

August 16, 2026

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C-1 G Block
Bandra-Kurla Complex, Bandra(E)
Mumbai -400051

SYMBOL: ALLETEC
ISIN: INE0M2X01012

Subject: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of the Investor Presentation for the upcoming Investor conference call scheduled for August 17, 2026.

This Investor Presentation may also be accessed on the website of the Company at www.alletec.com.

You are requested to take the above information on record.

Thanking you

Yours truly

For All e Technologies Limited

Priyanka Kumari
Company Secretary and Compliance Officer

Encl: as above



CATALYSING AI TRANSFORMATIONS

Thesis Under Test

Q1 FY'27 Investor Presentation

Quarter ended 30 June 2026

Disclaimer

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01

Growth Signals Return

Revenue growth returns

+9.1%

Total Revenue growth YoY

₹37.2 Cr in Q1 FY'27 — the first clean YoY acceleration since the slowdown began

+14.7%

License revenue growth YoY

Licenses growing ~2x services — up-market deals converting

+4.8%

Services growth YoY

Direct proof point on the global expansion strategy

3.7%

International Services Growth YoY

International Services Growth QoQ is 9.1%

What's At Play

Larger Customer Engagements

10+

Industries' domain depth

Data & AI Solutions Demand Buildup

5

Pre-built industry solutions

International Business Accelerated

5

Accelerators

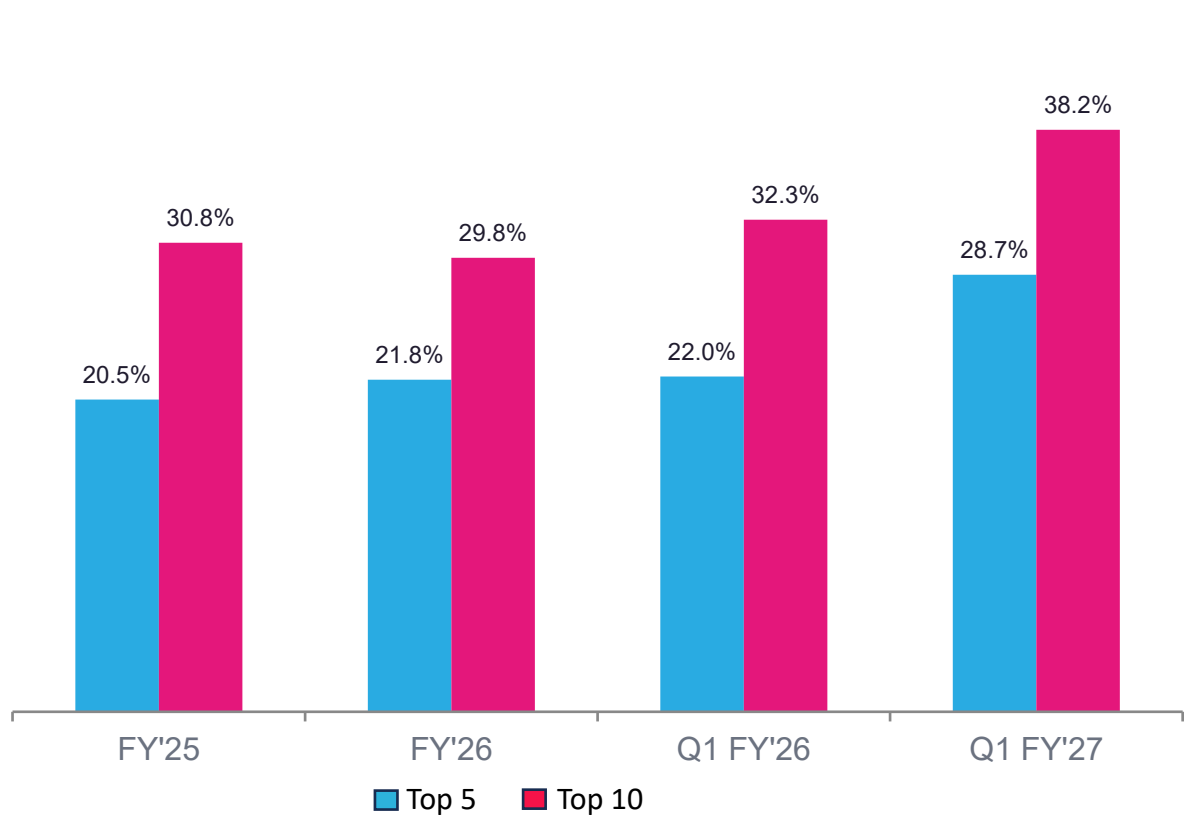
Products Business Grew; margins lower

6/6

