ALKYL

Alkyl Amines Chemicals Limited

Reg.Office: 401-407, Nirman Vyapar Kendra, Plot No 10, Sector 17, Vashi, Navi Mumbai 400 703.INDIA
Tel.: 022-6794 6600. Fax.: 022-6794 6666.• E-Mail: alkyl@alkylamines.com.• Web:www.alkylamines.com
CIN No: L99999MH1979PLC021796.

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June 24, 2016

National Stock Exchange of India Ltd.
Exchange Plaza
Bandra Kurla Complex
Bandra (East)
MUMBAI 400 051.

Sub: Intimation of Schdule of Analyst/Institutional Investor meetings under the SEBI (Listing Obligations and Dislosure Requirements), Regulations 2015

Dear Sirs,

We wish to inform you that we are participating in the HDFC Investor forum for Speciality Chemicals which is a meeting of Companies and institutional investors on 29th June, 2016. We also send herewith a copy of latest Investor Presentation. The same has been uploaded on the company's website.

Thanking you,

Yours faithfully,
For ALKYL AMINES CHEMICALS LTD.

K.P. RAJAGOPALAN
General Manager (Secretarial & Legal)
& Company Secretary.

Corporate Office: 207A, Kakad Chambers, 132, Dr. Annie Besant Road, Worli, Mumbai 400 018. INDIA
Tel.:91-22-2493 1385, 6748 8200 • Fax.: 91-22-2493 0710.

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Products and Markets

Alkyl Overview

Production & Sales

Financial

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Introduction

- The chemicals business can be grouped into petrochemicals, basic chemicals, specialties and performance chemicals in increasing degrees of value addition.

- Amines could be classified as Specialty Chemicals.

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Products and Markets

In the middle -Amines

Petrochemicals

Basic chemicals

Specialties

Performance chemicals

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Products and Markets

What are AMINES?

Amines are products derived from Ammonia (NH_3) by displacement of H_2 in the Ammonia molecule by other radicals (R) such as Methyl, Ethylene and Propanol.

Structurally, three types of amines are formed – Primary/Secondary/Tertiary based on number of hydrogen atoms displaced.

Primary Amine	:	$R - NH_2$
Secondary Amine	:	$R_2 - NH$
Tertiary Amine	:	$R_3 - N$

The 'Nitrogen' in an amine has the property of 3 valences. This versatility allows the 'Amine' compound to shuttle between various phases and act as a carrier of the 'Active' compounds. This property finds varied applications.

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What are the categories of Amines?

The composition of the 'R' group in the amine structure defines the categories of the amines.

Aliphatic : Where 'R' is the alkyl group with 6 carbons or less. Examples are Methylamines, Ethylamine's etc.

Ethylene : Where 'R' is the 'Ethylene' group. Typically these amines have more than one 'NH3' group and are also called 'Diamines'. Examples are Ethylene Diamine (EDA), Diethylene Triamine (DETA)

Alkanol : Where 'R' is the alkanol group. Examples are Ethanolamine's, Propanolamines.

Mixed / Complex : These are amines where more than one type of 'R' group combine with a 'Amine' group.

Examples : DimethylAminoPropylamine,DimethylEthylamine, Diethyl hydroxylamine, etc.

