



REF:INABB:STATUT:LODR:R30:ANLST-PPT:2025

November 06, 2025

BSE Limited
P.J. Towers
Dalal Street
Mumbai 400 001
(Attn : DCS CRD)

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No. C/1, G Block
Bandra-Kurla Complex, Bandra (E)
Mumbai 400 051

Dear Sirs

Sub: Presentation to Analysts

Ref: BSE: 500002 / NSE: ABB

In continuation to our letter dated October 30, 2025, we are enclosing herewith a copy of presentation which will be made at the Analysts Call scheduled on Friday, November 07, 2025 at 9:00 am, for information of the Stock Exchanges.

The said presentation is also being uploaded on the Company's website.

Thanking you

Yours faithfully
For ABB India Limited

Trivikram Guda
Company Secretary and Compliance Officer
ACS 17685

Encl: as above

BENGALURU, INDIA | NOVEMBER 6, 2025 | SANJEEV SHARMA, CMD & TK SRIDHAR, CFO

Q3 CY2025 Results

Growth in base orders and revenue
underscore stable business execution

ABB India Analyst Call | Q3 CY2025 | July – September 2025

75

YEARS OF
**MANUFACTURING
& INNOVATION
IN INDIA**

Important notices

This presentation includes forward-looking information and statements including statements concerning the outlook for our businesses. These statements are based on current expectations, estimates and projections about the factors that may affect our future performance, including global economic conditions, and the economic conditions of the regions and industries that are major markets for ABB Ltd. These expectations, estimates and projections are generally identifiable by statements containing words such as “expects,” “believes,” “estimates,” “targets,” “plans,” “outlook” or similar expressions.

There are numerous risks and uncertainties, many of which are beyond our control, that could cause our actual results to differ materially from the forward-looking information and statements made in this presentation and which could affect our ability to achieve any or all of our stated targets.

The important factors that could cause such differences include, among others:

- business risks associated with the volatile global economic environment and political conditions
- costs associated with compliance activities
- market acceptance of new products and services
- changes in governmental regulations and currency exchange rates, and
- such other factors as may be discussed from time to time in ABB India Limited’s filings with the Securities and Exchange Board of India (SEBI), including its Annual Report.

Although ABB Ltd believes that its expectations reflected in any such forward-looking statement are based upon reasonable assumptions, it can give no assurance that those expectations will be achieved.

ABB in India at a glance

ABB Group

ABB is a global technology leader in electrification and automation, enabling a more sustainable and resource-efficient future. By connecting its engineering and digitalization expertise, ABB helps industries run at high performance, while becoming more efficient, productive and sustainable so they outperform. At ABB, we call this 'Engineered to Outrun'. The company has over 140 years of history and around 110,000 employees worldwide. ABB's shares are listed on the SIX Swiss Exchange (ABBN) and Nasdaq Stockholm (ABB). www.abb.com

ABB in India

ABB is present in India for over a century and manufacturing for more than 75 years. The manufacturing unit is a listed entity. It operates with the entire eco-system of ABB R&D, Engineering, and Services.



Electrification

Distribution Solutions
Smart Power
Smart Building
Installation Products
Service



Motion

Drive Products
System Drives
NEMA Motors
IEC LV Motors
Large Motors & Generators
Traction
Service



Process Automation

Energy Industries
Process Industries
Marine & Ports
Measurement & Analytics

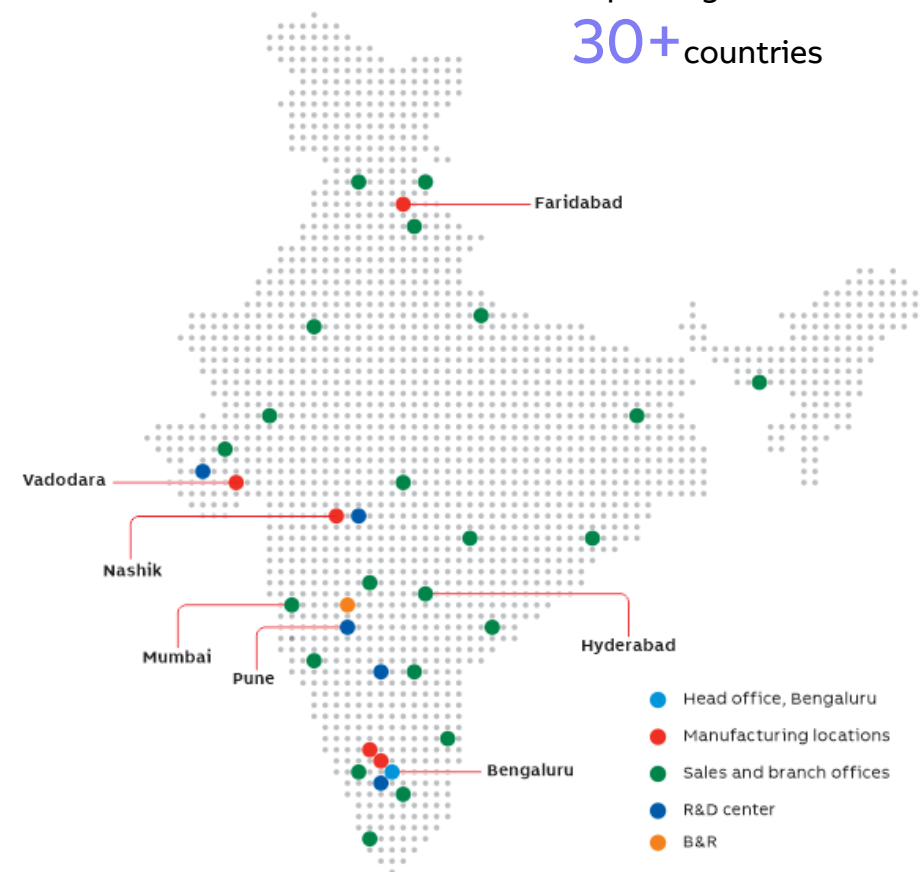


Robotics & Discrete Automation

Robotics
Machine automation¹

1 – Machine Automation division is not part of ABB India & is run separately out of ABB B&R

