



ADANI WILMAR LIMITED

Our Company was incorporated on January 22, 1999 in Ahmedabad, Gujarat as a public company under the Companies Act, 1956, as amended pursuant to a certificate of incorporation dated January 22, 1999 issued by Registrar of Companies, Gujarat (“**RoC**”). Our Company commenced its operations pursuant to the certificate of commencement of business dated January 25, 1999 issued by the RoC. For details of registered office of our Company, see “*History and Certain Corporate Matters*” beginning on page 170 of the Prospectus dated February 1, 2022 (“**Prospectus**”).

Registered and Corporate Office: Fortune House, Near Navrangpura Railway Crossing, Ahmedabad 380009, Gujarat, India.

Contact Person: Darshil Lakhia, Company Secretary and Compliance Officer; **Tel:** +91-79-26455848; **E-mail:** investor.relations@adaniwilmar.in; **Website:** www.adaniwilmar.com; **Corporate Identity Number:** U15146GJ1999PLC035320

OUR PROMOTERS: ADANI ENTERPRISES LIMITED, ADANI COMMODITIES LLP AND LENCE PTE. LTD.

Our Company has filed the Prospectus dated February 1, 2022 with the ROC (the “**Prospectus**”) and the Equity Shares are proposed to be listed on the National Stock Exchange of India Limited (“**NSE**”) and the BSE Limited (“**BSE**”) and the trading will commence on or about February 8, 2022.

BASIS OF ALLOTMENT

INITIAL PUBLIC OFFER OF 156,729,745 EQUITY SHARES OF FACE VALUE OF ₹1 EACH (“**EQUITY SHARES**”) OF ADANI WILMAR LIMITED (“**COMPANY**”) OR “**ISSUER**”) FOR CASH AT A PRICE OF ₹230 PER EQUITY SHARE AGGREGATING TO ₹36,000 MILLION (“**ISSUE**”).

THE ISSUE INCLUDES AN ALLOTMENT OF 2,278,185 EQUITY SHARES AGGREGATING TO ₹476.14 MILLION (CONSTITUTING 0.18% OF THE POST-ISSUE PAID-UP SHARE CAPITAL) TO ELIGIBLE EMPLOYEES (“**EMPLOYEE RESERVATION PORTION**”) AND AN ALLOTMENT OF 15,652,173 EQUITY SHARES AGGREGATING TO ₹3,600 MILLION (CONSTITUTING 1.20% OF THE POST-ISSUE PAID-UP SHARE CAPITAL) TO ELIGIBLE AEL SHAREHOLDERS (“**SHAREHOLDER RESERVATION PORTION**”). IN ACCORDANCE WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018, AS AMENDED (THE “**SEBI ICDR REGULATIONS**”), THE SHAREHOLDER RESERVATION PORTION DOES NOT EXCEED 10% OF THE ISSUE SIZE. THE ISSUE LESS THE EMPLOYEE RESERVATION PORTION AND THE SHAREHOLDER RESERVATION PORTION IS HEREINAFTER REFERRED TO AS “**NET ISSUE**”. THE ISSUE AND NET ISSUE SHALL CONSTITUTE 12.06% AND 10.68%, RESPECTIVELY, OF THE POST-ISSUE PAID-UP SHARE CAPITAL OF OUR COMPANY. THE FACE VALUE OF EQUITY SHARES IS ₹1 EACH. THE ISSUE PRICE IS 230 TIMES THE FACE VALUE OF THE EQUITY SHARES.

OUR COMPANY, IN CONSULTATION WITH THE MANAGERS, HAS OFFERED A DISCOUNT OF ₹ 21 PER EQUITY SHARE TO ELIGIBLE EMPLOYEES BIDDING IN THE EMPLOYEE RESERVATION PORTION

**ISSUE PRICE: ₹230 PER EQUITY SHARE
OF FACE VALUE OF ₹ 1 EACH**

**ANCHOR INVESTOR ISSUE PRICE:
₹230 PER EQUITY SHARE**

**THE ISSUE PRICE IS 230 TIMES
THE FACE VALUE OF THE EQUITY SHARES**

Risks to Investors:

- Our business is subject to risks associated with commodities such as price fluctuations in international market, seasonality variations and foreign currency risks.
- Average cost of acquisition of Equity Shares for the Promoters ranges from ₹ 6.156 per Equity Share to ₹ 12.675 per Equity Share and Issue Price at upper end of the Price Band is ₹ 230 per Equity Share.
- Weighted Average Return on Net Worth for Fiscals 2021, 2020, 2019 is 19.97%.
- Out of our 19 refineries, our refinery in Mundra has the highest capacity (30%), making our operations proportionately dependent upon it.
- The Seven Book Running Lead Managers associated with the Issue have handled 50 public issues in the past 18 months out of which 17 issues closed below the issue price on listing date.