Microsoft designations

Journey Towards Deeper Customer Engagements

Revenue Concentration Trend (%)



Q1 FY'27 Top 5 Anchor Accounts (₹ Cr)

Customer 1	3.21
Customer 2	2.71
Customer 3	2.11
Customer 4	1.39
Customer 5	1.28

Yet Again – Inner Circle For Microsoft AI Business Solutions 2026 - 27



INNER CIRCLE
for AI Business Solutions

August 13, 2026

 Microsoft
Solutions Partner

Business
Applications

 Microsoft
Solutions Partner

Data & AI
Azure

 Microsoft
Solutions Partner

Infrastructure
Azure

 Microsoft
Solutions Partner

Digital & App Innovation
Azure

 Microsoft
Solutions Partner

Modern Work

 Microsoft
Solutions Partner

Security

Solutions Partner for Microsoft Cloud — the breadth credential behind our move up-market: enterprise buyers shortlist partners proven across the full stack.

Main Board Migration

Currently listed on **NSE** Emerge
Eligible for migration to the Main Board

Why Migrate

Larger investor universe

Improved liquidity

Increased institutional participation

Better visibility

Status



Board Approval Obtained



Follow-up Actions Being Initiated

02

Building For What's Next

Intelligence Layers



Retail Growth OS — Guided Tour

A guided walkthrough of the intelligence platform across three layers — Sales (Retail, FMCG & Building Materials), Procurement and Manufacturing — how it changes the day for every role, versus a traditional reporting solution. Sound on for narration.

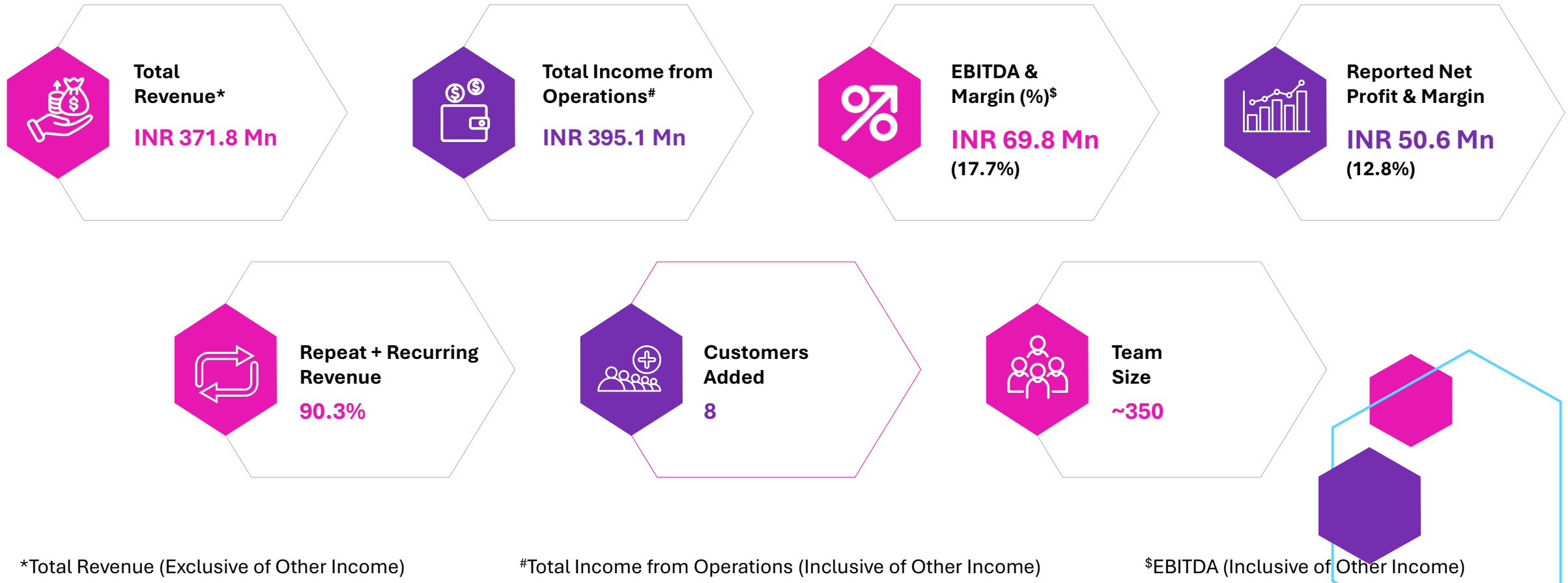
[▶ Play guided tour](#)[Explore on my own](#)

