



ANUH PHARMA LTD.

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Email : anuh@sk1932.com • **CIN :** L24230MH1960PLC011586
Web: www.anuhpharma.com

Date: 19th August, 2026

To,
The Manager (Listing)
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400001
BSE Scrip Code: 506260

To,
Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex,
Bandra (E), Mumbai – 400051
NSE Symbol: ANUHPHR; Series: EQ

Sub: Investor Presentation – Q1 FY 2026-27.

Dear Sir/Madam,

With reference to the subject mentioned above and pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Investor Presentation for Q1 FY 2026-27.

This intimation is also being uploaded on the Company's website at www.anuhpharma.com.

Kindly take the above on your records.

Thanking you,

Yours faithfully,

FOR ANUH PHARMA LIMITED

MANAN VADHAN
COMPANY SECRETARY & COMPLIANCE OFFICER

Encl: As above



We Serve Since 1932

Factory : E-17/3, E-17/4 & E-18, M.I.D.C., Tarapur, BOISAR, Dist. Palghar - 401 506, INDIA. **Tel.:** +91-7410055574 / 75



ANUH PHARMA LTD.

Investor Presentation

Q1 FY27 | August 2026

BSE - 506260, NSE- ANUHPHR

Bloomberg: ANUH IN | Reuters: ANUH.BO

www.anuhpharma.com



Safe Harbour Statement

- This presentation may include certain "forward looking statements", based on current expectations, within the meaning of applicable laws and regulations.
- Actual results may differ and the Company does not guarantee realization of these statements. The Company also disclaims any obligation to revise any forward-looking statements.
- The readers may use their own judgment and are advised to make their own calculations before deciding on any matter based on the information given herein.
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01

Q1 FY27 & FY26 Performance

Q1 FY27 at a Glance

Rs. in Crores

Operating Revenue

193.81

+3.93% YoY

Rs. 186.48 Cr in Q1 FY26

Operating Profit

38.15

+39.50% YoY

19.68% margin

EBITDA

19.36

+41.56% YoY

9.99% margin vs 7.34% LY

Profit Before Tax

16.93

+54.55% YoY

8.74% margin vs 5.87% LY

PAT

11.42

+37.63% YoY

5.89% margin vs 4.45% LY

ROCE

19.18%

+326 bps vs FY26

FY26: 15.92%

EPS (Rs.)

1.14

+37.63% YoY

Q1 FY26: Rs. 0.83

Production (MT)

491 MT

+19.46% YoY

Q1 FY26: 411 MT

Message from the Joint Managing Directors – Q1 FY27

Dear Shareholders, Investors and Partners,

FY27 has opened on a confident note, with profit growth running well ahead of revenue - a deliberate outcome of our shift towards higher-value products in regulated markets.

Three levers drove the quarter: a richer product mix, disciplined cost control, and better throughput from existing assets - together lifting margins at every level of the P&L.

With USFDA and EU GMP clearances secured, the regulated-market pipeline is now our primary engine of growth, with returns strengthening without added leverage.

We thank you for your trust and reaffirm our commitment to sustainable, profitable growth.

Ritesh Shah, Joint MD | Vivek Shah, Joint MD

Q1 FY27 – PROFITABILITY

Revenue (Cr)	193.81	+3.93%
EBITDA (Cr)	19.36	+41.56%
PAT (Cr)	11.42	+37.63%

Q1 FY27 – OPERATIONS & RETURNS

Production (MT)	491	+19.46%
PBT (Cr)	16.93	+54.55%
ROCE	19.18%	+326 bps

Q1 FY27 Financial Performance

Rs. in Crores

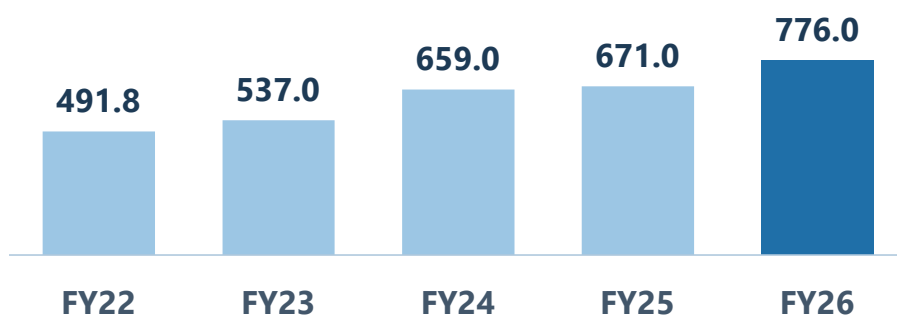
Financial Highlights	Q1 FY27	Q4 FY26	% QoQ	Q1 FY26	% YoY
Operating Revenue	193.81	202.12	(4.11)	186.48	3.93
Operating Profit *	38.15	44.44	(14.15)	27.35	39.50
% of Margin	19.68	21.99		14.66	
Other Income	3.08	(1.25)	(345.23)	3.39	(9.20)
EBITDA	19.36	18.63	3.95	13.68	41.56
% of Margin	9.99	9.22		7.34	
Interest	0.00	0.11	(96.73)	0.21	(98.36)
Depreciation	2.43	3.00	(18.98)	2.52	(3.27)
PBT	16.93	15.52	9.08	10.95	54.55
TAX	5.50	3.84	43.38	2.65	107.52
PAT	11.42	11.68	(2.20)	8.30	37.63
Reported EPS (Rs.)	1.14	1.17	(2.20)	0.83	37.63

