Aptech Limited
Regd. office: Aptech House
A-65, MIDC, Marol, Andheri (E),
Mumbai - 400 093.
T: 91 22 6828 2300 / 6646 2300
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Unleash your potential

November 06, 2026

To, **BSE Limited** 25th Floor, P J Towers, Dalal Street, Mumbai – 400 001	**To,** **National Stock Exchange of India Limited** Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051
Scrip Code: 532475 Email: corp.comm@bseindia.com	**Symbol: APTECHT** Email: compliance@nse.co.in

Dear Sir/ Madam,

Sub: Submission of Investor Presentation for Q2 - FY2026-27.

Pursuant to Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation for Quarter 2 (2026-27).

The aforesaid Investor Presentation is also being uploaded on the website of the Company.

This is for your information and record.

Thanking you.

For Aptech Limited

SHRUTI ANIKET KANVINDE
Digitally signed by SHRUTI ANIKET KANVINDE
Date: 2026.11.06 17:39:29 +05'30'

Shruti Laud
Compliance Officer
Membership No. A38705
Place: Mumbai

Aptech®
Unleash your potential

UNLOCKING POTENTIAL, SHAPING FUTURES

APTECH LIMITED

Investor Presentation Q2 & H1 FY2027

ARENA ANIMATION® Learn from the Leader
MAAC MAYA ACADEMY OF ADVANCED CREATIVITY
LAKMÉ ACADEMY Powered by Aptech Beautify the future
Aptech LEARNING Unleash your potential
AVALON ACADEMY Aviation • Hospitality • Luxury Retail
The VIRTUAL PRODUCTION ACADEMY by Aptech
Aptech International Preschool Smart • Secure • Stimulating
ProAlley®

Safe Harbor

Caution Regarding Forward Looking Statements

Certain statements herein may be forward-looking statements, which may involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be perceived or deemed as forward-looking statements, including but not limited to the statements containing the words 'planned', 'expects', 'believes', 'strategy', 'opportunity', 'anticipates', 'hopes' or other similar words. The risks and uncertainties relating to these statements include but are not limited to, risks and uncertainties regarding the impact of pending regulatory and/ or judicial proceedings, general economic conditions, consumer demand, seasonality, new store growth, fluctuations in earnings, competitive pressures, new product growth, ability to manage growth and other factors including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals and our ability to integrate acquired assets in a cost-effective and timely manner.

Corporate Information

Aptech, established in 1986, is a global vocational training and skill development company focused on building industry-relevant skills and career opportunities.

2 Businesses

Global Retail

(Customer is an individual student)

- Career-oriented training for individual learners.
- Operates across animation, VFX, technology, beauty, aviation and preschool education.
- **Key Brands:** Arena Animation, MAAC, Lakmé Academy Powered by Aptech, Aptech Learning and others.



Institutional Business

(Customer is an institution/corporation)

- Provides assessment, testing and training solutions.
- Supports recruitment & entrance examinations for government institutions and autonomous bodies.

Brand Portfolio Timeline

1986

I.T. Software Development, Hardware and Networking, English Language Learning, Financial Administration and Accounting

Overseas: Yes

Brand: Aptech Computer Education

1996

Animation, Visual Effects, Gaming, Immersive Media, Digital Content Creation & Digital Media

Overseas: Yes

Brand: Arena Animation

2006

Customer Service, Airport Management, Cabin Crew, Ticketing, Hotel Management, Retail Store Management, Merchandising, Distribution, Travel and Tourism Industry Programs

Overseas: No

Brand: Aptech Aviation Academy

2007

Programs in Hardware, Local and Wide Area Networking, Routing & Switching Technologies

Overseas: Yes

Brand: Aptech Hardware and Networking Academy

2009

Training in the English Language Skills including Speaking, Writing, Listening and Reading

Overseas: Yes

Brand: Aptech English Learning Academy

2010

Animation, Visual Effects, Gaming, Immersive Media, Digital Content Creation & Digital Media

Overseas: Yes

Brand: MAAC

2015

Beauty & Wellness courses such as Beauty, Hair & Makeup, Skin, Nails & Cosmetology

Overseas: No

Brand: Lakmé Academy Powered by Aptech (In Alliance with Lakmé Lever Private Ltd.)

