



ATAM VALVES LIMITED

(FORMERLY ATAM VALVES PVT. LTD.)

1051, OUTSIDE INDUSTRIAL AREA, JALANDHAR CITY-144004, PUNJAB, INDIA.

T: 91-181-5001111, 5019616/617

F: 91-181-2290611

E-mail : sales@atamfebi.com

E-mail : marketing@atamfebi.com

Website : www.atamvalves.in

Dated: - 26TH May, 2025

ATAM/SE/2025-26/12

To,

National Stock Exchange of India Ltd.,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai - 400 051

BSE Limited,
The Department of Corporate Services
P.J. Towers, Dalal Street,
Mumbai - 400 001

Sub: - Investor Presentation for the Quarter ended on 31ST March, 2025.

Ref: - ISIN: - INE09KD01013

Scrip Code: - 543236

Symbol: - ATAM

Respected Sir/ Madam,

Pursuant to Regulation 30 read with Part A of Schedule III of Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015 please find enclosed herewith the Investor Presentation for the Quarter ended on 31st March, 2025.

Kindly take the same on record.

Thanking You,
Yours Sincerely,
For **Atam Valves Limited**

Amit Jain
(Managing Director)

Encl: as above



Valves, Fittings & Boiler Mountings

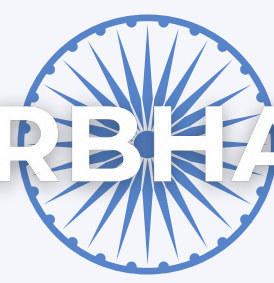
ATAM VALVES LIMITED

Q4FY25 Earnings Presentation

SAFE HARBOUR STATEMENT

This presentation and the accompanying slides (the “Presentation”), which have been prepared by Atam Valves Limited (Atam, The Company) solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company. This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantee of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections

ATAM'S VISION TO **ATMANIRBHAR** BHARAT



ATAM Valves Ltd stands at the forefront of India's industrial self-reliance movement, directly supporting the government's **Atmanirbhar Bharat** vision. Our recent successful participation in **PLUMBEX INDIA 2025** has yielded significant business opportunities that strengthen our growth trajectory.

As manufacturers of high-quality valves, fittings, and boiler mountings, we represent Indian manufacturing excellence. Our **52+ years** of experience positions us as trusted providers of critical industrial components.

A worker wearing a grey hoodie with the ATAM VALVES logo is using a long metal rod to inspect a glowing furnace in an industrial setting. The furnace is emitting a bright orange light, and the worker is standing in front of it. The background shows a dark industrial environment with a brick wall and a window.

COMPANY

OVERVIEW

ABOUT ATAM VALVES

Atam Valves Limited, established in 1985, is a leading manufacturer of industrial and plumbing valves and fittings, catering to various industries such as oil and gas, chemicals, and HVAC. The company produces a wide range of valves, including Gate, Globe, and Ball, designed to withstand extreme temperatures (-192°C to 550°C) and high pressures (up to 10,000 psi). With a dedicated team of 500 and three specialized foundry shops, Atam Valves efficiently manages large and custom orders. Focused on innovation and quality, the company was listed on the BSE SME platform in October 2020 and migrated to the Mainboard of BSE and NSE in May 2023.




35 Years
of
excellence



5,00,000 Manufacturing
Unit Spread
across
Sq. Ft



500 Product
Portfolio
SKUs



500+ Employees



300+ Clients



700 Dealers

VISION

“To be a globally trusted and innovative leader in the industrial valve and fittings sector, committed to delivering superior-quality solutions that empower industries, drive sustainability, and create enduring value for our customers, employees, and stakeholders.”

MISSION



- Total commitment to innovation, quality and product integrity that attracts trust and confidence.
- Continuously enhance product quality through cutting-edge technology, R&D, and state-of-the-art manufacturing processes.
- Strengthen our position as a preferred global supplier while building strong partnerships to create long-term industry value.

STATEMENT

“At Atam Valves, we believe that true leadership comes from relentless innovation, uncompromising quality, and a commitment to empowering industries. Success isn’t just about growth—it’s about setting benchmarks and inspiring excellence every step of the way.”



MANAGEMENT COMMENTARY

“This quarter has been relatively muted, primarily due to delays in order inflows. A few key orders that we expected got pushed out, impacting our topline. That said, our margins have remained stable, which reflects strong operational control and discipline. We see this as a short-term pause and remain confident in the long-term direction of the business.

