



Unleash your potential

Aptech Limited
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May 25, 2026

To, BSE Limited 25 th Floor, P J Towers, Dalal Street, Mumbai – 400 001	To, National Stock Exchange of India Limited Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051
Scrip Code: 532475 Email: corp.comm@bseindia.com	Symbol: APTECHT Email: compliance@nse.co.in

Dear Sir/ Madam,

Sub: Submission of Investor Presentation for Q4 & FY2025-26.

Pursuant to Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation on the Audited Financial Results of the Company for the quarter and financial year ended March 31, 2026.

The aforesaid Investor Presentation is also being uploaded on the website of the Company.

This is for your information and record.

Thanking you.

For Aptech Limited

Shruti Laud
Compliance Officer
Membership No. A38705
Place: Mumbai

UNLOCKING POTENTIAL,
SHAPING FUTURES

APTECH LIMITED

Investor Presentation Q4-FY2026

SAFE HARBOR



Caution Regarding Forward Looking Statements

Certain statements herein may be forward-looking statements, which may involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be perceived or deemed as forward-looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include but are not limited to, risks and uncertainties regarding the impact of pending regulatory and/ or judicial proceedings, general economic conditions, consumer demand, seasonality, new store growth, fluctuations in earnings, competitive pressures, new product growth, ability to manage growth and other factors including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals and our ability to integrate acquired assets in a cost-effective and timely manner.

VISION



To be the preferred learning solutions company offering vocational training, skilling and non-formal education and make our students highly employable and job-ready with our industry relevant course curriculum.

MISSION



Aptech Limited – a trusted, self reliant and widely recognized Indian Brand, with global footprint delivering vocational training, skilling and non-formal education to students, professionals, universities & corporates, aiming to create and foster an ecosystem where youth are skilled, trained and prepared for successful employment or entrepreneurship.

CORPORATE INFORMATION

Aptech over the last 4 decades has been a pioneering force in vocational training and skill development, with a robust global presence. Since its inception in 1986, Aptech has been dedicated to transforming careers and empowering individuals and enterprises with industry relevant skills for a dynamic global workforce.

2

Businesses



★ Global Retail

(Customer is an individual student)

Aptech, a homegrown Indian brand has been at the forefront of vocational training and skill-building. Ever since its commencement in 1986 and with a significant presence globally, Aptech Limited has effectively ventured into diverse sectors ranging from IT training, media & entertainment, virtual production, beauty & wellness, retail & aviation, pre-school segment, amongst others.

Under Individual Training, Aptech offers career and professional training through its multi-brands- Arena Animation & Maya Academy of Advanced Creativity (MAAC), Lakmē Academy powered by Aptech, Avalon Academy, Aptech Learning, The Virtual Production Academy, ProAlley and Aptech International Pre-school, amongst others.

★ Institutional Business

(Customer is an institution/corporation)

The Institutional Business segment specializes in assessments and testing services.

With over 2 decades of delivering high-quality, reliable examination and assessment solutions by supporting recruitment and entrance exams for government institutions and autonomous bodies

COMPANY AT A GLANCE



Pan-India presence across **26** states/UTs
570+ operational centers spread across
173 cities



Global footprint of **177+** operational
centres across 16 countries



40
Years of Excellence



7.5+ million students
worldwide **20+** million tested

BOARD OF DIRECTORS (1/2)



MR. AMEET HARIANI

(Chairman & Non-Executive Independent Director)

- ❖ 35+ years of experience in corporate & commercial law, M&A, arbitration, and real estate finance; Solicitor enrolled with Bombay Incorporated Law Society and the Law Society of England & Wales
- ❖ Founder of Hariani & Co., bringing extensive legal, governance, & board oversight expertise



MR. SIVARAMAKRISHNAN IYER

(Non-Executive Independent Director)

- ❖ Chartered Accountant with expertise in corporate finance, M&A & capital structuring
- ❖ Strategic advisor to companies & private investors across investment & fundraising decisions



MR. NIKHIL DALAL

(Non-Executive Independent Director)

- ❖ Managing Director of JBCN Education, a progressive organization operating in the education vertical
- ❖ He holds a double major in Finance and Computer Information Technology from the prestigious Carnegie Mellon University in the United States



MR. RONNIE TALATI

(Non-Executive Independent Director)

- ❖ Former Senior Leader at Titan; built Fastrack into a leading youth brand
- ❖ Strong expertise in branding, marketing & consumer business scaling



MS. VANDANA CHAMARIA

(Non-Executive Independent Director)

- ❖ Former head of Business, Brand and Reputation Marketing at Google India. She currently serves as Group CMO for Blue Tokai
- ❖ Brings deep expertise in marketing, brand building and digital ecosystems



MR. AMIT GOELA

(Non-Executive and Non-Independent Director)

- ❖ 30+ years of distinguished experience in the Indian financial & securities markets; Leads Investments at Rare Enterprises with expertise in macroeconomics, equity research, M&A, restructuring, and value creation
- ❖ MBA in Finance (University of North Florida) with significant international experience, bringing a global perspective to investment strategy



MR. VISHAL GUPTA

(Non-Executive and Non-Independent Director)

- ❖ Chartered Accountant (since 2009) and MBA from IESE Business School, Barcelona
- ❖ Executor & Trustee of Late Mr. Rakesh Jhunjunwala's Estate, actively involved in estate management and associated philanthropic initiatives at Rare Family Foundation



MR. RAJIV AGARWAL

(Non-Executive and Non-Independent Director)

- ❖ Graduated as a Chemical Engineer (IIT BHU, 1993) with deep expertise in investment strategy, multi-sector exposure, and board-level advisory experience
- ❖ Manages strategic investments for Rare Enterprises, Rekha Jhunjunwala, and Rare Trusts, with responsibility for investment and risk management

MANAGEMENT TEAM (2/2)



MR. SANDIP WELING

- ❖ Whole-time Director & CBO (Global Retail)
- ❖ 32+ years in consumer, franchise and distribution-led businesses
- ❖ Drives retail growth and scalability



MR. NEERAJ MALIK

- ❖ Whole-time Director & CBO (Institutional Business)
- ❖ 24+ years across IT, enterprise solutions and B2B platforms
- ❖ Leads institutional Business & enterprise skilling initiatives



MR. PAWAN NAWAL

- ❖ Chief Financial Officer
- ❖ 25+ years across IT, consumer, telecommunication & digital service companies
- ❖ Oversees financial discipline, capital allocation, controls & compliance



