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13th November, 2025

To
The Manager
Listing Department
National Stock Exchange of India Limited
"Exchange Plaza", C-1, Block G,
Bandra-Kurla Complex,
Bandra (East),
Mumbai – 400051

Symbol: APOLSINHOT

Subject: Intimation of Investor Presentation

Dear Sir/Madam,

We hereby enclose the copy of Investor Presentation on Un-Audited Financial Results of the Company for the Quarter ended September 30, 2025.

The above presentation is also uploaded on the website of the Company at www.apollosindoori.com

Thanking you,

Yours faithfully,

FOR APOLLO SINDOORI HOTELS LIMITED

NADAKUDITI ACHUTHA MADHAVI
COMPANY SECRETARY & COMPLIANCE OFFICER
M.NO F11860

HOSPITALITY • CATERING • RESTAURANTS • MANAGEMENT SERVICES

APOLLO SINDOORI HOTELS LIMITED

(Registered & Corporate Office)

43/5, Hussain Mansion, Greams Road,
Thousand Lights, Chennai - 600 006.

CIN No.L72300TN1998PLC041360



INVESTOR PRESENTATION Q2 FY26

 **Serving Institutions, Building Experiences**



Scrip: NSE: APOLSINHOT || Apollo Sindoori Hotels Limited

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DISCLAIMER

Certain statements made in this presentation relating to the Company's objectives, projections, outlook, expectations, estimates, among others may constitute 'forward-looking statements' within the meaning of applicable laws and regulations. Actual results may differ from such expectations, projections etc., whether express or implied. These forward-looking statements are based on various assumptions, expectations and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, competitive intensity, pricing environment in the market, economic conditions affecting demand and supply, change in input costs, ability to maintain and manage key customer relationships and supply chain sources, new or changed priorities of trade, significant changes in political stability in India and globally, government regulations and taxation, climatic conditions, natural calamity, commodity price fluctuations, currency rate fluctuations, litigation among others over which the Company does not have any direct control. These factors may affect our ability to successfully implement our business strategy. The company cannot, therefore, guarantee that the 'forward-looking' statements made herein shall be realized. The Company, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward-looking statements as may be required from time to time on the basis of subsequent developments and events.

Executive Summary – Where We Stand

UNITED BY ONE VISION – DRIVEN TOWARDS THE FUTURE

**Biomedical Engineering
Maintenance Services**

**Intergrated Facility
Management Services**

- Housekeeping Services
- Pest Control
- **Technical Services**
- **Landscaping**
- **Repairs & maintenaice**

**Aviation Engineering &
Maintenance Services**

Restaurants & Cafes

Outdoor Catering

Co-working Space

**Gourmet Grocery &
Vegetables and Delivery**



**Comprehensive hospitality management services
for Healthcare, Education, Corporates & Industries**

Central Kitchen led Model for Corporates & Industries

Retail Chain Cafes & Counters

Enhanced Offerings

KEY HIGHLIGHTS: H1 FY 26 (HALF-YEARLY COMPARISON)

CONSOLIDATED

Amounts in INR Cr

Revenue Growth

₹288 ↑ 9%
from last period



EBITDA Growth

₹19 ↑ 18%
from last period



PAT Growth

₹7* ↑ 90%
from last period



STANDALONE

Revenue Growth

₹165 ↑ 11%
from last period



EBITDA Growth

₹14 ↑ 11%
from last period



PAT Growth

₹6 ↑ 26%
from last period



* The increase in Q1 PAT was mainly due to a higher gross margin in the SMS segment, supported by a one-time provision write-back of ₹0.87 crore for the SVP client and an Ind AS impact of ₹2.05 crore, together totaling ₹2.92 crore.

KEY HIGHLIGHTS: Q2 FY 26 (QUARTERLY COMPARISON)

