



**ARABIAN  
PETROLEUM LTD.**



AN ISO 9001:2015 / 14001:2015 / 45001:2018 CERTIFIED COMPANY

Manufacturer & Exporter of: 'SPL' & 'ARZOL' BRAND OF LUBRICANTS

Address: Plot 14-B, Morivali MIDC, Opp. Positive Packaging, Ambarnath (W), Dist.- Thane, Pin - 421505, Maharashtra, INDIA.

Date: 25/11/2025

To,  
National Stock Exchange of India Limited  
Exchange Plaza, Plot No. C/1, G Block,  
Bandra Kurla Complex, Bandra East,  
Mumbai-400051

Trading Symbol: ARABIAN

**SUB: Investor Presentation**

**Dear Sir/Madam,**

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation of the Company.

The above presentation is also accessible on the Company's website at [www.arabianpetroleum.co](http://www.arabianpetroleum.co).

Thanking you.

Yours faithfully,

**For Arabian Petroleum Limited**

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**Manan Hemant Mehta**  
**Wholetime Director**  
**DIN: 05124747**



**ARABIAN  
PETROLEUM LTD.**





# DISCLAIMER

This presentation and the accompanying slides (the “Presentation”), which have been prepared by Arabian Petroleum Ltd. (“APL,” “the Company”), are intended solely for informational purposes and do not constitute an offer, recommendation, or invitation to purchase or subscribe for any securities of the Company. This Presentation shall not form the basis of, or be relied upon in connection with, any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

The information contained in this Presentation is based on data and information that the Company considers reliable; however, the Company makes no representation or warranty, express or implied, regarding the accuracy, completeness, fairness, or reasonableness of the contents of this Presentation. This Presentation may not be exhaustive and may not contain all the information you may consider material. Any liability for the contents of, or any omission from, this Presentation is expressly excluded.

This Presentation may include forward-looking statements concerning the Company’s market position, growth prospects, and strategic initiatives. Such forward-looking statements are not guarantees of future performance and are subject to various risks, uncertainties, and assumptions that are inherently difficult to predict.

These risks and uncertainties include, but are not limited to, market conditions in the lubricants and greases industry, economic and regulatory changes, competitive dynamics, the Company’s ability to implement its strategies effectively, and fluctuations in customer demand. The Company may also face operational challenges and risks that could impact its growth and expansion plans.

Actual results, performance, or achievements may differ materially from those expressed or implied by forward-looking statements due to these and other factors. The Company undertakes no obligation to update or revise any forward-looking statements in this Presentation to reflect events or circumstances after the date hereof. Any forward-looking statements or projections made by third parties included in this Presentation are not adopted by the Company, and the Company disclaims responsibility for such third-party statements or projections.



# COMPANY OVERVIEW

**Arabian Petroleum Limited**, established in 2006 and **headquartered in Mumbai**, is an Indian company engaged in the manufacturing and distribution of a wide range of lubricants. Operating under the brand names **Arzol and APL**, the company serves both **automotive and industrial sectors**.

## AUTOMOTIVE SEGMENT

It offers a comprehensive portfolio that includes four-stroke engine oils, passenger car motor oils, diesel engine oils, gear and transmission oils, universal tractor and transmission oils, pump set oils, and hydraulic oils.

We aspire to establish a **global presence** as a recognized leader in manufacturing superior-quality lubricants, with an unwavering **commitment to excellence and innovation**. Our **vision** includes **diversifying** into the production of additives and performance chemicals, driving growth through cutting-edge and sustainable solutions. By creating innovative, eco-friendly products, we aim to become a leading exporter, contributing significantly to the nation's progress and success.

VISION

## INDUSTRIAL SEGMENT

Arabian Petroleum provides specialized lubricants aimed at boosting machinery performance, minimizing mechanical wear, preventing system breakdowns, and reducing energy consumption.

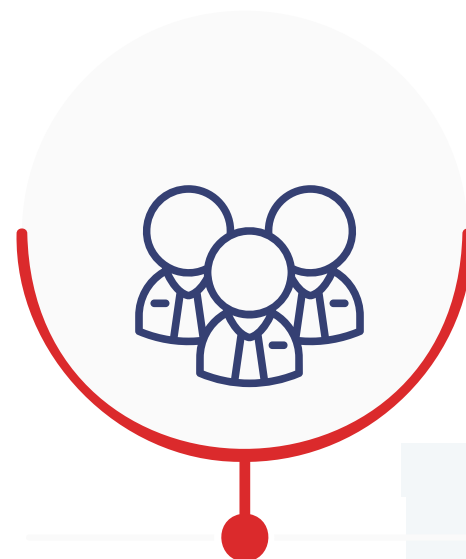
Our mission is to dedicate our resources to manufacturing and **delivering exceptional-quality lubricants and additives**. We strive to stay at the forefront of technology, fostering innovation, enhancing performance, and creating added value to elevate the customer experience. With a strong commitment to international standards, we aim to provide premium products that align with statutory regulations and uphold sustainability principles.