MR. SHOURYA K. CHAKRAVARTY

- ❖ Chief Human Resources Officer
- ❖ 30+ years across IT, ITeS, FMCG, Education
- ❖ Leads People Strategy, Leadership Development, Culture, Career Services & Development

CORPORATE HOLDING STRUCTURE



**Aptech
Limited
(Holding Co.)**

Subsidiaries

MEL Training & Assessments Limited



Aptech Training Limited
FZE Dubai



AGLSM SDN BHD,
Malaysia



Aptech Ventures Ltd,
Mauritius



Aptech Investment
Enhancers Limited

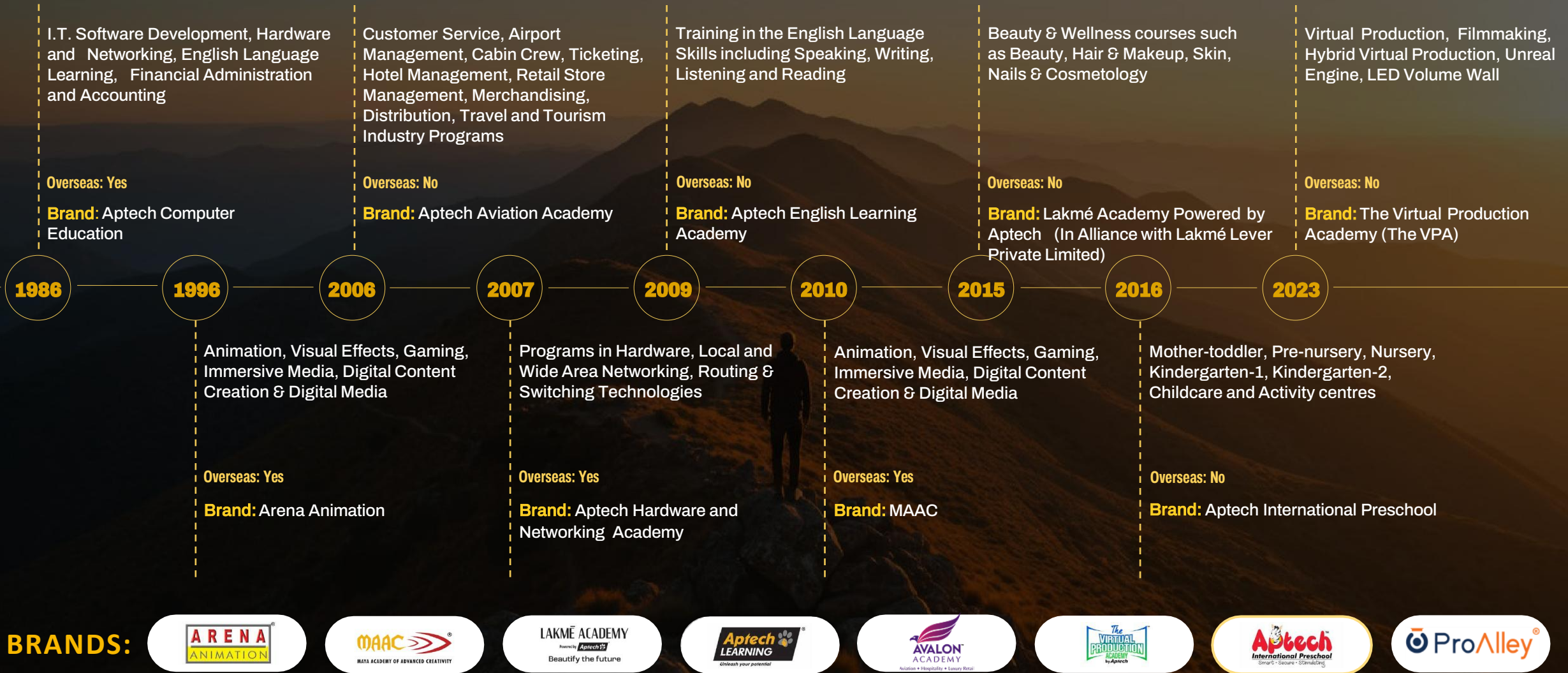


REVENUE MODEL

Retail delivers scalable, annuity-style growth
 Institutional provides diversification and downside protection

Parameters	Retail Segment (B2C)	Institutional Segment (B2B / B2G)
Revenue Source	Course fees, startup / renewal fees, training revenue	Assessment fees, training & certification contracts
Revenue Nature	Enrolment-driven, repeat intakes	Project / contract-based
Pricing Power	Moderate (higher in Overseas)	Depends on contract mix
Margin Profile	Higher operating leverage	Margin varies by project
Cost Structure	Asset-light, business partnered expansion	Execution-focused, lower marketing cost
Cash Flow Visibility	High with stable business partner base	Linked to contract execution cycle
Scalability	High via franchise additions	Moderate, execution bandwidth dependent
Risk Factors	Enrolment slowdown, franchise ROI stress, Slower adoption to newer courses	Client concentration, contract renewals
Contribution to Consolidated Business	Drives growth and valuation via scalable enrolments and brand-led demand	Provides revenue visibility through a diversified mix of institutional contracts

BRAND PORTFOLIO TIMELINE



BRANDS:



DOMESTIC FOOTPRINT

Brand-wise Presence	# of Centres	# of States and UTs	# of Cities / Towns
Arena Animation	169	24	93
Lakmé Academy Powered by Aptech (LAPA)	172	25	105
Maya Academy of Advanced Creativity (MAAC)	136	23	70
Aptech Learning	66	17	37
Aptech International Pre-school	15	9	9
Aptech Aviation	12	9	11
Total	570	26	173

No of Centres	570 Domestic Centres
Tier - 1 Cities	47%
Tier - 2 Cities	34%
Tier - 3 & 4 Cities	19%

*Status as on 31st March 2026



INTERNATIONAL FOOTPRINT



Brand-wise Presence	# of Centres	# of Countries
Aptech Learning/ ACE	100	15
Arena Multimedia	66	10
Aptech English	4	4
Aptech Networking	6	4
Maya Academy of Advanced Creativity (MAAC)	1	1
Total	177	



Region	# of Centres	# of Countries
Africa	81	6
Asia	35	1
Middle East	10	5
SAARC (ex. India)	51	4
Total	177	16



