



KRISHNA INSTITUTE OF MEDICAL SCIENCES LIMITED

Our Company was incorporated as 'Jagjit Singh and Sons Private Limited', a private limited company under the Companies Act, 1956, with a certificate of incorporation issued by the Registrar of Companies, Maharashtra at Mumbai on July 26, 1973. Our Company changed the location of its registered office from the State of Maharashtra to the erstwhile State of Andhra Pradesh, pursuant to an order dated January 29, 2003 by the Company Law Board, Western Region Bench, Mumbai ("Order") and the registration of the Order vide certificate of registration dated February 21, 2003 by the Registrar of Companies, Andhra Pradesh and Telangana (then the Registrar of Companies, Andhra Pradesh) ("RoC"). Subsequently, the name of our Company was changed to 'Krishna Institute of Medical Sciences Private Limited', pursuant to a letter of approval from the Central Government dated January 2, 2004 and a fresh certificate of incorporation issued by the RoC on January 2, 2004. Further, pursuant to the conversion of our Company to a public limited company, our name was changed to 'Krishna Institute of Medical Sciences Limited' and the RoC issued a fresh certificate of incorporation on January 29, 2004. For further details, see "History and Certain Corporate Matters" on page 198 of the Prospectus dated June 22, 2021 (the "Prospectus")..

Registered and Corporate Office: D. No. 1-8-31/1, Minister's Road, Secunderabad - 3, Telangana - 500 003, India; **Tel:** +91 40 4418 6000; **Website:** www.kimshospitals.com; **Contact Person:** Umashankar Mantha, Company Secretary and Compliance Officer; **E-mail:** cs@kimshospitals.com; **Corporate Identity Number:** U55101TG1973PLC040558

OUR PROMOTERS: DR. BHASKARA RAO BOLLINENI, RAJYASRI BOLLINENI, DR. ABHINAV BOLLINENI, ADWIK BOLLINENI AND BOLLINENI RAMANAIAH MEMORIAL HOSPITALS PRIVATE LIMITED

Our Company has filed the Prospectus with the RoC on June 22, 2021 and the Equity Shares are proposed to be listed on the BSE Limited ("BSE") and the National Stock Exchange of India Limited ("NSE") and the trading will commence on or about June 28, 2021.

BASIS OF ALLOTMENT

INITIAL PUBLIC OFFERING OF 25,997,133 EQUITY SHARES OF FACE VALUE OF ₹10 EACH ("EQUITY SHARES") OF KRISHNA INSTITUTE OF MEDICAL SCIENCES LIMITED ("COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF ₹ 825 PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF ₹ 815 PER EQUITY SHARE) (THE "OFFER PRICE") AGGREGATING TO ₹ 21,437.44 MILLION (THE "OFFER") COMPRISING A FRESH ISSUE OF 2,436,595 EQUITY SHARES (INCLUDING 254,777 EQUITY SHARES TO BE ISSUED UNDER EMPLOYEE RESERVATION PORTION AT A PRICE OF ₹785 AGGREGATING TO ₹ 200.00 MILLION) AGGREGATING TO ₹ 2,000.00 MILLION (THE "FRESH ISSUE") AND AN OFFER FOR SALE OF 23,560,538 EQUITY SHARES AGGREGATING TO ₹ 19,437.44 MILLION (THE "OFFER FOR SALE") COMPRISING 16,003,615 EQUITY SHARES AGGREGATING TO ₹ 13,202.98 MILLION BY GENERAL ATLANTIC SINGAPORE KH PTE. LTD (THE "INVESTOR SELLING SHAREHOLDER") 387,966 EQUITY SHARES AGGREGATING TO ₹ 320.07 MILLION BY DR. BHASKARA RAO BOLLINENI 775,933 EQUITY SHARES AGGREGATING TO ₹ 640.14 MILLION BY RAJYASRI BOLLINENI 387,966 EQUITY SHARES AGGREGATING TO ₹ 320.07 MILLION BY BOLLINENI RAMANAIAH MEMORIAL HOSPITALS PRIVATE LIMITED (COLLECTIVELY THE "PROMOTER SELLING SHAREHOLDERS") 6,005,058 EQUITY SHARES AGGREGATING TO ₹ 4,954.17 MILLION BY PERSONS REFERRED TO IN ANNEXURE A (REFERRED TO AS THE "OTHER SELLING SHAREHOLDERS" TOGETHER WITH THE INVESTOR SELLING SHAREHOLDER AND PROMOTER SELLING SHAREHOLDERS THE "SELLING SHAREHOLDERS" AND SUCH EQUITY SHARES THE "OFFERED SHARES").