Exporting to
30+ countries



5 Manufacturing locations



28 Sales offices

25 Shop floors

750+ Partners

Business highlights

Q3 CY2025 highlights

Financial performance

-3%¹

Order growth

+13%¹

Base order
growth

+14%¹

Revenue growth

+16% QoQ

Profitability
reflecting material
costs and market
dynamics post-
COVID correction

-7% YoY

Profit after tax



Strong cash position

INR 4,991 crore

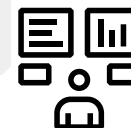
**Growth in base orders and revenue
underscore stable business execution**

Innovation & Investments



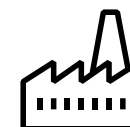
Expanded capacity and launched
**IE5 Ultra Premium Efficiency
LV Motors** built on proven
induction motor technology—free
from rare-earth metals

Successfully commissioned
ABB Ability™ SCADA Advantage
solution for THINK Gas Pvt. Ltd. enabling
end-to-end automation and digitalization
of their CGD network



Sustainability

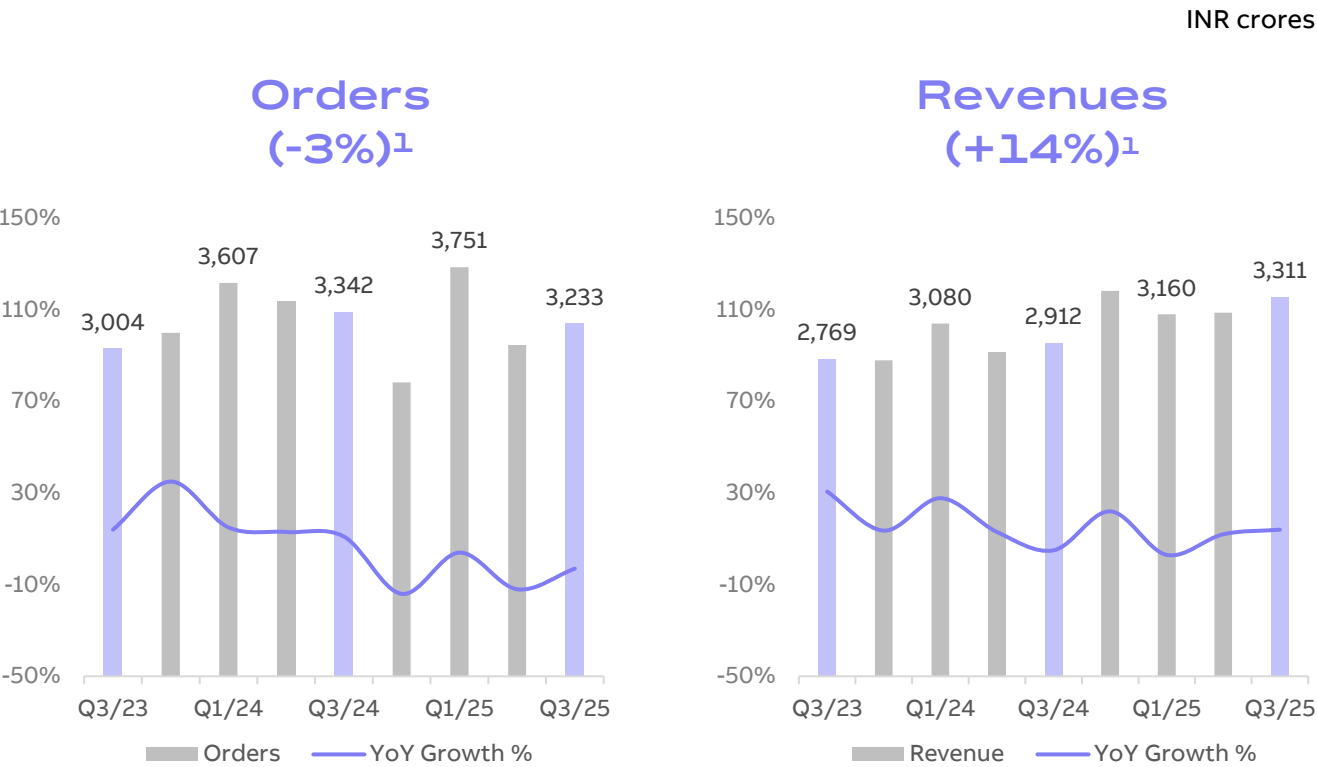
Sustainability targets on track with
87.05% reduction
in YTD GHG emission reduction
compared to baseline in 2019



All Motion factories
certified as **zero
waste to landfill**
as on date

1. YoY comparable.

Mixed market with opportunities in core and emerging segments

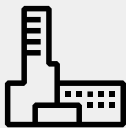


1. YoY comparable



Renewables

Positive order momentum from renewables segment



Buildings & Infrastructure

Encouraging growth trajectory for smart building solutions



Discrete

Industrial robotics applications in automotive (EV) and electronics segment



Process

Demand from energy, metals & mining, F&B

**Order backlog
at INR 9,895 crore**

Proven capabilities leading to significant wins



Wind turbine converters and electrical cabinets for renewables segment



Gas chromatographs and oxygen analyzers for a leading integrated energy major



Electricals and instrumentation for a global leader in food, beverage, and pharma systems



Robotic solutions for EV mobility



Insulated case circuit breakers and fault current limiters for a power distribution equipment company



Process automation and drives solutions for metals

Continuous customer engagement

Diverse segments, deeper coverage



PAMA Instrumentation hosted Channel Partner & Sales conference



ELSP Power Protection showcased Energy Solutions at **SEMICON India 2025**



PAPI successfully conducted the second edition of Digital Customer Connect in Mumbai