* Operating Profit = PBT + Depreciation + Other Expenses - Other Income. Figures in brackets denote decline.

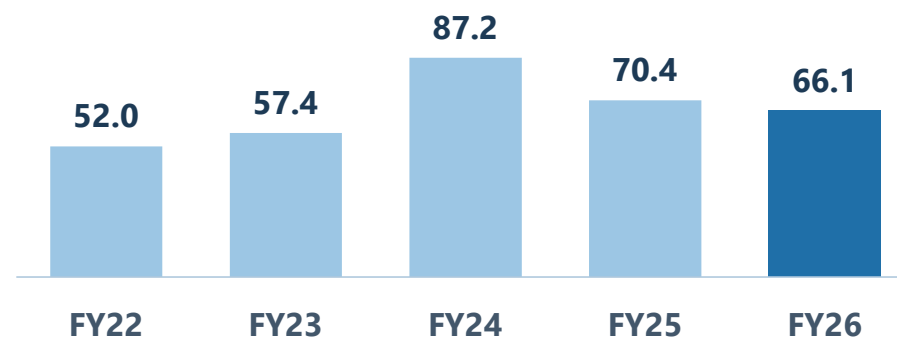
Five-Year Financial Track Record

Rs. in Crores | FY22 - FY26

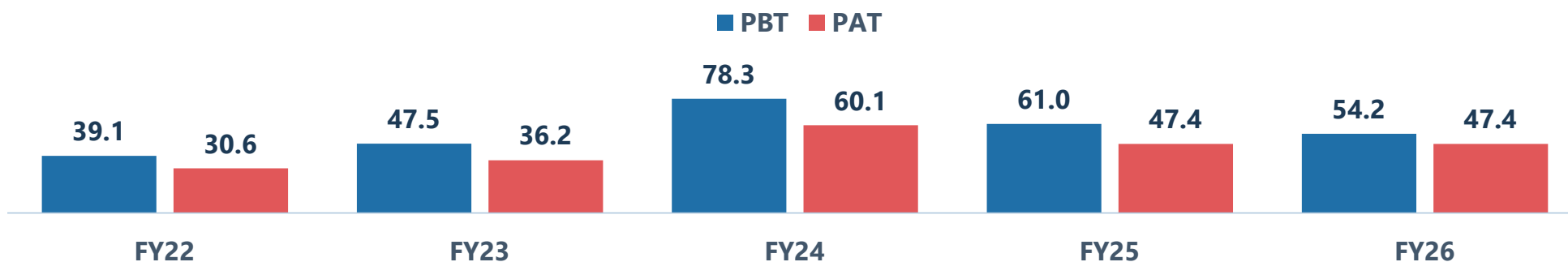
Total Revenue



EBITDA



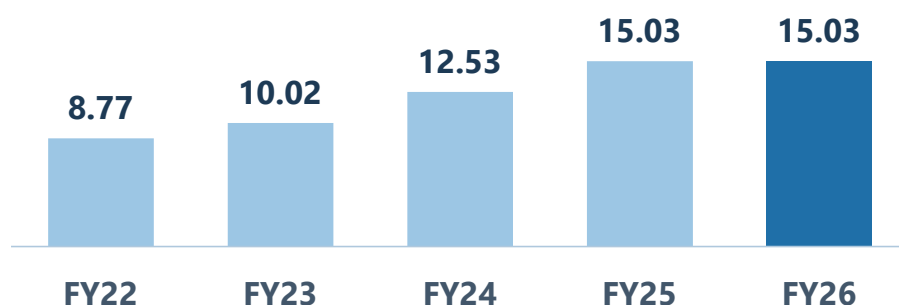
Profit Before Tax and Profit After Tax



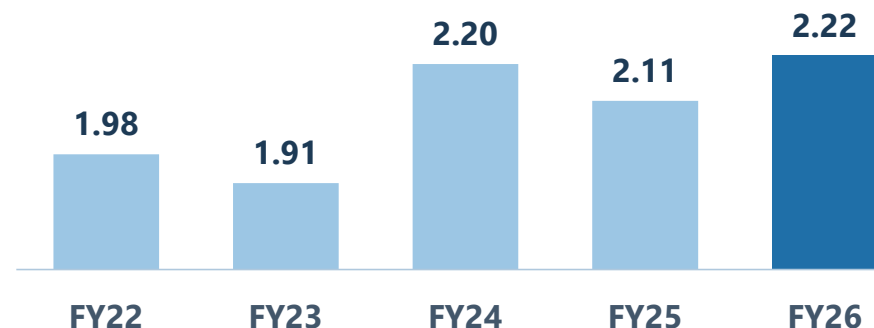
