November 05, 2026

To

The National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai – 400 051

NSE Symbol: APOLLOPIPE

Department of Corporate Services/Listing
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001

SCRIP Code: 531761

Dear Sir/Madam,

Sub: Earnings presentation and Press Release on Unaudited Financial Results (Consolidated & Standalone) for the quarter and half year ended September 30, 2026

In terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 read with Schedule III to the said regulations, please find attached Earnings Presentation and Press Release respectively made by Apollo Pipes Limited ('the Company") on Un-audited Financial Results (Consolidated & Standalone) of the Company for the quarter and half year ended September 30, 2026.

This disclosure along with the enclosures shall be made available on the website of the Company viz. www.apollopipes.com.

Kindly take the above information on your records.

Thanking you

Yours faithfully,

For Apollo Pipes Limited

GOURAB KUMAR NAYAK
Digitally signed by GOURAB KUMAR NAYAK
Date: 2026.11.05 14:55:19 +05'30'

Gourab Kumar Nayak
Company Secretary & Compliance Officer

Encl: A/a

APOLLO PIPES LTD.

Q2FY27 EARNINGS PRESENTATION

November 2026

Safe harbour

Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", seek to", "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute " forward- looking statements". These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.



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COMPANY OVERVIEW

Apollo Pipes At A Glance



Amongst the Top 6
leading PVC pipe manufactures in India



2,40,000 Ton
Capacity



7
Manufacturing Plants



1,000+
Channel Partners



3,000+
SKU's



15%
10-year Sales Volume CAGR (FY16-26)



18%
10-year Revenue CAGR (FY16-26)



11%
10-year EBITDA CAGR (FY16-26)

Q2FY27 AT A GLANCE

₹309.6 Cr
Revenue
31% YoY increase
5% QoQ increase

24,501MT
Sales Volume
13% YoY increase
Flat QoQ

₹11.5 Cr
EBITDA
27% YoY decrease
278% QoQ increase

3.7%
EBITDA Margin
297bps YoY decrease
268bps QoQ increase

₹2.0 Cr
Profit
24% YoY increase
Loss of Rs 8.6 Cr in Q1FY27

₹17.9Cr
Cash Profit
11% YoY increase
184% QoQ increase

1.1%
ROCE in FY26
6.6% in FY25

0.8%
ROE in FY26
4.2% in FY25

₹98Cr
Net Debt in H1FY27
40 Cr Net Debt in FY26

40 days
NWC days in H1FY27
45 days in FY26

Note 1: EBIT for ROCE have been calculated without other income
Note 2: Q2FY27 financials are on consolidated basis
Note 3: Capital Employed for ROCE: Total Assets minus Current Liabilities minus surplus cash

H1FY27 AT A GLANCE

₹605.1 Cr
Revenue
18% YoY increase

48,978MT
Sales Volume
4% YoY increase

₹14.5 Cr
EBITDA
60% YoY decrease

2.4%
EBITDA Margin
473bps YoY decrease

₹6.6 Cr
Loss
(Rs 9.8 Cr Profit in H1FY26)

₹24.2Cr
Cash Profit
34% YoY decrease

1.1%
ROCE in FY26
6.6% in FY25

0.8%
ROE in FY26
4.2% in FY25

₹98Cr
Net Debt in H1FY27
40 Cr Net Debt in FY26

40 days
NWC days in H1FY27
45 days in FY26

Note 1: EBIT for ROCE have been calculated without other income
Note 2: Q2FY27 financials are on consolidated basis
Note 3: Capital Employed for ROCE: Total Assets minus Current Liabilities minus surplus cash

Apollo Pipes At A Glance

APOLLO PIPES - KEY FOCUS AREA

Agriculture Segment

- Casing pipes
- Drip irrigation &
- Sprinkler system
- Bore well pipes

Water Management Segment

- Hot & cold potable water distribution & transportation
- Residential, commercial insta

Construction Segment

- Sanitation & Sewage pipes
- Plumbing Pipes

Oil & Gas Segment

Conveying edible oils and chemicals & corrosive fluids

Telecom Ducting

Fenestration Industry



Product Portfolio

Diversified Basket of 3,000+ Products

Plumbing



CPVC Plumbing System



uPVC Plumbing System



PPR-C Plumbing System

Borewell System



Column Pipes



Casing Pipes

Water Supply



Garden Pipes

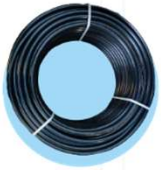


PVC-O Pipes

Agriculture



Agri Pipes & Fittings



HDPE Pipes



HDPE Sprinkler System

Sewerage System



SWR Drainage System



UDG Pipes

Industrial



PLB Duct Pipes



Gas Pipes



DWC Pipes

Water Storage



Water Tanks

Adhesives



Solvent Cement

Bath Fittings



Bath Fittings

Home Solutions



Kitchen Sinks

Doors & Windows



uPVC & Aluminium

Successfull Journey Of Apollo Pipes

2000
- Commercial PVC pipe manufacturing operations.
- Established 3000 MTPA in Sikanderabad, U.P.

2005-10
- Started manufacturing HDPE pipes
- Setup new plant at Dadri-UP of capacity 21,000 MTPA

2013-15
- Started manufacturing uPVC plumbing pipes fittings with 180 MTPA Capacity.
- Commenced CPVC pipes & fittings using kemone, France resin.
- Started manufacturing uPVC agri and SWR fittings.

