Ashoka Buildcon Ltd.

Welcomes

Shareholders for

22nd Annual General Meeting

9th September 2015

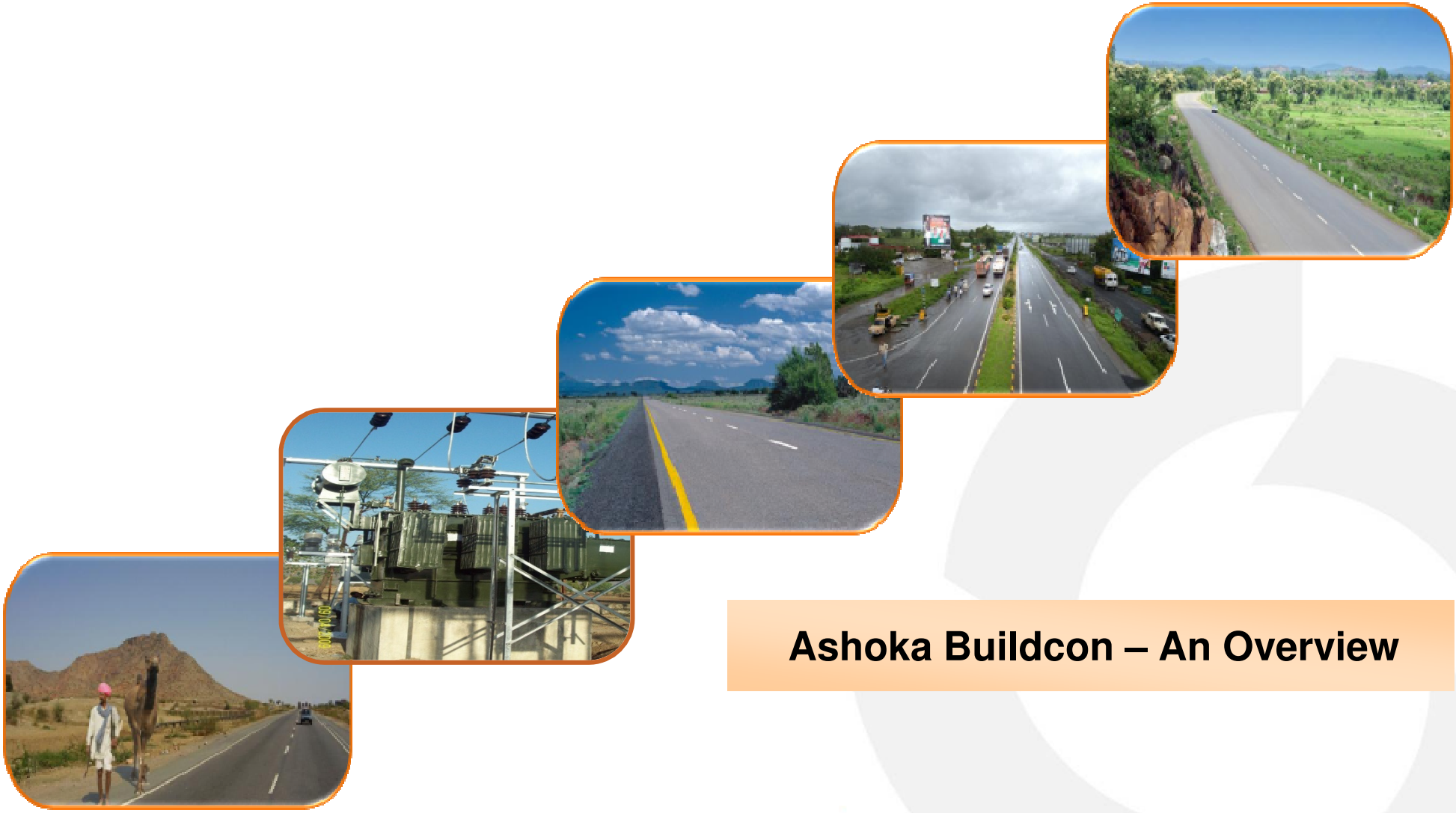
Ashoka Buildcon Limited

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Ashoka Buildcon – An Overview

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EPC Business

- **Over 39 years of experience**
  - 60 Roads and Bridges, 57 Industrial / Institutional Buildings
  - BOT – 18 operational / 4 under-construction / 7 handed-over
- **Spread across India - 6,632 lane kms**
  - ~1,503 lane kms - Third parties
  - ~5,129 lane kms - Own projects (BOT)
- **Experience in Power T&D business**
  - 23 Power (Transmission & Distribution) works
  - Lighten 27,000 villages , 18,915+ kms Distribution line Network
- **Strong EPC Order Book* of Rs. 36,218 Mn**
  - Rs. 20,470 Mn in Roads and Bridges
  - Rs. 15,748 Mn in Power Transmission & Distribution