**BID/ISSUE PERIOD OPENED ON:
THURSDAY, JANUARY 27, 2022**

CLOSED ON: MONDAY, JANUARY 31, 2022

**ANCHOR INVESTOR BID/ISSUE PERIOD WAS
TUESDAY, JANUARY 25, 2022**

The Issue was made through the Book Building Process, in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended (“**SCRR**”) read with Regulation 31 of the SEBI ICDR Regulations and in compliance with Regulation 6(1) of the SEBI ICDR Regulations, wherein not more than 50% of the Net Issue was available for allocation on a proportionate basis to Qualified Institutional Buyers (“**QIBs**”, the “**QIB Portion**”). Our Company, in consultation with the Managers, allocated 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations (“**Anchor Investor Portion**”), of which one-third was reserved for domestic Mutual Funds, subject to valid Bids having been received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of under-subscription, or non-allocation in the Anchor Investor Portion, the balance Equity Shares were added to the Net QIB Portion. Further, 5% of the Net QIB Portion was made available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the Net QIB Portion was made available for allocation on a proportionate basis to all QIBs, including Mutual Funds, subject to valid Bids having been received at or above the Issue Price. Further, not less than 15% of the Net Issue was made available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue was made available for allocation to RIBs in accordance with the SEBI ICDR Regulations, subject to valid bids having been received at or above the Issue Price. All potential Bidders (except Anchor Investors) were required to mandatorily utilise the Application Supported by Blocked Amount (“**ASBA**”) process providing details of Issue respective ASBA accounts, and UPI ID in case of RIBs using the UPI Mechanism, if applicable, in which the corresponding Bid Amounts were blocked by the SCSBs or under the UPI Mechanism, as the case may be, to the extent of respective Bid Amounts. Anchor Investors were not permitted to participate in the Issue through the ASBA process. For details, see “*Issue Procedure*” beginning on page 362 of the Prospectus.

The bidding for Anchor Investor opened and closed on Monday, January 25, 2022. The Company received 15 applications from 13 Anchor Investors for 40,865,240 Equity Shares. The Anchor Investor Issue Price was finalized at ₹ 230 per Equity Share. A total of 40,865,217 Equity Shares were allocated under the Anchor Investor Portion aggregating to ₹ 9,398,999,910.00.

The Issue received 2,050,311 applications for 2,135,993,925 Equity Shares (prior to technical rejections) resulting in 13.61 times subscription. The details of the applications received in the Issue from various categories are as under: (before technical rejections):

Sl. No.	Category	No. of Appli- cations	No. of Equity Shares Applied	Equity Shares reserved as per Prospectus	No. of times Subscribed	Amount (₹)
A.	Retail Individual Investors	1,999,263	170,931,930	47,676,087	3.5853	39,320,478,745.00
B.	Non-Institutional Investors	5,677	1,222,416,195	20,432,609	59.8267	281,155,531,605.00
C.	Eligible Employees	2,701	2,394,860	5,119,617	0.4678	505,907,285.00
D.	Eligible AEL Shareholders	42,610	538,759,195	15,652,173	34.4207	123,914,827,270.00
E.	Qualified Institutional Bidders (excluding Anchor Investors)	45	160,626,505	27,243,478	5.8960	36,944,096,150.00
F.	Anchor Investors	15	40,865,240	40,865,217	1.0000	9,399,005,200.00
	Total	2,050,311	2,135,993,925	156,989,181	13.61	491,239,846,255.00

Final Demand

A summary of the final demand as at different Bid prices is as under:

Bid Price	No. of Equity Shares	% to Total	Cumulative Total	Cumulative % to Total
218	2,107,105	0.10	2,107,105	0.10
219	168,155	0.01	2,275,260	0.11
220	1,014,780	0.05	3,290,040	0.15
221	97,305	0.00	3,387,345	0.16
222	204,230	0.01	3,591,575	0.17
223	80,600	0.00	3,672,175	0.17
224	185,445	0.01	3,857,620	0.18
225	1,268,215	0.06	5,125,835	0.24
226	76,505	0.00	5,202,340	0.24
227	85,930	0.00	5,288,270	0.25
228	540,540	0.03	5,828,810	0.27
229	544,570	0.03	6,373,380	0.30
230	1,971,278,595	92.19	1,977,651,975	92.49
9999	160,584,190	7.51	2,138,236,165	100.00
TOTAL	2,138,236,165	100.00		

The Basis of Allotment was finalized in consultation with the Designated Stock Exchange, being the NSE on February 03, 2022.