Nigeria



Egypt



Swaziland



Kenya



Uganda

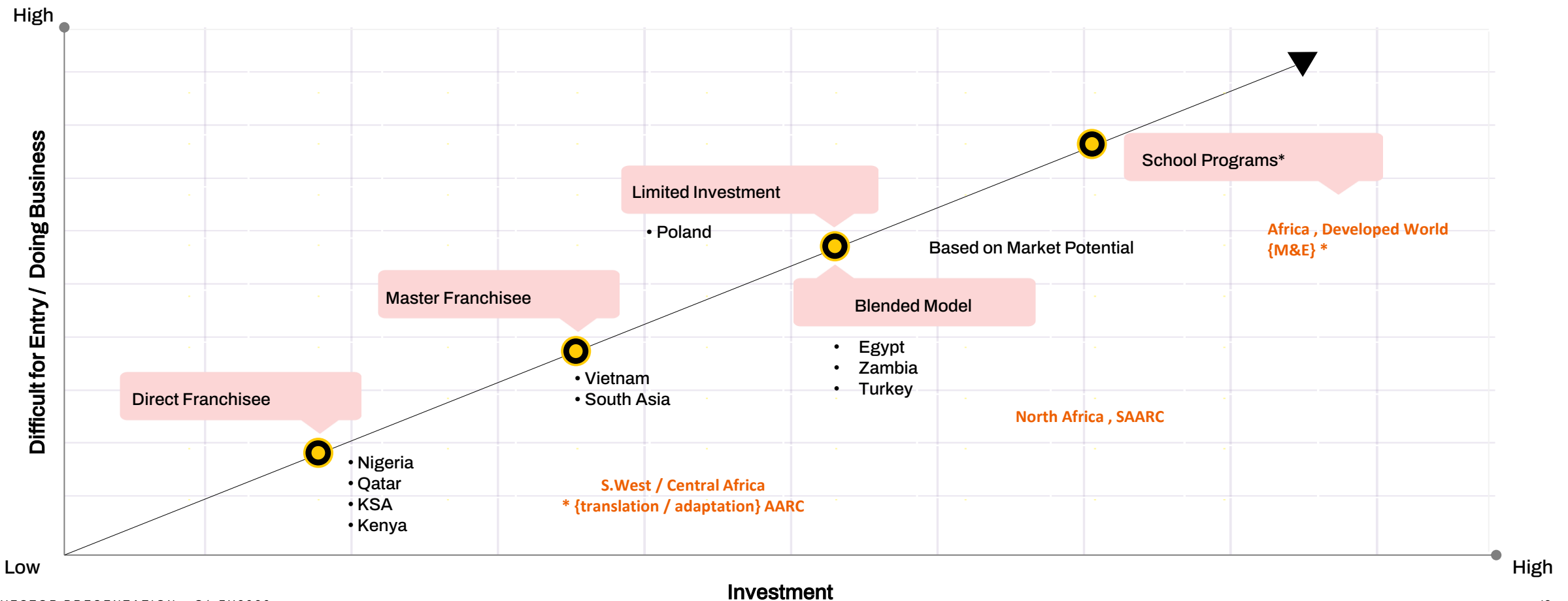


Zambia

**Top Continent
in terms #
of Countries:
Africa**

*Status as on 31st March 2026

INTERNATIONAL MARKET-WISE EXPANSION STRATEGY & INVESTMENT APPROACH



COUNTRYWISE – CORE BUSINESS & POSITIONING



VIETNAM

Career Pathway Accelerator for Future-Ready Talent

27+

YEARS
PRESENCE

High-End Diploma Programs

TG: Job, Upskill & Degree Pathway

FOCUS ON



AI



TECH



AVGC

SAARC

Professional Skill Accelerator + Employability Edge

26+

YEARS
PRESENCE

Leading TECH Institute with Industry-Linked Programs & Placement Focus

TG: Employability, Upskill, High School Equivalence

NIGERIA

Gateway to Global Careers & Tech Mobility

27+

YEARS
PRESENCE

High-Value Tech Programs

+

International Pathways Programs

TG: Job, Upskill & Degree Pathway

EGYPT

Structured Skill Development within Institutional Ecosystem

10+

YEARS
PRESENCE

University-Affiliated Academic-Integrated Delivery Model

TG: Mandatory Program for MBBS, BDMS by Govt. of Egypt.

QATAR

Career Catalyst for Expats & Nationals

33+

YEARS
PRESENCE

Job Oriented Programs

+

International Degree Pathways

TG: Govt. Job, Upskill & Degree Pathway

ROW (Kenya, Uganda, Bahrain, Eswatini, Bangladesh)

Accessible Global Tech Education Platform

PREMIUM Tech & Creative Vocational Education Provider

+

International Degree Pathway

TG: Job, Upskill & Degree Pathway

INSTITUTIONAL BUSINESS (EBG)



Transitioning to a **Strengthened Business Model:**

From Recovery to Strategic Scale



Financials

Focus on Sustainable Opportunities



Risk Management

Structured Contract Portfolio



Scalability

Structured Expansion Approach



Market Penetration

Govt, Education & Corporate



Macro Trends

Strong Skilling Tailwinds



Operations

Integrated Technology Process

Recovery Phase Stability Quality Growth

STABLE

STRUCTURED

STRATEGIC



LONG-TERM VALUE CREATION

WAY FORWARD – SUSTAINABLE & DE-RISKED GROWTH

Testing + Training



- ❖ Enterprise capability
- ❖ Scalable partnerships

De-risked Portfolio



- ❖ Strong payment cycles
- ❖ Repeat clients

Cash-Flow Discipline



- ❖ Faster collections
- ❖ Lean working capital

Selective Scale-up



- ❖ Key states & departments
- ❖ Sustainable expansion

Capability Moat



- ❖ Technology-Assisted Evaluation
- ❖ Technology platforms
- ❖ Algorithm led question banks

Institutional Biz : Long-Term Capability Partner



BUSINESS MOAT

Moat Differentiators



Delivery Model



Strategic Focus



Expansion Model



Revenue Profile



Student Engagement



Capital Efficiency



Competitive Positioning



Aptech's Brand Positioning



Integrated PHYGITAL ecosystem combining centres, digital learning, mentorship and practical execution



Career-oriented skilling, employability and industry-linked outcomes



Asset-light partner-led expansion with disciplined scaling



Diversified revenues across retail, institutional and international business



Physical interaction, mentorship, placements and blended learning support retention



Lower capex intensity with scalable operating leverage



Strong brand legacy, centre network, industry partnerships and workforce skilling relevance



New-Age EdTech Peers

Primarily digital-first learning platforms

Academic, test-prep and content-led learning

Marketing-led customer acquisition driven scaling

Predominantly student subscription-led revenues

Content engagement and educator-led stickiness

Higher platform investment and acquisition costs

Strong digital reach and online content scale

KEY STRENGTHS / TAILWINDS

Strategic Area

Directional Tailwinds

Future-Ready Creator & Digital Skills



Launch of next-gen creator economy programs under MAAC & Arena Animation covering video creation, GenAI-driven content, personal branding & monetization.



