

Date: 19.11.2025
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To,
The Listing Compliance Department
National Stock Exchange of India Limited,
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex Bandra (E)
Mumbai - 400051.

Symbol: ANLON

Dear Sir/Madam,

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Update on Investor Meeting.

Pursuant to the requirements of Regulation 30 of the Securities Exchange Board of India (Listing obligation and Disclosure Requirements) Regulations, 2015, we would like to inform that the Company's executives will be participating in the below mentioned Investors Meeting organized by a third party:

Date of the Meeting	Particulars	Type of Meeting	Mode of Meeting	Location	Time
November 22, 2025	Smallcap Spotlight Conference 2025	Group Conference Meeting	Physical Meeting	BSE Rotunda, Bombay Stock Exchnage Building, Mumbai	11:00 am

Please note that no Unpublished Price Sensitive Information (UPSI) is intended to be shared/ discussed during the interaction.

Company Representatives:

- Mr. Unnikrishnan Nair P M – Managing Director
- Mr. Emmyunual S – Chief Financial Officer

Please find the investor presentation attached below.

We request you to take the above information on your records.

Thanking You,

For Anlon Technology Solutions Limited,

**Unnikrishnan
Nair P M**

Digitally signed by Unnikrishnan Nair P M
DN: cn=Unnikrishnan Nair P M, c=IN,
o=Personal, email=unnikrishnan@anlon.co.in
Reason: I agree to the terms defined by the
placement of my signature on this document
Date: 2025.11.19 15:32:56 +05'30'

**Mr. Unnikrishnan Nair P M
Managing Director**

DIN: 01825309

Add: No. 5001, PMC Apartments,
Doddaballapur Road, Yelahanka, Bangalore-560 064

Registered Office: Anlon Technology Solutions Limited
(formerly known as Anlon Technology Solutions Pvt. Ltd.) Gala No.
12 & 13, Sahakar Industrial Estate, Plot No. 164/166, Vasai Road,
(East) Maharashtra - 401202

Corporate Office: Plot No. 22, Doddaballapur Integrated Textile
Park SW-51, Apparel Park, Phase II, KIADB Industrial Area,
Doddaballapur, Bangalore - 561203, Karnataka



ANLON TECHNOLOGY SOLUTIONS LIMITED

#MAKE IN INDIA



Investor Presentation



November'25





SAFE HARBOUR

This presentation and the accompanying slides (the “Presentation”), which have been prepared by Anlon Technology Solutions Limited (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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This presentation contains certain forward looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the Company.



Company Overview

The company stands as a leading manufacturer and assembler of advanced Runway Rubber Removal Machine firefighting, rescue, and infrastructure solutions. Specializing in serving airports, multinational corporations, fire stations, and critical infrastructure sectors, we deliver state-of-the-art equipment designed to meet the highest standards of safety, efficiency, and performance tailored to address the unique challenges of modern emergency response and operational maintenance.

Our Products

Mobile Fire Fighting Trucks, Runway Rubber Removal Machine, Sweeping Machine, Runway Friction Testing Machine, Disable Aircraft Recovery Kit, Baggage Handling System, Side Loaders, Fire Blankets and Line Lazer Marking Equipment, Grass cutting and collection machines.

Collaborations with leading original equipment manufacturers(OEM) worldwide.

Airports (~80% of revenues), municipalities, refineries and others (~20% of revenues)