Controls at the bottom: pause, skip, restart. Best full-screen for recording.

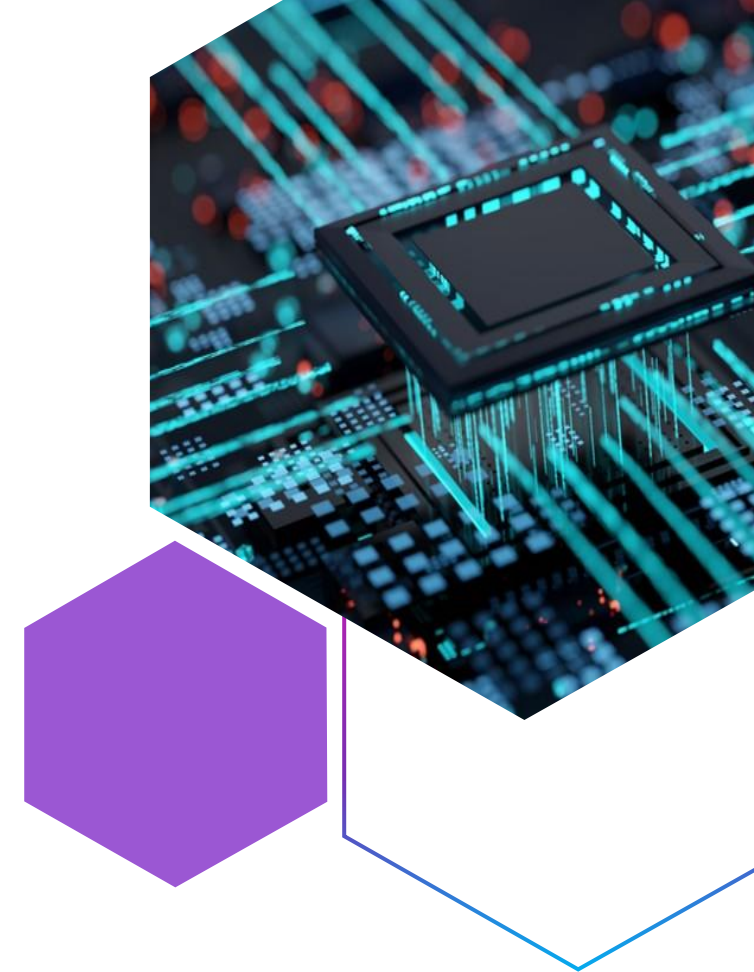
