APEX ECOTECH LIMITED
(Formerly known as Apex Ecotech Private Limited)
CIN NO.L29299PN2009PLC133737

Date: November 18, 2026

To,
Listing Compliance Department
The National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (E), Mumbai – 400051

NSE Symbol: APEXECO

Sub: Investor Presentation for Analysts/Investors Call Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

This is in reference to our intimation dated November 16, 2026, regarding the Investors Conference Call scheduled for **Thursday, November 19, 2026 at 04:00 P.M**. to discuss the unaudited financial results for the half year ended on September 30, 2026.

Please find enclosed herewith the Conference call Presentation.

This Investor Presentation may also be accessed on the website of the Company at: https://www.apexecotech.com/investor_corner.php

We request you to kindly take the same on record.

Thanking you.

Yours faithfully,
For Apex Ecotech Limited

VISHAKHA
Digitally signed by VISHAKHA
Date: 2026.11.18 13:35:38 +05'30'

Vishakha
Company Secretary & Compliance officer
M. No.: A77386



Apex Ecotech Limited

H1 FY27 Investor Presentation

H1 FY27 Performance Scorecard

Revenue from Operations	EBITDA	PAT	EPS
₹ 9,426.79 Lakhs	₹ 525.44 Lakhs	₹ 400.30 Lakhs	₹ 3.04
189.43% YoY	75.18 % YoY	55.31 % YoY	55.90 % YoY

*Comparative figures for H1 FY26

Profit & Loss Statement

(In ₹ Lakhs)

Particulars	H1 FY27	H1 FY26	Y-o-Y
Revenue form Operations	9,426.79	3,256.98	189.43%
Other Income	79.20	53.69	
Total Income	**9,506.00**	**3,310.67**	**187.13%**
Cost of Material Consumed	7,898.05	2,473.78	
Employee Benefit Expense	405.62	255.44	
Finance Costs	29.13	0.51	
Depreciation	32.52	8.49	
Other Expenses	597.69	227.81	
Total Expenditure	8,963.01	2,966.04	
PBT	**542.99**	**344.63**	**57.56%**
Tax	142.68	86.88	
PAT	**400.30**	**257.75**	**55.31%**

Management Commentary



Mr. Anuj Dosajh

Chairman & Managing Director

"H1 FY27 reflects a significant scale-up in Apex Ecotech's operations, with revenue growing approximately 189% year-on-year to ₹94.27 crore, while EBITDA and profit after tax grew by 75% and 55%, respectively.

The moderation in reported margins during the period was primarily driven by two factors — input cost inflation on orders secured in earlier periods and the timing of revenue certification, rather than any change in the underlying economics of our projects.

First, elevated global inflation, geopolitical disruptions and firmer crude oil prices led to higher costs of steel, polymers, membranes and other mechanical and electrical inputs. Since a significant portion of H1 execution related to earlier orders without price variation provisions, passing on these increases remained challenging. However, commodity cycles are temporary, and we expect this impact to normalize over time.

Second, substantial installation and commissioning work was completed during H1, with the associated costs already recognized. However, the corresponding revenue remains awaiting client verification and certification. As per the Company's revenue-recognition policy, this revenue is expected to be recognized progressively in H2 FY27, resulting in a temporary timing mismatch that has impacted reported margins.

We remain focused on disciplined execution, cost optimization, faster project cycles and timely customer certifications, which will support margin improvement and stronger cash flows.

Looking ahead, we continue to see encouraging opportunities across our core markets, with several significant projects at advanced stages of discussion. While order finalization and execution timelines remain key, we remain confident in our competitive positioning and long-term growth prospects, with a continued focus on sustainable revenue growth, improved profitability and stronger cash generation."