Balance Sheet Strength & Shareholder Returns

FY22 - FY26

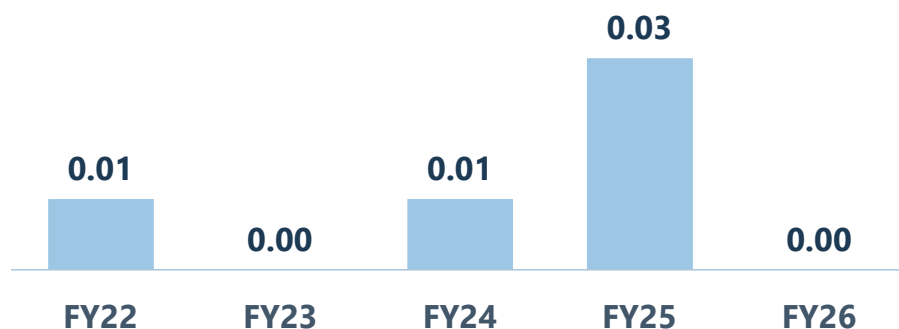
Dividend Outflow (Rs. Cr.)



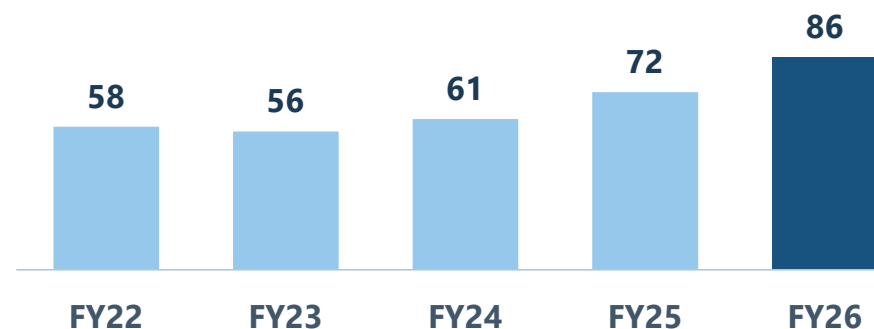
Current Ratio (x)



Debt to Equity (x)



Cash Conversion Cycle (Days)



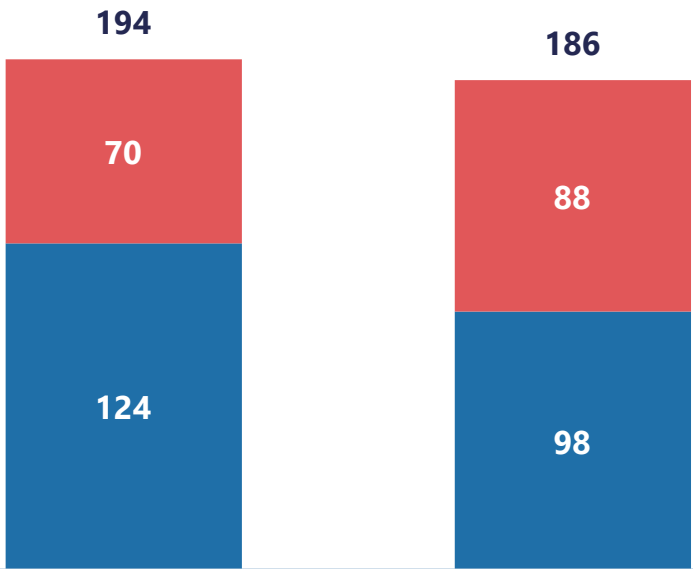
FY26 dividend as proposed.

Revenue Mix & Customer Concentration

Q1 FY27 vs Q1 FY26

Domestic vs Export Revenue (Rs. Cr.)