A key trigger ahead is the receipt of our API license. The audit is complete, and while there were some regulatory delays, we expect to receive it within this financial year. This will enable us to enter more specialized, high-value segments and could be a transformational step for the company.

We’re also expanding into new geographies, reaching more customers, and strengthening our distribution. At the same time, we’re focusing on higher-margin projects and actively exploring acquisition opportunities that align with our strategy. Another important step has been our entry into the real estate sector, where we’ve launched a tailored range of valves. The early response has been encouraging, and we see strong potential in this segment.

Despite short-term challenges, our fundamentals remain strong. With the API license on track and multiple growth levers in place, we’re confident of delivering strong, sustainable growth in the coming quarters.”



Amit Jain

Managing Director

“ We’re also expanding into new geographies, reaching more customers, and strengthening our distribution. At the same time, we’re focusing on higher-margin projects and actively exploring acquisition opportunities that align with our strategy. ”

FULL YEAR BUSINESS HIGHLIGHTS



Ventured into Real Estate and Healthcare Sectors



Participation in large format EXPO and Exhibitions



Final phase of receiving the API License



Strategised to offer high-margin products and new sectors

NEW REAL ESTATE AND HEALTHCARE PROJECTS



Some of our projects include:

Project	City
Merlin Rise	Kolkata
Merlin Avana	Kolkata
Merlin The Fourth	Kolkata
Bhawani Bandhan	Kolkata
Bandhan Inara	Kolkata
Piramal Revanta	Mulund
Raymond Era	Thane
Seth Zuri	Thane
Raunak Supreme	Thane
Shreeji Sharan	Kandivali
L&T Seawoods	Navi Mumbai
L&T Elixir	Powai
Kalpataru Shrishti	Mumbai
Kalpataru Eternia	Mumbai

Project	City
Mahaveer Exotica	Mumbai
Nanma Properties	Cochin
Galaxy Builders	Calicut
Goodearth	Calicut
Calicut Landmark Builders	Calicut
Pentium Construction	Calicut
Ghazal Builders & Developers	Calicut
Nanma One Cochin	Cochin
Deep Builders	Gujarat
Super City	Gujarat
Safalya Group	Gujarat
Adhunik Techno Engg	Rajasthan
Shreeji Pipe & Pumps	Indore
Anjali Ceramic	Indore

Atam ventured into new **Real Estate Projects** across India for **Plumbing range of Valves**

OUR PARTNERS IN REAL ESTATE AND HEALTHCARE



FACTORS IMPACTING OUR PERFORMANCE IN FY25

ORDER DELAY

Due to supply chain constraints beyond our control, delivery of a significant order valued at approximately ₹15 crore has shifted to the next quarter. This timing adjustment has impacted our projected annual revenue targets.

EXPECTED API DELAY

Our API license approval was delayed due to regulatory changes requiring re-auditing by API-certified auditors, which has now been completed with approval expected within this year. While we experienced temporary business deceleration during this transition, we anticipate accelerated growth moving forward.

SLOWDOWN IN Q4

We encountered a general one-time business slowdown due to broader market conditions and operational adjustments during this period. However, we have implemented strategic initiatives and are well-positioned for accelerated growth and improved performance moving forward."

Despite a temporary slowdown in Q4, we are well-positioned to regain momentum in the coming months. With a robust pipeline of new orders and a strategic focus on operational efficiency, we are confident in achieving an exceptional financial performance and delivering value to our stakeholders.

DRIVING INNOVATION WITH DIVERSE PROCESSES

PROCESSES

We are experts in deploying multiple manufacturing processes namely:

- Shell moulding
- Investment casting
- No-Bake moulding

APPLICATION

We are able to service multiple high-growth sectors that promise to sustain our success like:

- Oil & Gas
- Steam
- Fertilizer
- Edible


METALLURGIES

We are adept in manufacturing using products leveraging multiple metallurgies namely:


- Bronzes
- Irons
- Steels

STAYING AHEAD OF THE GAME

Integrated Manufacturing Facility All facilities are in-house



Design & Development



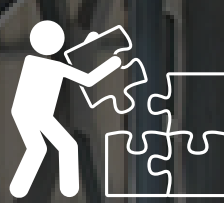
Casting



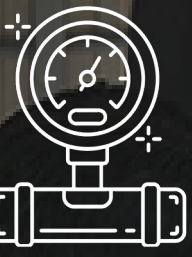
Lab Testing
(destructive as well as non-destructive testing)




