

Autoline Industries Strengthens Market Position as Q3 FY25 Revenue Reaches ₹155.60 Cr; EBITDA Grows 35.4% YoY to ₹16.59 Cr, with EBITDA Margin improved to 10.7% from 8.02%.

8th February 2025, Pune: Autoline Industries Limited, a leading auto sheet metal components manufacturer, announced its unaudited financial results for the Q3 & 9M FY25 period which ended on 31st December 2024.

Financial Highlights:

▲ Q3 FY25 Performance

- **Revenue:** ₹155.60 Crores, growth of 1.8% YoY from ₹152.82 Crores in Q3 FY24.
- **EBITDA:** ₹16.59 Crores, an impressive growth of 35.4% YoY along with EBITDA Margins improving to 10.7% from 8.02%, highlighting strong operational profitability growth.
- **PAT:** ₹1.26 Crores, a decline of ₹3.57 Crores YoY, impacted by one-time exceptional cost of ₹3.45 Crores.

▲ 9M FY25 Performance

- **Revenue:** ₹462.33 Crores, marginally up from ₹461.83 Crores in 9M FY24.
- **EBITDA Margins:** Reached 10.2% an upward improvement of 273 bps YoY, despite flat revenues, driven by cost savings, operational efficiencies, and a better product mix.

Business Highlights:

▲ Revenue & Margin Growth

- In Q3 FY25, the company achieved a 265 bps YoY increase in operational profit margins, signalling recovery across all business segments.
- Q4 FY25 outlook projects revenue expansion across Auto, Non-Auto, and Tooling segments.
- **Strategic growth opportunities:** Most of the 4W and 2W automotive Companies are introducing new models/variants. Our major clients Mahindra and Tata Motors' have showcased in recent Bharat Mobility Expo commercial and car versions of passenger models like Mahindra Be6 versions, Mahindra 3W EV versions, Tata Harrier EV, Tata Sierra and Tata Avinya which opens up new opportunities for Autoline Industries Limited.

▲ Operational Excellence & Profitability - Integration of productivity-enhancing technologies

- Q3 FY25 EBITDA growth of 35.4% YoY and EBITDA margin improvement of 265 bps (YoY) reflect:
 - Optimized product mix
 - Cost rationalization strategies
 - Diversifications of business.

▲ Pune Plant Expansion & Industry 4.0 Integration

- The company is setting up an Industry 4.0-enabled smart manufacturing facilities to enhance efficiency, attract new customers, and rationalize the current operations with automation in Q4FY25
- These investments position the company for revenue growth in Q4FY25 and beyond from old and new customers.

Standalone Financial Performance for Q3 & 9M FY25:

Particulars (₹ in Crores)	Q3 FY25	Q3 FY24	YoY	9M FY25	9M FY24	YoY	FY24
Revenue	155.60	152.82	1.8%	462.33	461.83	0.1%	650.74
EBITDA	16.59	12.25	35.4%	47.25	34.57	36.7%	51.66
EBITDA Margins	10.7%	8.0%	265 bps	10.2%	7.5%	273 bps	7.9%
PAT	1.26	4.83	(73.9%)*	11.16	11.19	(0.3%)	18.93
PAT Margins	0.8%	3.2%	(235) bps*	2.4%	2.4%	(1) bps	2.9%

*Due to exceptional item expenses of Rs. 3.45 Crores in Q3 FY 24-25.

Commenting on the results, Mr. Shivaji Akhade, Managing Director of Autoline Industries, said,

"I am pleased to share that despite global uncertainties and industry challenges, Autoline Industries Limited continues to grow with resilience and strategic focus. In Q3 FY25, revenue reached ₹155.60 Crores, and for 9M FY25, it stood at ₹462.33 Crores. Our Q3 FY25 and 9M FY25 EBITDA stood at ₹16.59 Crores and ₹47.25 Crores, respectively, reflecting 35.4% YoY growth in Q3 and 36.7% in 9M FY25. Notably, the quarterly EBITDA margin improved by 265 bps and the nine-month EBITDA margin by 273 bps on YoY basis. While exceptional costs impacted PAT, our profitability trajectory remains strong.

The revenue is appearing marginal growth, but this is due to almost 8% reduction in RM, otherwise on volume basis there is reasonably good growth.

To drive efficiency and innovation, we are investing in Industry 4.0-enabled smart manufacturing and automation. Collaborations with Mahindra and Tata Motors in the EV and passenger vehicle segments are creating new growth opportunities. Additionally, our Auto, Non-Auto, and Tooling segments are set for continued expansion, supported by a refined product mix and operational improvements. Our focus on cost efficiency, product diversification, and process optimization has strengthened our financial position and market competitiveness.

Looking ahead, we remain committed to sustainable growth, profitability, and innovation. Your trust and confidence drive us forward, and we are dedicated to delivering long-term value for all stakeholders."

Commenting on the results, Mr. Venugopal Rao P, CEO of Autoline Industries, said,

"Autoline Industries stays committed to progress through innovation and strategic investments. Advancements in automation have boosted efficiency, allowing the company to navigate shifting demand while ensuring long-term success. By embracing modern manufacturing and collaborating with key automotive players, new opportunities are emerging. Streamlined operations and a well-structured product range have enhanced profitability, reflecting adaptability. While challenges persist, they are expected to ease, and ongoing refinements will further strengthen performance. Through cost control and technology-driven solutions, Autoline is well-positioned for sustainable expansion and continued success in the industry."

About Autoline Industries Limited (NSE: AUTOIND/BSE:532797):

Established in 1996, Autoline Industries Limited (Autoline) is a prominent Pune-based auto components manufacturer and supplier to Original Equipment Manufacturers (OEMs) and automobile companies, with a presence in both domestic and international markets. The company is engaged in manufacturing sheet metal components, assemblies, and sub-assemblies for the automobile sector. Autoline has marquee clients for last two decade and caters to almost all major OEMs, supplying over 2000 products for passenger cars and commercial vehicle segments, as well as other non-auto segments.

With latest manufacturing facilities supported by in-house design and engineering services and a commercial tool room, Autoline continues to be a leader in the industry, excelling in the production of sheet metal stampings, welded assemblies, and modules. The company's robust portfolio includes sheet metal/proprietary parts, foot control modules, parking brakes, hinges, exhaust systems, and tubular structures, catering to leading automotive OEMs both domestically and globally. For more information, please visit the company website: www.autolineind.com.

Safe Harbor:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential, and target dates for project-related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

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