Own BOT Portfolio

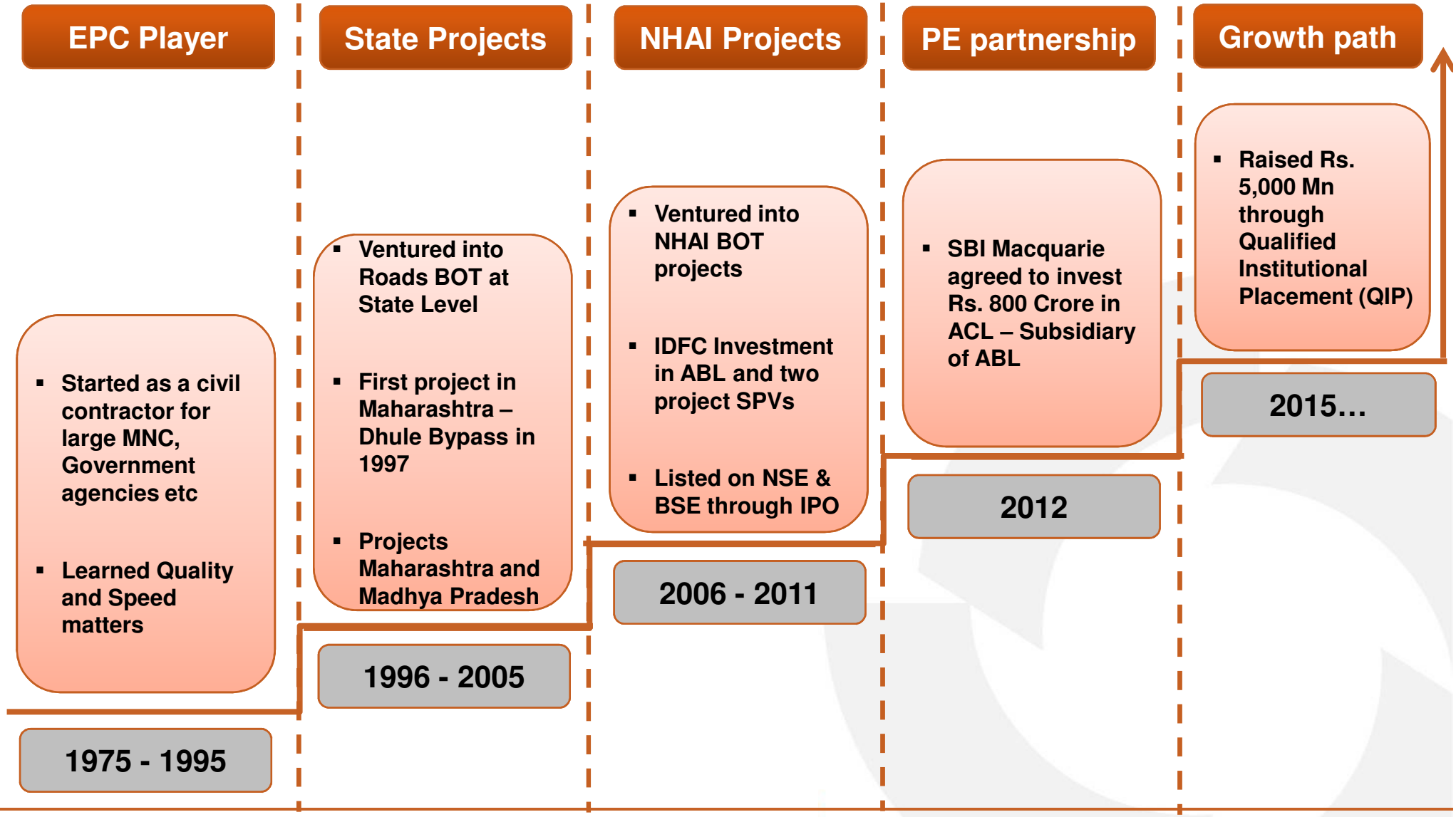
- **Portfolio of 21 BOT Projects**
  - 12 projects currently under operation
  - 8 projects completed and handed over
  - 1 project under construction
- **Toll Collection of ~ Rs. 2,147 Mn in FY15**

Investments in Ashoka Concessions Ltd.

