



Date: August 13, 2024

To,
The General Manager
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra-Kurla Complex,
Bandra (East), Mumbai-400051 India

Symbol: AISL

Subject: Press release titled "Comparison of Key Financial Highlights".

Dear Sir/Madam,

We are enclosing a copy of Press Release dated August 13, 2024, comparing the key financial highlights of our company for the quarter ended June 30, 2023, and June 30, 2024, consecutively. This release provides a comprehensive overview of our financial performance, including comparisons of revenue, profit margins, and other crucial metrics.

This is for your reference and records and not a disclosure in terms of the requirements of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Kindly take the above information in your records.

Thanking you
Yours faithfully

For ANI Integrated Services Limited

Akshay Navin Korpe

Director

DIN: 02201941

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ANI INTEGRATED SERVICES LIMITED
(Formerly known as ANI INTEGRATED SERVICES PVT. LTD.)
(Formerly known as ANI INSTRUMENTS PVT. LTD.)

CIN No. U29268MH2008PLC184326

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ANI Integrated Services Limited's Q1 FY25 Consolidated Net Profit Surged 152.39%

Mumbai – August 13, 2024: ANI Integrated Services Limited, (NSE: AISL), is one of the leading organizations specializing in technical staffing solutions for the organized sector has announced its Unaudited Financial Results for the Q1 FY25.

Key Financial Highlights

Q1 FY25 (Consolidated):

Particulars (₹ Cr)	Q1 FY25	Q1 FY24	YoY Change
Total Income	53.06	41.21	↑ 28.76%
EBITDA	2.88	1.43	↑ 101.49%
EBITDA (%)	5.42%	3.47%	↑ 196 BPS
Net Profit	1.68	0.67	↑ 152.39 %
NPM (%)	3.17%	1.62%	↑ 155 BPS
EPS (₹)	1.74	0.69	↑ 152.17%

Q1 FY25 (Standalone):

Particulars (₹ Cr)	Q1 FY25	Q1 FY24	YoY Change
Total Income	49.77	40.33	↑ 23.41%
EBITDA	2.33	1.46	↑ 59.24%
EBITDA (%)	4.68%	3.63%	↑ 105 BPS
Net Profit	1.26	0.72	↑ 75.30%
NPM (%)	2.53%	1.78%	↑ 75 BPS
EPS (₹)	1.30	0.74	↑ 75.68%

Key Highlights for Consolidated Q1 FY25

- The Manpower Deputation Segment contributed ₹ 26.89 Cr; up by 53.57% YoY, representing 50.72% of the revenue in Q1 FY25.
- The Projects & Consultancy Services Segment contributed ₹ 19.47 Cr; up by 31.47%, representing 36.71% of the revenue in Q1 FY25.
- The O & M Services Segment contributed ₹ 6.67 Cr, representing 12.57% of the revenue in Q1 FY25.

Commenting on the performance, Mr. Navin Nandkumar Korpé , Chairman & Managing Director , ANI Integrated Services Ltd., said, “We are pleased to report a strong performance for ANI Integrated Services Limited. The increased demand for our technical staffing and industrial solutions has been a significant driver of our expansion efforts and future earning visibility.

Our consolidated financial results reflect positive momentum, with a remarkable 152.39% YoY increase in net profit. Both total income and EBITDA have shown substantial 28.76% & 101.49% growth respectively, underscoring our sustained operational efficiency and profitability.

Looking ahead, we are committed to capitalizing on growth opportunities. The Union Budget 2024-2025's focus on infrastructure development, particularly investments in road and rail transport and urban development aligns well with our core competencies. These initiatives are expected to drive increased demand for our services in project management and technical staffing.”

About ANI Integrated Services Limited

ANI Integrated Services Ltd. (ANI, The Company) is one of the leading organizations specializing in technical staffing solutions for the organized sector. Established in 1989 and incorporated in 2008 and listed on the National Stock Exchange under the SME platform, the company offers industrial solutions in engineering, projects, operations & maintenance, and labour services. Based in India, the company serves industries including EPC firms, power plants, oil and gas refineries, pharmaceuticals, and FMCG.

With a vast network of qualified labour, the company ensures prompt and cost-effective service delivery tailored to client needs. The company has expanded internationally, serving clients such as Larsen & Toubro, Tata Consultancy Engineers, Reliance Industries, and Nestle India. The company has executed numerous international projects, particularly in the UAE, Thailand, the Kingdom of Saudi Arabia, and various African and Gulf countries.

The company's services include manpower deputation with over 5,500 technical professionals, operation and maintenance, delivering reliable post-shutdown services and project support, ensuring on-time plant startups and reducing calibration losses. Its comprehensive services and global expertise make ANI a trusted partner in high-profile industrial projects.

With a strong global presence and a skilled network of professionals, the company stands as a trusted partner for high-profile industrial projects, guaranteeing seamless operations and successful project outcomes.

In FY24 (Consolidated), the company reported total revenues of ₹ 188.06 Cr, EBITDA of ₹ 10.28 Cr, and a net profit of ₹ 5.66 Cr.

Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For Further Information Please Contact Corporate Communication Advisor



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