

AJMERA REALTY & INFRA INDIA LTD.

Regd. Office: Citi Mall, Link Road, Andheri (W), Mumbai - 400 053.
Tel.: +91-22-6698 4000 • Email: investors@ajmera.com • Website: www.ajmera.com
CIN : L27104 MH 1985 PLC035659



Ref: SEC/ARIIL/BSE-NSE/2026-27

Date: May 25, 2026

To, The Manager, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 Script Code: 513349	To, The Manager - Listing, National Stock Exchange of India Limited 5 th Floor, Exchange Plaza, Bandra Kurla Complex, Bandra (East) Mumbai - 400051 Script Code: AJMERA
--	--

Sub: Press Release

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Press Release for the Audited Standalone & Consolidated Financial Results of the Company for the Quarter and Financial Year ended March 31, 2026.

The copy of Press Release is also available on the website of the Company viz., www.ajmera.com.

Kindly take the above on your record.

Thanking you,

Yours faithfully,

For AJMERA REALTY & INFRA INDIA LIMITED

Reema Solanki
Company Secretary & Compliance Officer

Encl: As above



Ajmera Realty sustains profitability momentum; record FY26 performance sets visibility for accelerated growth

Mumbai, 25th May 2026: Ajmera Realty & Infra India Ltd. (BSE: 513349 | NSE: AJMERA), one of India's most trusted and legacy-driven real estate developers, announced its financial results for the quarter ended 31st March 2026.

Key Highlights for FY26:

- Revenue grew 46% YoY to INR 1,098 Cr
- EBITDA grew 25% YoY to INR INR 306 Cr
- PAT grew 24% YoY to INR INR 157 Cr
- Debt-to-equity ratio stood at 0.53x, reflecting financial discipline
- Sales Value grew 57% YoY to INR 1,701 Cr, driven by strong customer response across new launches
- Collections grew 71% YoY to INR 1,103 Cr, reflecting strong execution and robust cash flow visibility
- Sales Volume grew 11% YoY to 6,60,246 sq. ft.

Commenting on the Q4 & FY26 performance, Mr. Dhaval Ajmera, Director - Corporate Affairs said: *“The past five years have been truly transformative for our company. Since FY21, we have achieved a staggering **5.1x increase in Net Profit** (a 38% CAGR), alongside a **3.1x surge in Revenue and 3.0x in EBITDA**. Most importantly, we delivered this aggressive top-line growth & profitability while maintaining strict financial discipline—successfully deleveraging our balance sheet to reduce our **Debt-to-Equity ratio to a highly resilient 0.53x from 1.13x in FY21**.*

*FY26 stands as a landmark year for Ajmera Realty, defined by record-breaking operational excellence and the decisive execution of our growth strategy. We have outperformed our annual sales guidance to achieve a **historic pre-sales value of INR 1,701 Cr**, representing a strong growth of 57% YoY. This momentum was fueled by an overwhelming market response to our new launches, which contributed a staggering 82% of our total sales value. Furthermore, our focus on high-quality receivables led to a 71% YoY growth in collections, setting a **new operational benchmark at INR 1,103 Cr**.*

*Our revenue grew significantly by 46% to INR 1,098 crore YoY in FY26, while our EBITDA and PAT grew by 25% and 24% on YoY respectively. A cornerstone of this year's success was our commitment to financial prudence and superior cash flow management. Our **collection efficiency improved to 65%**, up from 60% in FY25, providing the liquidity to significantly outperform our leverage targets. As a result, we achieved a **Debt-to-Equity ratio of 0.53x**, well below our annual guidance of 0.85x. This disciplined capital structure further strengthens our balance sheet and provides the requisite capital agility to fund our expansion sustainably.*

*Looking ahead, we have bolstered our 5x growth engine by adding **5 strategic, asset-light projects** with an estimated **GDV of INR 2,433 Cr**. Despite the exceptionally high base of FY26, we have set an ambitious **FY27 pre-sales target of INR 2,200 Cr** - a testament to our confidence in the market and our execution capabilities. Our near-term growth will be spearheaded by the unlocking of our Wadala land bank potential alongside a robust launch pipeline for FY27, representing a collective **GDV opportunity of INR 24,918 Cr** and complemented by steady value realization from our sustenance portfolio. Our core philosophy remains anchored in ‘Robust & Responsible Execution’ and expanding our footprint in strategic micro-markets to deliver sustained value to our stakeholders”.*

Operational Highlights: Q4 & FY26:

Particulars	Q4FY26	Q4FY25	YoY	Q3FY26	QoQ	FY26	FY25	YoY
Carpet area sold (sq. ft.)	1,04,742	1,85,939	-44%	2,62,975	-60%	6,60,246	5,95,902	11%
Sales Value (INR Cr)	270	250	8%	603	-55%	1,701	1,080	57%
Collection (INR Cr)	316	182	74%	333	-5%	1,103	646	71%

AJMERA REALTY & INFRA INDIA LTD.

Regd. Office: Citi Mall, Link Road, Andheri (W), Mumbai - 400 053.
Tel.: +91-22-6698 4000 • Email: investors@ajmera.com • Website: www.ajmera.com
CIN : L27104 MH 1985 PLC035659



Financial Highlights: Q4 & FY26:

Particulars (INR Cr)	Q4FY26	Q4FY25	YoY	Q3FY26	QoQ	FY26	FY25	YoY
Total Revenue	433.9	153.7	182%	183.5	136%	1,098.0	753.1	46%
EBIDTA	109.6	45.7	141%	57.0	93%	306.0	245.8	25%
EBIDTA Margin (%)	25%	30%	(439bps)	31%	(572bps)	28%	33%	(477bps)
PBT	86.9	33.0	163%	41.9	107%	228.8	167.1	37%
PBT margin (%)	20%	21%	(146bps)	23%	(280bps)	21%	22%	(135bps)
PAT	58.5	24.2	141%	27.9	110%	157.1	126.4	24%
PAT margin (%)	13%	16%	(229bps)	15%	(170bps)	14%	17%	(248bps)
EPS (in INR)	2.8	1.3	121%	1.3	117%	7.6	6.8	12%

About Ajmera Realty & Infra India Ltd:

Founded in 1968, Ajmera Realty & Infra India Limited (ARIIL) is one of India's most trusted real estate developers, built on a legacy of integrity, innovation, and timely delivery. Spanning over five decades and three generations, the Company has successfully moulded skylines and nurtured communities, delivering over 100 projects covering more than 20 million sq. ft. and touching the lives of over 46,000 customers. With a strong PAN-India presence, ARIIL focuses on residential, commercial, and mixed-use developments across affordable, premium, and luxury segments. The Company holds significant future development potential through its strategic land parcels at Ajmera I-Land, Bhakti Park, Wadala, and Kanjurmarg. Its robust portfolio currently includes landmark projects in Mumbai such as "Ajmera Manhattan 1 & 2", "Ajmera Greenfinity", "Ajmera Vihara", "33Fifteen", "Vann by Ajmera" and "Ajmera Solis" along with projects at Bengaluru: "Ajmera Iris" and "Ajmera Marina". Guided by a bold "5x Growth Strategy," Ajmera Realty continues to champion sustainable practices and strategic redevelopment while delivering enduring value to its stakeholders.

For further information, please contact:

Investor Relations

Ajmera Realty & Infra India Limited

E-mail: ir@ajmera.com

Safe Harbor Statement: Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The Company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.