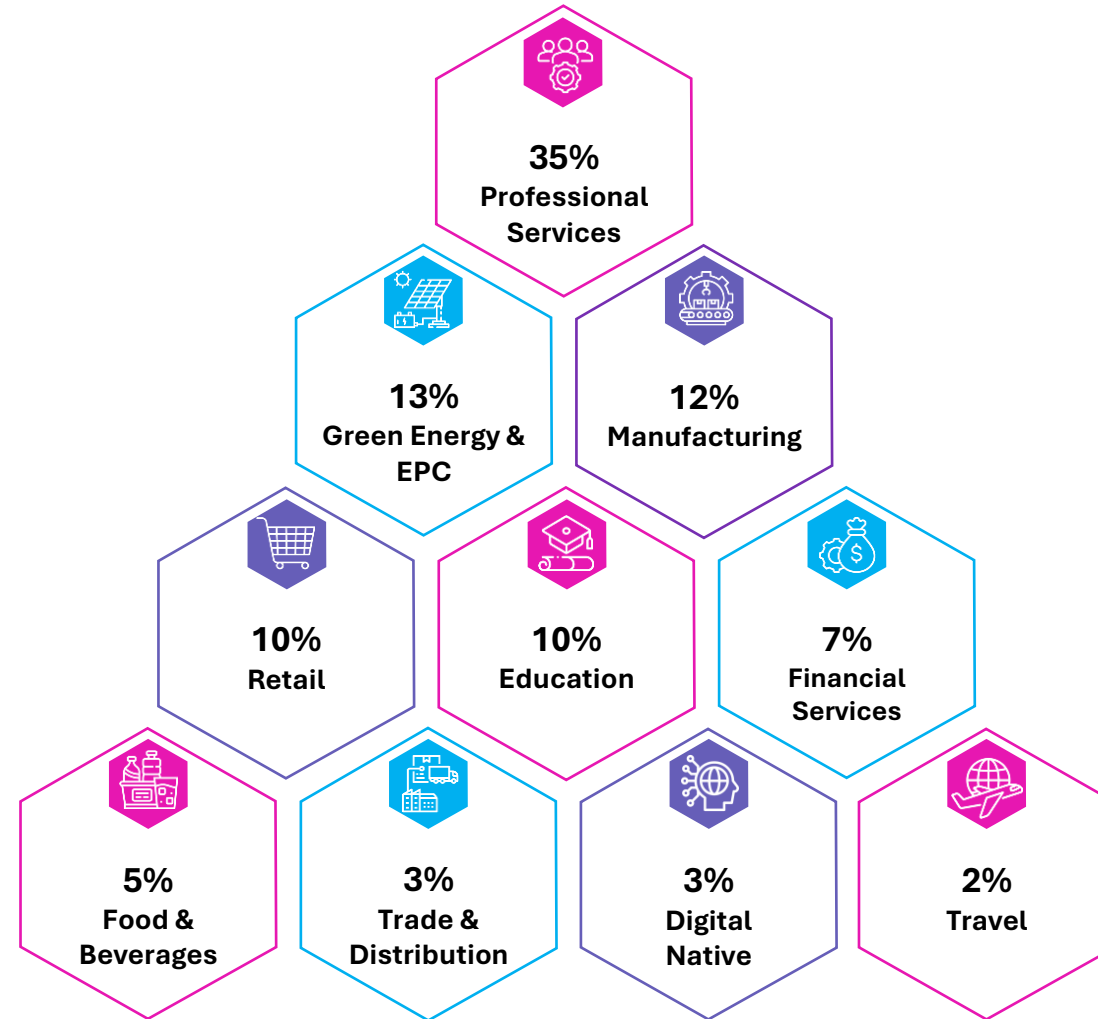
03

Key Numbers

Company In Numbers (Q1 FY'27 Consolidated)