Aligned with “Create in India, Create for the World”, positioning Aptech to benefit from the fast-growing Orange Economy and global creator ecosystem.

Geographic & Market Expansion



Global expansion initiatives, including engagement at the Vietnam–India Business Forum (FY25).



PHYGITAL model (physical centres supported by digital delivery) enabling low-capex scale across Tier-3 and rural India.

Innovation-Led Curriculum



Virtual Production Academy launched with programs in immersive media, real-time 3D, and GenAI.



Enhances vocational relevance by aligning courses with next-gen content creation technologies.

Customer-Centric Execution (CSAT-Driven)



Structured CSAT (Customer Satisfaction) framework implemented across all brands to improve learner satisfaction, retention and referrals.



Real-time dashboards and monthly surveys ensure continuous performance monitoring.

New Growth Engines & Strategic Partnerships



Expanding growth engines in AVGC and Media and Entertainment through strategic institutional partnerships.



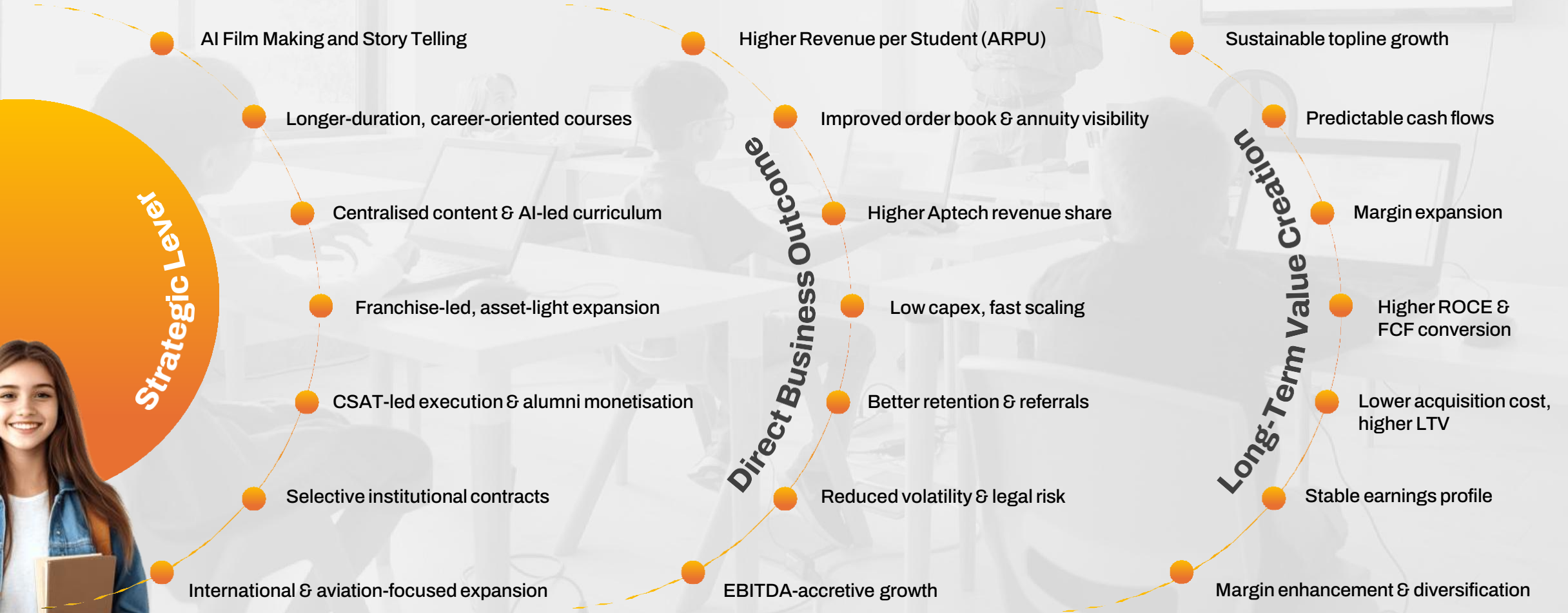
3-year collaboration with NFDC - National Film Development Corporation of India (under Ministry of Information & Broadcasting, GoI) to develop industry-ready talent for the creative economy.



Enterprise-wide AI Charter introduced to integrate Generative AI across training programs.



ROADMAP-TO-OUTCOME TRANSLATION



INVESTMENT RATIONALE

Aptech's brand-led, franchise-driven model enables scalable growth with minimal capital deployment, delivering high operating leverage, RoCE, strong free cash flow generation, and resilience across cycles.



Proven, asset-light franchise model with recurring, predictable revenue streams

With long-standing brands such as Aptech Learning, Arena Animation, MAAC, and Aptech Aviation, the company enjoys high recall and trust-creating a durable entry barrier in vocational education where outcomes and credibility matter.



Deep Brand Equity Built Over ~4 decades in Job-Oriented Skill Education

Launch of India's first holistic end-to-end Virtual Production Academy and Gen-AI aligned programs demonstrates management's ability to refresh offerings proactively, future-proofing the business and mitigating course obsolescence risk.



Continuous Innovation Protects Relevance Against Technology Disruption

Debt-free balance sheet, high EBITDA-to-cash conversion, no promoter pledging, conservative capital allocation, and absence of unrelated diversification position Aptech as a rare, governance-clean compounder in the educational and vocational training space.



