

To,
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, G Block,
Bandra Kurla Complex,
Bandra (East), Mumbai - 400 051.
Symbol: ANGELONE

Department of Corporate Service
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001.
Scrip Code: 543235

Dear Sirs/ Ma'am,

Sub: Updated Investor(s) Presentation

With reference to above captioned subject, please find attached updated Investor presentation. The Presentation will be uploaded on the Company's website at www.angelone.in

Request you to kindly take the same on record.

Thanking you,

For Angel One Limited

Naheed Patel
Company Secretary and Compliance Officer
ACS: 22506

Date: July 15, 2026

Place: Mumbai

Encl: As above



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Angel One Limited
CIN: L67120MH1996PLC101709,
SEBI Registration No Stock Broker: INZ000161534,
CDL: IN-DP-384-2018, PMS: INP000001546,
Research Analyst: INH000000164, Investment Advisor: INA000008172,
AMFI Regn. No. ARN-77404, PFRDA, Regn. No.-19092018.

One Platform For Every Financial Journey Of India

From a first investment to a family's wealth — one ecosystem for every stage of life

38.6 Mn

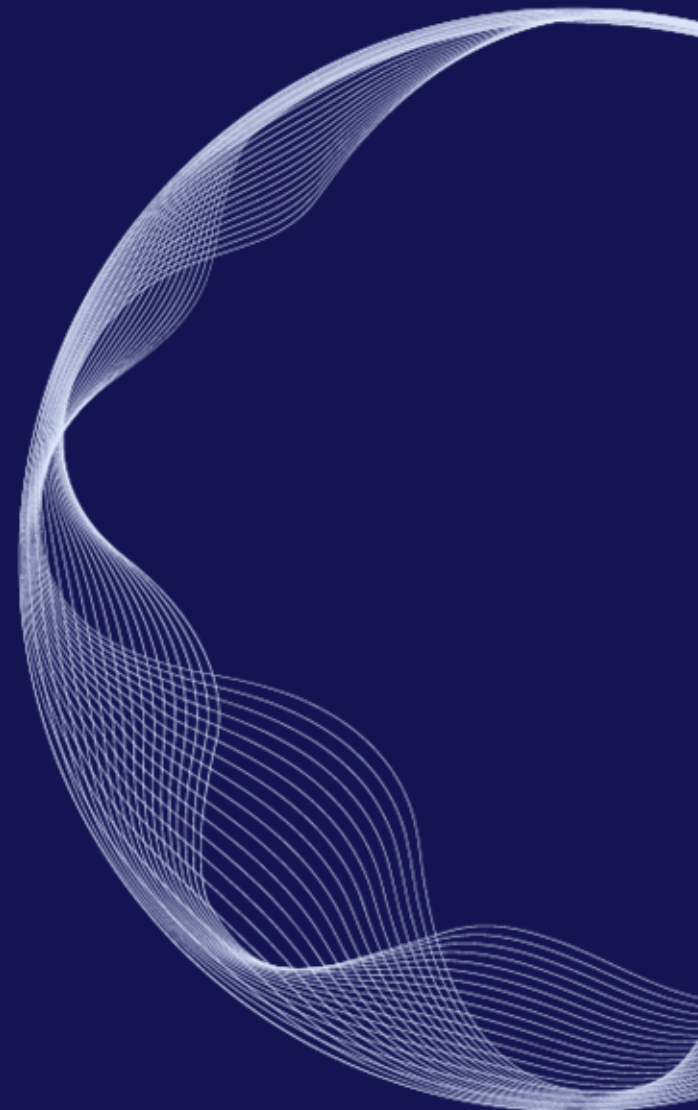
users

1.3 Mn

gross acquisitions

₹ 1.7 Trn

assets under custody



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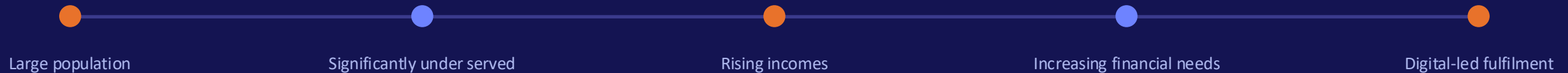
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CHAPTER 1

A generational opportunity

A billion-person economy becoming digital — under-penetrated in finance and compounding for decades



» A billion people market, sustained runway of growth

INDIA POPULATION FUNNEL · HIGHLY UNDERPENETRATED

~1.5 Bn Total population · median age ~29 yrs

~1.0 Bn Working-age population

~131 Mn Unique demat accounts (May'26)

>45 Mn NSE active clients

3.1% equity penetration of total population · Structural multi-decadal compounding opportunity

RISING INCOME → RISING SAVINGS → RISING INVESTMENTS

EQUITY + MF SHARE OF HOUSEHOLD GROSS FINANCIAL ASSETS (FY25)
Flows of Equity + MF **15.1%**

WITHIN HOUSEHOLD SAVINGS (FY25)
Financial Savings Rate **11.8%**
(% of GNDI)

INDIA'S GDP – DOUBLED IN LAST 10 YEARS
Economic Engine **~US\$ 4.5 Trn**

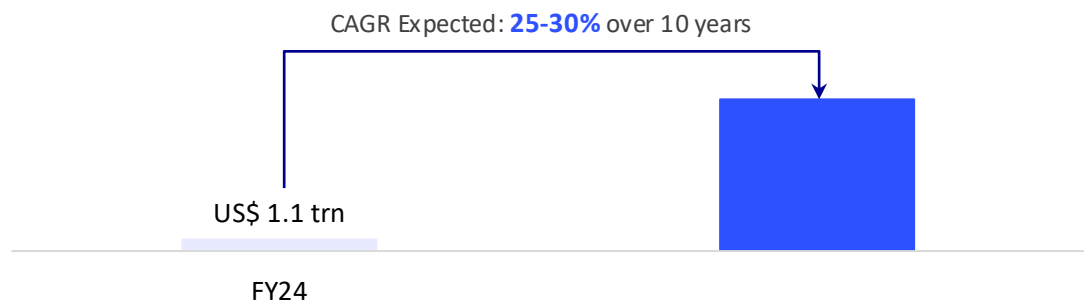
DIGITAL INFRASTRUCTURE ENABLING THE SHIFT

Smartphone penetration
2025 (for 15+ years of age) **Rural 76%**
Urban 86%

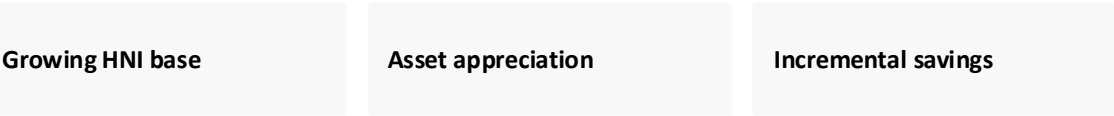
Cost of data, per GB
₹ 308 (Mar'14) → ₹ 8 (Mar'26) **↓ 97%**

Internet connections
252 Mn (Mar'14) → 1,029 Mn (Dec'25) **↑ 4.1x**

INDIA'S WEALTH MANAGEMENT INDUSTRY



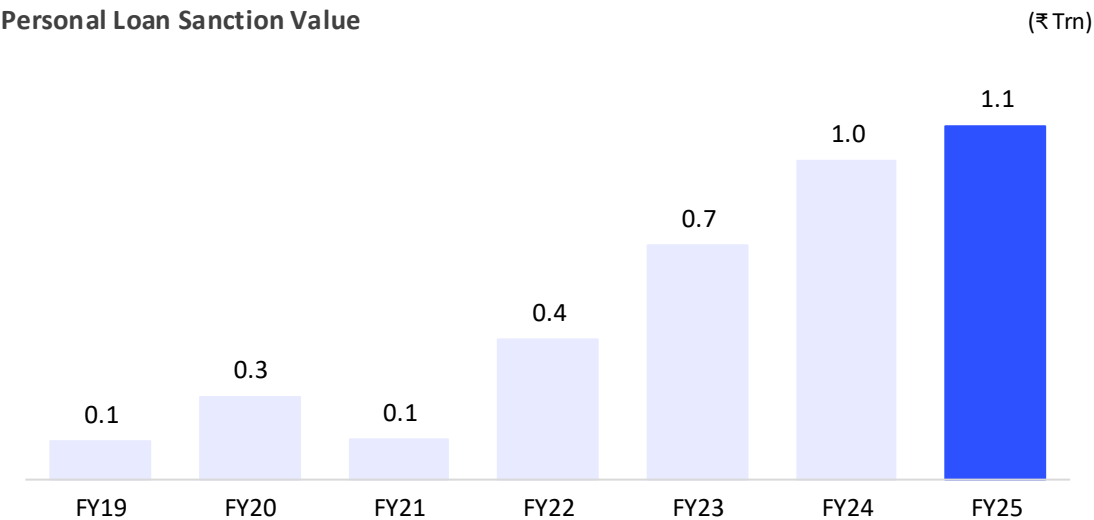
TRIPLE MULTIPLIER GROWTH DRIVERS



STRATEGIC SUCCESS DRIVERS

- Portfolio approach
- Tech enabled delivery – Scalable, Low-cost model
- Broaden access to professional, institutional-level advice

