



3-160, Panasapadu, Kakinada 533 005
Andhra Pradesh, India
off +91 884 2383902 - 4 (3 lines)
fax +91 884 2383905 - 6
cs@apexfrozenfoods.com
CIN: L15490AP2012PLC080067

Date: 15th August, 2026.

To
The General Manager,
Department of Corporate Services,
Bombay Stock Exchange Limited,
PhirozeJeejeebhoy Towers,
Dalal Street,
Mumbai- 400001.
Scrip Code : 540692

To
The General Manager,
Listing Department,
National Stock Exchange of India Limited
Exchange Plaza, Plot No C/1, G Block,
BandraKurla Complex,
Bandra (East), Mumbai - 400 051.
Scrip Symbol: APEX

Dear Sir/Madam,

Sub: Investor Presentation Q1/FY27 -Reg.

**Ref: Disclosure of information pursuant to Regulation 30 read with Part of
Schedule III of the SEBI Requirements) Regulations, 2015.**

In compliance with Regulation 30 read (Listing Obligations and Disclosure with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Company's Code of Practices and Procedure for Fair Disclosure of Unpublished Price Sensitive Information, please find the attached copy of Q1/FY27 Investor Presentation of the Company.

Please take the same on record.

Thanking You

Yours Faithfully
For **Apex Frozen Foods Limited**

Karuturi Subrahmanya Chowdary
Managing Director
DIN: 03619259

Encl: a/a



Apex Frozen Foods

Result Presentation

Q1FY27



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Table of Contents

Q1 FY27 Highlights

Company at a Glance

Annexure



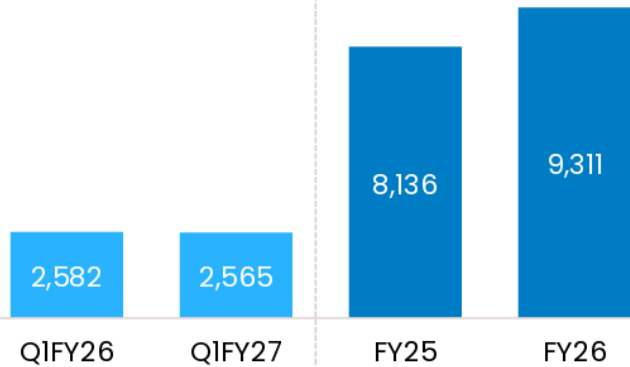
Q1FY27 Highlights

Financial Highlights

Net Revenue (Rs Mn)

▼
1% YoY

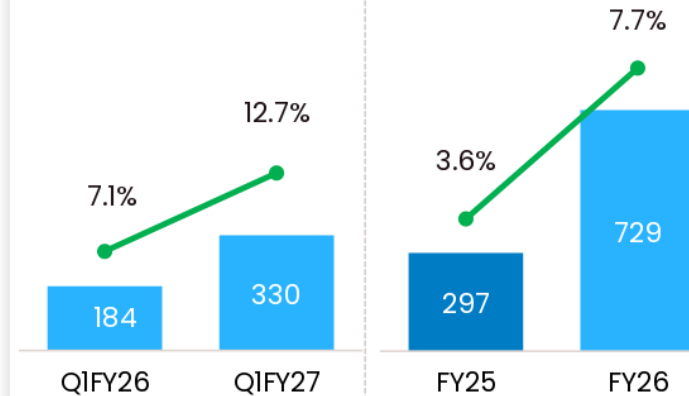
▲
14% YoY



EBITDA (Rs Mn) & Margin (%)

▲
79% YoY

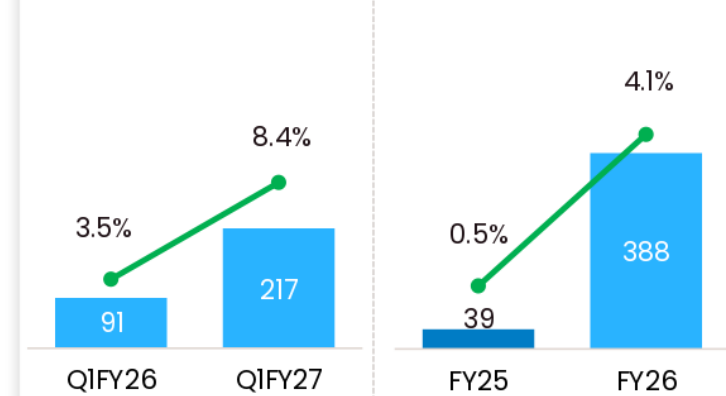
▲
145% YoY



PAT (Rs Mn) & Margin (%)