Order Position

~ ₹150 Crore
Total Order Book Received

Out of which,
~ ₹95 Crore
worth of orders have been successfully executed

~ ₹55 Crore
Balance Orders Pending Execution,
Expected in H2 FY27



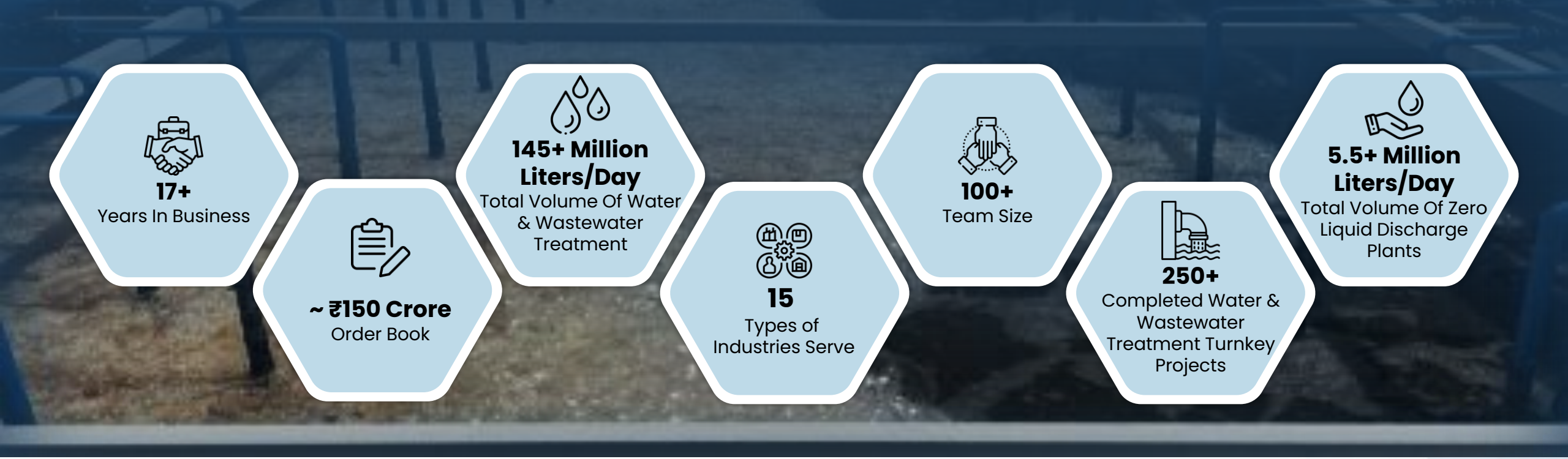
Disclaimer: The order position figures presented herein are based on provisional and unaudited internal management accounts, estimates and information provided by the Company. These figures are subject to change and have not been independently verified.

Company Overview

Apex Ecotech Limited is an **ISO 9001:2015** certified, engineering-driven company led by a team of experienced professionals specializing in turnkey solutions for Water and Wastewater Treatment, Membrane Recycling, Evaporators, and **Zero Liquid Discharge Systems**.

The Company's integrated approach enables industries to effectively recycle and reuse water across a wide range of process applications. Focused on sustainability, **Apex Ecotech delivers energy-efficient, and environmentally responsible treatment solutions that address the growing challenges of global water scarcity.**

Through innovative technologies and customized engineering solutions, the Company promotes water recycling, reuse, and conservation, while supporting industries in achieving **Zero Liquid Discharge, enhanced environmental compliance and sustainable water management practices. Apex Ecotech remains committed to creating long-term environmental and social value through responsible water stewardship**.



17+
Years In Business

~ ₹150 Crore
Order Book

145+ Million Liters/Day
Total Volume Of Water & Wastewater Treatment

15
Types of Industries Serve

100+
Team Size

250+
Completed Water & Wastewater Treatment Turnkey Projects

5.5+ Million Liters/Day
Total Volume Of Zero Liquid Discharge Plants

Journey of Innovation, Recognition & Growth

FOUNDATION & TECHNOLOGY

FY 2009 — Incorporated as Private Limited

Established to deliver advanced industrial water & wastewater treatment solutions.