CONSOLIDATED

Amounts in INR Cr

Revenue Growth

₹150

↑ 10%
from last period



EBITDA Growth

₹10

↑ 13%
from last period



PAT Growth

₹3

↑ 39%
from last period



STANDALONE

Revenue Growth

₹87

↑ 12%
from last period



EBITDA Growth

₹7

↑ 20%
from last period



PAT Growth

₹4

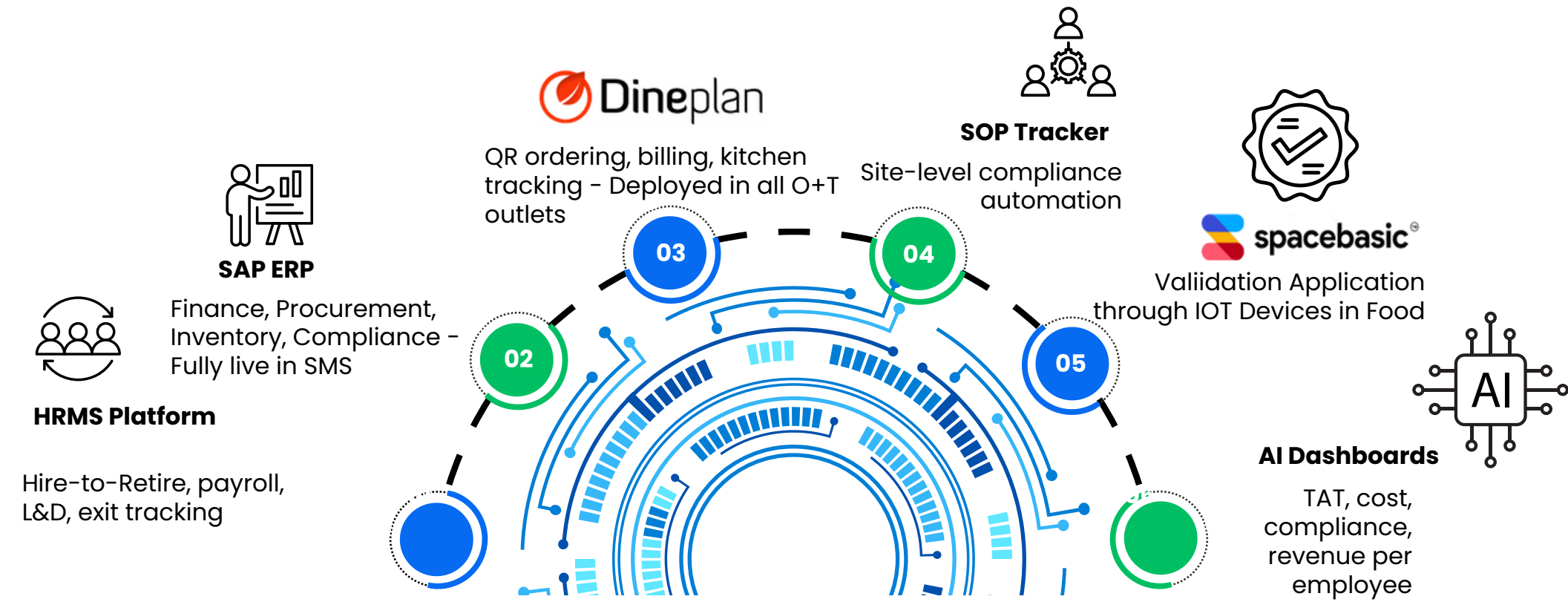
↑ 25%
from last period



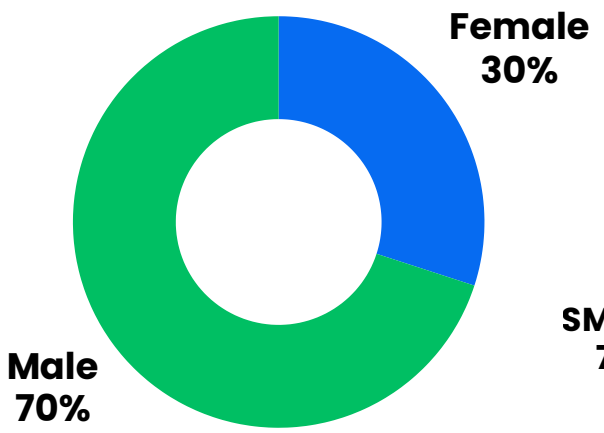
STRATEGIC INVESTMENT – PEOPLE, PROCESS & TECHNOLOGY

TECHNOLOGY – POWERING OPERATIONAL INTELLIGENCE

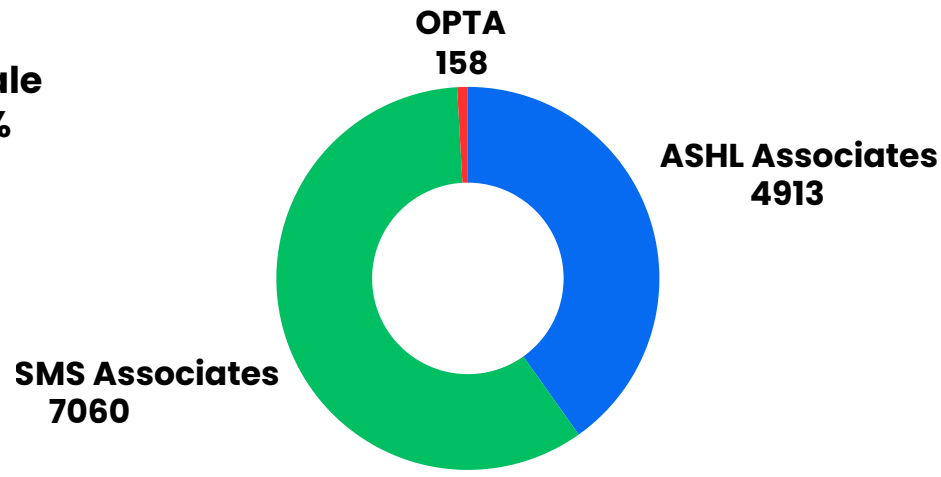
PEOPLE – BUILDING INSTITUTIONAL STRENGTH



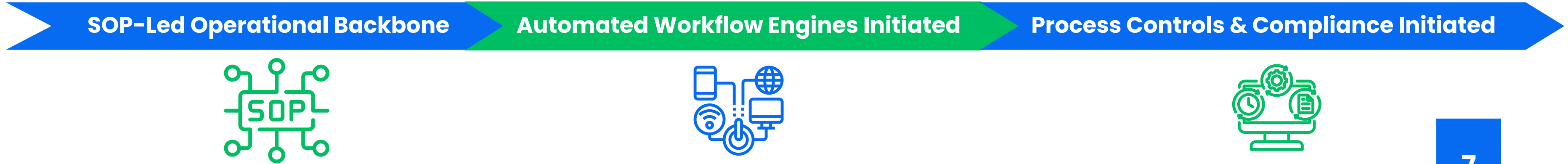
Gender Diversity



People Strength



PROCESS – EMBEDDING GOVERNANCE DISCIPLINE



PEOPLE & CULTURE

Our people drive
innovation and
client trust



Training hours
35 hrs/employee

↑ 15%



Women in Workforce
30%



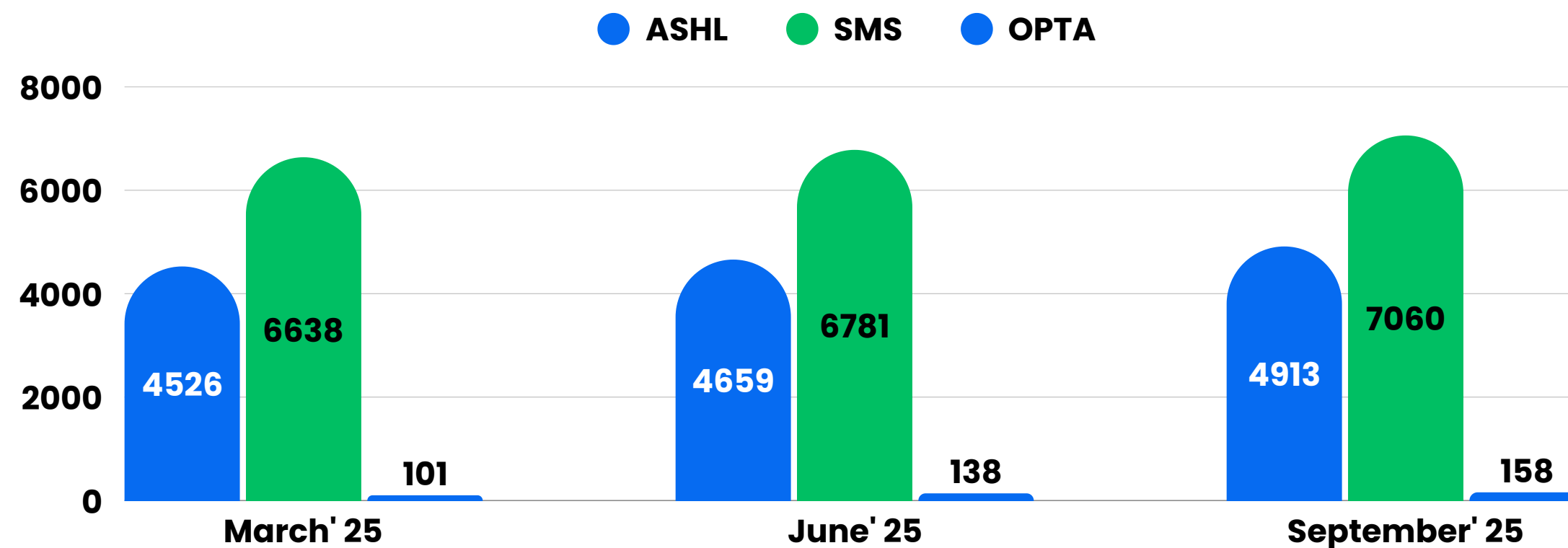
Employee Count Growth

Quarterly Additions (Net)

553 – ↑ 5% QoQ

Half Yearly Additions (Net)

