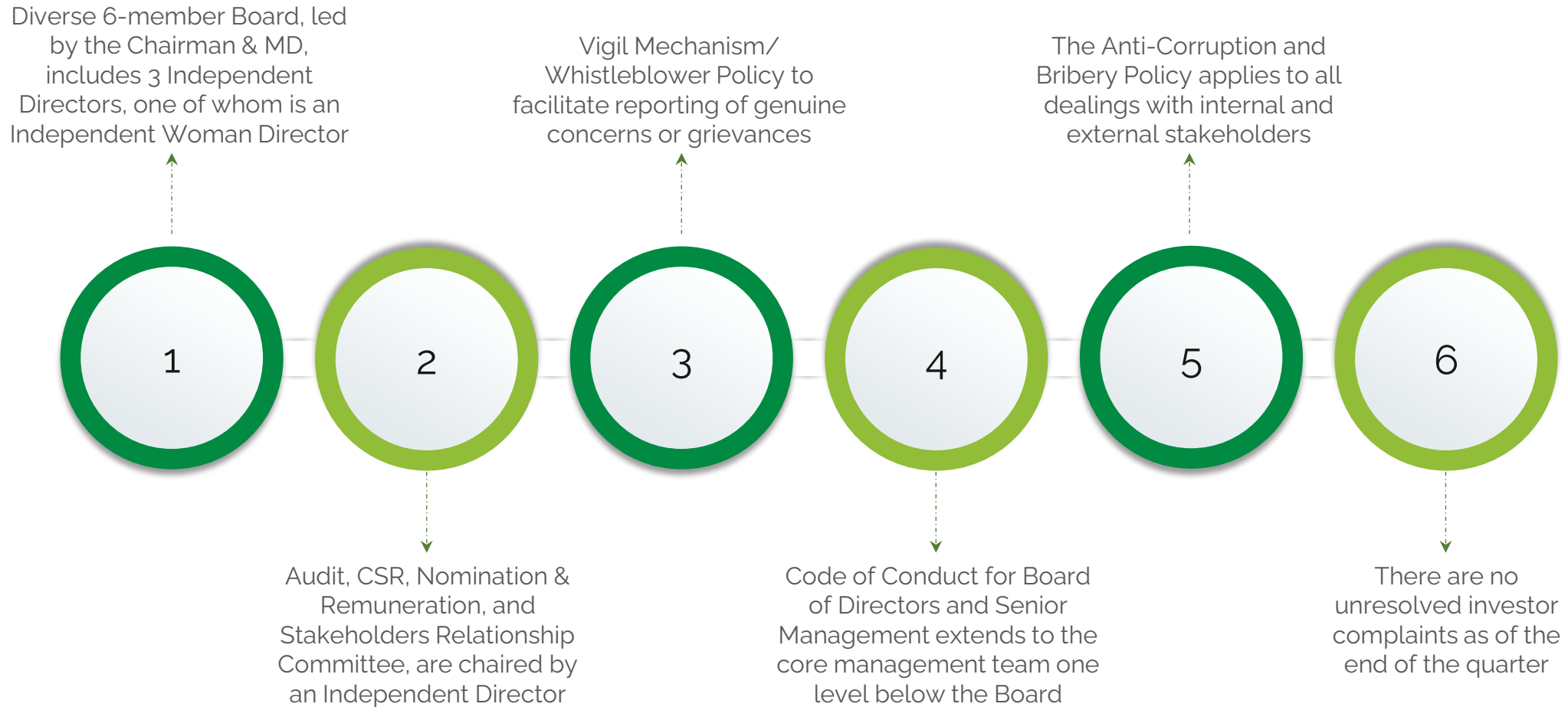
Sustainable Synergy : Our Commitment to Environmental Stewardship