- **FY 2015** — First MVR Evaporator System commissioned
- **FY 2017** — First State-of-the-Art EDR Wastewater System (India)
- **FY 2018** — First ₹100 Million Order secured
- **FY 2019** — First Mil-Scale Overseas Filtration — Steel Sector
- **FY 2020** — First ZLD Plant commissioned — Pharma Sector
- **FY 2023** — First ZLD Plant commissioned — Automobile Sector

AWARDS & RECOGNITION

Veolia Water — Fortune 500 global leader in water & wastewater management. Operating in 57 countries. Among the highest industry validations.

Suez India — **FY 2019**
MBR Champions Award

Veolia Water APAC — **FY 2024**
Global Ecological Transformation Award

Veolia Water APAC — **FY 2025**
Innovation Award (Kuala Lumpur)

Veolia Water India — **FY 2026**
Sapphire Partner Award ⭐

ACCELERATED GROWTH

FY 2025
₹40+ Crore
Larsen & Toubro Limited (L&T Construction)
(WTP, ETP, ZLD Order)

FY 2025
₹100+ Crore
Reliance Consumer Products Limited
(Advanced water treatment plants)

FY 2026
REPORTED HIGHEST-EVER
Revenue of ~ ₹149 Crore & PAT of ~ ₹17 Crore since inception

BEYOND & FUTURE READY

Backed by a strong order book, marquee customer base, proven design & execution capabilities, and favourable industry tailwind, Apex Ecotech is well positioned for its next phase of growth.

Leadership Team



Mr. Anuj Dosajh

Chairman Cum Managing Director

Chemical Engineer Having More Than 36 Years Of Experience



Mr. Ramakrishnan Balasundaram Aiyer

Executive Director

Technology & Innovation Research
With Over 24 Years Of Experience



Mr. Ajay Raina

Executive Director

Technical Sales Professional With
Over 22 Years Of Experience



Mr. Rakesh Kaul

CFO

More Than 35 Years Of Diverse Experience In Finance



Ms. Vishakha

CS & Compliance Officer

Strong SEBI-focused governance and compliance

Business Segment



Pre-treatment Clarification & Pumping System



Prefabricated Sewage Treatment Plant



MVR Based ZLD



Water Treatment Plant(WTP)



STP Based On Membrane Bioreactor



Zero Liquid Discharge Plant

Water Treatment Plants

- Filtration & pre-treatment
- Resin based systems
- Ultrafiltration
- Reverse Osmosis
- Demineralization
- High pressure Reverse Osmosis Systems
- Electrodialysis Reversal systems

Sewage Treatment Plants

- STP - Prefabricated and site erected in Civil
- Conventional technologies like Activated Sludge Process and Extended Aeration
- Moving Bed Bioreactors along with advanced technologies like Membrane Bioreactor

Zero Liquid Discharge(ZLD)

- Contaminated water being generated from various sources is to be treated and reused for applications without disposing any water outside the premises. The process includes treatment of effluent, recycling and evaporation to achieve ZLD

Business Segment



Wastewater Treatment Plant



Multiple Reverse Osmosis Plant



Electrical Panels and Automation



Effluent Treatment Plant (ETP)



Electro Dialysis Reversal (EDR)



Sludge Dewatering System

Wastewater Treatment Plants

- Effluent and wastewater systems are designed and implemented with a focus on optimal design, minimizing both capital and operational costs. We utilize the latest global technologies to ensure that our systems meet stringent output quality standards and comply with current pollution norms and reused in horticulture, toilet flushing, road washing etc.

Membrane Recycle Systems

- The treated sewage / wastewater is further treated to make it suitable for domestic reuse e.g. Horticulture, Toilet Flushing, Road Wash etc. and industrial reuse e.g. Boiler Feed, Cooling Tower Water makeup, Process Water etc.

Others

- Dewatering Systems
- Chemical and Spares
- Operations and Maintenance
- Aftersales Services

Partial List of Our Esteemed Clients



Core Competencies

Establishing a strong leadership position in a niche market.