2016
- First in north India to install 900kg/hr PVC extension line.
- Expanded capacity by 10,000 MTPA
- Took total available capacity to 50,000 MTPA

2017
- Largest plastic piping solution company
- Installed capacity of molding division enhanced to 27,000 MTPA

2018
- Purchased a land with building in Noida to develop Apollo Pipes corporate office.
- Introduced a brand new products range of faucets, taps, showers and accessories.

2019

Concluded promoter infusion of 142 crore through issuance of equity shares and fully convertible warents on preferential basis.

2020-21
- Started manufacturing water tank, solvent cement and Bath Fittings Robust.

2022
- Introduced eco water tank.
- Capacity utilization of 70,000 MT
- 50 new SKU's in fittings introduced.
- Enhanced capacity in HDPE Pipes.

2023-24
- Acquisition of Kisan Moulding Limited.
- PVC-O Pipes production started in Dadri.

2024-25
- New manufacturing unit Commissioning started in Varanasi.
- Commissioning of new product, Doors and Windows.
- PVC-O Pipes production started in Raipur.
- Started Manufacturing of PLB Duct Pipes and Gas Pipes at Dadri plant.
- Started Manufacturing of 10,000 Ltrs. water tanks at Sikandrabad plant.

2025-26
- New product line of Window door and profiles has been started in July'25

Robust 10-year CAGR (FY16- FY26)

- **15%** Growth in Sales Volume
- **18%** Growth in Revenue
- **11%** Growth in EBITDA

1. Amitabh Bachchan Appointed as Brand Ambassador

2. **Amitabh Bachchan Social Media Reach**
   - **37 Million Followers**
   - 36.4 Million Followers

3. Digital Campaign, Packaging promotions etc



1. Tiger Shroff Appointed as Brand Ambassador

2. Launched Tiger Shroff with CPVC-X
   1 Million+ Views, 25000 Likes Across Social Media Platforms

3. **Tiger Shroff Social Media Reach**
   26 Million Followers
   39.3 Million Followers

4. Digital Campaign, Packaging promotions etc





1. Raveena Tandon Appointed as Brand Ambassador

2. **Raveena Tandon Social Media Reach**
   - **7.9 Million Followers**
   - 8.1 Million Followers

3. Digital Campaign, Packaging promotions etc





JioHotstar

KAISE BANTA HAI

YouTube

Views: **1.37 Million**

Impression: **6.83 Million**

Meta

Views: **6.38 Million**

Impression: **6.67 Million**

Our Environment, Social, Governance And Safety Policy

Cost Savings and Energy conservation are one of the key focus areas for Apollo Pipes

- Installed rooftop solar plant at Dadri for optimum utilsation of energy
- Evaluating opportunities to install rooftop solar plants at Ahmedabad and Bengaluru in the near future
- Organized various awareness programmes for Shop-floor manpower to ensure optimum utilization of energy across plants
- Complete in-house set-up for re-use of Polymer Waste ensuring nil environmental pollution

Social Welfare of the Society

- Funds and efforts towards Education and Welfare of orphaned and abandoned children and Health Care of the unprivileged
- Associated with Bharat Lok Shiksha Parishad ("BLSP') and FCS Foundation to include scholarship programme for meritorious students who are socially backward and under-privileged
- Effective safety policy and regular safety audits conducted regularly RO and water softening plant facilitating safe consumption of water Regular workshops & training for machine operations / handling & safety
- Mechanized Finished Goods movement Usage of masks and safety gears for plant personnel

Highest standards of corporate governance practices

- Maintains high levels of transparency, accountability in all its interactions with its stakeholders including shareholders, employees, lenders and the government

Apollo Pipes Ltd. **achieves 67th Percentile** in industry in S&P Global Corporate Sustainability Assessment (CSA) 2025




APLAPOLLO
PIPING SYSTEMS
Made for life
GROWTH LEVERS

Strategic Entry Into Tiles & Ceramics

Mazzini Tiles LLP acquisition through Apollo Ceramics Limited

MAZZINI TILES

76%
Stake and profit-sharing rights

₹40.42 crore
Acquisition consideration

₹300 crore
Overall investment plan

72 lakh m²
Installed annual capacity

Morbi, Gujarat
Established manufacturing base

PGVT
Polished Glazed Vitrified Tiles





Operating platform

Morbi manufacturing facility with a PGVT portfolio, domestic distribution and export presence

Growth priorities

Higher utilisation, wider dealer reach and exports

Strategic Acquisition Of Kisan Mouldings

- Established in 1982 with 40+ yr. old legacy brand
- Have a capacity of ~58k Ton
- Apollo pipes investment amounted to Rs 156 Cr for acquiring majority stake (61.94%) in Kisan.
- Wide range of SKU's including Plastic Pipes and fittings for building and agricultural purposes.
- Cost–effective PVC products
- Wide dealer network with over 300+ dealers and 15,000+ retailers