2016

Mother-toddler, Pre-nursery, Nursery, Kindergarten-1, Kindergarten-2, Childcare and Activity centres

Overseas: No

Brand: Aptech International Preschool

2023

Virtual Production, Filmmaking, Hybrid Virtual Production, Unreal Engine, LED Volume Wall

Overseas: No

Brand: The Virtual Production Academy (The VPA)

BRANDS:

Arena Animation

Building careers in the creative & digital economy

Brand Overview:

Arena Animation, established by Aptech in 1996, is a leading vocational training brand focused on creative and digital skills, preparing students for careers across the Animation, Visual Effects (VFX), Gaming and Digital Design industries.

30 Years
Experience in Creative Education

10 Countries
International Presence

4+ Lakh
Students Trained

172+
Training Centres



Key Highlights

Diversified Course Portfolio
Animation, VFX, Gaming & Immersive Design, UI/UX, Digital Design, Web Development and Architecture Visualisation.

Industry-Aligned Training
Practical learning, live projects, portfolio development and AI-enabled courses designed around evolving industry requirements.

Career & Placement Support
Industry interactions, recruiter network and placement assistance to support employment opportunities.

Established Brand & Network
Backed by Aptech Limited, leveraging an established presence in vocational education and a network of training centres

Strategic Positioning

Capitalising on the growth of the **Animation, Visual Effects, Gaming, Comics and Extended Reality (AVGC-XR)** ecosystem through industry-relevant skill development and a scalable training-centre network.

Lakmé Academy Powered by Aptech

LAKMĒ ACADEMY
Powered by Aptech
Beautify the future

Equipping the next-gen pros in hair, makeup & beauty

Brand Overview:

Lakmé Academy, powered by Aptech, is a partnership between Lakmé and Aptech launched in 2015, offering hands-on, industry-relevant training for careers in the beauty and wellness industry.

2015
Year of Establishment

180+
Centres

100+
Cities

1 Lakh +
Students Trained

Key Highlights

Diverse Course Portfolio
Cosmetology, Hair, Makeup, Skin, Nail Art and Salon Management.

Industry-Relevant Learning
Practical training, expert-led guidance, updated techniques and hands-on sessions.

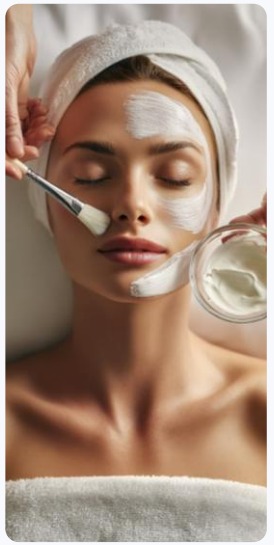
Specialised Certifications
B&WSSC-aligned programmes and CIDESCO courses available at select centres.

Career Pathways
Training for opportunities in salons, fashion shoots, runway, media and beauty brands, with placement assistance.


Makeup


Salon Management


Hair


Cosmetology


Nails


International Pathway Program


Skin

Strategic Positioning

Positioned to address demand for skilled professionals across India's evolving beauty, personal care and wellness ecosystem.

Maya Academy of Advanced Creativity (MAAC)

Building Careers In The Creative, Media & Entertainment Industry

Brand Overview

MAAC (Maya Academy of Advanced Creativity), established in **2001**, is Aptech's specialised Media & Entertainment education brand. With over **25 years** of expertise in creative education, MAAC prepares aspiring artists and creators for careers across **Animation, Visual Effects (VFX), Gaming, Filmmaking, Digital Design** and emerging creative technologies.

Brand Highlights

25+ Years	130+	1.5 Lakh+	Multiple Disciplines
Legacy in Creative Education	Centres Nationwide Presence	Students Trained	Animation, VFX, Gaming, Filmmaking & Digital Design

Key Highlights

Diversified Creative Course Portfolio

Career pathways across 3D Animation, VFX, Gaming, Filmmaking, Digital Design, Motion Graphics and more.