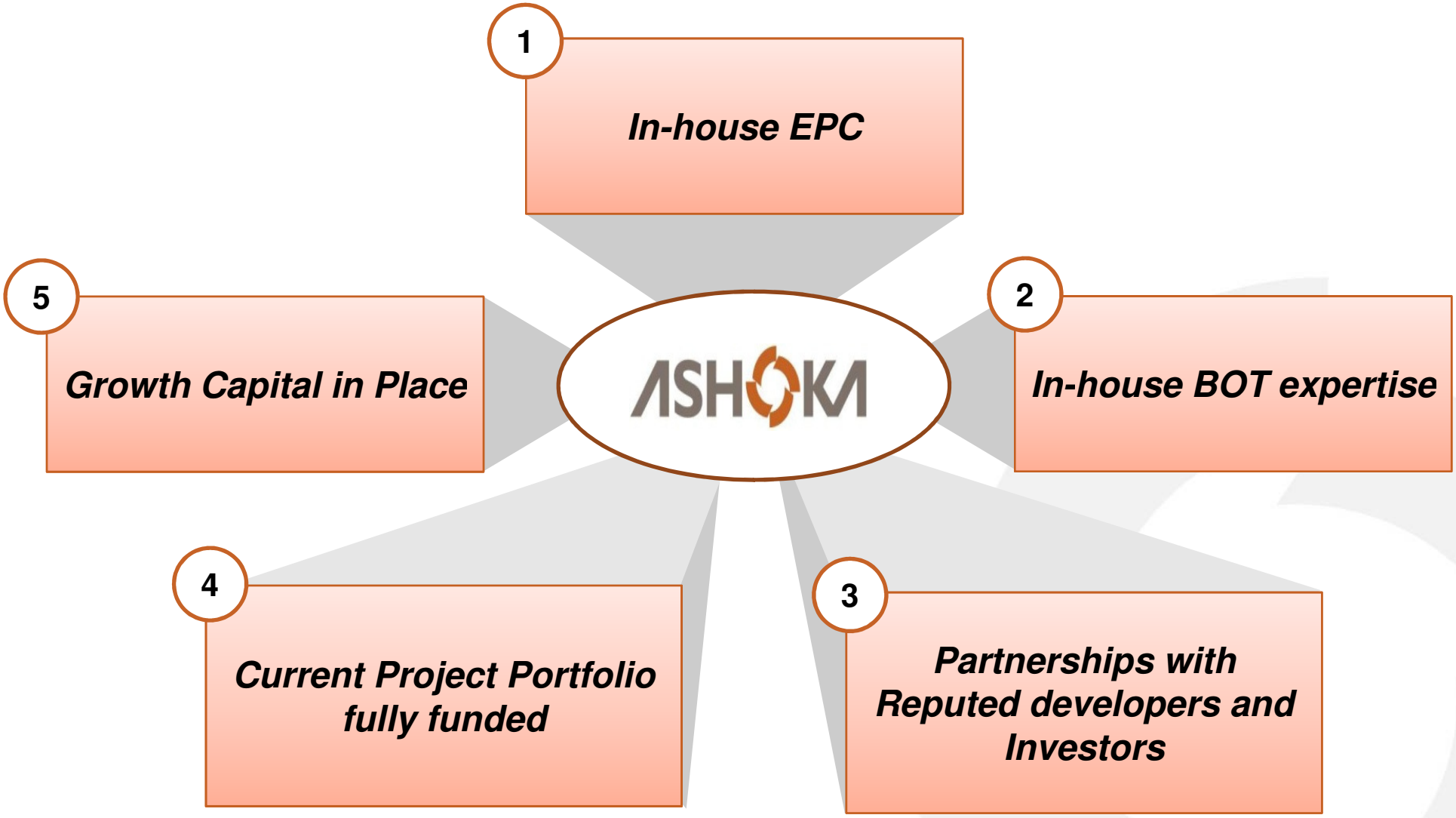
- **Portfolio of 8 Large BOT Projects**
  - 3,801 lane kms spread across – Maharashtra, MP, Chhattisgarh, Karnataka, West Bengal, Orissa and Tamil Nadu
- **Toll Collection of ~ Rs. 6,367 Mn in FY15**

* - Current order book including Rs 789 crore order from NHAI

Evolution of the Company



Our Key Strengths





Update on Key Projects

Dhankuni – Kharagpur









- Largest Project in BOT Portfolio
- Project Costs of ~Rs. 2,200 Crore
- Concession period of 25 years
- ~91% of Construction completed
- Completed Two Bridges on this project in record time
- Project capitalised in Mar 2015
- Received a sanction letter under premium deferment scheme

Belgaum - Dharwad





- Project Costs of ~ Rs. 630 Crore Concession period of 30 years
- Completed Project in March 2014

Sambalpur - Baragadh





- Two – Four laning of Section
- Project Costs of ~ Rs. 1,100 Crore
- Concession period of 30 years
- Substantially Completed Project in October 2014

Chennai ORR









- First Annuity BOT Project for Ashoka
- 50 : 50 JV with GVR Infra Projects
- Project Cost of Rs. 1,450 Crore
- Grant of Rs. 197 Crore
- 35 Semi-annual Annuity of Rs. 120 Crore
- Concession period of 20 years
- ~69% of Construction completed

Mudhol Nipani









- Second Annuity Project for Ashoka
- JV with GVR Infra Projects
- Project Cost of Rs. 470 Crore
- Grant of Rs. 136 Crore
- Semi-annual Annuity of Rs. 39 Crore
- Concession period of 10 years
- ~30% of Construction completed