▲
138% YoY

▲
902% YoY



Net Revenue in Q1FY27 was led by:

- ◆ Higher Shrimp realization on the back of improving global Shrimp prices, value-added products, and favourable currency movements
- ◆ Shrimp sales at 2,624 MT (versus 3,015 MT in Q1FY26) impacted due to labor shortage and war-led transport disruptions; Likely to regain in Q2FY27 subject to logistics availability

Profitability continued to improve on account of:

- ◆ Higher realisation, stable farm-gate prices, and the Company's cost-efficiency measures

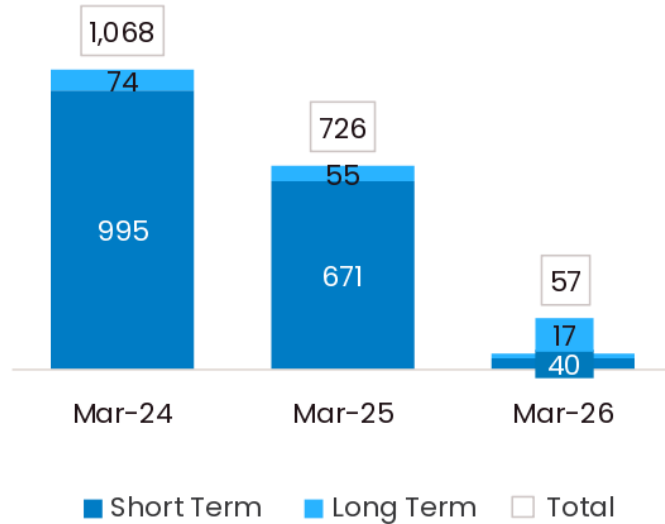
Profit & Loss Highlights

Particulars (Rs Mn)	Q1FY27	Q1FY26	Y-o-Y %	Q4FY26	Q-o-Q %	FY26	FY25	Y-o-Y %
Net Revenue*	2,565	2,582		1,678		9,311	8,136	
Other Income	28	30		42		173	46	
Total Income	2,593	2,611	-1%	1,720	51%	9,484	8,181	16%
Raw Material Cost	1,507	1,733		1,123		5,886	5,882	
Gross Profit	1,086	878	24%	597	82%	3,599	2,299	57%
<i>Gross Margin (%)</i>	<i>41.9%</i>	<i>33.6%</i>	<i>825 bps</i>	<i>34.7%</i>	<i>718 bps</i>	<i>37.9%</i>	<i>28.1%</i>	<i>984 bps</i>
Employee Expenses	154	131		119		491	453	
Other Expenses	601	563		308		2,379	1,549	
EBITDA	330	184	79%	169	95%	729	297	145%
<i>EBITDA Margin (%)</i>	<i>12.7%</i>	<i>7.1%</i>	<i>568 bps</i>	<i>9.8%</i>	<i>290 bps</i>	<i>7.7%</i>	<i>3.6%</i>	<i>405 bps</i>
Depreciation & Amortisation	42	37		52		154	153	
Finance Cost	3	18		7		45	88	
Exceptional Items	0	0		0		0	0	
Profit Before Tax	286	130	121%	111	158%	530	56	845%
Tax Expenses	69	39		33		142	17	
Profit After Tax	217	91	138%	78	178%	388	39	902%
<i>PAT Margin (%)</i>	<i>8.4%</i>	<i>3.5%</i>	<i>487 bps</i>	<i>4.5%</i>	<i>383 bps</i>	<i>4.1%</i>	<i>0.5%</i>	<i>362 bps</i>

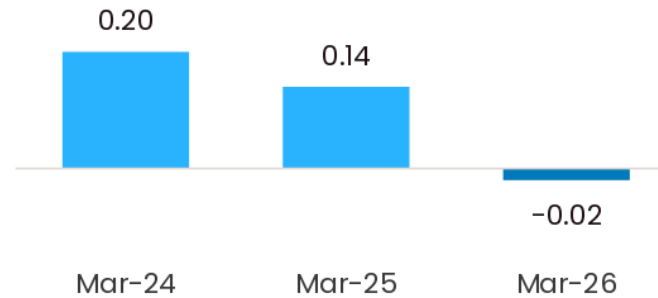
*Net Revenue includes export benefits of Rs 128 Mn for Q1FY27, Rs 136 Mn for Q1FY26, of Rs 91 Mn for Q4FY26, Rs 493 Mn for FY26 and Rs 454 Mn FY25