FINTECH NBFCs ENABLING CREDIT ACCESS



ADOPTION - LED BY YOUNGER & BEYOND METRO BORROWERS



CHAPTER 2

One ecosystem, every journey

Win the user once, then serve every financial need across their lifetime, leveraging technology



» Angel One platform's engagement flywheel

One user · Many financial journeys · Compounding lifetime value



The platform moat



User scale

Large, fast-growing base = distribution advantage



High engagement

Multiple touchpoints create more interactions



Data advantage

Every trade, SIP, login & transaction sharpens insight



Built-in intelligence

AI lifts engagement, servicing & retention



Multi-product depth

Enabling cross sell across the entire lifecycle of the user

🔄 Higher engagement → richer data → smarter AI → more profitable monetisation
Revenue compounds from deeper relationships, not just new users.

38.6 Mn

users on the platform

₹ 1.7 Trn

users assets held on the platform

3.6 Mn

MF ever users, of which >39% were
activated by MF

High

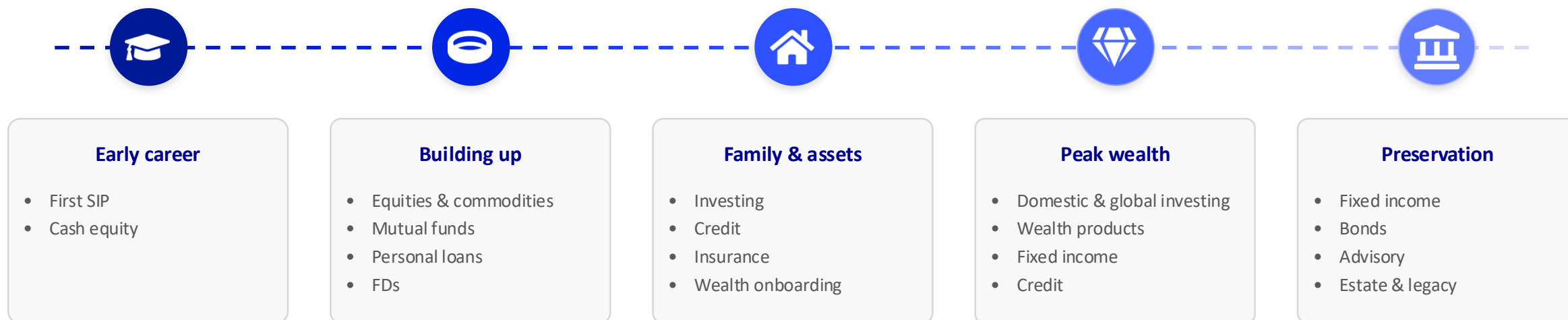
operating leverage from second year

Compounding

LTV for every cohort over time

As user's life evolves, their financial needs diversify — Angel One has the right offering for every stage

Illustrative product engagement across various stages of life



CONSISTENT MONETISATION

Each life stage unlocks a new product — and a new revenue stream — at near-zero incremental acquisition cost

» Several monetisation layers · Expanding LTV

Architected around users needs

(Q1 '27)

+Trade

BROKING

Equity Cash, Equity Derivatives
& Commodities

20.2%

Overall retail equity turnover
market share

+Invest

MUTUAL FUNDS

Personalised investing & SIP
journeys for the long-term
saver

3.6 Mn

MF ever users - #2 in
incremental SIPs

+Wealth

WEALTH MANAGEMENT

Wealth platform for UHNI, HNI
& Affluent - PMS, GIFT City,
advisory

₹134.4 Bn

Wealth AUM - +33% YoY

+Save

AMC

Asset management products
for simplified access to
investments

11

Schemes

+Borrow

CREDIT

Client Funding · Data-led, pre-
approved lending via 7
partners

₹71+ Bn | **₹5+ Bn**
Period ending client funding | Credit
book distributed

+Protect

INSURANCE

JV with LivWell Holdings - tech-
led, curated life insurance
products

2026

JV announced

ONE IDENTITY · ONE WALLET · MULTIPLE OPPORTUNITIES

Leveraging data & AI to expand LTV - embed intelligence in every product journey - drive retention via ecosystem lock-in

» One platform compounded

Evolving to serve India's financial needs

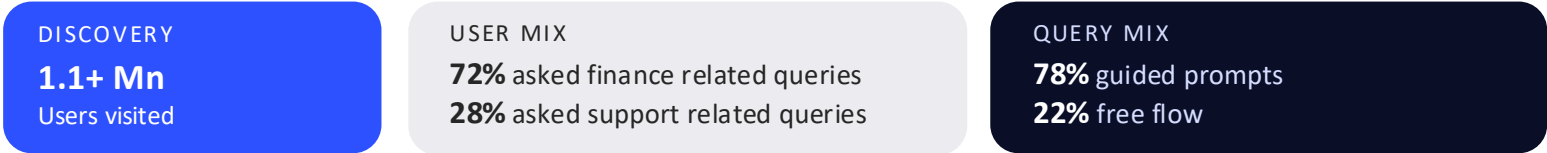


MAXIMISING LIFETIME RELATIONSHIP

Building an ecosystem to scale financial services

AI ACROSS THE USER & OPERATING STACK · Q1 '27

Ask Angel · *AI-powered Conversational Assistant*



ONBOARDING & ACTIVATION

KYC face match

Live face to photo ID match at >99% accuracy

Real-time signature validation

STP rejection rate cut from 3.2% to 0.5%

Voice intelligence for the sales process

Piloted an AI-powered analytics that scores, tags and benchmarks every sales onboarding call automatically, at scale, daily

ENGAGEMENT & SUPPORT

Email & ticket automation

33% of emails and 17% of tickets closed per month

Voice of customer analyzer

Feedback sentiments and themes analysed with 85-90% accuracy

Gen AI Stock Market videos

AI-generated stock market updates and investor content

EFFICIENCY & PRODUCTIVITY

AI coding adoption

>75% of the code is enabled by AI for engineers using AI tools

Data analyst agent

Enhanced enterprise intelligence and empowered teams with faster and deeper insights

Ionic agent (Users + RM)

Identifies portfolio gaps and provides contextual recommendations in 30 seconds vs. 2 days earlier

COMPLIANCE-FIRST BY DESIGN

Every use case operates within the applicable regulatory and data-privacy frameworks

Layered platform security · governed data · privacy-first program · audit-ready against SEBI CSCRf and ISO frameworks.

