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**Affordable Robotic & Automation Limited**

**CIN: L29299PN2010PLC135298**

**Date: February 13, 2026**

<b>To,</b> <b>The Manager Listing department</b> <b>BSE Limited</b> Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001 <b>BSE SCRIP CODE: 541402</b>	<b>To,</b> <b>The Manager Listing department</b> <b>NSE Limited</b> “Exchange Plaza”, Bandra – Kurla Complex, Bandra (EAST), Mumbai – 400051 <b>NSE SYMBOL: AFFORDABLE</b>
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**Subject: Outcome with reference to Conference call with Investors and Analysts (Earning Call) held today i.e., Friday, February 13, 2026**

Dear Sir/Ma'am

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and with reference to our earlier communication dated February 09, 2026 regarding the conference call with Investors and Analysts held today, i.e., Friday, February 13, 2026, please find enclosed herewith the Investor Presentation shared during the said call.

To access the video, click the link below:

<https://arapl.co.in/investor-relations#Conference-Calls>

We request you to kindly take the above information on your records.

Thank you.

Yours faithfully

**For Affordable Robotic & Automation Limited**

**Ruchika Shinde**  
**Company Secretary**

**Encl: As stated**

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*Automation Made Easy*  
**ARAPL**



**ARAPL**  
"globalising automation"

**AFFORDABLE ROBOTIC & AUTOMATION  
LIMITED**

# **EARNINGS PRESENTATION**

**9M : FY 25-26**

# COMPANY OVERVIEW



## Fixed Robotic Solutions



ARAPL is the 1<sup>st</sup> robotic company to be listed in Indian stock exchange.



20 years since inception  
State of the art facility covering 350,000 Sq .Ft. area



More than 7000 Robots & 14K car park installed in last decade. Workforce of 400+.



Growth Trajectory  
- Continuing growth target in current year



## Mobile Robotic Solutions



### Humro

Subsidiary of ARAPL  
83% ARAPL Holdings  
17% Investors + Co-founders



Warehouse Automation Products  
Presence in USA & Europe

**USP: An end to end solution provider from Design, Deployment & Data Integration in both "Fixed" and "Mobile" Robotic Solutions.**

# OUR JOURNEY

**2005**  
Global Sourcing  
Company  
Established

**2008**  
In house Design,  
Manufacturing & Robot  
Programming

**2012**  
Sales & Service Office  
in Faridabad (North  
India)

**2016**  
Sales office in  
Shanghai, China

**2018**  
Listed on SME  
Exchange of BSE

**2024**  
Migrated to Main Board of  
BSE & NSE  
US operations expanded.  
4 Robots Launched

2005

2007

2008

2010

2012

2014

2016

2018

2021

2024

2025

**2007**  
Plant Expansion  
in Pune-India

**2010**  
ARAPL established  
Global Sourcing got  
merged

**2014**  
Manufacturing facility at Wadki, Pune.  
  
Sales office in Mumbai

**2021**  
Subsidiary Company  
ARAPL  
RaaS Pvt. Ltd. In India  
and ARAPL RaaS  
International LLC in  
USA established

**2025**  
Launched  
Humro brand

# OUR SOLUTIONS

## 3 KEY ROBOTIC AND AUTOMATION SEGMENTS

### Automated Robotic Welding

Automates the welding process to increase accuracy, enhance safety and reduces the through put time. These benefits make the robotic welding process a popular alternative to manual metal joining.