■ Domestic ■ Export

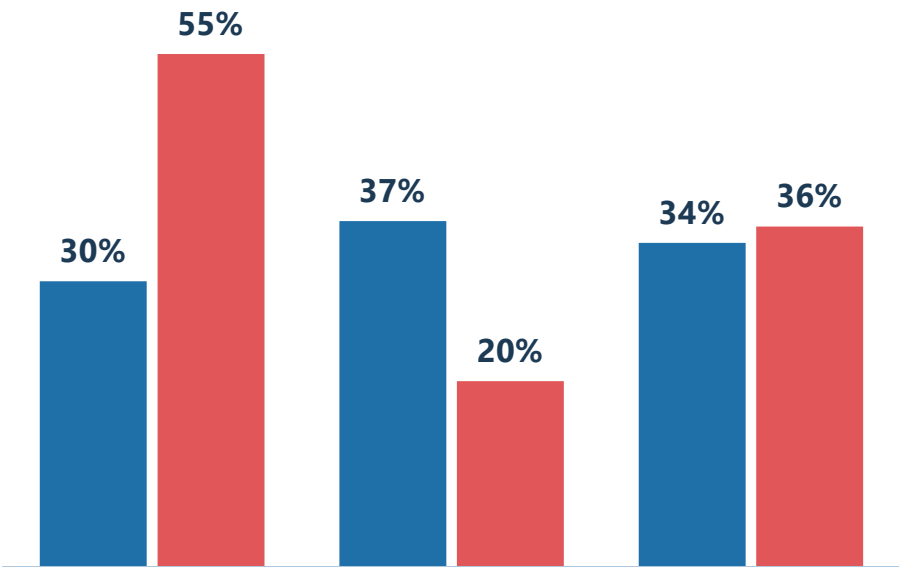


Q1 FY27

Q1 FY26

Top 5 Customers - Share of Sales