Machining & Welding



Assembly



Pressure Testing

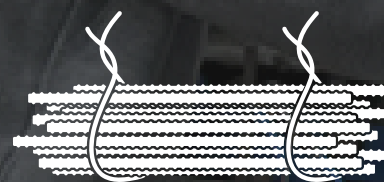


Painting & Packaging


Wide array of capabilities



Wide array of capabilities



Three foundry shops (one each for non ferrous, stainless Steel and Carbon & alloy Steels)



Multiple Moulding (foundry) processes



Shell Moulding for Non-ferrous alloys



Investment Casting for Stainless Steels



No Bake Moulding process for carbon and alloy steels

OVERVIEW OF OUR PRODUCT PORTFOLIO



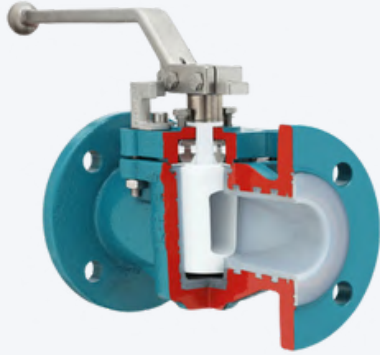
Gate Valves



Globe Valves



Butterfly Valves



Plug Valves



Ball Valves



Pressure Reducing Valves



Stainless Steel & High-pressure Steel Fittings



Fusible Plugs



Steam Traps



Water Level Gauges



Safety Valves



Non-return Valves



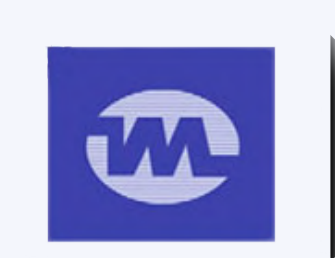
Parallel Valves

OUR MARQUEE CLIENTS



**POTENTIAL CLIENTELE
AFTER API INTEGRATION**

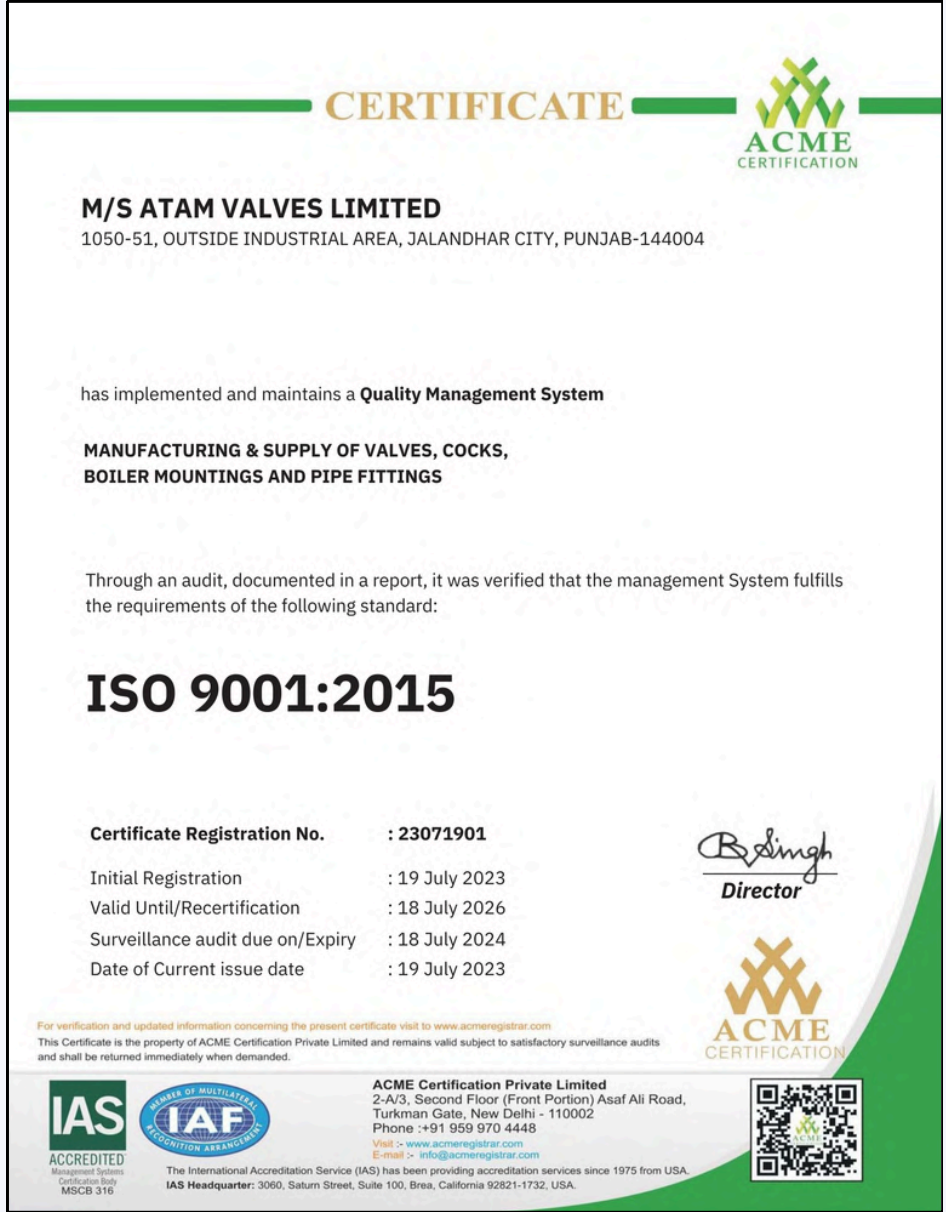
OUR EXISTING CLIENTS



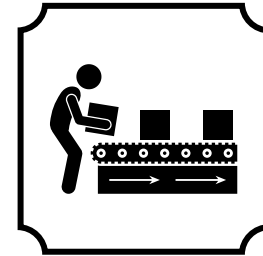
STRICT QUALITY CONTROL

The Indian Government honored the Company with two Prestigious awards: the National Award for Quality in 2006 and the National Award for Entrepreneurship in 2009.

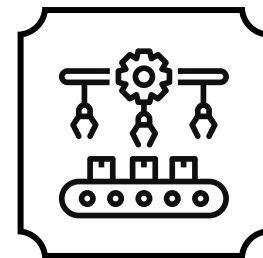
ATAM has ISO 9001, ISO 14001, PED. IBR. ISI Certified



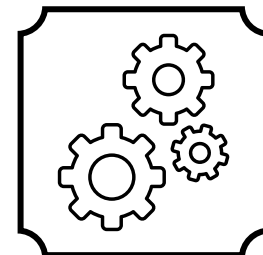
OUR MANUFACTURING FACILITY



Three foundry shops for Nonferrous, Stainless Steel and Carbon & Alloy Steels, each with multiple moulding techniques



Company has a manufacturing capacity of **96,000+ pieces** a month



Efficient order fulfillment and timely delivery for the clients.

FUTURE GROWTH TRIGGERS