ARAPL

### Robotic Multilevel Parking

Providing effective and efficient multi level car parking solutions for urban areas which are densely populated



ARAPL

### Warehouse Automation (as a subsidiary)

Warehouse Execution Systems and Robotic Agents built together, creating a unique operating system designed for robots-led fulfillment



HUMRO

DOMESTIC BUSINESS

EXPORT BUSINESS

# MARQUEE CLIENTELE

## ARAPL



## HUMRO



&

OTHER

FORTUNE 500 COMPANIES

# FINANCIALS

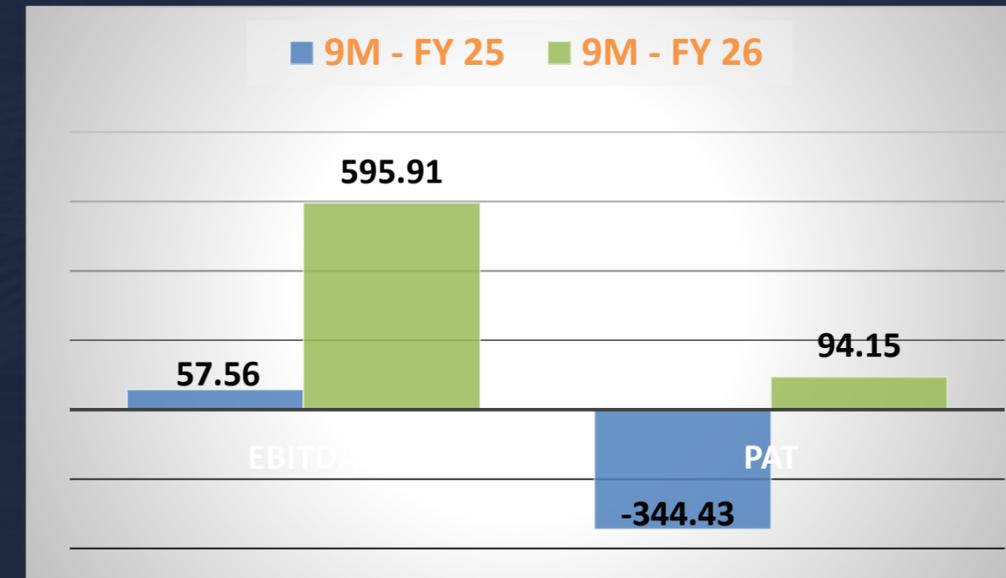
**P&L — STANDALONE — 9 MONTHS - FY25 & FY26**

**P&L — CONSOLIDATED — 9 MONTHS - FY25 & FY26**

# P&L-STANDALONE – 9M - FY25 & FY26

## Turnaround to profitability

- EBITDA margin expanded to **9.8%** from **0.8%**
- PAT grown by **127%**



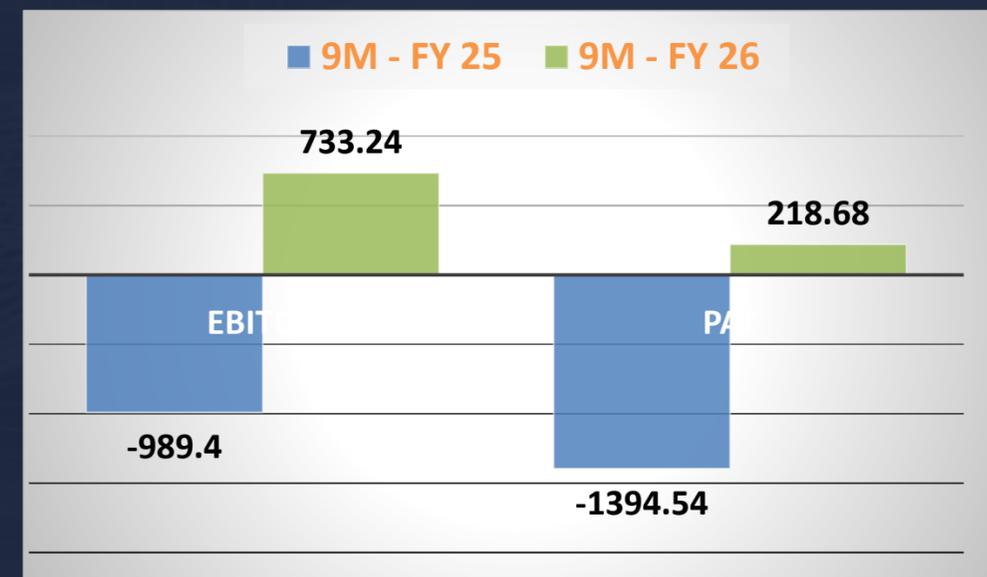
Particulars	Standalone		Remarks
	9 Months Ended		
	Apr to Dec-25	Apr to Dec-24	
<b>Total Income</b>	6066.11	7621.45	Continued Growth
<b>EBITDA</b>	595.91	57.56	Loss to Profit
<b>EBIDTA Margin %</b>	9.82%	0.75%	Profit Turnaround
<b>Profit Before Tax</b>	125.81	(344.43)	Loss to Profit
<b>Profit After Tax</b>	94.15	(344.43)	Loss to Profit
<b>PAT Margin %</b>	1.55%	(0.04%)	Profit Turnaround