MISSION



# KEY FACTS & FIGURES

TOTAL BASE  
OIL STORAGE  
IN PLANT  
CAPACITY OF  
**2000 KL**



**250+**  
**EMPLOYEES**



**300+**  
**DISTRIBUTORS**



**30+**  
**COUNTRIES**



**22+**  
**STATES**



**50+**  
**IN-HOUSE TESTING  
FACILITIES**



**30+**  
**SOPHISTICATED  
TESTING  
EQUIPMENTS**



**1000 KL**  
**FINISHED GOODS  
STORAGE  
CAPACITY**

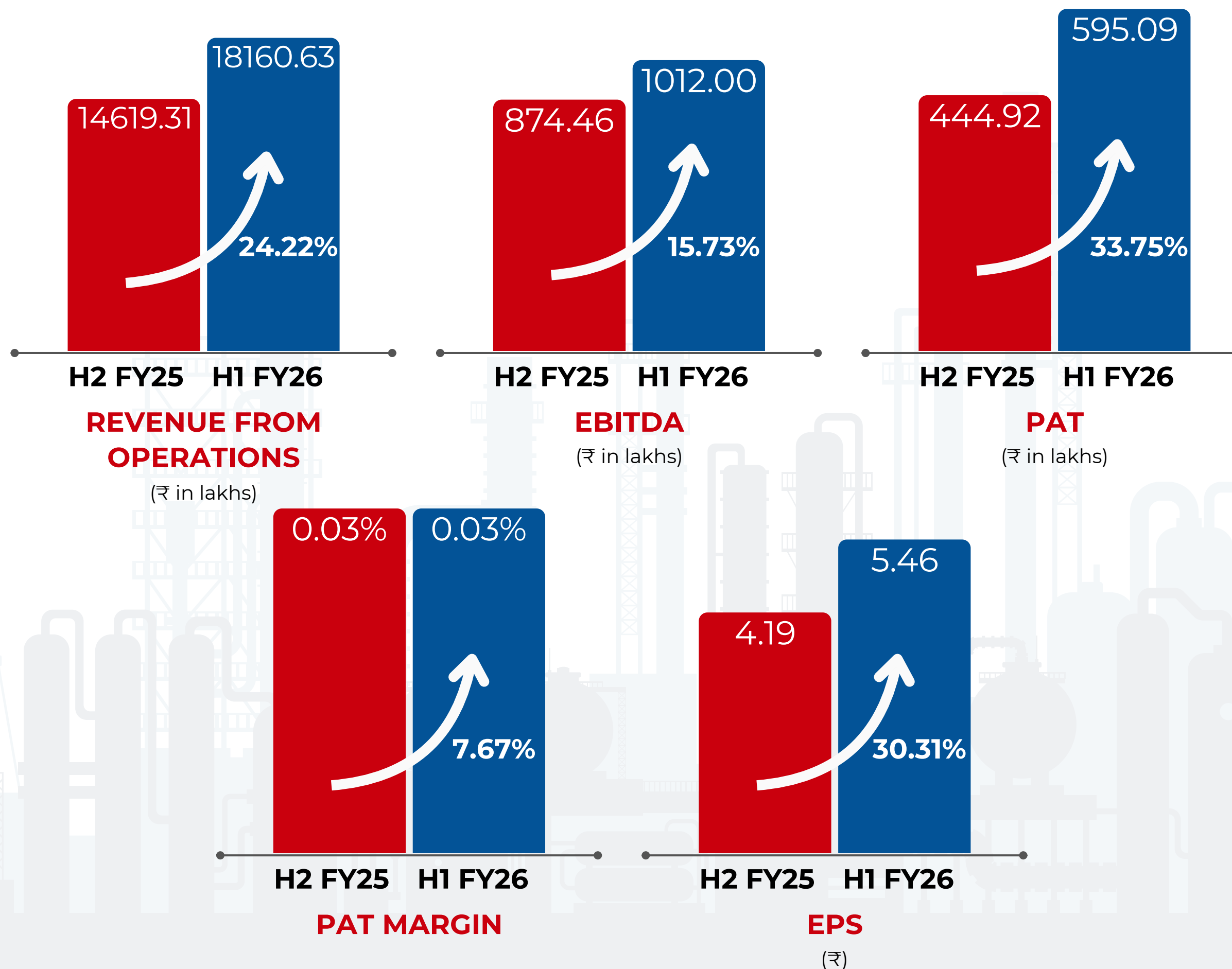


**500+**  
**PRODUCTS**

PRODUCTION  
CAPACITY PER  
ANNUM  
**48000 KL**



# FINANCIAL ANALYSIS





# KEY BUSINESS MILESTONES & ACHIEVEMENTS

- Sponsored 15 distributors to Bangkok for recognition and performance incentives
- Rewarded top performers meeting criteria to boost distributor engagement

## Strategic Incentives & Team Motivation

- Invested ₹1 crore in R&D to drive innovation and product development

## Organizational Strengthening & Investments

- Appointed major distributors in key regions:
  - Kanpur, Rajkot, Karnataka, and Madurai for automotive segment
  - Kolkata for industrial segment
- Strengthened market presence across geographies, adding four new countries across the Middle East and Central America.

## Market Expansion & Distribution Network

- Launched agriculture sector product line
- Developed specialized products for extreme temperature applications (minus degree conditions)
- Developed and approved three new products for Indian Army deployment

## Product Portfolio Diversification

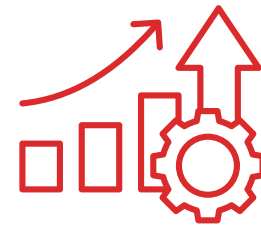


# OPERATIONAL EXCELLENCE DRIVING GROWTH



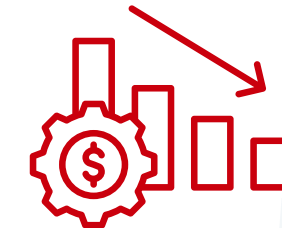
## Production and Supply Chain Efficiency

- Initiatives such as the FIFS (First In First Served) process have reduced supply lead times from 7–10 days to 3–5 days, supporting timely customer order fulfillment and potentially boosting sales activity.
- Reintroduction of the Bhiwandi mother warehouse improved Automotive supply chain performance, with key metrics showing significant improvement (On-Time from 64 to 77, In-Full from 41 to 98).



