Date: 21.11.2026
ATS_MGMNT_UnK_FY2627_1383

To,
The Listing Compliance Department
National Stock Exchange of India Limited,
Exchange Plaza, Plot no. C/l, G Block,
Bandra-Kurla Complex Bandra (E)
Mumbai - 400051.

Symbol: ANLON

Dear Sir/Madam,

Sub : Investor presentation for the Half Year ended 30th September 2026

Pursuant to the requirements of Regulation 30 of the Securities Exchange Board of India (Listing obligation and Disclosure Requirements) Regulations, 2015, we enclose herewith Investor presentation on the Financial Results of the Company for the Half Year ended 30th September 2026.

We request to take the above information on your records.

Thanking You,

For Anlon Technology Solutions Limited,

Unnikrishnan Nair P M
Digitally signed by Unnikrishnan Nair P M
Date: 2026.11.21 14:08:20 +05'30'

Mr. Unnikrishnan Nair P M
Managing Director
DIN: 01825309
Add: Plot No. 40, Adinarayanahosahalli Industrial Area,
4th Phase, Doddaballapura - 561205.
Bengaluru Rural District.Karnataka State, India.

ANLON

ANLON

TECHNOLOGY SOLUTIONS LIMITED

#MAKE IN INDIA



INVESTOR PRESENTATION

Q2 & H1 FY27

Result Summary

Q2 & H1 FY27 Highlights

Management Commentary

Key Highlights

Growth Drivers

- Product Introducer for Indian Airport Industry
- Entering the High-Utilization Growth Phase
- Make-in-India: Driving Cost Efficiency & Capability
- Core Strengths

