

Date: October 16, 2025

**To,**  
**Listing Department**  
**BSE Limited**  
Phiroze Jeejeebhoy Towers  
Dalal Street, Fort  
Mumbai-400 001

**Listing Department**  
**National Stock Exchange of India Limited**  
Bandra Kurla Complex  
Bandra East  
Mumbai – 400 051

**BSE Scrip Code: 539289**

**NSE Symbol: AURUM**

Dear Sir/Madam,

**Sub.: Media Release - Consolidated and Standalone un-audited Financial Results for the quarter and half year ended September 30, 2025.**

In continuation of our letter dated October 16, 2025 on the Consolidated and Standalone un-audited Financial Results for the quarter and half year ended September 30, 2025, we send herewith a copy of the Media Release being issued by the Company in this regard.

The Consolidated and Standalone un-audited Financial Results for the quarter and half year ended September 30, 2025, approved by the Board of Directors and the Media Release thereon will also be available on the Company's website [www.aurumproptech.in](http://www.aurumproptech.in).

You are requested to take the above on record.

Thanking you.

For **Aurum PropTech Limited**

**Sonia Jain**  
**Company Secretary & Compliance Officer**

## AURUM PROPTech ACHIEVES PROFITABILITY

### Turnaround Achieved in Q2 FY26, First Profitable Quarter

#### Y-o-Y CONSOLIDATED FINANCIAL HIGHLIGHTS (Q2 FY2026 vs Q2 FY2025\*)

- Total Income grew to ₹ 87.66 crores, **improvement of 30% Y-o-Y**, from ₹ 67.61 crores
- PBT margin is (8%), **improvement of 993 bps**, from (18%)
- EBITDA margin is 30%, **improvement of 860 bps**, from 22%
- Adjusted EBITDA margin is 3%, **improvement of 733 bps**, from (4%)

#### SEGMENT HIGHLIGHTS

##### DISTRIBUTION BUSINESS: **Scaling Data-Driven Growth by 62% Y-o-Y**

###### Sell.do

- Closed **170+ enterprise deals**, adding **1,400+ new licenses** during the quarter
- Significant AI-led product leap: **improved engineering efficiency by +35%** and launched new features: Call Transcript, Translation & AI Insights
- Onboarded **2 enterprise clients** for the new AI Calling Bot

###### Aurum Analytica

- **140+ active clients** with **250+ projects** on the platform
- **95,000+ leads sold** in Q2 FY26 (53% Y-o-Y growth)
- Expanded presence to **5 new cities**
- Initiated MVP development for the new “Analytica Platform” with **AISEO Integration** to enhance organic ranking and deepen Tier 2 market reach

##### RENTAL BUSINESS: **Demonstrates 25% Y-o-Y Growth; ₹54 crore Total Income in Q2 FY26**

###### HelloWorld

- Onboarded **19 new buildings** and **1,100+ new units** under management
- Operating **19,102+ beds** across **250+ properties**, with a **73%** average occupancy
- Achieved sustained occupancy levels of over 80% across 128 buildings during the quarter

###### NestAway

- **4x growth** in Monthly Revenue Run-rate achieved in secondary sales
- Achieved a record booking across Standard and Lite segments, driven by referral-led campaigns
- **Launched “Nestr” U.A.E.** operations in Q2 FY26

## **CAPITAL BUSINESS: Continued profiling SM REIT traction**

- Strategic assessment of available SM-REIT supply across key micro-markets

**The Aurum PropTech ecosystem continues to build momentum, achieving profitability milestones, expanding internationally and reinforcing its position as India's most Integrated PropTech platform.**

**Commenting on the results, Onkar Shetye, Executive Director of Aurum PropTech, said:**

“Aurum PropTech delivered a profitable Q2 FY26 performance, reflecting resilience and disciplined growth across all verticals. The **Distribution business grew 62% Y-o-Y** through AI-led product innovation in Sell.do and Aurum Analytica's expanding footprint. The **Rental business achieved 25% Y-o-Y growth**, driven by HelloWorld's scale and NestAway's fourfold rise in monthly revenue run rate, alongside the **U.A.E. launch of 'Nestr'**. On the Capital side, we continued to take a cautious and strategic approach before launching our first SM REIT asset, ensuring readiness and regulatory alignment. These results reaffirm our focus on sustainable, technology-driven value creation for stakeholders.”

### **About Aurum PropTech:**

Aurum PropTech Limited ([www.aurumproptech.in](http://www.aurumproptech.in)) is a company listed with BSE Limited (Scrip code: 539289) and National Stock Exchange of India Limited (Scrip code: AURUM). It aims to bring transparency, trust and digital transformation in the real estate sector through its Integrated PropTech Ecosystem. It owns and operates, NestAway Technologies – India's premier rental marketplace, using technology to enable property owners find tenants and manage properties efficiently; Aurum Analytica, a data analytics company powering real estate developers identify prospective buyers for their properties; Sell.do India's leading Sales Automation and Digital Transformation company for real estate and PropTiger.com – A leading digital real estate transaction and advisory platform offering a full-stack service for property search, home loans, and post-sales support.

For more information, visit <https://www.aurumproptech.in/>

### **About Aurum Ventures:**

Aurum Ventures ([www.aurumventures.in](http://www.aurumventures.in)) is a new age Real Estate Group with end-to-end capabilities from Acquisition, Design, Execution, Project Management, Property Management, Sales, Leasing and Hospitality. It is bringing digital transformation to the real estate sector through its PropTech Ecosystem.

For more information, visit <https://aurumventures.in/>

**Forward Looking Statements:**

Certain statements in this media release concerning our future growth prospects are forward-looking statements, which involve several risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

**For details please contact:**

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