API Certification

The American Petroleum Institute (API) certification is a crucial credential in the oil and gas industry, requiring a rigorous 2-3 year process. We're strategically pursuing this certification to enhance our market credibility and expand our international presence.

Evaluating Diverse Industries

We are actively exploring new sectors to identify growth opportunities, with a particular focus on the wastewater management industry due to increasing environmental regulations, urbanization, and the growing need for sustainable waste management solutions.

Ramp up in Exports

Post-certification, we anticipate significant growth in export sales and global market opportunities. We're positioned to capitalize on increasing international demand and expand our global customer base.

New Products in Development

Our product development focuses on expanding valve sizes from 12 to 72 inches for larger projects. We've upgraded from Chinese brass to high-grade stainless steel, improving durability and performance.

- Increase market share with existing clients.
- Increase the client base in business spaces of our presence.
- Widen the product basket - our upcoming products are cast iron fittings, flanges and control valves.
- Increase international presence.
- Expanding dealer network from 750 to 1000 dealers and increase export sales form 3% to 25%.

MARKET EXPANSION

- Introduction of high-value products in the sales mix.
- Establish a presence in nation-critical infrastructure.
- Enter the specialized bath-fitting solutions space.
- Develop technical capabilities for custom solutions.
- Enhance manufacturing efficiency and capability.

