

ARCHIES LIMITED
UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 SEPTEMBER, 2011

(₹ In Lakhs)

PARTICULARS	THREE MONTHS ENDED		SIX MONTHS ENDED		YEAR ENDED
	30/09/2011	30/09/2010	30/09/2011	30/09/2010	31/03/2011
	UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED	AUDITED
1.(a) Net Sales	4861.80	4387.87	9013.17	7838.47	18807.18
(b) Other Operating Income	34.24	6.80	53.32	27.23	45.75
Total Income	4896.04	4394.67	9066.49	7865.70	18852.93
2. Expenditure					
(a) (Increase)/Decrease in stock- in-Trade and work in progress	155.01	(337.13)	(23.92)	(174.33)	(724.30)
(b) Consumption of Raw Material	535.92	389.22	874.84	726.14	1636.64
(c) Purchase of Trading Items	1158.94	1596.70	2496.56	2389.76	6188.18
(d) Employees Cost	695.63	581.33	1354.73	1087.08	2363.74
(e) Depreciation	120.44	111.58	233.23	213.45	453.26
(f) Rent	668.83	536.62	1292.26	1041.68	2323.60
(g) Other Expenditure	1232.45	1043.01	2296.30	1946.69	4929.03
(h) Total	4567.22	3921.33	8524.00	7230.47	17170.15
3. Profit from Operations before other Income, Interest and Exceptional Item	328.82	473.34	542.49	635.23	1682.78
4. Other Income	8.34	36.86	20.80	39.22	107.05
5. Profit Before interest & Exceptional Item	337.16	510.20	563.29	674.45	1789.83
6. Interest	89.43	49.78	147.44	71.98	188.41
7. Profit After Interest but before Exceptional Item	247.73	460.42	415.85	602.47	1601.42
8. Exceptional Items	0.00	0.00	0.00	0.00	0.00
9. Profit (+)/ Loss(-) from Ordinary Activities before tax	247.73	460.42	415.85	602.47	1601.42
10 Tax expense					
Current	67.53	121.53	117.67	166.12	495.20
Deferred	22.50	11.66	20.47	12.52	23.48
11. Net Profit (+)/ Loss (-) from Ordinary Activities after tax	157.70	327.23	277.71	423.83	1082.74
12. Extraordinary Items (Net of Tax Expense)	0.00	0.00	0.00	0.00	0.00
13. Net Profit (+)/ Loss (-) for the period	157.70	327.23	277.71	423.83	1082.74
14. Paid-Up Equity Share Capital (Face value of the share ₹. 2/-)	675.60	675.60	675.60	675.60	675.60
15. Reserve (excluding revaluation reserves) as per the balance sheet of previous accounting year	-	-	-	-	9069.64
16. Earning Per Shares (EPS) (in ₹) Basic & Diluted	0.47*	0.97*	0.82*	1.25*	3.21
17.Public shareholding					
No. of shares	12925400	12862900	12925400	12862900	12925400
% of Shareholding	38.26	38.08	38.26	38.08	38.26
18. Promoter and Promoter group shareholding					
a) Pledged / encumbered					
Number of shares	nil	nil	nil	nil	nil
Percentage of Shares (as a % of total shareholding of promoter and promoter group)	nil	nil	nil	nil	nil
Percentage of Shares (as a % of total sharehcapital of the company)	nil	nil	nil	nil	nil
b) Non - encumbered					
Number of shares	20854600	20917100	20854600	20917100	20854600
Percentage of Shares (as a % of total shareholding of promoter and promoter group)	100	100	100	100	100
Percentage of Shares (as a % of total sharehcapital of the company)	61.74	61.92	61.74	61.92	61.74

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED



PARTICULARS	THREE MONTHS ENDED		SIX MONTHS ENDED		YEAR ENDED
	30/09/2011	30/09/2010	30/09/2011	30/09/2010	31/03/2011
	UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED	AUDITED
1. Segment Revenue (Net Sales)					
a) Greeting Cards	1228.75	1141.46	2230.75	2020.96	5165.02
b) Stationery Items	541.10	465.70	987.89	855.34	2230.37
c) Gifts	3066.63	2745.57	5752.61	4905.03	11276.12
d) Others	25.32	35.14	41.92	57.14	135.67
Net Sales	4861.80	4387.87	9013.17	7838.47	18807.18
2. Segment Results(Profit/Loss) before Tax and interest					
a) Greeting Cards	213.63	291.81	401.33	467.31	1179.55
b) Stationery Items	73.19	90.86	114.56	131.15	303.03
c) Gifts	315.53	375.58	557.11	555.23	1304.26
d) Others	1.90	6.12	2.93	7.16	12.32
Total	604.25	764.37	1075.93	1160.85	2799.16
Less:					
i) interest	89.43	49.78	147.44	71.98	188.41
ii) Depreciation	120.44	111.58	233.23	213.45	453.26
iii) Other un-allocable expenditure(net of unallocable income)	146.65	142.59	279.41	272.95	556.07
Total Profit before Tax	247.73	460.42	415.85	602.47	1601.42
3. Capital Employed (Segment Assets less Segment Liabilities)	11499.94	10758.92	11499.94	10758.92	11253.14
Total	11499.94	10758.92	11499.94	10758.92	11253.14

Particulars	(₹ In Lakhs)	
	AS at 30.09.2011	AS at 30.09.2010
	UNAUDITED	UNAUDITED
SHAREHOLDERS FUNDS :		
(a) Capital	675.62	675.62
(b) Reserves & Surplus	9347.35	8438.39
LOAN FUNDS	2893.94	2747.09
Deferred Tax Liability	661.68	630.25
Total	13578.59	12491.35
FIXED ASSETS	6437.84	5779.47
INVESTMENTS	0.00	0.00
CURRENT ASSETS, LOANS & ADVANCES		
(a) Inventories	6047.34	5116.20
(b) Sundry Debtors	2099.60	1753.26
(c) Cash & Bank balances	209.98	295.72
(d) Other Current Assets	1184.36	1005.71
(e) Loans & Advances	510.55	1345.71
Less : Current Liabilities & provisions		
(a) Liabilities	2617.79	2558.43
(b) Provisions	293.29	246.29
Miscellaneous Expenditure (Not Written off)	0.00	0.00
Total	13578.59	12491.35

NOTES:

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 14th November 2011.
- Previous year's figures have been rearranged and regrouped, wherever necessary.
- Due to the nature of business & common manufacturing facilities for various segments, a reasonable allocation of Capital Employed to various segments is currently not practicable.
- The information on investors complaint pursuant to clause 41 of the Listing Agreement for the quarter ended 30th September, 2011: Opening Balance: NIL, Received during the quarter: NIL, Resolved during the quarter NIL: Closing Balance: NIL.
- The Statutory Auditors have carried a limited review of the above financial results..
- The Company has opened nine (9) Hallmark Stores during the First six months of the Financial Year

ARCHIES LIMITED

For and on behalf of the Board

C-113, NARAINA INDUSTRIAL AREA, PHASE- I, NEW DELHI - 110 028 (INDIA) TEL.: 91-11-41410000, 41412222,

FAX : 91-11- 41410070, 41410065 e-mail : archies@archiesonline.com Website : www.archiesonline.com

REGISTERED OFFICE: PLOT NO. 191-F, SECTOR-4, I.M.T. MANESAR, GURGAON -122050, HARYANA

Place: Delhi

Pranod Arora
(Managing Director)