MOIM hosted a one-day Channel Partner training for the North and East regions



UPS team successfully hosted a Single-Phase UPS Customer Engagement event in **Surat**



MODP hosted Smart Water Technology seminar for water utility engineers




















MOSE conducted service campaign in **Haldia** strengthening customer engagement



Motion India Channel Partner Meet 2.0 - Outrunning Challenges, Unlocking Growth

Diverse businesses catering to 23 market segments

Deep domain expertise and a commitment to customer value

High	Moderate	Low
 Data Center	 Water & wastewater	 Power distribution
 Electronics	 Railways & Metro	 Cement
 Renewables	 Buildings & infrastructure	 Metals & Mining
	 Oil, gas & chemicals	 Pulp & Paper
	 Food & beverage	 Marine & Ports
	 Pharma & healthcare	 Textiles
	 Automotive	
	 Rubber & plastics	

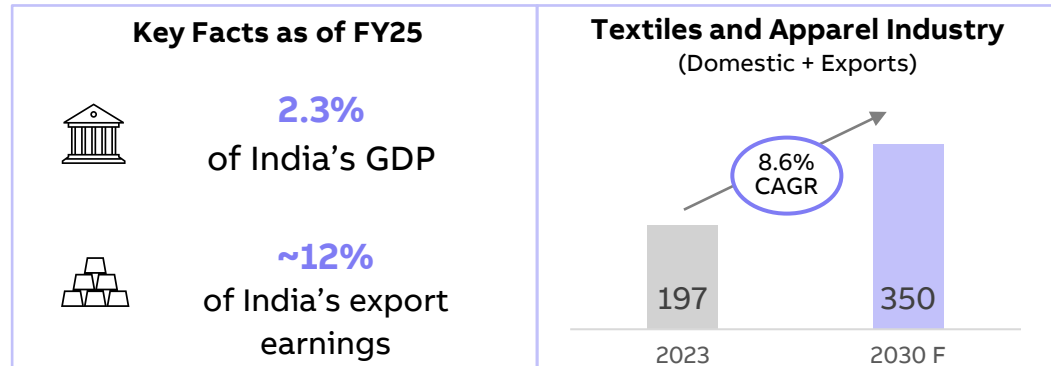
Theme for the quarter

Textiles: a deep-dive

Segment Insights

- India is the world's 2nd largest producer of textiles and garments, with a 4.6% share of the global trade

In billion \$



F: Forecast

Source: IBEF

- Domestic market to grow at a CAGR of 6.6% reaching ~\$250B, while exports by 15.3% to \$100B by 2030

Competitive Advantage

- Availability of raw materials such as cotton, wool, silk and jute
- Skilled manpower at competitive costs

Key Drivers & Trends

Government Initiatives

- 100% FDI (automatic route) is allowed in the Indian textile sector
- The Union Budget 2025-26 allocated over \$600M for the Ministry of Textiles, up 19% YoY
- PLI scheme allocations worth ~ \$133M
- Funds worth ~\$74M to modernize textile machinery
- Plan to build 7 world class mega textile parks under PM-MITRA by 2027/28
- GST rationalization to boost domestic demand

Key Trends

- Focus on diversification in exports to mitigate US tariff impact – signed 15 Free Trade Agreements with partner countries (combined textile imports ~\$200B); signed FTA with the UK as well; in talks with EU
- Infrastructure modernization
- Sustainable manufacturing

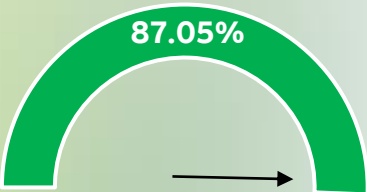
ABB offerings include motors, drives, PLCs, engineering tools, service and support, HMIs, switchgears, UPS, power distribution solutions, automation solutions, ABB Ability™ Energy Manager and other system integrated platforms and others

Sustainability in Practice

On track for achieving our green goals for 2025



Scope 1&2 GHG Emissions*



Target (2025): 87%
Achieved (YTD): **87.05%**



Zero waste to landfill units (No.)



Target (2025): 4
Achieved (YTD): **4**



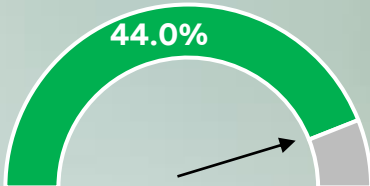
Water Positive Units (No.)



Target (2025): 4
Achieved (YTD): **3**



Water Recyclability (%)



Target (2025): 50%
Achieved (YTD): **44%**

Care: Performance with Purpose

Focus on local development, education, diversity & inclusion and healthcare for communities

Education & Skilling



Foundation and Literacy program for the students across Govt. schools in Peenya and Nelamangala

Diversity & Inclusion



Engineering scholarship and overall development program for meritorious women

Communities & Environment



Empowering visually impaired people – access to smart, AI-enabled assistive glasses and vision technologies



Critical medical diagnostic equipment to support Sri Shankara Cancer Foundation hospital in Bhubaneswar



Customized learning modules and workbooks on environment and climate change for Govt. schools



Initiated “Women in waste management” stakeholder-driven enterprise set-up program



Phase III of the external rural road upgradation initiative in Nelamangala



Pediatric care program for congenital heart disease – awareness and screening camps across Delhi NCR and Faridabad