## Inventory Management Improvements

- Tightened inventory control across finished goods and packaging materials, resulting in a drop in inventory cover from 60+ days to under 30 days for finished goods, and packaging inventory value from ₹3 crore to <₹2 crore. This supports improved working capital efficiency, lower cash tied up in stock, and faster inventory turnover.



## Cost Reduction and Automation Initiatives

- Installation of in-house weighing scale reduced dependence on third-party scales, saving time and costs.
- Ongoing cost optimization, including consolidation of North branches, introduction of automation (labeller, goods lift, plant inventory movement), and upcoming Bangalore branch, is expected to reduce operational costs by 15–20%.

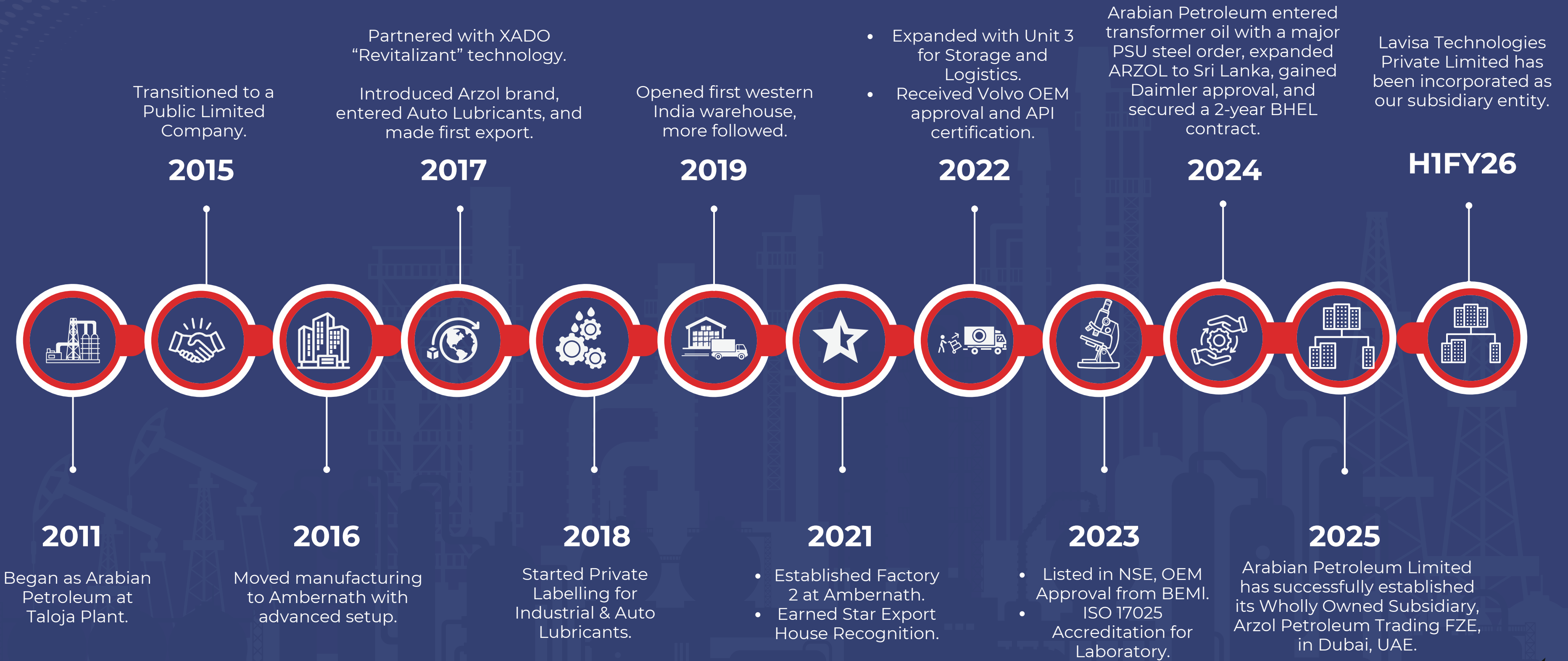


## Governance: Performance and Credit Control

- Regular daily and monthly review mechanisms increase accountability and align department actions with organizational objectives.
- Implementation of a credit control dashboard and active follow-ups have reduced debtor days from 62 to 48 (as of October 2025), improving cash flow—critical for investor confidence