CERTIFIED
ISO/IEC 27001:2022
ISO 22301:2019

COMPLIANT · AUDITED
SEBI CSCRf

MULTI-LAYERED SECURITY CONTROLS

Data at rest & in motion

End to end encryption across app, web & supporting systems

Session security

Protected information exchange from interception and tampering

Access & authorisation

Strong access controls · need-to-know · regular access reviews

Security testing

Regular vulnerability assessment, security reviews and remediation tracking on app & web platforms

Secure login & 2FA

OTP-based login and two-factor authentication for every session

Layered platform security

Multi-layered controls reduce single safeguard dependency

Monitoring & threat detection

Security monitoring, logging & alerting for early detection and rapid response

DATA SECURITY & PRIVACY

Guarding data at every boundary

Strengthened data security

Tighter controls over information sharing, storage, and access

Enhanced communication safeguards

Guardrails on social media & non-approved comms channels

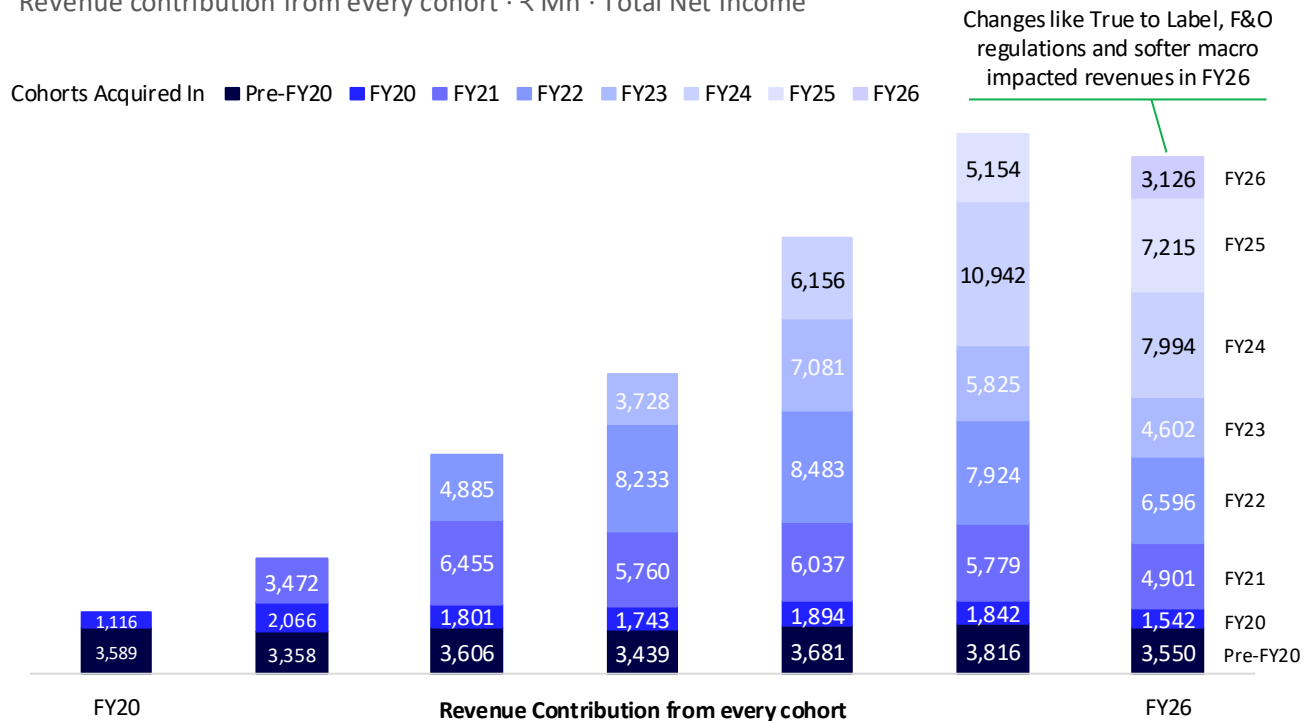
Advancing privacy governance · DPDPA aligned

User-data governance evolving with regulation

Users broaden and deepen, as they mature

User's evolution driving consistent revenues

Revenue contribution from every cohort · ₹ Mn · Total Net Income



Every cohort keeps compounding total net income



CAC is incurred once

Minimal cost to serve from year 2 onward



~90% of new users from Tier 2, 3 & beyond

45%+ acquired are under 25 — long runway



Mature cohorts create a consistent and recurring revenue base

Gives ability to reinvest in growth



Greater product adoption lifts LTV

Deeper engagement → higher revenue + high margin potential

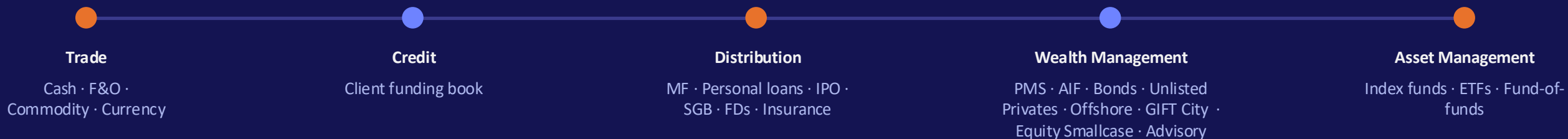
THE SIGNATURE OF A WORKING FLYWHEEL

Users keep engaging even long after acquisition is paid for

CHAPTER 3

Many engines, one user

Multi-product engine offers potential revenue scaling from every user



A low-friction, high-frequency product that brings millions onto the platform – the entry point, not the whole story

LIFECYCLE STAGE
Start of career

406 Mn

orders in Q1 '27 (-6% QoQ)

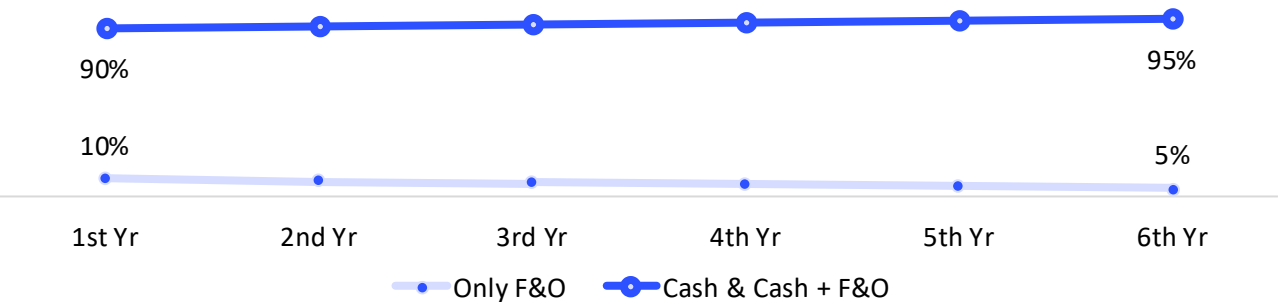
20.2%

overall retail equity
turnover share

16.7%

demat market share as of
June 2026

Share of cohort doing Cash / Cash + F&O
(Taken for acquisitions from FY21)



- 1 Mass-market reach**
Facilitates deeper penetration in Tier 2, 3 and beyond cities
- 2 Young base**
Creating a longer time association — decades of LTV ahead
- 3 Durable acquisition**
High retention relationships with long-term engagement
- 4 Gateway to the platform**
First product that opens access to MF, credit, wealth & protection
- 5 Builds trust**
Consistently delivering simple, transparent and reliable experiences

Client funding book: A fast-emerging growth opportunity

Maturing user base, a structural growth pillar

Q1 '27 AVERAGE CLIENT FUNDING BOOK

₹ 61.4 Bn

PERIOD ENDING CLIENT FUNDING BOOK

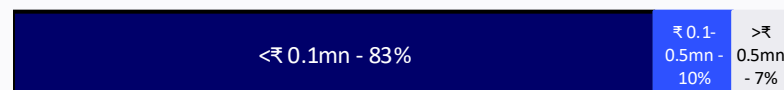
₹ 71.5 Bn

USER TAKING THIS PRODUCT (as on 30th June 2026)

365+ k

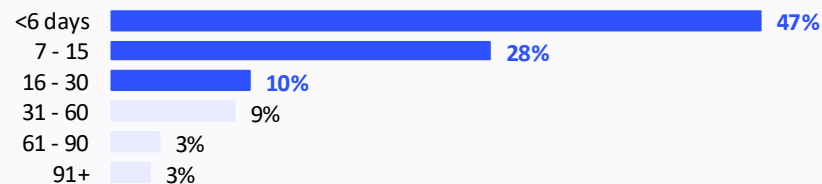
BOOK SEGMENTATION - BY EXPOSURE

As of Q1 '27



83% of the exposure under ₹ 0.1 Mn - indicates granular, mass retail driven book with very low concentration