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Products and Markets

End Uses

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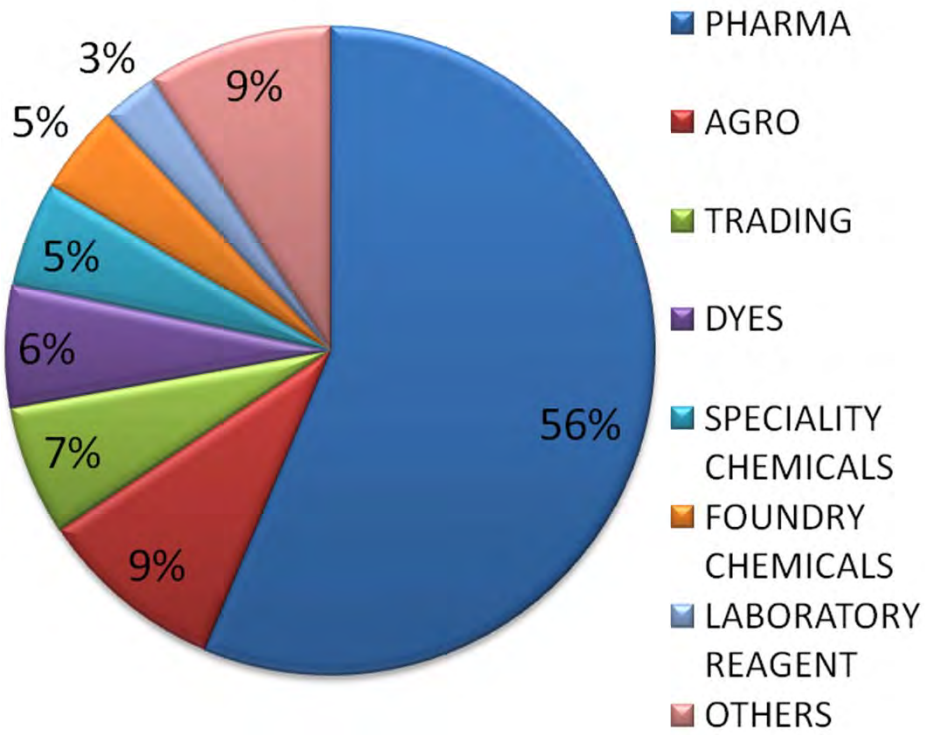
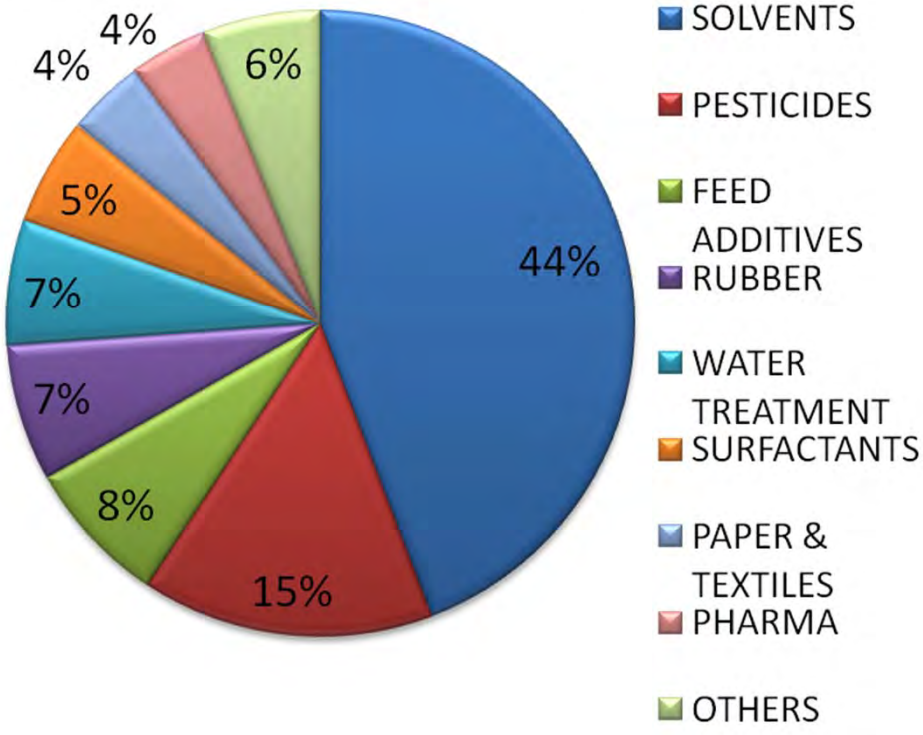
Products and Markets End uses

Current Alkyl Industry Profile 2015-16



World Consumption of Aliphatic Amines End-use wise



Introduction to Alkyl Amines Chemicals Ltd

- Alkyl Amines Chemicals Ltd (Alkyl) is a public limited listed company incorporated in 1979
- Listed on BSE & NSE .
- Alkyl is a global supplier of amines and amine-based chemicals to the pharmaceutical, agrochemical, rubber chemical & water treatment industries, among others .
- Over 35 years expertise in Amine technology .
- Alkyl has a significant stake in Diamines and Chemicals Ltd., the only manufacturer of ethylene-amines in India .
- Number of people employees– 430.

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Alkyl's commitment to sustainability

- The Responsible Care initiative of the Indian Chemical Council aims to improve the compliances of its member companies to international standards in sustainability covering health, safety, environment, energy and community interactions.

- In 2014-15 we were awarded the Responsible Care certification to join a group of less than 50 companies in India.

- Alkyl has always emphasized its commitment to providing quality products, ensuring a low foot print on the environment and safety at work. We have been in the past awarded with the ISO 9000, 14000, and 18000 certificates and are working towards a 50001 certification for energy conservation.