866 – ↑ 8% HYoHY



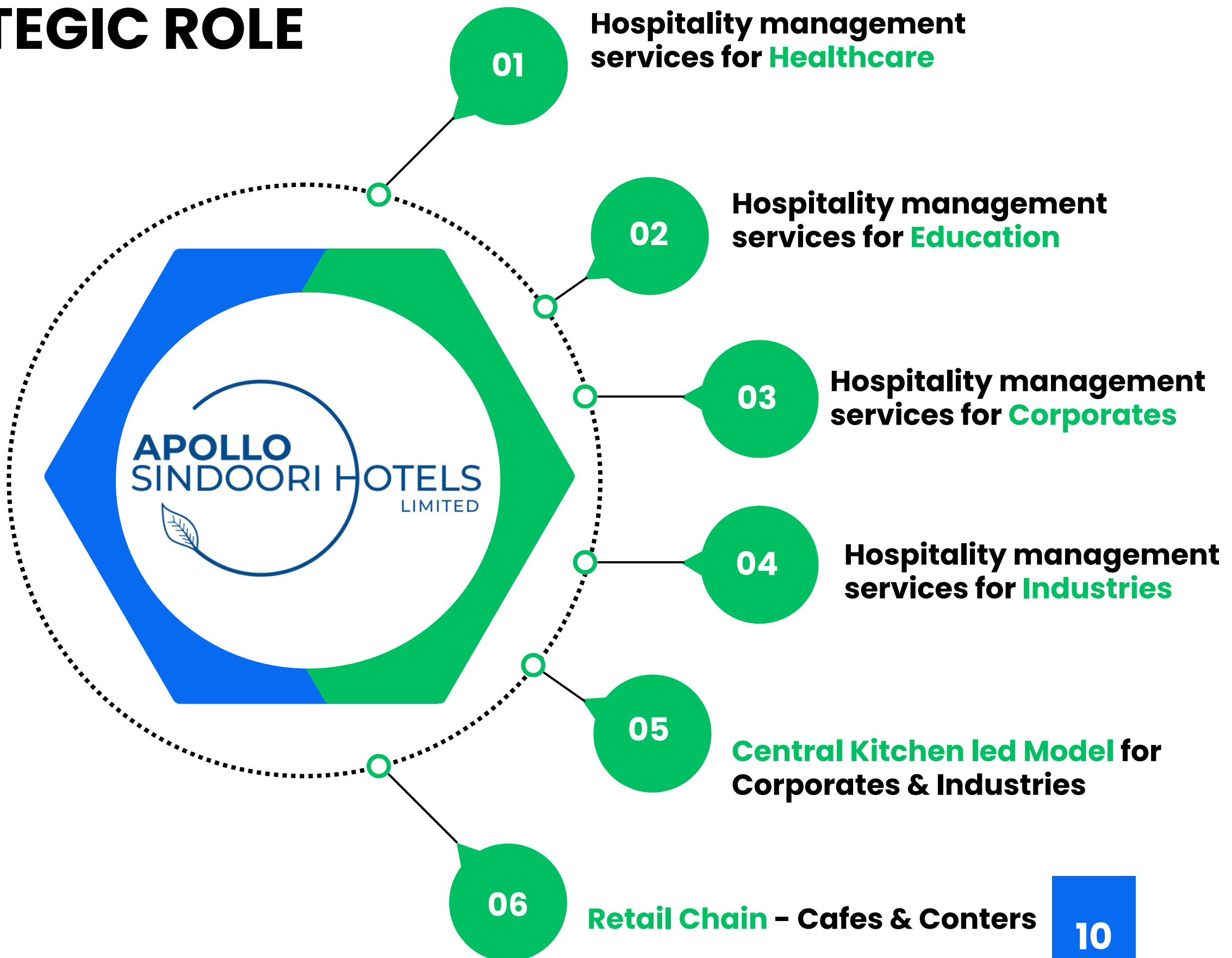
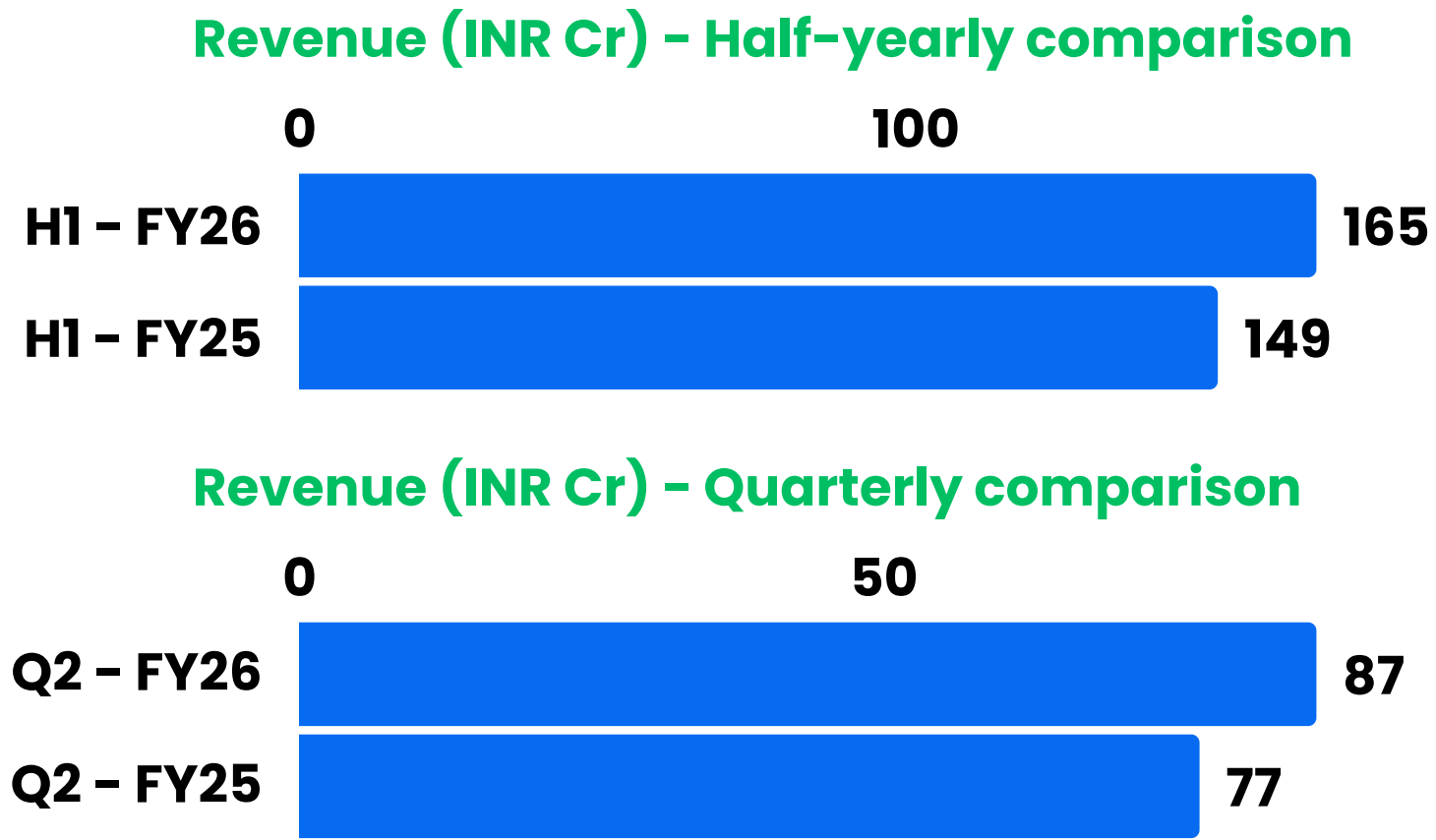
Business Verticals



Enhanced Offerings

ASHL – OVERVIEW & STRATEGIC ROLE

ASHL is the group's longest-standing vertical with a legacy of being the leading player in serving healthcare institutions under stringent compliance norms.