# OUR JOURNEY



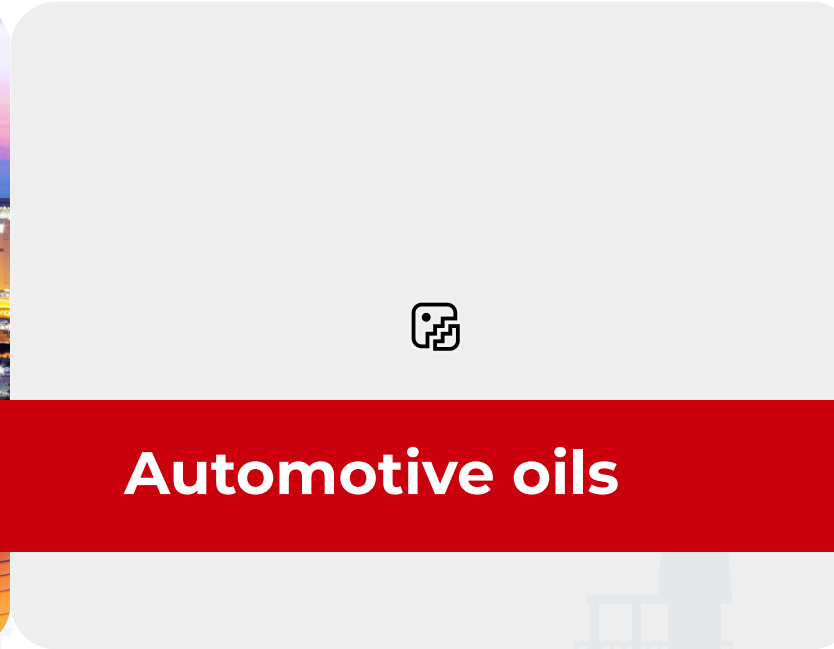


# APL IN LUBRICANT MARKET OF INDIA

## PRODUCT RANGE



**Industrial oil**



**Automotive oils**

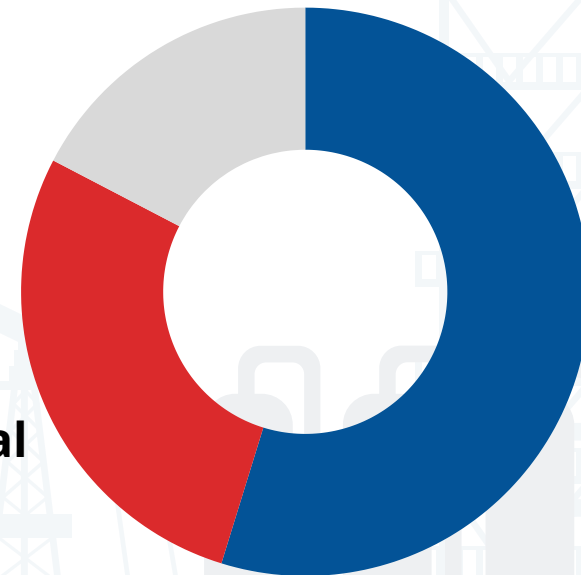


**Speciality products**



**Greases**

**Consumer  
17.4%**



**Industrial  
54.8%**

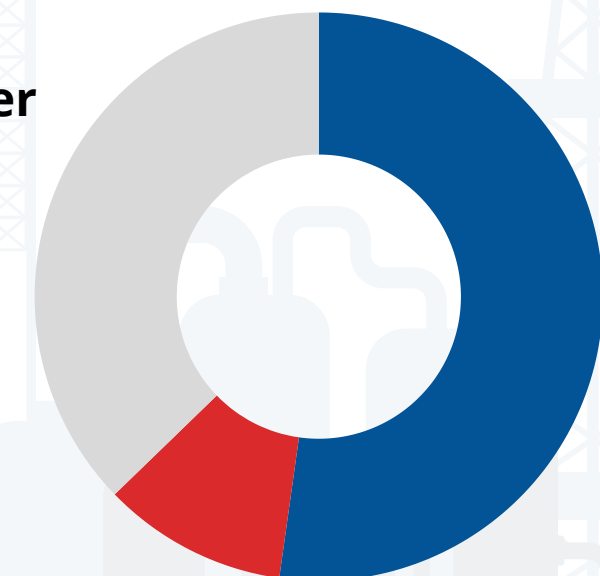
**commercial  
27.9%**

Arabian Petroleum Ltd. (APL) is among the top 20 lubricant brands in India by volume and holds the 13th position among Indian-origin, home-grown lubricant brands.

India's total lubricant market potential stands at approximately 3029 kilotonnes (KT), segmented into:

APL contributes 24.5 KT to this market, distributed as:

**Consumer  
37.2%**



**Industrial  
52.2%**

**commercial  
10.5%**

With this contribution, APL commands around 0.8% of the total lubricant market share in India and has a significant 3.6% market share in the metalworking segment.



# ACTIVE PROJECTS AND PRODUCT ENHANCEMENTS

The facility is actively involved in developing a range of innovative products to meet the needs of industrial and specialized markets.

## Key developments include:



### PEEL-TYPE REMOVABLE RUST PREVENTIVES

Designed for industrial applications, offering easy removal and effective rust prevention.



### RUST PROTECTOR FOR SUBMERSIBLE PUMPS

Enhances pump performance and durability in challenging environments.



### ARBOFORM WS SERIES

Specially formulated water washable neat cutting oil.



### FATTY ACID AMIDES (EMULSIFIER RAW MATERIAL)

Developed as part of backward integration initiatives, supporting cost-efficiency and quality control.



### METCON S 620

Active type neat cutting oil package for moderate to heavy duty application.



### FRIZON MG SERIES

Extremely low moisture refrigeration compressor oil.



# NEW PRODUCT DESCRIPTIONS

## SYNLINK C20

### Synthetic Chain Oil

High-performance synthetic oil designed for food-grade machinery and high-temperature machineries.

## MAGNUS 0W-20 API SP

### Synthetic Engine Oil

A fully synthetic engine oil designed for superior fuel efficiency, engine protection, and performance in modern gasoline engines.

## RUST PROTEX PX-2

### Anti-Corrosion Coating

A defense-grade anti-corrosion coating designed to protect metal surfaces in extreme environments.



# OPERATIONAL SEGMENT



## INDUSTRIAL SEGMENT - SPL

- Mineral & Synthetic Gear Oils
- Hydraulic Oils
- Synthetic & Semi Based Cutting Oils
- Vacuum Oils
- Refrigeration Oils
- Rust Preventives
- Compressor Oils
- Textile Lubricants



## AUTOMOTIVE SEGMENT - ARZOL

- Motor Cycle Oil
- Passenger Car Motor Oils
- Commercial Vehicle & Mixed Fleet Engine Oils
- Transmission Oils
- Coolants, Brake Fluids & Greases
- Nanotechnology Based Products



## PRIVATE LABEL

- Shell
  - Varroc
  - Endurance
  - Mahindra First Choice
  - Tillers
  - Greaves Cotton
  - Hella
  - Topland
- and many more



## TENDER SALES

- Indian Navy
  - Indian Army
  - Indian Air Force
  - Indian Railway
  - ISRO
  - ONGC
  - BSF
  - HAL
  - Ordnance Factories
  - Coalfields
- and more than 200 Govt. Clients.