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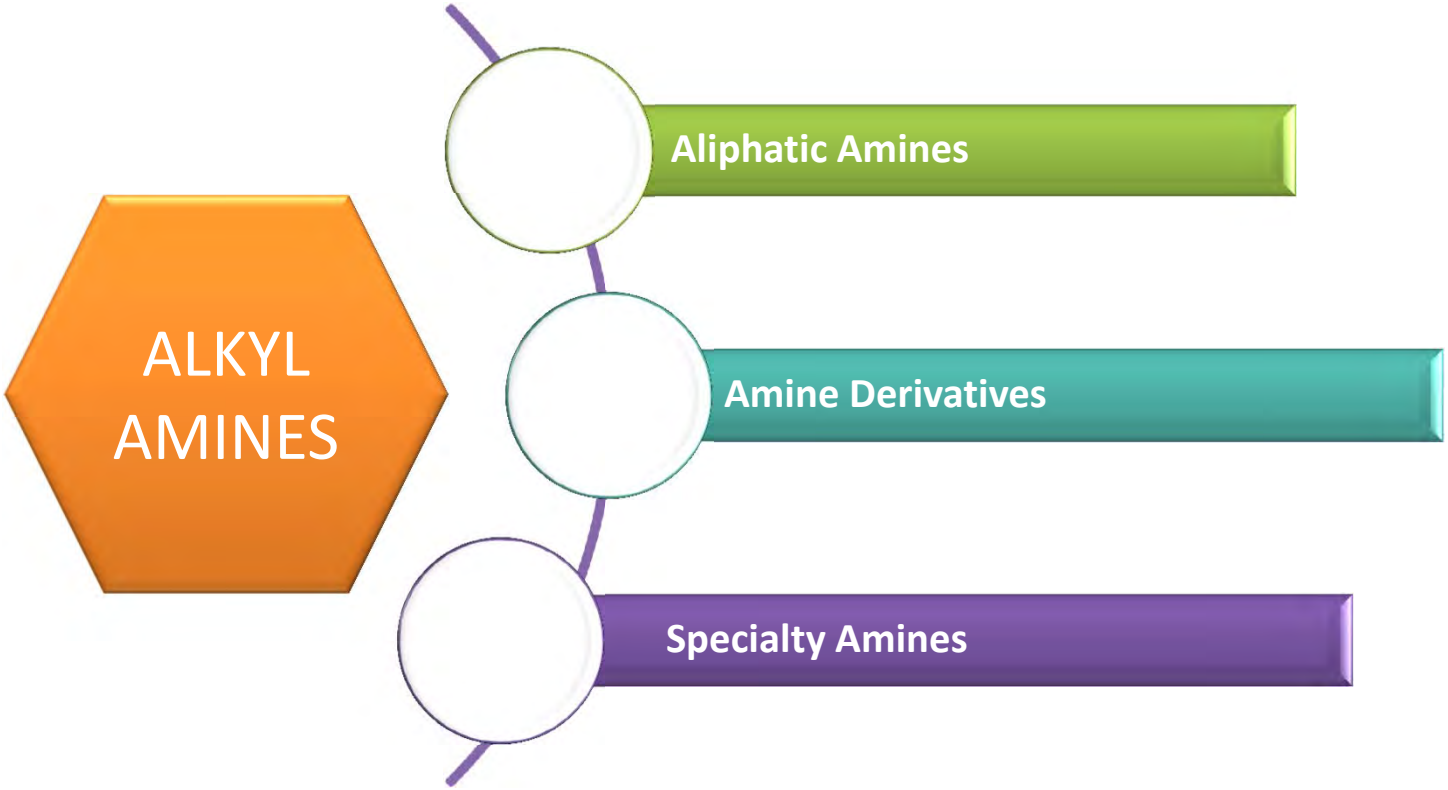
Alkyl's Product Range



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Operations

Locations

1.Corporate office - Worli. Mumbai

2.Registered office - Vashi, Navi Mumbai

3. Nine Manufacturing plants at Kurkumbh, Pune,

4. Two Manufacturing plants at Patalganga, Raigad,

5. R & D and Technology centre – Pune

6. Solar Power Plant , Bhoom , Osmanabad

7. Upcoming site - Dahej, Gujarat

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Management Team

Chairman and Managing Director

Yogesh M. Kothari

Executive Director (Operations)

Kirat Patel

Executive Director (Commercial)

Suneet Kothari

Non-Executive Directors

- Hemendra M.Kothari
- Dilip Piramal
- Shyam B. Ghia
- Shoban Thakore
- Premal Kapadia
- Tarjani Vakil

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Strengths

- A wide palette of products (100+). Most developed in house.
- Global leader in Ethyl amines.
- One of the leading players globally in DEHA (Diethyl hydroxyl amine)
- One of the largest producers of DMA-HCL
- Leading producer of Acetonitrile with a unique process
- Globally leading manufacturer of various specialty amines
- Dominant Indian manufacturer of most of our product range
- Strong in commercialization of processes through in –house team
- Reputation as a reliable, ethical supplier.

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Production

Alkyl has two manufacturing sites with Eleven plants in western Maharashtra, covering approximately Eighty Acres.

- The Patalganga site of around Ten acres is Seventy Five Kilometers from Mumbai. Methylamines & higher aliphatic amines are manufactured here.

- The Kurkumbh site covering Seventy acres is Sixty Kilometers from Pune. Ethyl amines, Amine Derivatives & Specialty Amines are manufactured here.
- A new site of approx. Twenty Five acres is being developed to expand our Amines and Amines derivative capacities in Dahej, Gujarat about Three Hundred Kilometers north of Mumbai.

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Manufacturing Strengths

- **Reactions :**
  - Reductive Amination
  - Hydrogenation
  - Cyanoethylation
  - Oxidation
  - Amidation

- **Distillations**
  - Pressure / Atmospheric / Vacuum
  - Fractional / Azeotropic
  - Continuous /Batch.

- **Powder making facilities**

- **Multi purpose plants.**

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Certifications

- Integrated Management System Certification.

ISO 9001 - Quality Management System
ISO 14001 - Environmental Management System
ISO 18001 - Occupational Health & Safety Management System

- Responsible care Certification .

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- Rating by Crisil :