STRATEGIC FOUNDATIONS

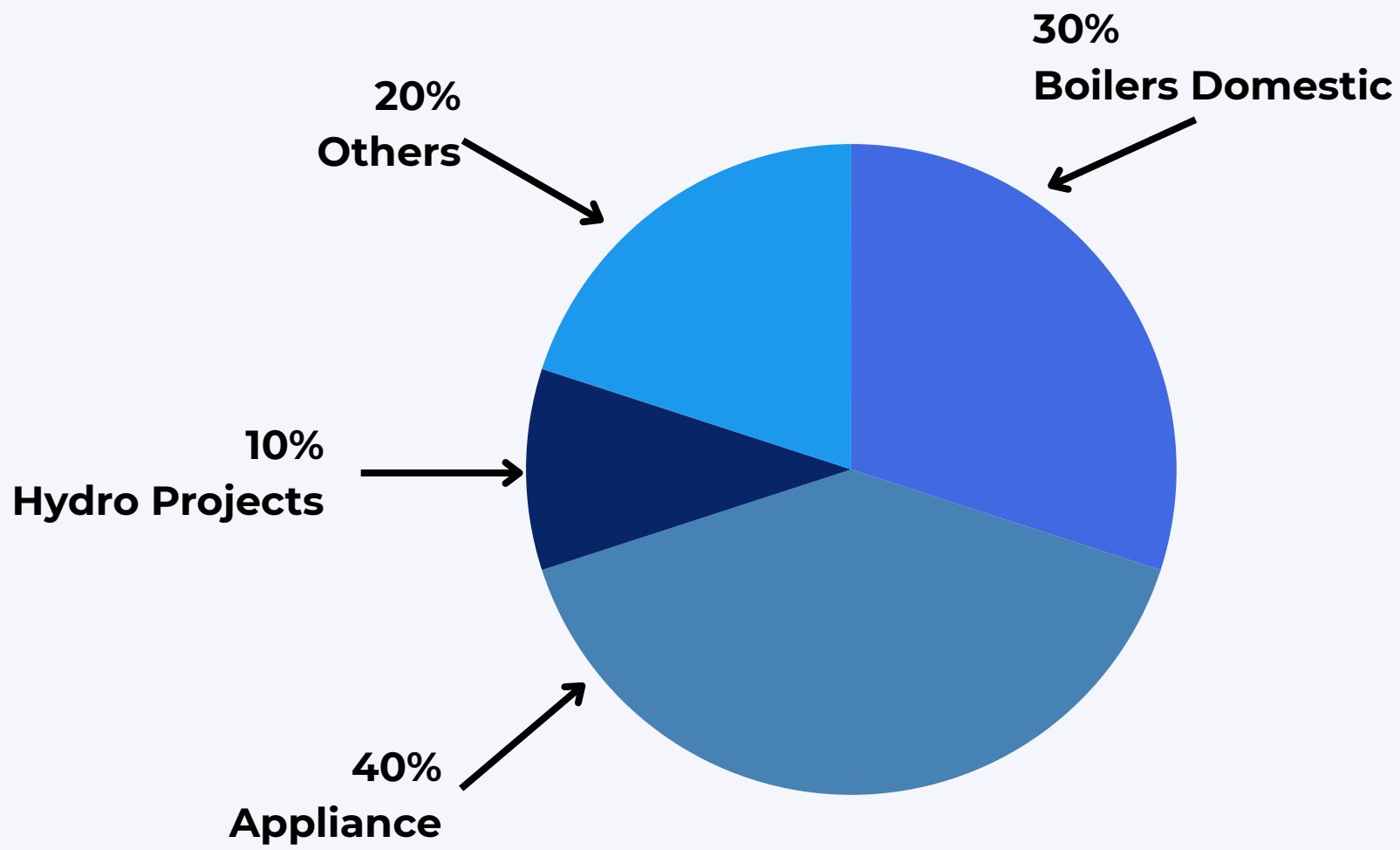
- Evaluate inorganic growth opportunities – acquisition of complementary businesses.
- Obtaining certifications which are globally recognized, Like: EIL, API, WRAS, Power Grid and other global standards.
- Develop digital monitoring solutions for Valves.
- Enhance R&D for innovation.

PRIORITY SOLUTIONS

- Participation in exhibition and events in domestic and international markets to understand trend and promote product portfolio.
- Launch value-added product lines with enhanced features and premium positioning.
- Develop brand ambassador program for markets.
- Boost Export Sales.