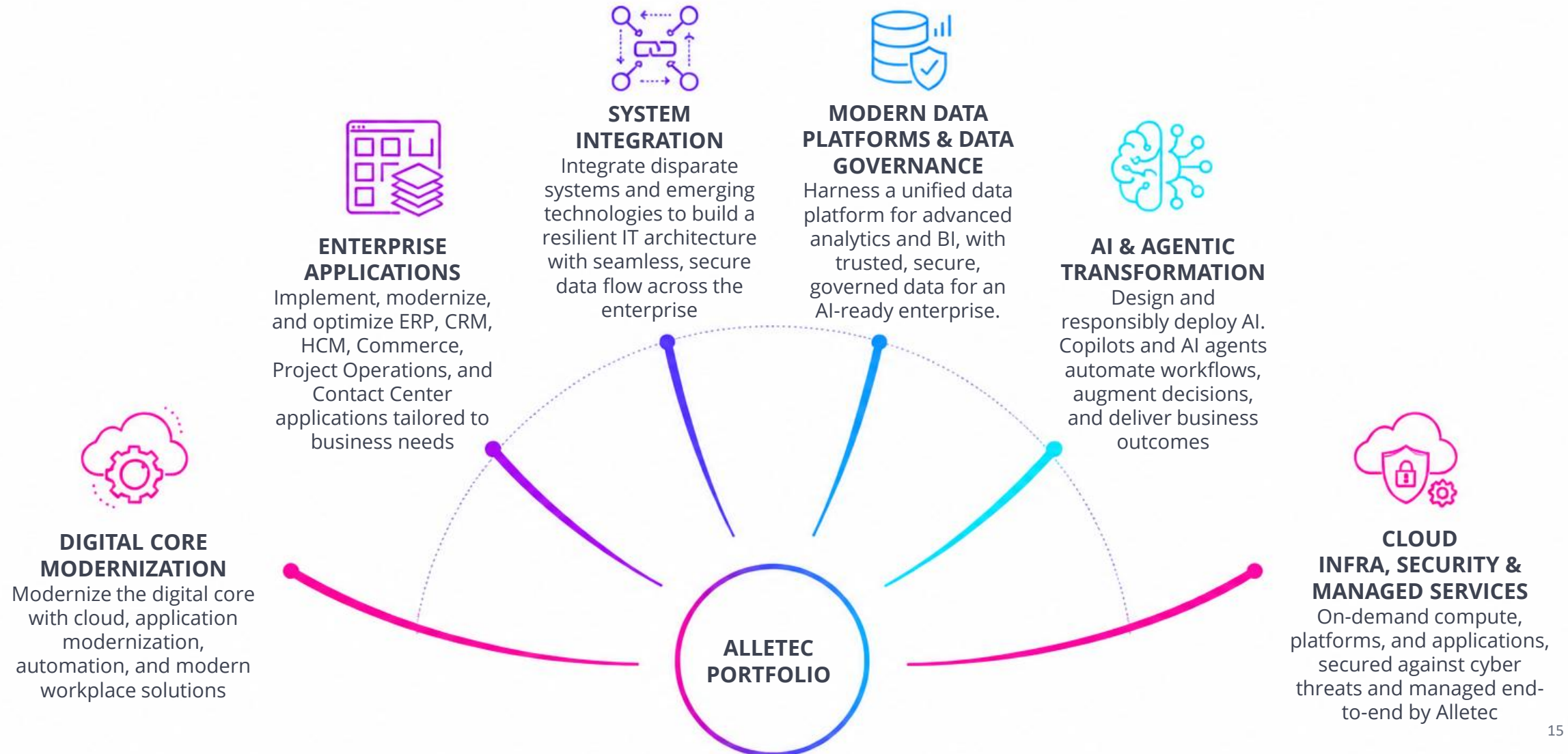
Industries Served – Q1 FY'27