A stable – Long Term
A+ – Short Term

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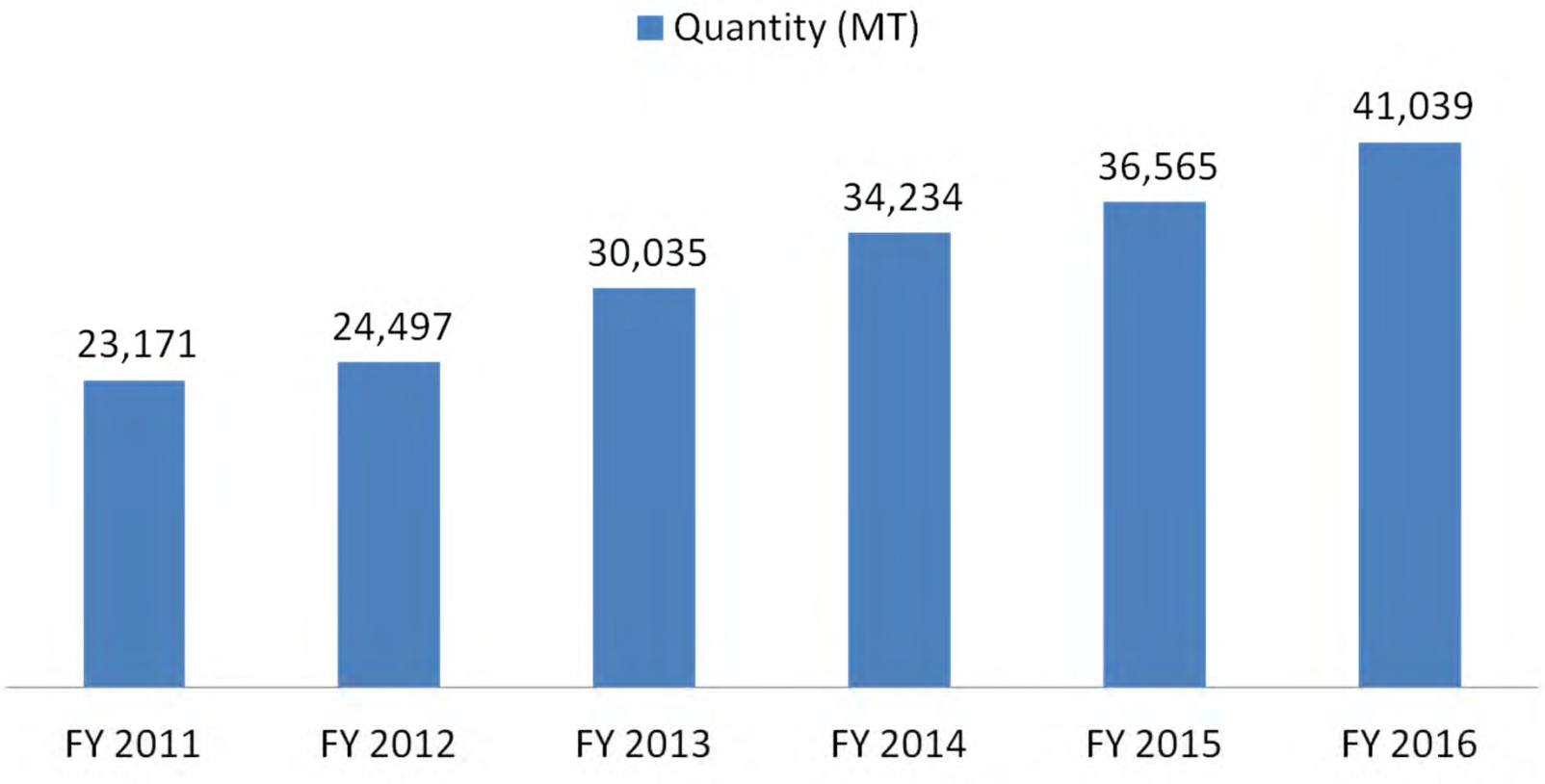
Sales by Quantity



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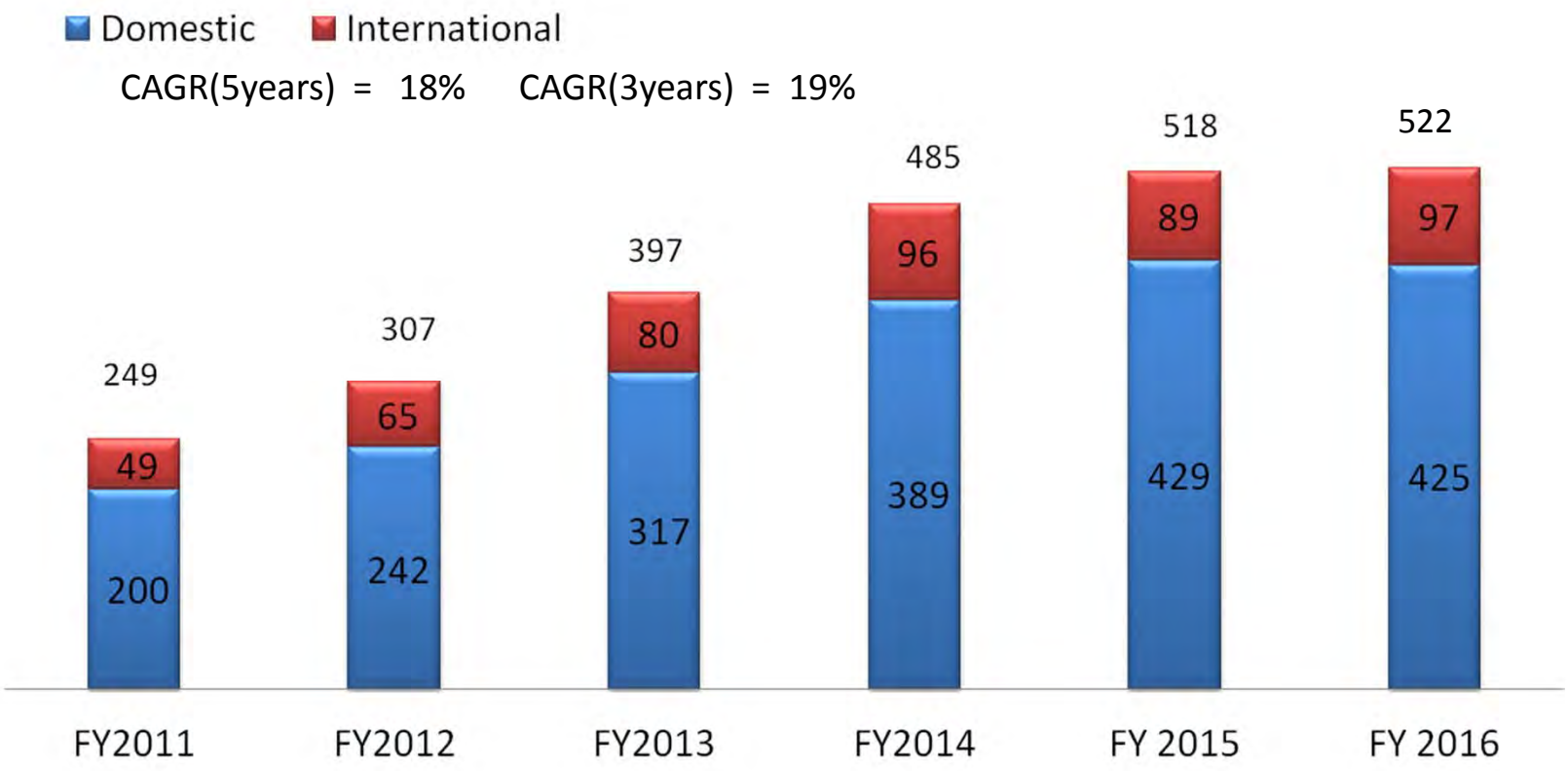
Gross Revenue (Rs. Crores)