■ Q1 FY27 ■ Q1 FY26



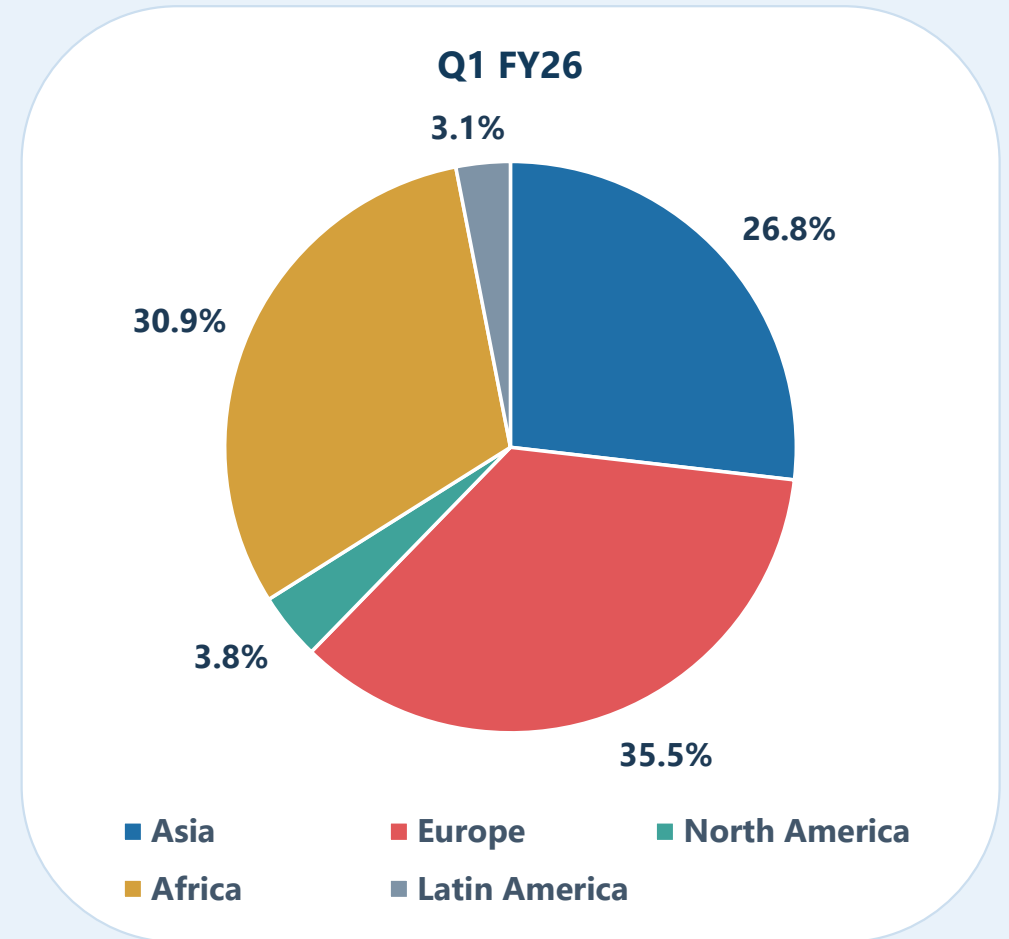
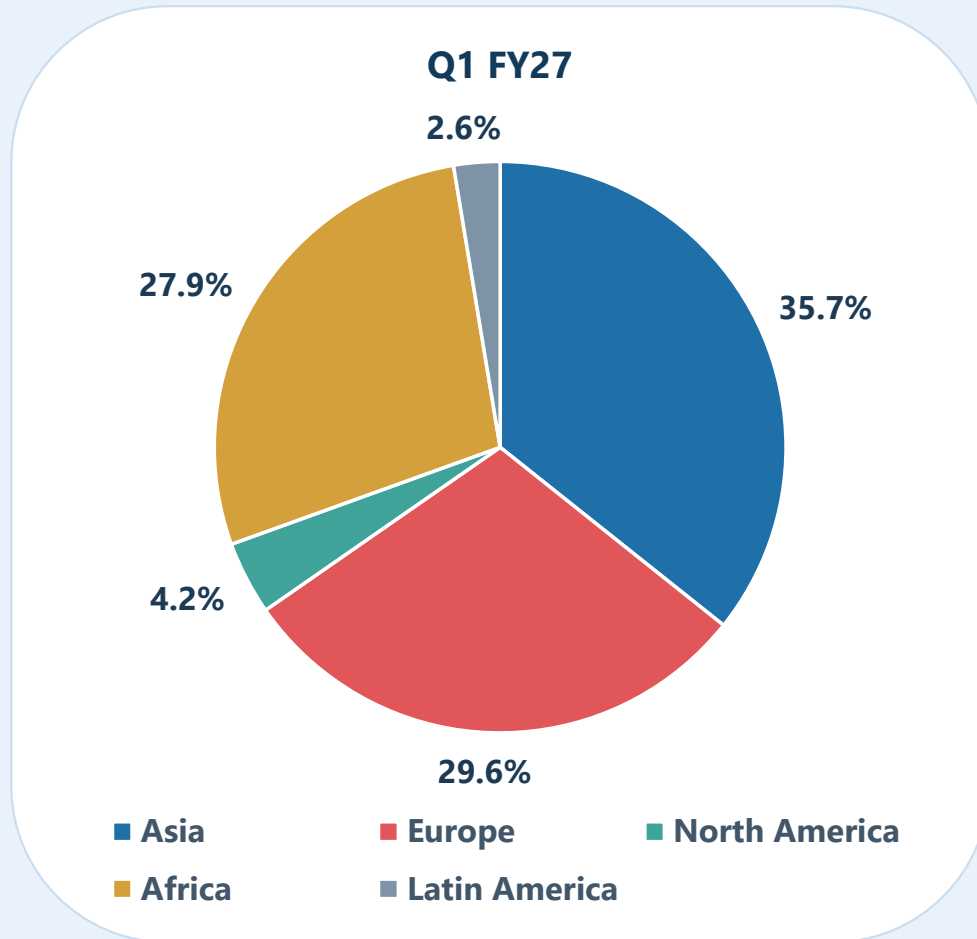
Export