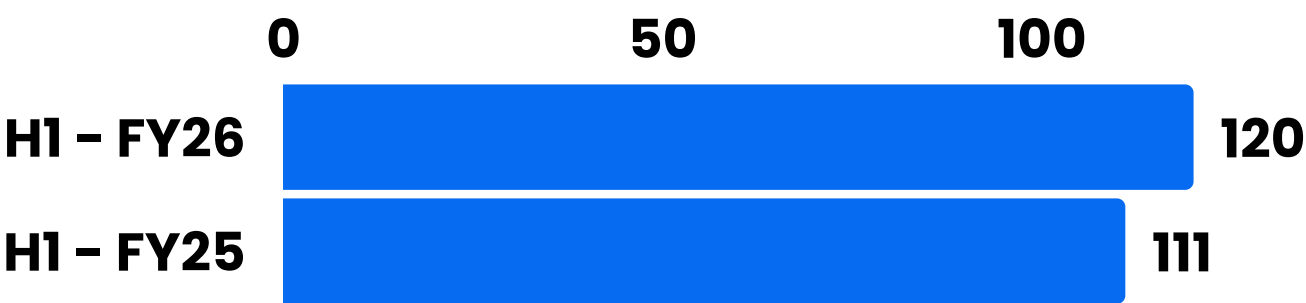


SMS – PLATFORM FOR SERVICES INNOVATION & EXPANSION

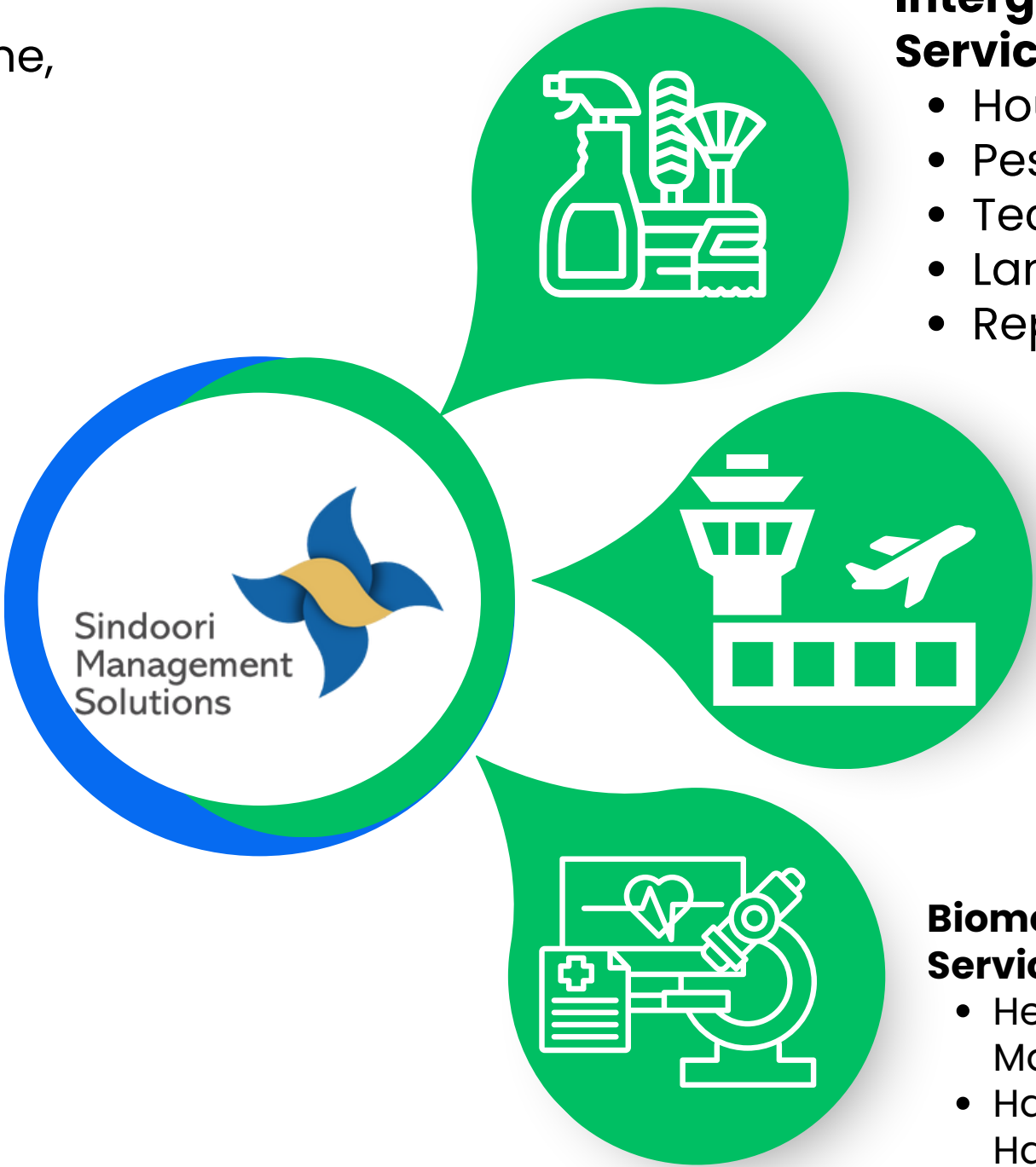
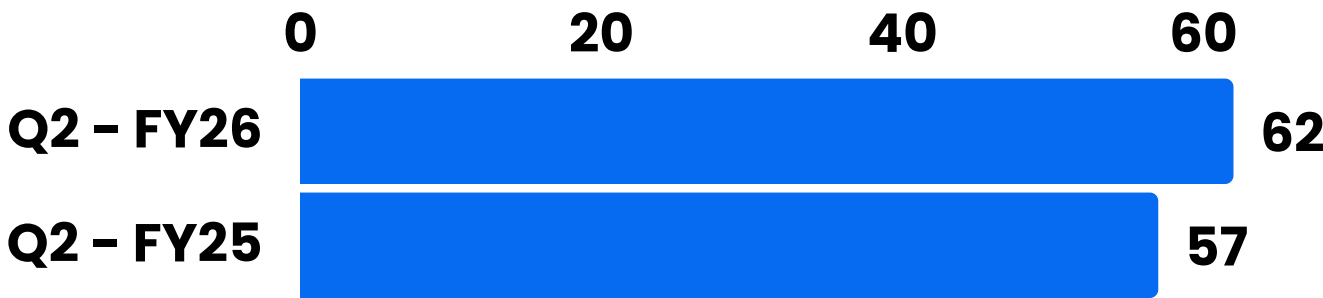
Enhanced Offerings