BOOK AGEING - % OF BOOK



85% of the book is less than 30 days

RISK & QUALITY

Negligible risk

In the client funding book

Secured by demat holdings

Self-collateralized through users' holdings

Robust risk management

Controls delinquencies even as book scales

A high-engagement, recurring product that keeps users invested on the platform

LIFECYCLE STAGE

Across all stages

#2

Position in India's incremental SIPs

~3.6 Mn

of MF ever users

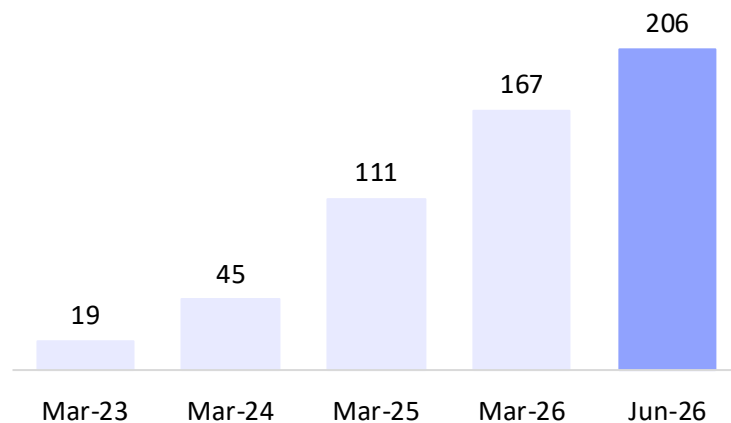
>70%

More than 1 SIP

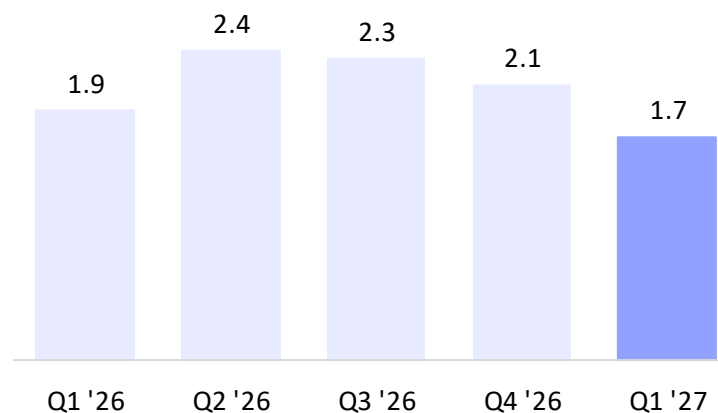
~39%

Of MF ever users were activated by MF

BUILDING SCALE IN MF AUM · ₹ Bn



UNIQUE SIPs REGISTERED · Mn



SIMPLIFYING THE INVESTING JOURNEY

Frictionless Experience

Low ticket entry (₹ 100 SIP)

Instant SIP setup (~5 seconds)

AI-led Personalisation & Discovery

AI-powered chatbot · Curated fund selection

Personalised nudges

Driving Engagement

Micro-video content · SIP streaks

Indic communication · Portfolio rebalancing tools

Credit distribution: A large untapped layer

An embedded credit layer that deepens customer relationships—expanding monetization beyond investing

LIFECYCLE STAGE

Establishing

MARKET OPPORTUNITY · WITHIN OUR USER POOL

Large, underserved pool · low penetration of digital players

>₹ 1,000 Bn (FY26)
Loans taken by our users from the market

- Monetisation at attractive take rates
- Seamless discovery and fulfillment experience
- Early in a large structural growth opportunity
- Trusted ecosystem of leading lenders, delivering broad credit access

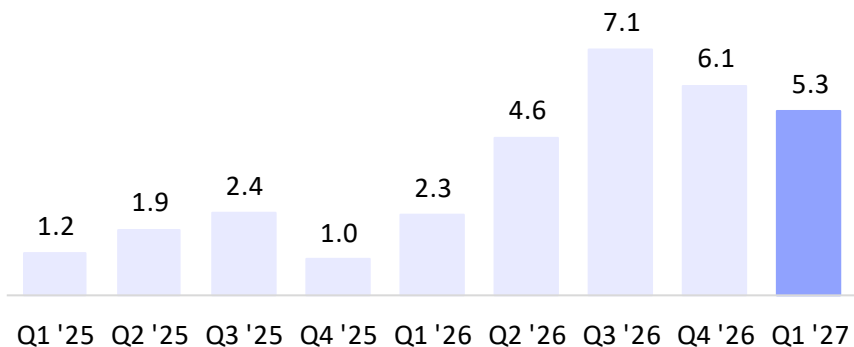
38.6 Mn

Angel One user base

151+ k

Ever taken credit user count
(as of 30th June 2026)

CREDIT DISTRIBUTED · ₹ Bn



Lifetime distribution · ₹ 32.4 Bn

PARTNERSHIPS

7

Live API integrations with
leading lenders

Credit Saison · Aditya Birla
Capital · SMFG India · IDFC First
· KreditBee · Poonawala Fincorp
· Finnable

PLATFORM MOAT

Multiple lenders: deep API integration for better
control over user experience

AI-driven scoring: propensity · PD · lender approval
score

Proprietary data: rich first-behavioural data &
engagement signals

Instant & frictionless: pre-approved offer, zero-friction

Ionic Wealth serves clients as they move into higher net worth — the mid-to-late life stage where wallet share and margins are richest

LIFECYCLE STAGE
Accumulating

TOTAL AUM
₹ 134.4 Bn
 (+33.3% QoQ)
 ~91% ARR AUM

₹ 127.8 Bn
 Active assets

₹ 6.6 Bn
 Custody Assets

2,400+
 Clients · Omnichannel
 (RM + Digital)

260
 Team (Sales 107)

IONIC ASSET
 BY ANGEL ONE

₹ 14.7 Bn
 AUM (+54.3 % QoQ)

GLOBAL INVESTMENTS
 From access to a full-stack global platform

Launched Global Asset Allocation Fund
 70% Global Equity · 20% Commodity · 10% REITs

UHNH EXPANSION
₹ 87.3 Bn AUM
 (+29.8% QoQ)

Expanding capabilities, broadening access
 & deepening long-term client relationships

of UHNH Families

170	263
Mar' 26	Jun' 26

Exclusive Client Engagement
 Curated engagements with the Chief Economic Advisor & leading macro strategists for key promoters & marquee family offices.

WEALTH TECH
₹ 32.3 Bn AUM
 (+34.8% QoQ)

₹340 Mn · ₹430 Mn AUM/RM (Mar' 26 · Jun '26)	₹ 15 Mn · ₹ 16 Mn AUM/Client (Mar' 26 · Jun '26)
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Digital Velocity

8,995 (+56.6 % QoQ) Portfolios pulled	10,196 (+28.2 % QoQ) Digital transactions
₹ 186.3 Bn (+60.7 % QoQ) Assets of pulled portfolios	~₹ 4.5 Bn (+35.5 % QoQ) Value of digital transactions

80% AI Integration in Coding

Ionic AI agent

Spots fresh opportunities in real time
 Drift detection
 Remembers every client conversation

Asset Management – A pathway to capitalise on the long-term structural growth opportunity

LIFECYCLE STAGE

Across all stages

₹ 6.2 Bn

AUM as on 30th June 2026

255+ k

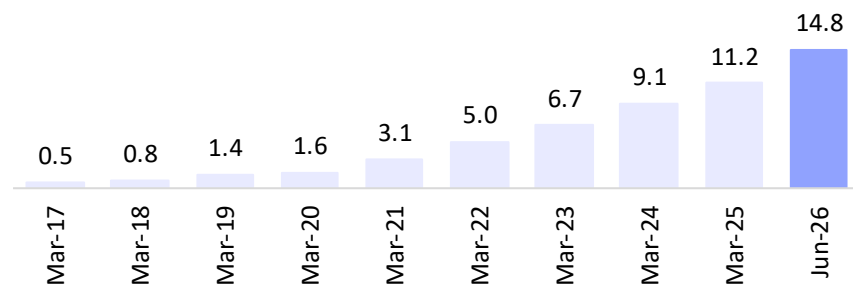
of folios

17.7 k

Pincodes

INDIA PASSIVE FUNDS AUM · ₹ Trn

26x growth in AUM over last 10 years



Equity Schemes

Gives investors a low-risk opportunity to participate in the broader market

3

Index funds

3

ETFs

Debt Schemes

Reduces volatility of the portfolio while delivering steady returns

1

ETF

Commodity Schemes

Offers diversity to the portfolio

2

FoFs

2

ETFs

A GATEWAY TO LIFETIME RELATIONSHIPS

Cost efficient compounding · broad market diversification · simple and transparent · recurring engagement