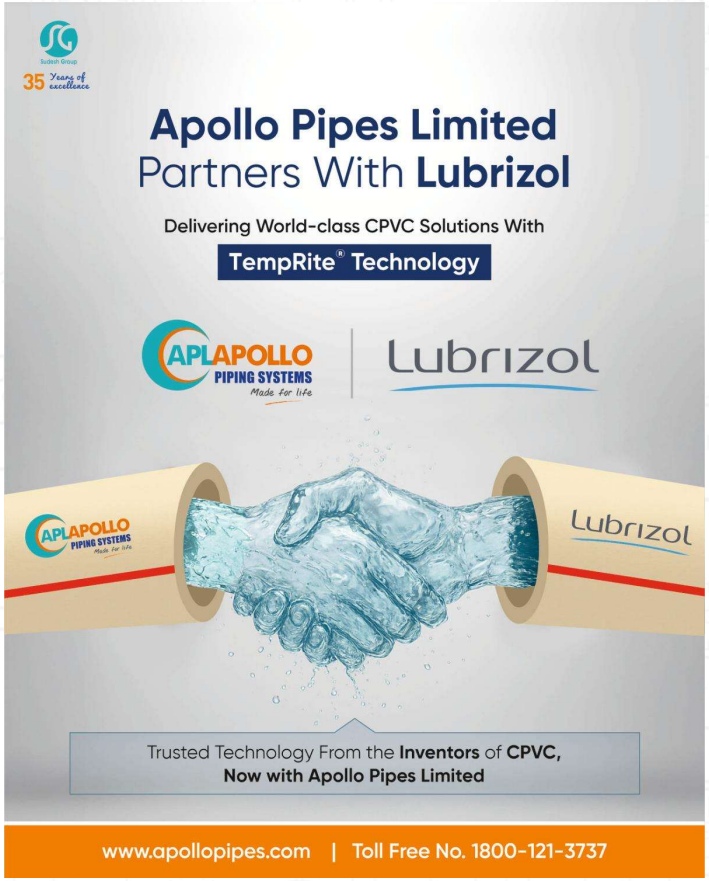
Strategic Venture With Lubrizol Advanced Material

Apollo Pipes has entered into a partnership with Lubrizol, for the supply of CPVC Resin manufactured using Lubrizol's proprietory **TempRite® Technology**.

This collaboration strengthens product performance and documentation standards, and supports spec-driven growth with consultants and institutional buyers.

- Lubrizol is a world class CPVC technology with trusted brand
- Original inventor of CPVC and a global leader in engineered polymer solutions
- Technology will be used for advanced plumbing solutions
- It offers long lasting performance, resistance to corrosion, high temperatures and pressure conditions

We expect mix improvemnt brand Lift , and better win-rates in projects.



Key Business Strength

- Expanding footprint in India
- Proven expertise in complex projects
- Multiple and efficient product offerings – 3,000+ products
- Catering to multiple sectors – Agriculture, Water Management, Infrastructure
- Strong and highly experienced Management Team
- Advanced equipment & technology – cost efficient processes