SMS is the group’s technology-led growth engine, focused on mission-critical services

Revenue (INR Cr) – Half-yearly comparison



Revenue (INR Cr) – Quarterly comparison



Integrated Facility Management Services

- Housekeeping Services
- Pest Control
- Technical Services
- Landscaping
- Repairs & maintenance

Airport Operations & Maintenance Services

- Facility Cleaning & Upkeep
- Baggage Handling Services
- Escalator & Conveyor System Maintenance
- Runway & Airfield Maintenance
- Aircraft & Aviation Equipment Repairs

Biomedical Engineering Maintenance Services

- Healthcare equipments Repairs & Maintenance
- Hazardous / Contaminated Equipment Handling
- Technical Advisory Services
- Calibration of Medical Equipment
- PCB Repair & Battery Assembly Services

OLIVE + TWIST – BRAND PORTFOLIO & GROWTH PROFILE

- Expansion into experiential dining formats in premium lifestyle categories
- Long-term value creation expected through brand equity and consumer loyalty

Revenue (INR Cr) – Half-yearly comparison



Revenue (INR Cr) – Quarterly comparison



Runaway Food
Gourmet Grocery & Vegetables

Sketch
Outdoor catering

1 Vibe
Coworking space

Canvas
Global plate – Restaurants

Glazed & Co
Desserts & Pastries

The Big Eat
Global Gourmet, delivered to your doorstep.

