



Delivering Sustainable Growth

Building Scale, Enhancing Returns, and Managing Risk Across Cycles

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Accelerating Momentum

Consistent growth, earnings stability, scalable and resilient business model

(1996 - 2005)

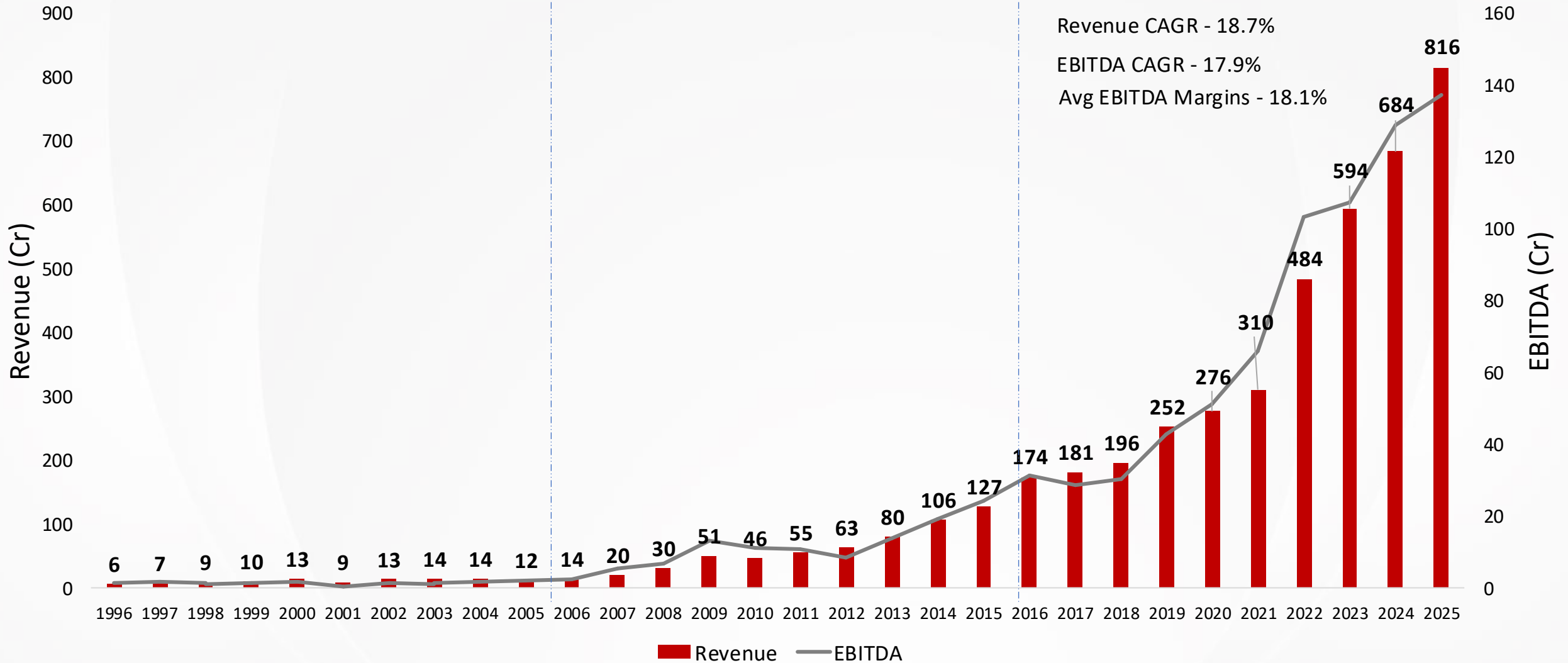
Developing Capability & Export Foundation

(2006 - 2016)