Strong Governance, Cash Discipline, and Low Downside Risk

Blending physical trust with digital scale while moving up the skilling value chain

MAAC & ARENA ANIMATION

Preparing Next-Gen for Future Creative Careers



Focus area

Strategic Competitive Advantage

Focus area

Strategic Competitive Advantage

01

AI-Integrated Curriculum

AI integrated across animation, VFX, gaming, filmmaking, and digital content creation programs

06

Emerging Media Technologies

Exposure to virtual production trends, immersive content, and next-generation media workflows

02

GenAI-Based Creative Training

Training in AI image/video generation, AI audio creation, and AI-assisted content workflows

07

Balanced Learning Model

Combines AI-enabled workflows with core creative fundamentals and artistic thinking

03

Industry-Aligned Learning

Exposure to real-time production, virtual production, film, gaming, VFX, advertising, and creator economy ecosystems

08

Enhanced Student Outcomes

Improves creativity, productivity, presentation capability, and employability across digital industries

04

Digital Storytelling & Content Creation

Focus on storytelling, concept design, storyboard creation, and modern digital presentation techniques

09

Expanding Career Opportunities

Enables careers across OTT, animation, VFX, gaming, advertising, broadcast, and digital media sectors

05

Creative Production Workflows





Students trained on industry-style creative pipelines and practical project execution

10

Strategic Growth Vision

Building industry-ready creative talent aligned with global AVGC, GenAI, and creator economy demand

INDUSTRY OUTLOOK

Industry Segment	Key Industry Stats	Forward Industry Outlook	Aptech Capability & Positioning
<p>Beauty & Wellness</p> 	<p>The Indian beauty and personal care market was valued at USD 28 billion in 2024 and is expected to grow at a CAGR of 5.6% to USD 48.3 billion by 2033.</p>	<p>Employment-led growth driven by premiumization, digital marketing, AI/AR adoption and influencer ecosystems supports steady long-term skill demand.</p>	<p>Aptech's Lakmé Academy Powered by Aptech (LAPA) is a key segment, addressing the beauty and wellness skilling market, aligned with its short-cycle, employability-focused training model.</p>
<p>Media & Entertainmentt (M&E)</p> 	<p>Indian M&E industry stood at ₹2.5 trillion in 2024 and is expected to reach ₹3.07 trillion by 2027, with digital media now contributing 32% of total revenues.</p>	<p>Consumption is structurally shifting toward digital platforms, driving sustained demand for digitally skilled creative talent despite stagnation in traditional media.</p>	<p>Arena Animation and MAAC are aligned to digital-first content creation skills, enabling Aptech to stay relevant as media consumption formats evolve.</p>
<p>AVGC / Animation / VFX</p> 	<p>AVGC revenues declined 9% in 2024 to ₹103 billion due to global commissioning slowdown but are expected to recover at a 12.5% CAGR to ₹147 billion by 2027.</p> <p>Growth is driven by gig-based employment, AI-led content creation, short-form platforms and immersive technologies such as virtual production and 3D design</p>	<p>The segment is undergoing short-term cyclical correction but retains strong long-term structural potential driven by immersive media, localization & experiential content.</p> <p>Union Budget 2026–27 allocated ₹250 crore to develop AVGC talent, including creator labs in 15,000 schools and 500 colleges under the “Create in India” initiative.</p>	<p>Aptech continues to strengthen core AVGC capabilities through Arena and MAAC, with curriculum aligned to emerging formats such as OTT, high-end VFX and immersive media.</p>
<p>Educational Skilling & Assessment</p> 	<p>India's test preparation market is projected to grow at ~6.7% CAGR (2025–30), creating an opportunity driven by rising competitive exam intensity and increasing student enrollments</p>	<p>Structural demand driven by demographics, employability gaps and government-backed skilling initiatives, with increasing focus on AI, manufacturing and job-aligned training.</p>	<p>Aptech's core focus on skill training and assessments in the institutional segment is closely aligned with both government and private sector skilling demand, backed by strong training and assessment capabilities.</p>



FINANCIAL PERFORMANCE



Particulars (INR Lakhs)	Q4 FY'26	Q3 FY'26	Q4 FY'25	H2 FY'26	H2 FY'25	YoY%*	FY'26	FY'25	YoY%*
Revenue from Operations	11,100	13,711	11,869	24,811	22,890	8%	50,343	46,010	9%
Less: Operating expenses	10,809	12,348	11,091	23,157	21,467	8%	47,191	43,111	9%
EBITDA	292	1,363	778	1,655	1,423	16%	3,151	2,899	9%
EBITDA Margin (%)	2.63%	9.94%	6.56%	6.67%	6.21%	+45 bps	6.26%	6.30%	-4 bps
Add: Other Income	394	331	360	726	808	-10%	1,636	1,601	2%
Less: Depreciation	193	204	194	397	411	-3%	804	853	-6%
Profit Before Interest, Tax & Exceptional Items	493	1,490	944	1,984	1,820	9%	3,983	3,647	9%
Less: Interest	32	41	13	73	46	57%	181	97	87%
Profit Before Tax	461	1,450	930	1,911	1,773	8%	3,802	3,550	7%
Less: Tax (Current + Deferred)	283	353	435	636	935	-32%	1,189	1,567	-24%
Net Profit (excl. extra ord)	178	1,096	495	1,274	838	52%	2,613	1,984	32%
Net Profit Margin (%) (excl. extra ord)	1.61%	8.00%	4.17%	5.14%	3.66%	+147 bps	5.19%	4.31%	+88 bps
Exceptional Items	-	240	1	240	-14	-	260	76	-
Net Profit (Reported)	178	856	494	1,034	852	21%	2,352	1,908	23%
Reported EPS (Rs)	0.31	1.48	0.85	1.79	1.47	22%	4.06	3.29	23%
Adj. EPS (Rs)	0.31	1.89	0.85	2.20	1.45	52%	4.50	3.42	32%

Exceptional item on account of change in labour code to the tune of Rs 2.40 cr in Q3FY26

