

Date: 5.8.2025

To, The Manager- Listing Compliance National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai- 400051

SYMBOL: AESTHETIK ISIN: INE0TSF01011

Dear Sir,

#### **Sub: Investor Presentation**

Pursuant to regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 we wish to inform you that the company has issued an investor presentation which contains Profile, Overview, About the Company, Products Manufactured, Financial Performance, Markets catered and geographical footprints."

A copy of the same is enclosed herewith for your reference and for dissemination on the Exchange's website.

We request you to take the same on record.

Thanking you

For Aesthetik Engineers Limited

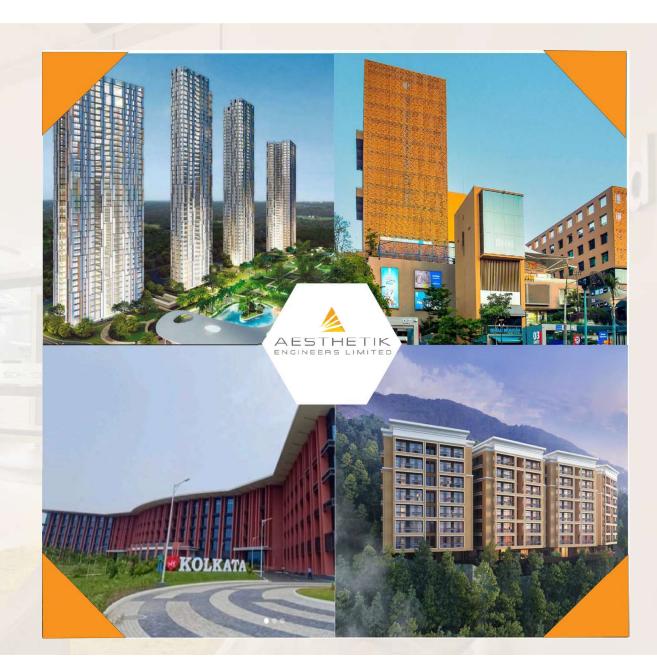
Avinash Agarwal Digitally signed by Avinash Agarwal Date: 2025.08.05 19:03:08 +05'30'

**Avinash Agarwal** 

**Managing Director** 

DIN: 01889340

# **INVESTOR PRESENTATION**





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### **COMPANY OVERVIEW**



Aesthetik Engineers Limited (AEL) is a **Kolkata-based** specialist in **Façade design, engineering, fabrication, and installation,** delivering innovative, sustainable, and high-quality building envelope solutions.

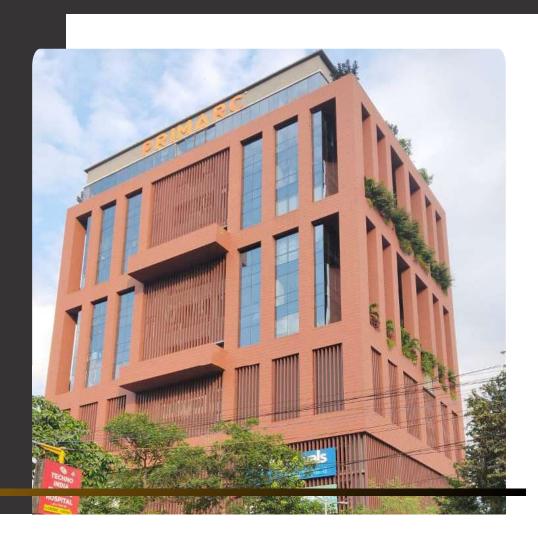
With over **18 years of experience**, AEL has built a reputation as a trusted partner for architects, developers, façade consultants, and civil contractors.

Founded in 2003 and incorporated in April 2008, the company operates a **1,00,000 sq ft manufacturing facility** in Howrah, equipped with advanced Italian machinery. It has also partnered with **Schüco**, a renowned German brand, for the fabrication and supply of unitized curtain wall glazing systems, aluminum windows, and doors for prestigious clients.

The company uses modern technologies like Building Information Modeling (BIM) to enhance project planning, execution, and maintenance. Its client base includes leading names such as **Infosys**, **L&T**, **Shapoorji Pallonji**, and **ACC India**.