OFFER PRICE: ₹ 825 PER EQUITY SHARE OF FACE VALUE OF ₹ 10 EACH EQUITY SHARE
ANCHOR INVESTOR OFFER PRICE: ₹ 825 PER EQUITY SHARE
THE OFFER PRICE IS 82.5 TIMES THE FACE VALUE

Risks to Investors:

- Average cost of acquisition of Equity Shares held by the Selling Shareholders ranges from ₹ 5.15 per Equity Share to ₹ 360.00 per Equity Share and Offer Price at upper end of the Price Band is ₹ 825.
- The Price/Earnings ratio based on diluted EPS on a restated consolidated basis for Fiscal 2021 for the Issuer at the upper end of the Price Band is 31.23x. For our peer group, three companies have negative earnings per share for Fiscal 2021 and accordingly the Price/Earnings ratio for them is not applicable. Only one company in the peer group has positive earnings per share and accordingly the Price/Earnings ratio for the respective company is 101.39x for Fiscal 2020.
- The four book running lead managers ("BRLMs") associated with the Offer have handled 29 public issues in the past three years, out of which 10 issues closed below the issue price on listing date.
- Weighted Average Return on Net Worth for Fiscals 2021, 2020, 2019 is 16.82%.

BID/ OFFER PERIOD:

OPENED ON: WEDNESDAY, JUNE 16, 2021

CLOSED ON : FRIDAY, JUNE 18, 2021

ANCHOR INVESTOR BIDDING DATE WAS : MONDAY, JUNE 15, 2021

The Offer was made in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulation 31 of the SEBI ICDR Regulations. The Offer was made through the Book Building Process, in compliance with Regulation 6(2) of the SEBI ICDR Regulations, wherein not less than 75% of the Net Offer was Allotted on a proportionate basis to Qualified Institutional Buyers ("QIBs", the "QIB Portion"), our Company (through the IPO Committee), in consultation with the Book Running Lead Managers, has allocated up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations ("Anchor Investor Portion"), of which one-third was reserved for domestic Mutual Funds, subject to valid Bids having been received from domestic Mutual Funds at or above the price at which allocation is made to Anchor Investors ("Anchor Investor Allocation Price"). Further, 5% of the Net QIB Portion (excluding the Anchor Investor Portion) was available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion was available for allocation on a proportionate basis to all QIBs (excluding the Anchor Investor Investors), including Mutual Funds, subject to valid Bids having been received at or above the Offer Price. Further, not more than 15% of the Net Offer was available for allocation on a proportionate basis to Non-Institutional Investors and not more than 10% of the Net Offer was available for allocation to RIBs, in accordance with the SEBI ICDR Regulations, subject to valid Bids having been received at or above the Offer Price. Further, Equity Shares were made available for allocation on a proportionate basis to Eligible Employees applying under the Employee Reservation Portion, subject to valid Bids having been received from them at or above the Offer Price. All potential Bidders (except Anchor Investors) were required to mandatorily utilise the Application Supported by Blocked Amount ("ASBA") process providing details of their respective ASBA accounts, and UPI ID in case of RIBs using the UPI Mechanism, if applicable, in which the corresponding Bid Amounts were blocked by the ESCBs or by the Sponsor Bank under the UPI Mechanism, as the case may be, to the extent of respective Bid Amounts. Anchor Investors were not permitted to participate in the Offer through the ASBA process. For details, see "Offer Procedure" on page 382 of the Prospectus.

The bidding for Anchor Investor opened and closed on June 15, 2021. The Company received 43 applications from 33 Anchor Investors for 12,172,968 Equity Shares. The Anchor Investor Offer Price was finalized at ₹ 825 per Equity Share. A total of 11,584,060 Equity Shares were allocated under the Anchor Investor Portion aggregating to ₹ 10,042,698,600. The Offer (excluding Anchor Investor Portion) received 231,322 applications for 53,701,326 Equity Shares (prior to technical rejections) resulting in 3,7259 times subscription. The details of the applications received in the Offer from various categories are as under (before technical rejections):

Sl. No.	Category	No. of Applications Received	No. of Equity Shares Applied	Reserved	No. of times Subscribed	Amount (₹)
A.	Retail Individual Bidders	228,618	5,708,682	2,574,235	2,2176	4,713,086,160
B.	Non Institutional Bidders	839	7,078,680	3,861,353	1.8332	5,839,707,384
C.	Qualified Institutional Bidders (excluding Anchor Investors)	63	40,647,888	7,722,708	5.2634	33,534,507,600
D	Anchor Investors	43	12,172,968	11,584,060	1.0508	10,042,698,600
E	Eligible Employees Reservation	1,802	266,076	254,777	1.0443	208,869,768
	Total	231,365	65,874,294	25,997,133	2.5339	54,338,869,512

