

Sr. No. Particulars	Standalone		Consolidated	
	Quarter ended (Unaudited)	Six months ended & Year ended (Audited)	Quarter ended (Unaudited)	Six months ended & Year ended (Audited)
1 Gross sales/Income from operations	30/06/2011 16,591.66	30/06/2010 12,170.77	30/06/2011 19,609.96	30/06/2010 13,430.73
2 Expense day	83.95	67.99	83.95	67.99
3 Net sales/Income from operations (1-2)	16,507.65	12,102.78	19,526.01	13,362.74
4 Other Operating Income	46.72	25.19	46.72	29.67
5 Total Income (3+4)	16,554.37	12,127.97	19,572.73	13,392.41
6 Expenses				
a) Decrease/(Increase) in stock in trade	56.46	(322.60)	67.86	(553.56)
b) Consumption of raw materials	679.27	899.39	679.27	899.39
c) Purchase of finished goods	9,054.30	6,366.04	10,753.10	7,100.44
d) Expense day	3.79	(1.46)	3.79	(1.46)
e) Employees cost	2,707.56	1,813.88	3,485.92	2,277.51
f) Depreciation	186.33	179.04	229.18	186.10
g) Other expenditure	3,663.80	2,507.29	4,034.20	2,662.34
Total expenditure	16,351.51	11,241.58	19,293.42	12,301.76
7 Profit from Operations before Other Income, Interest & Exceptional items (5-6)	202.86	886.39	289.31	890.65
8 Other Income (Interest)	47.30	162.09	61.40	168.52
9 Profit before Interest & Exceptional items (7+8)	250.16	1,048.48	350.71	1,059.17
10 Interest expense	31.70	41.00	40.29	42.03
11 Profit after Interest but before Exceptional items (9-10)	218.46	1,007.48	310.42	1,017.14
12 Exceptional item	-	(97.01)	-	(97.01)
13 Profit (+) / Loss (-) from Ordinary Activities before tax (11-12)	218.46	1,104.49	310.42	1,114.15
14 Tax expense	73.76	378.56	80.28	378.56
15 Net Profit (+) / Loss (-) from Ordinary Activities after tax (13-14)	144.70	725.93	229.14	735.59
16 Extraordinary Items (net of tax expense)	-	-	-	-
17 Net Profit (+) / Loss (-) for the period (15-16)	144.70	725.93	229.14	735.59
18 Paid-up equity share capital (face value of Rs. 10 each)	1,423.32	1,423.32	1,423.32	1,423.32
19 Reserves excluding Retention Reserves as per balance sheet of previous accounting year	-	25,647.35	-	24,871.21
20 Paid up and Other FRS (Rs.) (net unutilised)	1.02	5.10	1.62	5.17
21 Public Shareholding :				
a) Percentage of shareholding	2,970,597	5,817,244	2,970,597	5,817,244
b) Freehold/Shareholding	20.87	40.87	20.87	40.87
c) Percentage of shareholding (as a % of the total shareholding of promoter and promoter group)	7.275.988	10,122.635	7.275.988	10,122.635
d) Percentage of shareholding (as a % of the total share capital of the company)	64.60	89.88	64.60	89.88
e) Non-Shareholding	51.12	71.12	51.12	71.12
f) Number of share	3,986,647	8,415,988	3,986,647	8,415,988
g) Percentage of shareholding (as a % of the total shareholding of promoter and promoter group)	35.40	100.00	35.40	100.00
h) Percentage of shareholding (as a % of the total share capital of the company)	28.01	59.13	28.01	59.13

Notes:

- The results for the quarter ended 30/06/2011 have been reviewed by the audit committee and approved by the Board of Directors at its meeting held on July 29, 2011 and have been subjected to limited review by statutory auditors of the Company.
- Segment Reporting
- The Company operates in one business segment i.e. Business Communication Solutions and there is only one geographical segment viz. India.
- The corresponding quarter figures are not comparable to the current quarter, since the Company has acquired 100% stake in Agis Tech Singapore Pte Limited w.e.f. May 1, 2011 and the current quarter unaudited consolidated financial results includes the profit and loss account of acquired subsidiary consolidated for the two months period ended June 2011. The revenue and profit before tax for the two months ended June 30, 2011 included in the unaudited consolidated financial results are Rs.1,830.75 lacs and Rs.38.46 lacs respectively.
- There was no investor complaint pending at the beginning of the quarter. No complaint was received during the quarter and hence there is no complaint remaining to be resolved as at June 30, 2011.
- The figures of previous year were reviewed by a firm of Chartered Accountants other than S. R. Bhatnagar & Associates. Previous year figures have been re-grouped and reclassified, wherever necessary, to correspond to those of the current period.

FOR AND ON BEHALF OF THE BOARD

S. K. JHA
MANAGING DIRECTOR & CEO