## EXPORTS

- South Asia
- Africa
- Latin America
- Australia
- Gulf Countries



# CLIENTELE





# INDUSTRIES WE SERVE



LIFT/CRANE



CHEMICALS



ENGINEERING



PLASTIC



MINING



TEXTILE



PHARMA



PULP & PAPER



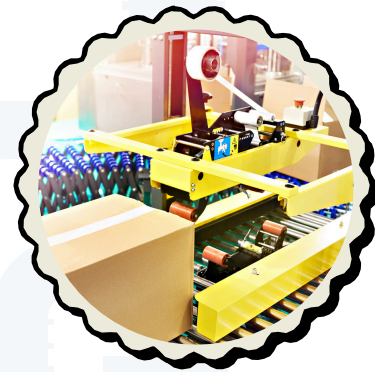
SUGAR



RAILWAY



AUTOMOTIVE



PACKING  
MACHINERY



CEMENT



POWER  
GENERATION



DAIRY FOOD  
PROCESSING



AGRICULTURE



# GEOGRAPHICAL FOOTPRINT

## MARKETS SERVED NATIONAL



### STOCK POINTS

DEPOTS IN 10 LOCATIONS &  
PRESENCE IN 22 STATES.

OVER 200+ DISTRIBUTORS/DEALERS  
ACROSS INDIA

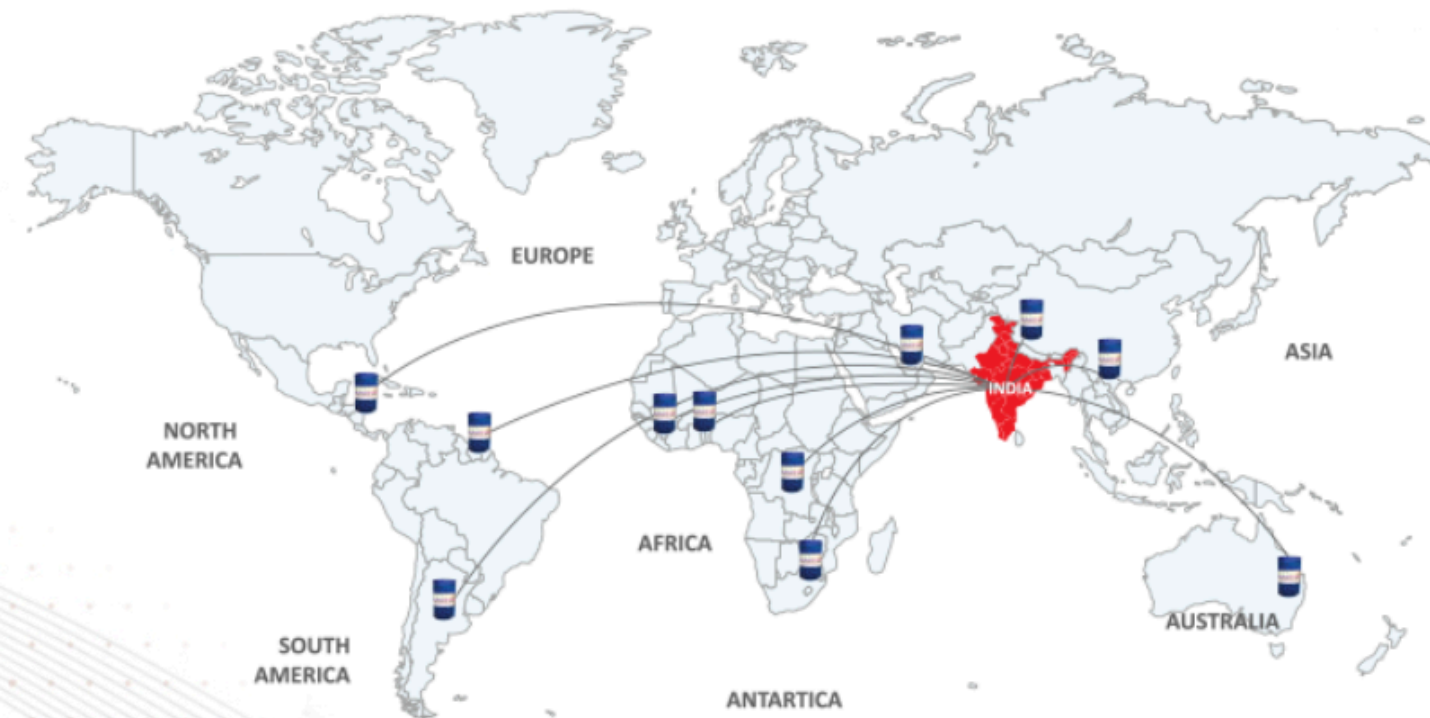


Factory

WAREHOUSES




## MARKETS SERVED INTERNATIONAL



EXPORTS TO MORE THAN 25 COUNTRIES



# INDUSTRY EXCELLENCE: ARABIAN HONORED IN 2024



IS PROUD TO PRESENT

**ARABIAN PETROLEUM**

AS ONE OF THE

**TOP 10  
METALWORKING FLUIDS  
MANUFACTURERS**

**2024**

*in acknowledgement of its unwavering focus and dedication  
to achieve excellence in quality and delivery in this field.*