Financial Performance

Income Statement

Balance Sheet

Key Ratios

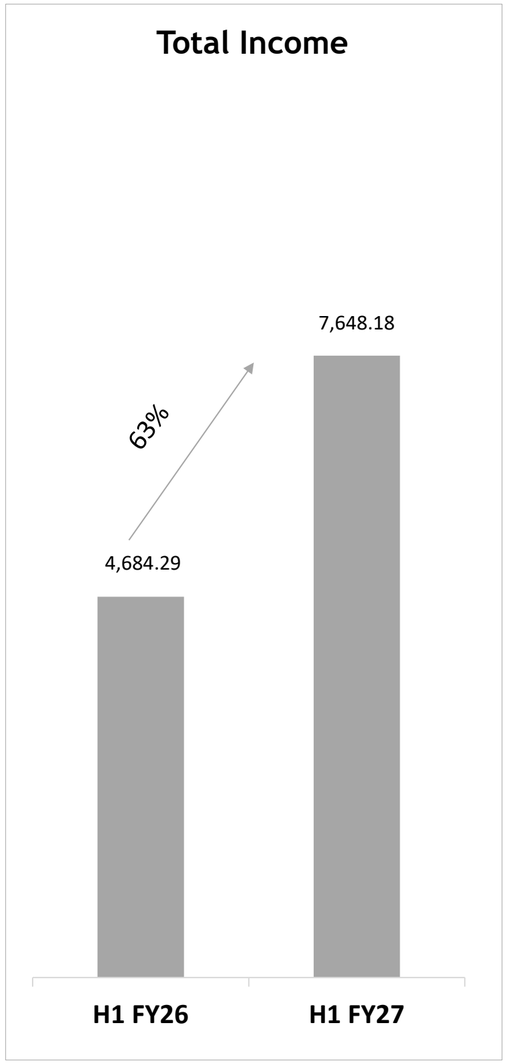


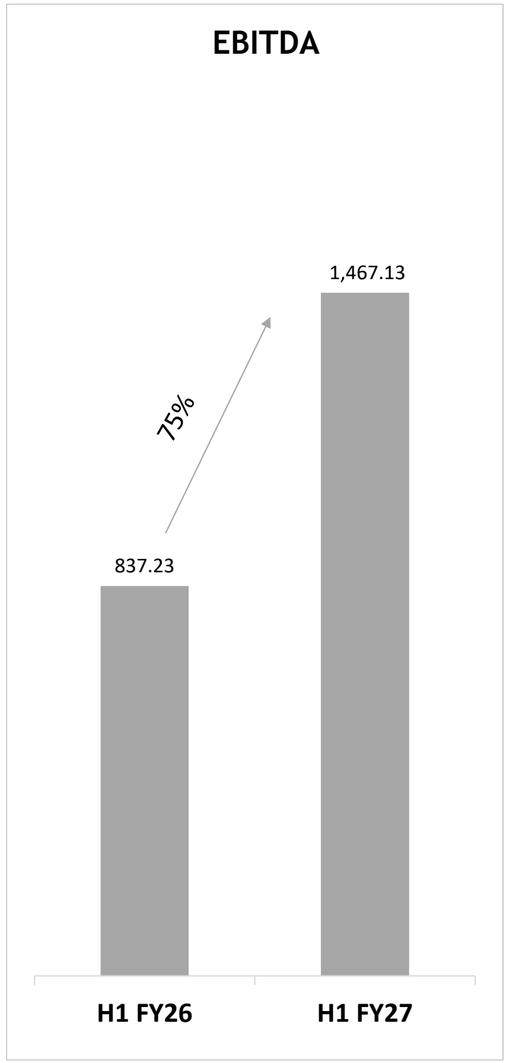
TABLE OF CONTENT

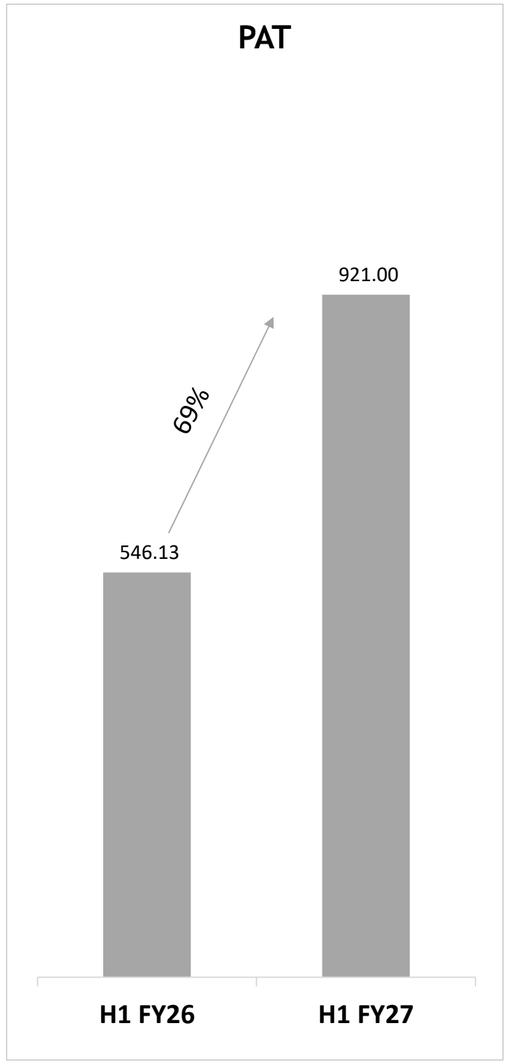
Profit & Loss Statement – H1 FY27

(In ₹ Lakhs)

Particulars	H1 FY27	H1 FY26
Revenues	7,434.26	4,595.31
Other Income	213.92	88.98
Total Income	**7,648.18**	**4,684.29**
Cost of Raw Material Consumed	1,873.23	647.83
Purchase of Stock-in-trade	2,644.23	580.52
Direct expenses	990.44	849.24
Changes in inventories of work-in-progress & stock-in-trade	(600.98)	758.30
Employee costs	824.09	650.05
Other expenses	450.04	361.12
Total Expenditure	6,181.05	3,847.06
EBITDA	1,467.13	837.23
Interest Costs	140.35	52.98
Depreciation	83.82	51.19
PBT	**1,242.96**	**733.06**
Tax	321.96	186.93
PAT	**921.00**	**546.13**