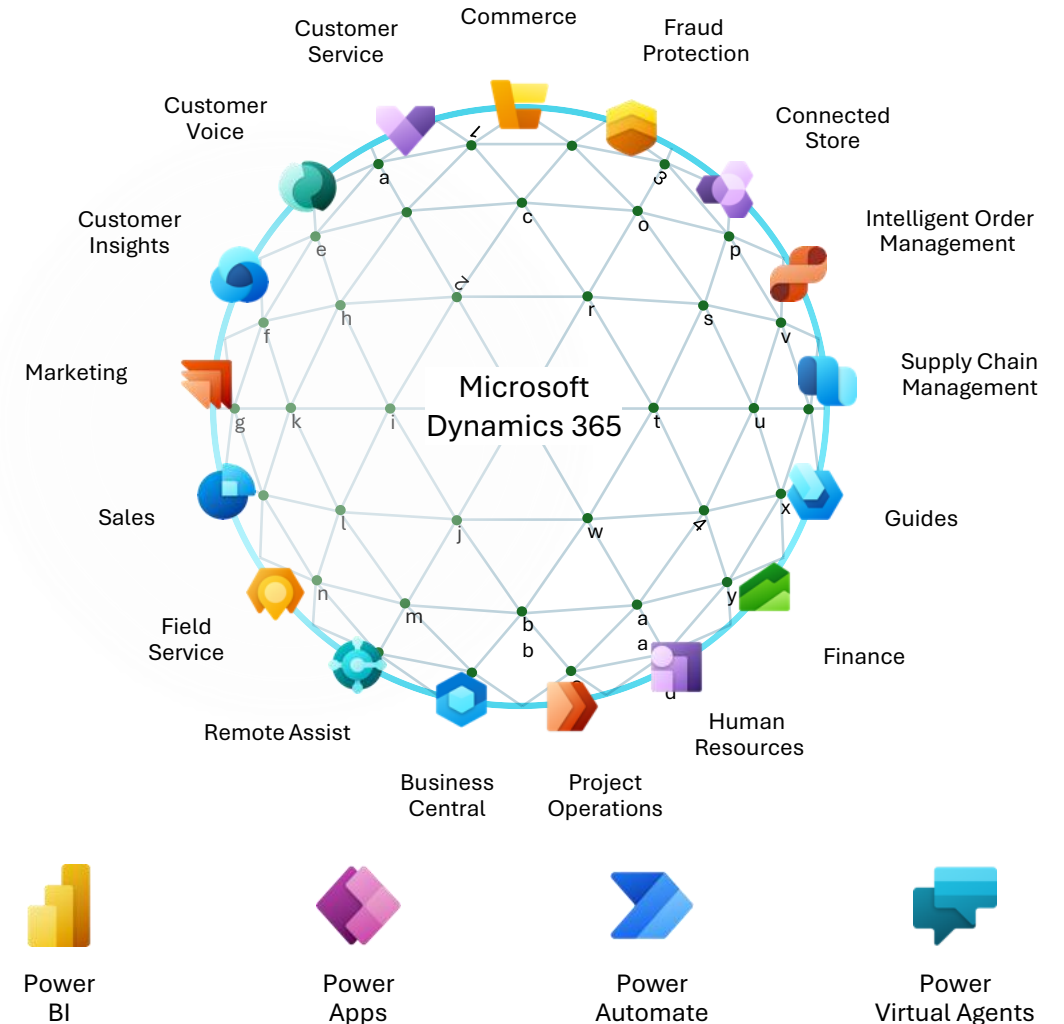
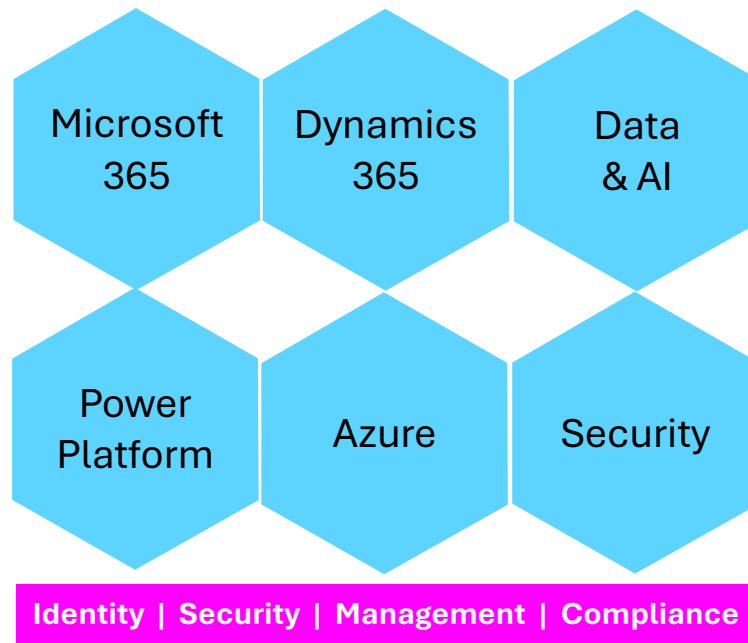
04