*Sudhakar Singh*

Sudhakar Singh  
Managing Editor  
Industry Outlook

Industry Outlook TOP 10 METALWORKING FLUIDS MANUFACTURERS - 2024					
COMPANY	MANAGEMENT	DESCRIPTION	COMPANY	MANAGEMENT	DESCRIPTION
Arabian Petroleum Mumbai arzol.co.in	Manan Mehta Director	Offers advanced, high-quality and tailored industrial lubricants and metalworking fluids designed to enhance machine efficiency, reduce downtime, and extend equipment lifespan across various applications	Indian Oil Corporation Mumbai iocl.com	V Satish Kumar Chairman & Director - Marketing	Offers a comprehensive product range caters to industrial applications like gears, compressors, turbines, journal bearings, hydraulics, splines, pump oil, coolants and other products
Bharat Petroleum Corporation Mumbai bharatpetroleum.in	G Krishnakumar Chairman & Managing Director	Specializing in lubricants and greases for both the Indian and international markets, the company provides a wide array of over 400 grades that cover multiple segments	Micro Fluid Solutions Pune microfluidsolutions.com	Dr. Saylee Karande Managing Partner	The company is engaged in the formulation, design and manufacturing of metalworking fluids, cleaners, lubricating oils, MOL and equipment dedicated to coolant management
Castrol India Mumbai castrol.com	Priyanka Ghosh VP - Industrial Sales	Committed to advancing mobility and enhancing industrial efficiency across various sectors, the firm's product range encompasses gear oils, hydraulic oils, metalworking fluids, cutting oils, cleaners, rust inhibitors, and deformation fluids	Savita Oil Technologies Mumbai savita.com	Gautam N Mehra Chairman & Managing Director	The company operates a diversified portfolio of products specialising in transformer oils, white mineral oils, lubricating and automotive oils and specialty polymer products
Fuchs Lubricants India Mumbai fuchs.com	Parag V Dongare Managing Director	Offer comprehensive lubrication solutions across several applications providing innovative products, including metalworking, corrosion preventives, greases, industrial oils, and hydraulics	Sun Chem Delhi sunchem.in	S K Jain Director	Manufacturer, exporter, and supplier of lubricants for railways, industrial applications, metal forming, metalworking, greases, petroleum jelly, wire rope lubricants, and many more
Gandhar Oil Refinery Mumbai gandharoil.com	Ramesh B. Parekh Chairperson & Managing Director	Provides a comprehensive array of oil solution products, which encompasses industrial oils, automotive oils, mineral oils, petroleum jelly, rubber process oils, greases, waxes, specialty oils, and various other products	Total Energies Mumbai totalenergies.in	Thibault Lesueur Chairman	The firm is engaged in the sectors of liquefied petroleum gas (LPG), lubricants, vehicle maintenance solutions, chemicals, and bitumen, catering to a wide range of applications for commercial and industrial purposes



# OUR ACHEIVEMENTS

At Arabian Petroleum Ltd., our commitment to excellence is reflected in the global recognition of our products. Endorsed by leading clients and regulatory authorities, we push the boundaries of innovation and quality. Our certifications and accolades reaffirm our dedication to delivering superior lubricants while driving excellence in the industry.

**VOLVO**

Volvo Group Trucks Technology

## STD 417-0003 approval

Company name: ARABIAN PETROLEUM LTD.  
Product name: ARZOL MILEAGE SYNACTIVE PLUS 15W/40 API CK4  
Oil code(s):  
Viscosity grade: SAE15W40

Volvo VDS-4.5 approval	Yes
Mack EOS-4.5 approval	Yes
Renault Trucks RLD-3 approval	Yes

Approval date: January 16, 2024 Approval #: 417-0003-24-1613

Validity: Approval expires two years after the approval date.  
For approval extension, a complete and updated approval form must be submitted at the expiry date ± two months.

Approval: *Approved*



Volvo Group Trucks Technology

**Disclaimer:** This approval is solely based on information submitted by the applicant and no further quality check is made by Volvo. Hence, Volvo takes no responsibility to ensure that the quality of this product is continuously maintained. This is the sole responsibility of the Company (see above).



National Accreditation Board for  
Testing and Calibration Laboratories

## CERTIFICATE OF ACCREDITATION

QUALITY CONTROL LABORATORY, ARABIAN  
PETROLEUM LIMITED

has been assessed and accredited in accordance with the standard

ISO/IEC 17025:2017

"General Requirements for the Competence of Testing &  
Calibration Laboratories"

for its facilities at

PLOT NO. 14/B, MORIVALI MIDC, AMBERNATH (WEST), THANE, MAHARASHTRA, INDIA

in the field of

TESTING

Certificate Number: TC-12317

Issue Date: 25/09/2023

Valid Until: 24/09/2025

This certificate remains valid for the Scope of Accreditation as specified in the annexure subject to continued satisfactory compliance to the above standard & the relevant requirements of NABL.  
(To see the scope of accreditation of this laboratory, you may also visit NABL website [www.nabl-india.org](http://www.nabl-india.org))

Name of Legal Entity: ARABIAN PETROLEUM LIMITED



API  
ENGINES

## SCHEDULE A - LICENSE AGREEMENT

The marks referred to and licensed under the Agreement between API and  
ARABIAN PETROLEUM LIMITED  
may be used through 31-Mar-2024 as follows:

API SERVICE SYMBOL

Licenses is authorized to display the API Certification Mark on the following products:

BRAND NAME	SAE VISCOSITY GRADE	API SERVICE CATEGORY	CLASSIFICATION
ARZOL MILEAGE SYNACTIVE	15W-40	CI-4	CI-4 PLUS
ARZOL SUPER DUTY	15W-40	SN PLUS	
ARZOL SYNPROB	5W-40	SN	