Key EPC Projects Received

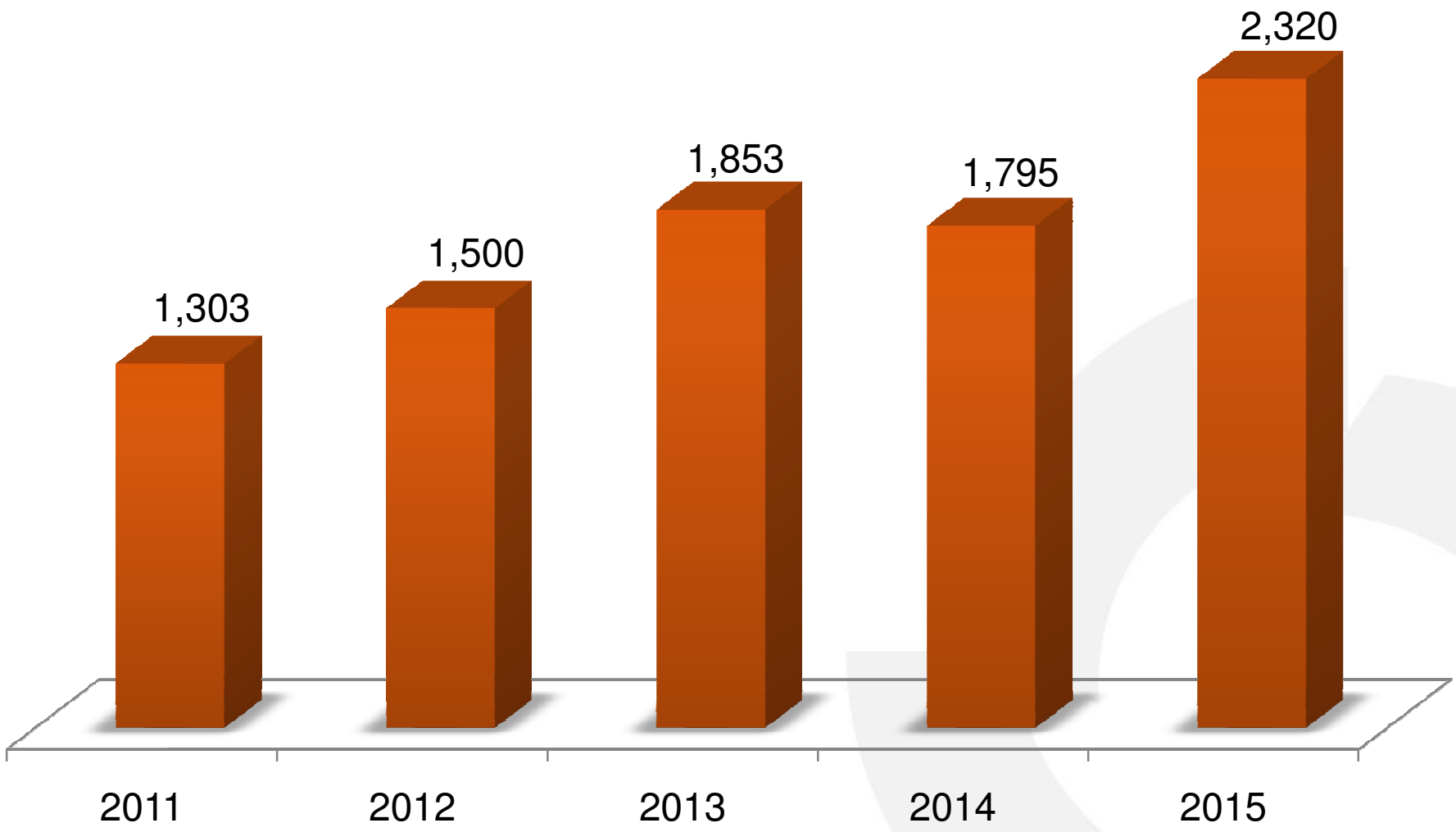
- **In August 2015, received Rs 789 crore EPC contract from NHAI for development of Six-Lane Eastern Peripheral Expressway in the state of Uttar Pradesh - Package-IV**
- **Received Rs 111 Crs. EPC contract in Karnataka from MoRTH under Karnataka State Highways Improvement Project (KSHIP)**
  - Scope of work involves upgradation of road stretch from Badami Bypass junction to Pattadakallu in link 21E, and Pattadakallu to Kamatagi link 21F including additional length for Badami bypass in link 21E.
- **Receipt of LoA in Power T&D**
  - Received LoA from MSEDCL for for Turnkey contract of Rs. 102.61 Crores in Buldhana Circle of Amarawati Zone, Akola
  - Received LoA from Bihar Power Distribution Co. Ltd Electrification work on Turnkey basis of ~Rs. 863 Crores
- **Order intake of Rs. 220 crore Road Project from MoRTH in the state of Karnataka**
  - Received EPC contract from MoRTH for Rehabilitation and Upgrading of Madhugiri –Chikkaballapura - Mubagal section of NH 243 in the state of Karnataka