Industry-Aligned, Experiential Learning

Studio-oriented learning, hands-on projects and portfolio development.

Career and Industry Connect

Industry interactions, masterclasses & placement support to launch creative careers.

Future-Ready Creative Ecosystem

Integration of Generative AI and emerging technologies for next-gen creators.

Strategic Positioning

Positioning MAAC as a premium, future-ready creative education destination, building industry-ready talent and independent creators for the evolving **Animation, VFX, Gaming and Digital Content and film making** ecosystem.



Aptech Learning & Aptech Computer Education

Building Careers Through Vocational & Professional Skill Development program

Brand Overview

Aptech, established in **1986,** is one of India's pioneering vocational and professional training brands, with nearly four decades of expertise in skill development. **With an international presence spanning Southeast Asia, Africa and the MENA region since 1993,** Aptech has built a global learning network. It offers career-oriented programmes across Information Technology, Digital & Emerging Technologies, Banking & Finance, Hardware & Networking, and English & Communication, preparing learners for evolving employment opportunities across markets.

Brand Highlights

40 Years	100+ Centres	15+ Countries	75 Lakhs+
Legacy in Vocational Education	Global Training Network	International Presence	Students trained across Aptech Globally

Key Highlights

Diversified Career & Professional Course Portfolio

Programmes across Digital & IT, Software Development, AI, Data Science, Hardware & Networking, Banking & Finance, Accounting, and English & Communication.

Industry-Relevant Learning

Industry-aligned curriculum, practical training, certified trainers, hands-on projects and professional skill development.

Employability & Career Support

Employability programmes, interview preparation, placement assistance, job fairs, campus placement drives and recruiter connect.

Scalable Learning & Delivery Ecosystem

Wide franchise network, flexible programmes, workshops, industry interactions & Online varsity, Aptech's digital learning platform.

Strategic Positioning

A trusted, accessible and future-ready vocational brand, bridging skills and employability through industry-relevant training and a scalable global learning network.



Domestic Footprint

Brand-wise Presence	# of Centres	# of States and UTs	# of Cities / Towns
Arena Animation	172	24	93
Lakmé Academy Powered by Aptech (LAPA)	182	25	114
Maya Academy of Advanced Creativity (MAAC)	141	23	73
Aptech Learning	68	15	35
Aptech International Pre-school	15	9	9
Aptech Aviation	13	8	12
Total	**591**	**26**	**180**

No of Centres	591 Domestic Centres
Tier - 1 Cities	46%
Tier - 2 Cities	33%
Tier - 3 & 4 Cities	21%

**Status as on 30st Sept 2026*



International Footprint

Brand-wise Presence	# of Centres	# of Countries
Aptech Learning / ACE	107	16
Arena Multimedia	66	10
Aptech English	4	4
Aptech Networking	6	4
Maya Academy of Advanced Creativity (MAAC)	1	1
	184	**16**



Region	# of Centres	# of Countries
Africa	87	6
Asia	34	1
Middle East	8	4
SAARC (ex. India)	55	5
Total	**184**	**16**



Vietnam



Nigeria



Egypt



Kenya



Uganda



Zambia

Top Continent in terms # of Countries: Africa

**Status as on 30th Sept 2026*

Aptech Collaborates with FTII, Pune

भारतीय फ़िल्म और टेलीविज़न संस्थान, पुणे
FILM AND TELEVISION INSTITUTE OF INDIA, PUNE
DEEMED TO BE UNIVERSITY
An Autonomous Institute under the Ministry of Information & Broadcasting, Govt. of India

Aptech
Unleash your potential



Bringing world-class cinema and creative education closer to aspiring talent

Aptech has partnered with FTII for joint certification programs and workshops for Animation, VFX and Filmmaking. The courses will be co-created by Aptech and FTII subject matter experts, and FTII alumni will deliver these programs.

Key Areas of Focus

- VFX
- Filmmaking
- Animation

What Does This Mean for Learners?