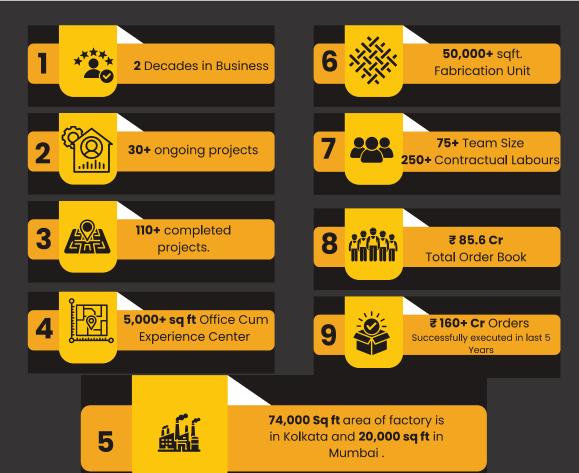
Aesthetik was listed on the NSE SME platform on 16 August 2024, and its operational footprint now extends across West Bengal, Bihar, Maharashtra, Assam, Odisha, and Gujarat. With projects executed across multiple states, AEL operates on a truly PAN-India scale, reinforcing its national presence.

Known for precision, quality, and technical excellence, AEL is poised for further expansion across India.



### **KEY FACTS AND FIGURES**







#### **MISSION**

### Delivering Exceptional Façade Solutions with Precision, Passion, and Partnership

At Aesthetik Engineers Limited, our mission is to design, engineer, and deliver high-performance façade systems that:

- Surpass client expectations
- Elevate building performance
- Contribute meaningfully to urban aesthetics

Guided by **our core values**, we strive to be a:

- Trusted partner in every project
- Innovative leader in façade technology
- Customer-centric company committed to quality and excellence

### Transforming Building Envelopes, Enhancing Urban Landscapes

At Aesthetik Engineers Limited, our vision is to become a global leader in façade design, engineering, and delivery—recognized for:

- Innovative solutions
- Sustainable practices
- Aesthetically stunning building envelopes

Through this vision, we aim to shape a more sustainable, functional, and visually compelling built environment.



**VISION** 

### **TIMELINE**



Formally registered as Aesthetik Engineers Limited, marking the beginning of structured growth and professional expansion.

2008 - Incorporated as a Public Limited Company

Set up a 1,00,000 sq ft (approx. 3,000 m<sup>2</sup>) production plant in Howrah, equipped with advanced Italian machinery to support precision fabrication and timely project delivery.

2016 - Launch of Inhouse Manufacturing **Facility** 

Successfully launched its Initial Public Offering, raising ₹26.47 crore, and got listed on the NSE SME platform on 16 August 2024, marking its entry into the public capital market.

> 2024 (August) - IPO **Launch & NSE SME**





**2003 - Company Founded** 

Aesthetik Engineers was established with a vision to deliver high-quality façade and fenestration solutions.

2010-2015 **Expansion of** Services & Client **Portfolio** 

Began offering integrated façade solutions including aluminum windows, doors, railings, and GFRC elements, while securing projects from reputed developers in West Bengal.



2018-2022 -**Technology Adoption & BIM Integration** 

**Integrated Building Information** Modeling (BIM) into project workflows to enhance planning, execution, coordination, and lifecycle efficiency.



**Market Expansion & Growth Roadmap** 

Leveraging IPO proceeds to scale operations beyond West Bengal, strengthen execution capabilities, and enter highpotential markets across India.

### **BACKWARD INTEGRATION**



#### Formalizing Strategic Partnerships - Uday Tuff Private Limited Conversion

**M/s** Uday Glass Work, a partnership firm with 50% ownership by **Aesthetik Engineers Limited**, was converted into a private limited company named Uday Tuff Private Limited on 24th January 2025, following approval from the Registrar of Companies, West Bengal.

This structural transition marks a significant move toward formalizing governance and enabling future scalability of operations.

#### **Impact**



### Associate Relationship Formalized

Uday Tuff becomes an official associate of Aesthetik Engineers Limited.



**Foundation for Scale** 

Sets the stage for future expansion and funding opportunities.



### Secured Supply Chain for Glass Components

Ensures consistent availability and quality of processed glass used in Aesthetik's engineering and infrastructure products.



### Reduced Production Delays

Direct access to glass inputs minimizes lead time and dependency on external vendors.



### **STRATEGIC INVESTMENTS**



#### Acquisition of Solisys Solar Pvt. Ltd.

In a strategic move to enhance backward integration and diversify its energy sources, Aesthetik Engineers Limited has acquired **3,00,000 equity shares in Solisys Solar Private Limited**.

With this acquisition, Solisys Solar has now become a Wholly Owned Subsidiary (WOS) of Aesthetik Engineers Limited. This decision aligns with the company's long-term focus on sustainable infrastructure and energy-efficient operations.