People-First Principles : Fostering Social Growth and Inclusion



Integrity in Leadership: Governing with Transparency and Accountability



Oversight on contribution to all the Sustainable Development Goals



ESG Performance at a Glance

Q1FY27

ENVIRONMENTAL



6,601

tCO₂e
Scope 1 Emission



825

tCO₂e
Scope 2 Emission



2,782

tCO₂e
Emissions Avoided

SOCIAL



Gender Diversity

Staff – 4.90%
Swachhta Warrior – 2.32%



Retention Rate

Staff – 98.87%
Swachhta Warrior – 98.26%



Human Resources

Staff – 1,164
Swachhta Warrior – 9,782

GOVERNANCE



< 24 Hrs

turnaround time
Community Grievance Redressal



Diversity in Leadership

Board – 17%
KMP – 33%



8,312

Hours
Training Imparted

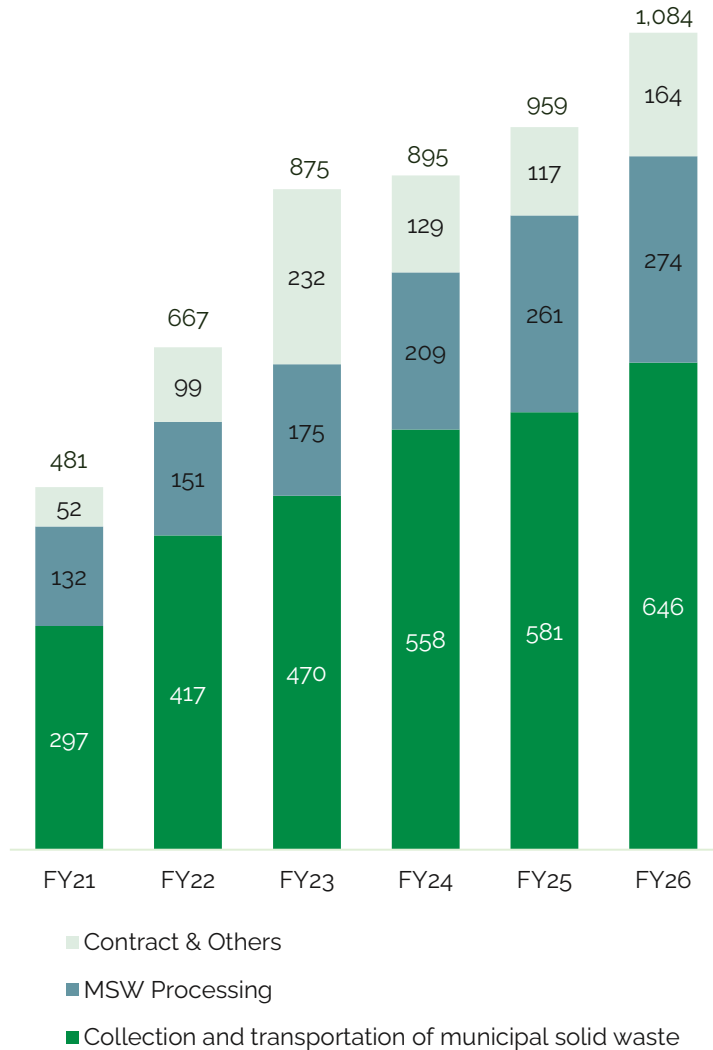
The data shown here is for/as of end of Q1FY27