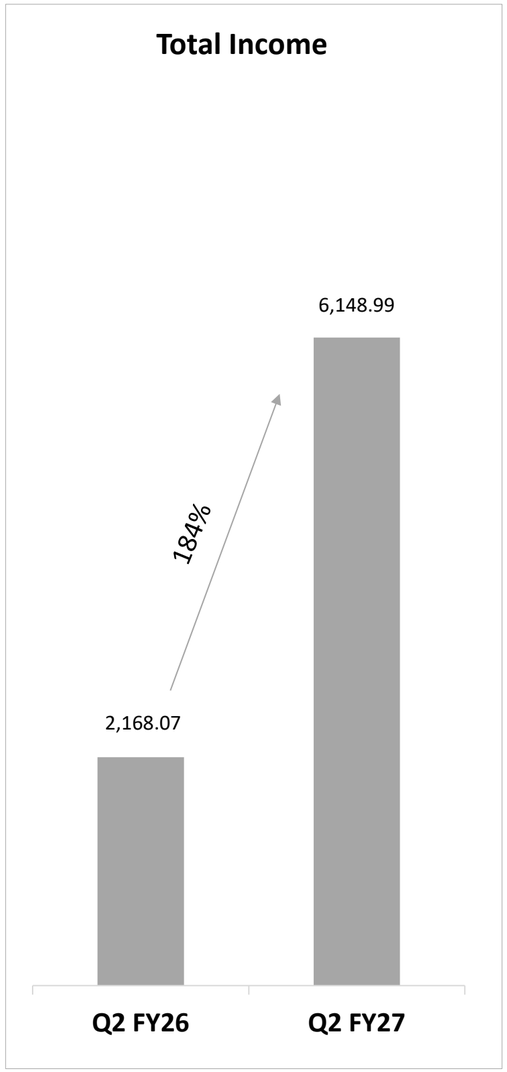


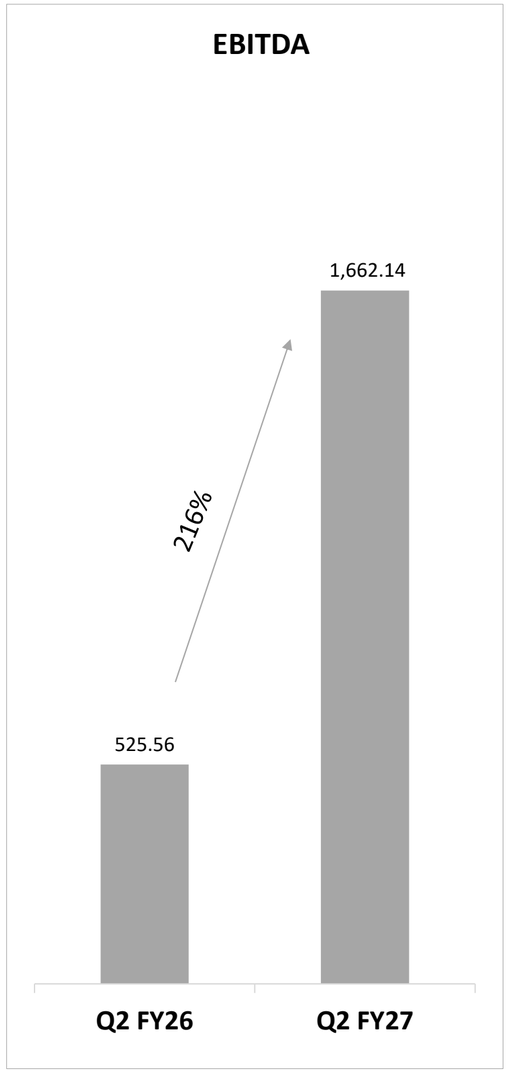


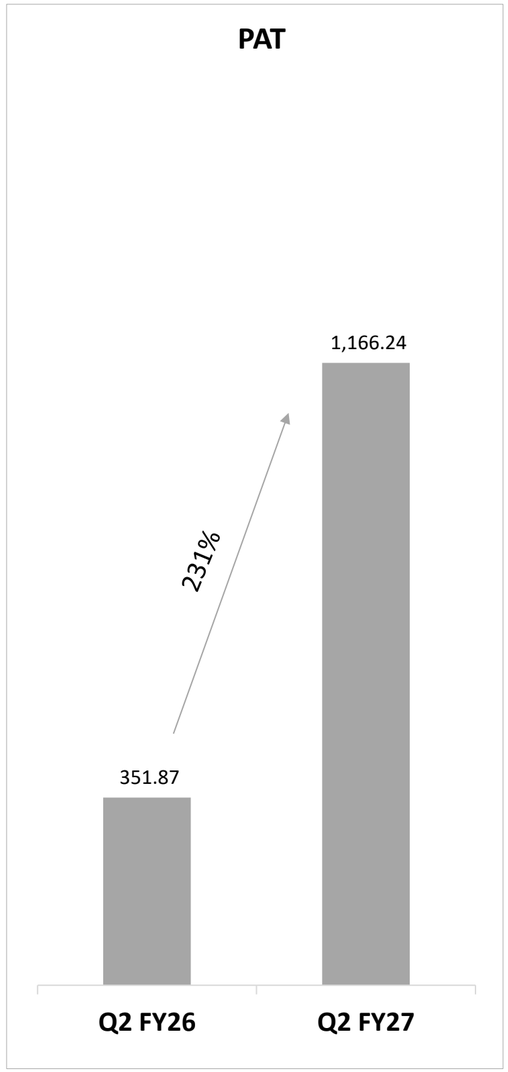
Profit & Loss Statement – Q2 FY27

(In ₹ Lakhs)

