

Registered office:

Annapurna Swadisht Limited

Chatterjee International Building, 13th Floor, Unit No. A01, and

AO2, 33A, Jawaharlal Nehru Road, Kolkata – 700071

Call: 033-4603 2805 || Email: info@annapurnasnacks.in

w w w.annapurnasnacks.in



March 9, 2026

Listing Department,
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Bandra Kurla Complex,
Mumbai-400051

Symbol: ANNAPURNA

Dear Sir / Madam,

Sub: Investors Presentation / Quarterly updates held on March 9, 2026

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation/ Quarterly updates held on March 9, 2026.

No Unpublished Price Sensitive Information was shared/discussed during presentation with investors.

The said Investors Presentation is also available on the website of the Company www.annapurnasnacks.in/

Kindly take the above information on records and disseminate.

Thanking you,

Yours faithfully

For, Annapurna Swadisht Limited

Shakeel Ahmed

Company Secretary & Compliance Officer

M.NO. A46966

Asansol unit:

Girmint road Majiara, Plot J.L 43, Asansol,
Paschim Bardhaman, West Bengal 713 301

CIN: L15133WB2022PLC251553 | GST: 19AAWCA5249E1Z8

Siliguri Unit:

P.S Bhaktinagar, Mouza Dabgram, Plot No. RS 471/894, J.L No 2,
Sahudangi Hat, Binnaguri, Jalpaiguri, West Bengal, 735135

North Shantinagar, Plot No. RS 471/894, Jalpaiguri,
West Bengal 735135

Quarterly Investor Update – Q3 FY26

DRIVING TRANSFORMATIONAL GROWTH THROUGH STRATEGIC ACQUISITIONS AND NEW PRODUCT LAUNCHES

Executive Summary

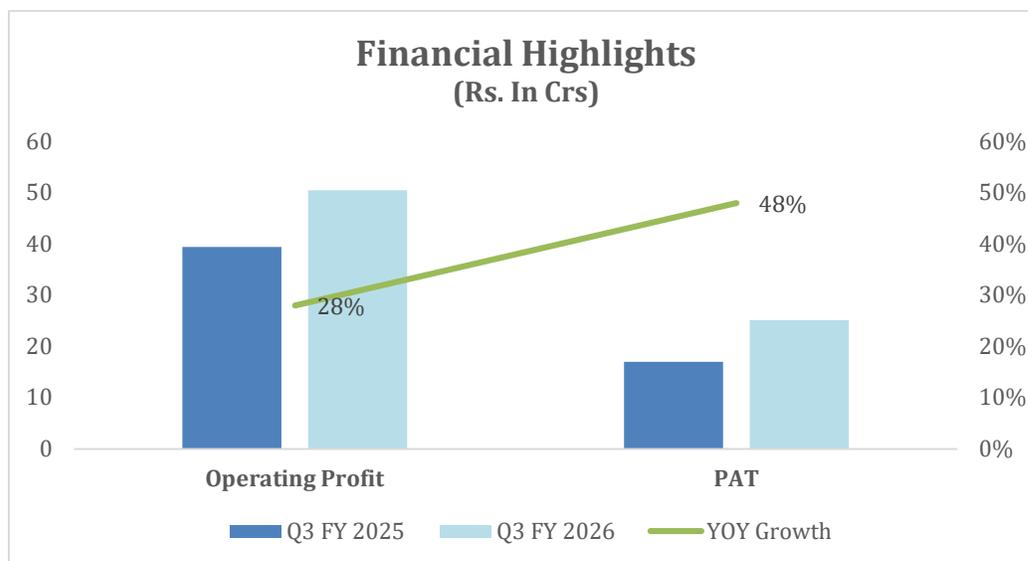
Q3 FY26 represents an important strategic milestone for Annapurna Swadisht Limited (ASL) as the company continues its transition from a regional snack manufacturer to a diversified FMCG platform. During the quarter, the company strengthened its brand portfolio, expanded distribution reach, and initiated a strategic acquisition that significantly enhances manufacturing capabilities and category presence.

Revenue grew 16% YoY to ₹394.29 Cr while profitability expanded meaningfully with Operating Profit growing 28% YoY and PAT increasing 48% YoY, reflecting operating leverage and improving product mix.

Financial Highlights

Particulars (₹ Cr)	Q3 FY26	Q3 FY25	YoY Growth
Revenue	394.29	340.07	16%
Operating Profit	50.45	39.37	28%
PAT	25.14	17.01	48%

Financial Performance Snapshot



Annapurna Swadisht Limited – Strategic Highlights

- Launch of the urban-focused brand 'OFFSIDE', endorsed by Sourav Ganguly, marking ASL's calibrated entry into urban and semi-urban markets.
- Expansion of distributor network with over 75 additional touchpoints during the quarter, strengthening market penetration.
- Strategic acquisition of a majority stake in Andri Agro Foods Private Limited (AAFPL), located in Raniganj, West Bengal.
- AAFPL has an installed manufacturing capacity of approximately 12,500 tonnes per annum with a turnover potential of Rs 110 Crs per annum
- Product portfolio includes soya chunks, textured vegetable protein (TVP), 3D pellets, vermicelli, and pasta.
- AAFPL markets products under the 'So Best' brand and undertakes institutional manufacturing for established players such as Haldiram's.

Madhur Confectioners Private Limited – Business Update

- Manufacturing infrastructure upgraded with installation of new chocolate processing machinery.
- Launch of three new SKUs in the mass segment including Mini Breakfast (centre-filled bar), Romantic (heart-shaped dual flavour chocolate), and Brainto (centre-filled cube).
- Strengthened sales organisation with appointment of Field Sales Officers across Uttar Pradesh, Bihar, Madhya Pradesh, Maharashtra and South India.
- Distribution network expanded with ~20 new distributors and reactivation of dormant partners.
- Commissioned a 560 KW solar power plant under the Madhya Pradesh Government's net-metering scheme, with generation commencing in January 2026.
- Solar power initiative expected to reduce energy costs and improve operating margins.
- Mr. Manoj Sharma has taken charge as full-time Managing Director and relocated to Indore to lead execution and operational scale-up.

Outlook

With strengthened brand investments, deeper distribution reach, and expanded manufacturing capabilities, the Company is well positioned to accelerate growth across snacks, confectionery, and plant-protein categories. Management remains confident that these strategic initiatives will drive sustained revenue growth, improved operating leverage, and long-term shareholder value creation.



OFFSIDE

From the house of
Annapurna
Swadisht Ltd