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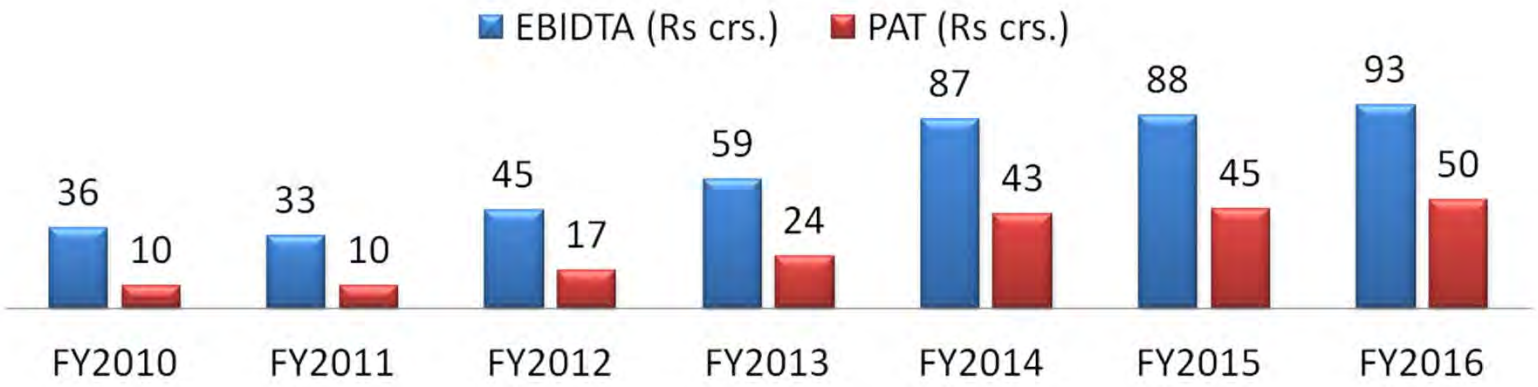
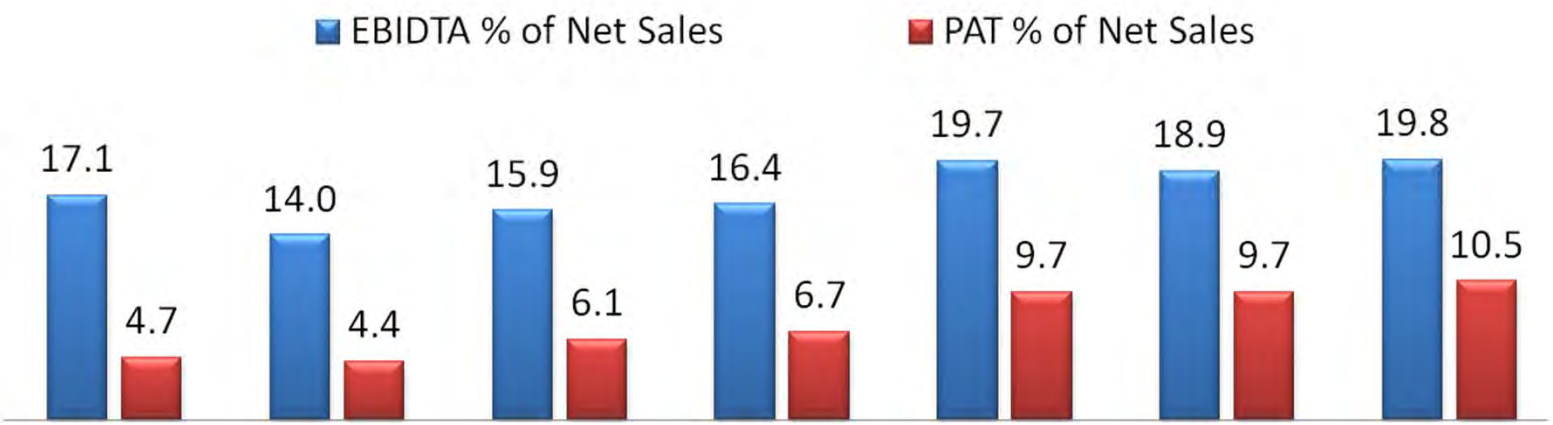
EBIDTA/PAT





