Media Release

Consolidated Results for Third Quarter (July-September) 2015

		Quarter Jul-Sep 2015	Quarter Jul-Sep 2014	Cum Jan -Sep 2015	Cum Jan -Sep 2014
Sales Volume – Cement	Million Tonnes	5.61	5.62	17.62	18.44
Sales Turnover	₹Crore	2740.00	2741.87	8586.65	8718.00
Operating EBITDA	₹Crore	313.20	379.08	1257.84	1256.28
Profit before Tax	₹Crore	154.21	257.98	639.58	979.61
Net Profit after Tax	₹Crore	115.21	192.60	485.21	835.60

1. **Cement**: With subdued construction activity in most of the monsoon season, the industry witnessed weak offtake of cement in the quarter (July-September 2015). As a result, our cement volumes were correspondingly flat. Selling prices were subdued.

2. **Ready Mixed Concrete:** Maintaining a consistent upward trend since the last two years, this business continued to log growth in terms of sales volumes and profitability with its focus on value-added products and strengthened customer orientation.

3. **Financial Results:** During the quarter, total consolidated sales turnover stood at ₹ 2740.00 crores, almost at the same level as compared to the same quarter in the previous year. Operating EBITDA in the quarter was ₹ 313.20 crores as compared to ₹ 379.08 crores in the previous year. While sales realisation was almost flat, there was improvement in input and energy costs. During the quarter, a provision has been made towards contribution to District Mineral Foundation and National Mineral Exploration Trust amounting to ₹ 38 crores. The Company continues its focus on Cost Management.

4. **Outlook:** The pace of economic revival so far has been slower than expected. In the coming few quarters we hope that trends such as the recent cut in interest rates, softening of energy prices, control of inflation and government's concerted efforts to stimulate investment across several sectors will have a favourable impact on improving the overall economic environment in the country. This can help provide an impetus to construction activity that in turn would open up more opportunities for the growth of cement industry.



R Nand Kumar
Vice President – Corporate Communications

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ACC Limited is among India's leading manufacturers of cement. Formerly called "The Associated Cement Companies Limited," ACC has a countrywide network of modern cement plants, sales offices, dealers and retailers. In more than seven decades of its existence, ACC has been a pioneer and trend-setter in cement and sustainable development.

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