Joint Certification
Enhanced qualification credibility through certification by Aptech and FTII.

Workshops by FTII Alumni
Workshops at select Aptech centres conducted by FTII alumni, offering practical insights, industry perspectives and first-hand exposure to filmmaking & creative practices.

Expert-Led Learning
Access to specialised filmmaking modules delivered by FTII, complemented by Aptech's skill-based training.

Industry-Relevant Skills
Co-curated programmes designed to strengthen practical capabilities and creative proficiency.

Career Opportunities
Potential pathways to internships, industry exposure and employment opportunities.

A strong step towards connecting education, creativity & industry to build future-ready creative talent.

Aptech × GSL

A 100-hour Gen AI Filmmaking course with expert mentorship and capstone projects.

Building An AI-Ready Creative Course Portfolio

Strategic partnerships and emerging technologies strengthen our creative education portfolio. By integrating Generative AI into learning, we are preparing learners for emerging opportunities in the evolving creative industry.



Lakmé Academy Powered By Aptech Enters Into Nutrition Segment

10 Years of Beauty Education. Now Expanding into Nutrition.

As Lakme Academy Powered by Aptech completes a decade of growth across five beauty education segments, it expands its portfolio with Nutrition as a new growth vertical. This strategic move responds to evolving market demand and the growing presence of Nutrition programmes across the competitive landscape.

1. **Nutricosmetics & Pre-Bridal Nutrition**
2. **Nutrition for Trichology**



MAAC Collaborates with Delhi Skill & Entrepreneurship University

MAAC partners with Delhi Skill and Entrepreneurship University (DSEU) to introduce a university-recognised B.Des degree, combining academic excellence with industry-focused creative education. This partnership opens up a new student segment seeking the dual advantage of a formal university degree and practical, career-ready skills aligned with the evolving creative industry.

Bachelor of Design a 4 Year Course

1. Digital Media and Content Creation
2. Animation and Visual Effects – Film Design



Product Academic Advisory Board

Shaping the Future of Creative Education

Industry-Led Academic Transformation

The Product Academic Advisory Board brings together some of the most accomplished names in animation, VFX and design, from India and beyond. It validates & guides our content and curriculum, and keeps our programs aligned with the latest advances in technology and AI, so that every Arena learner trains for the industry as it is today and as it will be tomorrow.

Members:

- **Sanath PC** – Co-founder, Firefly Studios. The creative force behind Eega and Baahubali. NID alumnus.
- **Navin Paul** – Co-founder, NY VFXWaala, the studio he founded with Ajay Devgn. National Award winner for Best VFX for Shivaay.
- **Rituparna Sarkar** – Founder and Creative Director, Visual Sarkarsm. NID alumna.
- **Prateek Sethi** – Founder, Trip Creative Services. NID alumnus.
- **Pradipto Biswas** – Head of CFX, DreamWorks Animation, Los Angeles.
- **Jayanti Mahapatra** – Independent Consultant. Graduate, Academy of Art University, San Francisco.

Key Objective

Transitioning from Job Readiness to Skill Monetisation through Industry-Aligned, Outcome-Driven Learning.

Key Strategic Priorities

Industry Alignment
Integrating production pipeline awareness, collaboration and portfolio development.

Capability-Led Learning
Moving beyond software training towards creative fundamentals and problem-solving.

Practical Learning
Emphasizing daily creative practice, observation, project-based assessments and group projects.

Skill Monetisation
Preparing students for careers, freelancing, gigs and creator-led opportunities.