SAE VISCOSITY GRADE: 15W-40, 5W-40  
API SERVICE CATEGORY: CI-4, SN PLUS  
CLASSIFICATION: CI-4 PLUS, SN PLUS

SAE VISCOSITY GRADE: 15W-40, 5W-40  
API SERVICE CATEGORY: CI-4, SN PLUS  
CLASSIFICATION: CI-4 PLUS, SN PLUS

SAE VISCOSITY GRADE: 15W-40, 5W-40  
API SERVICE CATEGORY: CI-4, SN PLUS  
CLASSIFICATION: CI-4 PLUS, SN PLUS

SAE VISCOSITY GRADE: 15W-40, 5W-40  
API SERVICE CATEGORY: CI-4, SN PLUS  
CLASSIFICATION: CI-4 PLUS, SN PLUS

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CLASSIFICATION: CI-4 PLUS, SN PLUS

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CLASSIFICATION: CI-4 PLUS, SN PLUS

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SAE VISCOSITY GRADE: 15W-40, 5W-40  
API SERVICE CATEGORY: CI-4, SN PLUS  
CLASSIFICATION: CI-4 PLUS, SN PLUS

## DAIMLER TRUCK

Daimler Truck AG, PO Box 10 01 04, 70746 Leinfelden-Echterdingen, Germany



ARABIAN PETROLEUM LIMITED  
PLOT NO. 14/B, MORIVALI MIDC, OPP. POSITIVE  
PACKAGING, AMBERNATH (WEST)  
421505 MAHARASHTRA, INDIA

Transfer / Phone  
Last 7 11 04 00 00

Manufacturer Code  
05.06.2024

On October, the lastest version of the Daimler Truck AG, PO Box 10 01 04, 70746 Leinfelden-Echterdingen, Germany

UTFR-Certificate - New Approval - Engine Oil - Rapid  
UTFR 15W/40 for "ARZOL MILEAGE SYNACTIVE PLUS M2"  
Oil Code: SAE Grade: 15W/40  
Respond to OILSAFETY with Oil Code:  
Supplier: Chevron Oronite S.A.S.

Dear Sir or Madam,

The aforementioned operating fluid complies with the requirements of the Daimler Truck Specifications for Operating Fluids, sheet UTFR 15W/40 and is therefore approved for the respective Mercedes-Benz Trucks vehicles and assemblies. The application range is shown and further defined on the sheet UTFR 15A/105. Further requirements, e.g. SAE grades, capacities, change intervals etc. must also be observed.

The following regulations apply for the UTFR (Daimler Truck Fluid Release):

- The UTFR comes into force on the date shown on this certificate
- The UTFR will expire in 5 years at the latest
- The UTFR automatically terminates on expiry of the validity period at the latest
- The UTFR is only valid as long as the product name is listed in Mercedes-Benz-Truck News. ONLINE: <http://news.mercedes-benz-trucks.com>
- Applications for renewals or new approvals etc. must be made in good time
- In addition, the regulations laid down in the current "Obligations Regarding Approval for Operating Fluids" contract apply.

A Daimler back-up sample of each formulation, which can be called upon by Daimler Truck AG at any given moment, must be retained for at least 3 years. We will inform you of the dispatch address.

Sincerely  
Daimler Truck AG

भारत सरकार, राधा मंत्रालय  
रक्षा अनुसंधान एवं विकास संगठन  
(DRDO)  
उद्योग संपर्क एवं प्रौद्योगिकी प्रबंधन विभाग  
प्लॉट नं. 14-ब, मोरिवाली मिडि, ऑप. पॉजिटिव पैकेजिंग, अम्बरनाथ (पश्चिम),  
ठाणे - 421505, महाराष्ट्र, भारत  
फोन : +91-22-2599 2000  
फैक्स : +91-22-2599 2001  
ईमेल : [info@drdo.gov.in](mailto:info@drdo.gov.in)  
DRDO Bhawan  
Rajaji Marg New Delhi - 110 011

DRDO/DIITM/ToT/DMSRDE/2025

12 Mar 2025

Arabian Petroleum Ltd  
Plot 14-B Morivali MIDC,  
Opp. Positive Packaging, Ambernath (W),  
Dist. Thane, Pin-421505, Maharashtra

Category 'A'

## Sub: Technology Absorption (TA) Certificate

Ref: (a) LAToT between DMSRDE, Kanpur and Arabian Petroleum Ltd, Thane for  
ToT of DMSRDE developed "Universal Recoil Fluid (URF Plain, URF 75:25  
& URF 80:20)" technology

(b) Email dated 06 Mar 2025 received from DMSRDE

- Reference above.
- ToT of "Universal Recoil Fluid (URF Plain, URF 75:25 & URF 80:20)" technology has been transferred to Arabian Petroleum Ltd, Thane vide License No. DRDO/DIITM/TOT/2024/1891 dated 07 Oct 2024 with validity of 10 (Ten) years.
- This is to certify that Arabian Petroleum Ltd, Thane has successfully absorbed the "Universal Recoil Fluid (URF Plain, URF 75:25 & URF 80:20)" technology under the supervision of DMSRDE, Kanpur. Arabian Petroleum Ltd, Thane can manufacture "Universal Recoil Fluid (URF Plain, URF 75:25 & URF 80:20)" technology as per the Technology Transfer Document (TTD) given by DMSRDE, Kanpur vide above License.
- This Certificate is issued on the recommendation of Director DMSRDE, Kanpur and has the approval of Director, DIITM and valid till expiry of Licensing Agreement for Transfer of Technology (LAToT).