Historical Financial Highlights

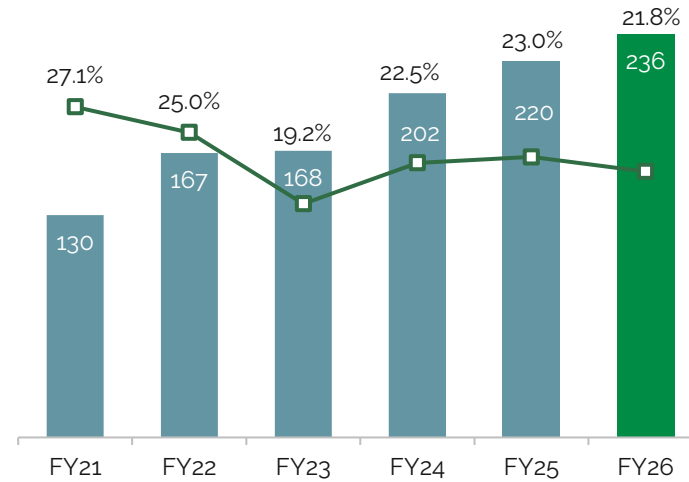


Consolidated Financial Highlights

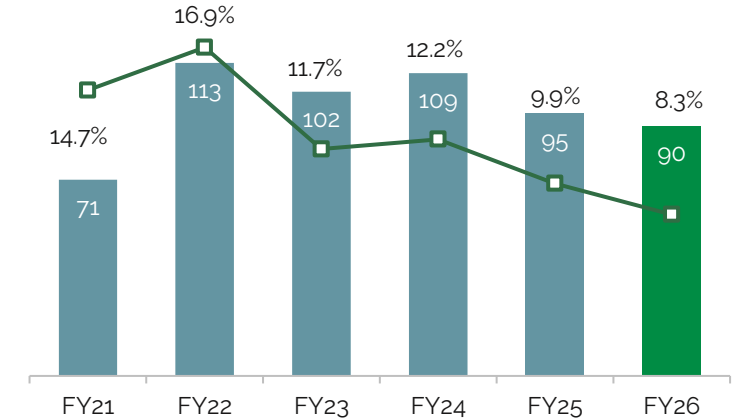
Revenue (₹ in Cr)



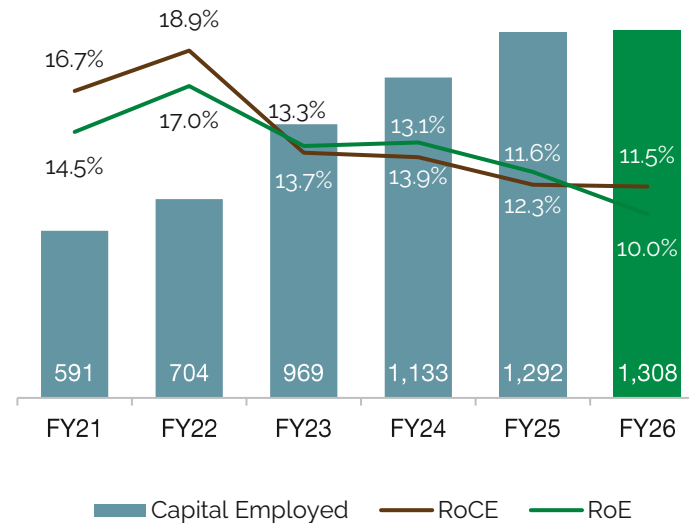
EBITDA (₹ in Cr) & EBITDA Margin (%)



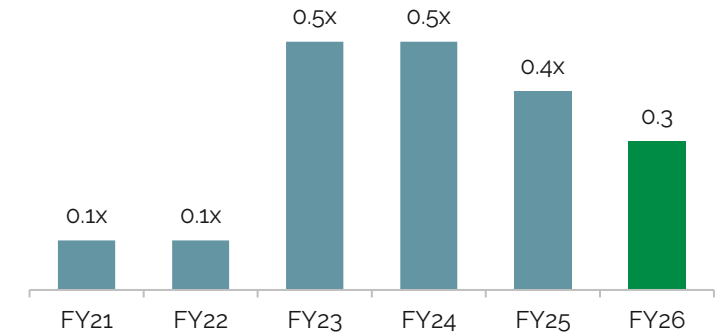
PBT before exceptional item (₹ in Cr) & PBT Margin (%)



Capital Employed (₹ in Cr); ROCE & ROE (%)