2025 Outlook

Domestic economic activity showing resilience in an uncertain global environment

Tailwinds



Private consumption



Government capital expenditure



Moderate inflation

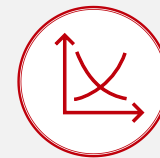
Headwinds



Trade uncertainty, amid tariffs



Prolonged geopolitical tensions



**Volatile global financial markets –
FX fluctuation**

Financial highlights

Performance Summary Q3 CY2025

Base order momentum continued, sequential growth in profitability

Values in INR Crores

FY 24	YTD 24	Actual Q3 24	Actual Q2 25	Performance Indicator	Actual Q3 25	vs Q3 24	vs Q2 25	Actual YTD 25	vs YTD 24
11,497	8,843	2,719	3,023	Base Orders Received	3,059	+13%	+1%	9,627	+9%
1,582	1,541	623	13	Large Orders Received	174			392	
13,079	10,384	3,342	3,036	Total Orders Received	3,233	-3%	+6%	10,019	-4%
9,380	9,995	9,995	10,064	Order Backlog (end of period)	9,895	-1%	-2%	9,895	-1%
12,188	8,823	2,912	3,175	Revenue	3,311	+14%	+4%	9,646	+9%
2,305	1,648	540	414	EBITDA	485			1,497	
18.9	18.7	18.6	13.0	EBITDA %	14.7			15.5	
2,513	1,808	597	474	Profit Before Tax (PBT)	542	-9%	+14%	1,652	-9%
20.6	20.5	20.5	14.9	PBT %	16.4			17.1	
1,875	1,343	440	352	Profit After Tax (PAT)	409	-7%	+16%	1,235	-8%
15.4	15.2	15.1	11.1	PAT %	12.4			12.8	
5,390	5,001	5,001	5,154	Cash balance	4,991			4,991	

Key Insights

- Orders:** Growth led by Motion and Robotics and Discrete Automation. Overall orders down due to timing of large orders
- Revenues:** Focused execution of backlog across divisions
- Profitability:** Up sequentially. YoY impact due to unfavourable material cost, forex volatility, and QCO-driven uptick in imports
- Cash:** Strong cash position due to good collections despite higher procurement of inventory to meet QCO guidelines

Financial statement overview

INR Crores

	Quarter ended 30.09.2025		Quarter ended 30.06.2025		Quarter ended 30.09.2024		Nine months ended 30.09.2025		Nine months ended 30.09.2024		Year ended 31.12.2024	
	Crs	%	Crs	%	Crs	%	Crs	%	Crs	%	Crs	%
INCOME												
Revenue from Operations	3,310.7	100.0	3,175.4	100.0	2,912.2	100.0	9,645.7	100.0	8,823.4	100.0	12,188.3	100.0
Other Income	84.0	2.5	99.7	3.1	92.9	3.2	276.1	2.9	266.7	3.0	353.4	2.9
Total Income	3,394.7	102.5	3,275.2	103.1	3,005.0	103.2	9,921.8	102.9	9,090.2	103.0	12,541.7	102.9
EXPENDITURE												
Material cost	2,062.3	62.3	1,961.4	61.8	1,648.5	56.6	5,865.7	60.8	5,107.2	57.9	7,090.3	58.2
Personnel Expenses	222.3	6.7	216.0	6.8	203.1	7.0	683.4	7.1	627.2	7.1	821.9	6.7
Other Expenses	519.8	15.7	527.8	16.6	517.9	17.8	1,561.6	16.2	1,452.1	16.5	1,943.0	15.9
Exchange & commodity variation (net)	6.0	0.2	56.2	1.8	2.4	0.1	38.3	0.4	(10.9)	(0.1)	27.9	0.2
Depreciation	36.6	1.1	35.5	1.1	32.8	1.1	105.9	1.1	95.2	1.1	128.9	1.1
Interest	5.6	0.2	4.2	0.1	3.0	0.1	14.5	0.2	11.3	0.1	16.5	0.1
Total Expenditure	2,852.6	86.2	2,801.1	88.2	2,407.8	82.7	8,269.4	85.7	7,282.0	82.5	10,028.5	82.3
Profit before Tax	542.1	16.4	474.1	14.9	597.3	20.5	1,652.4	17.1	1,808.1	20.5	2,513.3	20.6
Tax Expense	133.2	4.0	122.0	3.8	156.8	5.4	417.2	4.3	465.4	5.3	638.7	5.3
Profit after tax	408.9	12.4	352.1	11.1	440.5	15.1	1,235.1	12.8	1,324.7	15.2	1,874.6	15.4
ETR %	24.6%		25.7%		26.3%		25.3%		25.7%		25.4%	

Q3 2025 vs Q3 2024

Other income: 84 Cr (93 Cr)

Comprises interest on fixed deposits and interest on tax refunds

Material cost: 62.3% (56.6%)

Higher reliance on imports to support delivery commitments in the wake of QCO compliance, coinciding with higher YoY forex rates

Personnel expenses: 222 Cr (203 Cr)