What's Steady

Driving end-to-end transformations through six core pillars



Leveraging Full Stack



Board of Directors



Dr. Ajay Mian
Managing Director



Mr. Rajiv Tyagi
Executive Director



Mrs. Ritu Sood
Executive Director



Mr. Vinod Sood
Independent Director



Mr. Sunil Gupta
Independent Director



Dr. Suman Mian
Non Executive Director

Lead Management



Dr. Ajay Mian
Managing Director



Mr. Rajiv Tyagi
Executive Director



Mrs. Ritu Sood
Executive Director



Mr. Sandeep Jain
Chief Financial Officer



Mr. Sandeep Salman
Head - Cloud & Managed Services

05

Annexures

Quarterly Income Statement (Consolidated)

Particulars (INR Mn)	Q1 FY'27	Q4 FY'26	Q1 FY'26
Total Revenue	371.8	347.5	340.7
Other Income	23.3	26.9	22.6
Total Income from Operations	395.1	374.3	363.3
Total Expenditure	325.3	305.0	275.3
EBITDA	69.8	69.3	87.9
<i>EBITDA Margin (%)</i>	<i>17.7%</i>	<i>18.5%</i>	<i>24.2%</i>
Depreciation	3.3	3.7	3.0
Profit Before Interest & Tax	66.5	65.7	85.0
Interest	0.1	0.1	0.1
Profit Before Tax	66.4	65.5	84.8
Minority Share Adjusted	-0.0	-	-0.0
Tax	-15.7	-6.6	-21.6
Adjusted Net Profit (excl. extra ord.)	50.6	59.0	63.2
<i>Net Profit Margin (%) (excl. extra ord.)</i>	<i>12.8%</i>	<i>15.8%</i>	<i>17.4%</i>
Extraordinary Items*	-	-0.5	-
Reported Net Profit (incl. extra ord.)	50.6	58.5	63.2
Adjusted EPS (Rs) (excl. extra ord.)	2.51	2.92	3.13
Reported EPS (Rs) (incl. extra ord.)	2.51	2.90	3.13

*An increase in gratuity and leave liability of ₹0.5 million in Q4 FY'26 has been recognized as "Impact of Labour Codes" under Extraordinary Items.

Annual Income Statement (Consolidated)

Particulars (INR Mn)	FY'21	FY'22	FY'23	FY'24	FY'25	FY'26
Total Revenue	612.2	700.5	876.8	1,163.3	1,399.7	1,378.7
Other Income	20.6	22.9	38.1	73.2	95.0	117.2
Total Income from Operations	632.8	723.4	915.0	1,236.5	1,494.7	1,495.9
Total Expenditure	508.8	592.5	755.4	964.5	1,093.2	1,132.7
EBITDA	124.0	130.9	159.6	272.1	401.5	363.2
EBITDA Margin (%)	19.6%	18.1%	17.4%	22.0%	26.9%	24.3%
Depreciation	4.6	6.4	6.8	10.0	11.4	13.8
Profit Before Interest & Tax	119.4	124.6	152.8	262.1	390.0	349.4
Interest	0.1	0.1	0.1	-	0.2	0.5
Profit Before Tax	119.3	124.5	152.7	262.1	389.9	348.9
Minority Share Adjusted	-10.6	3.7	-0.1	0.5	-0.1	-0.0
Tax	22.0	32.3	36.9	64.7	-96.7	-77.9
Adjusted Net Profit (excl. extra ord.)	86.6	95.9	115.9	196.9	293.1	271.0
Net Profit Margin (%) (excl. extra ord.)	13.7%	13.3%	12.7%	15.9%	19.6%	18.1%
Extraordinary Items	-	6.8	4.9	-	8.4	-13.8
Net Profit (incl. extra ord.)	86.6	102.7	120.8	196.9	301.5	257.2
Adjusted EPS (Rs) (excl. extra ord.)	5.86	6.48	6.95	9.75	14.51	13.42
Reported EPS (Rs) (incl. extra ord.)	5.86	6.94	7.24	9.75	14.93	12.74