#### **Impact**



#### Enhanced Cost Efficiency

Reduces dependency on external energy suppliers.



#### Clean-Tech Expansion

Strengthens position in the renewable energy ecosystem.



#### **Business Diversification**

Expands operations into high-growth, sustainability-focused verticals.



#### **Operational Synergies**

Integrates solar solutions into existing project pipeline for long-term savings.



#### In-House Solar Integration

About Us

**Business Focus** 

Aesthetik Renewables Pvt. Ltd. (Wholly Owned Subsidiary)

Enables the use of internally sourced solar components in engineering products, enhancing energy efficiency.



Aesthetik Renewables Pvt. Ltd. is a **100% wholly owned subsidiary** of [Aesthetik Engineers Ltd.], established to cater exclusively to the fast-growing

• Turnkey Solar EPC Solutions: From concept to commissioning - design,

Expertise in rooftop, ground-mounted, and utility-scale solar projects.
Focus on quality, cost-efficiency, and sustainable energy solutions for

solar EPC (Engineering, Procurement & Construction) sector in India.

procurement, construction, and grid integration.

industrial, commercial, and residential clients.

#### **Lower Production Costs**

Internal energy generation helps reduce overheads in the manufacturing process.



#### Sustainable Manufacturing

Promotes eco-friendly production of Aesthetik's infrastructure and engineering solutions.

### **CLIENTELE**







































### **CLIENTELE**





Bengal NRI Complex Ltd

































# PRODUCT/SERVICE PORTFOLIO





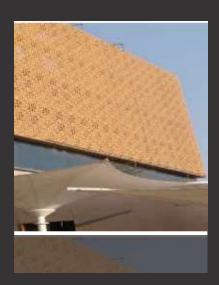
#### **Doors and Windows**

Our Company is also engaged in supplying of products and services for the designing and installation of the doors and windows.



#### Railing and staircase

We also provide services for the design and installation of railings and staircases. Railings act as protective barriers on stairs, balconies, and terraces, while staircases enable vertical movement between levels. Both elements are essential in building design, offering safety and aesthetic appeal.



# Glassfibre Reinforced Concrete (GFRC)

Glassfibre Reinforced Concrete (GFRC) is a lightweight, durable material made from cement, fine aggregates, and glass fibers. It offers enhanced strength and flexibility, making it ideal for architectural and decorative construction applications.

# PRODUCT/SERVICE PORTFOLIO



#### **FACADE SYSTEMS**

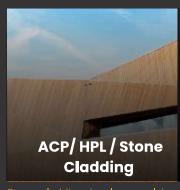


The facade is the building's front face, showcasing its architectural style. We offer:

A modern glass envelope system that creates a sleek, transparent exterior. The glass panels are structurally bonded without gaskets, aluminum pressure caps, or plates, delivering a clean and contemporary look.



The term "spider" refers to the specialized fittings or point-fix connectors that hold and support glass panels. Spider Glazing is the ideal solution for creating large, open entrances in commercial or residential buildings. Most modern exterior design concepts rely on this structural glazing system to achieve expansive, seamless class facades.



Stone cladding involves applying a thin layer of natural or simulated stone to a building's interior or exterior. It creates the look of a solid stone surface without requiring full-depth masonry. Known for its aesthetic appeal, durability, and versatility, it's a popular choice for enhancing architectural design.



Aluminium louvers are architectural elements designed to enhance building aesthetics while providing ventilation and natural light control. Made from lightweight, durable aluminum, these horizontal or vertical slats allow airflow and light to pass through while offering privacy and protection from the elements



These architectural features act as overhead coverings—either attached to buildings or freestanding in outdoor areas. Canopies offer shade, weather protection, and visual appeal. Skylights, on the other hand, are roof openings or windows designed to bring natural light into interior spaces, enhancing both brightness and ambience.

# **INDUSTRY WE SERVE**



#### Hospitality





Residential

#### Commercial





Infrastructure

# Architecture-related projects



### **GLOBAL FACADES MARKET**



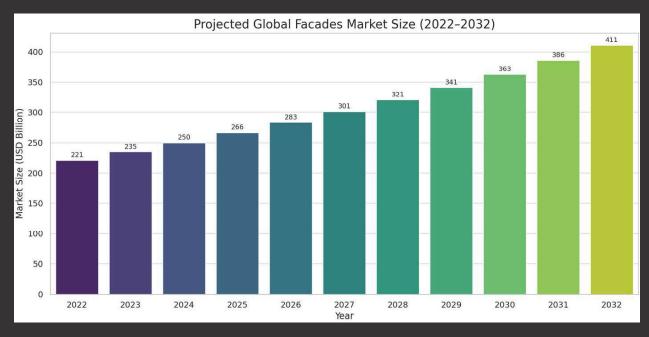
The global facades market was valued at USD 220.9 billion in 2022 and is projected to grow from USD 235.04 billion in 2023 to USD 386.07 billion by 2032, reflecting a compound annual growth rate (CAGR) of 6.40% during the forecast period (2023–2032).