Future-Facing Skilling For An AI-Driven Workforce

Evolving Aptech's learning portfolio in line with changing employer expectations

INDUSTRY SHIFT

AI fluency is becoming a baseline workforce expectation

APTECH'S RESPONSE

Embedding AI alongside domain skills and applied learning

EMPLOYER RELEVANCE

Preparing talent for AI-native and AI-assistive work

AI applications across the Aptech portfolio

MAAC

Creative Production

AI-assisted ideation, previsualisation, VFX, 3D and game workflows

ARENA ANIMATION

Digital Creation

AI-powered design, motion graphics, video and content creation

APTECH LEARNING

Technology Skills

AI/ML learning; advancing toward AI-assisted development, vibe coding and agentic AI

The Strategic Outcome → Domain expertise + AI fluency + Applied skills + Human judgement

AI-native: creating directly with AI | AI-assistive: using AI to enhance established industry workflows

Powering The Next Wave of AI-Creative Talent

Building an AI-ready creative talent ecosystem through Aptech's leading education brands- MAAC & Arena Animation. Students have been placed across AI led roles with an approximate CTC of 7- 10 lpa.

- AI Cinematic Artist
- AI Artist and Creator
- AI Video Editor
- Motion Graphics
- AI Content Creator



Institutional Business (EBG)

Transitioning to a

Strengthened Business Model:

From Recovery to Strategic Scale



Financials

Focus on Sustainable Opportunities



Risk Management

Structured Contract Portfolio



Scalability

Structured Expansion Approach



Market Penetration

Govt, Education & Corporate



Macro Trends

Strong Skilling Tailwinds



Operations

Integrated Technology Process

STABLE → **STRUCTURED** → **STRATEGIC**

Way Forward

Sustainable And De-risked Growth

Testing + Training

- Enterprise capability
- Scalable partnerships

De-risked Portfolio

- Strong payment cycles
- Repeat clients

Selective Scale-up

- Key states & departments
- Sustainable expansion

Cash-Flow Discipline

- Faster collections
- Lean working capital

Capability Moat

- Technology-Assisted Evaluation
- Technology platforms
- Algorithm led question banks