Copy to

Director DMSRDE, Kanpur

(हिमांशु दीपक / Himanshu Deepak)  
वैज्ञानिक 'डी' / Sc 'D'  
डीआईआई टी एम / DIITM

हिमांशु दीपक/Himanshu Deepak  
प्लॉट नं. 14-ब, मोरिवाली मिडि, ऑप. पॉजिटिव पैकेजिंग, अम्बरनाथ (पश्चिम),  
ठाणे - 421505, महाराष्ट्र, भारत  
फोन : +91-22-2599 2000  
फैक्स : +91-22-2599 2001  
ईमेल : [info@drdo.gov.in](mailto:info@drdo.gov.in)  
DRDO Bhawan  
Rajaji Marg New Delhi - 110 011





# MANUFACTURING CAPACITIES



## INSTRUMENT PORTFOLIO

The facility is well-equipped with a wide range of instruments supporting quality control and testing. Existing equipment includes Density Meters, Aniline Point Testers, Viscosity Baths (40°C and 100°C), Auto Viscometers, pH Meters, Potentiometers, Four Ball Testers, Flash Point Testers (COC, Abel, and PMCC), and advanced devices like Muffle Furnaces and Cold Cranking Instruments, among others.

As part of the expansion, the facility will integrate advanced instruments such as FTIR (Fourier-Transform Infrared Spectroscopy), ICP (Inductively Coupled Plasma), and the NAS Value Detector Instrument, further strengthening its testing and analytical capabilities.



# MANAGEMENT PROFILE

## Hemant Dalsukhray Mehta

### **Chairman and Managing Director**

Hemant Dalsukhray Mehta, the Chairman and Managing Director, holds a Bachelor's degree in Commerce and brings over 41 years of extensive experience to the organization. His expertise spans manufacturing operations, planning, production, and purchase activities, making him a pivotal leader in driving operational excellence and strategic growth.

## Darshana Hemant Mehta

### **Director**

Darshana Hemant Mehta, a Director with a Master's degree in Electronics, has 7 years of experience. She leads the Tender Department, leveraging her expertise to streamline processes and ensure efficient handling of tender-related activities.

## Manan Hemant Mehta

### **Whole Time Director**

Manan Hemant Mehta, the Whole-Time Director, holds a B.Tech in Chemical Engineering and an MBA in Technology Management. With 9 years of experience, he plays a key role in driving sales and marketing initiatives while overseeing quality control and operational activities to ensure excellence and customer satisfaction.

## Dharman Manoj Mehta

### **Whole-Time Director & CFO**

Dharman Manoj Mehta, the Whole-Time Director and Chief Financial Officer, is a Chartered Accountant with 7 years of experience. He leads the export sales and marketing efforts while managing finance operations, contributing to the organization's global outreach and financial stability.

## Vandan Manoj Mehta

### **Director**

Vandan Manoj Mehta, a Director with a B.Tech in Chemical Engineering and an MBA in Technology Management, has 5 years of experience. He oversees domestic sales operations, additive procurement, and new product development, driving innovation and operational efficiency within the organization.

## Kishan Sata

### **Vice president- Operations**

Kishan Sata, Vice President-Operations of Arabian Petroleum, brings over 24 years of experience in building inclusive, transparent cultures and driving business innovation. With expertise in Sales, Retail Operations, and team management, he excels in providing people-focused solutions. Formerly Director of HR at Flipkart Grocery and Wholesale, he led key HR strategies, driving organizational growth. His leadership will enhance employee engagement and support Arabian Petroleum's strategic expansion, aligned with the company's core values of ethics and execution excellence.



# PROFIT AND LOSS

(₹ in Lakhs except EPS)

PARTICULARS	H1FY26	H1FY25	YoY%	H2FY25	HoH%
REVENUE FROM OPERATIONS	18160.63	13905.35	30.60%	14619.31	24.22%
OTHER INCOME	109.74	58.28	88.30%	44.66	145.72%
TOTAL INCOME	18270.37	13963.63	30.84%	14663.97	24.59%
<b>TOTAL EXPENDITURE</b>	<b>17258.37</b>	<b>13099.34</b>	<b>31.75%</b>	<b>13789.51</b>	<b>25.16%</b>
EBITDA	1012	864.29	17.09%	874.46	15.73%
EBITDA MARGIN	0.06	0.06	-10.35%	0.06	-6.84%
<b>DEPRECIATION</b>	<b>68.3</b>	<b>78.53</b>	<b>-13.03%</b>	<b>71.33</b>	<b>-4.25%</b>
EBIT	943.7	785.76	20.10%	803.13	17.50%
INTEREST	150.43	160.29	-6.15%	138.05	8.97%
PROFIT BEFORE TAX	793.27	625.47	26.83%	665.08	19.27%
EXCEPTIONAL ITEMS	0	0		-74.39	
<b>TAX</b>	<b>198.18</b>	<b>161.96</b>	<b>22.36%</b>	<b>145.77</b>	<b>35.95%</b>
PAT	595.09	463.51	28.39%	444.92	33.75%
PAT MARGIN	0.03	0.03	-1.70%	0.03	7.67%
EPS	5.46	4.19	30.31%	4.12	32.52%
INTEREST COVERAGE RATIO	6.27	4.9		5.82	



# BALANCE SHEET

(₹ in Lakhs)

Particulars	As on 30/09/2025
EQUITY CAPITAL	1089.38
RESERVES	5322.15
NON-CURRENT LIABILITIES	315.76
CURRENT LIABILITIES	5386.23
<b>TOTAL LIABILITIES</b>	<b>12113.52</b>
FIXED ASSETS	1159.95
OTHER NON-CURRENT ASSETS	172.7
TRADE RECEIVABLES	5925.05
<b>OTHER CURRENT ASSETS</b>	<b>4855.82</b>
<b>TOTAL ASSETS</b>	<b>12113.52</b>





# THANK YOU

**ARABIAN**  
PETROLEUM LTD.



## FINPORTAL



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