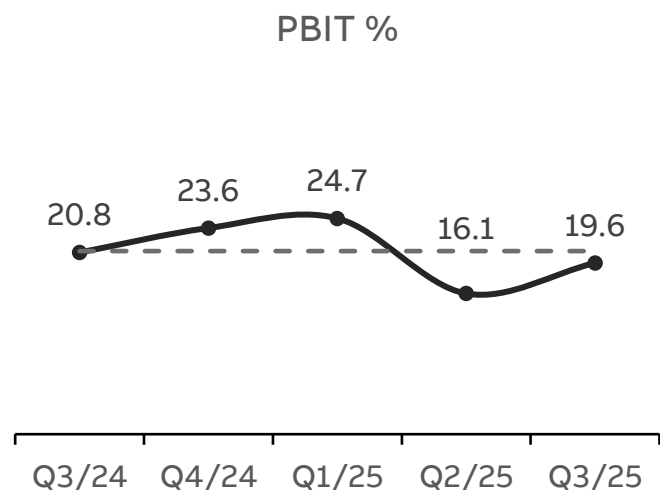
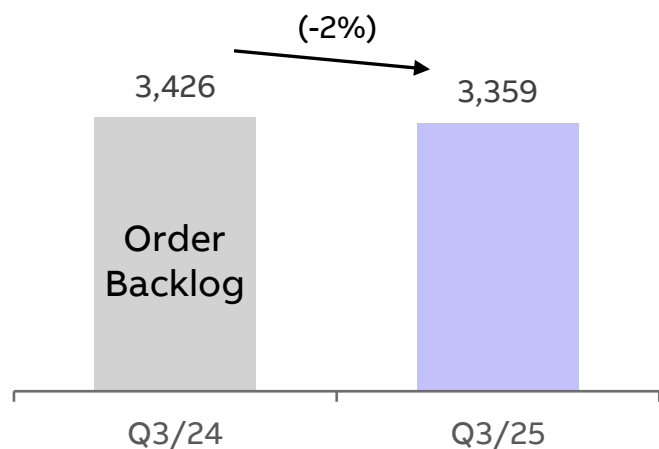
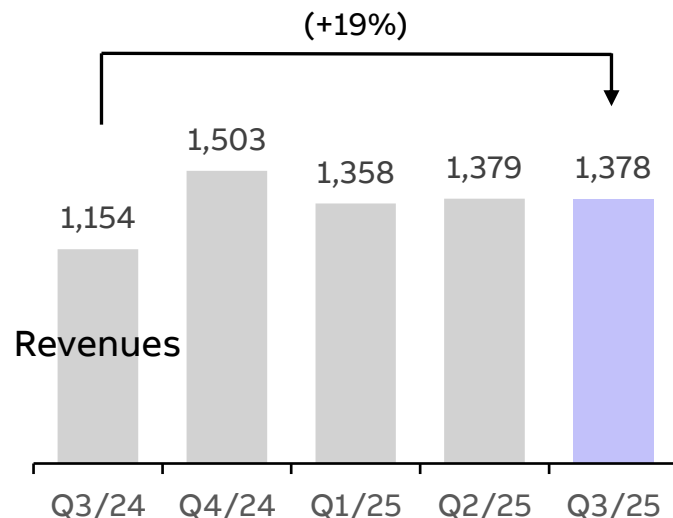
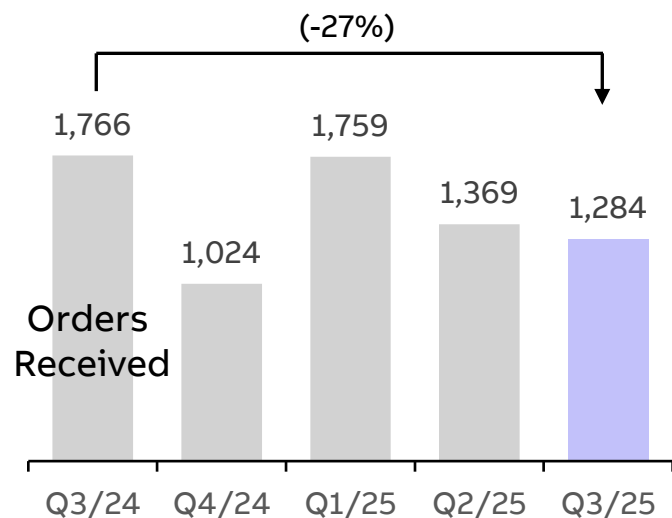
Salary revision and headcount increase

Other expenses: 520 Cr (518 Cr)

Increase in revenue linked costs, travel, IT costs, etc

Electrification

INR crores



Orders Received

- Base orders up YoY led by demand across divisions
- Large data center order in Q3/24

Revenues

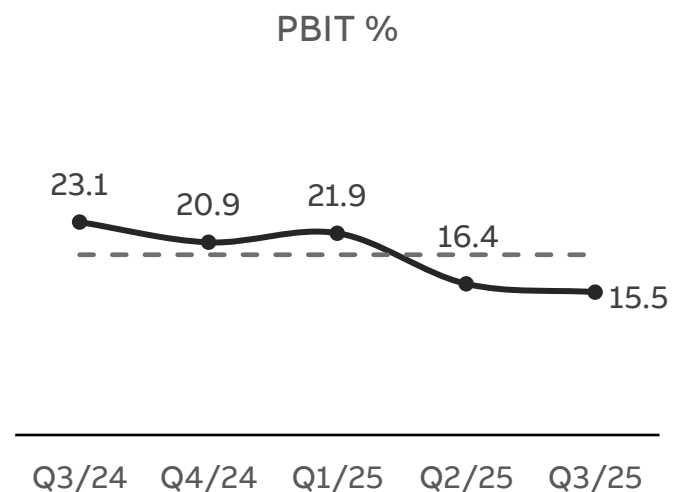
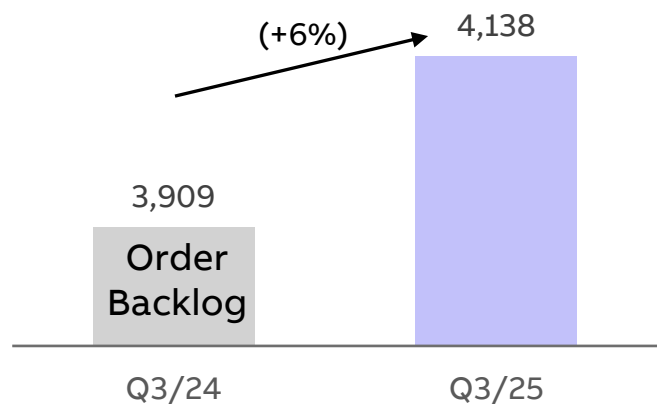
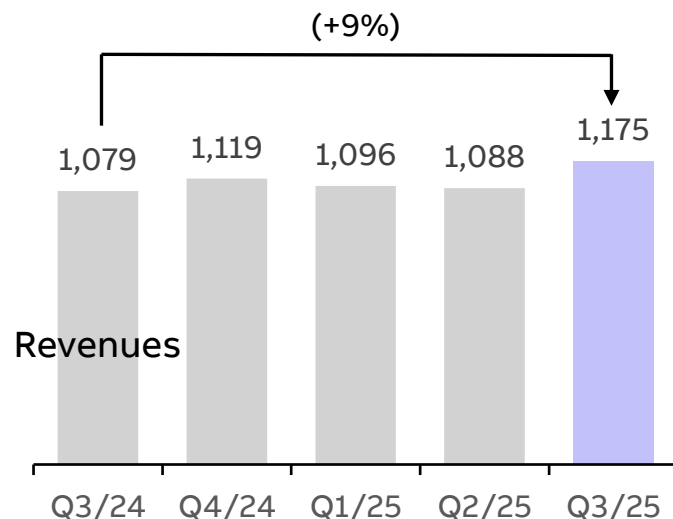
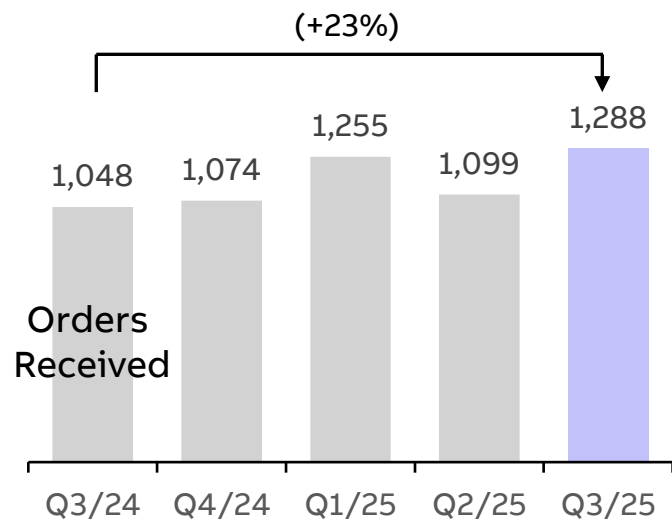
- Growth across all business divisions
- Higher export revenues for Distribution solutions