Domestic

Total

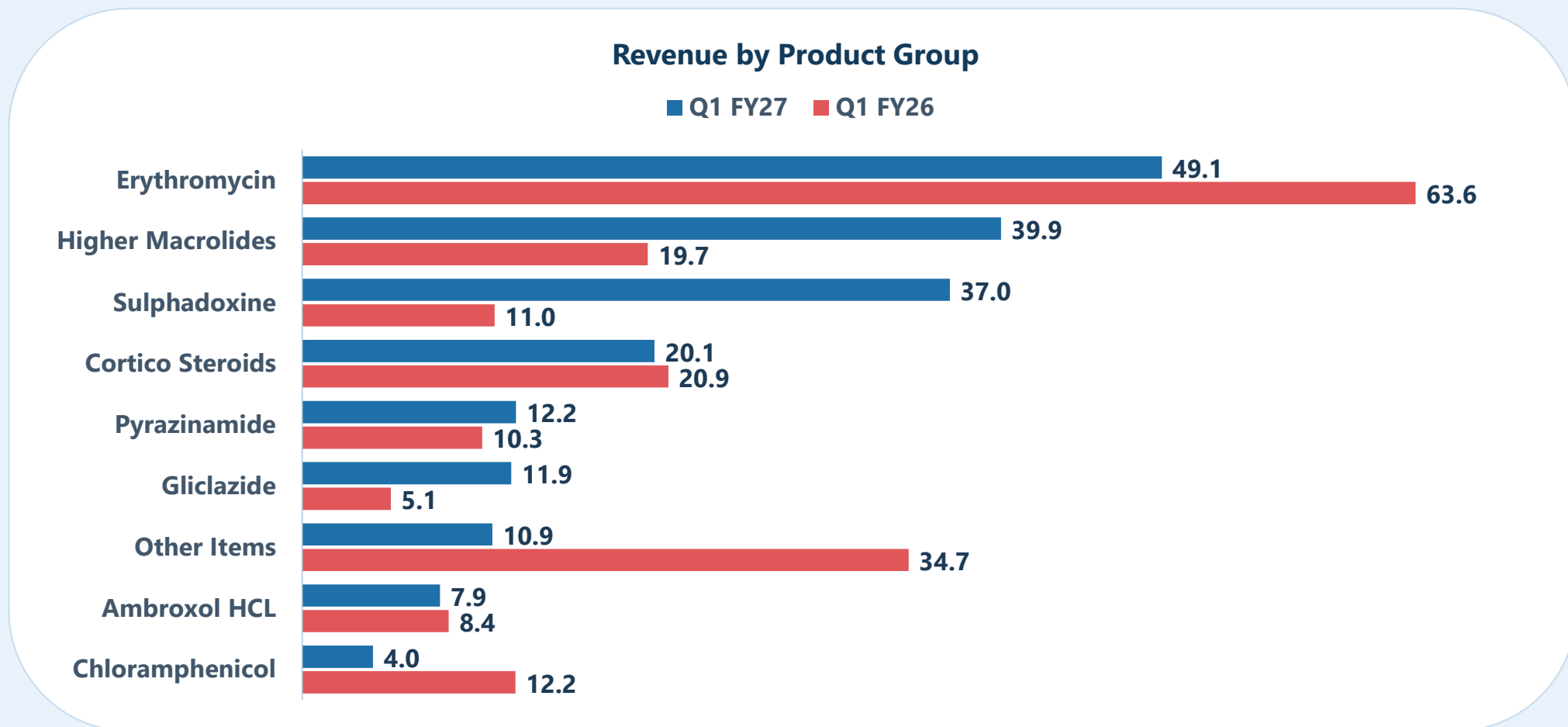
Export Revenue by Geography

% of export sales



Product Mix - Q1 FY27 vs Q1 FY26

Rs. in Crores





02

Company Overview

Anuh Pharma at a Glance

API manufacturer since 1989

~46%

of FY26 revenue from exports

360

marketing partners / customers

72+

countries served

2

facilities - Tarapur & Mahape

Business Profile

- One of the largest manufacturers of Macrolides and Anti-TB products in India.
- Major player in Anti-bacterials, Anti-malarial, Anti-hypertension and Corticosteroids.
- Strong marketing partnerships with 360 customers in over 72 countries, including Europe, Mexico and South Africa.
- The Company derived ~46% of its revenues from exports in FY26.

Infrastructure & Group

- Manufacturing facility at Tarapur over 11,400 sq. mtrs of land, including a newly acquired plot of 7,800 sq. mtrs.
- R&D facility at Mahape spread over 10,000 sq. ft.
- Expansion project targeted at regulated markets completed; commercial production started w.e.f. 21st December 2019.
- Part of the INR 8.5 bn SK Group, employing ~2,200 people across pharma formulations, trading, distribution and logistics.

Journey So Far

1989 - 2026

FOUNDATION 1989 - 2010

1989 Started manufacturing Erythromycin salts with capacity of 150 MTPA.

1995 Doubled the capacity to 300 MTPA.

2002 Received WHO-GMP for its facilities.

2006 New plot of 1,800 SQMT; output capacity expanded to 600 MTPA.

2010 COS and EU/GMP approval for Erythromycin, Erythromycin Ethyl Succinate and Pyrazinamide.

GLOBAL APPROVALS 2012 - 2019

2012 Acquired R&D assets of Invent Pharma (Spain); DSIR approval.

2014 COFEPRIS Mexico approval for three Erythromycin salts.

2015 COFEPRIS Mexico for Chloramphenicol & Palmitate; WHO pre-qualification for Sulphadoxine.

2017 DMF approval from UK MHRA for Erythromycin Stearate.

2018 Certificate of GMP (WHO GMP) from FDA Maharashtra.

2019 WHO pre-qualification for Pyrazinamide & Sulphadoxine; EU GMP from AEMPS Spain.

2019 New 7,800 SQMT plot (+600 MTPA); USFDA inspection passed, zero 483 observations.

SCALE & GROWTH 2020 - 2026

2020 WHO Geneva pre-qualification for Pyrimethamine API.

2023 CEP from EDQM for Sulphadoxine, Azithromycin & Gliclazide; capacity to 1,800 MTPA.

2024 WHO pre-qualification for Isoniazid plus renewals; CEP for Allopurinol & Ambroxol HCL.

2024 Capacity 1,800 to 2,200 MTPA; got listed on NSE.

2025 Capacity 2,200 to 2,400 MTPA; CEP from EDQM for Sulfadimethoxine.

2026 USFDA inspection completed successfully with zero 483 observations.

2026 WHO pre-qualification for Amodiaquine HCL; awarded EcoVadis Bronze Medal.

Competitive Advantage

Market Leadership

Products where Anuh holds a leading position

- **Erythromycin salts**
- **Pyrazinamide**
- **Sulfadoxine**
- **Ambroxol HCL**
- **Gliclazide**
- **Clobetasol Propionate**
- **Betamethasone Dipropionate**