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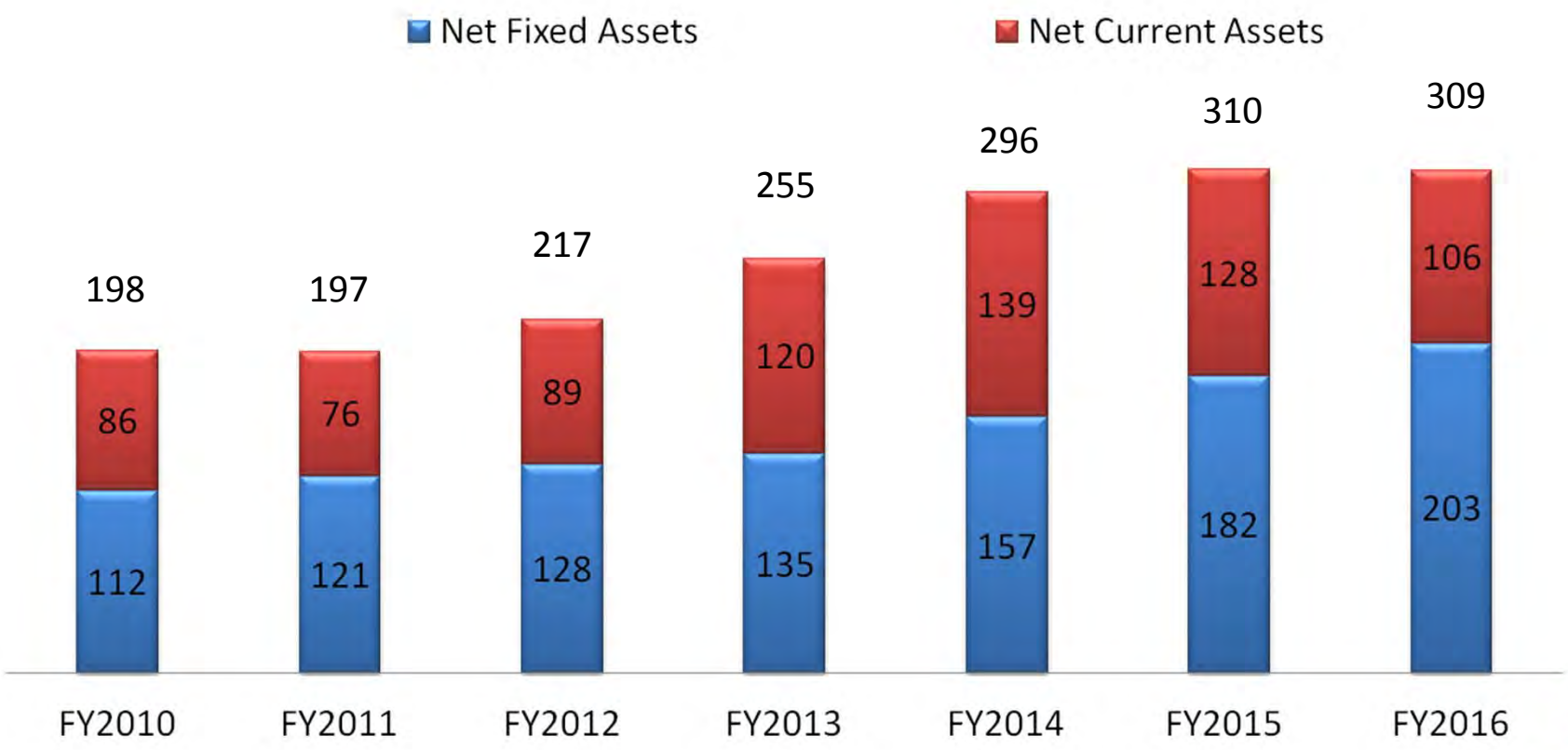
Capital Employed (Rs Crores)