CHAPTER 4

The people behind the platform

A seasoned leadership team, a deep talent bench and a culture built to scale responsibly



BOARD OF DIRECTORS



Dinesh Thakkar

Chairman and Managing Director



Muralidharan Ramachandran

Independent Director



Mala Tadarwal

Independent Director



Krishnaswamy Sridhar

Independent Director



Kalyan Prasath

Independent Director



N T Arunkumar

Independent Director



Krishna Iyer

Non-Executive Director



Ambarish Kenghe

Whole-time Director



Amit Majumdar

Whole-time Director

ARCHITECTS OF GROWTH



Dinesh Thakkar

Managing Director



Ambarish Kenghe

Group Chief Executive Officer



Vineet Agrawal

Group Chief Financial Officer



Amit Majumdar

Group Chief Strategy Officer



Ankit Rastogi

Chief Product Officer
(Upto 31st Aug, 2026)



Ajit Narayanan

Chief Technology Officer



Anand Agrawal

Head of Product



Arief Mohamad

Chief Business Officer – Direct Business



Nishant Jain

Chief Business Officer – Assisted Business



Saurabh Agarwal

Chief Business Officer – New Business



Rohit Chatter

Chief AI Officer



Sridhar Govardhan

Group Chief Information Security Officer



Manmohan Singh

Group Chief Risk Officer



Subhash Menon

Group Chief Human Resources Officer



Ajit Sinha

General Counsel



Manoj Agarwal

Group Chief Compliance Officer



Bhavin Parekh

Chief Product Operations Officer



Srikanth Subramanian

Co-founder & Chief Executive Officer – Ionic Wealth



Shobhit Mathur

Co-founder – Ionic Wealth



Dharmendra Jain

Co-founder – Ionic Wealth



Murali

Ramasubramanian
Interim Chief Executive Officer – AMC

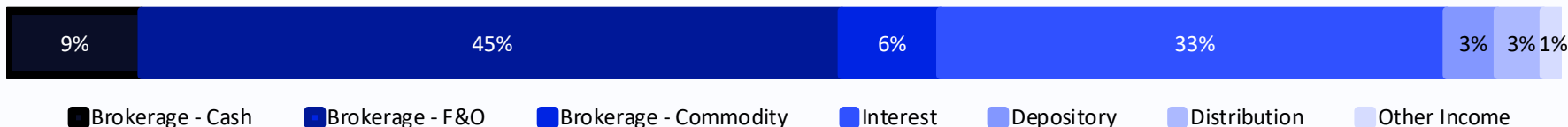
CHAPTER 5

Q1 '27 performance

Monetising every opportunity, profitably through cycles



TOTAL GROSS INCOME SPLIT · ₹ 14.3 Bn (-2.3% QoQ / +25.4% YoY)



EBDAT

₹ 3.6 Bn
(-23.9% QoQ)
(+85.1% YoY)

PAT

₹ 2.3 Bn
(-27.7% QoQ)
(+102.1% YoY)

BROKING

406 Mn

Number of Orders
(-5.7% QoQ)

20.2%

Overall Retail Equity T/o Market
Share* (-17 bps QoQ)

₹ 1.5 Trn

Equity AUC
(25.1% QoQ)

CREDIT

₹ 61.4 Bn

Avg client funding book
(+4.9% QoQ)

365+ k

of users

₹ 71.5 Bn

Client funding book
(31.3% QoQ)

DISTRIBUTION

₹ 5.3 Bn

Credit distributed
(-12.2% QoQ)

151+ k

of credit user ever

1.7 Mn

Unique SIPs Registered
(-18.8% QoQ)

WEALTH MANAGEMENT

₹ 134.4 Bn

AUM
(+33.3% QoQ)

2,400+

of clients

₹ 32.3 Bn

Wealth Tech AUM

ASSET MANAGEMENT

₹ 6.2 Bn

AUM
(+70.6% QoQ)

255+ k

Folios

17.7k

Pincodes

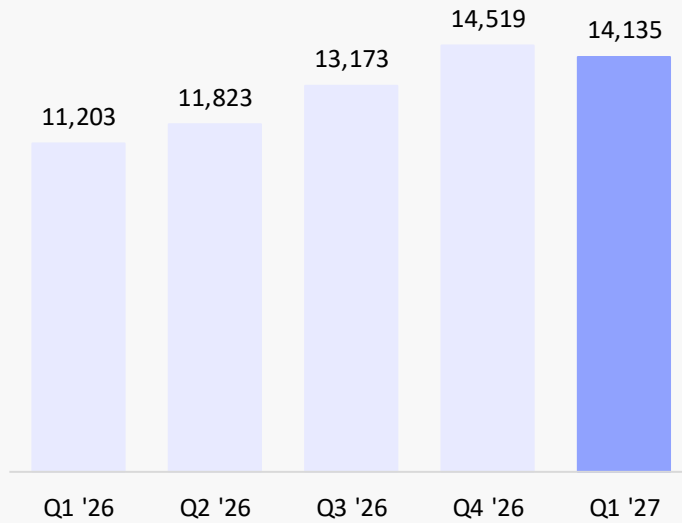
*Share in Overall Retail Equity Turnover is based on retail turnover in cash segment, notional turnover in equity futures and premium turnover in equity options segment
AUM of Asset Management is as on 30th June 2026
Equity AUC is as on 30th June 2026

Financials for consolidated entity
Total Net Income = Total Gross Income – Fees & Commission Exp – Finance Cost
EBDAT = Total Net Income - Emp. Cost - Other Opex
EBDAT = Earnings Before Depreciation, Amortisation and Tax

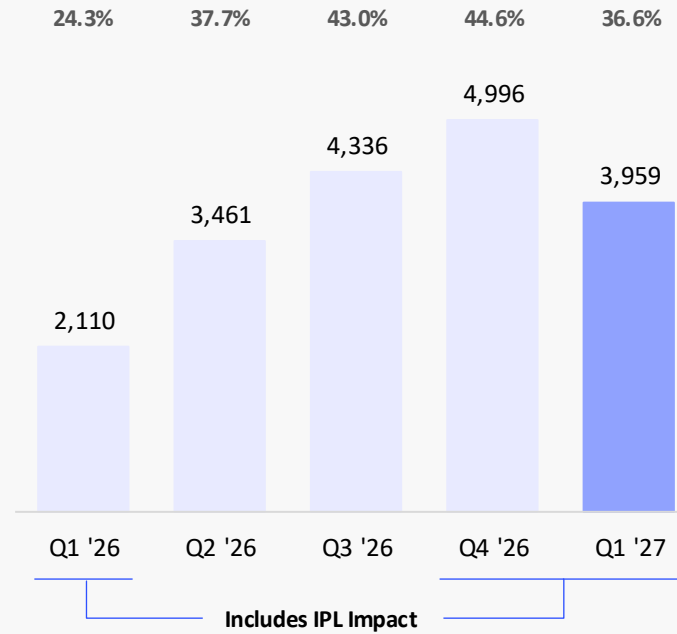
▶ Performance of broking & distribution (MF + credit) businesses

(Standalone Financials)