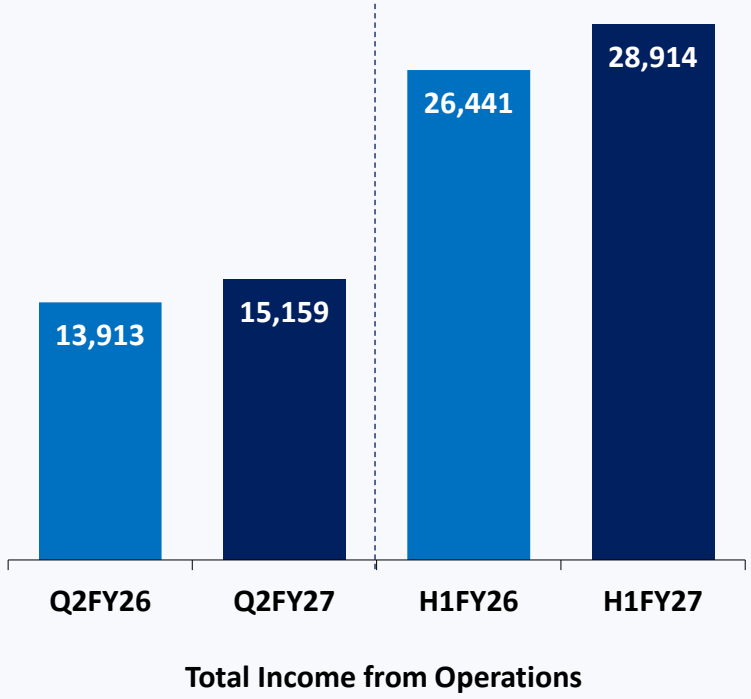
FINANCIAL PERFORMANCE

Quarterly Highlights

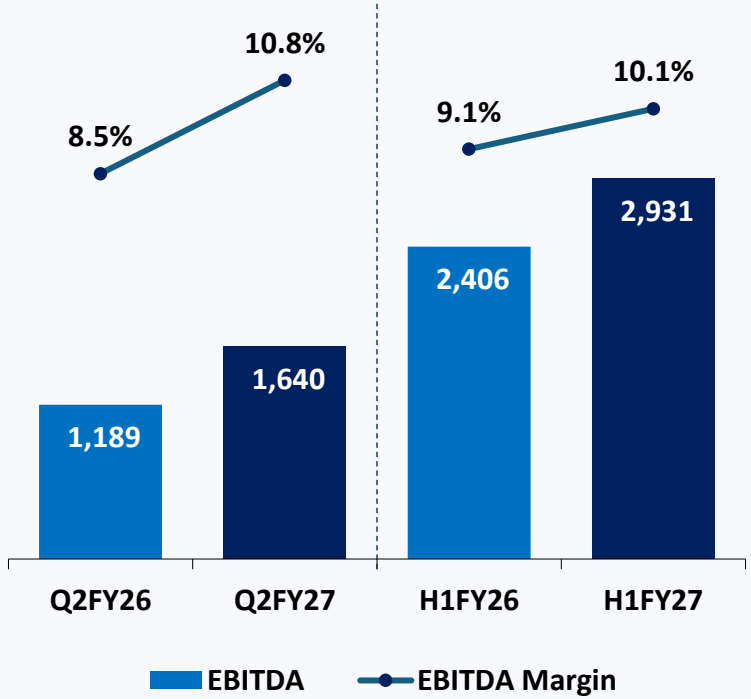
Quarter-wise (YoY)	Revenue	9.0% ▲
Halfyear-wise (YoY)		9.4% ▲

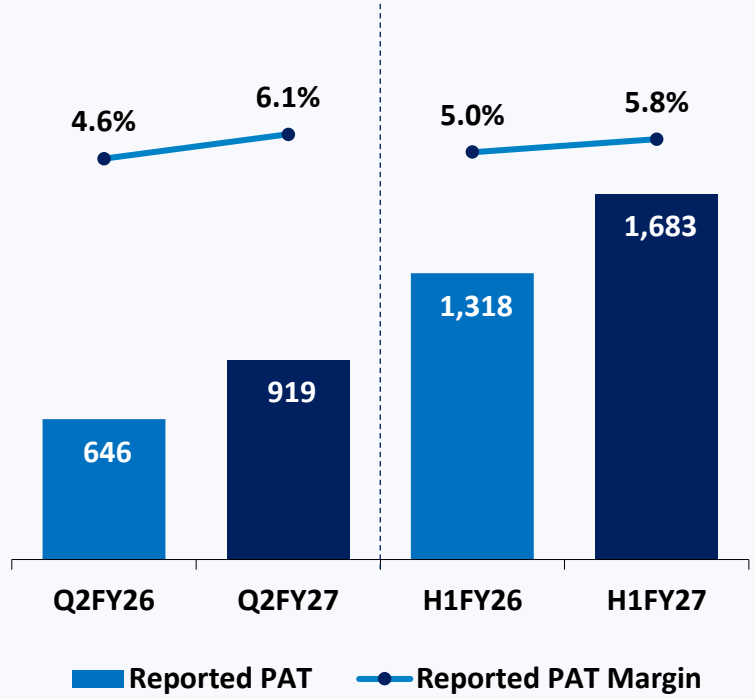
Quarter-wise (YoY)	EBITDA	37.9% ▲
	EBITDA (%)	+ 227 bps ▲
Halfyear-wise (YoY)	EBITDA	21.8% ▲
	EBITDA (%)	+ 104 bps ▲

Quarter-wise (YoY)	Rep. PAT	42.3% ▲
	Rep. PAT (%)	+ 142 bps ▲
Halfyear-wise (YoY)	Rep. PAT	27.7% ▲
	Rep. PAT (%)	+ 83 bps ▲