Expanding Global Footprint, 1st Overseas Acquisition

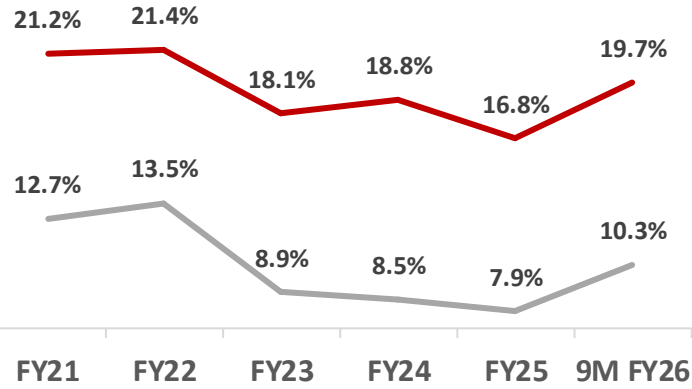
(2016 - 2025)

Brand building, Capacity Expansion → Scaling business

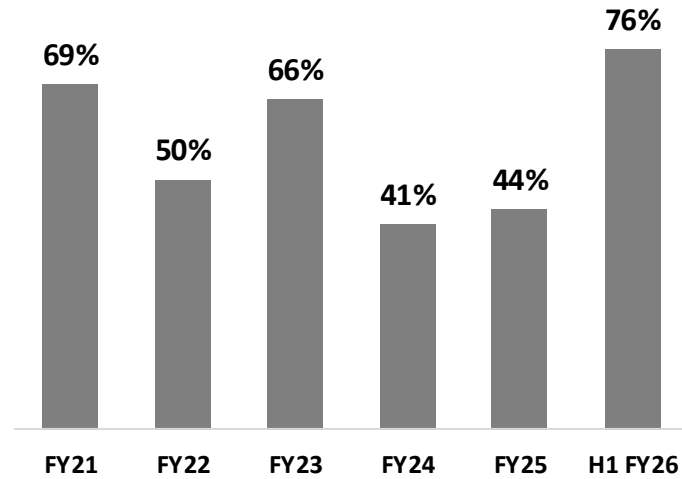


Strengthening Balance Sheet & Improving Financial Resilience