* Rounded off

SEGMENTAL PERFORMANCE



Particulars (INR Lakhs)	Q4 FY'26	Q3 FY'26	Q4 FY'25	H2 FY'26	H2 FY'25	YoY%*	FY'26	FY'25	YoY%*
Segment Revenue									
Retail	8,147	10,179	10,338	18,326	20,704	-11%	38,923	42,492	-8%
Institutional	2,954	3,532	1,531	6,486	2,186	197%	11,419	3,518	225%
Revenue from Operations	11,100	13,711	11,869	24,811	22,890	8%	50,343	46,010	9%
Retail (%)	73%	74%	87%	74%	90%	-1,659 bps	77%	92%	-1,504 bps
Institutional (%)	27%	26%	13%	26%	10%	+1,659 bps	23%	8%	+1,504 bps
Segment Results									
Retail	1,028	1,676	1,522	2,704	3,412	-21%	5,793	7,096	-18%
Institutional	34	346	-91	380	-587	165%	280	-1,457	119%
Total	1,062	2,023	1,431	3,085	2,825	9%	6,072	5,639	8%
Exceptional Items	-	-	-1	-	14		-20	-76	
Total Segment Results (A) (EBIT)	1,062	2,023	1,430	3,085	2,839	9%	6,052	5,564	9%
Retail (EBIT %)	97%	83%	106%	88%	120%	-3,251 bps	96%	128%	-3,184 bps
Institutional (EBIT %)	3%	17%	-6%	12%	-21%	+3,301 bps	5%	-26%	+3,081 bps
Unallocable Expenses									
Finance Cost	2	10	2	13	21	-41%	57	39	45%
Other Expenses	875	870	818	1,745	1,668	5%	3,386	3,362	1%
Exceptional Items	-	240	-	240	-		240	-	
Total Unallocable Expenses (B)	878	1,120	820	1,998	1,689	18%	3,683	3,402	8%
Other Income (C)	277	307	320	584	637	-8%	1,172	1,312	-11%
PBT (A-B+C)	461	1,209	929	1,670	1,786	-6%	3,541	3,474	2%

Exceptional item on account of change in labour code to the tune of Rs 2.40 cr in Q3FY26

* Rounded off

CONSOLIDATED INCOME STATEMENT



Particulars (INR Lakhs)	FY21	FY22	FY23	FY24	FY25	FY26
Revenue from Operations	11,808	22,610	45,692	43,681	46,010	50,343
Less: Operating expenses	10,274	18,488	38,119	39,545	43,111	47,191
EBITDA	1,534	4,121	7,573	4,135	2,899	3,151
EBITDA Margin %	13%	18%	17%	9%	6%	6%
Add: Other income	756	1,069	1,317	1,587	1,601	1,636
Less : Depreciation & Amortisation	1,247	830	650	836	853	804
Profit Before Interest, Tax & Exceptional Items	1,043	4,360	8,240	4,886	3,647	3,983
Less: Interest	165	18	14	139	97	181
Profit Before Tax	878	4,342	8,226	4,747	3,550	3,802
Less: Tax (Current + Deferred)	-348	-601	1,457	1,132	1,567	1,189
Net Profit (excl. extra ord)	1,226	4,944	6,769	3,614	1,984	2,613
Net profit Margin (%) (excl. extra ord)	10%	22%	15%	8%	4%	5%
Less: Exceptional Items	-	-	-	710	76	260
Net Profit (Reported)	1,226	4,944	6,769	2,904	1,908	2,352
Reported EPS (Rs) (bonus adjusted)	3.03	12.07	*11.69	5.01	3.29	4.06

Note: Institutional segment, earlier classified as discontinued in FY21, was reinstated as a continuing operation from Feb'22 following a sustained turnaround in business performance

Amount Rounded to the nearest lakh for ease of representation

*Issued bonus shares in the ratio of 2:5 (FV Rs. 10) as approved by Board on May 24, 2023 and shareholders on July 05, 2023. FY24 equity share capital stands at 5.80 crore shares (₹5,799 lakh), post bonus.

CONSOLIDATED BALANCE SHEET



Particulars (INR Lakhs)	Mar-24	Mar-25	Mar-26
EQUITY AND LIABILITIES			
Share Capital	5,799	5,800	5,800
Total Reserves	20,199	19,332	19,061
Shareholder's Funds / Total Equity	25,998	25,132	24,862
Non-Current Liabilities			
Other Long Term Liabilities	699	504	1,000
Long Term Provisions	250	266	574
Total Non-Current Liabilities	950	770	1,574
Current Liabilities			
Trade Payables	3,942	5,065	6,762
Other Current & Financial Liabilities*	9,856	7,930	9,342
Short Term Provisions	130	141	235
Total Current Liabilities	13,928	13,136	16,339
Total Liabilities	40,876	39,038	42,775

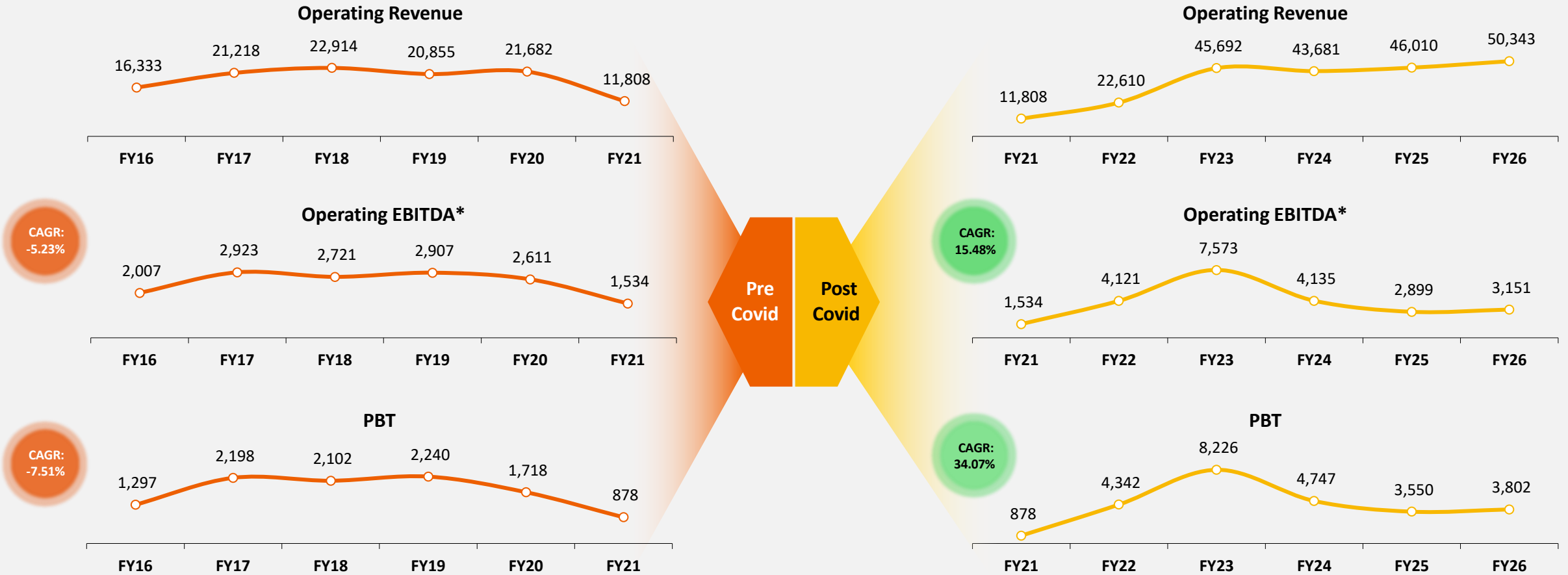
Particulars (INR Mn)	Mar-24	Mar-25	Mar-26
ASSETS			
Non-Current Assets			
Property, Plant, Equipment & Intangible Assets	2,764	2,215	3,408
Capital Work in Progress	-	-	1
Intangible assets under development	401	782	18
Long Term Investment	294	264	242
Advances and Financial Assets	1,864	240	7,782
Deferred Tax Assets	3,845	3,707	3,282
Other Non Current Assets	965	493	504
Total Non-Current Assets	10,133	7,701	15,238
Current Assets			
Current Investments	2,000	-	-
Inventories	122	66	43
Trade Receivables	4,738	3,595	6,700
Cash and Bank	2,520	3,298	3,524
Advances and Financial Assets	14,206	17,808	9,954
Other Current Assets	7,157	6,570	7,315
Total Current Assets	30,743	31,337	27,537
Total Assets	40,876	39,038	42,775