MARKET ACTIVATION

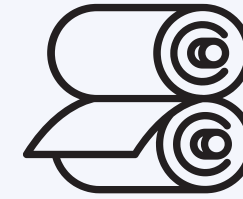
STRONG INDUSTRY PRESENCE



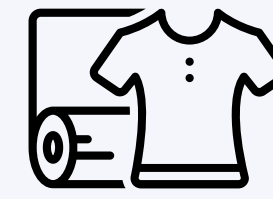
Major Contributors to Sales



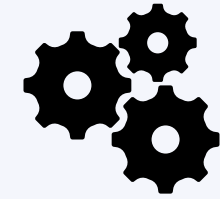
Petrochemical Industries



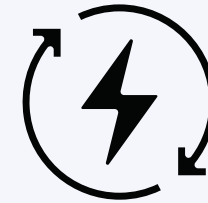
Paper Industries



Textile Industries



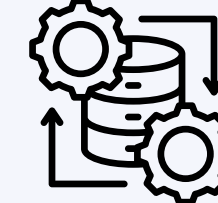
Boiler Manufacturing



Power Generation Plants



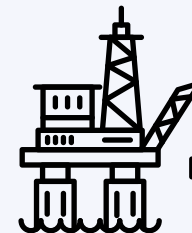
Pharmaceutical Industries



Processing Industries



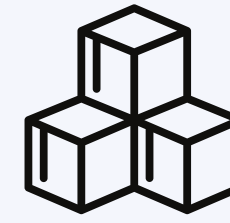
Rubber Industries



Oil & Gas Refineries



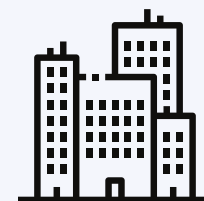
Fertilisers Industries



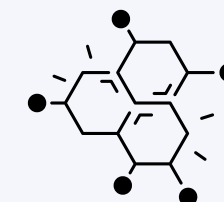
Sugar Industries



Marine & Ship Building



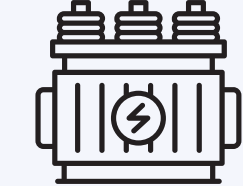
Infrastructure & Household



Chemical Industries



Plumbing



Power Transformer Manufacturer

STRONG GROWTH IN MAJOR END USE INDUSTRY



Capital Goods

The sector contributes 12% to India's manufacturing output and 1.8% to GDP, with a market valuation of USD 43.2 billion in FY22. The electrical equipment industry, including boilers, turbines, and generators, is expected to reach a market size of USD 22.56 billion by 2027 with a CAGR of 4.63%.

Chemical Industry

India's chemical industry, valued at USD 178 billion in 2020, is projected to grow to USD 304 billion by 2025, with a CAGR of 9.3%. The Union Budget 2022-23 allocated USD 27.43 million to the Department of Chemicals and Petrochemicals, with demand for chemicals expected to rise 9% annually.

Pharmaceutical

India's domestic pharmaceutical market is expected to grow 3x to USD 55 billion by 2024 and reach USD 120-130 billion by 2030, driven by a 2021 market size of USD 42 billion. India, a key global supplier, provides 20% of the world's generic medicines and 60% of global vaccines, with its market valued at USD 42 billion worldwide.