Total Income from Operations





Note: Total Income From Operations, EBITDA & Reported PAT are Rs. In Lacs

Consolidated Quarterly Income Statement

Particulars (in Lacs.)	Q2FY27	Q1FY27	Q2FY26	YoY %	QoQ %	H1FY27	H1FY26	YoY%
Income from Operations	**14,768**	**13,375**	**13,488**	**9.5**	**10.4**	**28,143**	**25,531**	**10.2**
Add: Other Income	391	380	425	-8.0	2.8	771	910	-15.3
Total Income from Operations	**15,159**	**13,755**	**13,913**	**9.0**	**10.2**	**28,914**	**26,441**	**9.4**
Total Expenditure	**13,519**	**12,464**	**12,725**	**6.2**	**8.5**	**25,983**	**24,035**	**8.1**
Purchases of stock-in-trade	93	43	45	105.7	119.8	136	114	19.3
Changes in Inventories of stock-in-trade	-72	5	2	-	-	-67	-11	-
Employee benefits expenses	1,855	1,770	1,804	2.8	4.8	3,625	3,604	0.6
Other Expenses	11,642	10,646	10,873	7.1	9.4	22,289	20,327	9.7
EBITDA	**1,640**	**1,291**	**1,189**	**37.9**	**27.0**	**2,931**	**2,406**	**21.8**
EBITDA Margin	**10.8%**	**9.4%**	**8.5%**	**+227 bps**	**+143 bps**	**10.1%**	**9.1%**	**+104 bps**
Less: Depreciation & Amortisation	217	224	205	5.9	-3.1	440	407	8.2
EBIT	**1,423**	**1,068**	**984**	**44.6**	**33.3**	**2,491**	**1,999**	**24.6**
Less: Finance Costs	47	37	65	-26.8	29.2	84	109	-22.5
Profit Before Tax (excl. Ex. Items)	**1,376**	**1,031**	**919**	**49.6**	**33.4**	**2,406**	**1,891**	**27.3**
Exceptional Items	-205	-	-	-	-	-205	-20	925.8
Profit Before Tax (incl. Ex. Items)	**1,170**	**1,031**	**919**	**27.3**	**13.5**	**2,201**	**1,871**	**17.7**
Less: Tax Expense	252	266	274	-7.9	-5.4	518	552	-6.2
Net Profit (Reported)	**919**	**765**	**646**	42.3	20.1	**1,683**	**1,318**	27.7
PAT Margin (Reported)	**6.1%**	**5.6%**	**4.6%**	**+142 bps**	**+50 bps**	**5.8%**	**5.0%**	**+83 bps**
EPS (in Rs.)	1.58	1.32	1.11	42.3	19.7	2.90	2.27	27.8

Quarterly Segmental Performance

Particulars (INR Lacs.)	Q2FY27	Q1FY27	Q2FY26	YoY%	QoQ%	H1FY27	H1FY26	YoY%
Segment Revenue								
Retail	12,170	10,211	10,850	12.2%	19.2%	22,381	20,598	8.7%
Institutional	2,598	3,164	2,638	-1.5%	-17.9%	5,762	4,933	16.8%
Revenue from Operations	**14,768**	**13,375**	**13,488**	**9.5%**	**10.4%**	**28,143**	**25,531**	**10.2%**
Segment EBIT								
Retail	1,693	1,259	1,702	-0.5%	34.5%	2,952	3,088	-4.4%
Institutional	272	300	-192	242.0%	-9.2%	572	-101	668.6%
Total	**1,965**	**1,558**	**1,510**	**30.1%**	**26.1%**	**3,524**	**2,988**	**17.9%**
Exceptional Items	-	-	-	-	-	-	-20	-
Total Segment Results (EBIT)	**1,965**	**1,558**	**1,510**	**30.1%**	**26.1%**	**3,524**	**2,968**	**18.7%**
Retail (EBIT%)	13.9%	12.3%	15.7%	-177 bps	+159 bps	13.2%	15.0%	-180 bps
Institutional (EBIT%)	10.5%	9.5%	-7.3%	+1,773 bps	+100 bps	9.9%	-2.0%	+1,196 bps
Unallocable Expenses/Income								
Other Income	263	271	287	-8.4%	-3.0%	533	588	-9.4%
Finance Cost	19	7	33	-41.2%	163.0%	27	44	-39.1%
Other Expenses	833	791	844	-1.4%	5.3%	1,623	1,641	-1.1%
Exceptional Items	-205	-	-	-	-	-205	-	-
PBT	**1,170**	**1,031**	**919**	**27.3%**	**13.5%**	**2,201**	**1,871**	**17.7%**

Aptech®

Unleash your potential

Thank You!

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