Final Demand

A summary of the final demand as per the BSE and NSE as on the Bid/Offer Closing Date at different Bid prices is as under:

Sl. No.	Bid Price	Bids Quantity	(%) to Total	Cumulative Total	% Cumulative Total
1.	815	152,640	0.27	152,640	0.27
2.	816	11,916	0.02	164,556	0.29
3.	817	8,154	0.01	172,710	0.31
4.	818	8,946	0.02	181,656	0.32
5.	819	4,752	0.01	186,408	0.33
6.	820	104,040	0.19	290,448	0.52
7.	821	6,624	0.01	297,072	0.53
8.	822	5,796	0.01	302,868	0.54
9.	823	26,478	0.05	329,346	0.59
10.	824	29,646	0.05	358,992	0.64
11.	825	49,432,248	88.36	49,791,240	89.00
12.	9999	6,156,036	11.00	55,947,276	100.00
	TOTAL	55,947,276	100.00		

The Basis of Allotment was finalized in consultation with the Designated Stock Exchange, being the BSE on June 23, 2021.

A. Allotment to Retail Individual Bidders (after technical rejections) (including ASBA Applications)

The Basis of Allotment to the Retail Individual Bidders, who have Bid at the Cut-Off Price or at the Offer Price of ₹ 825 per Equity Share, was finalized in consultation with the BSE. This category has been subscribed to the extent of 2,1240 times. The total number of Equity Shares Allotted in Retail Portion is 2,578,337 Equity Shares to 143,240 successful Retail Individual Bidder. The category-wise details of the Basis of Allotment are as under:

Category	No. of Applications Received	% of Total	Total No. of Equity Shares Applied	% to Total	No. of Equity Shares allotted per Bidder	Ratio	Total No. of Equity Shares Allotted
18	193,522	88.14	3,483,396	63.61	18	229:351	2,272,626
36	13,061	5.95	470,196	8.59	18	107:164	153,378
54	4,165	1.90	224,910	4.11	18	107:164	48,906
72	1,623	0.74	116,856	2.13	18	107:164	19,062
90	1,559	0.71	140,310	2.56	18	107:164	18,306
108	987	0.45	106,596	1.95	18	107:164	11,592
126	674	0.31	84,924	1.55	18	107:164	7,920
144	230	0.10	33,120	0.60	18	107:164	2,700
162	115	0.05	18,630	0.34	18	75:115	1,350
180	770	0.35	138,600	2.53	18	107:164	9,036
198	126	0.06	24,948	0.46	18	82:126	1,476
216	184	0.08	39,744	0.73	18	107:164	2,160
234	2,539	1.16	594,126	10.85	18	107:164	29,808
16983 Allottees from Serial no 2 to 13 Additional 1(one) share						17:16983	17
TOTAL	219,555	100.00	5,476,356	100.00			2,578,337

B. Allotment to Non-Institutional Bidders (after technical rejections)

The Basis of Allotment to the Non-Institutional Bidders, who have Bid at the Offer Price of ₹ 825 per Equity Share or above, was finalized in consultation with the BSE. The Non-Institutional Portion has been subscribed to the extent of 1.8084 times. The total number of Equity Shares Allotted in this category is 3867506 Equity Shares to 786 successful Non-Institutional Bidder. The category-wise details of the Basis of Allotment are as under: (Sample)