Why Customers Choose Anuh

Regulatory approvals

USFDA, EU GMP, WHO-GMP, EDQM CEPs and WHO Geneva pre-qualifications across the portfolio.

Environmental, health and safety compliance

Audited and approved by multinational companies.

Well diversified sourcing

Backward integration in key products.

Surplus capacity available

Headroom to service incremental regulated-market demand.

Financially strong

Debt-free balance sheet with a consistent dividend record.

Strong R&D capabilities

DSIR-approved R&D centre driving process innovation and new APIs.

Product Portfolio

12 therapeutic categories

MACROLIDES

Erythromycin 11,12 Carbonate · Erythromycin Base · Erythromycin Estolate · Erythromycin Propionate · Erythromycin Ethyl Succinate · Erythromycin Phosphate · Erythromycin Stearate

CORTICOSTEROIDS

Beclomethasone Dipropionate · Betamethasone Acetate · Betamethasone Dipropionate · Betamethasone Sodium Phosphate · Betamethasone Valerate · Clobetasol Propionate · Deflazacort · Dexamethasone Sodium Phosphate · Dexamethasone Acetate · Mometasone Furoate · Prednisolone Acetate · Prednisolone Sodium Phosphate · Triamcinolone Acetonide · Triamcinolone Base · Methyl Prednisolone

HIGHER MACROLIDES

Azithromycin

ANTI ASTHMATICS

Acebrophylline

ANTI HISTAMINE

Bilsatin

EXPECTORANT

Ambroxol HCL · Acefylline
Piperazine

ANTI TB

Pyrazinamide · Isoniazid

ANTI DIABETIC

Gliclazide · Vildagliptin ·
Dapagliflozin

ANTI MALARIAL

Sulfadoxine · Pyrimethamine ·
Amodiquine

QUINOLONES

Moxifloxacin

ANTI BACTERIAL

Chloramphenicol ·
Chloramphenicol Palmitate

ANTIBIOTIC

Sulfadimethoxine

ANTI GOUT

Allopurinol

Board & Senior Management

Board of Directors

Mr. Arun Todarwal / Chairman

Fellow member of the ICAI, in practice since 1981. Has been a director of several large listed corporations in India, serving on Audit, Risk, NRC and ESG/CSR Committees.

Mr. Bipin N Shah / Vice Chairman

Involved with Anuh Pharma since inception as Managing Director. Bachelor's degree in Chemical Engineering; President of the Thane Belapur Industries Association.

Mr. Ritesh B Shah / Joint MD

BSc Chemistry, MBA. Handled international marketing for Anuh Pharma for over 20 years; currently involved in overall management of the Company.

Mr. Vivek B Shah / Joint MD

MSc Biotechnology. Handling the entire manufacturing operations and R&D since 2009.

Senior Management

Mr. Raju Kotadia / CMO - EM

BSc Chemistry; part of Anuh Pharma since inception, handling overall sales management.

Mr. Vinayak Shenoy / CMO - MM

MBA Marketing, 15+ years in APIs and intermediates across USA, Europe, CIS, SEA, LATAM and India.

Mr. Sanjay Barhate / VP Quality

MSc, M.Phil Chemistry; 34 years across plant and corporate quality functions.

Mr. Darshan Rampariya / CFO

CA with 17+ years in audit, taxation, finance and investor relations.

Mr. Manan Vadhan / CS & Compliance Officer

ACS with 4+ years in corporate secretarial compliance, corporate actions and SEBI LODR.

Dr. Sanjay Vaidya / GM R&D

25 years of industrial process research experience in API molecules.