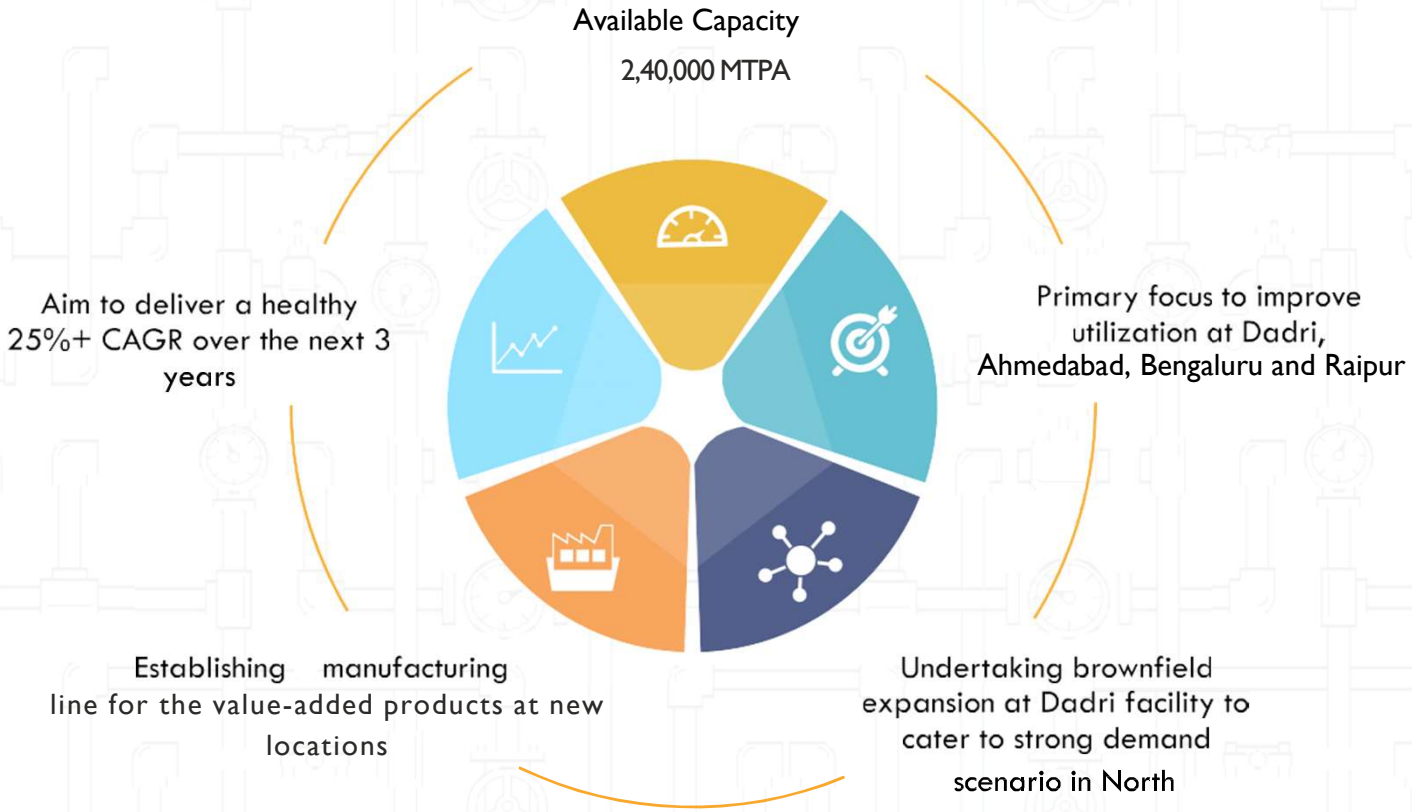
Diversified Product Portfolio

with total offerings at 3,000+, Aiming to achieve 4,000+ products to the basket

- CPVC Pipes and Fittings
- uPVC Pipes and Fittings
- PPR-C Pipes and Fittings
- Agri Pipes and Fittings
- SWR Drainage System
- uPVC Column Pipes
- Well Casing Pipes
- UGD Pipes
- HDPE Pipes and Sprinkler System
- PVC-O Pipes
- PLB Duct Pipes
- Gas Plpes
- Garden Pipes
- DWC Pipes
- Solvent Cement
- Water Tanks
- Kitchen Sinks
- Bath Fittings
- Doors & Windows



Capacity Expansion to aid long-term growth plan





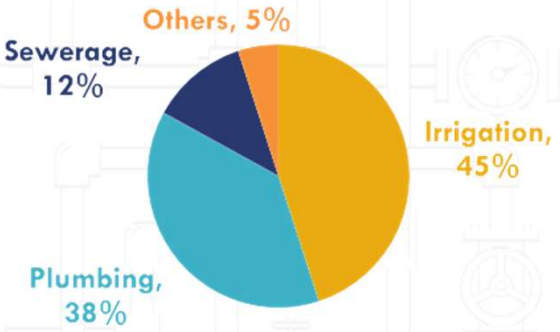
MACRO GROWTH DRIVERS

PVC Pipe Industry

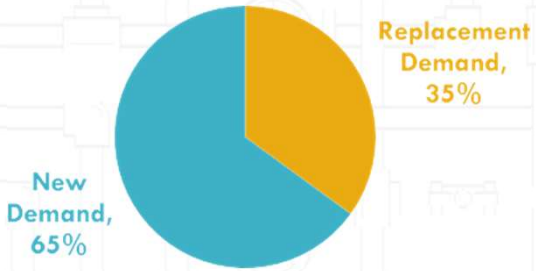
The Indian PVC pipes and fittings market expected to register 15% CAGR during FY25 - FY28

- The domestic plastic pipes industry size at ~ ₹ 350Bn
- Organized players account for ~70% market share
- Key features of plastic pipes against other pipes
  - Lightweight
  - Ease of transportation
  - Longer life span
- Key growth drivers:
  - Government's push for cleanliness and sanitation to boost water management sector
  - Increased Building of affordable houses and growing housing demand
  - Requirement for infrastructure for irrigation and water supplies

Demand Segmentation - Domestic Industry



Demand Split- Domestic Industry



At the Forefront Of Multiple Sector Trends

Urban Infrastructure & Construction



- Infrastructure push - plumbing and distribution requirements
- Water Management, Waste Management, Water Drainage & Sewerage System
- 'Housing for All' scheme and 'Smart Cities' scheme to drive demand
- GoI targeted construction of 20M and 40M houses in urban and rural areas,
  - One unit in the urban area nearly consumes 200 kg of PVC products
  - Rural house consumes ~75kg

Water Management



- Rehabilitation of aging pipelines and installation of new pipes in transportation of liquids offers a significant opportunity
- Government focus on providing clean water, clean cities with well-organized plans for sewage removal and efficient transport facilities
- National Rural Drinking Water Mission (NRDWM) to create a safe drinking water program

Agriculture Focus



- Improving irrigation schemes for farmers
- Water Table Depletion – increase in bore well activities leading to higher demand of larger diameter pipes
- Increase in land under irrigation for food production
- Increasing agriculture focus will have better demand for irrigation and thus demand for PVC pipes


APLAPOLLO
PIPING SYSTEMS
Made for life
FUTURE OUTLOOK

Capacity Expansion Plan

Existing capacity

Current capacity

240,000 Ton

Existing Apollo Pipes Ltd plants
179,000 Ton

Kisan Mouldings Ltd*
58,000 Ton

Window & door profiles
3,000 Ton
Applications- Home and commercial building material

Ongoing expansion

Capacity expansion

20,000 Ton

Greenfield Varanasi Plant
18,000 Ton by FY27

Further capacity expansion in Window & door profiles of 2,000 Ton by FY27

Organic growth

Brownfield expansion

28,000 Ton

Total capacity

288,000 Ton

in 2 years

**Kisan Mouldings Ltd. capacity factored at 100%*
***Apollo Pipes owns 61.94% in Kisan Mouldings Ltd.*
**** Above capacity is disclosed for plastic business*