Arena27
Sports Cafe

Sugar Monster
Cakes & Pastries



Financial Performance

Morris Charts

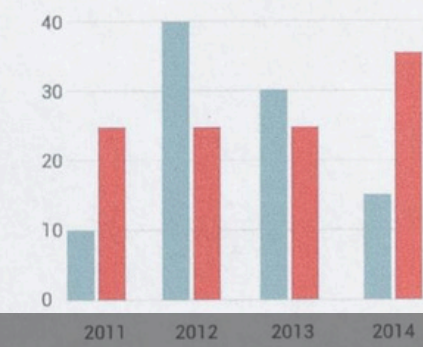
Line Chart



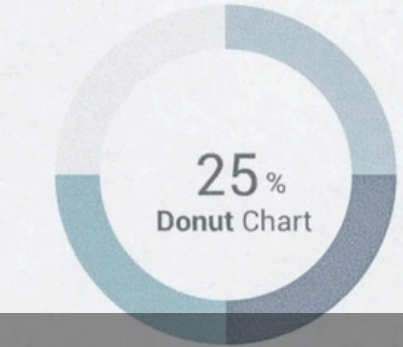
Area Chart



Bar Chart

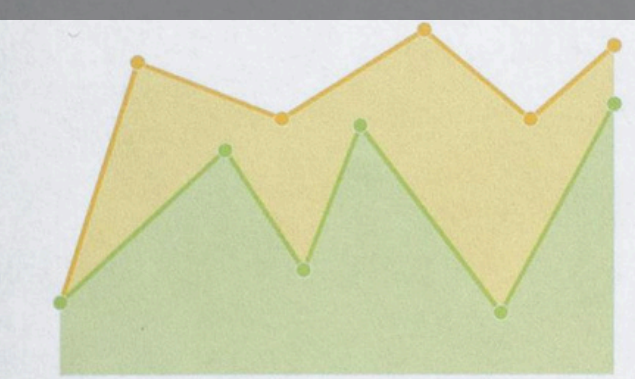


Donut Chart

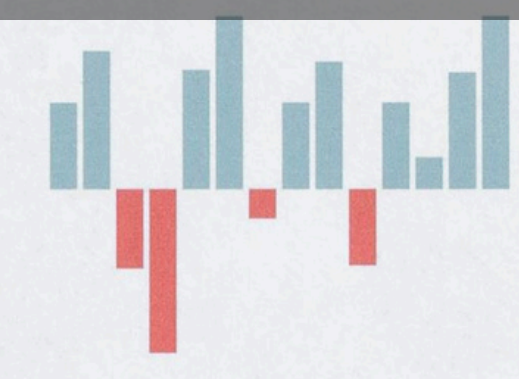


Sparkline Charts

Line Chart



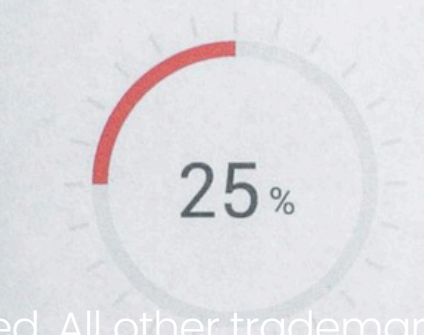
Bar Chart



Pie Chart

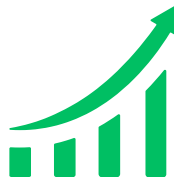


Easy Pie Charts



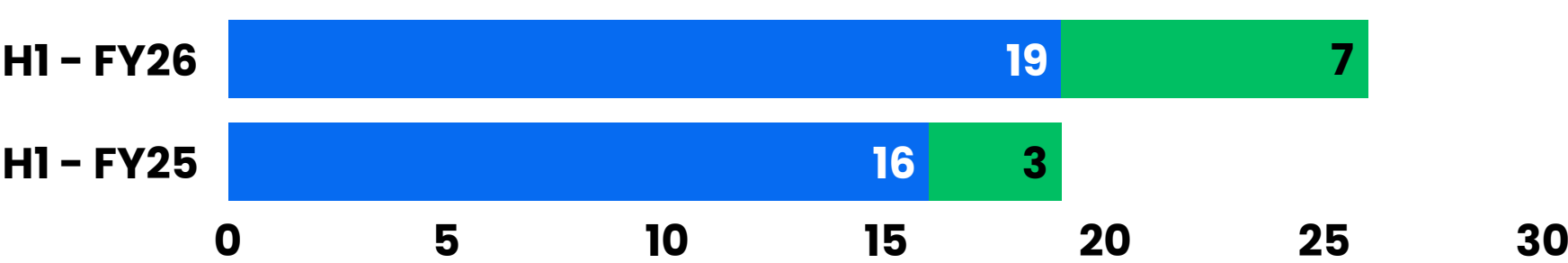
CONSOLIDATED FINANCIAL HIGHLIGHTS

Revenue (INR Cr) – Half Yearly



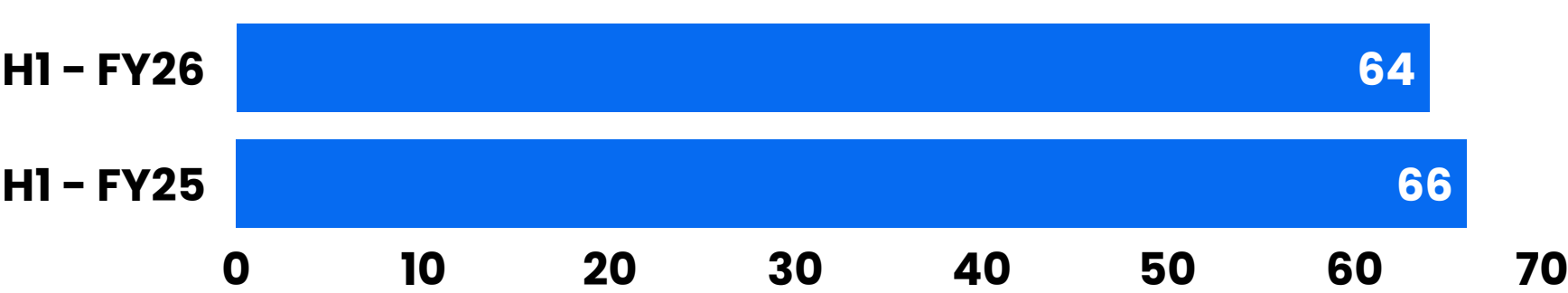
- Growth was driven by ASHL vertical.
- Growth came from scaling existing contracts and onboarding new clients.

EBITDA (Cr) PAT (Cr)



The company consciously increased investments in People, Process, and Technology to build future-ready capabilities and operational resilience.

Debtor Days



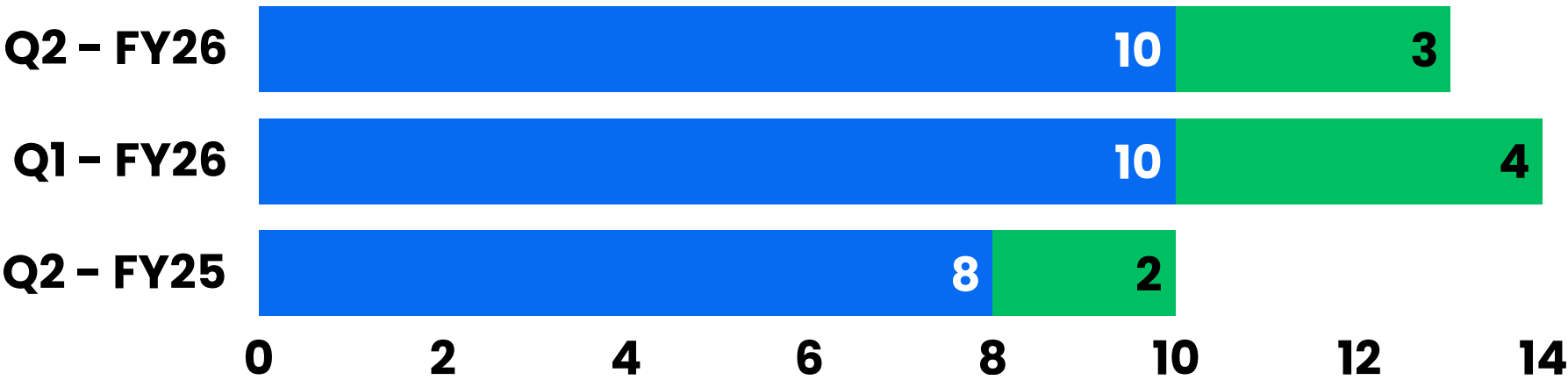
- Process improvements led to faster billing and tighter follow-ups.
- Collection cycles will be shortened significantly.

CONSOLIDATED FINANCIAL HIGHLIGHTS

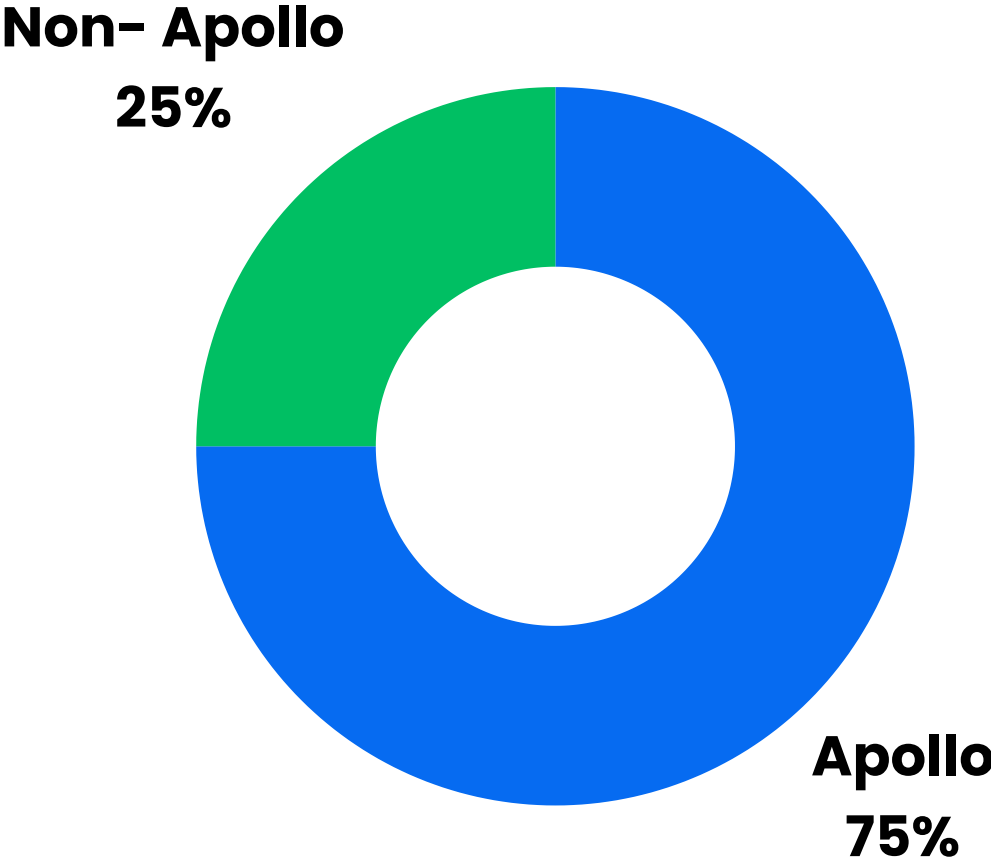
Revenue (INR Cr) – Quarterly



EBITDA (Cr) PAT (Cr)



