



TARSONS PRODUCTS LIMITED

Our Company was incorporated as 'Tarsons Products Private Limited' on July 5, 1983, at Kolkata, West Bengal, India as a private limited company under the Companies Act, 1956. Our Company was subsequently converted into a public limited company pursuant to a special resolution passed by our Shareholders at the extraordinary general meeting held on May 10, 2021, and the name of our Company was changed to 'Tarsons Products Limited'. A fresh certificate of incorporation consequent upon conversion to a public limited company was issued on June 14, 2021. For further details of changes in name and Registered and Corporate Office of our Company, see "History and Certain Corporate Matters" on page 150 of the prospectus dated November 18, 2021 ("Prospectus").

Registered and Corporate Office: Martin Burn Buisness Park, Room No. 902 BP- 3, Salt Lake, Sector- V, Kolkata - 700091, West Bengal, India; **Tel:** +91 33 3522 0300, **Website:** www.tarsons.com; **Contact Person:** Piyush Khater, Company Secretary and Compliance Officer; **E-mail:** piyush@tarsons.in, **Corporate Identity Number:** U51109WB1983PLC036510

OUR PROMOTERS: SANJIVE SEHGAL AND ROHAN SEHGAL

Our Company has filed the Prospectus with the ROC, and the Equity Shares are proposed to be listed on BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE") and the trading is expected to commence on November 26, 2021.

BASIS OF ALLOTMENT

INITIAL PUBLIC OFFER OF 15,465,861 EQUITY SHARES OF FACE VALUE OF ₹2 EACH ("EQUITY SHARES") OF TARSONS PRODUCTS LIMITED (THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹662 PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF ₹660 PER EQUITY SHARE) ("OFFER PRICE") AGGREGATING TO ₹10,234.74 MILLION (THE "OFFER") COMPRISING A FRESH ISSUE OF 2,265,861 EQUITY SHARES AGGREGATING TO ₹1,496.34 MILLION BY OUR COMPANY (THE "FRESH ISSUE") AND AN OFFER FOR SALE OF 13,200,000 EQUITY SHARES AGGREGATING TO ₹8,738.40 MILLION COMPRISING 390,000 EQUITY SHARES BY SANJIVE SEHGAL AGGREGATING TO ₹258.18 MILLION, 310,000 EQUITY SHARES BY ROHAN SEHGAL AGGREGATING TO ₹205.22 MILLION (SANJIVE SEHGAL AND ROHAN SEHGAL AGGREGATING TO ₹463.40 MILLION, TOGETHER "PROMOTER SELLING SHAREHOLDERS") AND 12,500,000 EQUITY SHARES AGGREGATING TO ₹8,275.00 MILLION BY CLEAR VISION INVESTMENT HOLDINGS PTE. LIMITED (THE "INVESTOR SELLING SHAREHOLDER", TOGETHER WITH THE PROMOTER SELLING SHAREHOLDERS, THE "SELLING SHAREHOLDERS" AND SUCH EQUITY SHARES, THE "OFFERED SHARES") (THE "OFFER FOR SALE").

THE OFFER INCLUDED A RESERVATION OF 60,000 EQUITY SHARES, AGGREGATING TO ₹ 36.06 MILLION (CONSTITUTING 0.11% OF THE POST-OFFER PAID-UP EQUITY SHARE CAPITAL), FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES (THE "EMPLOYEE RESERVATION PORTION"), THE OFFER LESS THE EMPLOYEE RESERVATION PORTION IS HEREINAFTER REFERRED TO AS "NET OFFER". THE OFFER AND NET OFFER SHALL CONSTITUTE 29.07% AND 28.95%, RESPECTIVELY, OF THE POST-OFFER PAID-UP EQUITY SHARE CAPITAL OF THE COMPANY.