Financial Highlights

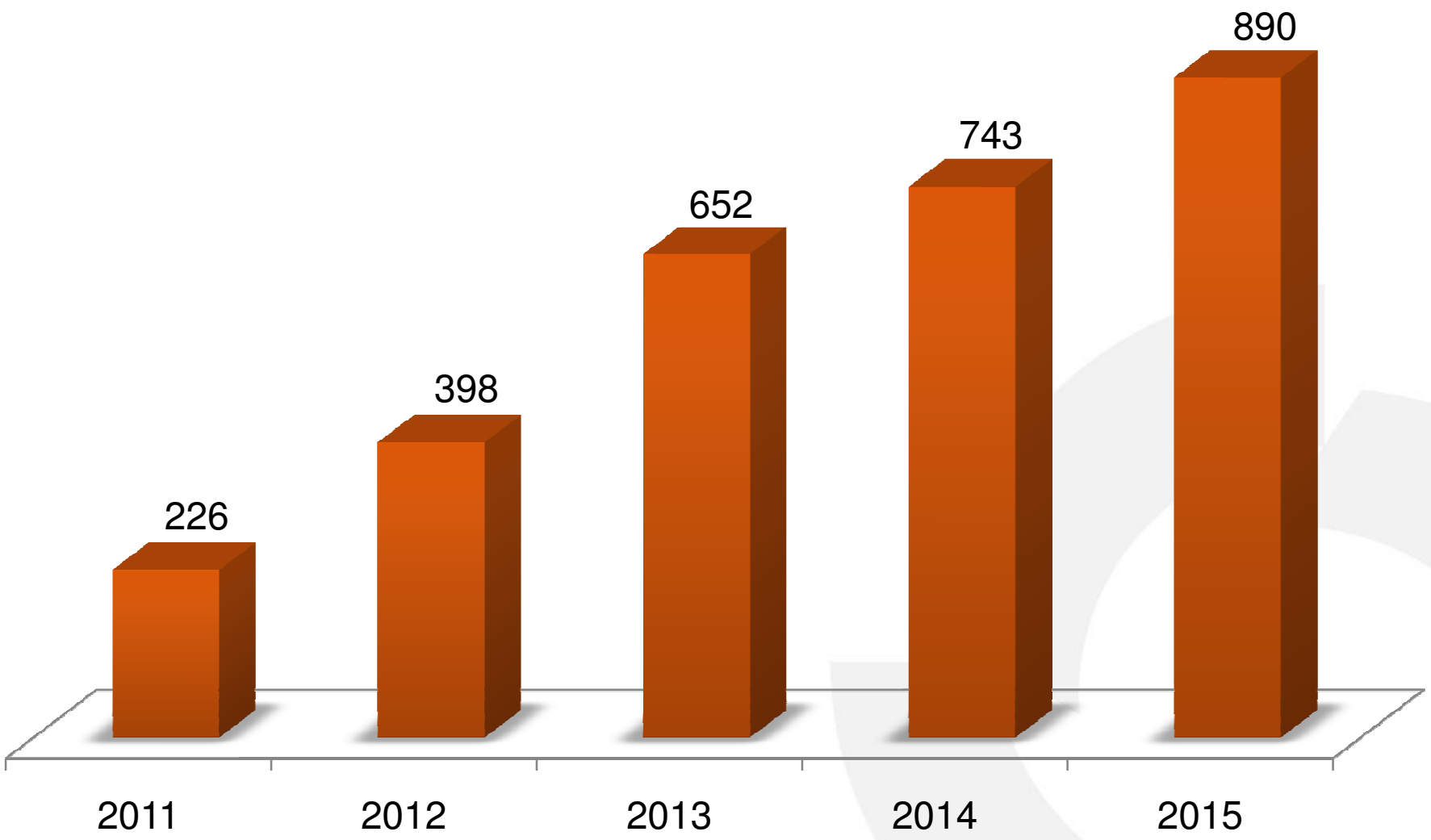
Revenue

Rs. Cr.



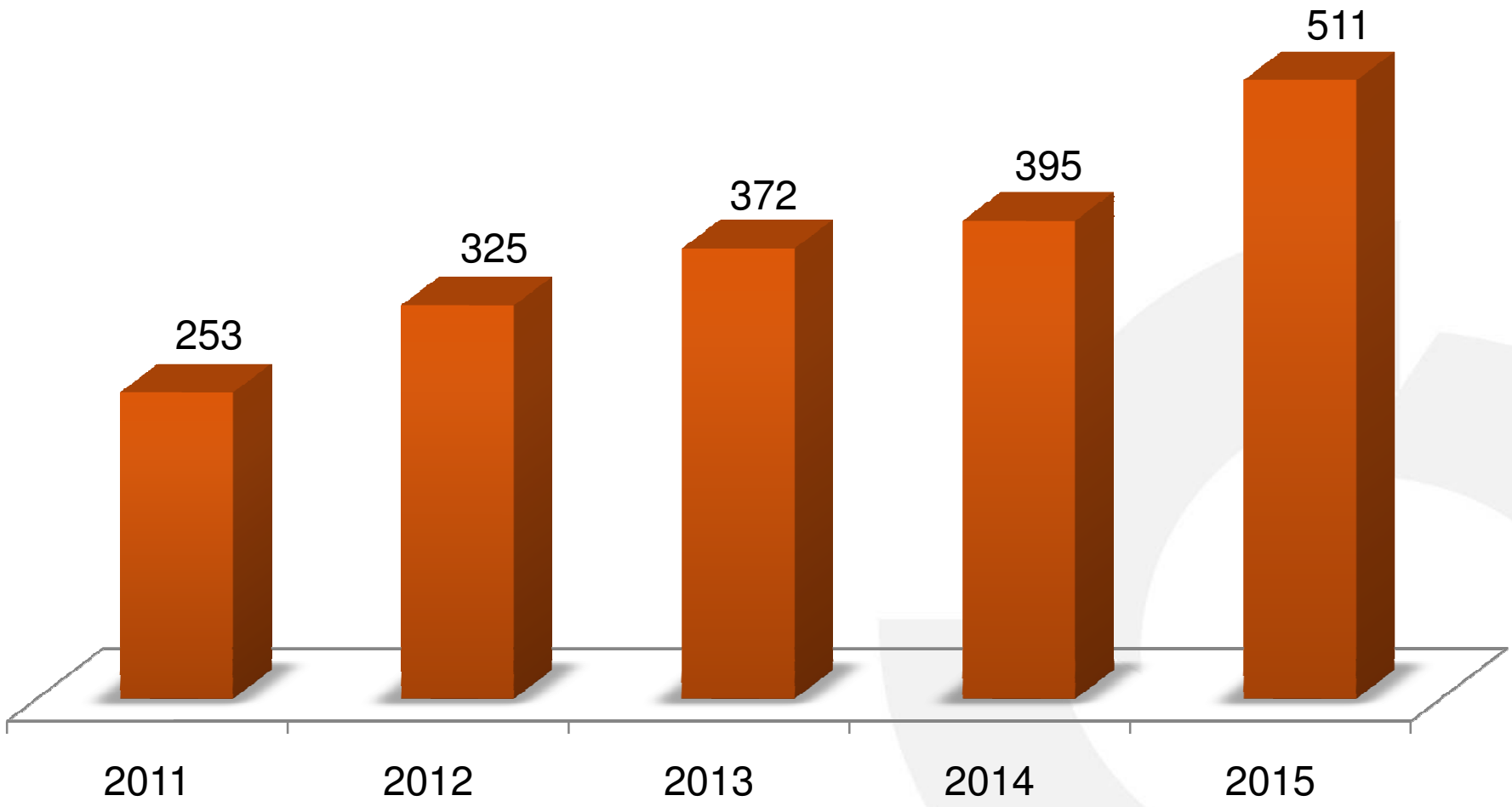
Toll Collections

Rs. Cr.