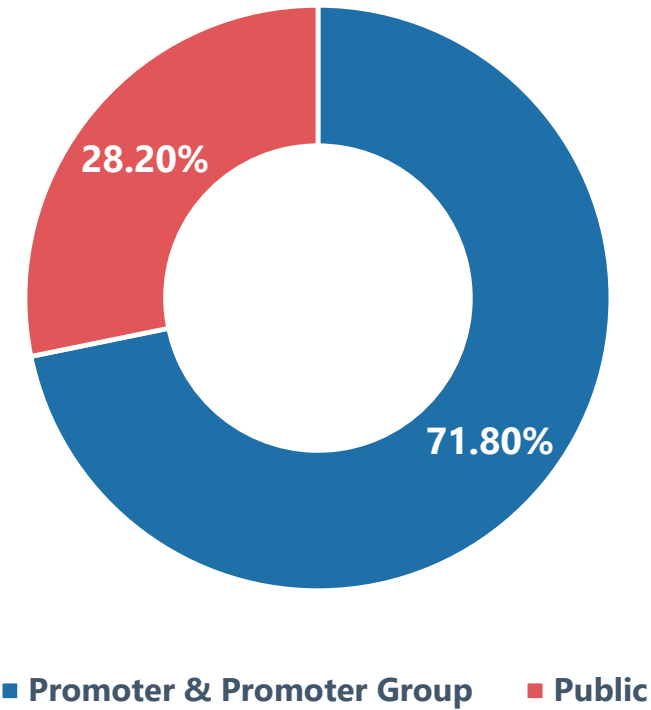
Mr. Gulshan Sharma / GM Works

B.Tech (Chemical and Pharmaceutical) with 21+ years in API and food industries.

Shareholding Pattern

As on 10th August 2026

Ownership Structure



Promoter & Promoter Group
71.80%

Public
28.20%

Market Capitalisation
INR 779 Cr.

Free Float Market Cap.
INR 220 Cr.



03

Infrastructure

State of the Art Manufacturing Facility

Tarapur, Maharashtra

11,400

sq. meters site area

9

API blocks

2

intermediate blocks

2,400

MTPA total capacity

USD FDA / EU GMP / WHO Pre-qualified Site

Anuh Pharma has an US FDA, EU GMP, WHO pre-qualified approved manufacturing facility at Tarapur spread across 11,400 sq. meters with 9 API blocks and 2 intermediate blocks, with total capacity of 2,400 MTPA - this includes the new expanded capacity.

With the commissioning of Zero Liquid Discharge (ZLD), the Company stands with a huge compliance advantage, keeping environmental challenges in mind.

Other Facilities

- Zero Liquid Discharge effluent control system treating 100% of generated pollution.
- Green belt provided to reduce the carbon footprint.
- 100% power backup via a dedicated power line from the power distributor to our premises.
- Entire facility equipped with the latest fire fighting and safety measures.
- Adjoining office and a training hall for staff.

Inside the Tarapur Facility

9 API blocks | 2 intermediate blocks



Manufacturing Facility

Tarapur, Maharashtra | 11,400 sq. m site



Aerial view of the Tarapur manufacturing complex - 9 API blocks and 2 intermediate blocks.

Inside the Plant

EU GMP / WHO pre-qualified operations



Clean-room corridors, reactor halls and finished-goods warehousing at Tarapur.

Dedicated Research & Development Facility

Mahape, Navi Mumbai

10,000

sq. ft. R&D facility at Mahape

DSIR

approved R&D centre

2012

acquired R&D assets of Invent Pharma, Spain



ANALYTICAL DEVELOPMENT

Facilitate activities that lead to characterization and profiling of products.



CHEMICAL SYNTHESIS

Develop processes and products.



PILOT PLANT

Lab scale reaction batches to validate research.



04

Future Outlook

Future Outlook - Growth Strategy

Growth Levers

- Extensive volume expansions across our API lines, coupled with high-value regulated market growth.
- Continued priority on process innovation and cost optimisation.
- Strategic market diversification focusing on exports to reduce currency risk.
- Continued investments in compliance, operational efficiency and capacity enhancement.
- Diversified product portfolio and improving operational leverage.

15-20%

per annum steady growth rate
anticipated by the Company.

Products Under Development

01 Vonoprazon Fumarate
Anti-Ulcerative

02 Pretomanid
Anti TB

03 Edoxaban Tosylate
Anti-coagulant

04 Bisoprolol Fumarate
Beta Blocker/Anti Hypertension



05

Corporate Social Responsibility

Corporate Social Responsibility

Servicing society for a better tomorrow

Chhatrapati Shikshan Mandal

Building of a toilet block for about 3,200 students of the school.

Indian Development Foundation

Project Aashayein - education for underprivileged children.

Churchgate Lions Service Funds

Promoting sports for specially challenged children.

Greensole Foundation

Recycled footwear and masks for needy children.

Indian Development Foundation

Project Dignity - menstrual hygiene kits and sanitary pads for needy girl children.

Late Shri Kantilal Manilal Sonawala Charitable Trust

Education and accommodation for needy girls.

Thank You

For specific queries, please feel free to contact:

Mr. Darshan Rampariya

Chief Financial Officer

darshan.r@anuhpharma.com

Anuh Pharma Ltd.

www.anuhpharma.com

BSE: 506260, NSE: ANUHPHR