PBIT

- Up 350 bps sequentially
- Higher reliance on imports to comply with QCO guidelines, material cost impact, forex volatility

Motion

INR crores



Orders Received

- Renewable power related large system drives order

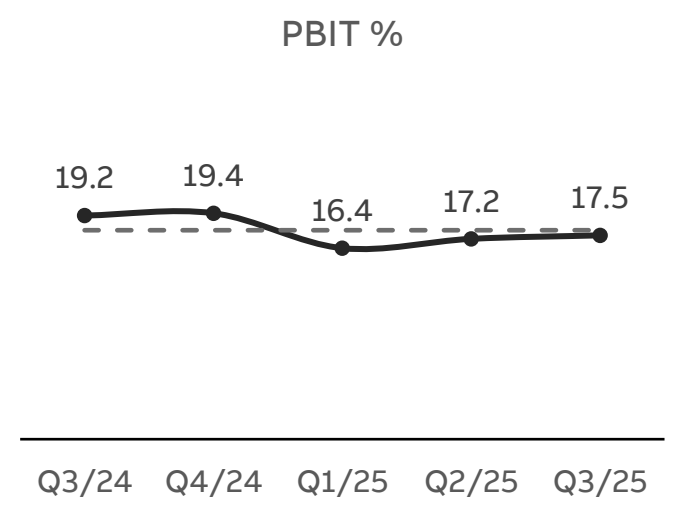
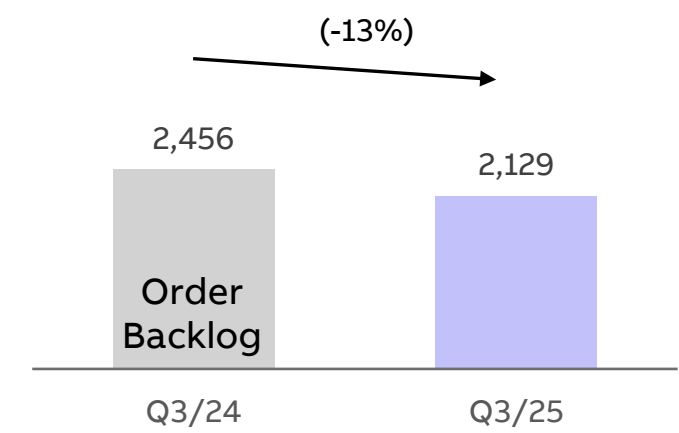
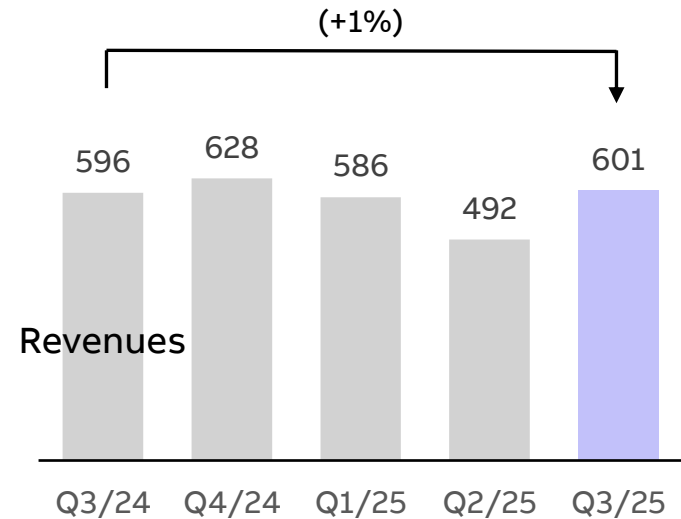
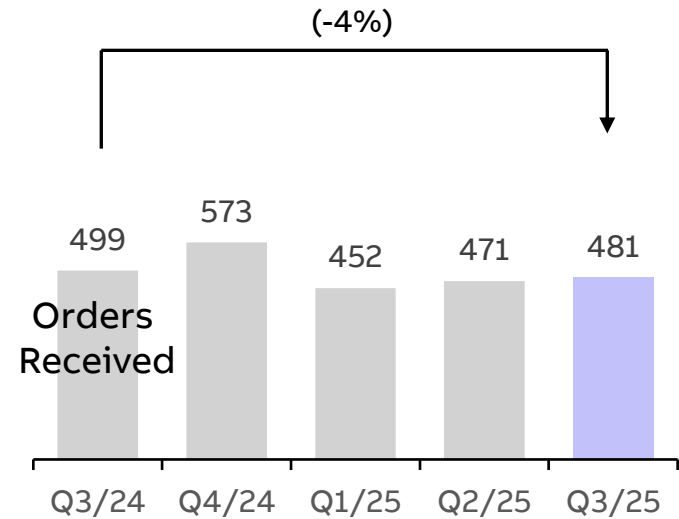
Revenues