* Other Current Liabilities include unearned revenue, which is towards invoice raised in advance for the services yet to be delivered

FINANCIAL PERFORMANCE



All financial numbers in Rs. Lakhs



Effectively Post-Covid FY21 onwards, a gradual shift from the franchise system towards higher direct student delivery. Improved enrolment monetisation and operational visibility. Post-covid, Domestic retail growth reflects this transition.

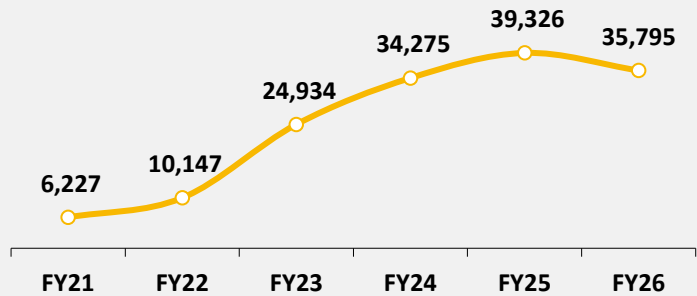
*EBITDA excluding other income, interest and dividend income

SEGMENT REVENUE

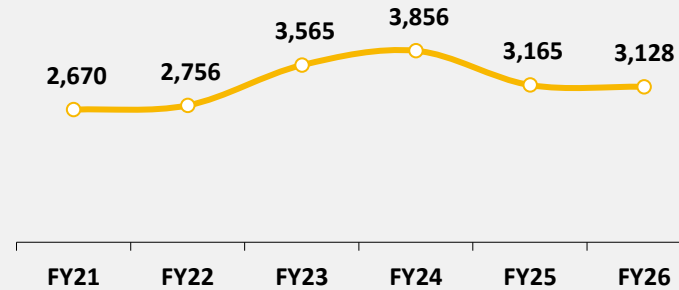


All financial numbers in Rs. Lakhs

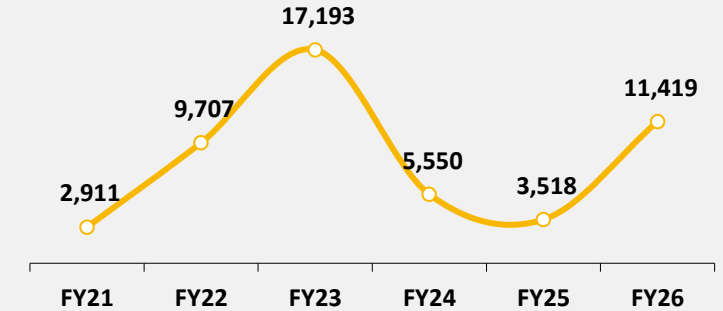
Domestic Retail



International Retail*



Institutional Business



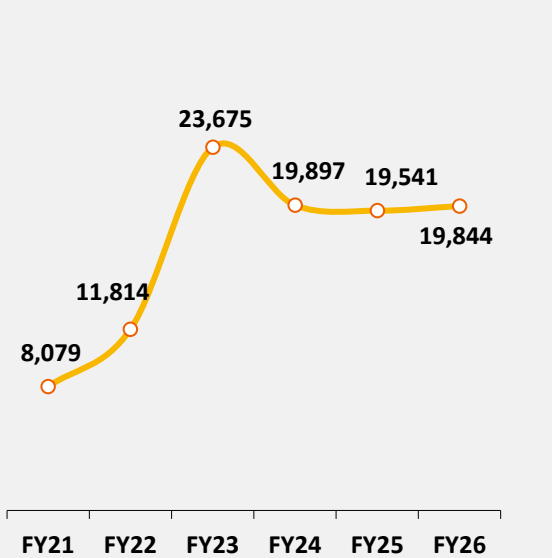
Effectively Post-Covid FY21 onwards, a gradual shift from the franchise system towards higher direct student delivery. Improved enrolment monetisation and operational visibility. Post-covid, Domestic retail growth reflects this transition.

*Impact of currency volatility in Nigeria and Egypt has been recognised as an exceptional item in the financials.