THE COMPANY AND THE SELLING SHAREHOLDERS IN CONSULTATION WITH THE BRLMS, HAVE OFFERED A DISCOUNT OF 9.21% OF THE OFFER PRICE (EQUIVALENT OF ₹61 PER EQUITY SHARE) TO ELIGIBLE EMPLOYEES BIDDING IN THE EMPLOYEE RESERVATION PORTION.

OFFER PRICE: ₹662 PER EQUITY SHARE OF FACE VALUE OF ₹2 EACH
ANCHOR INVESTOR OFFER PRICE: ₹662 PER EQUITY SHARE
THE OFFER PRICE IS 331.00 TIMES THE FACE VALUE OF EQUITY SHARES

Risks to Investors

- The 3 BRLMs associated with the Offer have handled 49 public issues in the past three years, out of which 19 issues closed below the offer price on the listing date.
- The Price/Earnings ratio based on a restated consolidated basis for Fiscal 2021 for the Company at the upper end of the Price Band is as high as 49.29 times.
- Average cost of acquisition of Equity Shares held by the Selling Shareholders namely Sanjive Sehgal, Rohan Sehgal and Clear Vision Investment Holdings Pte. Limited is ₹1.78, ₹0.03, ₹51.83 and Offer Price at upper end of the Price Band is ₹662 per Equity Share.
- Weighted Average Return on Net Worth for Fiscals 2021, 2020, 2019 is 25.73%.

BID/ OFFER PERIOD: OPENED ON: MONDAY, NOVEMBER 15, 2021

CLOSED ON: WEDNESDAY, NOVEMBER 17, 2021

ANCHOR INVESTOR PERIOD WAS: FRIDAY, NOVEMBER 12, 2021

The Offer was made through the Book Building Process, in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulation 31 of the SEBI ICDR Regulations and in compliance with Regulation 6(1) of the SEBI ICDR Regulations, wherein not more than 50% of the Net Offer was available for allocation on a proportionate basis to Qualified Institutional Buyers ("QIBs") (the "QIB Portion") provided that our Company and the Selling Shareholders, in consultation with the BRLMs, had allocated up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations ("Anchor Investor Portion"), of which one-third was reserved for domestic Mutual Funds only, subject to valid Bids having been received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. Further 5% of the Net QIB Portion was available for allocation on a proportionate basis to Mutual Funds only and the remainder of the Net QIB Portion was available for allocation on a proportionate basis to all QIB Bidders (other than Anchor Investors) including Mutual Funds, subject to valid Bids having been received at or above the Offer Price. Further, not less than 15% of the Net Offer was available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Offer was available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids having been received from them at or above the Offer Price. Further, Equity Shares were allocated on a proportionate basis to Eligible Employees applying under the Employee Reservation Portion, subject to valid Bids received from them at or above the Offer Price. All potential Bidders (except Anchor Investors) were required to mandatorily utilise the Application Supported by Blocked Amount ("ASBA") process providing details of their respective ASBA accounts and UPI ID (in case of RIBs), if applicable, in which the corresponding Bid Amounts were blocked by the Self Certified Syndicate Banks ("SCSBs") or by the Sponsor Bank under the UPI Mechanism, as applicable. Anchor Investors were not permitted to participate in the Offer through the ASBA process. For details, see "Offer Procedure" on page 288 of the Prospectus.

The bidding period for Anchor Investor opened and closed on Friday, November 12, 2021. The Company received 32 applications from 19 Anchor Investors for 4,923,908 Equity Shares. The Anchor Investor Offer Price was finalized at ₹662 per Equity Share. A total of 4,621,757 Equity Shares were allocated under the Anchor Investor Portion aggregating to ₹3,059,603,134.