Particulars	Q2 FY27	Q2 FY26
Revenues	5,972.41	2,125.98
Other Income	176.58	42.09
Total Income	**6,148.99**	**2,168.07**
Cost of Raw Material Consumed	1,402.12	604.04
Purchase of Stock-in-trade	2,416.32	276.00
Direct expenses	621.50	501.09
Changes in inventories of work-in-progress & stock-in-trade	(544.43)	(300.43)
Employee costs	414.85	362.86
Other expenses	176.49	198.95
Total Expenditure	4,486.85	1,642.51
EBITDA	**1,662.14**	**525.56**
Interest Costs	58.89	27.66
Depreciation	44.18	26.39
PBT	**1,559.07**	**471.51**
Tax	392.83	119.64
PAT	**1,166.24**	**351.87**







From MD’s Desk



Mr. Unnikrishnan Nair P M

Managing Director

“We are pleased with how Q2 FY27 has shaped up, with strong growth across every key line and good momentum carried through the first half. We continue to win repeat business from leading airports and industrial customers across spare parts, annual maintenance services and Make in India assembly. The refurbishment order from GMR Hyderabad International Airport shows that the model we spoke about in July is working. Refurbishment turns around faster, helps us work around import delays from the Red Sea disruption and offers good margins.

We were also pleased to welcome Mr. Miron Harri Thoms as our Chief Executive Officer. His experience with the Volvo Group will help us scale our operations and partnerships in India and overseas. The bonus issue and the planned move to the NSE Main Board reflect our commitment to rewarding shareholders and widening our investor base. With a healthy order book and a stronger leadership team, we are confident about the quarters ahead.”

Recent Business Highlights

2:5 Bonus Issue Completed

- Two bonus equity shares of ₹10 each for every five fully paid-up equity shares held on the record date.
- Paid-up equity share capital increased from approximately ₹7.51 crore to ₹10.51 crore through capitalisation of the securities premium account.

Migration to NSE Main Board

- Shareholders approved the migration of the Company’s equity shares from NSE Emerge to the NSE Main Board through a postal ballot dated 18 October 2026. The migration process is underway.



Products & Segments



Segments

01	02	03
Manufacturing & Assembly	AMC & Services	Distribution Business
~ 30%	~ 18%	~ 51%

Products Under Manufacturing & Assembly

01	02	03	04	05
Crash Fire Tender	Emergency Responsible Vehicle	Emergency Crash Foam Tender	Runway Sweeping & Moss/Algae Cleaning Machines	Compact Battery Operated Sweeping Machine
~ 41%	~ 24%	~ 15%	~ 14%	~ 5%

Business Performance

01 Execution Highlights

- Strong execution across **airport infrastructure projects**
- Delivery of specialized equipment including:
  - Rubber removal systems
  - Rapid intervention vehicles
  - Foam mist vehicles
- Completed refurbishment of **world's largest firefighting vehicle (Goa Airport)**

02 Revenue & Business Mix

- **Growth driven by:**
  - Increased **indigenous manufacturing**
  - Higher participation in **airport infrastructure projects**
  - Regular sales activities
- **Strengthened revenues from:**
  - Supply & commissioning
  - Service income (firefighting systems)

03 Manufacturing & Capability Milestones

- Achieved **EN 14043 certification from TÜV SÜD**
- First Indian manufacturer for **Turntable Ladder with Rescue Lift**
- Developed **indigenous runway cleaning solutions**
- Emerged as **sole qualified bidder** in key tender

Growth Drivers

01 Product Introducer

02 High Utilization Phase

03 Make In India

04 Core Strengths



Product Introducer For Indian Airport Industry



Average difference between imported equipment and made in India equipment is around 30%. Given the growth in our target industry we expect to introduce new vehicles which were earlier not imported due to higher costs.

Introducing vehicles in Indian market essential for public safety

While competitors exist, we are the only player with exclusive/authorized partnerships with leading global OEMs for technology, components, and vehicles.