Net Debt / Equity



Consolidated Profit & Loss Statement

Profit and Loss (₹ in Cr)	FY26	FY25	FY24	FY23	FY22	FY21
Revenue from MSW C&T	646.4	580.6	557.5	468.4	417.2	297.3
Revenue from MSW Processing	273.7	260.9	208.6	174.5	150.8	131.9
Total operating Revenue	920.0	841.5	766.1	643.0	568.0	429.2
Contract & Others	164.0	117.3	128.8	232.2	98.7	51.5
Total Revenue	1,084.1	958.8	894.8	875.2	666.8	480.8
Raw Material	0.0	0.0	0.0	0.5	1.0	1.2
Employee Cost	346.2	291.2	268.0	220.4	191.5	154.1
Project Expenses	9.8	25.8	39.7	156.8	49.1	12.1
Other Expenses	491.8	421.5	385.4	329.6	258.6	183.1
EBITDA	236.3	220.2	201.7	167.9	166.5	130.3
EBITDA Margin	21.8%	23.0%	22.5%	19.2%	25.0%	27.1%
Depreciation	85.8	70.0	53.3	39.0	33.3	31.2
EBIT	150.6	150.3	148.5	128.9	133.2	99.0
EBIT Margin	13.9%	15.7%	16.6%	14.7%	20.0%	20.6%
Finance Cost	60.8	55.8	39.5	26.6	20.5	28.5
Profit before Tax Exceptional Items	89.7	94.5	109.0	102.3	112.7	70.6
Profit before Tax Margin	8.3%	9.9%	12.2%	11.7%	16.9%	14.7%
Exceptional items [(income) / expense]^	0.0	(23.9)	0.0	0.0	0.0	0.0
Profit before Tax	89.7	118.4	109.0	102.3	112.7	70.6
Profit before Tax Margin	8.3%	12.4%	12.2%	11.7%	16.9%	14.7%
Tax	-2.0	17.8	9.2	17.7	22.3	6.5
PAT	91.7	100.6	99.8	84.6	90.4	64.1
PAT Margin %	8.5%	10.5%	11.2%	9.7%	13.6%	13.3%
Less: PAT for Non-controlling interest	16.3	15.3	13.7	16.5	22.5	19.0
PAT for Owners of the Company	75.4	85.4	86.1	68.1	67.9	45.0
EPS	26.6	30.1	30.4	24.1	24.0	17.1

^Exceptional item of ₹ 23.9 crores on the account of settlement from arbitration

Consolidated Balance Sheet

Assets (₹ in Cr)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Non - Current Assets	1,229.9	1,206.0	1,059.2	893.0	618.5	481.2
Property Plant & Equipment	409.0	388.1	271.8	190.3	114.4	123.9
CWIP	28.8	38.1	31.2	31.3	8.9	0.8
Right-of-Use Assets	28.1	29.7	31.8	1.6	2.3	2.2
Other Intangible Assets	295.1	302.8	358.4	117.4	121.3	127.2
Intangible assets under development	10.0	17.7	9.6	218.3	51.8	5.1
Financial Assets						
(i) Trade Receivables	80.4	68.4	57.0	47.7	38.0	43.3
(ii) Other Financial Assets	263.2	260.1	214.0	199.8	193.9	146.5
Deferred Tax Assets	83.1	65.1	56.1	40.4	33.5	17.8
Income Tax Assets	19.6	12.4	8.3	9.5	8.7	10.5
Other Non-Current Assets	12.5	23.6	20.9	36.7	45.7	3.8
Current Assets	508.8	448.0	402.8	365.4	346.3	311.6
Inventories	0.0	0.0	0.0	0.1	0.1	0.1
Financial Assets						
(i) Trade Receivables	322.1	265.4	251.9	216.4	178.3	110.1
(ii) Cash	109.9	122.7	70.9	51.5	70.6	100.5
(iii) Bank	13.3	7.8	15.0	21.5	22.2	27.7
(v) Other financial assets	50.0	39.5	53.4	66.6	60.5	57.7
Other Current Assets	13.5	12.6	11.5	9.3	11.1	12.1
Asset classified as held for sale	0.0	0.0	0.0	0.0	3.5	3.3
Total Assets	1,738.7	1,654.0	1,462.0	1,258.4	964.7	792.8

Equity & Liabilities (₹ in Cr)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Total Equity	915.2	819.2	718.4	616.8	532.7	442.6
Share Capital	14.2	14.2	14.2	14.1	14.1	14.1
Reserves & Surplus	724.7	645.0	559.5	471.6	402.6	333.7
Non-Controlling Interest	176.3	160.0	144.7	131.1	115.9	94.8
Non-Current Liabilities	392.3	466.0	429.3	363.1	194.8	156.1
Financial Liabilities						
(i) Borrowings	270.2	331.3	307.1	261.4	102.4	84.5
(ii) Lease Liabilities	29.2	29.0	28.4	1.2	3.2	3.3
Provisions	89.2	92.7	81.4	80.4	68.2	56.1
Deferred Tax Liabilities	3.7	13.1	12.4	20.0	21.1	12.1
Current Liabilities	431.2	368.7	314.3	278.5	237.2	194.1
Financial Liabilities						
(i) Borrowings	155.3	141.8	107.4	90.4	68.6	65.4
(ii) Lease Liabilities	3.9	3.4	3.9	2.4	1.1	1.1
(ii) Trade Payables	116.2	106.7	95.0	92.4	75.7	60.9
Other Financial Liabilities	76.3	61.0	57.3	64.7	56.5	38.7
Other Current Liabilities	9.3	12.3	9.9	9.6	10.3	10.2
Income Tax Liabilities	9.5	8.2	10.2	6.1	13.5	6.5
Provisions	60.7	35.4	30.6	13.0	11.5	11.3
Total Equity & Liabilities	1,738.7	1,654.0	1,462.0	1,258.4	964.7	792.8