The market is witnessing robust growth due to rapid industrialization, which fuels the demand for both commercial and residential buildings. This, in turn, drives the adoption of facade systems.

#### **Key growth drivers include:**

1.Increased construction of facilities such as factories, shopping malls, offices, and public infrastructure.

2.Rising focus on sustainable and eco-friendly building practices, which further boosts demand for advanced facade systems.



source: https://www.marketresearchfuture.com/reports/facades-market-7190

#### **Regional Insights:**

1.North America is leading the market, driven by substantial R&D investments in innovative facade materials.

2.Europe holds the second-largest share, with Germany at the forefront and the UK being the fastest-growing market. Strong construction investments support growth here.

3.Asia-Pacific is anticipated to grow at the fastest rate, fueled by affordable labor and land, encouraging widespread construction activity and further expanding the market.

### **INDIAN FACADES MARKET**



The India facade market was valued at USD 2,855.4 million in 2023 and is projected to grow to USD 5,431.9 million by 2032, registering a compound annual growth rate (CAGR) of 7.18% during the forecast period (2024–2032).

#### Key Growth Drivers:

Rapid urbanization and expansion in the real estate sector are major contributors.

Increased rollout of smart city initiatives is accelerating the need for modern, efficient facade systems.

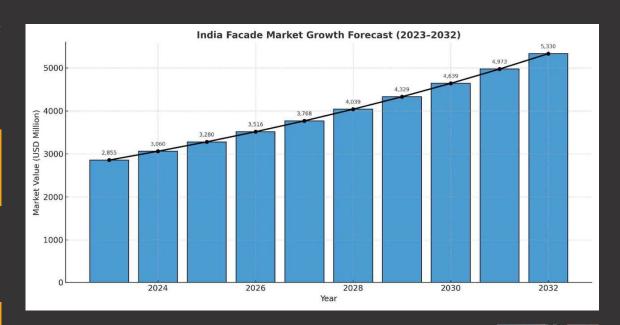
Integration of digital modeling, automated fabrication, and advanced material technologies.

Stricter regulatory requirements on energy efficiency, safety, and environmental sustainability. Rising demand for both commercial and residential construction.

Emphasis on high-performance materials, sustainable designs, and energy-efficient solutions.

Adoption of green building norms is fueling demand for eco-friendly facade options.

Continuous innovation to reduce the carbon footprint in construction practices.



#### aesthetik-engineers

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### **COMPETITIVE STRENGTHS**



#### **Experienced Leadership & Skilled Team**

Led by Promoter and MD Mr. Avinash Agarwal, with 20+ years in the façade industry, our experienced management and skilled workforce drive growth through strategic planning and execution, giving us a strong competitive edge.



### Dedicated Our robus

#### **Dedicated Logistics Capabilities**

Our robust logistics solutions enable seamless operations and timely project execution across India, ensuring efficiency, reliability, and a strong market position.



Through strict SOPs and global quality standards, we deliver durable, world-class façades and related products, ensuring customer satisfaction and strong domestic and international relationships.



#### **Established & Loyal Customer Base**

With two decades of trusted relationships, including government clients like Coal India Limited, we deliver quality, innovation, and timely execution, earning lasting customer loyalty.



#### **Advanced Machinery & Innovation**

We leverage Italian precision machinery and inhouse testing to streamline fabrication, cut costs, and deliver superior products from design to production with enhanced efficiency and profitability.