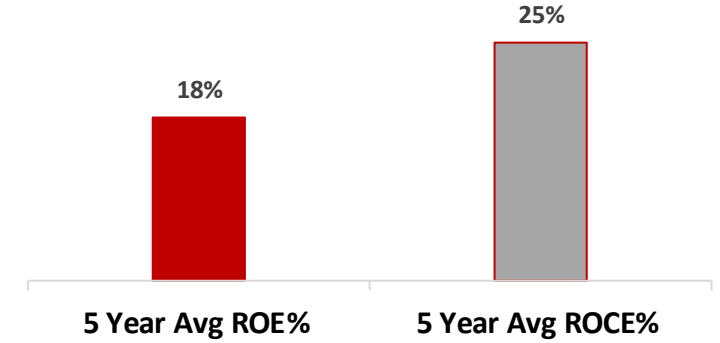
EBITDA Margins(%) PAT Margins(%) and



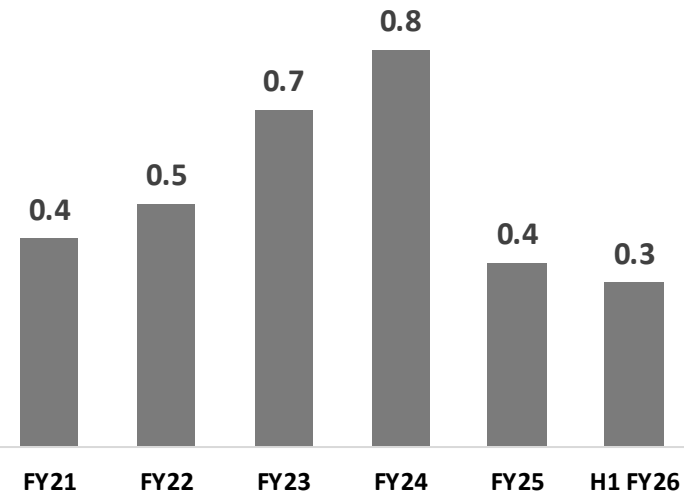
CFO / EBITDA



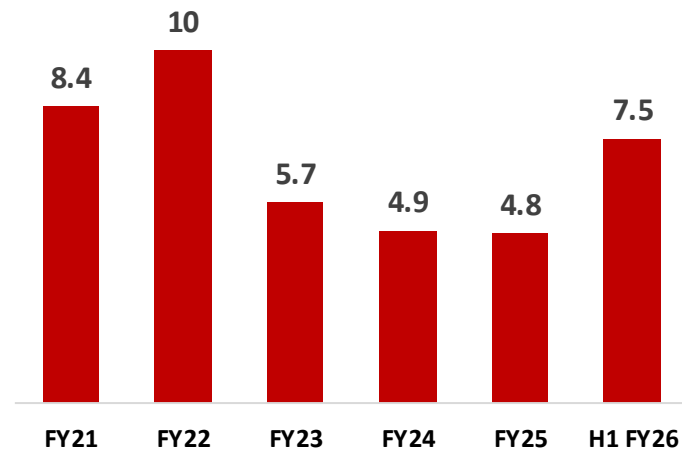
ROE (%) and ROCE(%)



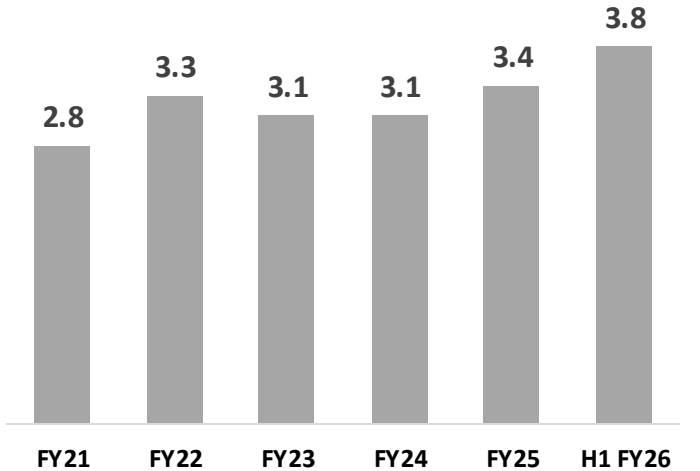
Net Debt / Equity (x)



Interest Coverage Ratio (x)

