

Date: 28thJanuary, 2026

To,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai - 400 051

Symbol: - AIMTRON
ISIN: - INE0RUV01018

Sub: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation of the Company for Aimtron Expands Global Presence with Acquisition of Decatur-Based ESDM Provider, International Control Services Inc.

The aforesaid Investor presentation will also be available on the Company's website at: www.aimtron.in

Thanking you,

Yours faithfully,

For Aimtron Electronics Limited

Priyanka Shah
Company Secretary

*Aimtron Electronics Limited (Formerly Known as Aimtron Electronics Pvt. Ltd.)



Expands Global Presence with
Acquisition of Decatur-Based ESDM Provider,
International Control Services Inc.

INVESTOR PRESENTATION



Management representatives:

Mukesh Vasani – Chairman & Managing Director

Nirmal Vasani – Chief Operating Officer

Sneh Shah – Whole Time Director

Pinkesh Parikh – Finance Director

Chris Espinoza – VP Sales



Headquartered in Decatur, Illinois, USA, International Control Services, Inc. (ICS) is a well-established player in the low-to-medium volume Electronics Manufacturing Services (EMS) industry.

Based on CY 2025 estimates, ICS has achieved USD 16.9 million in revenue.

Through this acquisition, **Aimtron will consolidate its revenues and further enhance its vision to be a global ESDM/ ODM partner.**



- **Accelerate growth** by accessing new customers, adjacent segments, and emerging geographies
- **Select acquisitions** that strategically complement and strengthen existing capabilities
- **Focus** on small and mid-sized businesses with strong operational improvement potential
- **Drive value** through operational efficiencies and process optimization
- **Prioritize opportunities** with clear scalability and margin expansion visibility
- **Mitigating risks** of tariff and geopolitical uncertainties with a diversified, multi-location operating model

Why ICS acquisition?

Immediate US customer access + credibility in Midwest industrial ecosystem

Experienced engineering + program team already embedded in customer programs

Specialized infrastructure: Agrotech product testing, cleanroom, rugged/harsh exposure testing, heavy box-build readiness

Proximity to major OEM ecosystem (Caterpillar, John Deere, CNH, BUNN and surrounding supplier network)

Faster time-to-market vs building customer trust, qualifications, and operating maturity from scratch



Building the above capacity and capabilities organically would have taken 24-36 months

Manufacturing Facility

58,000 sq. ft.

Land for Expansion

3.9 acres available for future expansion
(including future box-build scale-up)

Technology Planform

4 SMT Lines with end-to-end capabilities
(testing, wave, mechanical box build)

Commercial Momentum (Current Visibility)



Current Order Book
₹ 98 Crores

RFQ Pipeline
₹ 155 Crores

New Enquires
₹ 325 Crores
(Potential to convert to RFQ within ~90 days)

Company's Subsidiary Structure



India

Aimtron Electronics Ltd
(Holding Company)



USA

Aimtron Electronics LLC
(100% subsidiary of
Aimtron Electronics Ltd, India)



Aimtron International Controls LLC
(100% subsidiary of Aimtron Electronics LLC, USA)



International Control Services Inc.
(Acquired by Aimtron International Controls LLC)

Financing of Acquisition

Debt (USD 4.3 Mn) + Internal Accruals + Part
proceeds from the recent convertible Warrants
raised (INR 945.7 MN)