Lean Balance Sheet & Healthy Cash flow from Operations

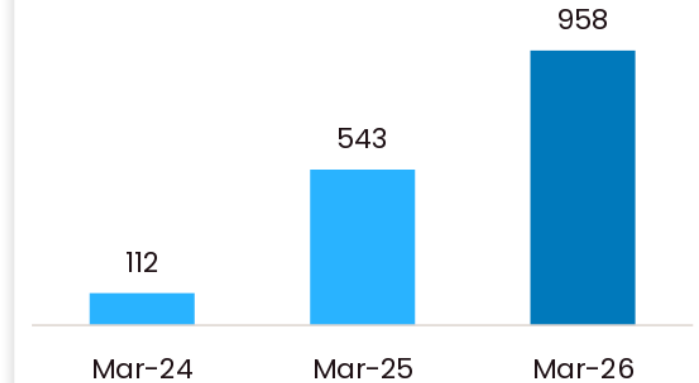
Total Borrowings (Rs Mn)



Net Debt to Equity (X)



Cash flow from Operations (Rs Mn)



Debt levels are prudently managed and remain at comfortable levels



Balance Sheet Highlights

Liabilities (Rs Mn)	Mar-24	Mar-25	Mar-26
Shareholder's Funds	4,971	4,945	5,280
Share Capital	313	313	313
Reserves & Surplus	4,658	4,632	4,967
Non-current Liabilities	157	142	113
Long Term Borrowings	74	55	17
Other Non-current Liabilities	0	0	0
Deferred Tax Liabilities	83	87	96
Current Liabilities	1,206	1,045	533
Short Term Borrowings	995	671	40
Trade Payables	149	262	292
Other Current Liabilities	61	93	162
Short Term Provisions	0	10	7
Current Tax Liability	0	8	32
Total Liabilities	6,333	6,132	5,926

Assets (Rs Mn)	Mar-24	Mar-25	Mar-26
Non-current Assets	2,700	2,588	2,748
Net Block	2,538	2,426	2,390
Capital Work-in-progress	36	36	20
Other Non-current Assets	126	125	338
Deferred Tax Asset	0	0	0
Current Assets	3,633	3,544	3,178
Inventories	1,941	1,875	1,665
Biological Assets	36	7	7
Trade Receivables	1,069	1,270	1,085
Cash & Cash Equivalents	75	52	185
Other Financial Assets	5	1	4
Other Current Assets	507	339	232
Total Assets	6,333	6,132	5,926



Cash Flow Highlights

Cash Flow Extract (Rs Mn)	FY24	FY25	FY26
Net Cash Generated From Operating Activities (A)	112	543	958
Net Cash Used In Investing Activities (B)	-83	-59	-17
Net Cash Used In Financing Activities (C)	-16	-492	-778
Net (Decrease)/ Increase In Cash And Cash Equivalents (A+B+C)	13	-8	163
Effect of Foreign exchange on cash and cash equivalents	0	0	0
Cash & Cash Equivalent At The Beginning Of The Year	16	29	21
Cash & Cash Equivalent At The End Of The Year	29	21	185



Company at A Glance



The Growth Journey so Far..



1995

Commencement Stage

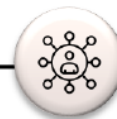
Commenced business operations under partnership firm **"Apex Exports"**.



2004 – 2012

Export Market Penetration

Owned Processing Plant at Kakinada, Andhra Pradesh (AP).
Exports to the **USA and EU**.
Certified processes and quality.
Recognized as a **Star Export House** by the DGFT.
Converted into a **Private Limited**.



2013 – 2021

Capability Expansion

IPO and Listing on BSE & NSE **in Sep'17**.
Backward Integration:
Three owned Hatcheries in AP over 2016-19.
Focus on VAP:
Pre-processing unit in 2017, to support Kakinada plant in processing more VAP.
Capacity Expansion:
New processing plant of 20,000 MT capacity at G.Ragampeta, AP, in Mar'20.
Foray into RTE products:
5,000 MT of RTE capacity at G. Ragampeta plant.