The Offer received 1,912,663 applications for 830,403,002 Equity Shares (prior to technical rejections) resulting in 76.58 times subscription. The details of the applications received in the Offer from various categories are as under: (before technical rejections):

Sr. No.	Category	No. of Applications Applied	No. of Equity Shares	Equity Shares Reserved as per Prospectus	No. of times Subscribed	Amount (₹)
A.	Retail Individual Investors	1,905,760	49,406,324	5,392,052	9.16	32,703,236,266
B.	Non-Institutional Investors	5,463	424,254,930	2,310,880	183.59	280,856,994,440
C.	Qualified Institutional Bidders (excluding Anchor Investors)	134	356,652,252	3,081,172	115.75	236,103,790,824
D.	Eligible Employee	1,306	89,496	60,000	1.49	54,134,080
	Total	1,912,663	830,403,002	10,844,104	76.58	549,718,155,610

Final Demand

A summary of the final demand as at different Bid prices is as under:

Sr. No.	Bid price	No. of Equity Shares	% to Total	Cumulative Total	Cumulative % of Total
1	635	449,504	0.05	449,504	0.05
2	636	21,340	0.00	470,844	0.06
3	637	8,162	0.00	479,006	0.06
4	638	6,490	0.00	485,496	0.06
5	639	4,576	0.00	490,072	0.06
6	640	99,110	0.01	589,182	0.07
7	641	3,982	0.00	593,164	0.07
8	642	8,954	0.00	602,118	0.07
9	643	2,090	0.00	604,208	0.07
10	644	3,102	0.00	607,310	0.07
11	645	44,660	0.01	651,970	0.08
12	646	2,134	0.00	654,104	0.08
13	647	3,740	0.00	657,844	0.08
14	648	12,672	0.00	670,516	0.08
15	649	11,132	0.00	681,648	0.08
16	650	175,670	0.02	857,318	0.10
17	651	7,634	0.00	864,952	0.10
18	652	10,956	0.00	875,908	0.10
19	653	3,872	0.00	879,780	0.10
20	654	2,882	0.00	882,662	0.10
21	655	37,422	0.00	920,084	0.11
22	656	5,434	0.00	925,518	0.11
23	657	4,510	0.00	930,028	0.11
24	658	9,636	0.00	939,664	0.11
25	659	6,446	0.00	946,110	0.11
26	660	139,788	0.02	1,085,898	0.13
27	661	105,622	0.01	1,191,520	0.14
28	662	802,842,590	94.54	804,034,110	94.68
29	CUTOFF	45,165,758	5.32	849,199,868	100.00
	TOTAL	849,199,868	100.00		

The Basis of Allotment was finalized in consultation with the Designated Stock Exchange, being the BSE on November 23, 2021.

A. Allotment to Retail Individual Bidders (after technical rejections) (including ASBA Applications)

The Basis of Allotment to the Retail Individual Bidders, who have bid at the Cut-Off Price or at the Offer Price of ₹662 per Equity Share, was finalized in consultation with BSE. This category has been subscribed to the extent of 8.8823 times. The total number of Equity Shares Allotted in Retail Portion is 5,395,873* Equity Shares to 245,266 successful Retail Individual Bidder. The category-wise details of the Basis of Allotment are as under:

Category	No. of Applications Received	% of Total	Total No. of Equity Shares Applied	% to Total	No. of Equity Shares Allotted per Bidder	Ratio	Total No. of Equity Shares Allotted
22	1,741,232	94.04	38,307,104	79.93	22	282 : 2129	5,074,036
44	59,484	3.21	2,617,296	5.46	22	20 : 151	173,338
66	17,607	0.95	1,162,062	2.42	22	20 : 151	51,304
88	7,384	0.40	649,792	1.36	22	20 : 151	21,516
110	6,601	0.36	726,110	1.52	22	20 : 151	19,228
132	2,466	0.13	325,512	0.68	22	20 : 151	7,194
154	2,820	0.15	434,280	0.91	22	20 : 151	8,206
176	847	0.05	149,072	0.31	22	20 : 151	2,464
198	590	0.03	116,820	0.24	22	20 : 151	1,716
220	2,158	0.12	474,760	0.99	22	20 : 151	6,292
242	482	0.03	116,644	0.24	22	20 : 151	1,408
264	565	0.03	149,160	0.31	22	20 : 151	1,650
286	9,437	0.51	2,698,982	5.63	22	20 : 151	27,500
					1	7 : 4876	21
TOTAL	1,851,673	100.00	47,927,594	100.00			5,395,873

Please Note: 1 additional Share shall be allotted to 21 Allottees from amongst 14628 Successful Applicants from the categories 44-286 (i.e., excluding successful applicants from Category 22) in the ratio of 7: 4876

* Includes spill over of 3,821 Equity Shares from Employee category.