# **PROJECT COMPLETED**



Sr. No.	Name and Nature of Work	Principal Employer	Location of Work	Value (in ₹ crores)	Year of Completion
1	(Urbana: Residential Complex) Windows, Railings, Curtain wall Glazing & ACP Cladding	Bengal NRI Complex Ltd., Phase I, II & III	Kolkata	34.19	2015, 2018
2	(Utkalika: Residential Complex) Curtain wall Glazing, Doors, GFRC, Canopy, Railing, ACP Cladding & Durco Board Cladding	SE Builders Realtors Ltd., Phase I, II & IV	Kolkata	23.16	2019, 2023
3	(Siti Cable: Corporate Office) Semi Unitized Structural Glazing, ACP Cladding, Stone Cladding, Louvers, Window & Glass Canopy	Indian Cable Net Ltd.	Kolkata	17.31	2018
4	(Anassa & Hazelton: Residential Complex) Windows and Doors	P S Group Realty Pvt. Ltd.	Kolkata	11.68	2022
5	(Mindtree: Corporate Office) Structural Glazing, Spider Glazing, Louver, Window, Door, ACP Cladding, Glass Railings & Spider	Mindtree Ltd., Phase I, II	Bhubaneswar	11.51	2016, 2018, 2021, 2022
6	(Coal India, Head Office) Structural Glazing & Window	Coal India Limited	Kolkata	10.45	2013
7	(Taj Hotels: Hospitality) Curtain Wall Glazing, Windows, Doors, Durco Board Cladding & Spider Glazing work	Visitar Properties Pvt. Ltd.	Raichak Kolkata, Darjeeling, Gangtok	9.49	2012, 2020, 2022, 2023
8	(City Centre Malls) Curtain Wall Glazing, Windows & Door	Utkarsh Statik Ltd.	Raipur, Haldia, Siliguri & Patna	7.33	2013, 2014, 2017, 2022
9	(State Bank of India: Management) Structural Glazing & Aluminium Windows, Doors & ACP Cladding	Shapoorji Pallonji & Co. Pvt. Ltd.	Kolkata	5.24	2018
10	(Forum Esplanade Mall) Windows, Doors, Curtain Wall Glazing, Louver, Glass Railings & Spider Glazing Work	Forum Projects Pvt. Ltd.	Bhubaneswar	6.17	2018

### STRATEGIC ADVANTAGE



# Experienced promoter, management and employees

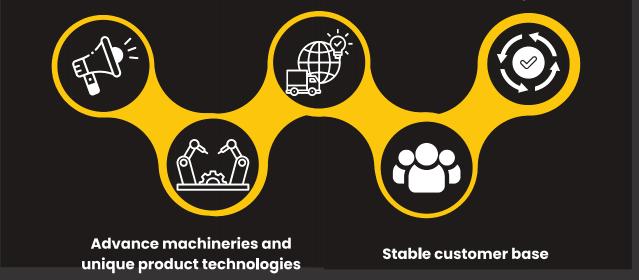
Under the leadership of promoter and managing director Mr. Avinash Agarwal, the experienced management team drives consistent growth, outlining future development plans for the company's competitive advantage.

#### **Dedicated Logistical Solutions**

The company's sophisticated logistics ensure seamless operations and timely project execution, providing a distinct marketplace advantage and enhancing reliability and operational excellence, contributing to successful project delivery and client trust.

#### Consistency in Quality and Service Standards

Maintains a rigorous process for designing, fabricating, and supplying building facades, aluminum doors/windows, railing, staircase, and Glassfiber Reinforced Concrete (GFRC). We prioritize heat and water resistance to uphold quality and attract global clientele.



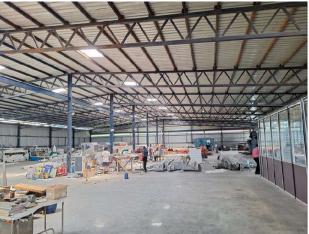
By leveraging core technologies and unique ideas, the company continues to provide new value to society. Procuring machinery for fabrication and assembly, including Italian technology, enhances efficiency and reduces time and costs, resulting in higher profit margins

The company maintains long-standing relationships with key customers, supplying products to government agencies like Coal India Limited, reflecting commitment to quality and timely delivery. Experience gained over two decades allows for continual improvement to meet customer needs.

### **KOLKATA FACTORY**









5 Axis CNC End Milling Machine EM350-CNC





CNC Notching Saw NS-CNC-600

CNC Laser and Spindle Machining and Cutting Center P6500



# **MUMBAI FACTORY**



















### PRODUCTION CAPACITY FOR MANUFACTURING PLANT



SYSTEM TYPE	CAPACITY / DAY	CAPACITY / MONTH	
Unitized Glazing System	45 Panels	1650 Panels	
Panel size (1.2/1.5 × 3.9/4.05) Mtrs	260 SQM	8000 SQM	
Aluminium Doors & Window System	40 to 50 Units	1750 Units	Amilorae 3
Standard size	300 SQM	7500 SQM	
TOTAL	560 SQM	15500 SQM	
		Chillian Chi	

# **QA/QC POLICY OVERVIEW**



#### **Ensuring Excellence from Concept to Completion**

Aesthetik Engineers Limited is committed to delivering high-performance façade systems through robust Quality Assurance (QA) and Quality Control (QC) practices. Our structured approach ensures superior aesthetics, durability, and long-term client satisfaction.