Products & Segments

Products

01
Firefighting
Equipment

65-70%

02
Runway
Sweeping
Machines

<5%

03
Runway Rubber
Removal
Machines

25-30%

04
Other
Equipments

NIL

Segments

01
Commission
Basis

5-10%

02
Direct Sales
• Traded
• Manufactured

5-10%

40-45%

03
Spare
Parts

15-20%

04
AMC &
Others

20-25%

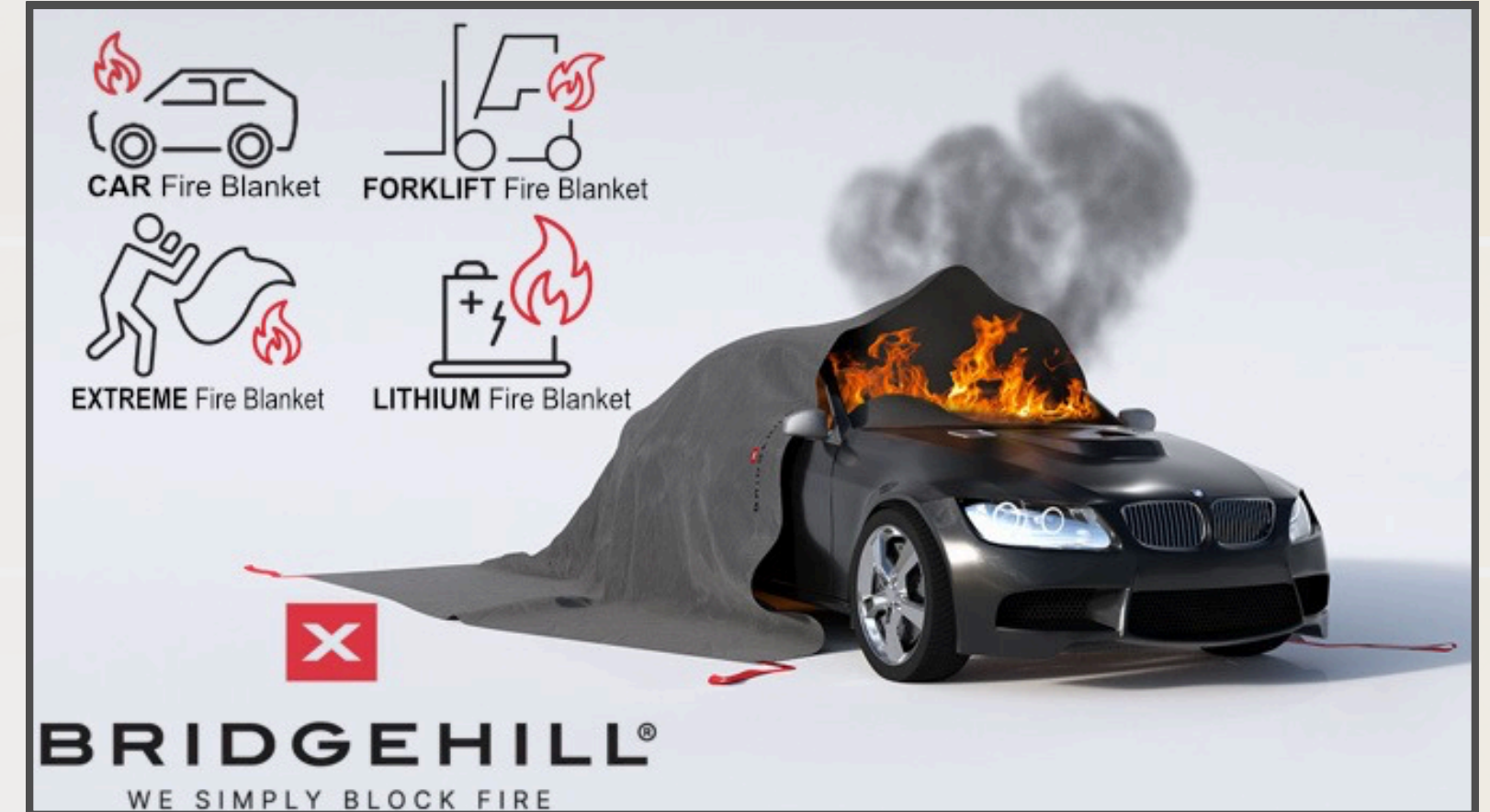
% as percentage of revenues



Products



Products



Our Reputed Clients



ENERGY

adani

Mangaluru
International Airport



BRIJBASI
HI-TECH UDYOG LTD.



Volkswagen



Bengaluru
INTERNATIONAL
AIRPORT

adani

Lucknow
Chaudhary Charan Singh
International Airport

adani



Chhatrapati Shivaji Maharaj
INTERNATIONAL AIRPORT
MUMBAI

adani

Jaipur

Jaipur International Airport

JINDAL
STEEL & POWER



Kempegowda
INTERNATIONAL
AIRPORT
BENGALURU



ALOK
INDUSTRIES LIMITED



Reliance
Industries Limited

adani



Chhatrapati Shivaji Maharaj
INTERNATIONAL AIRPORT
MUMBAI

adani

Jaipur

Jaipur International Airport

JINDAL
STEEL & POWER



Kempegowda
INTERNATIONAL
AIRPORT
BENGALURU



ALOK
INDUSTRIES LIMITED



DELHI INDIRA GANDHI
INTERNATIONAL AIRPORT



GOA INTERNATIONAL
AIRPORT



IRB
INFRASTRUCTURE DEVELOPERS LTD

Noida
International Airport

KANNUR
International Airport Ltd.