Our strong market credentials position us among the few qualified bidders in high-profile vehicle tenders.

Timely execution is highly specialized.

Entering the High-Utilization Growth Phase



With capex, vehicle testing, safety certifications, and regulatory approvals completed, we are entering the high-growth phase, positioned for large-scale orders.

Capex-to-utilization cycle is extended as safety compliance and regulatory approvals require longer lead times.

As vehicle deployments scale up, recurring revenue from AMC and spares is set to grow.

Improved working capital efficiency with new vehicles having shorter lead times and scalable volume production.

Better margins with efficient working capital and cashflow management.

Make-in-India: Driving Cost Efficiency & Capability

- Transition from **import-dependent model → indigenous manufacturing platform**
- In-house design, engineering, and assembly capabilities
- Local sourcing with selective import of **critical safety components**

Inhouse applicable engineering

- End-to-end design, engineering & assembly capabilities
- Reduced dependency on foreign OEMs

Cost Advantage

- **~30% lower cost** vs imported equipment
- Improved competitiveness in tenders

Margin Expansion

- Higher share of **value-added manufacturing**
- Better control over **cost structure & pricing**

Customization & Speed

- India-specific product optimization
- Faster execution vs import-led timelines

Market Positioning

- Enabled qualification in **high-value tenders**
- Strengthened position as **engineering-led player (vs trader)**

Core Strengths

Strong Position in Airport Infrastructure

- Specialized focus on **airport and critical infrastructure equipment**
- Long-standing relationships with key airport clients

High Entry Barriers

- Technical expertise + certifications
- Limited qualified players in niche segment
- Strong execution track record



Diversified Revenue Streams

- Manufacturing
- Trading
- AMC & services
- Spare parts

Integrated Business Model

- Combines:
  - OEM partnerships
  - In-house manufacturing
  - Supply, commissioning & maintenance
- Enables **end-to-end capability**

Strategic Global Partnerships

- Exclusive/authorized tie-ups with global OEMs like:
  - Rosenbauer International AG
  - Bucher Municipal
- Access to **technology + high-value projects**

Growing Indigenous Capability

- Increasing share of **Make-in-India products**
- Reduced reliance on imports
- Improved operational control

Financial Performance



Profit & Loss Statement

In ₹ Lakhs

Particulars	H1 FY27	FY26	FY25
Revenue from operations	7,434.26	10,582.62	5,023.30
Other Income	213.92	68.60	60.65
Total Income	**7,648.18**	**10,651.22**	**5,083.95**
Cost of Raw Material Consumed	1,873.23	1,711.97	716.55
Purchase of Stock-in-trade	2,644.23	1,626.36	2,116.94
Direct expenses	990.44	1,869.74	1,033.10
Changes in inventories of work-in-progress & stock-in-trade	(600.98)	1,108.02	(1,826.48)
Employee costs	824.09	1,425.39	1,034.12
Other expenses	450.04	789.59	571.17
Total Expenditure	6,181.05	8,531.07	3,645.40
EBITDA	**1,467.13**	**2,120.15**	**1,438.55**
Finance Costs	140.35	184.44	94.99
Depreciation	83.82	111.48	57.85
PBT	**1,242.96**	**1,824.23**	**1,285.71**
Tax	321.96	467.77	-
PAT	**921.00**	**1,356.46**	**1,285.71**