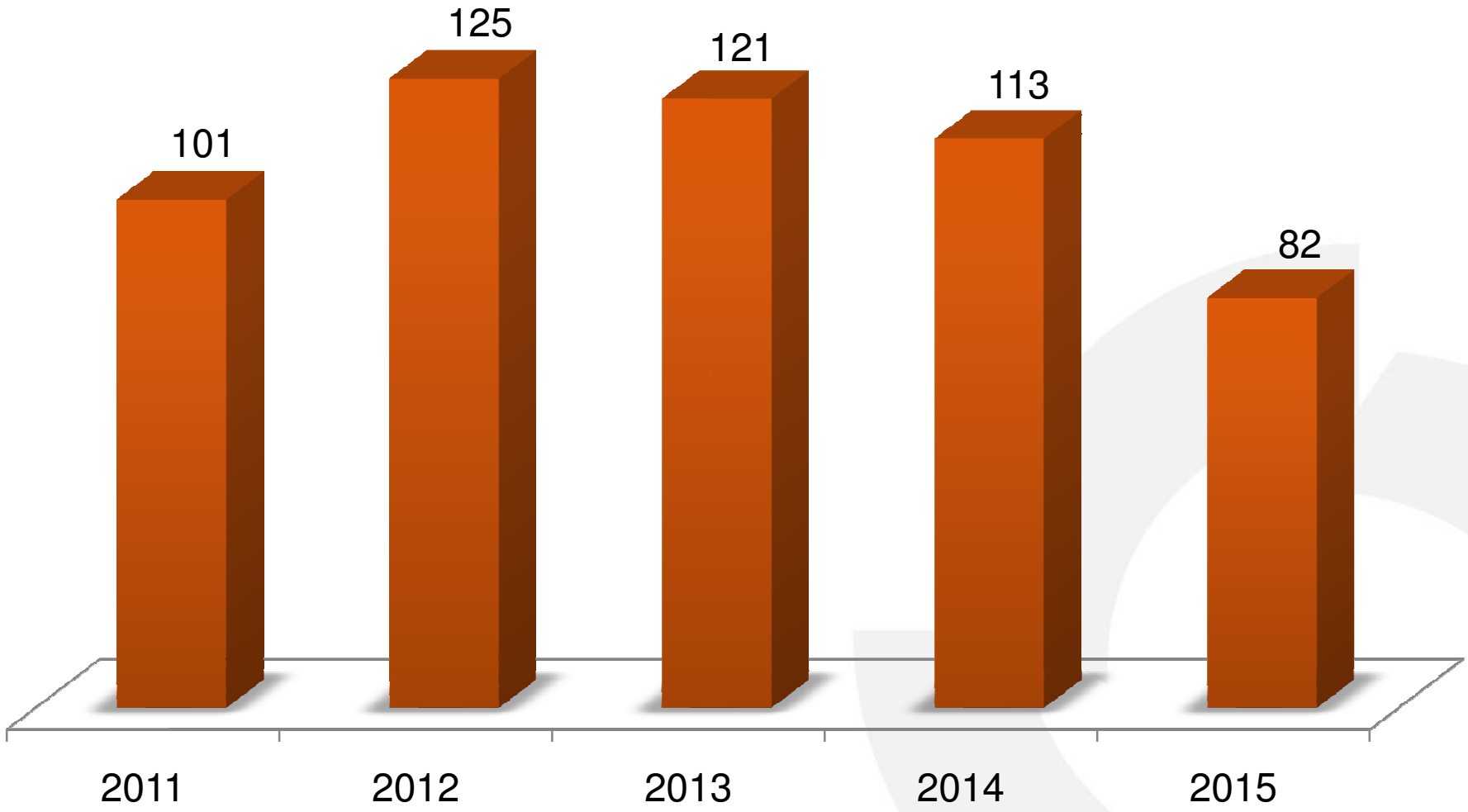
Operating Profit (EBITDA)

Rs. Cr.