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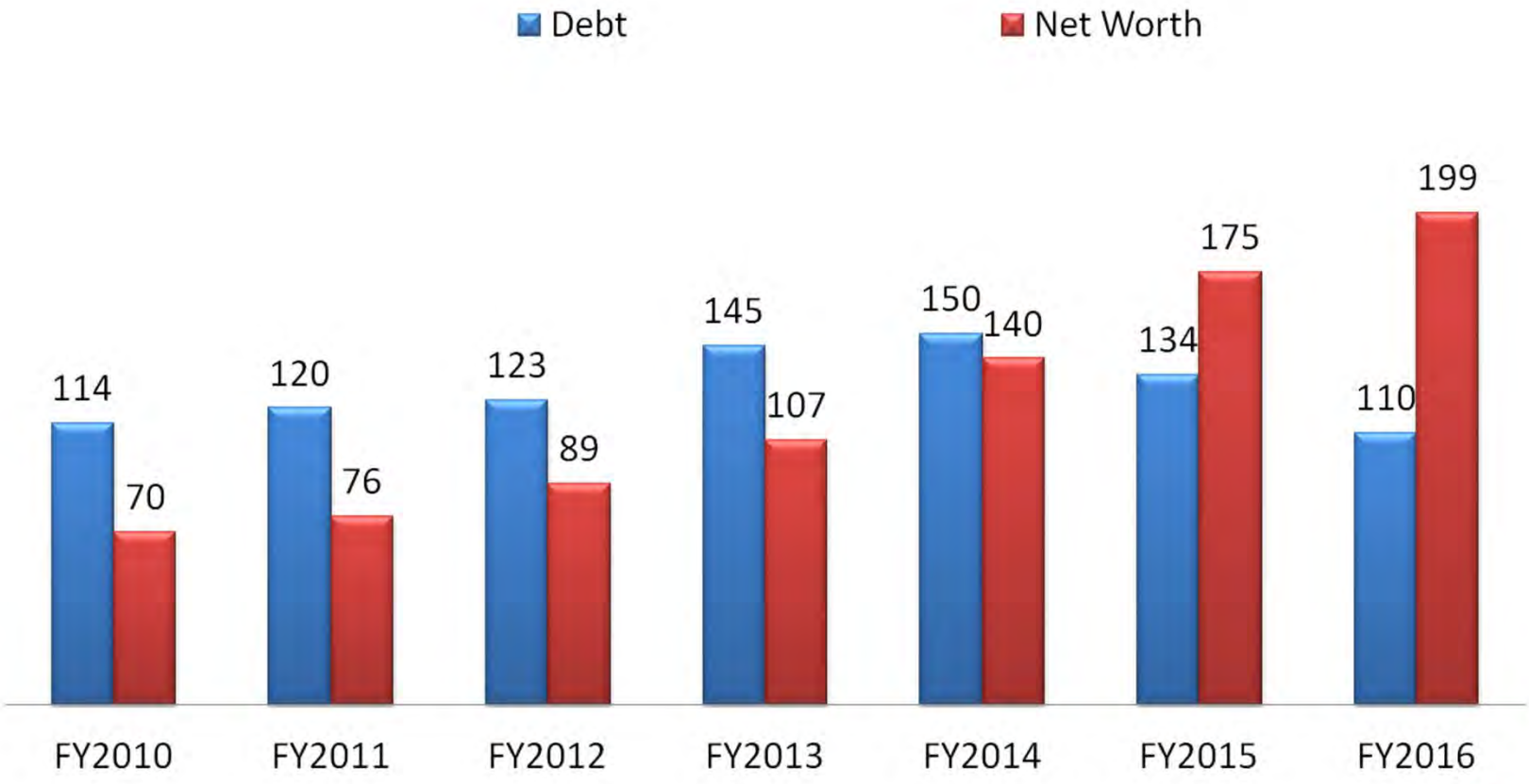
Capital Employed (Rs Crores)



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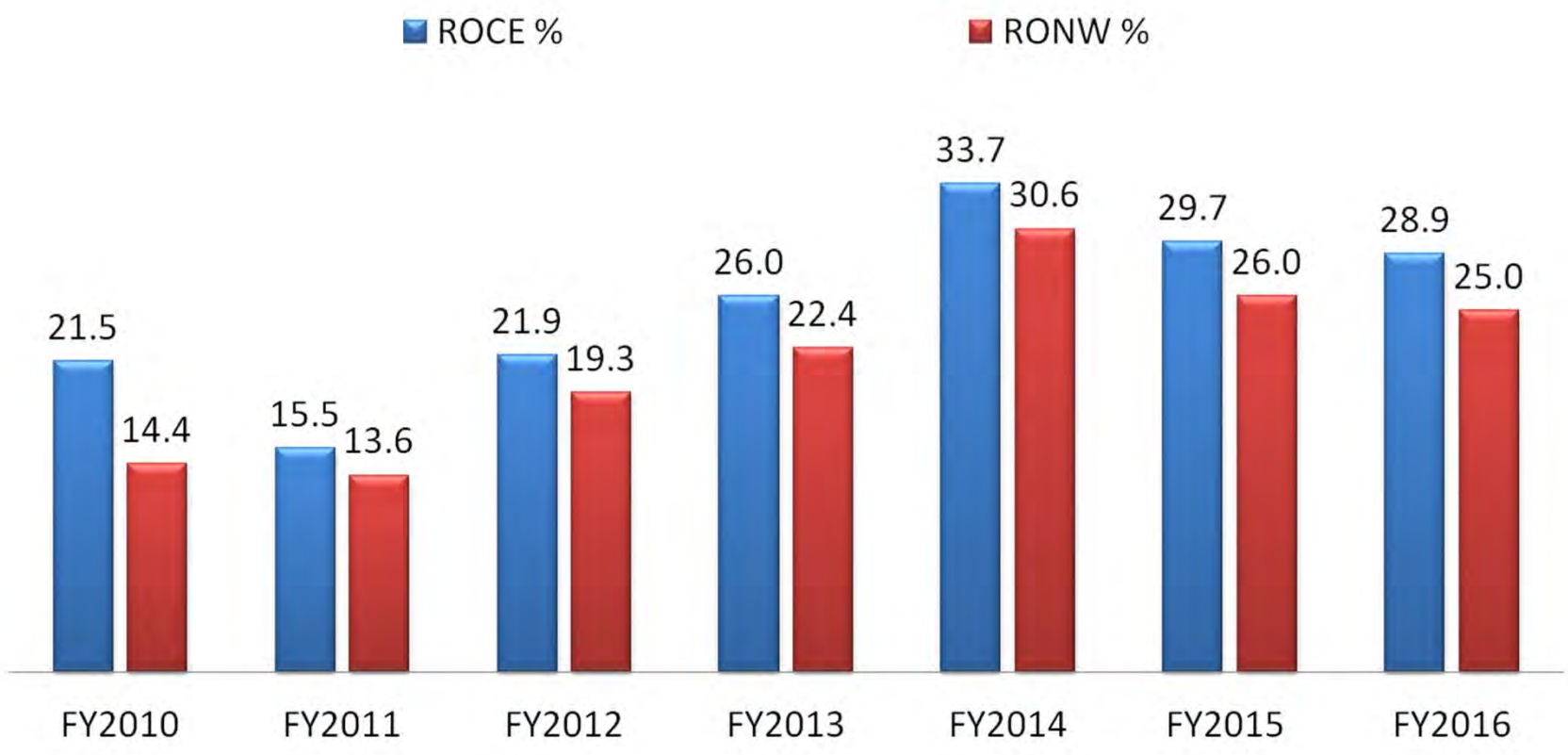
ROCE/RONW