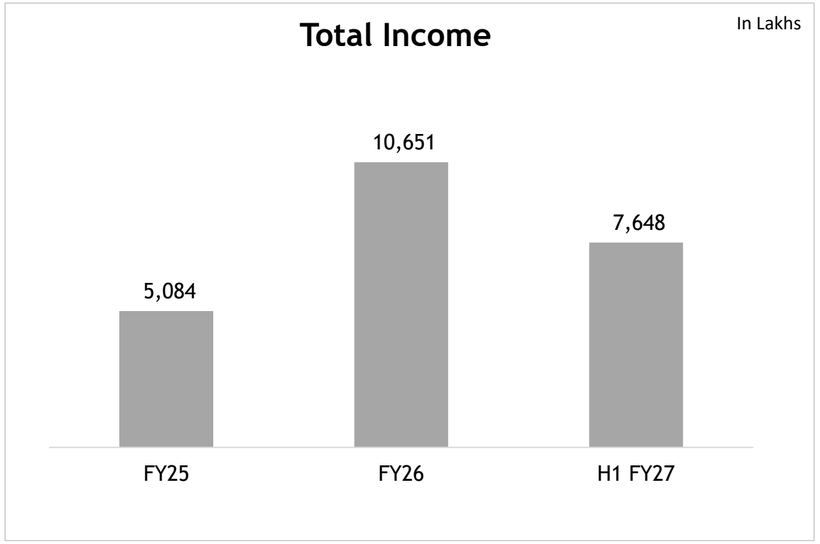
Balance Sheet

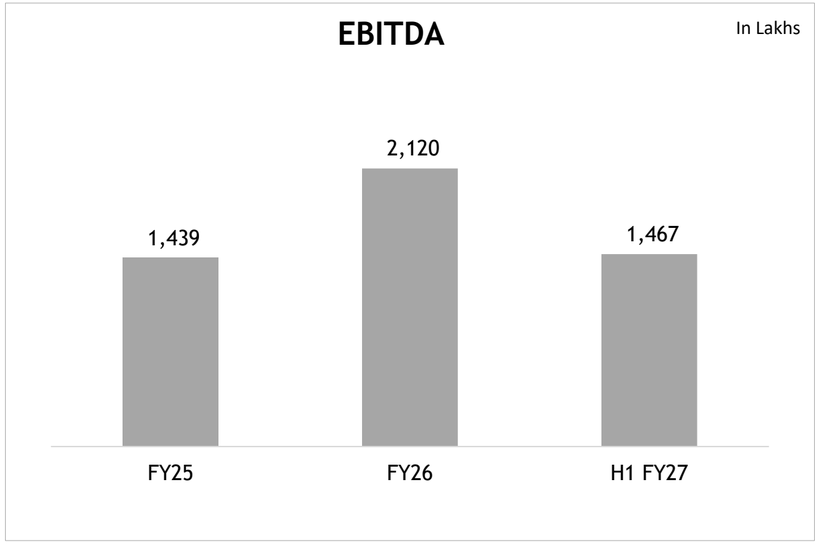
In ₹ Lakhs

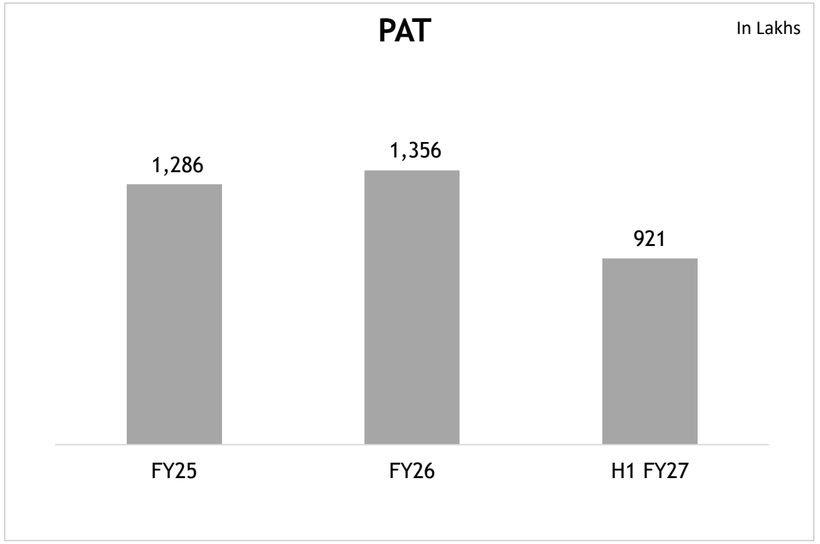
Equity & Liabilities	H1 FY27	FY26	FY25
Equity	750.98	625.54	625.54
Reserves	12,070.05	6,598.83	5,240.22
Net Worth	**12,821.03**	**7,224.37**	**5,865.76**
Non Current Liabilities			
Long Term Borrowings	330.43	40.84	56.81
Deferred Tax Liabilities (Net)	28.26	16.50	-
Long Term Provisions	99.57	100.33	80.81
Total Non Current Liabilities	**458.26**	**157.67**	**137.62**
Current Liabilities			
Short Term Borrowings	1,569.62	1,136.79	733.48
Trade Payables	2,597.47	1,375.76	666.98
Short Term Provisions	76.05	62.03	33.69
Current tax liabilities (net)	48.55	177.04	15.68
Other Current Liabilities	611.56	716.27	626.85
Total Current Liabilities	**4,903.25**	**3,467.89**	**2,076.68**
Total Equity & Liabilities	**18,182.54**	**10,849.93**	**8,080.06**