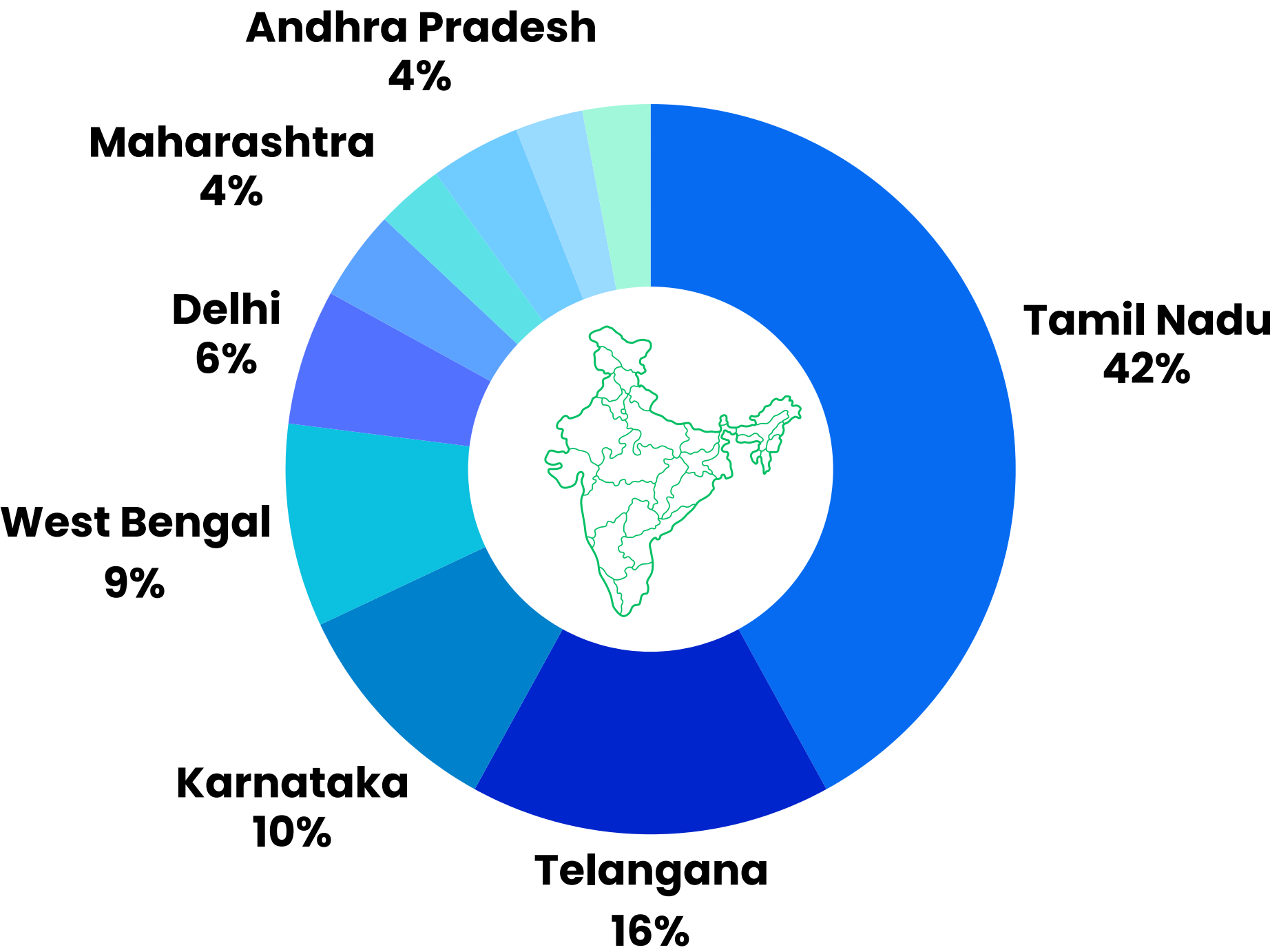
CLIENT REVENUE MIX



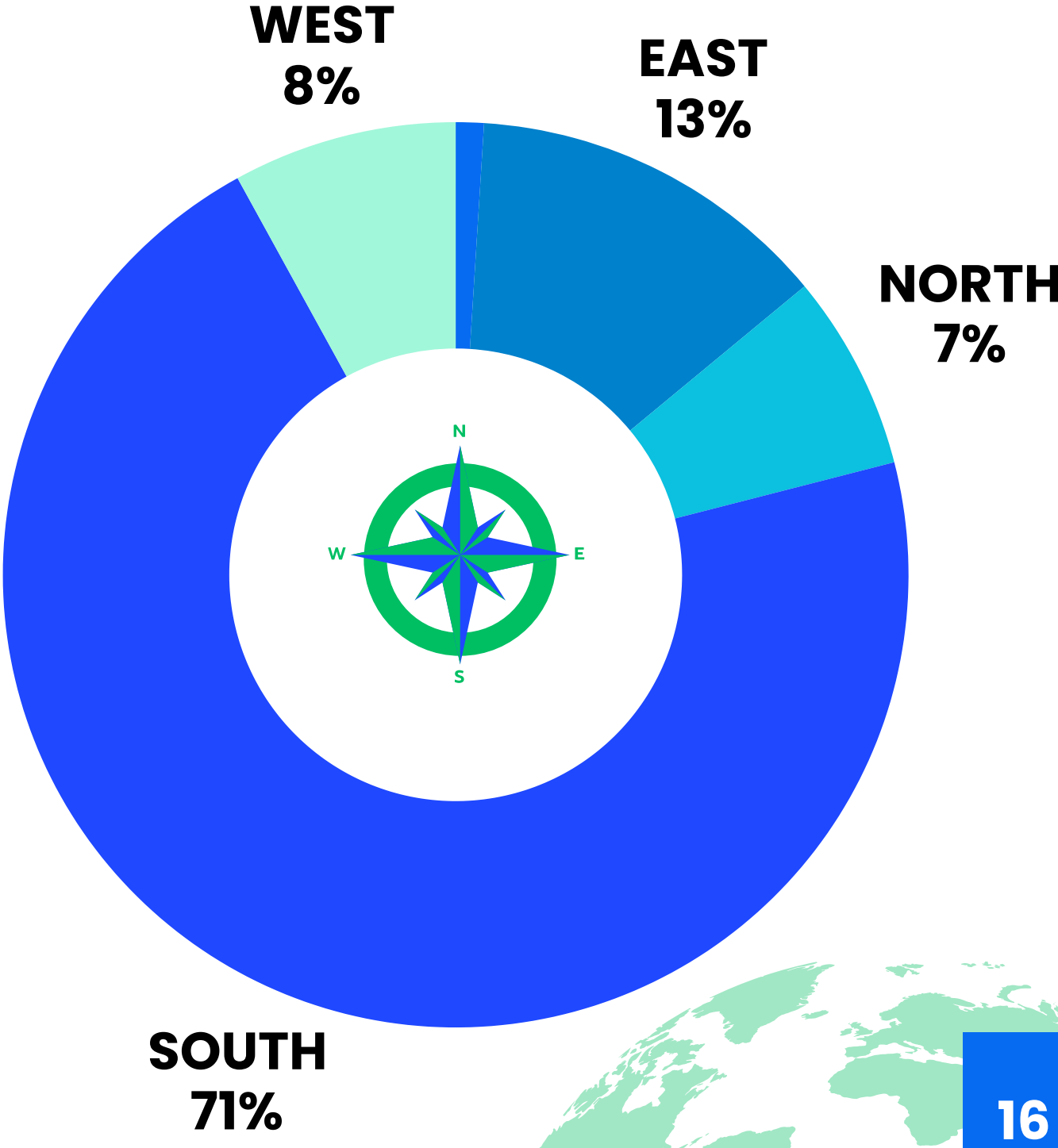
While Apollo Group remains a foundational partner, this calibrated expansion into government hospitals, private healthcare chains, educational institutions, and airports is designed to enhance growth opportunities and build a more balanced, multi-sector portfolio.