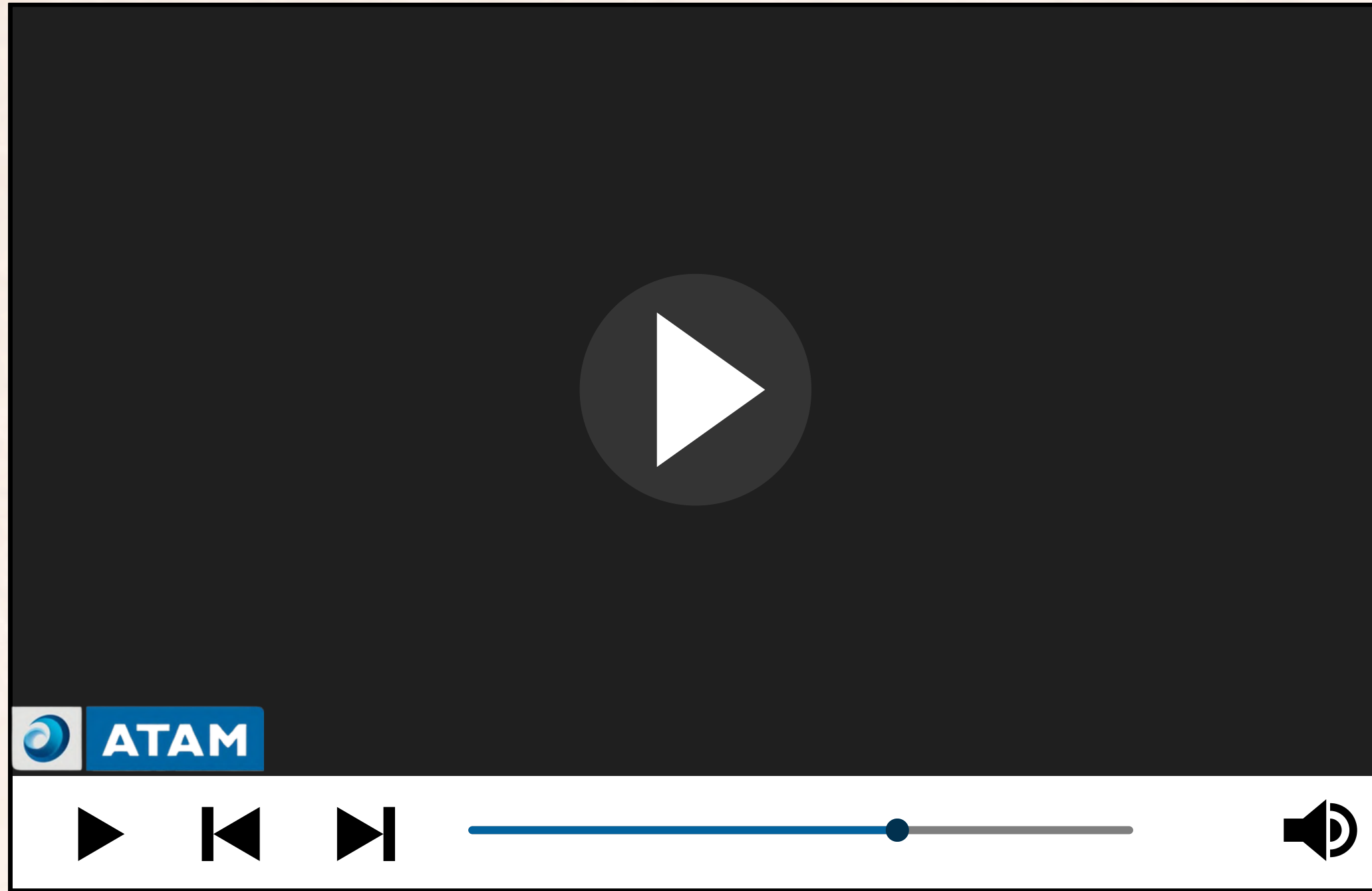
Oil & Gas

India's energy demand is projected to double to 1,123 million tonnes of oil equivalent by 2040, with gross domestic product (GDP) expected to reach USD 8.6 trillion. Petroleum products consumption rose 4.6% in FY24 to 233.3 million metric tonnes, with high-speed diesel and crude oil production marginally up by 0.6%.

Petrochemical

The Indian chemicals and petrochemicals sector, valued at USD 107.38 billion in 2025, is expected to grow at a CAGR of 12% by 2020-25, constituting 22% of the total market. A 2034 vision by the government aims to reduce imports, attract investments, and boost production through clusters, supported by a 10-20% production-link incentive.

ATAM'S VISION TO **ATMANIRBHAR BHARAT**



Click on the video to view our latest campaign



MANAGEMENT

OVERVIEW

MANAGEMENT OVERVIEW



Mr. Parkash is the founder of our Company and has experience of around four decades in Valves Industry. His role in our Company is to manage production strategies.

Vimal Parkash Jain

Chairman and Wholetime Director

Education: Bachelor of Science in Engineering (Mechanical)



Mr. Jain has around twenty years of experience in the valves industry. His role in our Company is to manage marketing and sales strategies

Amit Jain

Managing Director

Education: Bachelor of Commerce



Ms. Jain has approximately fifteen years of experience in valves industry. Her role in our Company is to look after the finance of the Company.