- Higher revenue from execution of traction and system drive orders

PBIT

- Forex impact, unfavourable material cost, pricing pressure, and change in revenue mix

Process Automation



INR crores

Orders Received

- Demand from energy majors
- Delay in customer decision making

Revenues

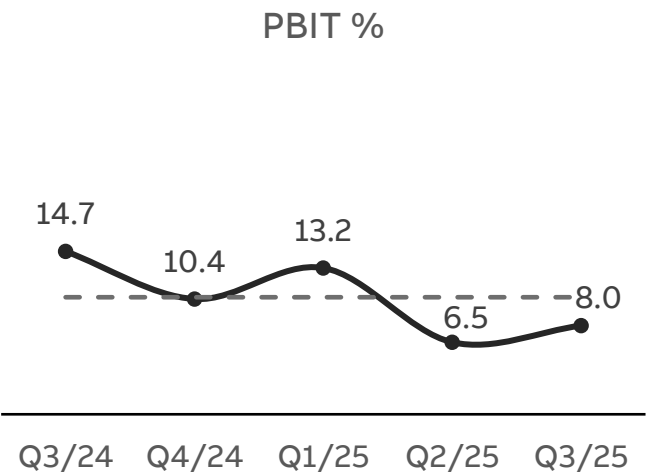
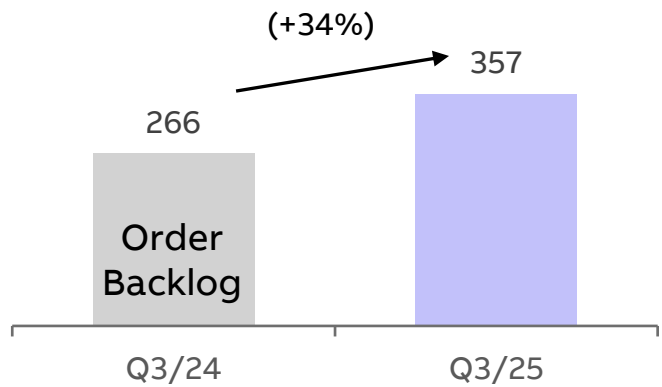
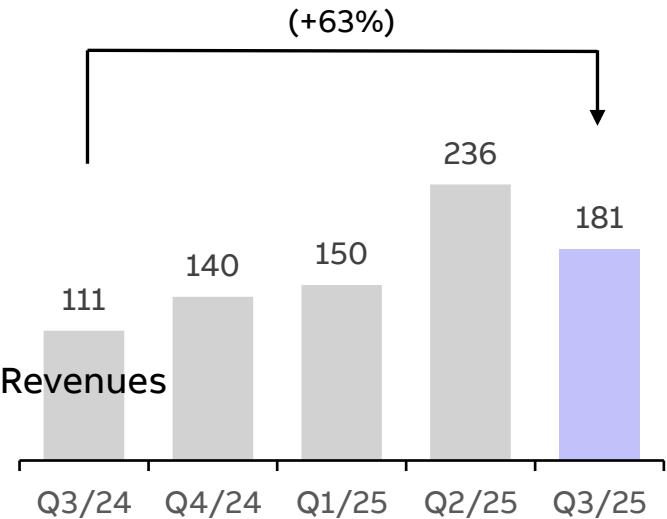
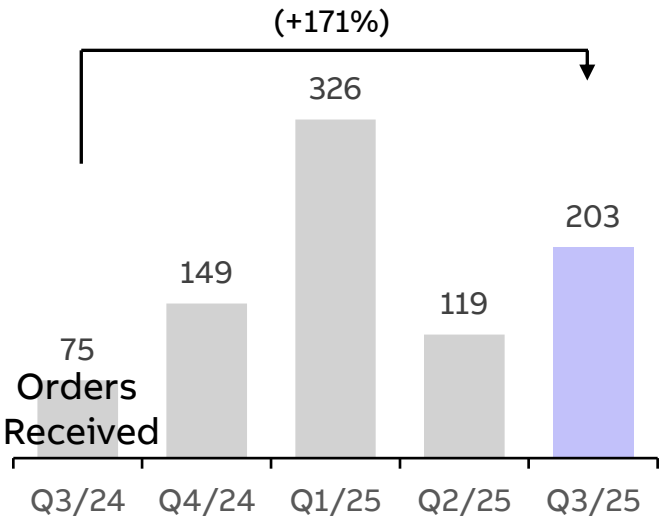
- Revenue growth in process industries and measurement & analytics offset by dip in energy division revenues