A. Allotment to Retail Individual Bidders (after technical rejections) (including ASBA Applications)

The Basis of Allotment to the Retail Individual Bidders, who have bid at the Cut-Off Price or at the Issue Price of ₹230 per Equity Share, was finalized in consultation with the NSE. This category has been subscribed to the extent of 3.3249 times. The total number of Equity Shares Allotted in Retail Portion is 48,579,786 Equity Shares to 747,381 successful Retail Individual Bidders. The category-wise details of the Basis of Allotment are as under:

Category	No. of Applications Received	% of Total	Total No. of Equity Shares Applied	% to Total	No. of Equity Shares allotted per Bidder	Ratio	Total No. of Equity Shares Allotted
65	1,706,056	89.98	110,893,640	68.65	65	54:137	43,710,680
130	100,627	5.31	13,081,510	8.10	65	54:137	2,578,160
195	28,001	1.48	5,460,195	3.38	65	54:137	717,405
260	14,252	0.75	3,705,520	2.29	65	54:137	365,105
325	9,414	0.50	3,059,550	1.89	65	54:137	241,215
390	5,655	0.30	2,205,450	1.37	65	54:137	144,885
455	4,848	0.26	2,205,840	1.37	65	54:137	124,215
520	2,203	0.12	1,145,560	0.71	65	54:137	56,420
585	957	0.05	559,845	0.35	65	54:137	24,505
650	5,018	0.26	3,261,700	2.02	65	54:137	128,570
715	705	0.04	504,075	0.31	65	54:137	18,070
780	1,184	0.06	923,520	0.57	65	54:137	30,355
845	17,180	0.91	14,517,100	8.99	65	54:137	440,180
						21:74909	21
TOTAL	1,896,100	100.00	161,523,505	100.00			48,579,786

Includes 903,699 Equity Shares spilled over from Employee Category.

B. Allotment to Non-Institutional Bidders (after technical rejections)

The Basis of Allotment to the Non-Institutional Bidders, who have bid at the Issue Price of ₹230 per Equity Share was finalized in consultation with the NSE. The Non-Institutional Portion has been subscribed to the extent of 58.5123 times. The total number of Equity Shares Allotted in this category is 20,819,909 Equity Shares to 3,652 successful Non-Institutional Bidders. The category-wise details of the Basis of Allotment are as under: (Sample)

Category	No. of Applications Received	% of Total	Total No. of Equity Shares Applied	% to Total	No. of Equity Shares allotted per Bidder	Ratio	Total No. of Equity Shares Allotted
650	1	0.02	650	0.00	65	0:1	0
910	1001	18.52	910,910	0.07	65	24:100	15,600
975	297	5.49	289,575	0.02	65	76:297	4,940
1,040	131	2.42	136,240	0.01	65	36:131	2,340
1,105	53	0.98	58,565	0.00	65	15:53	975
1,170	46	0.85	53,820	0.00	65	14:46	910
1,235	16	0.30	19,760	0.00	65	5:16	325
1,300	279	5.16	362,700	0.03	65	95:279	6,175
1,365	38	0.70	51,870	0.00	65	14:38	910
1,430	29	0.54	41,470	0.00	65	11:29	715
1,495	19	0.35	28,405	0.00	65	7:19	455
1,560	20	0.37	31,200	0.00	65	8:20	520
1,625	46	0.85	74,750	0.01	65	20:46	1,300
27,170	2	0.04	54,340	0.00	465	1:1	930
27,365	1	0.02	27,365	0.00	468	1:1	468
27,690	1	0.02	27,690	0.00	473	1:1	473
27,820	1	0.02	27,820	0.00	475	1:1	475
27,950	1	0.02	27,950	0.00	478	1:1	478
28,210	5	0.09	141,050	0.01	482	1:1	2,410
28,275	2	0.04	56,550	0.00	483	1:1	966
28,535	2	0.04	57,070	0.00	488	1:1	976
28,600	3	0.06	85,800	0.01	489	1:1	1,467
28,730	2	0.04	57,460	0.00	491	1:1	982
29,250	4	0.07	117,000	0.01	500	1:1	2,000
29,315	1	0.02	29,315	0.00	501	1:1	501
8,695,635	10	0.18	86,956,350	7.14	148,612	1:1	1,486,120
8,963,500	2	0.04	17,927,000	1.47	153,190	1:1	306,380
9,782,565	1	0.02	9,782,565	0.80	167,188	1:1	167,188
9,999,990	1	0.02	9,999,990	0.82	170,905	1:1	170,905
10,652,135	1	0.02	10,652,135	0.87	182,051	1:1	182,051
10,869,560	10	0.18	108,695,600	8.92	185,766	1:1	1,857,660
13,043,420	1	0.02	13,043,420	1.07	222,919	1:1	222,919
13,043,485	1	0.02	13,043,485	1.07	222,920	1:1	222,920
14,331,850	1	0.02	14,331,850	1.18	244,939	1:1	244,939
15,217,345	3	0.06	45,652,035	3.75	260,072	1:1	780,216
15,230,150	1	0.02	15,230,150	1.25	260,291	1:1	260,291
15,347,800	1	0.02	15,347,800	1.26	262,302	1:1	262,302
17,391,270	1	0.02	17,391,270	1.43	297,225	1:1	297,225