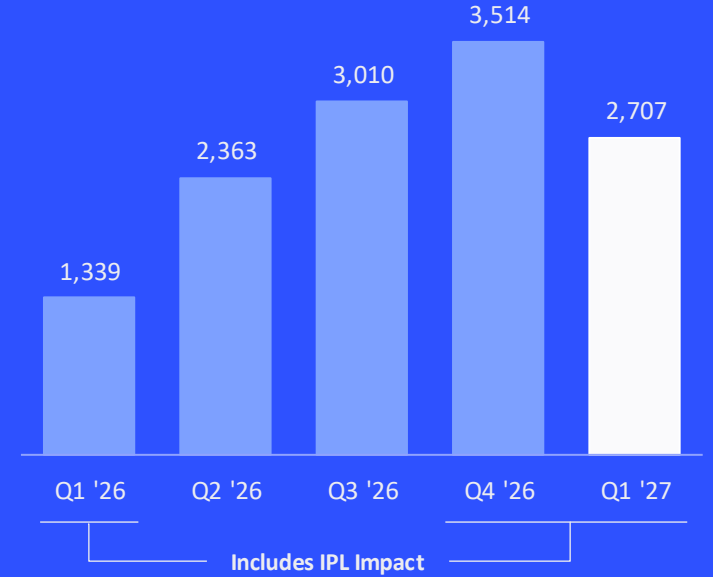
TOTAL GROSS REVENUES · ₹ Mn · +26.2% YoY



EBDAT · ₹ Mn · MARGIN % · +87.6% YoY

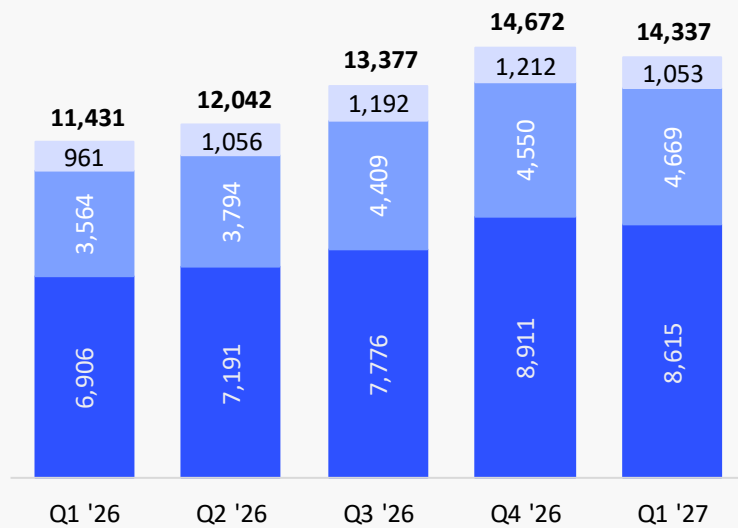


PROFIT AFTER TAX · ₹ Mn · +102.2% YoY

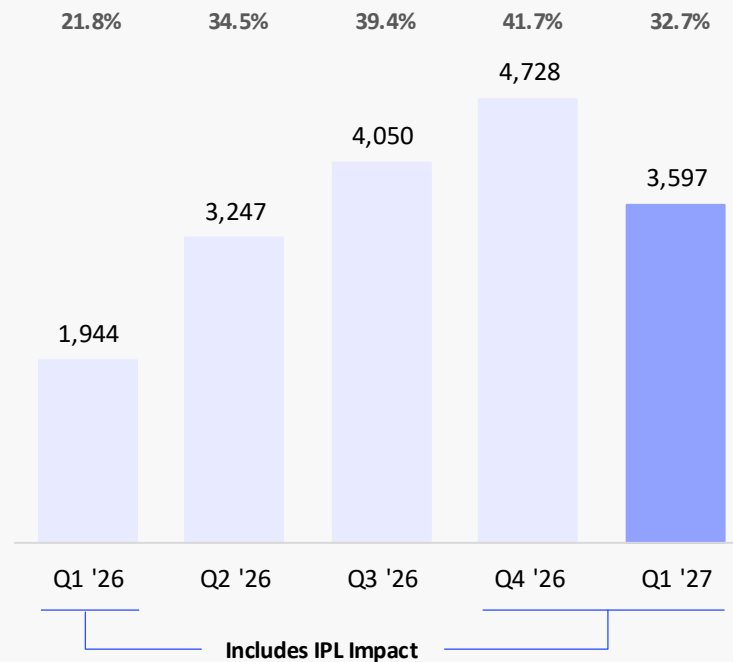


CONSOLIDATED GROSS REVENUES • ₹ Mn • +25.4% YoY

Gross Broking Interest Income Other



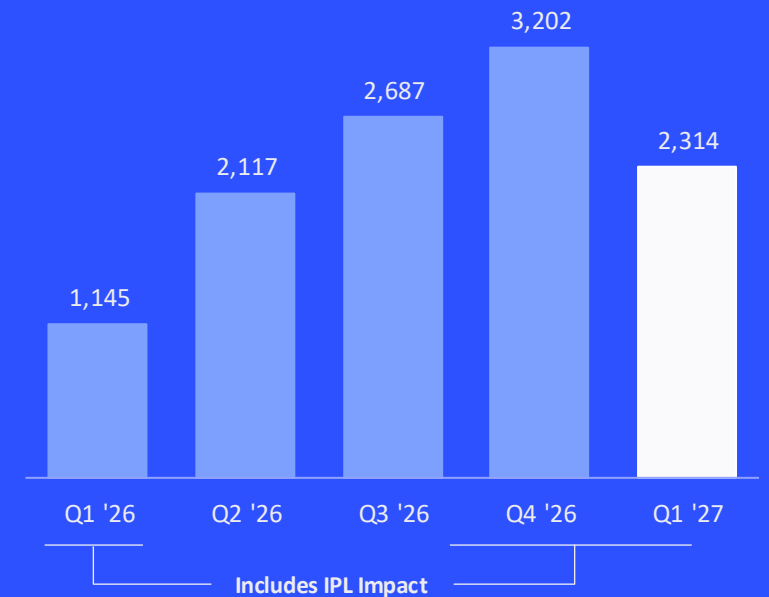
CONSOLIDATED EBDAT • ₹ Mn • MARGIN % • +85.1% YoY