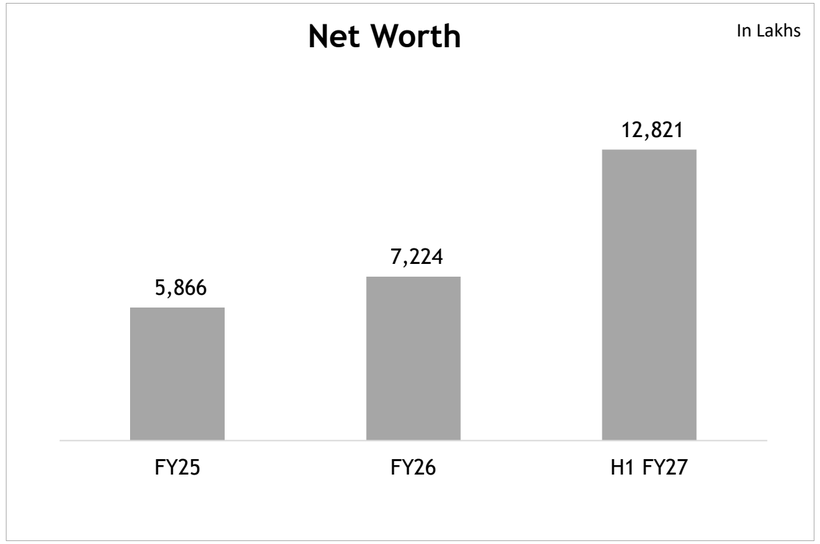
Assets	H1 FY27	FY26	FY25
Non Current Assets			
Fixed Assets	2,858.59	2,729.11	1,886.30
Long Term Loans & Advances	-	-	-
Other Non Current Assets	776.92	461.36	387.76
Deferred Tax Assets (Net)	-	-	5.40
Total Non Current Assets	**3,635.51**	**3,190.47**	**2,279.46**
Current Assets			
Inventories	1,661.74	1,020.09	1,827.57
Trade receivables	5,794.04	3,558.37	1,874.29
Cash & Bank Balance	4,237.68	740.63	401.77
Short Term Loans & Advances	-	-	-
Other Financial Assets	677.44	1,348.46	490.61
Other Current Assets	2,176.13	991.91	1,206.36
Total Current Assets	**14,547.03**	**7,659.46**	**5,800.60**
Total Assets	**18,182.54**	**10,849.93**	**8,080.06**