**ANDHRA
PRADESH**
AIRPORT DEVELOPMENT
CORPORATION LTD.



Excello

CBRE

**CUSHMAN &
WAKEFIELD**

CIAL
COCHIN INTERNATIONAL
AIRPORT LIMITED

HYDERABAD RAJIV GANDHI
INTERNATIONAL AIRPORT



adani

Thiruvananthapuram
Thiruvananthapuram International Airport



adani

Ahmedabad
Sardar Vallabhbhai Patel
International Airport

adani

Guwahati
Lokpriya Gopinath Bordoloi
International Airport,
Borjhar Guwahati, Assam 781015

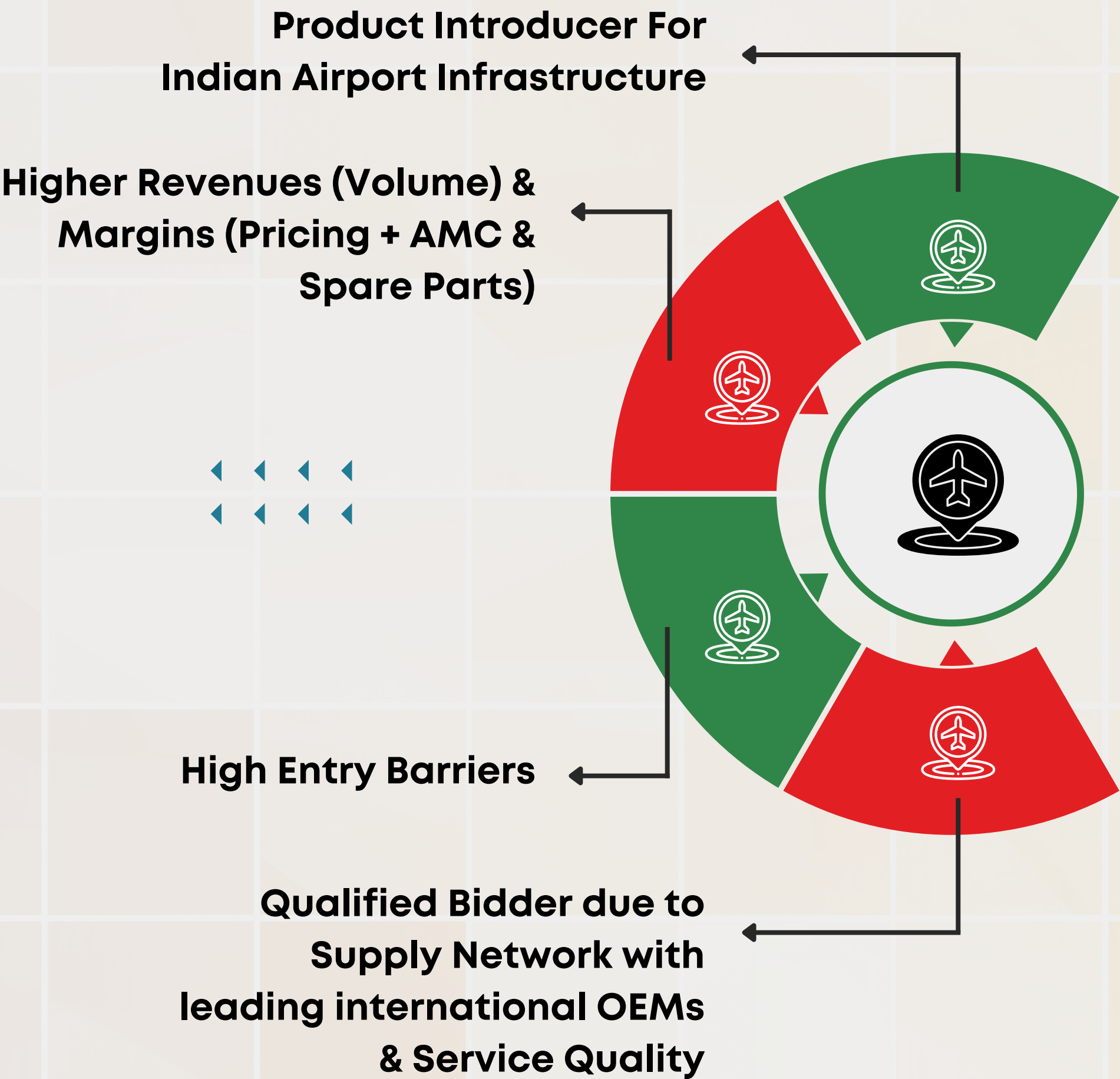
Business Model

OEM Equipment Supplier Network

We secure procurement orders from clients—primarily airports—for OEMs like Rosenbauer International AG (Austria) and earn a commission. We also import and supply the equipment directly to customers where required.

Make In India Products

In-house manufacturing and assembly of Make-in-India vehicles, with locally sourced raw materials and only key safety-critical components imported from OEMs to ensure quality for safety standards.



OEM Equipment Supplier Network

OEM	Product	Exclusivity	Overview
Rosenbauer	Mobile Firefighting Vehicles	Exclusive For Indian Airports and Other Customers except AAI and Defence	A global leader in mobile firefighting equipment with 11% market share and a dominant 90% presence in Indian airports.
Bucher Municipal	Commercial Cleaning Machines	Exclusive for Indian aviation sector	A leading Swiss manufacturer specializing in industrial and commercial cleaning machines has made significant strides in the market.
Winter Gruen	Rubber/Paint Removal Machines	Exclusive for India	Developing specialized machinery and are an Original Equipment Manufacturer (OEM) of the PeelJet and TrackJetsystems, which are used on roads and at approximately 100 airports worldwide.
Bridgehill AS	Fire Blankets	Exclusive For Indian Airports	Bridgehill is the world's largest Car Fire Blanket manufacturer, occupying approximately 13% of the market share.
Bonino S.r.l.	Grass Cut-cum-Collect Machines	Exclusive For India	Globally recognized manufacturer of advanced forage and harvesting machinery, catering to a market with specialized needs and limited competition.