Includes 387,300 Equity Shares spilled over from Employee Category.

C. Allotment to Eligible Employees (after technical rejections) (including ASBA Applications)

The Basis of Allotment to the Eligible Employees, who have bid at the Issue Price of ₹209 (at a discount of ₹21 per Equity Share offered to Eligible Employees) per Equity Share or above, was finalized in consultation with NSE. This category has been subscribed to the extent of 4.4450 times. The total number of Equity Shares Allotted in this category is 2,278,185 Equity Shares to 2,447 successful applicants. The category-wise details of the Basis of Allotment are as under:

Category	No. of Applications Received	% of Total	Total No. of Equity Shares Applied	% to Total	No. of Equity Shares allotted per Bidder	Ratio	Total No. of Equity Shares Allotted
65	584	23.87	37,960	1.67	65	1:1	37,960
130	186	7.60	24,180	1.06	130	1:1	24,180
195	103	4.21	20,085	0.88	195	1:1	20,085
260	140	5.72	36,400	1.60	260	1:1	36,400
325	66	2.70	21,450	0.94	325	1:1	21,450
390	45	1.84	17,550	0.77	390	1:1	17,550
455	65	2.66	29,575	1.30	455	1:1	29,575
520	54	2.21	28,080	1.23	520	1:1	28,080
585	27	1.10	15,795	0.69	585	1:1	15,795
650	40	1.63	26,000	1.14	650	1:1	26,000
715	38	1.55	27,170	1.19	715	1:1	27,170
780	14	0.57	10,920	0.48	780	1:1	10,920
845	52	2.13	43,940	1.93	845	1:1	43,940
910	97	3.96	88,270	3.87	910	1:1	88,270
975	80	3.27	78,000	3.42	975	1:1	78,000
1,040	32	1.31	33,280	1.46	1040	1:1	33,280
1,105	14	0.57	15,470	0.68	1105	1:1	15,470
1,170	19	0.78	22,230	0.98	1170	1:1	22,230
1,235	12	0.49	14,820	0.65	1235	1:1	14,820
1,300	22	0.90	28,600	1.26	1300	1:1	28,600
1,365	18	0.74	24,570	1.08	1365	1:1	24,570
1,430	22	0.90	31,460	1.38	1430	1:1	31,460
1,495	16	0.65	23,920	1.05	1495	1:1	23,920
1,560	10	0.41	15,600	0.68	1560	1:1	15,600
1,625	17	0.69	27,625	1.21	1625	1:1	27,625
1,690	10	0.41	16,900	0.74	1690	1:1	16,900
1,755	7	0.29	12,285	0.54	1755	1:1	12,285
1,820	4	0.16	7,280	0.32	1820	1:1	7,280
1,885	14	0.57	26,390	1.16	1885	1:1	26,390
1,950	14	0.57	27,300	1.20	1950	1:1	27,300
2,015	13	0.53	26,195	1.15	2015	1:1	26,195
2,080	13	0.53	27,040	1.19	2080	1:1	27,040
2,145	38	1.55	81,510	3.58	2145	1:1	81,510
2,210	12	0.49	26,520	1.16	2210	1:1	26,520
2,275	13	0.53	29,575	1.30	2275	1:1	29,575
2,340	536	21.90	1,254,240	55.05	2340	1:1	1,254,240
TOTAL	2,447	100.00	2,278,185	100.00			2,278,185