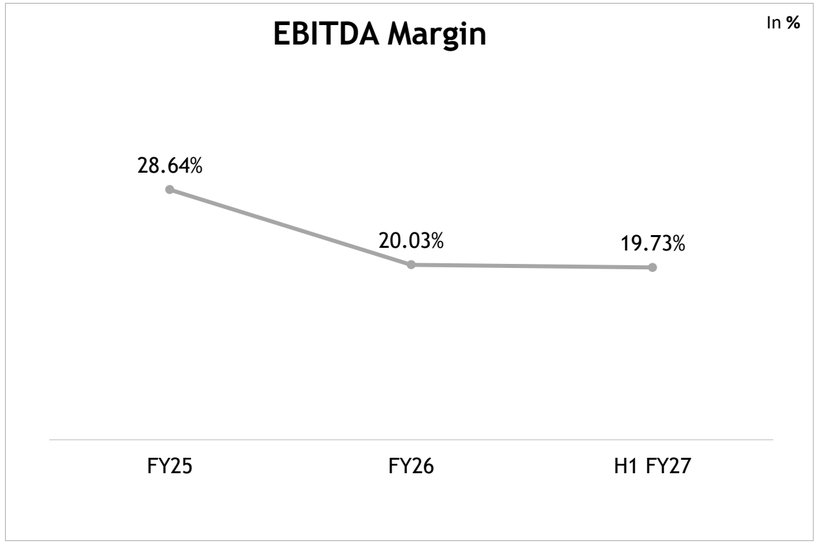
Key Ratios

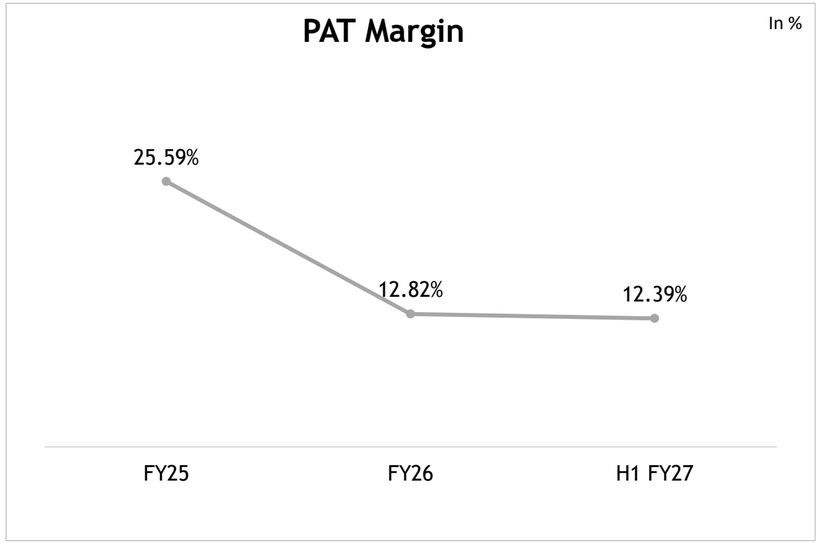

Total Income
In Lakhs
5,084
10,651
7,648
FY25
FY26
H1 FY27


EBITDA
In Lakhs
1,439
2,120
1,467
FY25
FY26
H1 FY27


PAT
In Lakhs
1,286
1,356
921
FY25
FY26
H1 FY27


Net Worth
In Lakhs
5,866
7,224
12,821
FY25
FY26
H1 FY27


EBITDA Margin
In %
28.64%
20.03%
19.73%
FY25
FY26
H1 FY27


PAT Margin
In %
25.59%
12.82%
12.39%
FY25
FY26
H1 FY27

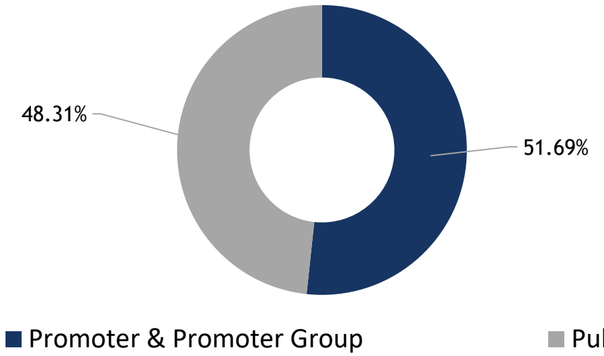
Stock Data

As on 20/11/2026

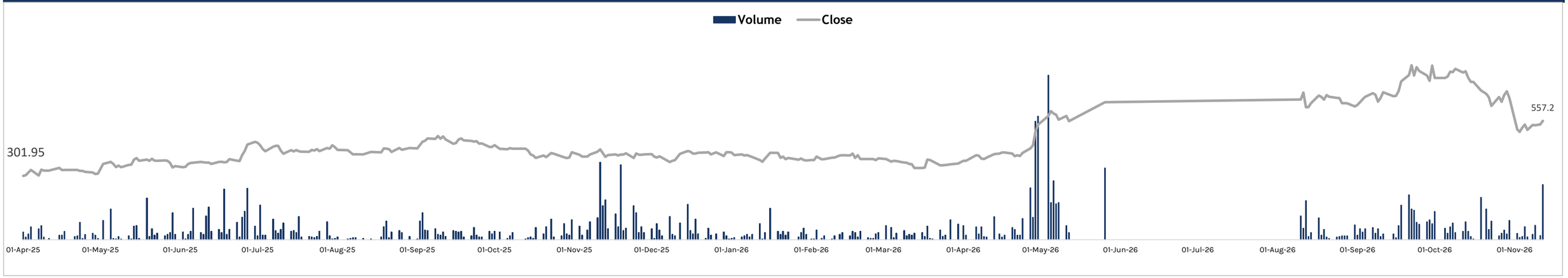
NSE CODE: ANLON | INE0LR101013	
Share Price (₹)	525.80
Market Capitalization (₹ Cr)	552.81
No. of Shares	1,05,13,720
Face Value (₹)	10.00
52 week High-Low (₹)	630.00 – 239.29

As on 30/09/2026

Shareholding Pattern



Share Performance From April 2025 Till November 2026





THANK YOU

Contact Information

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