Pamila Jain

Wholetime Director & Chief Financial Officer

Education: Diploma Computer Programming degree



With Honors Management with Marketing Experienced management professional adept at global operations and international partnerships for Atam Valves Ltd, demonstrating leadership in export-import management and team coordination for global expansion

Bhavik Jain

Wholetime Director

Education: Bachelor's Degree in Science

MANAGEMENT OVERVIEW



By profession Ms Rajni Sharma is the Principal in Manav Sehyog School.

Rajni Sharma

Non-Executive Independent Director

Education: M.Sc. in Maths



Mr. Salwan was associated with several automobile Companies at various positions.

Surinder Kumar Salwan

Non-Executive Independent Director

Education: BSC Engineering (Metallurgical)



Mr. Singh offers expertise in audit, taxation, advisory, and consultancy services, delivering meticulous financial guidance with over two decades of experience.

Parminder Singh

Non-Executive Independent Director

Education: Diploma Computer Programming degree



Bringing expertise in marketing and PR, he's partnered with Parsvnath Udyog and directs Fair Travels Holidays. Renowned for oratory skills, he's pivotal in social initiatives. While not managing daily operations, he guides strategic decisions and governance.

Gaurav Jain

Non-Executive Independent Director

Education: Bachelor's Degree in commerce from Guru Nanak Dev University and Bachelor's degree in law from Maharaja Ganga Singh University



FINANCIAL

HIGHLIGHTS

PROFIT AND LOSS

₹ in Crores

	Q4FY25	Q3FY25	Q4FY24	YoY (%)	FY25	FY24	YoY (%)
Revenue from Operations	14.71	17.38	17.24	(14.71)	60.50	52.59	15.02
Cost of materials consumed	9.76	11.92	9.89	-	40.85	34.57	-
Employee Expenses	2.12	2.14	2.17	-	8.60	7.45	-
Other Expenses	1.96	1.71	1.16	-	6.77	5.57	-
EBITDA	3.32	2.54	3.99	(7.52)	9.95	9.80	1.63
EBITDA %	22.55	14.6	23.14	-	16.45	18.62	-
Other income	0.024	0.004	0.020	-	0.07	0.025	-
Depreciation	0.18	0.15	0.15	-	0.63	0.64	-
Finance Cost	0.28	0.25	0.25	11.36	0.87	1.14	(23.28)
PBT	2.87	2.12	3.60	(20.25)	8.51	8.02	6.08
Tax Expenses	0.74	0.55	0.91	-	2.21	2.19	-
PAT from Operations	2.13	1.57	2.68	(20.64)	6.29	5.83	8.01
PAT Margin %	14.48	9.03	15.57	-	10.41	11.09	-
Diluted EPS (in Rs.)	1.86	1.37	2.34	(20.57)	5.50	5.21	5.46

BALANCE SHEET

ASSETS	FY25	FY24
Property, Plant & Equipment	2.84	2.48
Right-of-use asset	0.20	0.25
Other intangible assets	0.03	0.002
Other Financial Assets	0.18	0.18
Deferred Tax Assets	0.48	0.42
Other Non-Current Assets	-	0.04
Total Non-Current Assets	3.74	3.39
Inventories	27.59	21.23
Trade receivables	22	14.43
Cash and cash equivalents	0.02	10.02
Bank Balances other than cash and cash equivalents	0.18	0.17
Other financial assets	0.05	0.04
Other current assets	0.40	0.46
Total current assets	50.26	46.37
Total assets	54.01	49.77

EQUITY & LIABILITIES	FY25	FY24
Equity	36.47	31.04
Borrowings	0.78	0.37
Lease Liabilities	0.18	0.23
Provisions	0.40	0.37
Total Non-Current Liabilities	1.37	0.98
Borrowings	11.07	12.22
Lease Liabilities	0.04	0.04
Outstanding Dues of MSMEs	0.69	0.62
Outstanding Dues of Creditors	2.09	1.69
Other Financial Liabilites	1.35	1.22
Other Current Liabilities	0.69	1.79
Provision	0.14	1
Current Tax Liabilities	0.06	0.11
Total Current Liabilities	16.17	17.74
Total Liabilities	54.01	49.77



Get in touch



Valves, Fittings & Boiler Mountings

cs@atamfebi.com



DHVIJ PATEL | AYUSH DIVECHA

G12-14, 7th Floor- Commerce Centre, Mumbai- 400034

Email : ir@merlincapital.co.in

Contact : +91 81048 55515