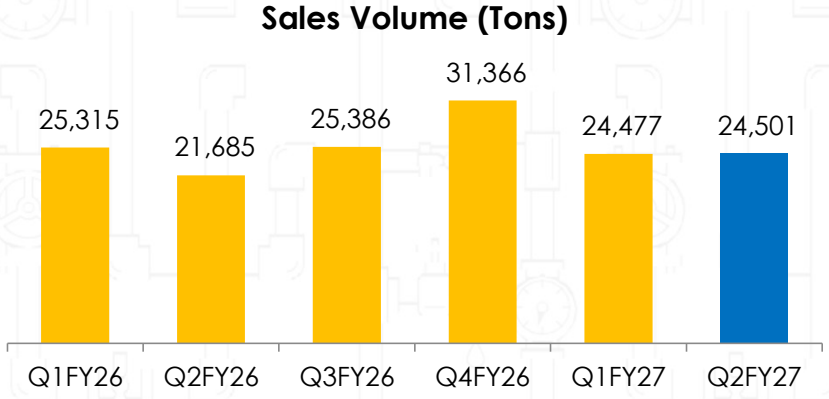
Focus Areas For FY27

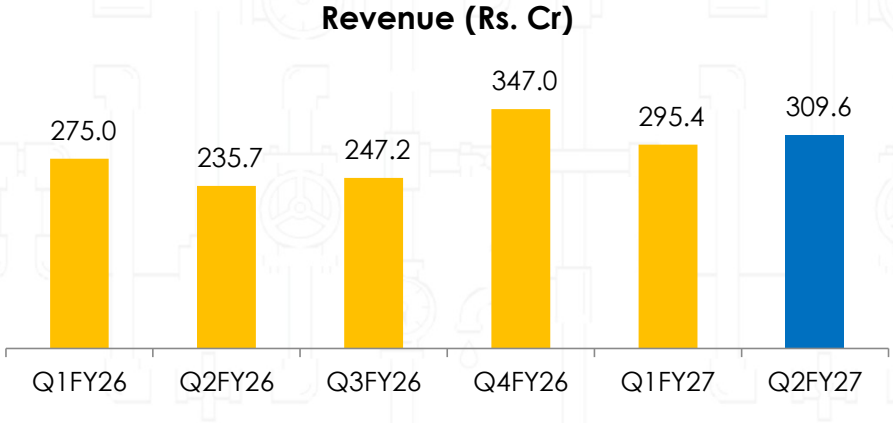
- Strengthen foothold in Pan India
- Undertake a phase-wise capacity expansion at the existing facilities over the next few quarters
- Register solid growth in sales – targeting revenue growth of around 25%+
- Penetrate and establish footprint into neighboring markets in Central, Western and Eastern India
- Improve utilization at the existing manufacturing plants at all facilities
- Undertake various brand building exercises and establish stronger brand recall in the established markets of Pan India

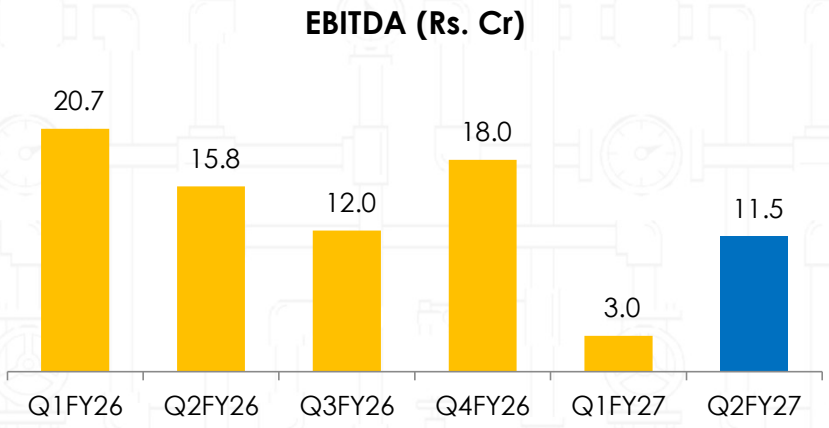


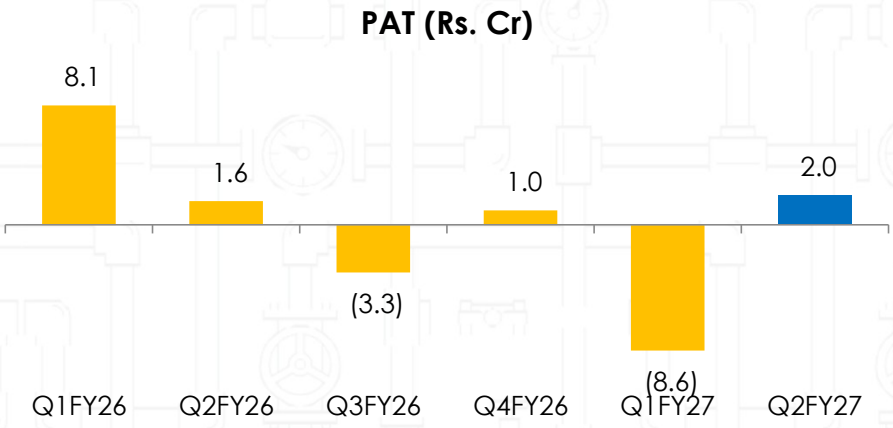
OPERATIONAL & FINANCIAL HIGHLIGHTS

Quarterly Performance (Consol)