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Yearly Financial

Rs In Lakhs

Particulars	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016
1. Income from Operations					
a. Net Sales/Income from Operations (net of excise duty)	28,151	35,897	44,029	46,798	47,261
b. Other Operating Income	650	689	581	839	1,099
Total Income from Operations (net)	**28,801**	**36,586**	**44,610**	**47,637**	**48,359**
2. Expenses					
a. Cost of Materials Consumed	15,650	20,028	24,051	25,915	25,193
c. Employee Benefits Expense	1,605	2,088	2,591	3,118	3,472
d. Other Expenses (net)	7,185	8,579	9,307	9,755	10,354
e. Depreciation and Amortization	891	1,003	974	1,135	1,289
f. Finance costs	1,103	1,294	1,224	1,023	803
Total Expenses	**26,434**	**32,992**	**38,148**	**40,946**	**41,111**
3. Profit/(Loss) before Tax	**2367**	**3,593**	**6,462**	**6,691**	**7,248**
4.Tax Expense	652	1,200	2,174	2,149	2,263
5.Net Profit / (Loss) after tax	**1,715**	**2,393**	**4,288**	**4,542**	**4,985**

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Quarterly Financial for the year 2014-15 and 2015-16

Rs In Lakhs

Particulars	Q4 15-16	Q3 15-16	Q2 15-16	Q1 15-16	Q4 14-15
1. Income from Operations					
a. Net Sales/Income from Operations (net of excise duty)	**11,757**	**10,925**	**11,996**	**12,583**	**11,577**
b. Other Operating Income	347	235	259	258	190
Total Income from Operations (net)	**12,104**	**11,160**	**12,255**	**12,841**	**11,767**
2. Expenses					
a. Cost of Materials Consumed	5,955	5,519	6,812	6,907	6,256
c. Employee Benefits Expense	825	869	843	935	798
d. Other Expenses (net)	2,573	2,649	2,496	2,636	2,484
e. Depreciation and Amortization	342	334	323	291	283
f. Finance costs	148	199	224	233	234
Total Expenses	**9,842**	**9,570**	**10,698**	**11,002**	**10,055**
3. Profit/(Loss) before Tax	**2,262**	**1,591**	**1,557**	**1,839**	**1,712**
4.Tax Expense	724	407	491	640	514
5.Net Profit / (Loss) after tax	**1,538**	**1,183**	**1,066**	**1,199**	**1,198**

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Highlights of Quarter ending 31st March 2016

- Sales volume has increased by 6% from 9,796 MT in quarter ended March 31, 2015 to 10,355 MT in quarter ended March 31, 2016.
- Net Sales Value has increased by 2% from Rs. 116 cr in Mar-15 quarter to Rs. 118 cr in Mar-16 quarter due to increase in sales volume as above.
- EBIDTA in Mar-16 quarter is Rs. 28 cr at 23.40% of Net Sales compared to Rs. 22 cr at 19.24% in Mar-15 quarter.
- Finance Cost at Rs. 1.48 cr is lower by 37 % in Mar-16 quarter compared to Mar-15 quarter at Rs. 2.34 cr due to reduction in debt.
- Profit before Tax for quarter ended Mar-16 is Rs. 22.62 cr higher by 32% as against Mar-15 quarter at Rs. 17.11 cr.
- Profit after Tax for quarter ended Mar-16 is higher by 29% at Rs. 15.38 cr as compared to quarter ended Mar-15 at Rs. 11.97 cr.

Highlights of year ending March 2016

•Sales volume has increased by 12% from 36,565 MT for year ended March 31, 2015 to 41,039 MT for year ended March 31, 2016.

•Net sales Value has marginally increased by 1% from Rs. 468 cr for year ended March 31, 2015 to Rs. 473 cr for year ended March 31, 2016.

•EBIDTA for year ended March 31, 2016 is Rs. 93 cr at 19.76% of net sales is higher as compared to year ended March 31, 2015 at 18.91% due to increase in contribution margins.

•Finance Costs have declined by 21% from Rs. 10.23 cr for year ended March 31, 2016 to Rs. 8.03 cr for year ended March 31, 2015 mainly due to reduction in debt.

•Profit before Tax for year ended Mar-16 is Rs. 72 cr higher by 8% as against year ended Mar-15 quarter at Rs. 66 cr. Profit after Tax for year ended Mar-16 is higher by 10% at Rs. 50 cr as compared to year ended Mar-15 at Rs. 45 cr.

THANK YOU

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