Consolidated Cash Flow Statement

Particulars (₹ in Cr)	Mar-26	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
Net Profit Before Tax	89.7	118.4	109.1	102.3	109.1	70.6
Adjustments for: Non -Cash Items / Other Investment or Financial Items	128.9	110.2	69.9	64.2	51.6	48.6
Operating profit before working capital changes	218.6	228.6	179.0	166.5	160.7	119.2
Changes in working capital	-47.4	-13.1	-14.1	-42.5	-34.9	9.4
Cash generated from Operations	171.2	215.5	164.8	124.0	125.8	128.6
Direct taxes paid (net of refund)	-31.8	-31.5	-26.7	-34.0	-20.7	-17.1
Net Cash from Operating Activities	139.4	184.0	138.2	90.0	105.1	111.5
Net Cash from Investing Activities	-55.6	-147.5	-150.7	-260.4	-140.1	-32.8
Net Cash from Financing Activities	-93.0	11.5	34.7	148.5	5.0	-3.7
Net Decrease in Cash and Cash equivalents	-9.3	48.0	22.2	-21.9	-30.0	75.1
Add: Cash & Cash equivalents at the beginning of the period	118.8	70.9	48.7	70.6	100.6	25.5
Cash & Cash equivalents at the end of the period	109.6	118.9	70.9	48.7	70.6	100.6

