

DATE: 23.04.2026
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To,
The Listing Compliance Department
National Stock Exchange of India Limited,
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex Bandra (E) Mumbai - 400051.

Symbol: ANLON

Dear Sir/Madam,

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”), we wish to inform you that the Company is providing a Performance Update.

The key highlights of the Company’s performance are enclosed herewith.

Thanking You,

Yours faithfully,

For Anlon Technology Solutions Limited,

Mr. Unnikrishnan Nair P M
Managing Director
DIN: 01825309
Address: No. 5001, PMC Apartments,
Doddaballapur Road, Yelahanka, Bangalore-560 064



Anlon Technology Solutions Limited

H2 FY26 Business Update:

Execution-Led Growth with Indigenous Manufacturing Driving Margin Expansion

Anlon Technology Solutions Limited is an engineering solutions company specializing in airport as well as civil and municipal infrastructure equipment. The Company follows a hybrid business model, combining OEM partnerships with in-house design, manufacturing, assembly, supply, and refurbishment capabilities. It offers end-to-end solutions, covering design, development, servicing, and maintenance of specialized equipment. With a niche focus on airport infrastructure, the Company serves broader infrastructure requirements across multiple sectors.

Financial Performance

H2 FY26

- Revenue: ₹ 63.77 Cr vs ₹ 31.17 Cr in H2 FY25
- YoY Growth: ~105%

FY26

- Revenue: ₹ 105.14 Cr vs ₹ 50.23 Cr in FY25
- YoY Growth: ~109%

Key Metrics:

Order Book as on March 31, 2026: ~ ₹ 110.15 Cr

Segment Name	Amount (in ₹ Crores)
(a) Manufacturing & Assembly	
- Make in India	27.69
- Value Added in India	17.89
(b) Trading	28.80
(c) Annual Maintenance Contract	21.74
(d) Trading of Spare Parts	10.75
(e) Commission	3.28
TOTAL	110.15

For FY 2025-26, Revenue Segment Mix:

- Manufacturing & Assembly: ~45%
- AMC & Services: ~27%
- Spare Parts: ~22%
- Refurbishment: ~6%

For FY 2025-26, Manufacturing & Assembly Revenue Mix:

- Firefighting Equipment: ~**30%**
- Runway Rubber Removal Machines: ~**31%**
- Sweeping Machine: ~**39%**

Business Performance

The Company delivered strong execution during the period, supported by increasing traction in indigenous manufacturing and higher participation in airport infrastructure projects.

- Completed refurbishment of the **world's largest firefighting vehicle** at Goa Airport, demonstrating capability in complex, high-value projects.
- Delivered specialized airport equipment including rubber removal systems, rapid intervention vehicles, and foam mist vehicles.
- Strengthened revenue through supply, commissioning, and service income from firefighting systems.
- the period, the Company achieved a key milestone by becoming the first manufacturer in India to receive the EN 14043 Conformity Certificate from TÜV SÜD for the continuous manufacture of Turntable Ladder with Rescue During Lift equipment, reinforcing its strong quality and compliance standards.

The Company also developed in-house runway cleaning solutions for AAI, where it emerged as the **sole qualified bidder**, offering ~30% cost advantage over imported alternatives.

Strategic Positioning

Anlon is transitioning from an import-dependent model to an **engineering-led, localized manufacturing platform**.

- Indigenous product development reducing reliance on imports.
- ~30% cost advantage improving competitiveness in tenders.
- Exclusive partnerships with global OEMs, enabling access to high-value projects.
- Increasing contribution from AMC, spare parts, and refurbishment, strengthening the recurring revenue base.

This combination creates **high entry barriers and support margin stability**, differentiating the Company from standard EPC players.

Outlook: High Utilization and Margin Expansion Ahead

With key certifications, product development, and capacity build-out completed, the Company is entering a **high utilization phase**, enabling faster execution of its order book.

Growth is expected to be driven by:

- Execution of ₹110.15 crore order book, along with forthcoming orders.
- Increasing adoption of Make-in-India solutions.
- Expansion in airport infrastructure and regulatory-driven demand.

Margins are likely to improve with:

- Higher contribution from in-house manufacturing.
- Cost efficiencies from localization.
- Growth in service-led revenue (AMC, spares, refurbishment).
- Improved execution efficiencies driven by the learning curve, resulting in reduced production timelines and better working capital management.

Overall, Anlon is positioning itself as a high-margin, niche provider of specialized engineering solutions across airport, civil, municipal, and other sectors, with strong execution visibility and improving operating leverage.

Management Commentary

Commenting on the performance, **Mr. Unnikrishnan Nair P M**, Managing Director, **Anlon Technology Solutions Limited**, said: *“FY26 marked a significant milestone with the successful refurbishment of the world’s largest firefighting vehicle for Goa International Airport and delivery of multiple indigenously engineered solutions. Another noteworthy feat is the assembly and supply of India’s first “Make in India” Turntable Ladder with Rescue Lift to the Government of Goa.*

Anlon also has become the first manufacturer in India to have received the EN14043 Conformity Certificate for the continuous manufacture of this machine from TUV-SUD, Germany, who are a world-renowned organization for Quality and Standards Certification. This also is a first for any Indian Company.

The year 2026 is another significant year for us, as our long-term associates, M/S ROSENBAUER International A.G Austria, has made a strategic decision to join hands with Anlon for getting a series of fire engines manufactured from Anlon’s Bangalore facility. This key step extends Anlon’s reach beyond the borders of India.

Another major milestone achieved by Anlon in FY26 is joint decision with M/S BUCHER Municipal, Switzerland to manufacture their world-renowned Sewage Cleaner machines in India. Anlon will also be responsible to promote this range of machines throughout India. He added that this period reflected the first meaningful commercial outcome of the Company’s Make-in-India strategy. With ₹110.15 crore orders in hand as on March 31, 2026, along with forthcoming orders, we’re positioned for sustained profitable growth.”

In conclusion, FY26 has been the strongest year in the Company’s history, both in terms of deliveries and strategic, future-oriented initiatives.

Disclaimer:

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties, including but not limited like government actions, local, political, or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those expressed or implied in the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

Note: The figures mentioned are management estimates and are subject to final audit adjustments.

For Further Information Please Contact Corporate Communication Advisor:**For further information, please contact:**

Ms Pooja Gandhi

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