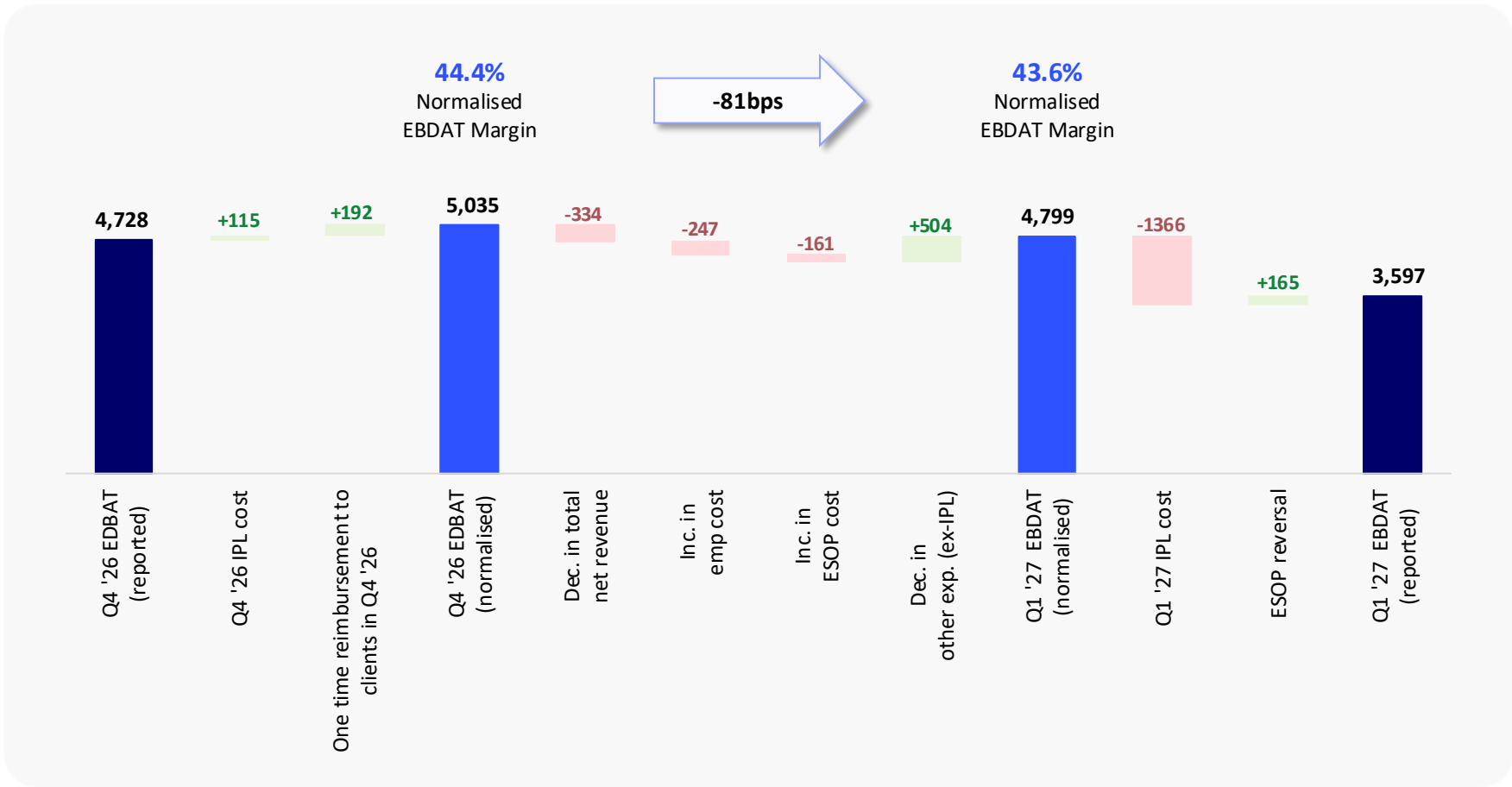


Standalone EBDAT Margin

24.3% 37.7% 43.0% 44.6% 36.6%

CONSOLIDATED PAT • ₹ Mn • +102.1% YoY





Q1 '27 Reported EBDAT movement:

- Decrease in revenues as user activity moderated
- Higher employee cost on account of annual increments and proportionate provisioning of variable pay for FY27
- Higher ESOP expense on account of issuance of fresh grants during Q1 '27
- Decrease in opex (ex-IPL) driven by lower acquisition related cost

Q1 '27 Normalised EBDAT:

- Q1 '27 normalised EBDAT lower by -4.7% Q-o-Q

Consolidated profit & loss statement

Particulars (₹ Mn)	Q1 FY27	Q4 FY26	Q1 FY26	FY26	FY25
# of Trading Days	60	60	61	246	247
(a) Interest Income	4,669	4,550	3,564	16,317	13,410
(b) Fees and commission income	9,575	10,000	7,780	34,842	38,739
(c) Net gain on fair value changes	53	45	62	207	235
Total Revenue from operations (I)	14,297	14,594	11,405	51,366	52,384
(d) Other Income (II)	40	78	26	156	93
Total Income (I+II=III)	14,337	14,672	11,431	51,522	52,477
<i>YoY Growth (%)</i>	<i>25.4%</i>	<i>38.7%</i>	<i>-18.9%</i>	<i>-1.8%</i>	<i>22.6%</i>
Expenses					
(a) Finance costs	1,292	1,336	829	4,367	2,948
(b) Fees and commission expense	2,031	1,988	1,689	7,202	8,246
(c) Impairment on financial instruments	6	27	-5	31	25
(d) Employee benefits expenses	2,297	2,050	2,274	8,839	7,496
(e) Expense on Employee Stock Option Scheme	389	393	465	1,832	1,056
(f) Depreciation, amortization and impairment	351	329	299	1,250	1,034
(g) Other expenses	4,726	4,149	4,235	15,282	15,752
Total Expenses (IV)	11,090	10,273	9,787	38,803	36,557
Share of profit /(loss) of associate company (V)	-0	-0	0	-1	0
Profit before tax (III-IV+V=VI)	3,247	4,399	1,644	12,718	15,920
Total Income tax expense (VII)	933	1,196	500	3,579	4,199
Profit for the period / year (VI-VII=VIII)	2,314	3,203	1,145	9,138	11,721
<i>YoY Growth (%)</i>	<i>102.1%</i>	<i>83.5%</i>	<i>-60.9%</i>	<i>-22.0%</i>	<i>4.2%</i>
Tax For Previous Years (IX)	-0	0	0	-13	-0
Profit for the period / year (VIII-IX=X)	2,314	3,202	1,145	9,151	11,721
<i>YoY Growth (%)</i>	<i>102.1%</i>	<i>83.5%</i>	<i>-60.9%</i>	<i>-21.9%</i>	<i>4.1%</i>

Summary of consolidated balance sheet

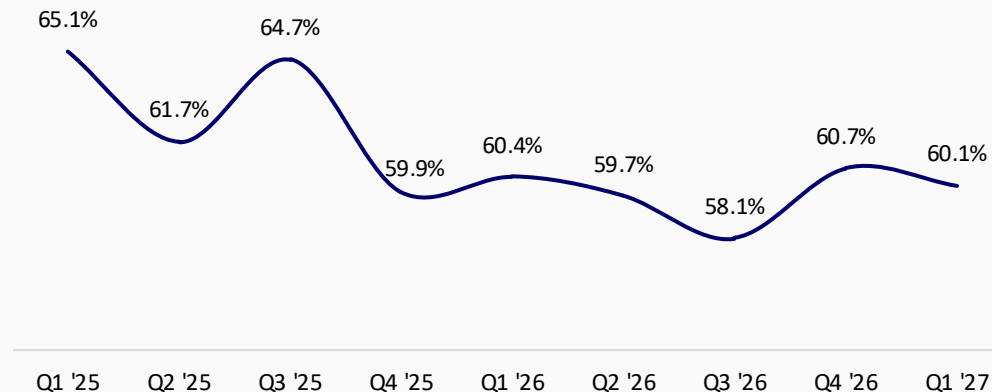
Particulars (₹ Mn)	Jun '26	Mar '26
Financial Assets		
(a) Cash, cash equivalents and Bank Balance	1,40,430	1,65,605
(b) Other Trade Receivables	902	1,131
(c) Client Funding Book	71,525	54,494
(d) Investments	2,773	2,574
(e) Other financial assets	2,424	8,198
Non-financial Assets		
(a) Fixed Assets	5,117	5,146
(b) Current and Deferred Tax Assets (Net)	79	73
(c) Other non-financial assets	912	1,817
Total Assets	2,24,163	2,39,038
LIABILITIES		
Financial Liabilities		
(a) Trade Payables	90,984	91,703
(b) Borrowings	63,637	78,791
(c) Lease Liabilities	733	723
(d) Other financial liabilities	3,283	5,009
Non-Financial Liabilities		
(a) Current & Deferred tax liabilities (Net)	424	370
(b) Provisions	587	512
(c) Other non-financial liabilities	328	441
Networth	64,186	61,489
Total Liabilities and Equity	2,24,163	2,39,038

TTM EPS: ₹ 11.4

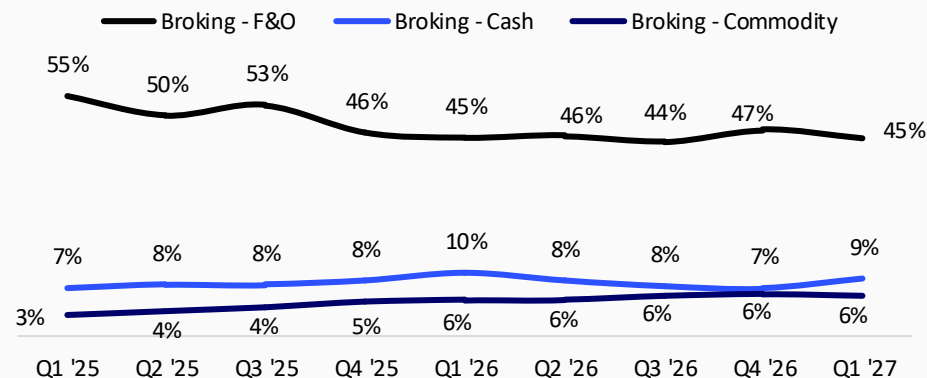
Book Value: ₹ 70.3 as on June 30, 2026

(1) Other trade receivables includes only non-interest bearing receivables (2) Client funding book includes period ending trade receivables (net of non-interest bearing receivables) and loans for margin trading facility (3) Fixed assets include investment property, property, plant & equipment, capital work in progress, intangible assets under development, intangible assets and right to use assets (4) Networth includes equity share capital, other equity and Non controlling interest (5) TTM EPS is calculated as Profit After Tax for the period / weighted average number of equity shares for the TTM period (6) Book value is calculated as period ending networth / period ending number of equity shares (6) Numbers are rounded off to the nearest decimal

