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EASY TRIP PLANNERS LIMITED

Our Company was incorporated as 'Easy Trip Planners Private Limited', a private limited company under the Companies Act, 1956, pursuant to the certificate of incorporation dated June 4, 2008 issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana at New Delhi ("**RoC**"). Thereafter, upon conversion to a public limited company, the name of our Company was changed to 'Easy Trip Planners Limited' pursuant to our Shareholders' resolution dated April 12, 2019 and a fresh certificate of incorporation dated May 11, 2019 issued by the RoC. For details of change in the name and registered office of our Company, see *"History and Certain Corporate Matters"* beginning on page 161 of the prospectus dated March 11, 2021, filed by the Company with the RoC ("**Prospectus**").

Registered and Corporate Office: 223, FIE Patparganj Industrial Area, East Delhi, Delhi – 110 092, India; Telephone: +91 11 4313 1313; Contact Person: Ms. Preeti Sharma, Company Secretary and Compliance Officer; Telephone: +91 011 4003 3844;
E-mail: emt.secretarial@easemytrip.com Website: www.easemytrip.com; Corporate Identity Number: U63090DL2008PLC179041

OUR PROMOTERS: MR. NISHANT PITTI, MR. RIKANT PITTIE AND MR. PRASHANT PITTI

Our Company has filed the Prospectus with the RoC and the Equity Shares are proposed to be listed on the National Stock Exchange of India Limited ("NSE") and the BSE Limited ("BSE") and trading of the Equity Shares Allotted pursuant to the Offer is expected to commence on Friday, March 19, 2021.

BASIS OF ALLOTMENT

INITIAL PUBLIC OFFERING OF 27,272,727 EQUITY SHARES OF FACE VALUE OF ₹ 2 EACH (THE "EQUITY SHARES") OF EASY TRIP PLANNERS LIMITED ("OUR COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ 187 PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF ₹ 185 PER EQUITY SHARE) AGGREGATING TO ₹ 5,100 MILLION (THE "OFFER"), COMPRISING OF AN OFFER FOR SALE OF 13,636,363 EQUITY SHARES AGGREGATING TO ₹ 2,550 MILLION BY MR. NISHANT PITTI AND 13,636,364 EQUITY SHARES AGGREGATING TO ₹ 2,550 MILLION BY MR. RIKANT PITTIE (TOGETHER WITH MR. NISHANT PITTI, THE "PROMOTER SELLING SHAREHOLDERS"). THE OFFER CONSTITUTED 25.10 % OF THE POST-OFFER PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

OFFER PRICE: ₹ 187 PER EQUITY SHARE OF FACE VALUE OF ₹ 2 EACH

ANCHOR INVESTOR OFFER PRICE: ₹ 187 PER EQUITY SHARE

THE OFFER PRICE IS 93.50 TIMES THE FACE VALUE

Risks to Investors

I. The two book running lead managers associated with the Offer have handled 24 issues in the past three financial years, out of which 8 issues closed below the issue price on listing date.

II. The Price/Earnings ratio based on diluted EPS (consolidated) for Fiscal 2020 for our Company at the upper end of the Price band is as high as 61.51 as compared to the Nifty Fifty Price/Earnings ratio of 40.28 (as on March 1, 2021).

III. Average cost of acquisition of Equity Shares for the Promoter Selling Shareholders ranges from ₹ 0.65 per Equity Share to ₹ 0.66 per Equity Share and the Offer Price at upper end of the Price Band is ₹ 187 per Equity Share.

IV. Weighted Average Return on Net Worth for Total Operations for last three financial years is 28.08%.

BID/OFFER PROGRAMME:

BID/OFFER OPENED ON MONDAY, MARCH 8, 2021

BID/OFFER CLOSED ON WEDNESDAY, MARCH 10, 2021

ANCHOR INVESTOR BIDDING DATE WAS FRIDAY, MARCH 5, 2021

The Offer was made in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended read with Regulation 31 of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "**SEBI ICDR Regulations**"). This Offer was made through the Book Building Process in compliance with Regulation 6(2) of the SEBI ICDR Regulations, wherein not less than 75% of the Offer was made available for allocation on a proportionate basis to Qualified Institutional Buyers ("**QIBs**", and such portion the "**QIB Portion**"). Our Company and the Promoter Selling Shareholders, in consultation with the BRLMs, allocated up to 60% of the QIB Portion to Anchor Investors on a discretionary basis (the "**Anchor Investor Portion**"). At least one-third of the Anchor Investor Portion was reserved for domestic Mutual Funds only, subject to valid Bids having been received from the domestic Mutual Funds at or above the price at which allocation was made to Anchor Investors ("**Anchor Investor Allocation Price**"). Further, 5% of the Net QIB Portion was made available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion was made available for allocation on a proportionate basis to all QIBs (other than Anchor Investors), including Mutual Funds, subject to valid Bids having been received at or above the Offer Price. If at least 75% of the Offer cannot be Allotted to QIBs, the Bid Amounts received by our Company shall be refunded. Further, not more than 15% of the Offer was made available for allocation on a proportionate basis to Non-Institutional Bidders ("**Non-Institutional Portion**") and not more than 10% of the Offer was made available for allocation to Retail Individual Bidders ("**Retail Portion**"), in accordance with the SEBI ICDR Regulations, subject to valid Bids having been received at or above the Offer Price. All potential investors (other than Anchor Investors) were required to mandatorily participate in this Offer only through the Application Supported by Blocked Amount ("**ASBA**") process, providing details of their respective bank accounts (including UPI ID in case of Retail Individual Bidders) which were blocked by the Self Certified Syndicate Banks or the Sponsor Bank, as applicable, to participate in the Offer. Anchor Investors were not permitted to participate in the Offer through the ASBA process. For details, see "**Offer Procedure**" on page 426 of the Prospectus.

The bidding for Anchor Investor opened and closed on Friday, March 5, 2021. The Company received 35 applications from 15 Anchor Investors (including 7 mutual funds through 26 Mutual Fund Schemes) for 12,272,800 Equity Shares. The Anchor Investor Offer Price was finalized at ₹ 187 per Equity Share. A total of 12,272,727 Equity Shares were allocated under the Anchor Investor Portion aggregating to ₹ 2,29,49,99,949/-.

The Offer (excluding Anchor Investor Portion) received 18,17,076 applications for 2,38,51,23,520 Equity Shares (prior to technical rejections) resulting in 159.01 times subscription. The details of the applications received in the Offer from Retail Individual Investors, Non-Institutional Investors and QIBs are as under (before technical rejections, multiple or duplicate Bids and Bids not banked / returned):

Sr. No.	Category	No. of Applications Applied	No. of Equity Shares	Equity Shares Reserved as per Prospectus	No. of times Subscribed	Amount (₹)
A	Qualified Institutional Bidders (excluding Anchor Investors)	127	63,87,86,640	81,81,819	78.07	1,19,45,31,01,680
B	Non Institutional Investors	3,871	1,57,01,18,480	40,90,909	383.81	2,93,61,21,65,200
C	Retail Individual Investors	18,13,078	17,62,18,400	27,27,272	64.61	32,95,56,76,836
	Total	**18,17,076**	**2,38,51,23,520**	**1,50,00,000**	**159.01**	**4,46,02,09,43,716**

Final Demand

A summary of the final demand as per BSE and NSE as on the Bid/Offer Closing Date at different Bid prices is as under:

Sr. No.	Bid Price	No. of Equity Shares	% to Total	Cumulative Total	Cumulative % of Total
1	186	14,91,440	0.06	14,91,440	0.06
2	187	2,25,11,22,400	93.33	2,25,26,13,840	93.39
3	CUTOFF	15,94,52,000	6.61	2,41,20,65,840	100.00
	TOTAL	**2,41,20,65,840**	**100.00**		

The Basis of Allotment was finalized in consultation with the Designated Stock Exchange, being the NSE on March 16, 2021.

A. Allotment to Retail Individual Bidders (After technical rejections, multiple or duplicate Bids and Bids not banked / returned)

The Basis of Allotment to the Retail Individual Bidders, who have bid at the Cut-Off Price or at the Offer Price of ₹ 187 per Equity Share, was finalized in consultation with the NSE. This category has been subscribed to the extent of 62.95055 times. The total number of Equity Shares Allotted in Retail Portion is 27,27,272 Equity Shares to 34,090 successful Retail Individual Bidder. The category-wise details of the Basis of Allotment are as under:

Category	No. of Applications Received	% of Total	Total No. of Equity Shares applied	% to Total	No. of Equity Shares allotted per Bidder	Ratio	Total No. of Equity Shares allotted
80	16,45,083	93.01	13,16,06,640	76.66	80	69 : 3580	25,36,560
160	65,760	3.72	1,05,21,600	6.13	80	8 : 415	1,01,360
240	19,500	1.10	46,80,000	2.73	80	8 : 415	30,080
320	7,866	0.44	25,17,120	1.47	80	8 : 415	12,160
400	7,275	0.41	29,10,000	1.69	80	8 : 415	11,200
480	3,327	0.19	15,96,960	0.93	80	8 : 415	5,120
560	2,793	0.16	15,64,080	0.91	80	8 : 415	4,320
640	1,068	0.06	6,83,520	0.40	80	7 : 356	1,680
720	689	0.04	4,96,080	0.29	80	1 : 53	1,040
800	2,921	0.17	23,36,800	1.36	80	8 : 415	4,480
880	559	0.03	4,91,920	0.29	80	11 : 559	880
960	1,062	0.06	10,19,520	0.59	80	10 : 531	1,600
1040	10,826	0.61	1,12,59,040	6.56	80	8 : 415	16,720
					1	72:2383	72
TOTAL	**17,68,729**	**100.00**	**17,16,83,280**	**100.00**			**27,27,272**

Please Note: *1 additional Share shall be allotted to 72 Allottees from amongst 2383 Successful Applicants from the categories 160-1040 (i.e. excluding successful applicants from Category 80) in the ratio of 72 :2383*

B. Allotment to Non-Institutional Bidders (after technical rejections, multiple or duplicate Bids and Bids not banked / returned)

The Basis of Allotment to the Non-Institutional Bidders, who have bid at the Offer Price of ₹187 per Equity Share was finalized in consultation with the NSE. The Non-Institutional Portion has been subscribed to the extent of 383.34389 times. The total number of Equity Shares Allotted in this category is 40,90,909 Equity Shares to 1,184 successful Non-Institutional Bidders. The category-wise details of the Basis of Allotment are as under (Sample):

Category	No. of Applications Received	% of Total	Total No. of Equity Shares applied	% to Total	No. of Equity Shares allotted per Bidder	Ratio	Total No. of Equity Shares allotted
1120	1042	27.65	11,67,040	0.07	80	19 : 521	3,040
1200	237	6.29	2,84,400	0.02	80	3 : 79	720
1280	60	1.59	76,800	0.00	80	1 : 20	240
1360	42	1.11	57,120	0.00	80	1 : 21	160
1440	27	0.72	38,880	0.00	80	1 : 27	80
1520	19	0.50	28,880	0.00	80	1 : 19	80
1600	139	3.69	2,22,400	0.01	80	7 : 139	560
1680	48	1.27	80,640	0.01	80	1 : 16	240
1760	15	0.40	26,400	0.00	80	1 : 15	80
1840	29	0.77	53,360	0.00	80	2 : 29	160
2406400	7	0.19	1,68,44,800	1.07	6277	1 : 1	43,939
2620320	2	0.05	52,40,640	0.33	6836	1 : 1	13,672
2673760	68	1.80	18,18,15,680	11.59	6975	1 : 1	4,74,300
2687200	2	0.05	53,74,400	0.34	7010	1 : 1	14,020
2692480	1	0.03	26,92,480	0.17	7024	1 : 1	7,024
6684480	105	2.79	70,18,70,400	44.76	17437	1 : 1	18,30,885
6718080	2	0.05	1,34,36,160	0.86	17522	1 : 1	35,044
6791440	1	0.03	67,91,440	0.43	17711	1 : 1	17,711
6818160	1	0.03	68,18,160	0.43	17781	1 : 1	17,781
TOTAL	**3,769**	**100.00**	**1,56,82,24,960**	**100.00**			**40,90,909**

C. Allotment to QIBs (excluding Anchor Investors) (after technical rejections, multiple or duplicate Bids and Bids not banked / returned)

Allotment to QIBs, who have Bid at the Offer Price of ₹ 187 per Equity Share, has been done on a proportionate basis in consultation with the NSE. This category has been subscribed to the extent of 78.07391 times of QIB Portion. As per the SEBI ICDR Regulations, Mutual Funds were Allotted 5% of the Equity Shares of QIB Portion available i.e. 4,09,091 Equity Shares and other QIBs and unsatisfied demand of Mutual Funds were Allotted the remaining available Equity Shares i.e. 77,72,728 Equity Shares on a proportionate basis. The total number of Equity Shares Allotted in the QIB Portion is 81,81,819 Equity Shares, which were allotted to 127 successful QIB Bidders. The category-wise details of the Basis of Allotment are as under:

Category	FIs/Banks	FIIs/FPIs	IC	MFs	NBFC	OTHs	Total
QIB	28,94,343	19,10,641	4,58,467	6,58,156	16,559	22,43,653	81,81,819

D. Allotment to Anchor Investors

The Company and Promoter Selling Shareholders, in consultation with the BRLMs, have allocated 1,22,72,727 Equity Shares to 35 Anchor Investors (through 15 Applications) at the Anchor Investor Offer Price of Rs. 187 per Equity Share in accordance with the SEBI ICDR Regulations. This represents 60% of the QIB Portion.

Category	FIs/Banks	MFs	ICs	AIFs	FPI/FIIs	OTHs	Total
Anchor	-	58,21,767	26,67,120	5,81,760	32,02,080	-	1,22,72,727

The members of the IPO Committee of our Company on Tuesday, March, 16, 2021 has taken on record the Basis of Allotment of Equity Shares approved by the Designated Stock Exchange, being NSE and has allotted the Equity Shares to various successful applicants. The Allotment Advice-cum- refund intimation are being dispatched to the address of the investors as registered with the depositories. Further, the instructions to the Self Certified Syndicate Banks for unblocking of funds, transfer to Public Offer Account have been issued on Tuesday, March 16, 2021. In case the same is not received within ten days, investors may contact the Registrar to the Offer at the address given below. The Equity Shares Allotted to the successful Allottees have been uploaded on Wednesday, March 17, 2021 for credit into the respective beneficiary accounts subject to validation of the account details with the depositories concerned. The Company has filed the listing application with NSE and BSE on Thursday, March 18, 2021. The Company is in process of obtaining listing and trading approval from NSE and BSE and the trading is expected to commence on Friday, March 19, 2021.

Note: All capitalised terms used and not specifically defined herein shall have the same meaning as ascribed to them in the Prospectus.

INVESTORS PLEASE NOTE

These details of the Allotment made have been hosted on the website of Registrar to the Offer, KFin Technologies Private Limited at www.kfintech.com.

All future correspondence in this regard may kindly be addressed to the Registrar to the Offer quoting full name of the first/ sole Bidder, Bid-cum-Application Form number, Bidder DP ID, Client ID, PAN, date of submission of Bid-cum-Application Form, address of the Bidder, number of Equity Shares applied for, the name and address of the Designated Intermediary where the Bid-cum-Application Form was submitted by the Bidder and a copy of the Acknowledgment Slip received from the Designated Intermediary at the address given below:

KFINTECH

KFin Technologies Private Limited
(formerly known as "Karvy Fintech Private Limited")
Selenium Tower-B, Plot 31 & 32, Gachibowli, Financial District, Nanakramguda,
Serilingampally Hyderabad 500 032, Telangana, India
Telephone: +91 40 6716 2222 Email: easytrip.ipo@kfintech.com
Investor grievance email: einward.ris@kfintech.com Contact Person: M. Murali Krishna
Website: www.karisma.kfintech.com, SEBI Registration No: INR000000221

Date: March 18, 2021
Place: New Delhi

For **Easy Trip Planners Limited**
On behalf of Board of Directors
Sd/-
Company Secretary and Compliance Officer

THE LEVEL OF SUBSCRIPTION SHOULD NOT BE TAKEN TO BE INDICATIVE OF EITHER THE MARKET PRICE OF THE EQUITY SHARES ON LISTING OR THE BUSINESS PROSPECTS OF EASY TRIP PLANNERS LIMITED.

Easy Trip Planners Limited has filed the Prospectus with the RoC on March 11, 2021 and thereafter with SEBI and Stock Exchanges. The Prospectus is available on the websites of SEBI, BSE and NSE at www.sebi.gov.in, www.bseindia.com and www.nseindia.com, respectively, and on the websites of the book running lead managers, Axis Capital Limited and JM Financial Limited at www.axiscapital.co.in and www.jmfl.com, respectively.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("Securities Act") or any state securities laws in the United States, and unless so registered, may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in accordance with any applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold outside the United States in 'offshore transactions' in reliance on Regulation S under the Securities Act and the applicable laws of the jurisdictions where such offers and sales are made. There will be no public offering in the United States.