

Accelya manages critical financial processes for bmi regional

Accelya streamlines critical financial processes for bmi regional including Passenger Revenue Accounting, Card Management, Sales Audit and Refunds

Mumbai, 12th February 2013: Accelya, the leading solutions provider to the airline and travel industry, today announced that **bmi regional**, the British regional airline, has outsourced its passenger revenue accounting, sales audit, refunds, card billing and chargeback processing to Accelya.

“When bmi regional became independent from the bmi Group in June 2012, we needed a partner who could provide us with solutions to our financial requirements within a very tight timescale. Accelya delivered to our needs for both card processing and revenue accounting and enabled us to focus on the key business processes, knowing the areas outsourced to Accelya were in good hands”, said Cathal O’Connell, Chief Executive - bmi regional”

Accelya’s financial solutions will enable bmi regional to:

- Streamline their critical financial processes
- Support decision making with accurate and timely revenue reporting
- Identify sales errors and frauds
- Centralise and standardise card processes
- Streamline and speed up chargeback process
- Manage refunds effectively
- Speed up industry compliance like SIS and PCI DSS
- Get single-vendor accountability
- Reduce cost of operations

The benefits to bmi regional will be delivered through industry leading solutions from Accelya and Accelya Kale: REVERA® PRA solution, VIVALDI card management suite, Mozart refunds management service and Accelya sales audit.

Speaking on the occasion, **Ms. Neela Bhattacharjee**, Head - Airlines SBU, Accelya Kale said, “We are glad to have partnered with bmi regional to streamline and manage their critical financial processes. With our integrated financial solutions - across passenger revenue accounting, card management, audit and refunds - bmi regional has been able to start operations quickly. We look forward to a long term relationship with them.”

About Accelya Kale

Accelya Kale Solutions Limited (formerly known as Kale Consultants Limited) is part of the Accelya Group. Visit us at: www.accelyakale.com



About Accelya Group

Accelya helps airline and travel companies manage their financial processes and gain insights into their business performance.

Accelya's expertise spans across all critical airline financial processes - BSP Processing, Revenue Accounting, Audit & Revenue Recovery, Card Management, Miscellaneous Billing, F&A Processing and Decision Support. Accelya partner with airlines right from the time a ticket or an air waybill is issued, all the way through its entire financial life cycle, until the data is converted into actionable decision support.

With over 200 airline customers, our annual revenue is over \$110 million. Our operations are spread across 10 countries and we employ over 2000 professionals worldwide. Visit us at: www.accelya.com

About bmi regional

bmi regional is a British regional airline that operates scheduled passenger services primarily within the UK. It is owned by Sector Aviation Holdings Ltd (SAH), with its headquarters in Aberdeen and East Midlands Airport.

bmi regional concentrates on the services that its name suggests. It serves niche markets on domestic UK and European routes which are ideally suited to small jet operations. It currently employs over 400 members of staff. Visit bmi regional at www.bmiregional.com

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