#### 1. Quality Philosophy

- Commitment to Excellence:
   Façade solutions that meet
   or exceed client
   expectations.
- Continuous Improvement:
   Ongoing evaluation of processes, materials, and execution techniques.
- Supply Chain Management: Collaborations with reputed vendors to ensure material and component quality.

# 2. Preconstruction Planning

- Constructability Review: Identify design gaps and resolve issues before execution.
- Bid Instructions: Define scope and deliverables clearly for subcontractors.

### 3. Execution-Phase Controls

- Glass & Glazing Align with architectural schedules, conduct field measurements, and perform mock-ups with water testing.
- Submittals & Reviews Verify shop drawings, product data, and samples; align with project milestones.
- Field Coordination Focus on waterproofing, insulation, finish detailing, and process changes via Architect Reports.

### 5. Ongoing Quality Assurance

- Routine Site Walks: Daily or weekly inspections using checklists
- Issue Resolution: Immediate action on any deviations to uphold standards

#### 4. Best Practices in Installation

- Storefront Systems: Seamless trim, thermal joints, proper sealant use
- Interior Glazing: Verify transitions and prevent scope gaps
- Curtain Walls: Plan firestopping, joint detailing, and third-party water testing

### 6. Quality Objectives

- Zero Defects: Deliver flawless installations
- On-Time Delivery: Stick to committed timelines
- Client Satisfaction: Ensure continuous feedback and communication

# **QUALITY CHECK PROTOCOL**



Ensuring Excellence at Every Stage of Execution



### **Pre-Installation Checks**



- Material Inspection: Verify the quality and quantity of all facade materials prior to installation.
- Design Verification: Ensure design specifications are accurate and fully compliant with approved drawings.



### **Installation-Phase Checks**



- Workmanship Monitoring: Assess the quality of on-site execution to maintain workmanship standards.
- Dimensional Accuracy: Validate system dimensions and alignment for precise installation.
- Functional Testing: Evaluate façade systems for mechanical integrity and operational performance.
- Visual Inspection: Perform final inspection to ensure clean finishes, alignment, and overall aesthetics.

# **HEALTH, SAFETY & WORKER WELFARE**



#### Creating a Culture of Safety, Accountability, and Care Across All Project Sites



#### **Comprehensive Safety Training**

- Regular safety drills, toolbox talks, and workshops for all site personnel
- Mandatory use of Personal Protective Equipment (PPE) across all zones
- Ongoing training for both staff and subcontractors to reinforce safety protocols



#### Compliance with Standards

- Strict adherence to OSHA, IS codes, and other global construction safety norms
- Frequent site audits to ensure execution in line with best safety practices



#### Site Risk Management

- Routine hazard identification and risk assessments on all active sites
- Implementation of fall protection systems, secure scaffolding, and edge guardrails



#### **Emergency Preparedness**

- On-site trained emergency response teams for quick action
- First-aid stations and medical kits deployed at all project locations

#### Worker Welfare Initiatives

- Provision of rest zones, clean drinking water, and ergonomic working conditions
- Mental health awareness and employee well-being support programs



#### Advanced Safety Technology

- Al-powered surveillance for real-time safety monitoring
- Smart wearables to track worker health, fatigue, and stress indicators



#### acade-Specific Safety Measures

- Fall Protection: For workers operating at elevation
- Scaffolding Compliance: In line with safety standards
- Glass Handling Protocols: To prevent on-site injuries and material loss
- Weather Tightness: Ensuring systems are sealed against water intrusion
- Structural Integrity: Verifying façade load-bearing performance throughout installation