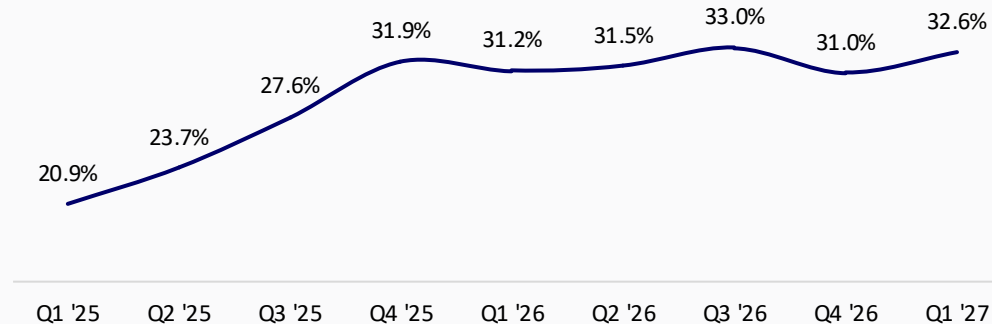
Gross broking contributes 60% in total gross revenues · %



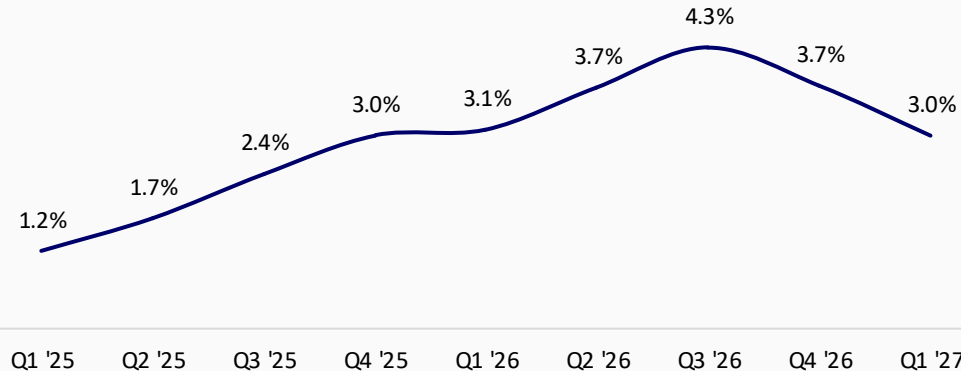
Composition of broking revenue in total gross revenues · %



Contribution of interest income to total gross revenues · %



Share of distribution revenue in total gross revenues · %



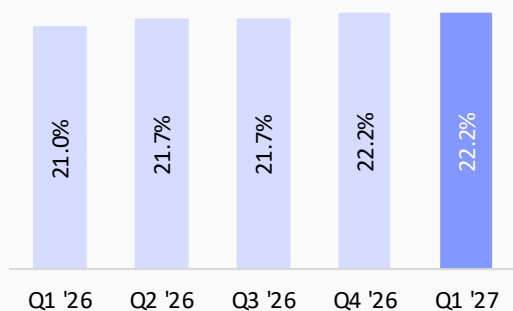
CHAPTER 6

Annexure

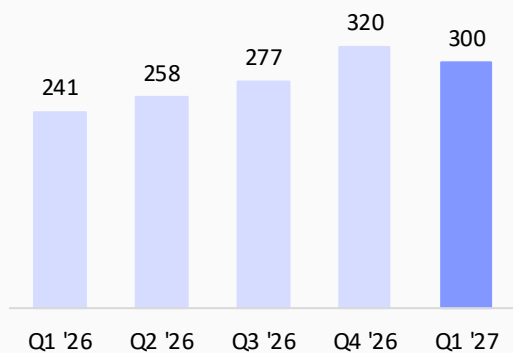


F&O

Retail turnover market share · %

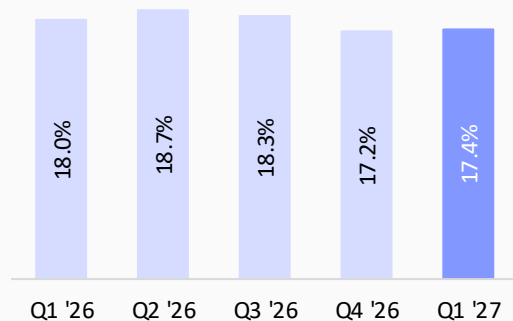


Orders · Mn

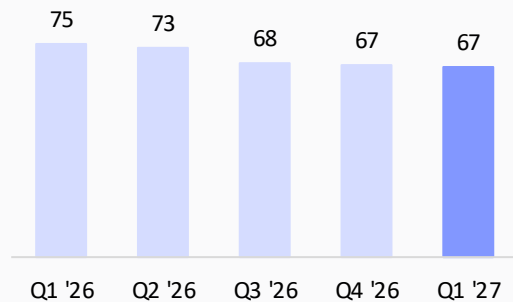


CASH

Retail turnover market share · %

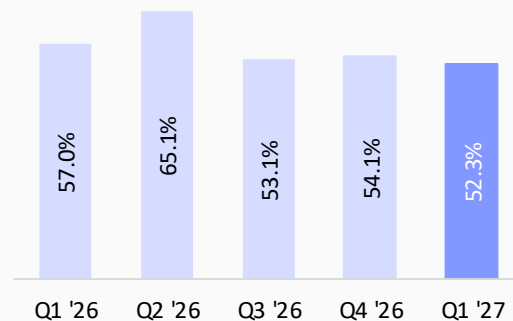


Orders · Mn

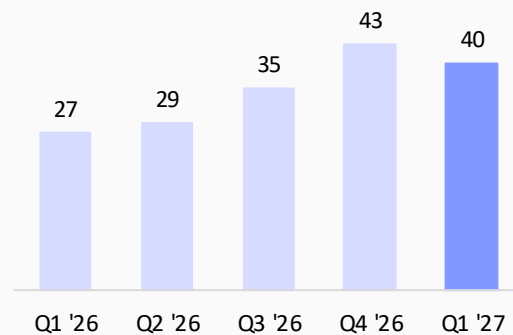


COMMODITY

Retail turnover market share · %

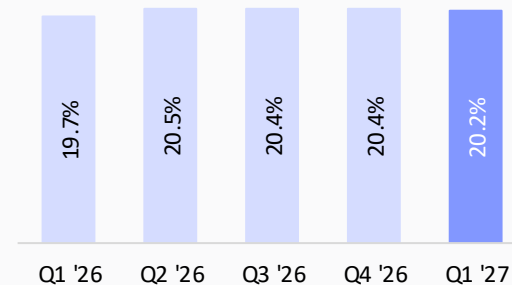


Orders · Mn

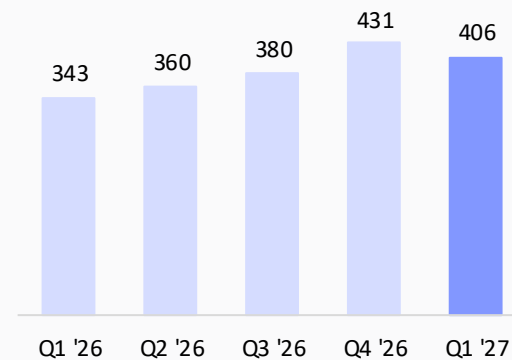


OVERALL

Retail equity turnover market share · %



Orders · Mn



India is going to invest more.
We're the platform they'll use.

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