Category	No. of Applications Received	% of Total	Total No. of Equity Shares Applied	% to Total	No. of Equity Shares allotted per aBidder	Ratio	Total No. of Equity Shares Allotted
252	190	24.17	47,880	0.68	139	1:1	26,410
252		0.00		0.00	1	68:190	68
270	48	6.11	12,960	0.19	149	1:1	7,152
270		0.00		0.00	1	16:48	16
288	18	2.29	5,184	0.07	159	1:1	2,862
306	13	1.65	3,978	0.06	169	1:1	2,197
324	8	1.02	2,592	0.04	179	1:1	1,432
342	1	0.13	342	0.00	189	1:1	189
360	48	6.11	17,280	0.25	199	1:1	9,552
378	7	0.89	2,646	0.04	209	1:1	1,463
396	1	0.13	396	0.01	219	1:1	219
414	3	0.38	1,242	0.02	229	1:1	687
432	1	0.13	432	0.01	239	1:1	239
450	11	1.40	4,950	0.07	249	1:1	2,739
468	4	0.51	1,872	0.03	259	1:1	1,036
486	12	1.53	5,832	0.08	269	1:1	3,228
504	12	1.53	6,048	0.09	279	1:1	3,348
540	19	2.42	10,260	0.15	299	1:1	5,681
558	1	0.13	558	0.01	309	1:1	309
576	3	0.38	1,728	0.02	319	1:1	957
594	36	4.58	21,384	0.31	328	1:1	11,808
594		0.00		0.00	1	9:36	9
612	15	1.91	9,180	0.13	338	1:1	5,070
630	14	1.78	8,820	0.13	348	1:1	4,872
648	2	0.25	1,296	0.02	359	1:1	718
666	1	0.13	666	0.01	368	1:1	368
684	1	0.13	684	0.01	378	1:1	378
702	3	0.38	2,106	0.03	388	1:1	1,164
720	5	0.64	3,600	0.05	398	1:1	1,990
792	1	0.13	792	0.01	438	1:1	438
810	1	0.13	810	0.01	448	1:1	448
846	4	0.51	3,384	0.05	468	1:1	1,872
864	2	0.25	1,728	0.02	478	1:1	956
882	2	0.25	1,764	0.03	488	1:1	976
900	11	1.40	9,900	0.14	498	1:1	5,478
918	1	0.13	918	0.01	508	1:1	508
954	1	0.13	954	0.01	528	1:1	528
972	2	0.25	1,944	0.03	538	1:1	1,076
990	6	0.76	5,940	0.08	548	1:1	3,288
1,008	8	1.02	8,064	0.12	557	1:1	4,456
1,026	1	0.13	1,026	0.01	567	1:1	567
1,044	1	0.13	1,044	0.01	577	1:1	577
1,080	5	0.64	5,400	0.08	597	1:1	2,985
1,098	3	0.38	3,294	0.05	607	1:1	1,821
12,060	4	0.51	48,240	0.69	6,669	1:1	26,676
12,114	7	0.89	84,798	1.21	6,699	1:1	46,893
12,132	2	0.25	24,264	0.35	6,709	1:1	13,418
12,366	1	0.13	12,366	0.18	6,838	1:1	6,838
12,618	1	0.13	12,618	0.18	6,978	1:1	6,978
14,418	1	0.13	14,418	0.21	7,973	1:1	7,973
14,544	1	0.13	14,544	0.21	8,043	1:1	8,043
16,200	1	0.13	16,200	0.23	8,958	1:1	8,958
18,018	1	0.13	18,018	0.26	9,964	1:1	9,964
18,180	5	0.64	90,900	1.30	10,053	1:1	50,265
19,998	2	0.25	39,996	0.57	11,059	1:1	22,118
22,140	1	0.13	22,140	0.32	12,243	1:1	12,243
24,228	1	0.13	24,228	0.35	13,398	1:1	13,398
24,300	1	0.13	24,300	0.35	13,438	1:1	13,438
25,200	1	0.13	25,200	0.36	13,935	1:1	13,935
25,326	1	0.13	25,326	0.36	14,005	1:1	14,005
27,036	1	0.13	27,036	0.39	14,951	1:1	14,951
30,312	2	0.25	60,624	0.87	16,762	1:1	33,524
30,924	1	0.13	30,924	0.44	17,101	1:1	17,101
34,542	1	0.13	34,542	0.49	19,101	1:1	19,101
35,514	1	0.13	35,514	0.51	19,639	1:1	19,639
36,360	1	0.13	36,360	0.52	20,107	1:1	20,107
40,230	1	0.13	40,230	0.58	22,247	1:1	22,247
60,606	1	0.13	60,606	0.87	33,514	1:1	33,514
60,660	1	0.13	60,660	0.87	33,544	1:1	33,544
72,720	1	0.13	72,720	1.04	40,213	1:1	40,213
121,212	4	0.51	484,848	6.93	67,029	1:1	268,116
159,984	1	0.13	159,984	2.29	88,469	1:1	88,469
169,686	1	0.13	169,686	2.43	93,834	1:1	93,834
225,090	1	0.13	225,090	3.22	124,472	1:1	124,472
242,424	1	0.13	242,424	3.47	134,058	1:1	134,058
303,066	1	0.13	303,066	4.33	167,592	1:1	167,592
333,324	1	0.13	333,324	4.77	184,324	1:1	184,324
540,000	1	0.13	540,000	7.72	298,614	1:1	298,614
618,120	1	0.13	618,120	8.84	341,813	1:1	341,813
2,121,210	1	0.13	2,121,210	30.33	1,173,005	1:1	1,173,005
TOTAL	786	100	6993828	100			3867506