# PROJECTS UNDERTAKEN











Sr. no.	Project	Client	Location	Contact Person	Email Id	Scope of Work	Order Value
	Work Unexecuted as on 01.04.2025						7583.08
1	Artotel _Ecosapce	Choicest Enterprises Ltd	Kolkata Newtown	Mr.Sudhir Himatsingka	sudhir.himatsingka@ambujaneotia.co m	Perforated Sheet & WPC	193.68
2	Merlin Rise	Merlin Project Limited	Kolkata	Bapi Chandra Paul	bapi@merlinprojects.com	Merlin Rise Aluminium doors & windows.	193.68
3	EGPDL- VANYA AWAS	EPOCH GREENFIELDS PARKS DEVELOPMENT LTD	Siliguri, West Bengal.	Mr.Sudhir Himatsingka	sudhir.himatsingka@ambujaneotia.co m	EGPDL- VANYA AWAS (Residential Complex) WPC)	193.68
4	UTALIKA TOWER-HIG- 2	S E BUILDERS & REALTORS LIMITED	Kolkata	Mr.Sudhir Himatsingka	sudhir.himatsingka@ambujaneotia.co m	Aluminium doors & windows.	193.68
5	ANTDPL- MONTANA GYMKHANA	AMBUJA NEOTIA TEESTA DEVELOPMENT PRIVATE LIMITED	Siliguri, West Bengal.	Mr.Soumitra Majumder	soumitra.majumder@ambujaneotia.c om	Aluminium doors & windows.	14.76
			TOTAL			8372	.58

### **OPERATING MACHINERY**







#### **Cutting-Edge Machinery for Superior Execution**

- •CNC Machines & Automated Fabrication Units for precision engineering
- •Hydraulic Lifting Equipment & Cranes for efficient material handling
- •High-Performance Drilling & Cutting Tools for seamless installations

#### Safety-Driven Equipment Handling

•Routine Maintenance & Safety Inspections to prevent malfunctions
•Operator Safety Gear (PPE Kits, Helmets, Gloves, Harnesses, & Boots)
•Automated Handling Systems to reduce manual lifting risks







#### **Team Training & Skill Development**

- •Regular Machinery Training Programs for workers & operators
- •Safety & Emergency Protocol Workshops to ensure accident-free sites
- •Certification Courses & Skill Enhancement Programs for advanced techniques
- •Hands-on Training with Al-Powered Equipment & Modern Tools

#### **Efficiency & Time Optimization**

Automated Glazing & Cladding Handling for speed & accuracy
 Optimized Workflow Strategies to reduce delays & boost productivity









#### **Compliance with Industry Standards**

- •Adherence to OSHA, ISO, & Government Safety Regulations
- •Eco-Friendly Machinery & Sustainable Practices to reduce environmental impact

### **PROFILE OF MANAGEMENT**





MR. AVINASH AGARWAL

Executive - Managing Director - Promoter

Mr. Avinash Agarwal, aged 45, is the Promoter, Chairman, and Managing Director of our Company. He has been serving as a Director since the Company's incorporation. A graduate with a Bachelor's degree in Commerce from Seth Anandram Jaipuria College, he brings over 16 years of experience in the façade industry. As the driving force behind the Company's strategic decisions, he is responsible for overseeing its overall management and operations.



MR. VIJAY KUMAR AGARWAL

Executive – Whole Time Director & Promoter

Mr. Vijay Kumar Agarwal, aged 73, is the Whole-time Director of our Company, a position he has held since 22nd December 2018. He holds a degree in Mechanical Engineering from Birla Institute of Technology, Ranchi. He has worked for about one year at Hind Motor Factory and possesses over 25 years of experience in the PVC business. Since his appointment as Whole-time Director at Aesthetik Engineering Limited, he has been responsible for overseeing the overall management and operations of the Company.



JAI KISHAN OJHA Chief Financial Officer

Jai Kishan Ojha, a qualified CMA with 18+ years of experience, serves as CFO at Aesthetik Engineers Limited, leading financial strategy and growth. He excels in financial planning, risk management, and investor relations, ensuring transparency and compliance. Skilled in cash flow optimization and fund management, he works closely with banks, auditors, and regulators. His insights and reporting to the Board drive informed decisions and long-term value creation.

### **BUSINESS STRATEGY**



#### 1. Enhance Operational Efficiency

We are committed to driving cost reductions and gaining a competitive edge by streamlining processes, upgrading skills, and leveraging advanced technology systems to boost productivity and operational performance.



#### 3. Expand Market Presence

Building on our strong presence in select Indian states, we plan to extend our reach nationwide and globally. Our focus is on strengthening relationships with institutional clients—government bodies, builders, and developers—while expanding our customer base.



#### 2. Leverage Solar & Construction Opportunities

With rising demand driven by government initiatives and lifestyle changes, we aim to capture growth in the renewable energy, construction, and infrastructure sectors by delivering tailored products and services.



#### 4. Maintain Superior Quality Standards

By prioritizing quality across all offerings, we aim to foster customer loyalty, secure repeat business, and enhance our brand reputation.