B. Allotment to Non-Institutional Bidders (After Technical Rejections)

The Basis of Allotment to the Non-Institutional Bidders, who have bid at the Offer Price of ₹662 per Equity Share or above, was finalized in consultation with BSE. The Non-Institutional Portion has been subscribed to the extent of 183.2266 times. The total number of Equity Shares Allotted in this category is 2,312,517* Equity Shares to 2,542 successful Non- Institutional Bidder. The category-wise details of the Basis of Allotment are as under: (Sample)

Category	No. of Applications Received	% of Total	Total No. of Equity Shares Applied	% to Total	No. of Equity Shares Allotted per Bidder	Ratio	Total No. of Equity Shares Allotted
308	878	17	270,424	0.06	22	67 : 878	1474
330	349	7	115,170	0.03	22	29 : 349	638
352	75	1	26,400	0.01	22	7 : 75	154
374	74	1	27,676	0.01	22	7 : 74	154
396	52	1	20,592	0.00	22	5 : 52	110
418	12	0	5,016	0.00	22	1 : 12	22
440	173	3	76,120	0.02	22	19 : 173	418
462	62	1	28,644	0.01	22	7 : 62	154
484	33	1	15,972	0.00	22	4 : 33	88
968	5	0	4,840	0.00	22	1 : 5	22
990	32	1	31,680	0.01	22	1 : 4	176
1012	7	0	7,084	0.00	22	2 : 7	44
2,267,760	1	0	2,267,760	0.54	12,377	1 : 1	12,377
2,310,880	1	0	2,310,880	0.55	12,612	1 : 1	12,612
2,312,068	1	0	2,312,068	0.55	12,619	1 : 1	12,619
2,341,394	1	0	2,341,394	0.55	12,779	1 : 1	12,779
2,643,498	2	0	5,286,996	1.25	14,427	1 : 1	28,854
3,021,128	2	0	6,042,256	1.43	16,488	1 : 1	32,976
4,531,714	2	0	9,063,428	2.14	24,733	1 : 1	49,466
7,477,338	1	0	7,477,338	1.76	40,809	1 : 1	40,809
TOTAL	5,285	100	42,37,14,720	100.00			23,12,517

* Includes spill over of 1,637 Equity Shares from Employee category.

C. Allotment to Eligible Employees (after technical rejections) (including ASBA Applications)

The Basis of Allotment to the Eligible Employees, who have bid at the Offer Price of ₹ 601 (a discount of 9.21% of the Offer Price which is equivalent to ₹ 61/- per Equity Shares) per Equity Share or above, was finalized in consultation with BSE. This category has been subscribed to the extent of 0.8180 times. The total number of Equity Shares Allotted in this category is 49,082* Equity Shares to 87 successful applicants. The category-wise details of the Basis of Allotment are as under:

Category	No. of Applications Received	% of Total	Total No. of Equity Shares Applied	% to Total	No. of Equity Shares Allotted per Bidder	Ratio	Total No. of Equity Shares Allotted
22	2	2.30	44	0.09	22	1 : 1	44
44	3	3.45	132	0.27	44	1 : 1	132
66	6	6.90	396	0.81	66	1 : 1	396
88	6	6.90	528	1.08	88	1 : 1	528
176	2	2.30	352	0.72	176	1 : 1	352
198	1	1.15	198	0.40	198	1 : 1	198
220	1	1.15	220	0.45	220	1 : 1	220
308	2	2.30	616	1.26	308	1 : 1	616
330	3	3.45	990	2.02	330	1 : 1	990
374	1	1.15	374	0.76	374	1 : 1	374
396	1	1.15	396	0.81	396	1 : 1	396
418	2	2.30	836	1.70	418	1 : 1	836
462	1	1.15	462	0.94	462	1 : 1	462
484	1	1.15	484	0.99	484	1 : 1	484
506	3	3.45	1,518	3.09	506	1 : 1	1,518
572	1	1.15	572	1.17	572	1 : 1	572
660	1	1.15	660	1.34	660	1 : 1	660
704	1	1.15	704	1.43	704	1 : 1	704
726	1	1.15	726	1.48	726	1 : 1	726
748	1	1.15	748	1.52	748	1 : 1	748
770	2	2.30	1,540	3.14	770	1 : 1	1,540
792	2	2.30	1,584	3.23	792	1 : 1	1,584
814	43	49.43	35,002	71.31	814	1 : 1	35,002
TOTAL	87	100.00	49,082	100.00			49,082

* Unsubscribed portion of 10,918 Equity Shares spilled over to QIBs, NIB and Retail Categories in the ratio of 50:15:35 respectively.

D. Allotment to QIBs (Net QIB Portion)

Allotment to QIBs, who have Bid at the Offer Price of ₹662 per Equity Share or above, has been done on a proportionate basis in consultation with BSE. This category has been subscribed to the extent of 115.5474 times of QIB Portion. As per the SEBI ICDR Regulations, Mutual Funds were Allotted 5% of the Equity Shares of QIB Portion available i.e., 154,332* Equity Shares and other QIBs and unsatisfied demand of Mutual Funds were Allotted the remaining available Equity Shares i.e., 2,932,300* Equity Shares on a proportionate basis. The total number of Equity Shares Allotted in the QIB Portion is 3,086,632 Equity Shares, which were allotted to 134 successful QIB Bidders. The category-wise details of the Basis of Allotment are as under:

Category	FIs/Banks	FIs/FPIs	IC	MFs	OTHS	Total
QIB	1,286,919	779,749	21,777	294,962	703,225	3,086,632

* Includes spill over of 5,187 Equity Shares from Employee category.

E. Allotment to Anchor Investors

The Company and the Selling Shareholders, in consultation with the BRLMs, have allocated 4,621,757 Equity Shares to 19 Anchor Investors (through 32 Applications) at the Anchor Investor Offer Price of ₹662 per Equity Share in accordance with the SEBI ICDR Regulations. This represents 60% of the QIB Portion.

Category	MFs	ICs	AIFs	FPI/FIIs	Total
Anchor	2,109,580	151,074	-	2,361,103	4,621,757

The IPO Committee of our Company at its meeting held on November 23, 2021 has taken on record the Basis of Allotment of Equity Shares approved by the Designated Stock Exchange, being BSE and has allotted the Equity Shares to various successful Bidders. The Allotment Advice-cum-Refund intimations and/ or notices are dispatched to the address of the investors as registered with the depositories. Further, the instructions to the Self Certified Syndicate Banks for unblocking of funds, transfer to Public Offer Account have been issued on November 23, 2021 and payment to non-Syndicate brokers have been issued on November 24, 2021. In case the same is not received within ten days, investors may contact the Registrar to the Offer at the address given below. The Equity Shares Allotted to the successful Allottees have been uploaded on November 24, 2021 for credit into the respective beneficiary accounts subject to validation of the account details with the depositories concerned. The Company has filed the Listing application with BSE and NSE on November 24, 2021. The Company has received listing and trading approval from BSE and NSE and the trading is expected to commence on November 26, 2021.

Note: All capitalised terms used and not specifically defined herein shall have the same meaning as ascribed to them in the Prospectus.

INVESTORS PLEASE NOTE