REGION-WISE FINANCIAL OVERVIEW

STATE WISE SALES



REGION WISE SALES



New Restaurant Launched – Chennai



Strategic Outlook



NEW PROJECTS WON (SELECT)

Apollo Sindoori Hotels Ltd (Standalone)



Madras Cricket Club



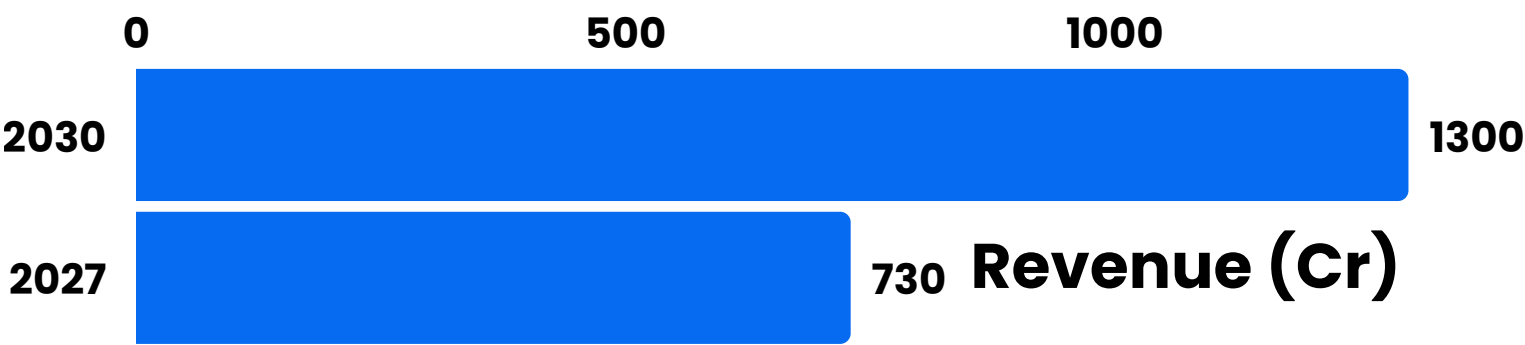
Sindoori Management Solutions (Standalone)



PAN India Presence



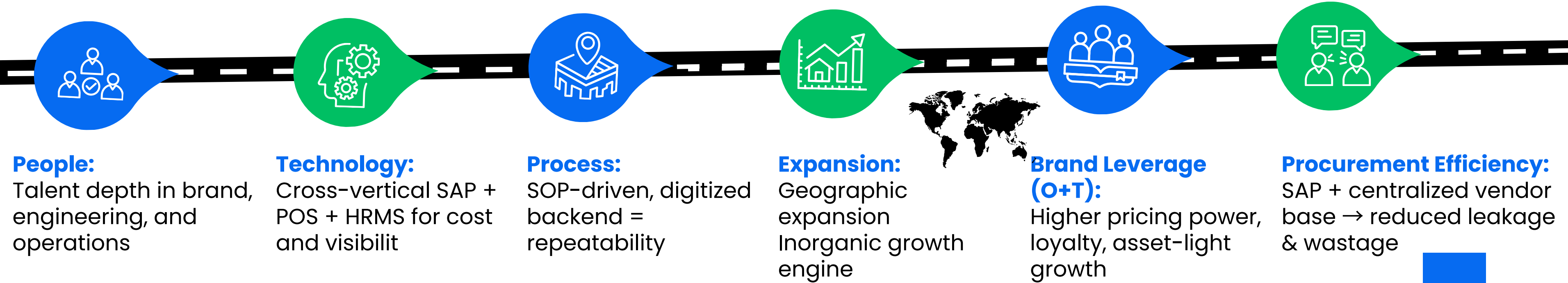
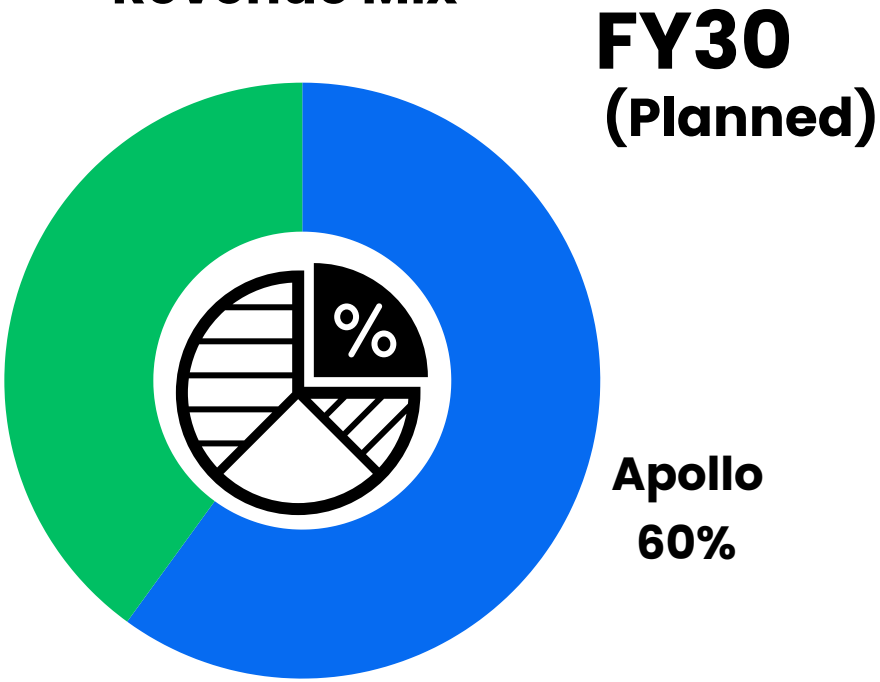
VISION 2030 – GROWTH ANCHORED IN SCALE, MARGINS & TECHNOLOGY



- **Expand Services** – Security, Gardening, Cash Management, Restaurants, Niche Boarding

- **Acquire New Accounts** – Hospitals, Airports, Manufacturing, Townships, Stadiums
- **Drive Inorganic Growth** – Acquire local players in new geographies & strengthen service lines
- **Invest in Innovation** – Set up R&D facility for innovative solutions

Revenue Mix



THANK YOU

APOLLO SINDOORI HOTELS LIMITED

CIN: L72300TN1998PLC041360

For further information, please contact:

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