2022 – 2025

Well-placed to Capitalize on the Growth Opportunities

Improved Product Mix:
Share of RTE products in overall sales increased
RTE Capacity Expansion:
Additional line of 5,000 MT of RTE commissioned in end of May 2023.
Geographical Diversification:
Increased share of non USA business at ~45% in Q1FY26
EU Approval for the second facility completed



...To Having Built a Well-Integrated Operations



One Of The Leading Exporters Of Processed Shrimp In India

Catering to wide array of customers such as Food Companies, Retail Chains, Restaurants, Club Stores and Distributors spread across multiple geographies in the USA, European Union and China & Others.

Well Integrated Business Operations with Presence in Hatchery and Processing & Exporting of Shrimp



Shrimp Seed (Hatchery)

Capacity - 1.2 to 1.4 billion
SPF* seed



Shrimp Processing

Capacity - 34,240 MTPA
Cold Storage - 3,500 MT

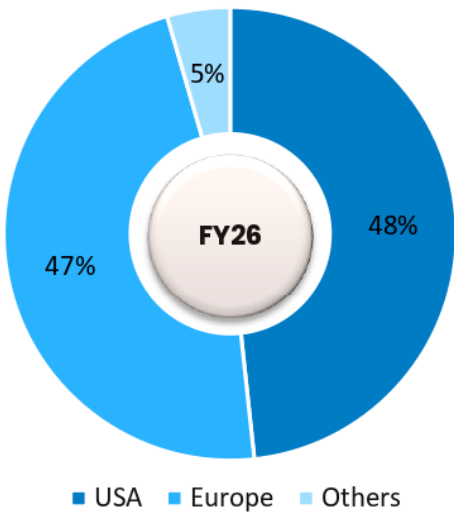


Well Diversified Products

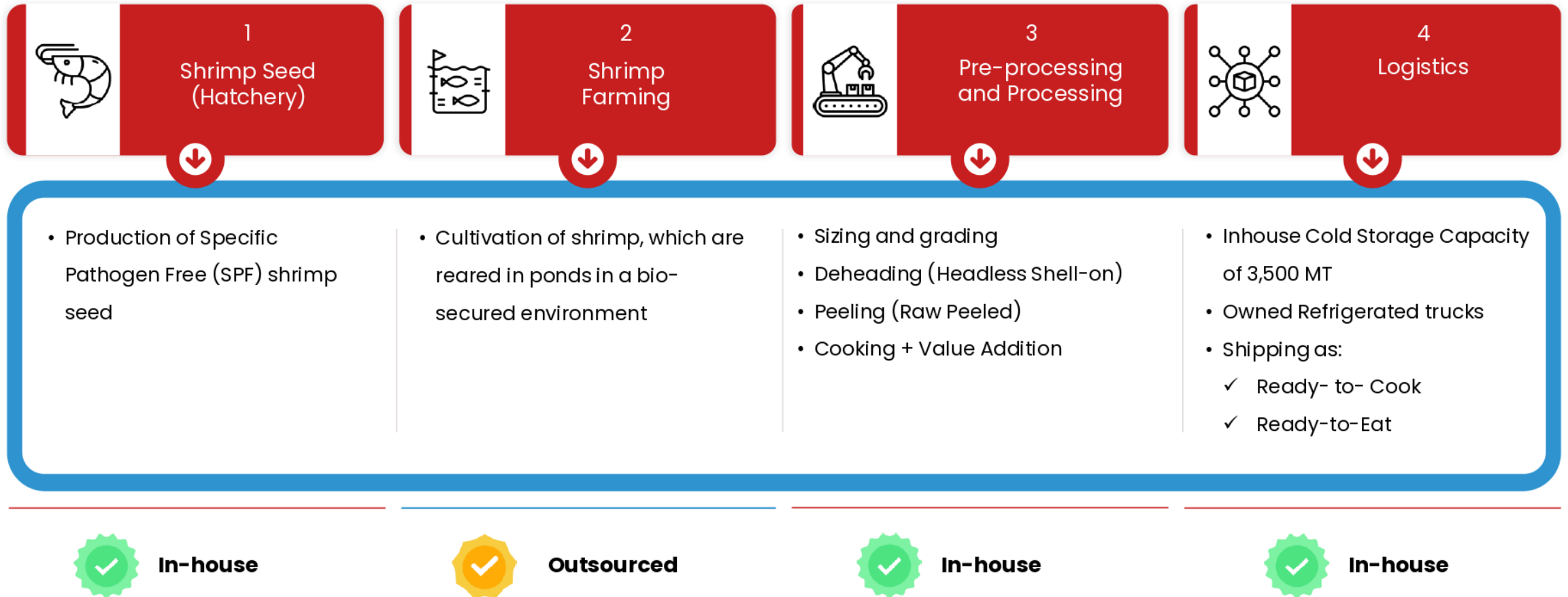
Ready-to-Cook
Ready-to-Eat

*Specific Pathogen Free

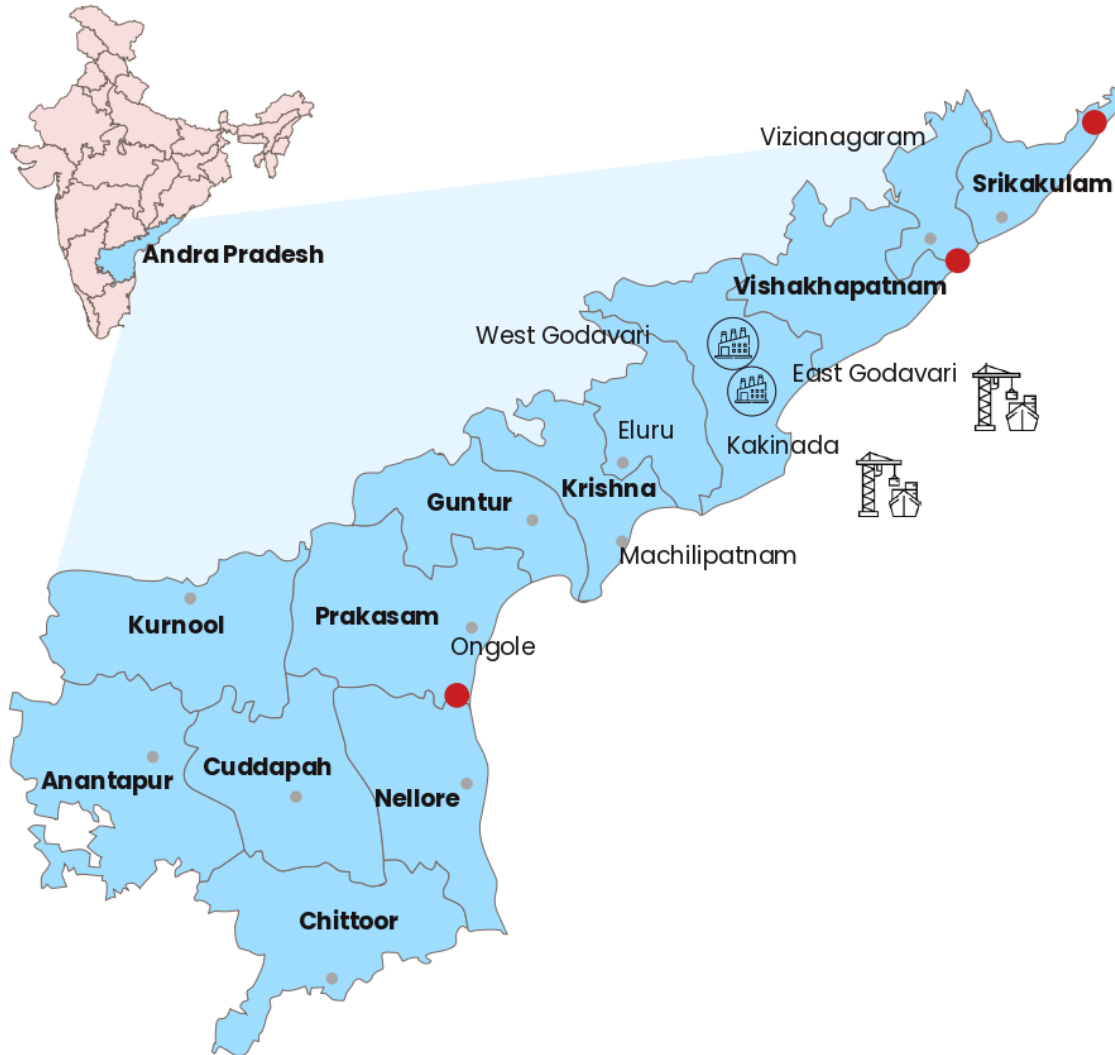
Region-wise Export Mix



Well Integrated Across Value Chain



Strategically Located Facilities



Three Hatcheries with a total capacity of 1.2-1.4 billion SPF seed



Two Processing plants with a total capacity of 34,240 MTPA, along with Cold Storage capacity of ~3,500 MT