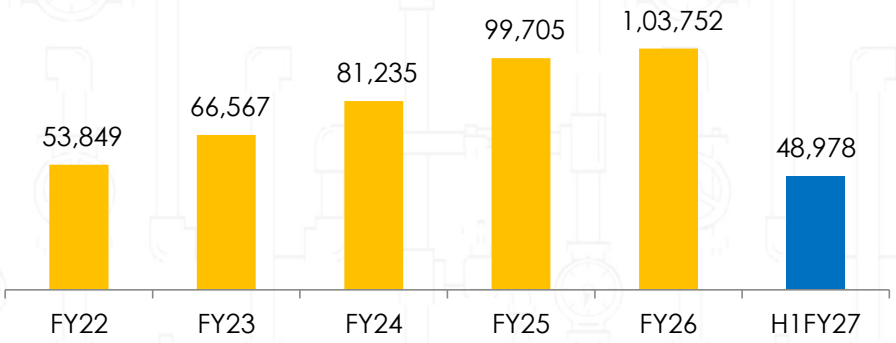




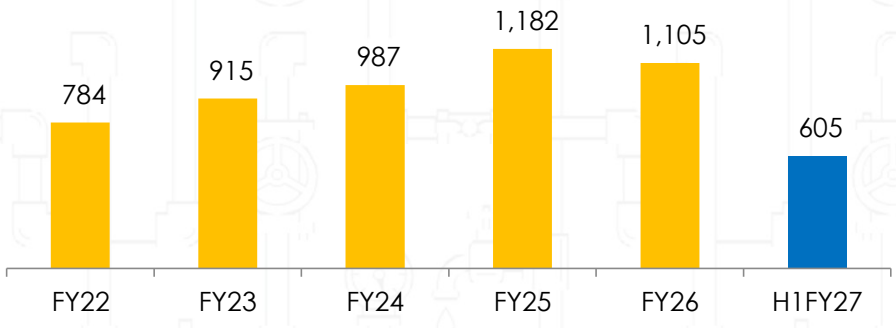


Yearly Performance (Consol)

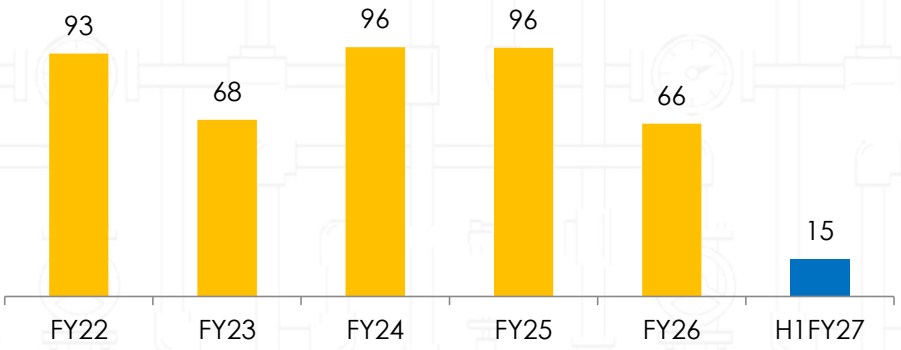
Volume (Tons)



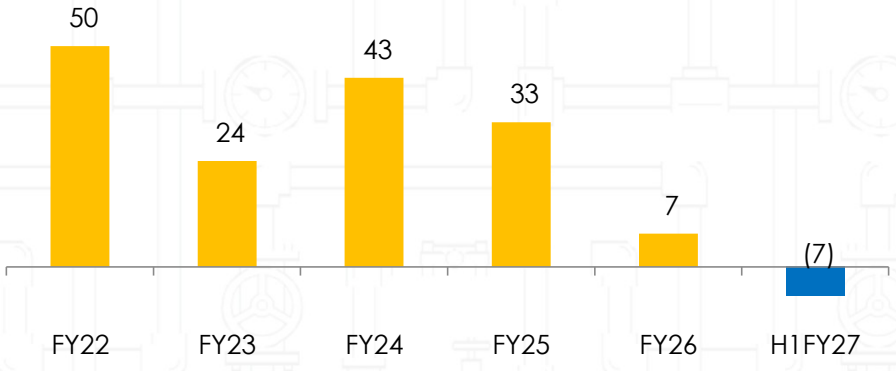
Revenue (Rs. Cr)



EBITDA (Rs. Cr)

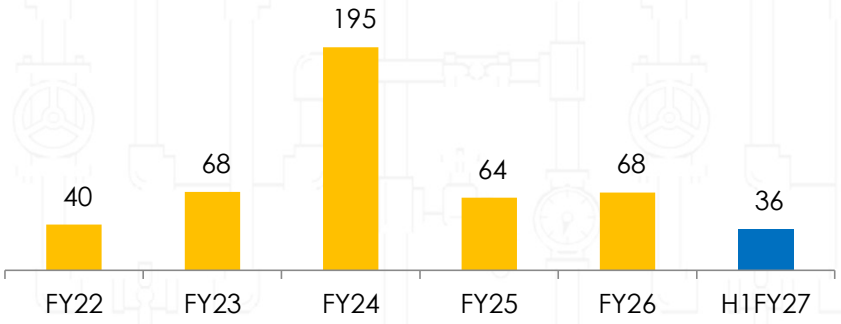


PAT (Rs.Cr)