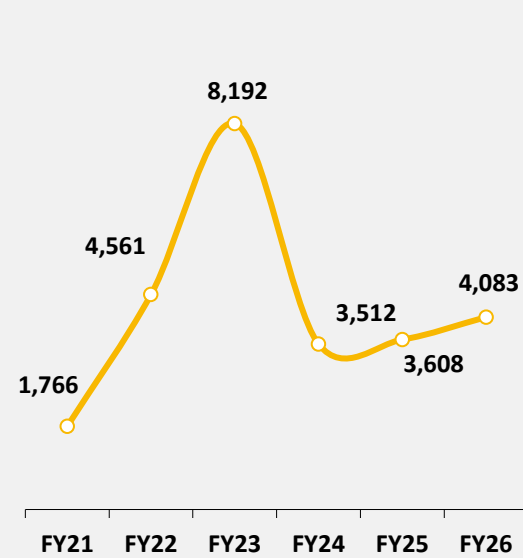
CASH & CASH FLOW TRENDS



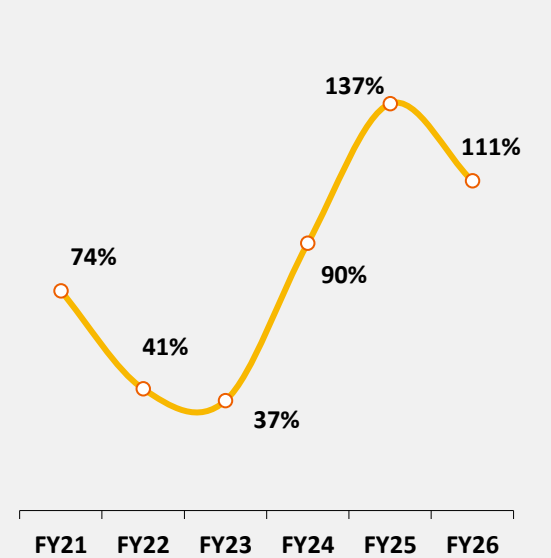
*Cash, Cash Equivalents



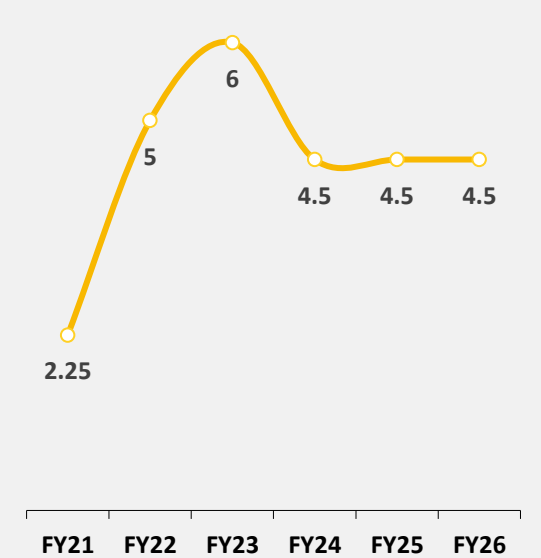
#Free Cash Flow



Dividend Payout Ratio (%)



Dividend Per Share (in Rs.)



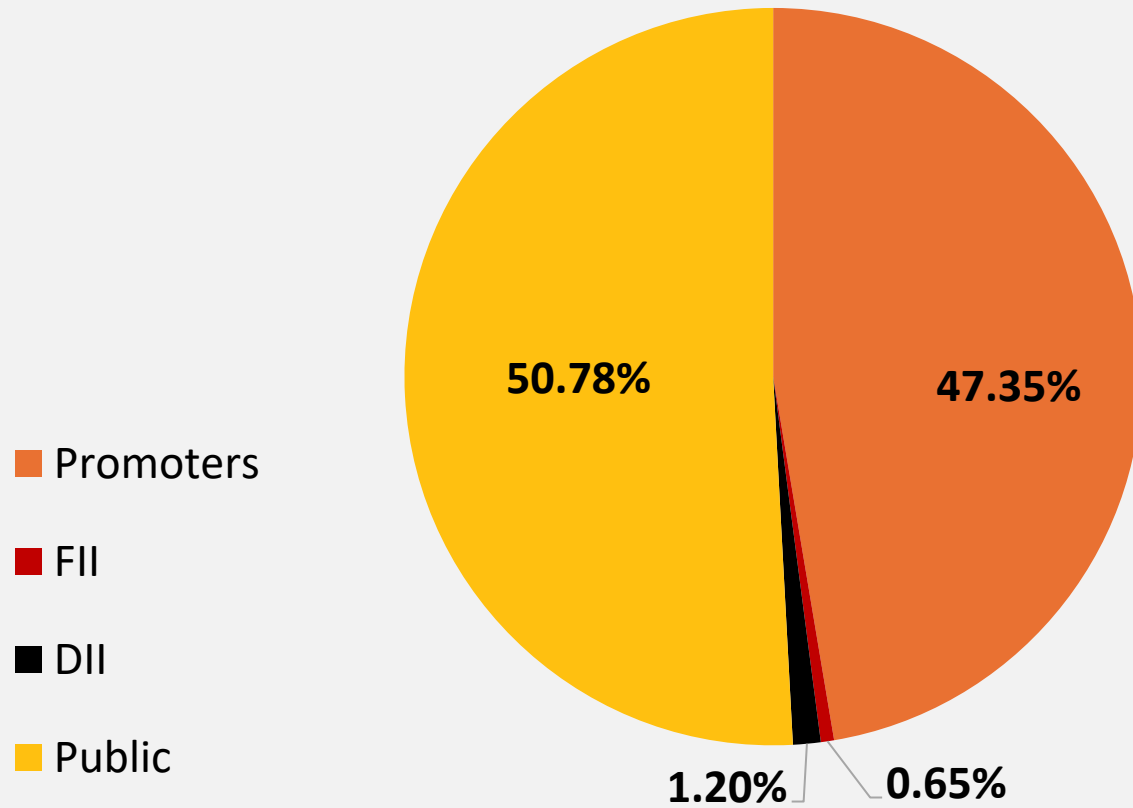
All figures are in INR Lakhs

*Cash, Cash Equivalents includes Financial Investments

#Free Cash Flow = PBT + Depreciation – Capex

SHAREHOLDING PATTERN

(Q4 FY'26)



AWARDS & RECOGNITION



Aptech Limited has been conferred with the prestigious Golden Peacock HR Excellence Award 2025



Aptech Limited was conferred the 'Visionary of Viksit Bharat' Award by TV9 Group. The award was received by Mr. Sandip Weling, Whole-time Director and Chief Business Officer, Global Retail, Aptech Ltd



Aptech Limited has been honoured for "Best Industry-Academia Interface" at the 6th edition of Silver Feather Awards 2025 in association with HRAI, Silicon India Magazine & Global Hues Media Network



Aptech was conferred with the 'HR Team of the Year Award' at the 8th Edition of HR TechSummit & Awards 2025 organised by the UBS Forums



Aptech Limited has been honoured for "Excellence in Vocational Training" at the 6th edition of Silver Feather Awards 2025 in association with HRAI, Silicon India Magazine & Global Hues Media Network



Aptech received the 'Franchisor of the Year' in the Vocational & Skill Development Training category at the 21st Franchise Awards 2025, organised by Franchise India Holdings Limited

THANK YOU!

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