Annexures

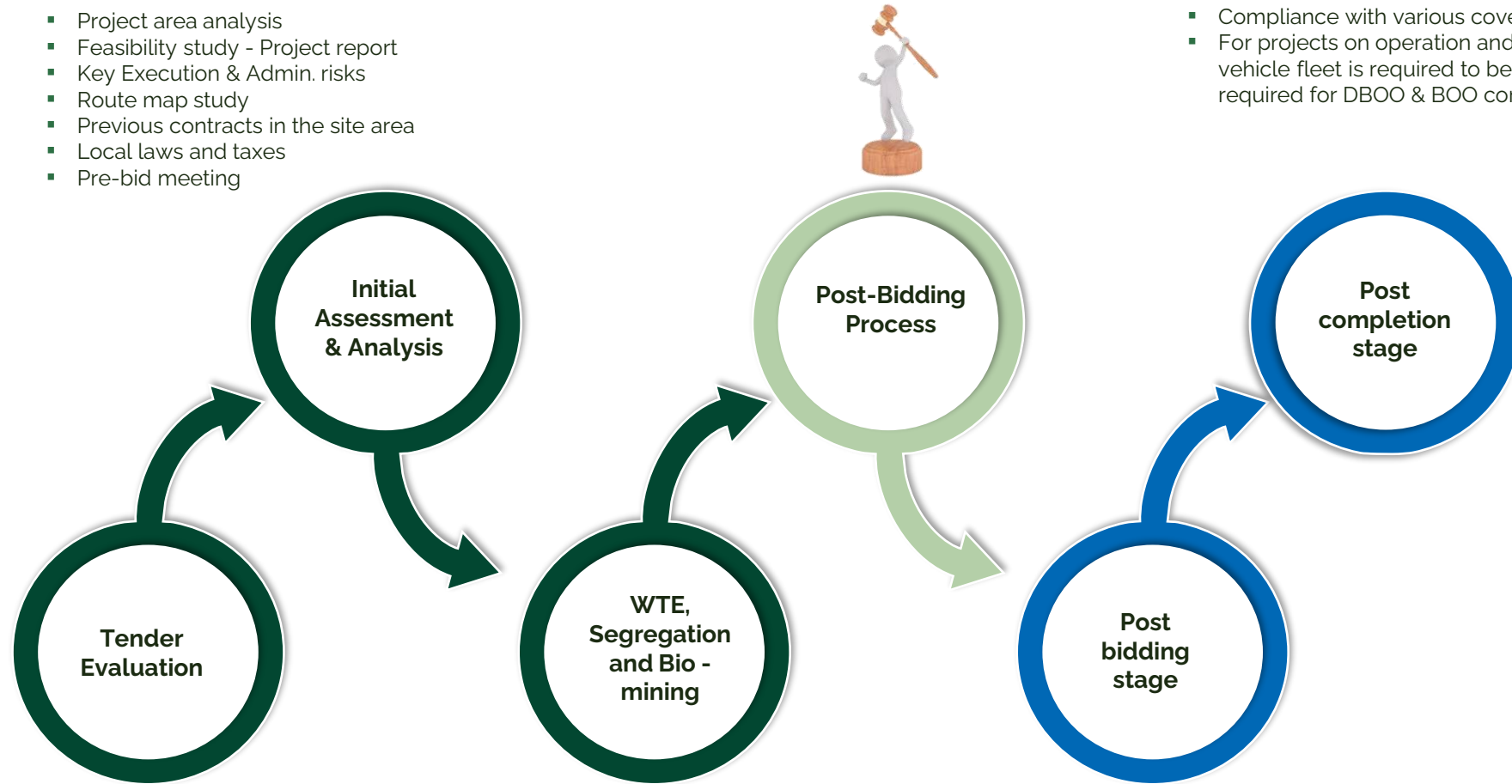


Quality Cum Cost Based Bidding Process

- Project area analysis
- Feasibility study - Project report
- Key Execution & Admin. risks
- Route map study
- Previous contracts in the site area
- Local laws and taxes
- Pre-bid meeting

- Compliance with various covenants for project closure
- For projects on operation and maintenance basis, entire vehicle fleet is required to be returned to municipality (not required for DBOO & BOO contracts)

- For projects involving landfills, requirement of restoring the land to its original condition at company's own cost



- Peruse the RFP
- Understand scope size & scale of project
- Tender conditions & stipulation analysis
- Geography study
- Financial & Non-financial viability

- Actual bidding
- Technical criteria fulfillment
- Eligibility
- Quote the rate
- Meeting all the criteria
- Contract award

- Provide project plans, structural/architectural designs
- LoA or Lol by the client for contract award
- Post award, begin mobilizing manpower, vehicles & equipment resources & setting up of site offices, stores & other ancillary facilities

 Pre-Bidding Process

 Post-Bidding Process

Our Infrastructure at Kanjurmarg

Material
Recovery
Facility



Bio-reactor
Landfill



Gas
Collection



Composting



Our Infrastructure at PCMC Waste to Energy Plant



Step 1



Step 2



Step 3



Step 4



Step 5



Step 6

Abbreviations

- ALESPL: Antony Lara Enviro Solutions Private Limited
- AWHCL: Antony Waste Handling Cell Limited
- BN : Billion
- BLF: Bio-Reactor Landfill
- C&T: Collection and Transportation
- DBOOT : Design, Build, Own Operate and Transfer
- GNIDA: The Greater Noida Industrial Development Authority
- GPS : Geo Positioning System
- LARA: Lara Central De Tratamento De Rediduous LTDA
- LoA: Letter of Acceptance
- Lol: Letter of Intent
- KCAL : Kilocalorie
- MCD: Municipal Corporation of Delhi
- MRF: Material Recovery and Compost Facility
- MSW: Municipal solid waste
- MSWM: Municipal Solid Waste Management
- MMT: Million Metric Tonnes
- MW : Megawatt
- NMMC: The Navi Mumbai Municipal Corporation
- RDF : Refuse Derived Fuel
- SLF: Sanitary Landfill
- SWM: Solid Waste Management
- TMC: The Thane Municipal Corporation
- TPD: Tonne / Day
- UMC: The Ulhasnagar Municipal Corporation
- WtE: Waste to Energy



Thank You !

Company:

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