LION Protects B.V., Netherlands	Training solutions and Total Care Repair & Maintenance Services	Exclusive for India	A global company specializing in training solutions for Airports, emergency services, military, and industrial sectors. LION is the largest provider of fire training equipment and facilities for first responders.
Graco India Private Limited	Line Lazor Marking Machines	Non-Exclusive	A US based company, held over 20 years of dominance in the Line Lazor Marking Machines market since 1990.

Management



Mr. Unnikrishnan Nair P M
Chairman & Managing Director

He has led the company since inception, bringing 28+ years of industry experience and a Mechanical Engineering degree from Bangalore University. As Chairman and Managing Director, he drives Anlon's vision, operations, and ongoing innovation.



Mrs. Beena Unnikrishnan
Co-Founder & Promoter

As Whole-Time Director and a promoter post-IPO, she actively contributes to major decision-making both within and beyond board meetings. In addition to her strategic role, she oversees critical functions like HR, making her an invaluable asset to Anlon's core team.



Mr. Emmyunual S
Chief Financial Officer

8+ years of experience in financial strategy, audit, and operations. He leads the company's finance, accounts, taxation, and risk management. His expertise in budgeting, controls, and strategic planning strengthens ANLON's financial foundation and growth.



Mr. Mukhaddas
Chief Technology Officer

37+ years of experience across MNCs and PSUs, with expertise in CNC gear-cutting machinery, Industry 4.0, and smart manufacturing. Before joining Anlon, he spent 27 years at Gleason Works (India) Pvt. Ltd., leading new unit setups, technology transfers, and manufacturing strategy improvements.

Product Introducer For Indian Airport Industry

Average difference between imported equipment and made in India equipment is around 30%. Given the growth in our target industry we expect to introduce new vehicles which were earlier not imported due to higher costs.

Orderbook

Segment	Orders (In cr)
MII	73.15
Traded Equipment	15.61
Operation and Maintenance	18.84
Commission	7.48
Total	115.08

The above order book excludes AMC (Annual Maintenance Contracts) and spare parts orders.