19%

**TOTAL INCOME CAGR
(FY21-26)**

24%

**EBITDA CAGR
(FY21-26)**

26%

**ADJUSTED NET PROFIT CAGR
(FY21-26)**

Balance Sheet (Consolidated)

Particulars (INR Mn)	FY'24	FY'25	FY'26
Equity and Liabilities			
Shareholders' Fund			
Share Capital	201.9	201.9	201.9
Reserves & Surplus	987.2	1,241.2	1,485.7
Minority Interest	1.9	1.7	2.1
Total Shareholders Funds	1,191.0	1,444.9	1,689.8
Non-Current Liabilities			
Long Term Borrowings	-	5.1	4.4
Long Term Provisions	30.4	36.1	49.8
Total Non-Current Liabilities	30.4	41.2	54.2
Current Liabilities			
Short Term Borrowings	-	0.7	0.7
Trade Payables	65.9	49.6	93.7
Other Current Liabilities	119.8	171.2	251.9
Short Term Provisions	111.4	19.9	6.0
Total Current Liabilities	297.0	241.4	352.4
Total Equity and Liabilities	1,518.4	1,727.5	2,096.4

Particulars (INR Mn)	FY'24	FY'25	FY'26
Assets			
Non-Current Assets			
Fixed Assets			
(a) Property, Plant & Equipment	7.9	13.2	12.9
(b) Intangible Assets	28.3	34.4	35.8
(c) Intangible Assets under development	-	4.2	46.3
Non Current Investments	33.9	27.5	113.1
Deferred Tax Assets (Net)	1.5	2.6	14.7
Long Term Loans & Advances	1.4	0.6	-
Other Non Current Assets	36.6	18.3	2.6
Total Non-Current Assets	109.6	100.8	225.5
Current Assets			
Current Investments	-	-	33.0
Trade Receivables	146.6	174.0	220.9
Cash & Cash Equivalents	1,153.4	1,405.6	1,488.0
Short Term Loans & Advances	101.0	43.6	119.2
Other Current Assets	7.7	3.5	9.9
Total Current Assets	1,408.8	1,626.6	1,870.9
Total Assets	1,518.4	1,727.5	2,096.4

Corporate Social Responsibility

OM Foundation

OM Foundation is a Noida-based registered, secular, gender-sensitive and humanitarian public charitable trust. Founded in the year 2002 to provide education to the children of slums in Noida, OM today aims to make a significant contribution to the economically and socially disadvantaged citizens of India. Towards this, the Foundation has created, managed and supported programs aimed to bring about sustainable changes, predominantly in the field of education and employment for the underprivileged.

The Earth Saviours Foundation

In service of the underprivileged, destitute, abandoned and the old since 2008. The Earth Saviours Foundation has been dedicated to serving the underprivileged, providing a safe haven for mistreated animals, and making every possible effort to protect the environment.

Books for All Trust

Focused on bringing literacy and education to the weaker sections of the society. The Trust runs several libraries, career counselling and vocational trainings, and several sponsorships. They have recently started a literacy programme to empower women.

SightSavers India

Sightsavers have been working in India since 1966 to eliminate avoidable blindness and support people who are irreversibly blind to lead independent lives. Sightsavers' work in India has enabled thousands of people to lead lives of independence and dignity. Sightsavers have been working with government and local partners and have supported the treatment of millions of people with eye disorders.

WHEELS Global Foundation

It runs with the mission to 'Transform 20% of Rurban India by 2030 by harnessing full potential of the technology heritage & massive ecosystem of highly regarded IIT system & its well-resourced alumni community & aligned professionals.





Building For What's Next

USA | Canada | Singapore | Kenya | India | UAE



Thank You

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