

INDIA

ALSTOM

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July 05, 2012

The Manager Listing,
National Stock Exchange of India Limited,
Exchange Plaza, Plot No. C/1, G Block,
Bandra- Kurla Complex
Bandra (E), Mumbai – 400 001

Scrip Code: APIL

Sub.: Award of Contract

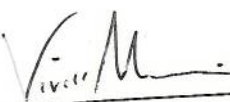
Dear Sir,

We would like to notify that Alstom has been awarded a contract by Bharat Heavy Electricals Limited (BHEL), to supply components and services for the 660 MW supercritical boilers at NTPC sites of two units located in Mouda, Maharashtra, India.

Out of the entire aforesaid contract, kindly note that the Company's scope of work would be Rs.314 crore (i.e. Euro 45.40 million).

This information is being given in accordance with Clause 36 of the Listing Agreement. A copy of the press release is attached for your reference and records.

Thanking you,
Yours truly,
For ALSTOM India Limited
(Formerly ALSTOM Projects India Limited)


Vivek Mishra
(Authorized Signatory)
Encl.: a/a



July 5, 2012

Contract worth close to INR 530 Crore (approx. €80 million / USD 100 million)
**Alstom wins contract with BHEL for 2x660 MW supercritical
boilers project in India**

Alstom has been awarded a contract worth approx. INR 530 crore (approx. €80 million / USD 100 million) by Bharat Heavy Electricals Limited (BHEL), to supply components and services for the 660 MW supercritical boilers at NTPC sites of two units located in Mouda, Maharashtra, India. These 660 MW supercritical power boilers were awarded to BHEL as part of the NTPC Bulk 660 MW tender. Alstom is the licensor of the supercritical technology of BHEL and is also collaborating with BHEL on execution of the supercritical boiler projects under the Licence and Business Cooperation Agreements.

Under the scope of the contracts, Alstom will cooperate with BHEL in designing the boilers and supply pressure parts of the 660 MW supercritical boilers along with pulverisers and airpreheater components. It will also assist BHEL with technical advisors during the erection and commissioning of the units. Key components will be manufactured from Alstom's manufacturing facilities in Wellsville and Concordia in the USA and in Durgapur and Shahabad, India. The units are expected to be commissioned in 2016.

Francois Carpentier, Vice President, Thermal and Renewable Power, Alstom India, said, "With this contract, Alstom has reinforced its position as a leader in supercritical boiler technology and through our partnership with BHEL, we are proud to be offering our efficient solutions to support India's quest for clean energy."

The new Mouda contract is a confirmation of the strong business and technology cooperation established since 2005 with BHEL, and comes in addition to five contracts signed with BHEL between 2008 to 2011 for supercritical boilers of 660MW, 700MW and 800MW in Barh II, Krishnapatnam, Bara, Yeramarus and Bellary in India.

Alstom's supercritical coal-fired boilers are state-of-the-art technology and designed to address the challenges of the power industry in India in order to achieve increased efficiency, reduced emissions and high availability. The state-of-the-art boiler design incorporates most advanced tangential firing system with a new overfire air configuration for improved firing system to enhance boiler performance. In addition to this, the supercritical boiler technology also helps in achieving about 3-4% higher plant efficiency compared to conventional subcritical design.

Supercritical technology is the most adapted to address India's challenges for Clean Coal power generation additions. 60% of XIIth plan and 90% of XIIIth plan additions will be based on supercritical technology which marks the commitment of Government of India in

balancing infrastructure development and care for environment. The Bulk projects concluded this year are the biggest ever initiated by the Indian government and will support the rapid growth of the country's economy while providing efficient and environmentally conscious solutions. Alstom is playing a key role with BHEL in these NTPC projects. Alstom is also supplying the steam turbine generator for the Solapur project and the control systems for the Mouda and Solapur projects under separate orders signed earlier this year.

About Alstom

Alstom is a global leader in the world of power generation, power transmission and rail infrastructure and sets the benchmark for innovative and environmentally friendly technologies. Alstom builds the fastest train and the highest capacity automated metro in the world, provides turnkey integrated power plant solutions and associated services for a wide variety of energy sources, including hydro, nuclear, gas, coal and wind, and it offers a wide range of solutions for power transmission, with a focus on smart grids. The Group employs 92,000 people in around 100 countries. It had sales of €20 billion and booked close to €22 billion in orders in 2011/12.

Alstom's presence in India

Alstom is a global leader in power generation, power transmission and rail infrastructure. Present in India since 1911, Alstom has strong capabilities in engineering, manufacturing, project management and supply of products and solutions for infrastructure. With four R&D centres: Alstom Infosys R&D Centre in Bengaluru, Transport in Bengaluru, Hydro Global Technology Centre in Vadodara and Hosur for Grid, two engineering centres for Power in Noida and Kolkata and eleven manufacturing units dedicated to: Hydro in Vadodara, Boilers in Durgapur, auxiliary components and airpreheaters in Shahabad, Steam turbines in Mundra (upcoming) and Transport at Coimbatore and SriCity (upcoming), Grid in Padappai, Pallavaram, Hosur, Vadodara and Naini, Alstom's presence cuts across the length and breadth of India. Alstom also has a Global Engineering & Software Centre for Railway & metro in Bengaluru for Transport.

Press Contacts

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