Introducing vehicles in Indian market essential for public safety



Timely execution is highly specialized.



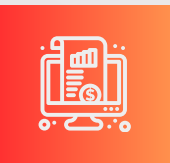
While competitors exist, we are the only player with exclusive/authorized partnerships with leading global OEMs for technology, components, and vehicles.



Our strong market credentials position us among the few qualified bidders in high-profile vehicle tenders.

Entering the High-Utilization Growth Phase

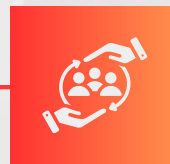
With capex, vehicle testing, safety certifications, and regulatory approvals completed, we are entering the high-growth phase, positioned for large-scale orders and streamlined vehicle rollouts.



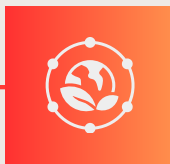
Capex-to-utilization cycle is extended as safety compliance and regulatory approvals require longer lead times.



Improved working capital efficiency with new vehicles having shorter lead times and scalable volume production.



As vehicle deployments scale up, recurring revenue from AMC and spares is set to grow.



Better margins with efficient working capital and cashflow management.



Industry Tailwinds



Minimum Requirement Of Firefighting Trucks At Airports Per Runway

Airport Category	Rescue And Fire Fighting Vehicles	Airport Category	Rescue And Fire Fighting Vehicles
1	1	6	2
2	1	7	2
3	1	8	3
4	1	9	3
5	1	10	3

Along with above minimum requirement vehicles - atleast 1 stand by vehicle is also required per runway for category 7 and above.

Income Statement

Particulars (In Lakhs)	H1FY26	H1FY25	YOY Growth %	H2FY25	HOH Growth%	FY25
Total Revenue	4,222.06	1,925.19	119.31%	3,158.76	33.66%	5,083.95
Total Expense	3390.6	1531.32		2527.59		4058.91
EBITDA	831.46	393.87	111.10%	631.17	31.73%	1,025.04
EBITDA Margins %	19.69%	20.46%		19.98%		20.16%
Depreciation And Amortization Exepene	51.2	19.36		38.49		57.85
Finance Cost	52.93	30.66		63.95		94.61
Profit before Tax	727.33	343.85	111.53%	528.73	37.56%	872.58
Tax Expense	185.02	88.87		134.7		223.57
PAT	542.31	254.98	112.69%	394.03	37.63%	649.01
*PAT Margins %	12.84%	13.24%		12.47%		12.77%
EPS	8.67	4.39	97.49%	6.3	37.62%	10.56

*calculated basis total revenue

Balance Sheet

EQUITY AND LIABILITIES			ASSETS		
Particulars (In Lakhs)	FY25	H1FY26	Particulars (In Lakhs)	FY25	H1FY26
Shareholders' funds			Non-current assets		
(a) Share capital	625.54	625.54	(a) Property, Plant & Equipment	1,701.48	1,889.70
(b) Reserves and Surplus	5,255.96	5,798.27	(b) Intangible assets	14.05	12.35
			(c) Capital Work-in-Progress	170.77	691.03
Non-current liabilities			(d) Intangible assets under development	-	-
(a) Long term Borrowings	57.05	49.03	(e) Deferred tax assets (net)	-	-
(b) Long term Provisions	80.81	113.32	(f) Long-term loans and advances	-	6.38
(c) Deferred tax liabilities (net)	1.38	5.60	(g) Other Non-Current Assets	315.84	383.43
Current liabilities					
(a) Short Term Borrowings	733.48	961.40	Current Assets		
(b) Trade payables	668.45	483.13	(a) Inventories	1,827.57	1,342.61
(c) Other current liabilities	628.22	1,131.73	(b) Trade receivables	1,897.07	2,063.45
(d) Short-term provisions	49.36	28.83	(c) Cash and bank balances	401.77	584.29
			(d) Short term loans and advances	1,087.15	1,148.45
			(e) Other current assets	684.55	1,075.16
TOTAL	8,100.25	9,196.85	TOTAL	8,100.25	9,196.85

THANK YOU



Contact Information



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Investor Relations
Twenty Eighth Consulting

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