Net Profit

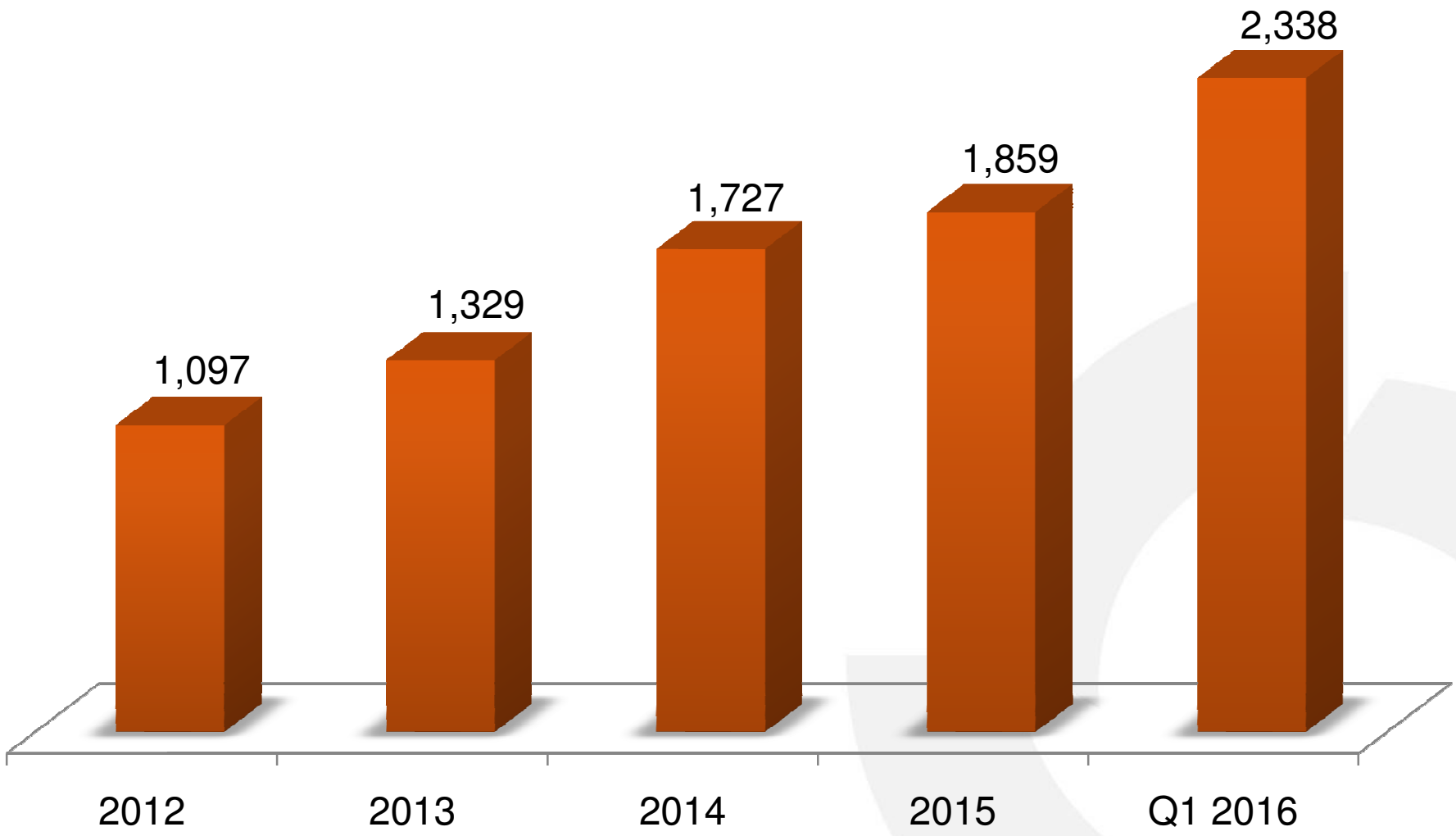
Rs. Cr.



* - Profit for FY 2011 adjusted for one time Exceptional Item of ~Rs. 107 Cr.;
** - Profit for FY 2013 adjusted for ~Rs. 37 Crs (Equity Raising Exps: Rs. 10.5 Cr., Add. Tax Exps: 10.8 Cr. & Nagar Karmala project assets write-off : Rs. 15.7 Cr.)
*** - Profit for FY 2014 adjusted for ~Rs. 15.7 Cr. for Nagar Karmala project assets write-off

Networth*

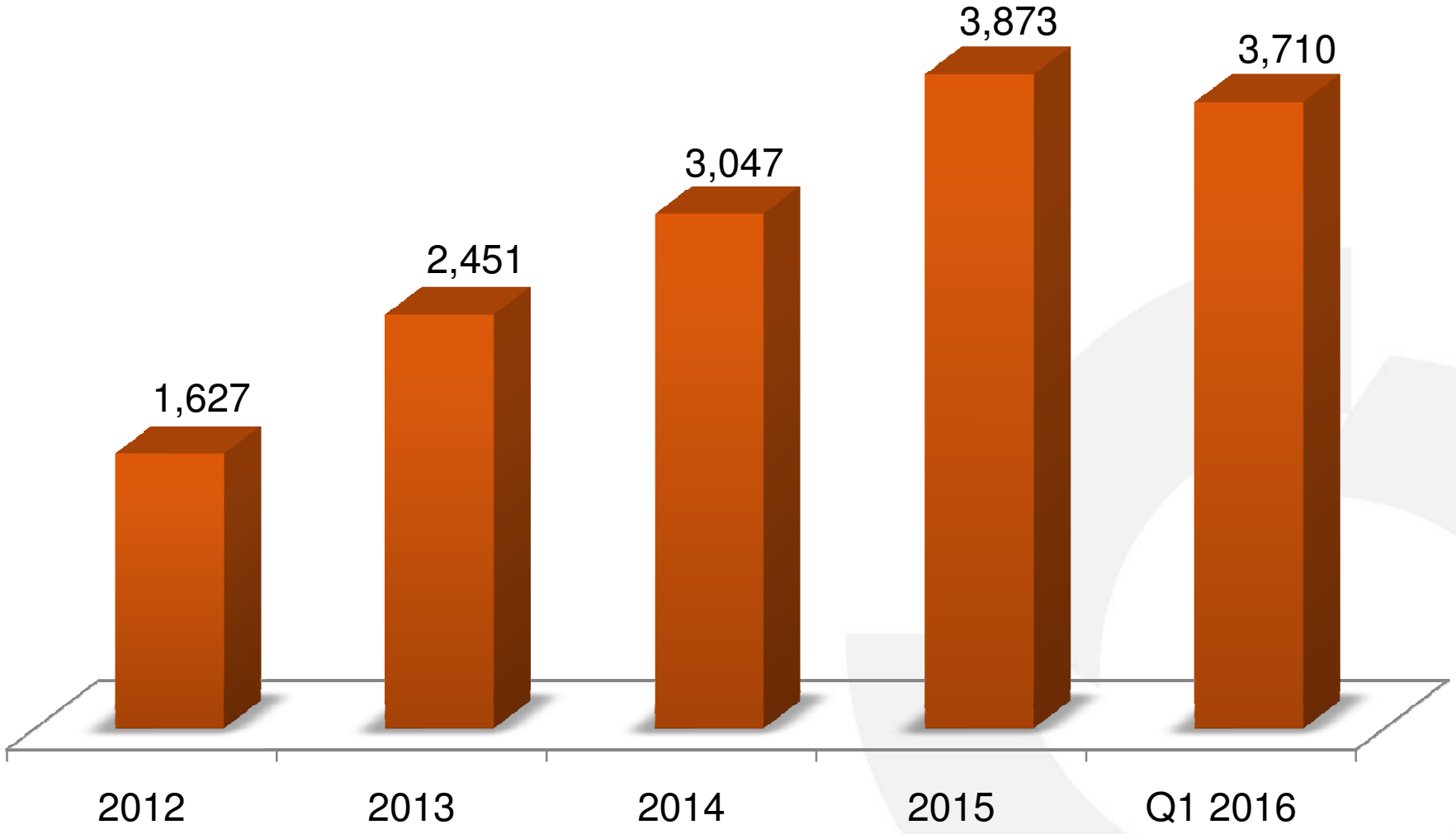
Rs. Cr.