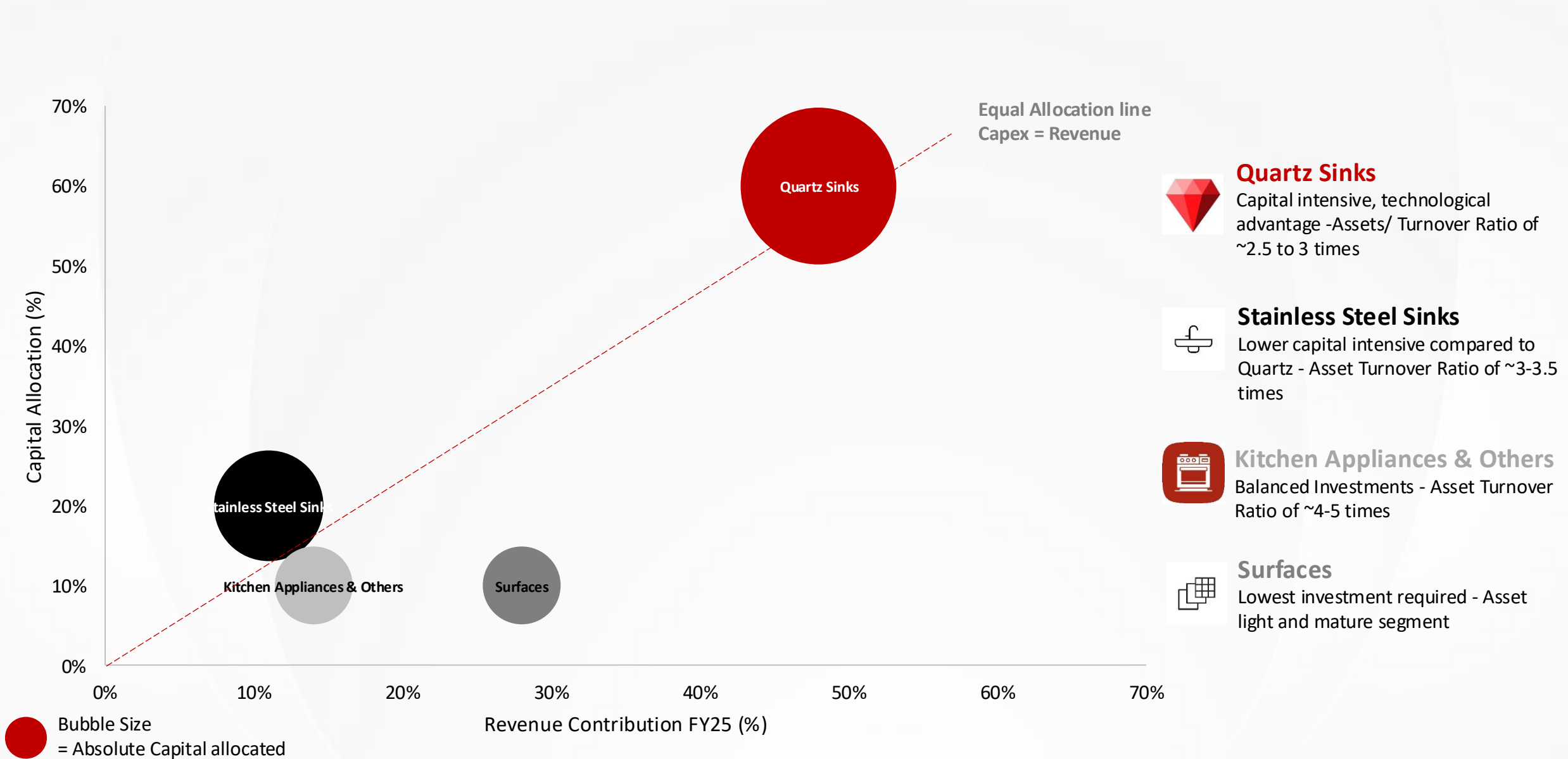


Fixed Asset Turnover (x)



Capital Allocation aligned towards High-Growth Segments

Investment intensity aligned with scale opportunities and strategic priorities



Building Capacity for the Next Growth Inflection

Planned ₹300 Cr capex to expand scale, strengthen new verticals, and accelerate FY30 growth ambitions

Capex committed - ₹120 Cr

Total Capital Investment · 3 Business Verticals · FY 2027 - 2031

Granite Sinks

₹50 Cr

Current

1.0M units/yr

Target FY30/31

1.5M units/yr

Steel Sinks

₹30 Cr

Current

180K units/yr

Target FY30/31

500K units/yr

Appliances, F&F

₹40 Cr

Current

100K units/yr

Target FY30/31

400K units/yr

Resilient Growth Journey: Building Scale with Momentum (2020-2025)

Execution across capacity, growth, channels and capital allocation driving long-term positioning



Revenue
276 Cr

EBITDA
51 Cr

5 Year Revenue CAGR
12.3%

Manufacturing Plants
3

Installed Capacity

Product Line	Units pa
Quartz Sinks	5,00,000
Stainless Steel Sinks	90,000
Kitchen Appliances	7,000
Faucets	-



Revenue
816 Cr

EBITDA
147 Cr

5 Year Revenue CAGR
27.4%

Manufacturing Plants
6

Installed Capacity

Product Line	Units pa
Quartz Sinks	10,00,000
Stainless Steel Sinks	1,80,000
Kitchen Appliances	50,000
Faucets	50,000

Financial Vision

Balancing Growth, Profitability, and Capital Efficiency for Long-Term Value Creation

To build a globally scaled, capital-efficient, financial prudent and resilient business model.



Net Debt Free by 2030

We are working to become net debt free Company by 2030.



EBITDA Margin 18-20%

We maintain our average EBITDA margin guidance of 18-20%.



Revenue CAGR 15-20%

We maintain our revenue growth target of 15-20% CAGR.



ROE & ROCE > 20% p.a.

We are working to achieve ROE and ROCE of > 20% p.a.



Asset Turnover 3.5-4x

We are working to achieve Asset / Turnover ratio of 3.5-4 time.

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Thank You

For Your Time & Continued Trust in Carysil