Customer Concentration & Sector Mix

Top 5 Customers

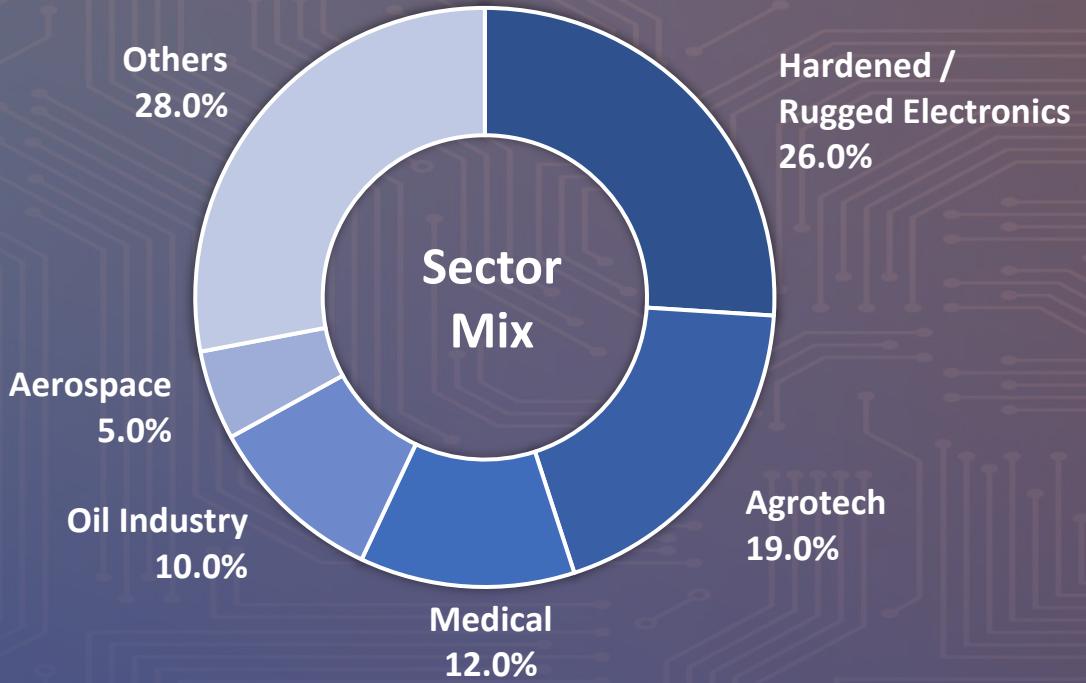
40% of Revenue

Top 3 Customers

25% of Revenue

Strategy

Broaden Customer base while increasing wallet share in existing accounts



International Controls Services Inc

- Established in 1992; Operations in Decatur, Illinois, USA
- Designed-led engineering and ODM capabilities
- Expansion in new geographies and various sectors
- Strengthens Aimtron's full stack ESDM platform
- Deepens engineering capability and IP ownership
- Expanding Midwest footprint with local engineering and manufacturing

Stellar performance

- Aimtron raised INR 945.7mn through preferential warrants to support capacity expansion, including a greenfield facility in India
- Alongside organic growth, the Company continues to evaluate inorganic opportunities that align with its long- term strategy
- H1FY26 sales numbers signaled a solid performance
- Creates a scalable base for future growth

ICS is now Aimtron International Controls

From EMS to ODM-ESDM:

- Acquisition brings access to strong engineering talent, along with an industry leading technician-to-operator ratio on the shop floor.
- Majority of new projects forecasted include engineering effort
- Closer proximity to major hubs in Heartland America, including St. Louis, Tulsa, and other major industrial areas

Scaling global ESDM Platform



- Publicly listed in India with strong operations in USA
- Design manufacturing and lifecycle support
- Technocratic philosophies



International Control Services, Inc.
FLEXIBLE SOLUTIONS WITHOUT BOUNDARIES

- US based ESDM and ODM company
- Revenue 16.9 USD million
- Deep engineering teams and IP
- Highly Specialized in Product Ruggedization
- Currently Operational Capacity: 54%



- Wholly-owned subsidiary
- At cost of Engineering and technology force-multipliers
- Scalable capacity and margins
- Supports ₹1000 crore revenue goal
- Plant to utilize 90% within 3 years

This is aligned with Aimtron's strategy to strengthen its delivery model and add brick-and-mortar on US soil.



Reduce tariff impact and support long term cost competitiveness

Companies with OEM proximity, flexible footprints, and tariff-efficient operations are better placed to win long-term contracts.

The transaction has been evaluated on both trailing and forward financials. With margin improvement initiatives, the acquisition is expected to be EPS accretive from the first year, while meeting Aimtron's ROCE and ROE benchmarks.

- Enhanced buying power, scaling utilization to USD 25–30 million through procurement efficiencies and operating leverage
- Long-term revenue potential of up to ₹280–300 crore per annum supported by available land and planned investments

» Aimtron approach is margin-first

01

Quote Discipline:

- Pricing hygiene
- NRE/change-control rigor
- Program governance

02

Procurement Synergy:

- BOM optimization
- Vendor consolidation
- Cost-down initiatives

03

Operations:

- Yield/scrap reduction
- Rework discipline
- Scheduling
- Throughput improvements

04

Mix Improvement:

- More engineered assemblies
- Ruggedization
- Test
- Higher value-added box build

Utilization Ramp & Incremental Investment

Utilization Plan

Scale from ~54% to ~90% over ~3 years (phased, award-led)



Existing Base

4 SMT lines + end-to-end manufacturing and test capability



Incremental Working Capital

~INR 5–6 crore



Incremental Capex (Aimtron Standards)
~INR 5–6 crore (ERP /AI /digitization)



Total Incremental Fund Plan
~INR 10–12 crore (phased)



Expansion Headroom
3.9-acre land for future box-build scale, in addition to 58,000 sq. ft. facility



ROCE/ROE

Underwritten to meet Aimtron's internal
ROCE/ROE benchmarks from Year 1 based
on opportunity + available infrastructure +
phased investments

EPS accretive from Year 1

Driven by customer footprint, geography,
operating leverage, procurement synergy,
and mix/value-added growth



Automotive
BMS



Hardened
Industrial



Agrotech



Aerospace &
Defense



IOT/
Robotics



Medical &
Healthcare



Power



Telecommunications

9
SMT Lines

150+
Design Engineers Driving
Innovations

900+
Customers Satisfied
Globally

350+
Embedded Design
Projects Completed

Aimtron Electronics specialize in offering **Electronics System Design and Manufacturing (ESDM) services with a strong emphasis on high-value precision engineering products and emphasizes ODM (Original Design Manufacturing) models.**

Snapshots from the acquisition journey



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THANK YOU

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