PBIT

- Revenue mix

Robotics and Discrete Automation

INR crores



Orders Received

- Orders from Electronics and Automotive segments

Revenues

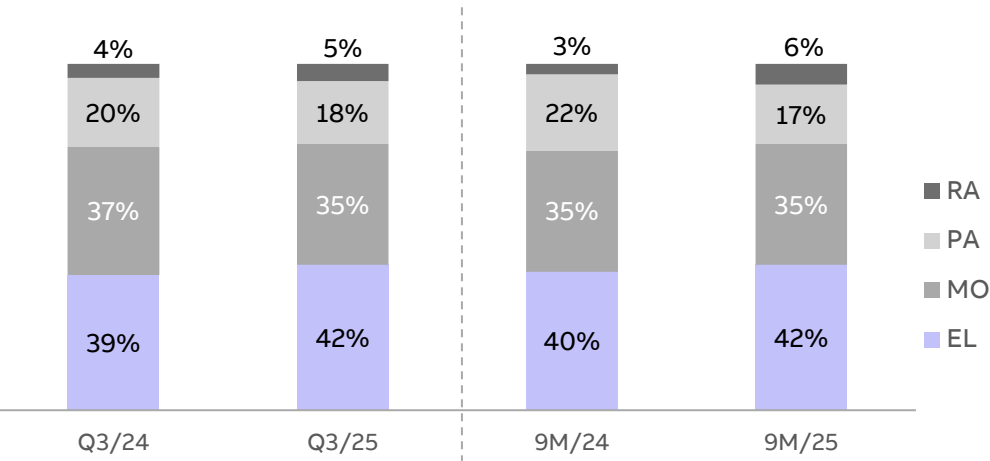
- Increase in Service and Electronics revenues

PBIT

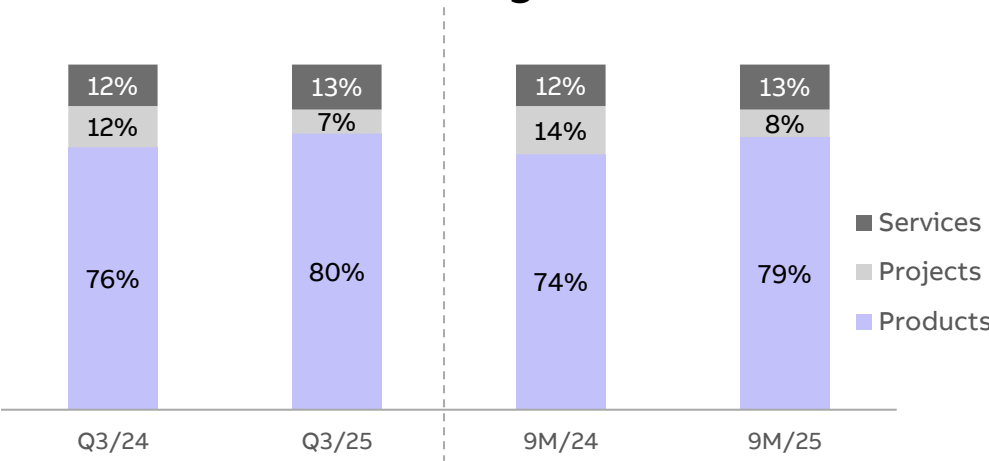
- Forex loss and material cost impact

Resilient and diversified business model (by revenues)

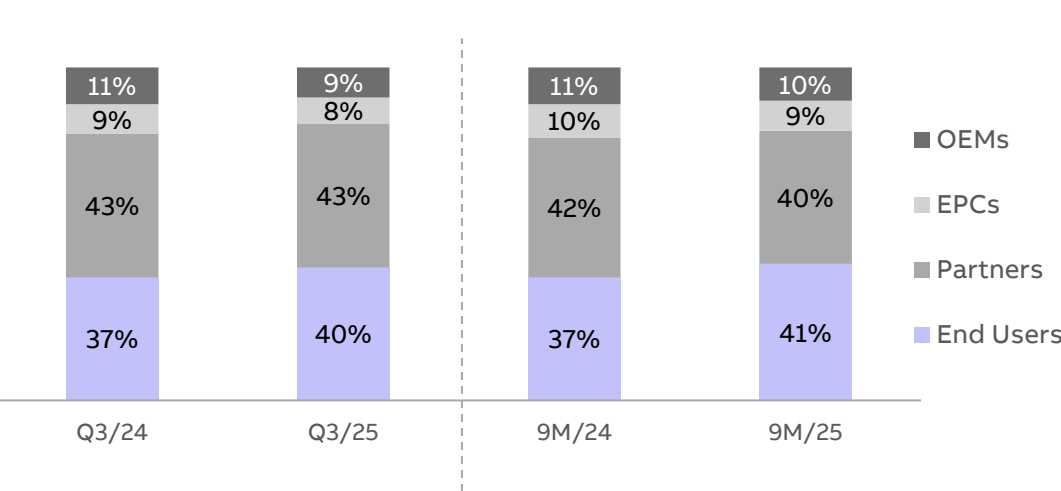
Business Areas



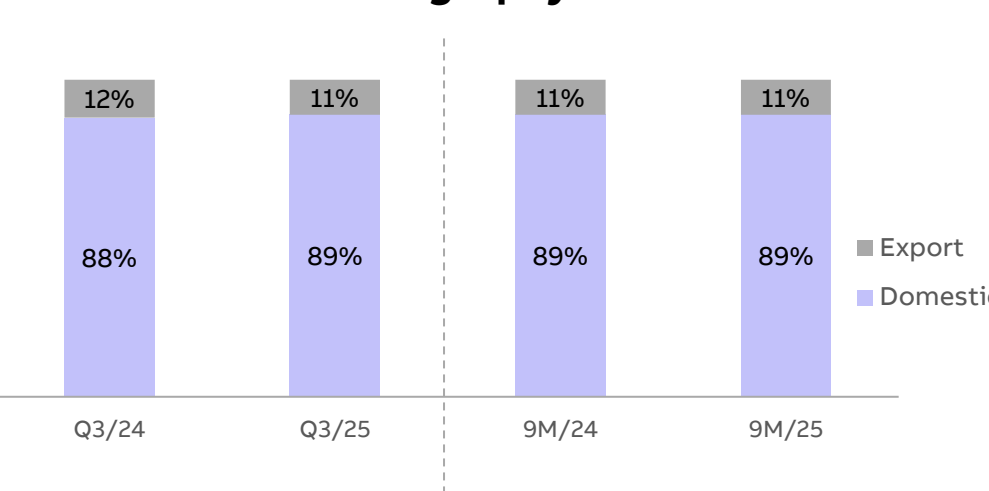
Offerings



Channels



Geography



ABIB