



Ajooni Biotech Reports Strong Q2 FY25 Result With Growth Of 52% In PAT On Yearly Basis

Mohali – 18th November, 2024: Ajooni Biotech Limited (NSE: AJOONI), is one of the leading PURE VEG. animal health care solution company dedicated to improving the productivity of Dairy farmers and sustainably increase livestock yields, has reported its unaudited financials for Q2 FY25 and H1 FY25.

Key Financial Highlights (Standalone)

Q2 FY25

Total Income of ₹ 26.03 Cr, YoY growth of 31.69%
EBITDA of ₹ 1.08 Cr, YoY growth of 16.54%
EBITDA Margin of 4.15%
PAT of ₹ 0.62 Cr, YoY growth of 51.99 %
PAT Margin of 2.39%, YoY growth of 32 Bps

H1 FY25

Total Income of ₹ 51.73 Cr, YoY growth of 26.65%
EBITDA of ₹ 2.08 Cr, YoY growth of 24.97%
EBITDA Margin of 4.02%,
PAT of ₹ 1.28 Cr, YoY growth of 58.59%
PAT Margin of 2.47%, YoY growth of 50 Bps

Commenting on the Financial performance Mr. Jasjot Singh, Managing Director of Ajooni Biotech Limited said, " As we review our performance for the second quarter of FY25, I am pleased to report that Ajooni Biotech continues to demonstrate strong growth and operational excellence. Our total revenues rose by an impressive 31.69% year-on-year to ₹26.03 crore, with EBITDA improving by 16.54% and net profit surging by nearly 52%. These results are a testament to our strategic focus on quality and expansion.

The recent Bureau of Indian Standards (BIS) certification awarded to our mineral mixture product underscores our commitment to quality and safety in the agricultural sector. This milestone enhances our reputation and aligns with our mission to deliver high-quality solutions to the market.

Additionally, our entry into the high-margin B2C segment in Gujarat for pure vegetarian cattle feed represents a significant step forward in our growth strategy. This move allows us to serve a new consumer base while enhancing profitability. Moreover, securing a prestigious order valued at ₹4.95 crore and repeat order from a leading dairy supplier in Asia highlights the trust our clients place in our offerings.

We remain focused on innovation, customer satisfaction, and operational efficiency, confident that these pillars will drive sustained growth and create long-term value for our stakeholders. We look forward to building on this momentum in the quarters to come."

Key Highlights For Q2 FY25

- Ajooni has been awarded the prestigious Bureau of Indian Standards (BIS) certification for its mineral mixture product. This achievement highlights the company's unwavering commitment to delivering premium quality products in the agricultural sector.
- Company has entered in High Margin B2C Gujarat market for supply of Pure Veg Cattle feed.
- Company has received significant prestigious order valued at ₹ 4.95 crores and repeat order from one of the largest dairy suppliers in Asia and among the top 10 in India.

About Ajooni Biotech Limited

Ajooni Biotech Limited is a PURE VEG. animal health care solutions company. It stands as a trailblazer, innovator, and frontrunner in the realm of animal feed production, prioritizing excellence in quality, safety, and production innovation, along with a commitment to delivering exceptional customer service.

With a comprehensive feed range, AJOONI has emerged as a significant player in the animal pure veg feed and pure veg feed supplement. Opting for AJOONI signifies partnering with a responsive, attentive ally boasting extensive experience and a nuanced understanding of the intricate dynamics within the livestock market.

AJOONI's primary objective revolves around optimizing productivity, meeting animals' PURE VEG nutritional and feed requirements comprehensively, and attaining an optimal dietary balance. AJOONI aims to be a steadfast ally to farmers, with our team of experts offering their wealth of knowledge and years of experience to devise tailored diet programs and provide optimal recommendations for the sustained growth and advancement of livestock, which gives it an edge for exponential growth in its products offerings.

In the organized listed space, Ajooni biotech is the 1st PURE VEG. Cattle Feed & PURE VEG. Supplement feed & Leading Producer in the Industry.

In FY24, Company has reported Revenue of ₹82.30 Cr, EBITDA of ₹4.43 Cr & Net Profit of ₹2.17 Cr.

Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.