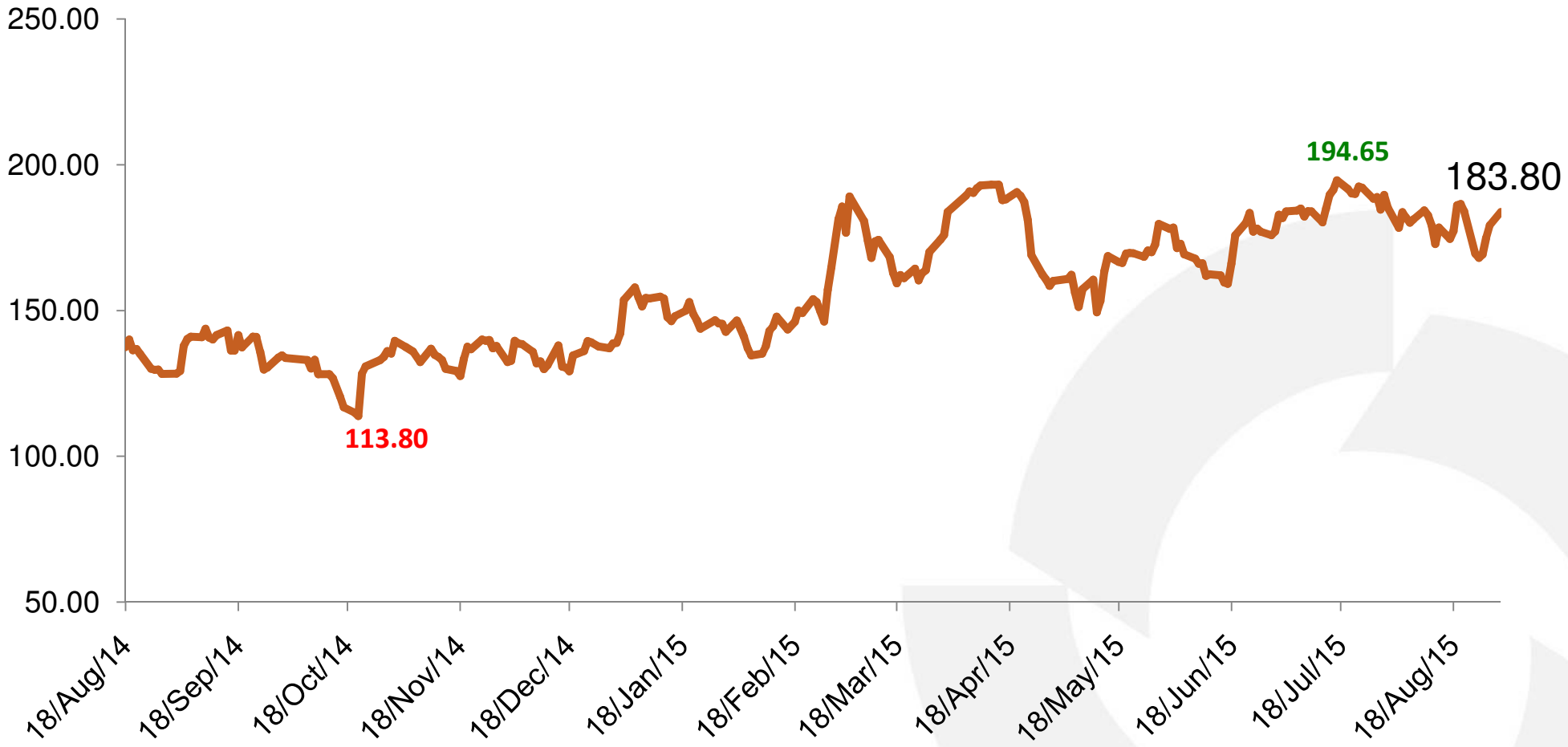
* - Including Share Application money and Minority Interest

Consolidated Gross Debt

Rs. Cr.



Share Price Performance



Thank You

Ashoka Buildcon Limited