- Operates in a specialized market with limited competition, including Ion Exchange India Ltd., Thermax India, and Toshiba Water Solutions, maintaining a strong market presence.
- Consistent focus on service excellence has built lasting client relationships and a reputation for reliability.

Turnkey Projects

- Specializes in turnkey water and wastewater treatment projects, including treatment plants, membrane systems, evaporators, and zero liquid discharge systems.
- Expertise in designing and integrating treatment systems ensures compliance, timely delivery, and optimal performance.

In-House Expertise for Tailored Engineering Solutions

- An in-house team of experienced designers and engineers delivers tailored, reliable engineering solutions with detailed calculations and reviews.
- This approach minimizes reliance on external agencies, enhancing efficiency and ensuring better control over project timelines and quality.

Empowered by Key Industry Partnerships

- Strong partnerships with leading technology providers, consultants, suppliers, and contractors enable the adoption of advanced technologies and best practices, ensuring innovative and high-quality project execution.

Streamlined Operations for Project Success

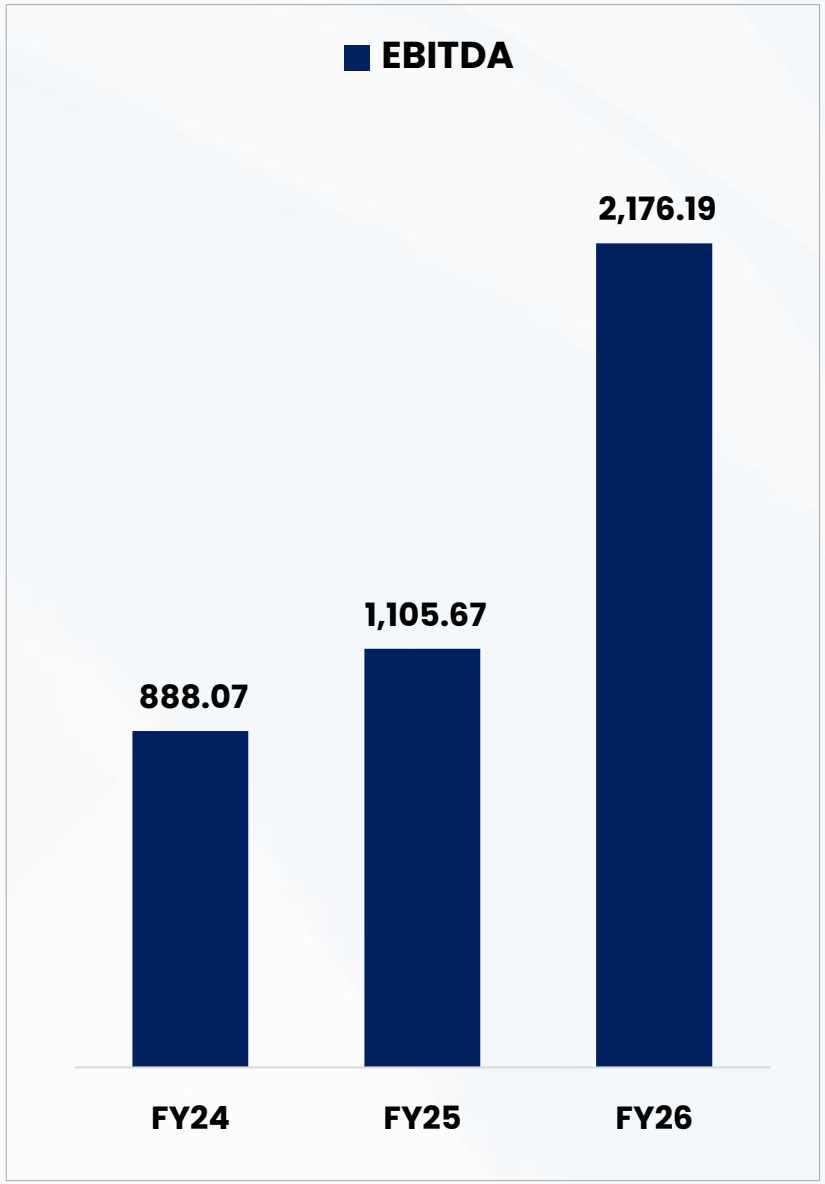
- Operates a streamlined framework that integrates in-house and outsourced systems across key functions such as marketing, design, procurement, logistics, finance, site execution, and after-sales support.
- Led by industry experts, this structure ensures efficient coordination, fosters innovation, and enhances overall project performance.

