

Pune | Saturday, 24th May 2025:

Autoline Industries Limited Announces Q4FY25 and FY25 Financial Results: Strong Operational Discipline and Strategic Readiness Underpin Future Growth

(Amount in ₹ Crores)

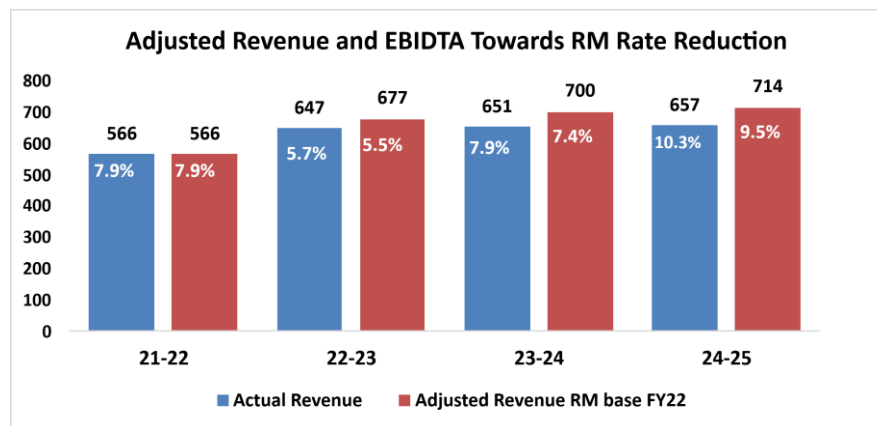
Particulars	Q4 FY25	Q4 FY24	Change	FY 24-25	FY 23-24	Change
Revenues from Operations	194.60	188.92	3.01%	656.93	650.74	0.95%
EBITDA	20.43	17.75	13%	67.67	52.32	23%
EBITDA Margin in %	10.50%	9.40%	111BPS	10.30%	8.04%	227BPS
PBT	8.26	8.47	-2%	19.86	19.42	2%
PBT Margin in %	4.25%	4.48%	-24BPS	3.02%	2.98%	4BPS

Performance Highlights:

Autoline Industries Limited today announced its audited financial results for the fourth quarter and full financial year ended March 31, 2025, following the conclusion of its Board of Directors meeting.

Despite headwinds from a continuous drop in raw material (RM) prices—directly linked to component pricing—Autoline reported a marginal increase in turnover for FY25. However, the company delivered a strong performance in Operating Profit and Profit Before Tax (PBT), reflecting disciplined execution, efficiency improvements, and strategic investment in automation and capacity utilization.

To provide greater transparency, Autoline released a comparative line chart showing actual turnover versus recalibrated turnover at FY22 RM price levels, highlighting real growth in volumes and delivery performance irrespective of commodity-driven revenue impact. The FY25 revenue should have been Rs.714 Crs as against Rs. 657 Crs, a CAGR growth of 26% w.r.t. ref. year FY22



Quarter Performance (Q4 FY25):

- Revenue: ₹194.60 Crores, up by 3.01% YoY from ₹188.92 Crores in Q4 FY 24.
- EBITDA: ₹20.43 Crores, showing strong growth in operating profitability, Improvements in **cost control**, **material yield**, and **automation** led to higher EBITDA margins.

Year Ended Performance (FY25):

- Revenue: ₹656.93 Crores, marginally up from ₹650.74 Crores.
- EBITDA margins improving to 10.3% from 8.04% despite stable revenues indicates a more efficient operation, cost savings, and possibly higher value from existing business segments.
- PBT: ₹19.86 Crores in FY25 as against ₹19.42 Crores in FY24. FY25 PBT impacted by ₹3.58 Crores due to exceptional items

Business Performance Highlights – FY25

1. **Revenue & Margins:** Despite macroeconomic headwinds and a sustained 4.55% drop in raw material prices, which proportionally impacted component pricing by 3.09%, Autoline has achieved a marginal increase in turnover for FY25. More notably, the company has demonstrated strong financial discipline, with improvements in both operating profit and profit before tax (PBT). These results reflect Autoline’s ongoing focus on operational excellence and margin enhancement.
2. **Strategic Projects – Sanand and Pune Plants,** the commissioning of Industry 4.0-enabled manufacturing facilities in Sanand and Pune marks a strategic milestone. These state-of-the-art plants are expected to enhance operational capabilities, increase production capacity, and attract new business, setting the stage for record-breaking performance in the coming years.
3. **Order Pipeline:** Autoline maintains strong business visibility with confirmed order bookings across all segments—Auto Components, Tooling, and Non-Auto divisions. This diversified and robust pipeline underscores customer confidence and market traction.
4. **Operational Efficiency:** Continued optimization of the product mix, combined with increased automation, has led to significant improvements in key performance metrics. EBITDA margin rose to 10.03%, while PBT margin improved to 3.02%. These gains highlight effective cost management, technological integration, and a culture of continuous improvement across operations
5. **Business Pipeline & Diversification FY26**
 - Strong confirmed order book across:
 - **Auto Components** (core volumes).
 - **Tooling Division** (value-added, project-based revenue).
 - **Non-Auto Sectors** (diversification).

Mr. Venugopal Rao Pendyala, CEO, remarked:

“FY25 was marked by operational discipline and strategic realignment. While revenue growth was tempered by external pricing pressures, we focused on driving internal efficiencies, securing higher-margin orders, and reinforcing delivery performance. These efforts have laid a solid foundation for sustainable growth as we move into FY26.”

Mr. Shivaji Akhade, Managing Director, commented:

“Autoline has navigated market headwinds with resilience and clarity of purpose. FY25 was a pivotal year—strengthening our core, de-risking revenue streams, and fast-tracking our transformation journey. We are shaping a leaner, more agile, and innovation-led Autoline, well-positioned to capitalize on future opportunities.”

Strategic Outlook:

Autoline’s strategy—from prioritizing top-line expansion to reinforcing long-term value creation through **margin resilience, technology-led differentiation, and operational excellence.** The leadership’s focus is clearly on building a robust, future-ready organization equipped to deliver consistent performance amid evolving industry dynamics.

About Autoline Industries Ltd.

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