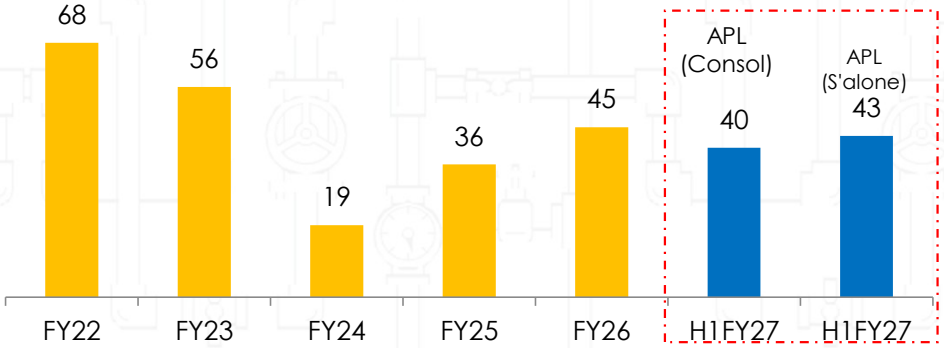


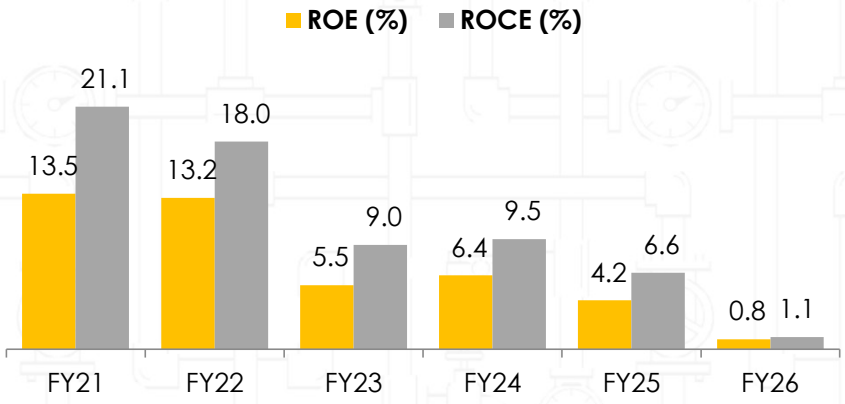
Yearly Performance (Consol)

Op. Cashflow (Rs. Cr)

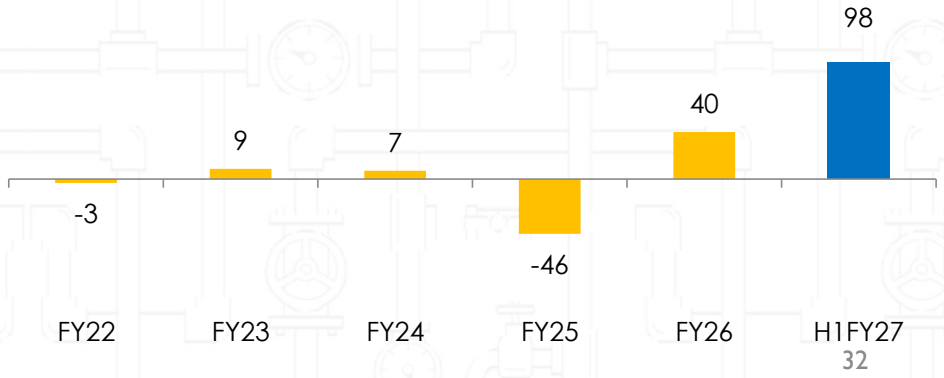


Net Working Capital (Days)





Net Debt/ (Net cash) (Rs.Cr)



Profit & Loss Statement (Consol)

Particulars (Rs Cr)	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26	Q4FY26	Q1FY27	Q2FY27	FY26	H1FY26	H1FY27
Sales Volume (Ton)	**20,152**	**26,987**	**25,991**	**25,315**	**21,685**	**25,386**	**31,366**	**24,477**	**24,501**	**1,03,752**	**46,999**	**48,978**
Revenue	**250**	**308**	**315**	**275**	**236**	**247**	**347**	**295**	**310**	**1,105**	**511**	**605**
Total Expenditure	231	285	291	254	220	235	329	292	298	1,038	474	591
Raw Material expenses	169	215	227	193	159	172	253	221	223	776	352	444
Employee expense	23	24	22	24	24	26	27	28	29	101	48	56
Other expenses	39	45	41	38	37	37	49	43	47	161	75	90
EBITDA	**19**	**23**	**24**	**21**	**16**	**12**	**18**	**3**	**12**	**66**	**36**	**15**
EBITDA margin (%)	7.7%	7.6%	7.6%	7.5%	6.7%	4.9%	5.2%	1.0%	3.7%	6.0%	7.1%	2.4%
Other Income	1	0	3	3	5	1	1	2	8	10	8	10
Finance Costs	4	3	2	2	3	2	3	3	3	10	5	6
Depreciation	11	12	12	12	14	15	15	15	16	57	27	31
PBT	6	9	13	9	4	-5	1	-13	1	10	13	-12
Tax expense	2	2	3	1	3	0	2	-2	0	5	4	-1
PAT	**3.9**	**6.4**	**9.9**	**8.2**	**1.4**	**-4.8**	**-0.1**	**-11.1**	**0.6**	**4.7**	**9.5**	**-10.5**
Minority interest	-0.2	0.2	0.1	0.0	-0.2	-1.5	-1.1	-2.5	-1.4	-2.8	-0.2	-3.9
PAT (after minority interest)	**4.2**	**6.2**	**9.8**	**8.1**	**1.6**	**-3.3**	**1.0**	**-8.6**	**2.0**	**7.5**	**9.8**	**-6.6**
PAT margin (%)	1.7%	2.0%	3.1%	3.0%	0.7%	-1.3%	0.3%	-2.9%	0.6%	0.7%	1.9%	-1.1%

Apollo Pipes acquired 61.94% stake in Kisan Mouldings on 26th March'24

Balance Sheet & Cash flow (Consol)