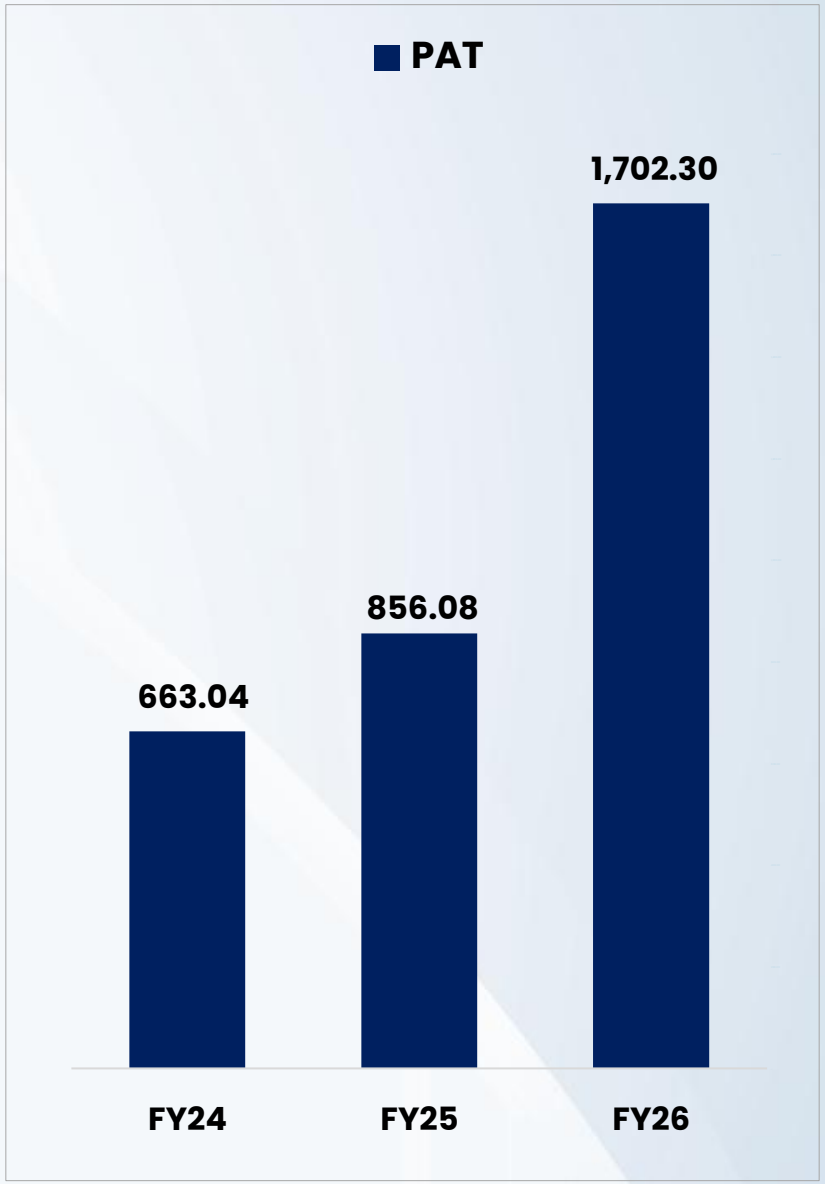


Key Financial Highlights

All Amount In ₹ Lakhs







Thank You

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