

# AJMERA REALTY & INFRA INDIA LTD.

Regd. Office: Citi Mall, Link Road, Andheri (W), Mumbai - 400 053.  
Tel.: +91-22-6698 4000 • Email: investors@ajmera.com • Website: www.ajmera.com  
CIN : L27104 MH 1985 PLC035659



Ref: SEC/ARIIL/BSE-NSE/2026-27

Date: April 10, 2026

<b>To,</b> <b>The Manager,</b> <b>BSE Limited</b> Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001  <b>Script Code: 513349</b>	<b>To,</b> <b>The Manager - Listing,</b> <b>National Stock Exchange of India Limited</b> 5 <sup>th</sup> Floor, Exchange Plaza, Bandra Kurla Complex, Bandra (East) Mumbai - 400051  <b>Script Code: AJMERA</b>
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**Sub: Operations Update for the Quarter and Financial year ended March 31, 2026**

**Ref: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

With reference to the above captioned subject and reference, please find enclosed press release titled “Ajmera Realty scales new heights with INR 1,701 Cr pre-sales; beats FY26 guidance and clocks highest ever annual collections” containing key update on the operations of the Company for the Quarter and Financial year ended March 31, 2026.

Kindly take the same on record.

Thanking You,

Yours faithfully,

For AJMERA REALTY & INFRA INDIA LIMITED

**Reema Solanki**  
**Company Secretary & Compliance Officer**

Encl: As above



## Ajmera Realty scales new heights with INR 1,701 Cr pre-sales; beats FY26 guidance and clocks highest ever annual collections

### Key Highlights for FY26:

- Sales Area stood at 6,60,246 sq. ft, up 11% YoY
- Sales Value stood at INR 1,701 crore, up 57% YoY
- Collections stood at INR 1,103 crore, up 71% YoY

**Mumbai, 10<sup>th</sup> April 2026:** Ajmera Realty & Infra India Ltd (BSE: 513349 & NSE: AJMERA), a leading real estate company with a pan India presence, announced its operational numbers for Q4 FY26 & FY26.

ARIL achieves highest ever sales value and collection of INR 1,701 crores and INR 1,103 crores respectively for FY26 with a growth of 57% and 71% respectively as compared to FY25

- A. Pre-Sales:** Ajmera Realty achieved highest-ever annual pre-sales of INR 1,701 crore, with an extraordinary growth of 57% YoY in FY26. This performance was powered by exceptional market absorption, with 82% contribution from new project launches, validating the Company's expansion strategy and robust demand for the Ajmera brand.
- B. Collections:** Ajmera Realty achieved a historic milestone with annual collections reaching an all-time high of INR 1,103 crore in FY26. This represents a stellar 71% YoY growth, fueled by a relentless focus on accelerated project execution and a steadfast commitment to timely delivery.
- C. Brand Resilience:** The Company's impressive FY26 figures were anchored by the continued success of its flagship developments. Projects including Ajmera Manhattan 1, Greenfinity, Vihara, Iris, and Manhattan 2 saw robust buyer interest, with inventory sold levels ranging from 95% to 50%. This high level of absorption across multiple micro-markets reinforces the strong trust and brand equity Ajmera Realty commands.
- D. Project Launches:** The Company launched four projects in FY26, namely Ajmera Manhattan 2, 33Fifteen, Ajmera Solis, and Ajmera Vann aggregating estimated GDV of INR 3,088 crore. The high absorption rates of these new projects validate the Company's product-market fit and ensure a solid foundation for sustained sales growth.
- E. Project Completion:** During the year, the Company secured Occupation Certificates for Ajmera Eden, Ajmera Prive, and Ajmera Lugaano & Florenza, highlighting its strong execution track record.

### Performance Summary: Q4 & FY26:

Particulars	Q4FY26	Q4FY25	YoY	Q3FY26	QoQ	FY26	FY25	YoY
Carpet area sold (sq. ft.)	1,04,742	1,85,939	-44%	2,62,975	-60%	6,60,246	5,95,902	11%
Sales Value (INR Cr)	270	250	8%	603	-55%	1,701	1,080	57%
Collection (INR Cr)	316	182	74%	333	-5%	1,103	646	71%

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**Commenting on the Company's operational performance for FY26, Mr. Dhaval Ajmera, Director - Corporate Affairs said:** *"FY26 marks a defining chapter for Ajmera Realty as we set new benchmarks for excellence, achieving a historic peak in operational performance. By outperforming our annual pre-sales guidance, we have achieved highest-ever pre-sales of INR 1,701 crore. We have demonstrated the immense resilience of our 'asset-right' strategy amidst a complex global landscape. This success is underpinned by record collections of INR 1,103 crore in FY26 and exceptional market absorption of our new launches. Moving forward, our dual focus remains on accelerated execution to drive strong cash-flow generation and prudent capital allocation to maintain a resilient balance sheet. Ajmera Realty continues to deploy its asset-light strategy to maximize capital efficiency, thus ensuring that the record-breaking momentum of FY26 serves not as a peak, but as the new baseline for our future growth."*

#### **About Ajmera Realty & Infra India Ltd:**

Founded in 1968, Ajmera Realty & Infra India Limited (ARIL) is one of India's most trusted real estate developers, built on a legacy of integrity, innovation, and timely delivery. Spanning over five decades and three generations, the Company has successfully moulded skylines and nurtured communities, delivering over 100 projects covering more than 20 million sq. ft. and touching the lives of over 46,000 customers. With a strong PAN-India presence, ARIL focuses on residential, commercial, and mixed-use developments across affordable, premium, and luxury segments. The Company holds significant future development potential through its strategic land parcels at Ajmera I-Land, Bhakti Park, Wadala, and Kanjurmarg. Its robust portfolio currently includes landmark projects in Mumbai such as "Ajmera Manhattan 1 & 2", "Ajmera Greenfinity", "Ajmera Vihara", "33Fifteen" "Ajmera Vann" and "Ajmera Solis" along with projects at Bengaluru: "Ajmera Iris" and "Ajmera Marina". Guided by a bold "5X Growth Strategy," Ajmera Realty continues to champion sustainable practices and strategic redevelopment while delivering enduring value to its stakeholders.

For further information, please contact:

Investor Relations

Ajmera Realty & Infra India Limited

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**Safe Harbor Statement:** *Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.*