Balance Sheet - Assets (Rs Cr)	FY26	H1FY27
Cash & Bank Balance	84	19
Receivables	104	106
Inventories	242	249
Other current assets	42	45
Fixed assets (net)	653	699
Right to use Assets	10	10
Investments	68	84
Other assets/goodwill	83	100
Total Assets	**1,286**	**1,312**

Balance Sheet - Liabilities	FY26	H1FY27
Trade payables	191	204
Other current liabilities	58	65
Debt	123	117
Others	20	22
Minority Interest	74	83
Shareholders' funds	819	822
Total Equity & Liabilities	**1,286**	**1,312**

**Capital advances of Rs 30 Cr have been shown in Fixed assets (from other non-current assets)*

Cashflow Statement (Rs Cr)	FY26	H1FY27
EBITDA	66	15
Change in receivables	-7	-3
Change in Inventory	-29	-8
Change in payables	15	14
Other WC changes	29	37
Tax	-8	-3
Other income	10	10
Others	-9	-26
Operating cash flow	**68**	**36**
Capex	-153	-45
Investments	-15	-39
Interest	-11	-6
Free cash flow	**-111**	**-55**
Dividend payments	-3	-3
Capital increase	28	0
Net change in cash flow	**-86**	**-58**
Net debt beginning	-46	40
Net debt end/ (Net cash)	**40**	**98**

Profit & Loss Statement (Standalone)

(Rs Cr)	Apollo pipes (Ex- Kisan) Q2FY27	Kisan Mouldings Q2FY27
Sales Volume (Ton)	**20,627**	**5,131**
Total Income From Operations (Net)	**253**	**65**
Total Expenditure	239	67
Raw Material expenses	182	50
Employee expense	22	6
Other expenses	35	10
EBITDA	**14**	**(2)**
EBITDA margin (%)	5.7%	-2.9%
Other Income	8	0
Finance Costs	2	1
Depreciation and Amortization	14	1
PBT	6	-4
Tax expense	0	0
PAT	**5.5**	**-3.7**
PAT margin (%)	2.2%	-5.7%

**Inter company sales volume and revenue in Apollo Pipes(standalone) and Kisan Mouldings have been adjusted in Apollo Pipes (consol) numbers*

CONCLUSION



Key Takeaways



About Us

Apollo Pipes (BSE: 531761; NSE: APOLLOPIPE), is among the top 6 leading piping solution providing Company in India. Headquartered in Delhi, the Company enjoys strong brand equity in the domestic markets. With more than 3 decades of experience in the Indian Pipe Market, Apollo Pipes holds a strong reputation for high quality products and an extensive distribution network.

Equipped with state-of-the-art infrastructure, the Company operates 7 large manufacturing facilities at Dadri, Varanasi & Sikandrabad– UP, Ahmedabad – Gujarat Tumkur – Karnataka, Raipur- Chhattisgarh, Mahagaon (Yavatmal) at Maharashtra, with a total capacity of 240,000 Ton. The multiple and efficient product profile includes over 3,000+ product varieties of cPVC, uPVC, PVC-O pipe, PVC taps, fittings, water storage tank and solvent of the highest quality. The products cater to an array of industrial applications such as Agriculture, Water Management, Construction, Infrastructure, and Telecom ducting segments. The Company's extensive distribution network spreads for about 1000+ channel partners.







For further information, Please contact:

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THANK YOU





Apollo Pipes Limited

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Q2FY27 Consolidated Business Performance

- **Sales volume increased 13% YoY to 24,501 Ton**
- **Revenue increased 31%YoY to Rs 3.1 Bn**
- **EBITDA decreased 27% YoY to Rs 115 Mn**
- **Net Profit increased 24% YoY to Rs 20 Mn**



Noida, Nov 5, 2026: Apollo Pipes Limited, among the top 6 leading piping solution providing Company in India, announced its financial results for the quarter ended Sept 30, 2026

Management's Message

Commenting on the Company's performance for Q2FY27, Mr. Sameer Gupta, Chairman cum Managing Director, Apollo Pipes (APL) said,

"Q2FY27 saw a gradual improvement in market conditions as polymer price volatility moderated from the levels witnessed in the first quarter. While geopolitical uncertainties in West Asia continued to influence raw material prices, government measures, including the introduction of a Minimum Import Price (MIP) on suspension-grade PVC resin and the withdrawal of the customs duty exemption, provided support to the domestic market.

Our entry into ceramic tiles through Mazzini Tiles is a considered extension of the Group's building materials journey. Mazzini brings an operating base in Morbi, modern manufacturing capability, an established domestic network and a growing export presence. This gives us a strong starting platform in an attractive category.

Our priorities for the H2FY27 are clear: accelerate volume growth, strengthen our product mix and improve profitability, while maintaining financial discipline. We expect an improvement in business momentum supported by a gradual recovery in demand and greater stability in PVC prices.

We remain focused on strengthening Apollo Pipes' position across Home Plumbing and Bath Fittings through product innovation, consistent quality and closer engagement with our channel partners. The company has a robust pipeline of new and value-added products and is confident of delivering an improved performance in the coming year and creating long term value for all stakeholders. We are on track to expand our annual capacity to 288,000 Ton in the next 2 years from current 2,40,000 Ton. We remain committed to fund business expansion from internal cashflow generation without leveraging balance sheet."

About the Company

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For more information, please visit *www.apollopipes.com* ***or contact:***

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DISCLAIMER:

Certain statements in this document that are not historical facts are forward looking statements. Such forward- looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Apollo Pipes Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