Our facilities are located ~20 kms from Kakinada port and ~150 kms from Vizag port

Our facilities are located within 20 - 200 kms of most farms from where the produce is sourced for processing

Processing Capacity Offers Headroom for Growth



Unit 1 – Kakinada, Andhra Pradesh

Ready-to-Cook products: 9,240 MTPA

Cold Storage: 1,000 MT

Total Capacity
34,240 MTPA



Unit 2 – G. Ragampeta, Andhra Pradesh

Ready-to-Cook products: 15,000 MTPA

Ready-to-Eat products: 10,000 MTPA

Cold Storage: 2,500 MT

100% of the finished product (Frozen Shrimp) is exported primarily to markets like the USA, EU and China & Others

Product Offering – Moving up the Value Chain



BASE PRODUCT

Head On
Whole Headless
Shell-On
Easy Peel



PEELED PRODUCT

Peeled, Deveined, Tail-on
Peeled, Un-deveined, Tail-on
Peeled, Deveined, Tail-off
Peeled, Un-deveined
Peeled and Deveined



SPECIALTY PRODUCT

Butterfly shrimp
Skewered shrimp
Seasoned shrimp



READY-TO-EAT (RTE)

Cooked Peeled &
De-veined Tail-on
Cooked in Shell
Shrimp Rings
Dusted and Breaded
Par-fried



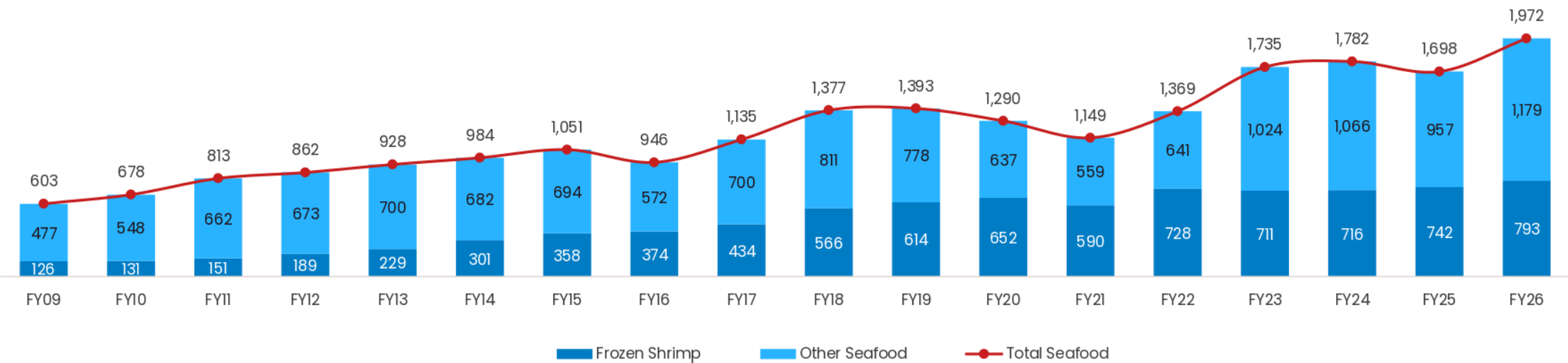
Annexure



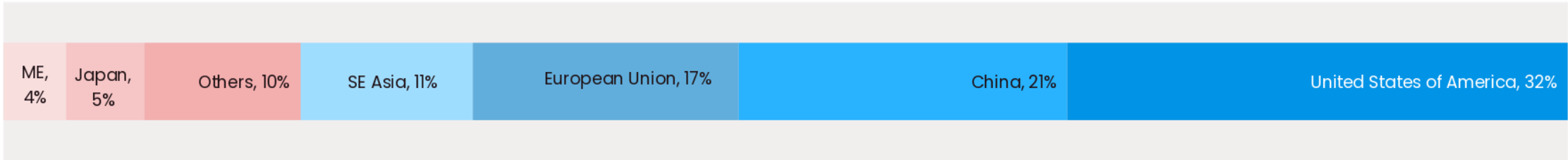
India's Seafood Exports Driven by Surging Shrimp Exports