# **PROFIT & LOSS**



Particulars	H2FY25 (Audited)	H1FY25 (Reviewed)	HoH %	H2FY24 (Audited)	YoY%	FY25 (Audited)	FY24 (Audited)	YOY %
Revenue from Operations	3,394.93	2,393.34	42%	3,887.57	(13%)	5,788.27	6,072.03	(5%)
Other income	56.8	25.12	126%	2.01	2726%	81.92	7.47	997%
Total income	3451.73	2418.46	43%	3889.58	(11%)	5870.19	6079.5	(3%)
Total Expenditure	2748.93	2268.71	21%	3314.78	(17%)	5017.62	5301.21	(5%)
EBITDA	702.8	149.75	355%	574.8	22%	852.57	778.29	10%
Depreciation	38.03	49.89	(24%)	26.14	45%	87.93	52.29	68%
Interest	35.89	22.66	58%	44.12	(19%)	58.56	72.2	(19%)
Profit before Tax	628.88	77.2	715%	504.54	25%	706.08	650.28	9%
Tax	158.57	19.43	716%	113.24	40%	178	150.8	18%
PAT	470.31	57.77	714%	391.3	20%	528.08	499.48	6%
EBITDA Margin	21%	6%	250%	15%	40%	15%	13%	15%
PAT Margin	14%	2%	550%	10%	38%	9%	8%	11%
EPS	3.04	0.46	-	3.09	-	3.41	3.97	-

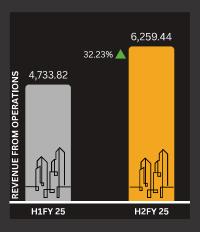
# **BALANCE SHEET**

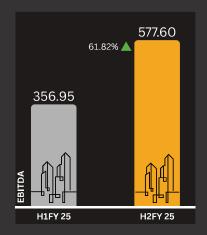


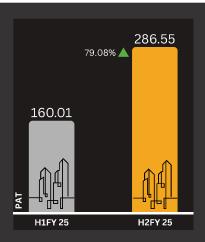
Particulars	FY 25	FY24
Equity Capital	4,426.25	1,502.41
Borrowings	742.11	849.92
Provisions	1.62	-
Other Liabiities	827.21	736.61
Total Liabilities	5,997.19	3,088.94
Fixed Assets	1201.17	373.44
Financial Assets	3239.02	914.43
Inventories	804.83	1106.85
Other Assets	752.16	694.23
Total Assets	5997.18	3088.95

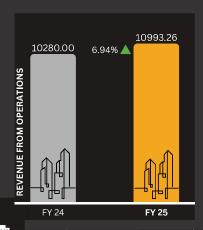
# **KEY RATIOS**

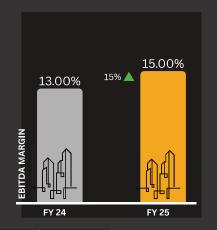


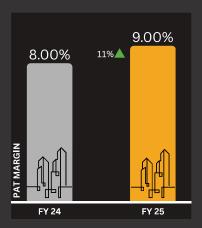






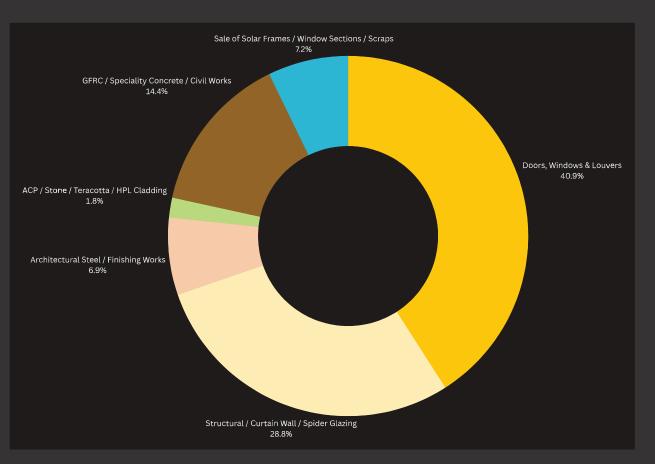






# **REVENUE BREAKUP**





Category	Amount (₹)
Doors, Windows & Louvers	2368.48
Structural / Curtain Wall / Spider Glazing	1667.09
Architectural Steel / Finishing Works	400.90
ACP / Stone / Teracotta / HPL Cladding	102.83
GFRC / Speciality Concrete / Civil Works	831.40
Sale of Solar Frames / Window Sections / Scraps	417.54
Total	5788.24