All amount in INR lakhs

# P&L-CONSOLIDATED — 9M - FY25 & FY26

## Turnaround to profitability

- EBITDA margin expanded to **10.7%** from **(12.6%)**
- PAT grown by **116%**



Particulars	Consolidated		Remarks
	9 Months Ended		
	Apr to Dec-25	Apr to Dec-24	
<b>Total Income</b>	6837.96	7869.96	Continued Growth
<b>EBITDA</b>	733.24	(989.40)	Loss to Profit
<b>EBIDTA Margin %</b>	10.72	(12.57%)	Profit Turnaround
<b>Profit Before Tax</b>	250.34	(1394.54)	Loss to Profit
<b>Profit After Tax</b>	218.68	(1394.54)	Loss to Profit
<b>PAT Margin %</b>	3.19%	(0.17%)	Profit Turnaround

All amount in INR lakhs

# 9M- FY26 OPERATIONAL HIGHLIGHTS

TILL DECEMBER 2025

## ARAPL

- In the history of ARAPL we have **achieved a milestone of staying profitable in H1** of the year and this momentum continued for **Q3 FY26** as well. This was mainly driven by strong operational efficiency and improved contribution from the core business segments.
- Significant cost optimization:
  - Material cost reduced by ₹1,530+ lakh (**≈30% reduction**)
  - Employee cost reduced by ₹482+ lakh (**≈31% reduction**)
  - Other expenses reduced by ₹80+ lakh
- Total expenses reduced by **~28%**.
- Improved operating leverage visible as lower costs translated directly into higher margins.
- Demonstrates successful restructuring, tighter cost control, and improved execution, setting a stronger base for future growth
- **New customer acquisition** - Orders worth **INR 5200 Lakhs** accounting for 40% of all the new orders booked till 31<sup>st</sup> December 2025.

## ARAPL RaaS (Humro)

- ARAPL RaaS (Humro) has delivered its first order for Atlas AC2000 Autonomous Forklift from a large U.S.-based logistics player for which revenue generation started.
- The subsidiary has also received a confirmed order for six mobile robots valued at ₹4.13 crore, structured under a two-year lease agreement.
- It is actively looking to enter deep into this space of autonomous vehicles by strategically partnering with aligned partners and monetizing its autonomy tech stack and autonomous vehicle building capabilities for domestic and international market.

# ORDER BOOKING STATUS

## Order Booking Status as on 31.12.2025

### Amount

<b>Verticals</b>	<b>Opening as on 01.04.2025</b>	<b>New Booking</b>	<b>Delivered in 9M FY 2026</b>	<b>Closing as on 31.12.25</b>
<b>Automation</b>	3259	5986	3928	5317
<b>Car Parking</b>	2473	7201	1979	7695
<b>Total</b>	<b>5732</b>	<b>13187</b>	<b>5907</b>	<b>13012</b>

# DISCLAIMER

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Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

AFFORDABLE ROBOTIC & AUTOMATION LTD

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# THANK YOU!

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