India's Seafood Export Volume ('000 MT)



India's Shrimp Export Mix – FY26



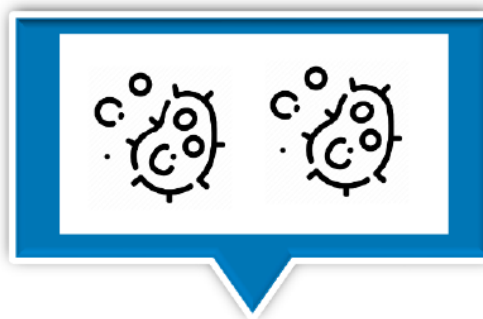


Key Considerations for the Sector



Demand Slowdown

Being an export-oriented sector, any slowdown in consumption in key markets like the USA, EU and South-East Asia will have an adverse impact on India's shrimp exports



Disease Related

Highly susceptible to outbreak of diseases, which can have a detrimental effect on the availability of raw material (shrimp)



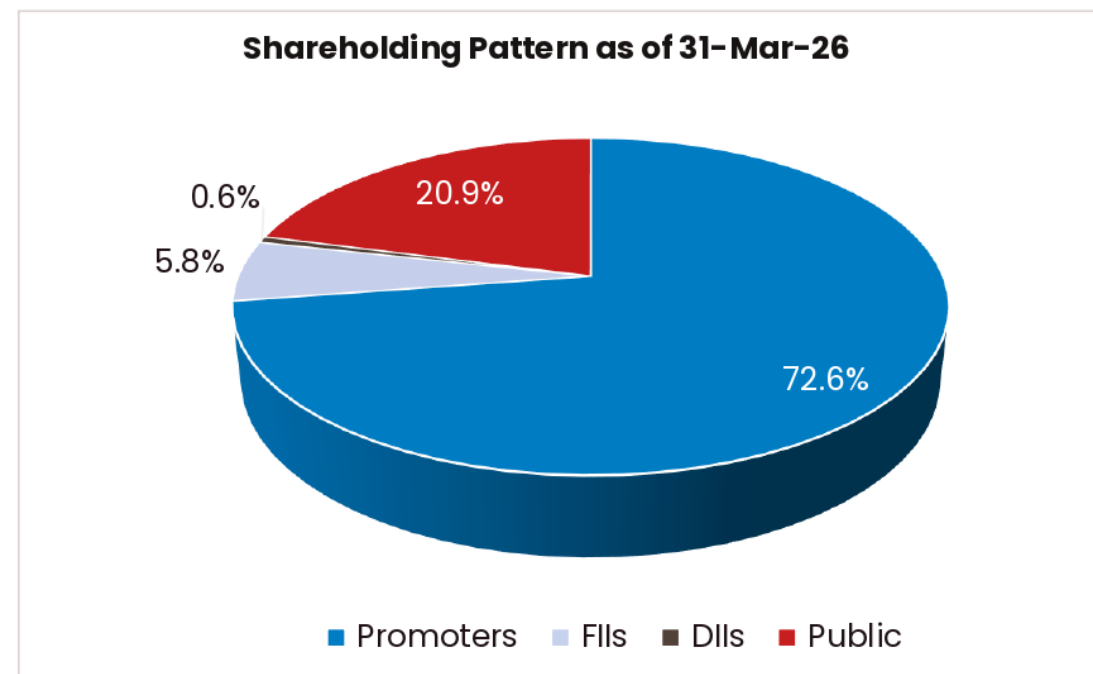
Volatile Pricing

Global imbalances in demand-supply can impact pricing. Exchange rate fluctuations can amplify the volatility



Share Capital Information

NSE / BSE code	APEX / 540692
CMP (Rs/share) (as of 13-Aug-26)	Rs 368
Market Cap (Rs Cr)	Rs 1,150 Cr
Shares outstanding (# Cr)	3.125 Cr
Face Value (Rs/share)	Rs 10
Sector/Industry	Aquaculture
Location	Kakinada, AP



Source: BSE, NSE



Thank You



Apex Frozen Foods

CIN: L15490AP2012PLC080067



Stellar IR Advisors Pvt. Ltd.



Mr. Chowdary Karuturi, MD & CFO



ir@apexfrozenfoods.com



Suyash Samant | Hrithik Hattiangadi



suyash@stellar-ir.com | hrithik@stellar-ir.com